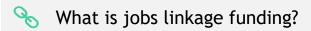
Job Creation and Retention Trust

Annual Public Meeting November 20, 2025

This meeting is being recorded.

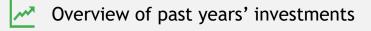
Please mute your microphone when not speaking.

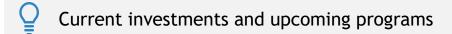






Agenda



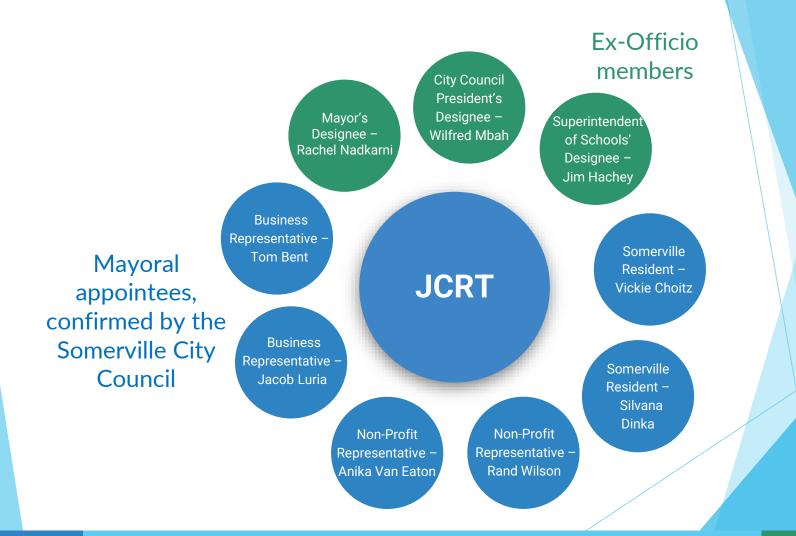


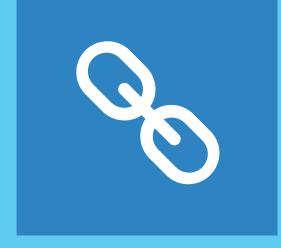
- \$ Current fiscal picture
- Clarifying questions





Who are the Job
Creation and Retention
Trust Board of Trustees?





What is Jobs Linkage Funding?

Jobs Linkage Funding

- \$3.10 per square foot fee on commercial real estate development projects over 15,000 square feet
- Fees are paid in two phases: 50% due at building permit and 50% due at certificate of occupancy.
- Annual fee adjustment based on Boston Consumer Price Index (CPI)

\$2.99 in 2024



\$3.10 in 2025

What can JCRT funds be used for?*

- Development and creation of job training and skill development opportunities for Somerville residents
- Outreach to identify populations facing barriers to employment
- Tools and software to identify and assess residents' skills/match residents with available local jobs
- Equipment and other capital costs related to non-profit/public job training and education
- Seed money for new programs or organizations
- High school and career technical education programs

^{*}This list is generated from the JCRT Declaration of Trust approved March 5, 2019.

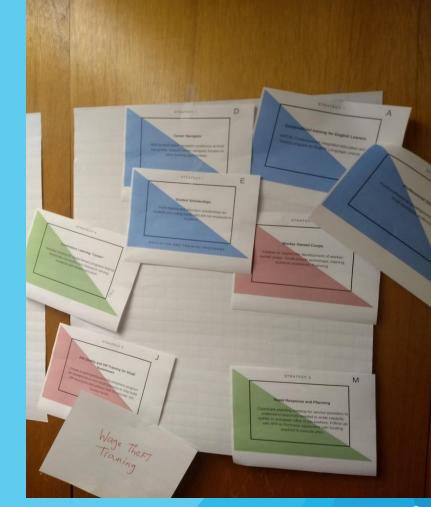
What can JCRT funds be used for? (continued)*

- Help employers improve high road business practices with innovative models such as worker-owned coops
- Professional development and training for non-profit and education providers
- Capacity building
- Research to determine other appropriate uses of the Trust
- Other programs/projects that assist in creation and maintenance of employment opportunities for Somerville residents in and near Somerville

^{*}This list is generated from the JCRT Declaration of Trust approved March 5, 2019.



