



LAKE *market leader*

The lakefront market presents opportunities and challenges different from a traditional residential sale. With over 20 years experience in the lake and luxury homes we can help you navigate this unique market with the necessary knowledge and care.



2018 BUYERS



2019 SELLERS



2018 SELLERS

- 1** SHORELINE TYPE & MAINTENANCE
- 2** VIEWS & PRIVACY
- 3** ACCESSIBILITY OF HOME & LAKE FRONT (steps /parking)
- 4** SEASONALITY
- 5** BARRIERS – (railroad tracks, roadways between home and lake frontage)
- 6** LAKE RIGHTS – (private, shared or public access)
- 7** WATER QUALITY & DEPTH
- 8** EASEMENTS, ROW & DEED RESTRICTIONS
- 9** DRINKING WATER SOURCE & WASTE WATER SYSTEM
- 10** HOUSE CONDITION & AMENITIES
- 11** LOCATION (proximity to villages/cities and/or area colleges)
- 12** SCHOOL DISTRICT

Factors influencing
**LAKE HOME
VALUES**