

# Annuity eApp User Guide



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## **CONTACT INFORMATION**

#### Address

Equitable Life & Casualty Insurance Company 299 South Main Street #1100 Salt Lake City, UT 84111

#### **Contact Numbers:**

Main: (800) 352 - 5150 New Business: (888) 352 - 5178 Agency: (800) 352 - 5121 Fax: (888) 352 - 5126

#### Email Addresses:

**New Business:** annuity.new.business@EquiLife.com **Agency:** Annuity.AgencyServices@equilife.com

Agent Portal: https://portal.equilife.com/

#### Hours of Operation

Equitable Life & Casualty is located in Salt Lake City, Utah. Hours of operation are based off of Mountain Standard Time.

<u>Annuity New Business:</u> Monday – Friday 7:00 a.m. – 6:00 p.m. MST

<u>All Other Departments:</u> Monday – Friday 7:00 a.m. – 5:30 p.m. MST



# **INTRODUCTION**

The objective of this document is to provide a basic guideline on how to use the eApp. The eApp is powered by Firelight, a technology of Insurance Technologies. Our eApp is an intuitive, simple, and quick application process that has many useful tools to help minimize errors, missing requirements and provide faster issue times.

This Document contains instructions on:

- How to Access a new Application
- How to Navigate on through the Application
- How to add attachments
- E-Signature Process
- How to submit the Application
- How to Print a PDF of the application
- How to copy an application
- How to view application history

Agents may also contact Annuity New Business for assistance or questions regarding online applications.

## **HELPFUL HINTS & HIGHLIGHTS**

- eApp is supported on computer-based web browsers, iPad and Android tablets. Devices must be connected to the internet. We do not recommend using eApp on Smartphones. eApp is not optimized for these devices.
- Valid e-mail address is required for Electronic Signature (E-Signature). If the potential insured does not have a valid e-mail address, the agent's e-mail address may be used instead.
- Applications are not received by the carrier until all signatures have been collected and the application has been submitted.
- Transfer companies may require their own paperwork or original transfer forms with a wet or medallion signature.



# HOW TO ACCESS A NEW APPLICATION

- 1. Sign into the agent portal at https://portal.equilife.com/
- 2. Click on "Products"



3. Select a product



4. Once product is selected, click on "Start eApp"



- 5. Page will automatically route to Firelight.
- 6. Click on "Start New Application" or "New Activity"

	Home	New Activity	All Activities	Preferences	Log Off
Start New					
Application					
Manage					
All Activities					



7. Select the "Jurisdiction" (State of Sale) and "Product"

reate New Application		
isdiction: 0 Arizona	Product Type:	Multi-Year Guaranteed Annuity
Multi-Year Guaranteed Annuity	Equitable Life & Casualty	Secure Savings Elite MYGA Application
Multi-Year Guaranteed Annuity	Equitable Life & Casualty	Secure Savings MYGA Application

8. Required forms display along with optional forms. Add optional forms as needed and select "**Create**"

	Required Forms	
1	Secure Savings MYGA Application - AZ	
1	Replacement Notice	
1	Annuity Suitability Questionnaire	
	Optional Forms	
	Wire Transfer	
	Roth IRA Conversion Form	
_	Add any optional forms, then click 'Create' to proceed.	

- 9. Name the Application and select "Create"
  - Recommendation: Rename the application to include the name and residence state for easier searches.
     Create



- 10. The system will open the application and forms.
  - Other required forms will auto populate as needed.

## HOW TO NAVIGATE THROUGH AN APPLICATION:

To navigate through all application pages:

1. Save your client's application information before closing the application by clicking "**Save**" in the navigation bar in the upper right-hand corner.





2. The Status Bar at the top of the page displays your progress.



3. Click on the double arrow on the left side of the page

DATA ENTRY	2 SIGNATURES	3 FUIALIZE	CONTINUE
SOPEN	Secure Saving:	s MYGA Application - AZ	🏓 Page 1

4. The Pages with missing required information are in red font.

:		SE	Secur
		Secure Savings MYGA Application *	
		Page 1	
		Page 2 *	
		Page 3	
	▼	Supplemental Beneficiary Form	
	▼	Replacement Notice	
	▼	Annuity Suitability Questionnaire	
	▼	Preliminary Contract Summary Elite -	WI
	▼	Non-Resident Verification Form *	

5. All the required fields are marked in red on the application and forms. To locate the required fields on each page, click on the red call out icon in the upper right-hand corner.

