

Live it

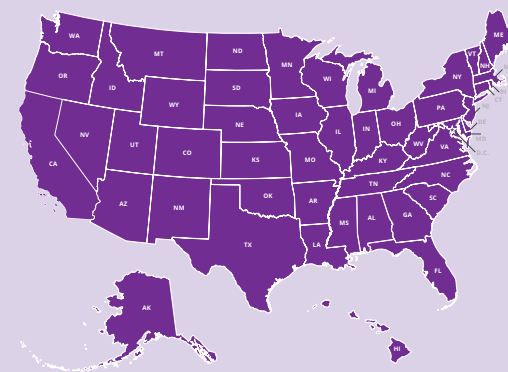
A man with a white beard and glasses, wearing a red helmet with a black and white stripe, a white jumpsuit with red and blue accents, and a blue harness, is skydiving. He is smiling and has his arms outstretched. The background is a clear blue sky with some light clouds.

FIRST LOOK 2018

Prescription drug plans

Power up your portfolio with Aetna and Coventry Medicare Part D

We offer three prescription drug plans (PDPs) in all 50 states and DC. And all of our PDP plans are fully commissionable.



With premiums ranging from \$21 to \$100, there is a plan just right for everyone. We anticipate being below the LIS benchmark in every state except for Florida in 2018 — so low income members can feel right at home in our Aetna Medicare Rx Saver (PDP).

PDP referral program

Through our referral program, you can earn a one-time referral payment for each referred client who chooses to enroll in an Aetna or Coventry PDP. To participate in the referral program, you must be contracted with Aetna, but you don't have to complete the annual certification process.

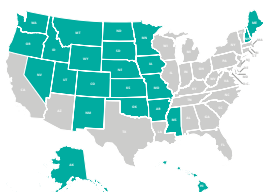
Aetna's family of PDPs will give you additional opportunities in 2018. Here are some highlights of our exciting PDP portfolio:

- New for 2018, we're launching a \$21 premium plan, Aetna Medicare Rx Select, in 27 states and DC, that includes a \$0 Tier 1 copay and gap coverage
- We expect our Aetna Medicare Rx Saver plan to be below the low-income subsidy benchmark in most states
- Our First Health[®] Part D Value Plus and Premier plans round out our portfolio and offer more robust formulary coverage, \$0 deductibles, low cost sharing and gap coverage

Benefit designs

Three plans eligible for new business and renewal commissions in 2018.

Roll-forward portfolio: 14 regions (23 states — ME/NH, MO, AR, MS, OK, KS, IA/MN/NE/SD/ND/WY/MT, NM, CO, NV, OR/WA, ID/UT, HI, AK)



	Aetna Medicare Rx Saver (PDP) ^{1, 2}	First Health Part D Value Plus (PDP) ^{1, 2}	First Health Part D Premier Plus (PDP) ^{1, 2}
	Rich generic Moderate brand Under LIS benchmark (except FL) Offers essential Part D coverage to meet prescription drug needs with low premiums and cost sharing	Rich generic Richer brand Gap coverage Delivers value for predictable out-of-pocket costs with more robust Part D coverage	Rich generic Richest brand Enhanced gap coverage Offers our highest level of Part D coverage, protecting against increasing drug costs for unexpected illness
Monthly plan premium (plan premiums vary by CMS region) ²			
	\$30.82 ²	\$59.50 ²	\$100.00
Deductible: The amount the member pays before the plan begins to pay (not applicable to T1/T2)			
	\$315 ²	\$0	\$0
Initial coverage: Once the deductible is reached, member cost share is paid for drugs until the member's total drug expenditure (regardless of who pays) reaches \$3,750			
	30-day retail copay/coinsurance (preferred cost share pharmacies/standard cost share pharmacies)		
Tier 1 — Preferred generic	\$1/\$6	\$2/\$10	\$1/\$10
Tier 2 — Generic	\$2/\$13	\$5/\$20	\$2/\$20
Tier 3 — Preferred brand	\$30/\$30 ²	\$47/\$47	\$47/\$47 ²
Tier 4 — Nonpreferred drug	37%/37% ²	50%/50% ²	44%/50% ²
Tier 5 — Specialty	26% ²	33%	33%
	90-day mail order (preferred pharmacy) — Aetna Rx Home Delivery		
Tiers 1 — 4 (T5 limited to 30 days)	3x preferred retail cost sharing	3x preferred retail cost sharing	3x preferred retail cost sharing
Coverage gap: Member remains in this phase until their yearly true out-of-pocket drug costs reaches \$5,000			
	Defined standard cost sharing 44% generic drugs 35% brand drugs	Continued T1/T2 coverage: ICL cost share <i>All remaining formulary drugs</i> 44% generic drugs 35% brand drugs	Continued T1/T2 and partial T4 coverage: ICL cost share <i>All remaining formulary drugs</i> 44% generic drugs 35% brand drugs
Catastrophic coverage: After member true out-of-pocket costs exceed \$5,000 a small copay or coinsurance is required for each covered prescription			
	Greater of 5% coinsurance, or generic drugs (including brand drugs dispensed as generic): \$3.35; brand drugs: \$8.35		
Network			
	P1	P1	P1
Footnotes			
¹ Available in 23 states. ² Premiums and member deductible/copays/coinsurance vary by CMS region.			

2018 preferred pharmacies

We want you to pay the lowest price possible for your prescription drugs. You'll save money on your copays when you use preferred retail pharmacies. It's easy to find a pharmacy near you.

In 2018, Aetna Rx Home Delivery[®] mail-order pharmacy is your preferred mail provider.¹

Albertsons, including:

- ACME Pharmacy²
- Osco
- Sav-on²
- Shaws²
- Star Market²
- United Supermarkets of Texas

Bartell Drugs

BI-LO Pharmacy, including:

- Harveys²
- Winn-Dixie

Brookshire Grocery Company, including:

- Super 1 Foods

Coborn's

Costco

CVS/pharmacy, including:

- Navarro
- Longs²

Dierbergs

Discount Drug Mart

fred's Pharmacy^{2,3}

Giant Eagle

Harmon's Whole Health

H-E-B

Hy-Vee

Kmart

Kroger, including:

- Baker's
- City Market²
- Copps
- Dillons
- Fred Meyer
- Harris Teeter
- King Soopers
- Kroger Sav-on

- Mariano's
- QFC
- Pick 'n Save
- Ralph's²
- Roundy's
- Smith's²

Meijer

PillPack

Publix

QuickChek

Safeway, including:

- Carrs
- Pavilions
- Randalls
- Tom Thumb
- Vons

Save Mart

Shopko

ShopRite²

SUPERVALU, including:

- Cub
- Farm Fresh
- Shop 'n Save

Thrifty White^{2,3}

Walmart³

Wegmans

¹These pharmacies are out of network for Aetna Medicare Rx Select (PDP).

²Not all pharmacies with this name are part of the preferred chain. Please consult the online directory.

³These pharmacies are not preferred for Aetna Medicare Rx Select (PDP).