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### Mountain View Forestry Athol, Idaho

Lee Reiken, of Mountain View Forestry, is another one of our great customers in the Idaho panhandle. He recently purchased a Takeuchi TB260 to complement his growing fleet of forestry machines. We asked Lee why he started his own business and how he found FMI Equipment to partner with.

Lee said he found a need for mulching in North Idaho and, after a nearly 30 year career in the medical field, he felt drawn to be his own boss and be outdoors. He found FMI Equipment when he learned we were his local equipment dealer, and offered a full service department, too. The next step Lee took was just start talking and asking questions of homeowners, other mulching businesss and equipment dealers.

When asked why he chose the ASV RT-120F and Takeuchi TB260, he told us these machines seemed to meet his needs best, and he wanted a machine his wife/business partner could easily handle.

Any parting words for would-be startups? Lee says, do your homework, determine what value you offer, work with reputable partners and make your own decisions!



Only seems fitting that we made it official. Several of the ASV and Takeuchi machines we sell and service run Kubota engines, and this just adds even more value to our customer base.

# Section 179 Tax Deduction As 2021 comes to an end, it is important that small businesses understand how to use Section 179 to their tax benefit. Section 179 was created to encourage small businesses to buy equipment and invest in themselves.



The best resource we've found is www.section179.org

Scan this QR code to go to that site, and then come see us!

#### KEEPING YOU ON THE JOB

(TIPS FROM OUR SERVICE DEPARTMENT)

Winter can be one of the most misunderstood times of year for machine owners. According to our service manager, the recommended antifreeze should be rated at -26°F or lower, and it's important to remember that antifreeze and extended life coolant use different tools to check.

Just prior to storage, always change your engine oil and filter, and add fuel stabilizer to your machine, such as Star Tron for gas engines or Power Service for diesel engines. It may also be a good time to treat your diesel fuel for any algae growth with a product like Power Service Bio Treat.

A good rule of thumb to follow is full tanks are happy tanks. It creates less chance for moisture and condensation.

Lastly, don't save your gas in cans over winter because it will deteriorate. Use it or lose it!



Our Tri-Cities crew has been busy! We recently welcomed Jackie to the team and she is diving headfirst into the myriad of training to get up to speed. Toro, Stihl, Takeuchi, ASV and Mahindra, just to name a few. She also speaks Spanish which will be of great value to better serve our customers.

Even though our Tri-Cities location may have a smaller footprint, it doesn't mean we offer less. We strive to make our machine inventory and parts

availability accessible at both locations, and we're constantly assessing inventory levels to



make sure we are offering the same quality and value throughout the Inland Northwest.

We have also recently expanded our search engine marketing. So, whether you're in Kalispell (MT), Hermiston (OR), or anywhere in between, you'll be able to quickly find FMI Equipment through a Google search.

Stop by (1947 Saint St, Richland) or call (509) 505-5997 today!

#### FMI EQUIPMENT

#### RENTAL

We all know that Spring is mulching season, right? But did you know Fall mulching can also help insulate your soil and root systems.

Plus, rentals tend to be more available!

We offer a wide selection of mulching and chipping options including the Bandit chippers in 12", 15" and 18", the Bandit SG-40 stump grinder, the ASV RT-75 and RT-120F track loaders with Fecon Bull

Hog mulching attachments, and even the Takeuchi TB290 excavator with a Fecon CEM mulching head. We've also recently added a Fecon mulching tractor: the FTX150-2.

Scan this QR code with the camera on your phone to go directly to our Chippers & Forestry Rentals page, or call Mike at (509) 919-2421.



#### GIVING BACK

Last month we highlighted the incredible giveaways we did with No-Li Brewhouse, but we also wanted to talk about two recent charitable organizations we proudly supported!

We partnered with the Spokane Home Builders Association to host Hot August Nights at our newly expanded location on Trent Avenue. It's a social mixer for the SHBA that includes a BBQ and car show, but intended to be a charitable event, also. We chose Young Lives as our recipient this year and presented a check to them in mid-September.

We also made a donation to the Ronald McDonald House for a silent auction at their annual polo event but, due to COVID restrictions, the event was postponed. Luckily, they were able to move forward with an outdoor charity ball in early October. We are very proud to support these local charities.