DATA ENTRY	2 SIGNATURES	3 FLATME	60	NTINUE
SOPEN	Secure Savings	MYGA Application - AZ		Page 1

# HOW TO ADD ATTACHMENTS:

- 1. To add attachments, select "Other Actions" from the navigation bar in the upper right-hand corner.
  - Example: If the owner on the application is a trust, you will use the attachment feature to attach a copy of the trust documents.



	Home	Other Actions	Save	Save As	Log Off
CONTINU	JE				
🤛 Pag	e 1				

2. Select "Documents" when the drop-down menu displays.



3. Select the "**Document Type**" you would like to upload and select "**Choose File**" to browse and upload your document.

	Documents	e
Application		
Add Supplemen	tal Document	
Document Type: Note: Supplemental do	Illustration	
Choose File	lo file chosen	
Upload		

## **E-SIGNATURE PROCESS:**

When the application is 100% complete, a message will display for you to continue to the next step of collecting signatures. Select "**Continue**" in the message window or in the upper right-hand corner.





1. After clicking "Continue," the Electronic Signature Screen will display.



- 2. Select 'Use E-Signature' to start the signing process.
  - The applicant must have a valid email address.
- 3. Once E-Signature is selected, you will see a list of required signers based on the information completed in the application.

	List of Required Signers
_	
n	Owner
	Agent

- 4. Select the signer's role
- 5. To continue to sign, select 'Sign Now'



6. If the applicant is signing, you must verify the identity of the applicant and enter their information.

Agent Identificat	tion Verification
Agent ID: EL	C0008
Client Identificat	tion Verification
Form of Identification:	Drivers License v
ID Issue Jurisdiction:	Wisconsin •
ID Number: Name:	
Last 4 Digits of SSN/Government ID: Birth Date:	
Email Address:	Ruth@Warren.com
Verified	



7. Select the '**I have reviewed**' checkbox to acknowledge they have reviewed and agree with the content and terms for each completed document.

	Before signing, you must review all pages of each of the 4 documents below. Please click the buttons below to proceed.
-	Secure Savings MYGA Application
	Supplemental Beneficiary Form
	Replacement Notice
	Annuity Suitability Questionnaire
_	
I have	reviewed and agree with the terms expressed within this document.

8. Once all documents have been reviewed and approved, select 'Sign''

Secure Savings MYGA Application	
Supplemental Beneficiary Form	
Replacement Notice	
Annuity Sultability Questionnaire	

- 9. Complete the Signer Full Name, City and State.
  - The signature box is automatically completed when filling in the Signer Full Name field.
  - To replace the typed name, the signer may use a mouse to overwrite the typed name.
- 10. Select 'I Consent' and repeat the same process for all other signers

Capture Electronic Signature					
Signer Full Name: Mark Test City: Madison					
State:	Wisconsin •	Today's Date:	10/18/2019		
	Sign on this pad to	o override the text sc	ript		
Mark Test					
V I Cons	ent 🔀 I Decline		Clear Signature		



# HOW TO SUBMIT THE APPLICATION:

1. Once all the e-signatures are collected, select 'Continue' in the upper right-hand corner



2. A confirmation dialog box will appear. Select '**Yes'** to submit the application



3. Once submitted, a message will appear confirming you successfully submitted the application.

Application is pending transmission.	
To print or view the application, history or documents, click on Other Actions	
Thank you for your business!	
	[Close]

## HOW TO PRINT APPLICATION:

1. Select "Other Actions" from the navigation bar in the upper right-hand corner.



2. Select "*Display/Print PDF*" when the drop-down menu displays.

Summary	
Display/Print PDF	
History	
Documents	
Requests	
Show Annotations	1



3. List of Forms Printing will display, select or unselected any forms you with to include or exclude and select "**Print Selected Documents**"

	Select Documents to Print			
	Print Selected Do		Back to Application	
Applicati	ion Secur	e Savings MYGA Application	n 1	
Applicati	ion Suppl	emental Beneficiary Form	1	
Applicati	ion Repla	cement Notice	1	
Applicati	ion Annui	ty Suitability Questionnaire	1	
Applicati	ion Prelin	ninary Contract Summary El	ite - WI	
Optional	Form Prelim	ninary Contract Summary Wi	I	
Optional	Form Non-Q	ualified Transfer Form		
Optional	Form Non-Q	Qualified Transfer Form 2		

## HOW TO VIEW APPLICATION HISTORY:

1. Select "All Activities" from the navigation bar in the upper right-hand corner.

	Ноте	New Activity	All Activities	Preferences	Log Off
Star	t New				
	Application	1			

- 2. List of applications submitted for the month will display
  - This can be changes to see applications submitted that week, month, quarter, year to date and all.
- 3. List of applicants can be sorted by status, date, activity name and product name.
- 4. You can also search for a specific application in the search bar.
- 5. Applications are available to view and copy for 120 days.