Implementing Investment Priorities



Implementing Investment Priorities

2024 Annual Public Meeting Incorporated annual meeting and survey feedback into Requests for Proposals (RFPs)

Selected and awarded proposals (We are here!)

Plan for fiscal picture and future investments















Surveyed field on needs in current context RFPs released 2025 Annual Public Meeting

Talent Equity Playbook* Strategies

Strategy 1

Build a coordinated system of education and training services that ensures Somerville youth and adults achieve their career goals

Strategy 2

Position Somerville as a national leader in employee engagement practices

Strategy 3

Build a full suite of experiential learning opportunities for Somerville youth and adults

Strategy 4

Develop resiliency responses to the "future of work"



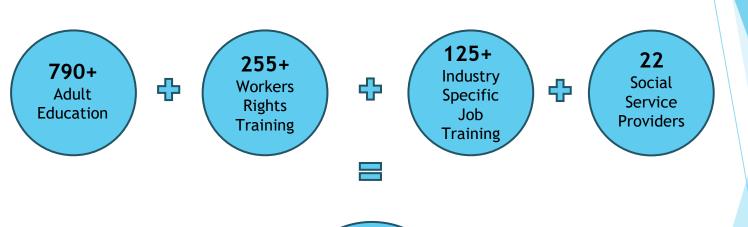
Overview of past years' investments



Photo of Participants in Just A Start's Biotechnology Careers Program, courtesy of Just A Start.

Summary of JCRT Outcomes

(2020-Present)



1,190+
Individuals served

Summary of JCRT Outcomes

\$100,000 in COVID Emergency Funds (2020-Present)





\$325,000+
in student
stipend
supports

\$425,000+

in support services distributed

What has the JCRT funded?: Adult Education

(Strategies 1,3,&4)

- Contextualized English Class for Speakers of other languages (ESOL)
- Adult Basic Education/High School Equivalency
- Digital Literacy Training Resources
- stipends for participants

Outcomes (2020 - Present)

790+ residents received adult education services

Majority of participants continuing education or career development at SCALE, Middlesex CC, Bunker Hill CC, Franklin Cummings Tech, and other institutions, or entering or advancing in the workforce

Program and Participant

Spotlight: SCALE

- Joselyn Marte: Director of Continuing Education (SCALE)
- Andrea C: Program Graduate
- Mariana McDonald, HR Director (Somerville Public Schools)



Photo of Instructor and Participants in SCALE's Contextualized ESOL and Early Childhood Education Program, courtesy of SCALE.

What has the JCRT funded?: Industry Specific Job Training

(Strategies 1,3,& 4)

- Banking and Finance
- Biotechnology Careers
- Building Maintenance,Construction and Clean Energy
- Education and Healthcare
- Cannabis Careers
- Information Technology
- stipends for participants and CORI expungement services







Outcomes (2020-Present)

125+ Residents trained in high-demand industries

79+ residents have attained better jobs

\$10.09/hour Average Wage Gain

What has the JCRT funded?: Wage Theft and Workers' Rights Training (Strategy 2)

- Know Your Rights (KYR) Workshops
- Train the Trainer Leadership Institute
- Workplace Issues Case Support

Outcomes (2020-2022)

255 Somerville workers trained in KYR Workshops

29 Leadership Institute graduates

51 workplaces issues cases resolved or referred

Additional Past Investments:

- Trauma & Resilient Somerville training for nonprofit professionals (Strategy 2)
- Post-Secondary Success Program for recent Somerville
 High graduates (Strategies 1 & 3)
 - including Student Emergency Fund

Current Investments

Industry-Specific Job Training:

Information Technology, Clean Energy, Maintenance and Construction, and Biotechnology Professional Development Fund for adult education and workforce development practitioners

