

The California State University, Fresno
Athletic Corporation



2019-20
Budget

Board Approved 6/4/19

**The California State University, Fresno
Athletic Corporation
2019-20 Budget Summary**

		<u>Actuals</u>			<u>Budget</u>	<u>Proposed</u>	<u>Variance</u>
		<u>2015-16</u>	<u>2016-17</u>	<u>2017-18</u>	<u>2018-19</u>	<u>2019-20</u>	<u>FY18/19 Budget to FY19/20 Budget</u>
Operating Revenue							
11761	Bulldog Shop	386,916	349,241	261,069	225,000	325,000	100,000
11771	Development						
	Athletic Aid Contributions	5,028,858	5,165,982	5,322,597	6,288,700	6,000,000	(288,700)
	Other support	879,492	573,017	296,732	200,000	300,000	100,000
11788	Equipment Comps	380,236	381,220	389,288	324,900	324,900	-
11784	Facility Rental	106,385	64,596	99,750	50,000	100,000	50,000
11763	Game Revenues						
	Concessions	147,783	128,437	293,680	285,000	375,000	90,000
	Guarantees	1,004,675	1,075,140	2,674,960	1,048,600	1,628,300	579,700
	Parking - Football	294,517	264,288	295,019	285,000	350,000	65,000
	Sky Suite Leases	454,560	455,760	455,760	456,000	456,000	-
	Ticket Handling Charge	79,383	55,473	104,289	104,000	110,000	6,000
	Gate Receipts						
	Football	3,396,437	3,217,754	3,818,920	4,125,000	4,350,000	225,000
	M Basketball	635,371	688,068	817,818	796,000	735,000	(61,000)
	Other Sports	250,311	248,601	346,025	332,500	325,000	(7,500)
11781	Miscellaneous	120,368	220,451	140,070	99,900	100,000	100
	MOU (BDF Employee)					169,400	169,400
11789	MWC/NCAA/SAF Revenue	4,676,585	4,779,432	4,283,977	4,577,000	4,842,500	265,500
11767	Post Season	138,513	72,085	1,101,479	-	-	-
11766	Rights Fees and Royalties	2,767,728	2,900,107	3,012,320	3,082,000	3,219,500	137,500
11773	University Support	16,957,606	18,322,568	20,889,525	19,172,000	19,183,800	11,800
	Total Operating Revenue	\$ 37,705,724	\$ 38,962,220	\$ 44,603,278	\$ 41,451,600	\$ 42,894,400	1,442,800

Operating Expenditures

11781	Administrative	1,791,433	2,099,591	2,264,719	1,985,800	1,888,200	(97,600)
11752	Athletic Aid	6,869,018	7,036,539	7,850,083	8,130,700	8,247,500	116,800
11765	Athletics Communication	78,257	71,141	79,611	96,900	96,800	(100)
11761	Bulldog Shop (UBIT)	93,466	107,348	131,611	35,000	35,000	-
11753	Compliance	6,645	18,026	23,151	25,900	25,000	(900)
11788	Equipment Comp Expense	380,236	381,220	389,288	324,900	324,900	-
11783	Equipment Room	70,678	69,608	69,627	63,900	69,400	5,500