A commitment to	caring since	1935.
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C We	ak Month Quartar VID All		ৎ	Advanced
	User: My Activit	ies 🔻 Status: Any	▼ Sort: Date	T
User kania.nunez@equilife.com:	69 activities updated in the last 30 days.			
Copy of Copy of MYG	GA APP OT - Rev 090119 - SS Elite WI	Secure Savings Elite MY	GA Application	Complete
Last Action: Back Office Message	Last Audit Entry: 10/18/2019 5:20:08 PM EST All Back Office Processing Complete. <u>View History</u> Created: 10/18/2019		View Requests	Сору
MYGA APP OT - Rev	090119 - Demo App	Secure Savings Elite MY	GA Application	Complete
Last Action: Back Office Message	Last Audit Entry: 10/17/2019 4:46:17 PM EST All Back Office Processing Complete. <u>View History</u> Created: 10/17/2019		View Requests	Сору
Copy of MYGA APP C	DT - Rev 090119 - SS Elite WI	Secure Savings MYGA A	pplication	Complete
Last Action: Back Office Message	Last Audit Entry: 10/16/2019 1:15:42 PM EST All Back Office Processing Complete. <u>View History</u> Created: 10/11/2019		View Requests	Сору
Copy of Copy of MYG	GA APP OT - Rev 090119 - SS Elite WI	Secure Savings Elite MY	GA Application	Complete
Last Action: Back Office Message	Last Audit Entry: 10/15/2019 12:25:35 PM EST All Back Office Processing Complete. <u>View History</u> Created: 10/15/2019		View Requests	Сору

#### HOW TO COPY AN APPLICATION:

1. Select "All Activities" from the navigation bar in the upper right-hand corner.

Home	New Activity	All Activities	Preferences	Log Off
Start New				
Application	n			

- 2. List of applications submitted for the month will display
  This can be changes to see applications submitted that week, month, quarter, year to date and all.
- 3. Once the application you wish to copy has been located select the "Copy" button



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د 8	llaak Month Quartar YID All	۹.	Advanced
User kania.nunez@equilife.co	User: My Activit m: 69 activities updated in the last 30 days.	ties  Status: Any Sort: Date	•
Copy of Copy of M	YGA APP OT - Rev 090119 - SS Elite WI	Secure Savings Elite MYGA Application	Complete
Last Action: Back Office Message	Last Audit Entry: 10/18/2019 5/20:08 PM EST All Back Office Processing Complete, <u>View History</u> Created: 10/18/2019	View Requests	Сору
MYGA APP OT - Re	ev 090119 - Demo App	Secure Savings Elite MYGA Application	Complete
Last Action: Back Office Message	Last Audit Entry: 10/17/2019 4:46:17 PM EST All Back Office Processing Complete. View History Created: 10/17/2019	View Requests	Сору
Copy of MYGA AP	P OT - Rev 090119 - SS Elite WI	Secure Savings MYGA Application	Complete
Last Action: Back Office Message	Last Audit Entry: 10/16/2019 1:15:42 PM EST All Back Office Processing Complete. View History Created: 10/11/2019	View Requests	Сору
Copy of Copy of M	YGA APP OT - Rev 090119 - SS Elite WI	Secure Savings Elite MYGA Application	Complete
Last Action: Back Office Message	Last Audit Entry: 10/15/2019 12:25:35 PM EST All Back Office Processing Complete. <u>View History</u> Created: 10/15/2019	View Requests	Сору

- 4. Application can be copied as is or with changes.
  - If "Copy as Is" is selected the jurisdiction, product and state will not be able to be changed.
    If "Copy with changes" is selected the jurisdiction, product and state may be changed.

	Сору		
Copy the selected a	ctivity As Is OR change jurisdic optional forms.	tion, product or	
Copy As is	Copy with Changes	Cancel	Å