Childcare Career
Advancement Initiative

Coordination and Data Collection Staff Position

Upcoming Programs

STEM Internships for recent Somerville
High School
Graduates

Facility Maintenance and Office Administration Training Programs Digital Literacy and Workforce Readiness for Somerville Housing Authority Residents

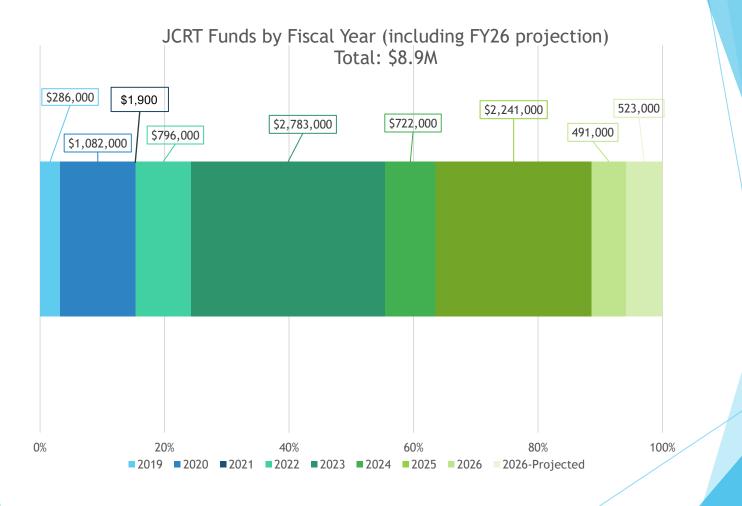
Contextualized ESOL and Certified Nursing Assistant Program

Nibble Culinary Entrepreneurship Program CAAS Workforce Development Program Launch

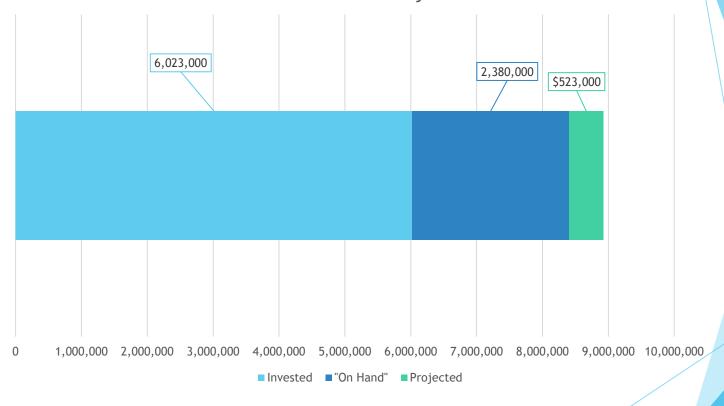
Industry-Specific Job Training in IT, Banking, and Weatherization



Current Fiscal Picture



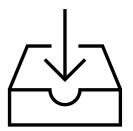
Funds Invested vs. "On Hand" vs. Projected



Fiscal Outlook

Approximately \$523,000 is projected to arrive in the next few months from one project nearing completion.

After arrival of this payment, the JCRT does not expect to receive additional linkage payments for several years.





Clarifying Questions

Zoom Users: use the **"Raise Hand"** reaction in your bottom menu bar if you would like to ask a question, or, type your question in the chat.



Zoom Users: Use the "Raise Hand" reaction in your bottom menu bar if you would like to make a comment, or, type your comment in the chat.

Community Discussion on Future JCRT Funding and Investments

Discussion Prompts

In the coming two years, the JCRT is spending approximately \$1.5M on programs. We have \$2.38M "on hand" with an additional \$0.52M projected to arrive this fiscal year.

- Here are some questions that the Trust is considering that we'd like your input on:
 - At what rate should the Trust be spending/conserving funds?
 - Should the Trust be awarding fewer large or smaller grants?
- What are the community's workforce development programmatic needs?

Zoom Users: Please use the **"Raise Hand"** reaction in your bottom menu bar if you would like to make a comment, or, type your comment in the chat.

Thank you!



Please submit any additional public comments to wfd@somervillema.gov

by 12:30PM on Friday, December 5th.