



July 12, 2022

To Our Valued Customers:

Mansfield Plumbing Products has made significant progress in the last year to expand capacity, fill the warehouse, and supply product with consistent availability. This has given our customers the ability to reduce their inventories, provide more reliable service and get back to growth.

While the ability to supply quickly is good news, we are still facing cost pressures on raw materials, freight and labor. We have offset many of the additional costs through a variety of projects and programs, however, Mansfield Plumbing Products is announcing a 3.9% weighted price increase effective September 6, 2022.

The pricing will vary in different categories listed below:

Alto Toilets	4.9%
Affordable Style	0%
Premium	2.5% (Excluding Summit @ 0%)
Commercial	0% (Excluding Quantum @ 2.5%)
Lavs	0%
OPP	4.9% (Excluding OPP Lavatories at 0%)
Builder	4.9%
Showroom	4.9%

We will supply an electronic price file by August 5 along with a supplemental List Price insert for the current catalogs.

We appreciate you and your continued support of Mansfield Plumbing.

Sincerely,

A handwritten signature in black ink, appearing to read 'Jonathan Nickell', written in a cursive style.

Jonathan Nickell
President