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		Actuals			Budget 2018-19	Proposed Budget 2019-20	Variance FY18/19 Budget to FY19/20 Budget
		2015-16	2016-17	2017-18			
11784	Facilities	1,678,493	805,723	1,181,992	600,000	600,000	-
11754	Game Operations (Home Events)	2,157,064	2,063,168	2,207,709	2,400,000	2,402,100	2,100
11769	Guarantees	896,890	771,395	973,675	800,350	967,000	166,650
11785	Information Technology	385,138	376,148	395,442	428,600	446,600	18,000
11764	Marketing	194,781	197,487	280,399	217,500	217,700	200
11766	New Media & Production Services	119,737	109,054	158,594	234,500	225,900	(8,600)
11757	Pep Band/Pep Squad	266,018	249,481	220,754	231,500	231,500	-
	Salary & Benefits	14,716,700	17,667,628	19,839,009	18,299,100	19,266,700	967,600
11791	Special Events	-	(863,020)	39,244	-	-	-
11776	Sports Nutrition	63,392	63,522	70,055	175,000	175,000	-
11755	Sports Medicine (Training Rm)	328,159	307,466	370,941	336,500	348,000	11,500
11756	Strength & Conditioning	54,186	55,837	61,272	66,500	68,500	2,000
11751	Student Athlete Services	123,562	108,540	90,624	132,900	119,400	(13,500)
11762	Ticket Office	287,162	293,883	501,230	411,550	406,800	(4,750)
11772	Video Services	108,092	112,464	151,635	168,100	168,600	500
Sport Operations							
11767	Championships - Post Season	481,959	590,183	1,894,042	350,000	350,000	-
11711	Baseball	492,166	381,188	364,446	383,750	399,450	15,700
11712	Basketball - Men	528,953	485,364	574,656	395,100	421,250	26,150
11722	Basketball - Women	436,418	325,999	362,435	347,500	381,800	34,300
11713	Cross Country - Men	29,677	33,970	24,401	26,050	24,750	(1,300)
11723	Cross Country - Women	36,611	33,918	23,723	32,900	31,700	(1,200)
11724	Equestrian	207,439	235,605	212,119	206,400	200,600	(5,800)
11714	Football	1,991,825	2,150,868	2,745,960	2,369,000	2,282,900	(86,100)
11715	Golf - Men	89,681	92,438	106,212	91,350	91,950	600
11725	Golf - Women	83,659	97,235	92,034	96,700	95,600	(1,100)
11731	Lacrosse	165,855	226,693	231,280	228,550	243,650	15,100
11726	Soccer	185,620	149,460	169,853	231,400	263,600	32,200
11721	Softball	269,389	280,522	261,395	275,400	270,700	(4,700)
11739	Swimming & Diving	102,322	123,903	114,373	154,900	166,900	12,000
11717	Tennis - Men	113,452	125,240	130,271	118,300	121,700	3,400
11727	Tennis - Women	133,708	144,850	127,676	132,650	138,900	6,250
11718	Track - Men	62,608	68,688	87,107	86,900	79,500	(7,400)

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		2015-16	2016-17	2017-18	2018-19	2019-20	FY18/19 Budget to FY19/20 Budget
11728	Track - Women	153,995	173,086	178,984	187,350	189,900	2,550
11729	Volleyball	198,395	192,421	241,840	231,300	240,300	9,000
11736	Water Polo - Women	1,279	67,016	178,750	170,600	172,200	1,600
11719	Wrestling	16,875	75,132	213,099	229,400	233,100	3,700
	Total Operating Expenditures	\$ 36,450,993	\$ 38,156,028	\$ 45,685,321	\$ 41,510,700	\$ 42,731,050	1,220,350

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		Actuals			Budget	Proposed	Variance
		2015-16	2016-17	2017-18	2018-19	2019-20	FY18/19 Budget to FY19/20 Budget
11775	Excellence Fund Revenue	999,267	607,711	811,564	-	-	-
	Excellence Fund Expense	727,856	700,770	811,567	-	-	-
	Net Excellence Revenue (Expense)	271,411	(93,059)	(3)	-	-	-
11768	Trade and Comp Ticket Revenue	3,602,113	3,690,233	3,703,465	-	-	-
	Trade and Comp Ticket Expense	3,597,894	3,690,233	3,703,465	-	-	-
	Net Trade and Comp Revenue	4,219	-	-	-	-	-
11705	Spirit Fund Revenue	(1,407)	19,003	14,057	-	-	-
	Spirit Fund Expense	42,709	34,023	19,451	-	-	-
	Net Spirit Fund	(44,116)	(15,020)	(5,394)	-	-	-
Operating Net		\$ 1,486,245	\$ 698,113	\$ (1,087,440)	\$ (59,100)	\$ 163,350	222,450
Capital Repair and Replacement Fund							
Capital Revenue							
	Facility Fees	381,299	348,693	515,818	495,800	526,000	30,200
	Facility Contributions	19,601	972,474	207,071	10,000	10,000	-
	Production - Facility Contributions	-	230,000	230,000	230,000	-	(230,000)
	Sale of Fixed Assets	(818,160)	(559)	-	-	-	-
	University Support	-	-	188,590	-	-	-
	Total Capital Revenues	(417,260)	1,550,608	1,141,479	735,800	536,000	(199,800)
Capital Expenditures							
	Development salaries	131,204	-	-	-	-	-
	Bad debt expense	-	-	163,283	-	-	-
	Facility Improvements	44,314	1,618	206,507	-	-	-
	Depreciation expense	634,578	656,024	701,275	660,000	690,000	30,000
	Interest Expense	30,023	25,697	19,476	13,000	8,300	(4,700)
	Total Capital Expenditures	840,119	683,339	1,090,541	673,000	698,300	25,300
Capital Repair and Replacement Fund Net Revenue(Expense)		\$ (1,257,379)	\$ 867,269	\$ 50,938	\$ 62,800	\$ (162,300)	(174,500)
INCREASE (DECREASE) IN NET POSITION		228,866	1,565,382	(1,036,502)	3,700	1,050	47,950