ECU, ATHLETICS AND THE BRAND

Our Athletics Brand exemplifies the character, passion, spirit, and determination of this great University. All of us – current and former student athletes, students, faculty, staff, alumni, parents, relatives and friends proudly embody our ECU Brand.
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Each part of our great University contributes powerfully to ECU’s standing and reputation, and the ECU Athletics Brand carries a great responsibility to consistently present a high-quality image representing East Carolina University to local, regional and national audiences.

Brand standards ensure all athletics advertising and promotional materials share a symbolic commonality representing our entire University. These standards apply to displays, uniforms, team apparel, equipment, facilities – every representation of our Brand.

These branding standards are comprised of tightly consistent dimensions, style, symbols, design, character and colors. This disciplined consistency is imperative for high-level branding. Deviation from the official identity as shown in this Guide, or specified in the Athletics Branding - Trademark Licensing Guidelines is not permitted.

All athletics units are required to adhere to these branding and identity standards.

Additional information related to brand identifier uses with facilities, events, apparel, uniforms, equipment, awards/gifts, digital and social media, electronic email signatures, stationery, videography, writing style, athletic camps and clinics and other applications are contained in the Athletics Branding - Trademark Licensing Guidelines. Information related to university departments, student organizations and commercial use of ECU trademarks can be found at www.ecu.edu/licensing.
Our brand is East Carolina University, and the umbrella of this brand embraces each of our “products”: colleges, divisions (including the athletics department and every one of its teams). All athletics marketing will take place within the approved brand parameters.

The ECU brand is distinguished by three important elements:

1) Purple and gold - ECU is one of only three FBS institutions using these colors.
2) Only “Pirates” in FBS.
3) Only “ECU” in FBS.

When appropriate and/or possible, the full university name should be featured. In many cases it’s neither feasible nor preferred in some limited space applications. In these situations ECU and/or the primary pirate mark must always be the visual identity.

Our branded pirate marks must be used as approved and displayed in this guide. Any other pirate representation (skulls, crossbones, skeleton, clip art pirates etc.) must not be used to represent or associate with the university and/or the athletics department.

The Athletics Style Guide is available for athletics staff to ensure brand consistency and discipline. This guide is located on line at www.ecu.edu/licensing, www.ecupirates.com or the printed version can be accessed through the ECU Trademark Licensing and Athletics Marketing offices.
Color is the most fundamental, yet most powerful tool that can bring our brand to life, creating or associating a mood or feeling. Color is paramount in establishing the identity and strength of ECU. Purple and gold are the official colors of ECU and one of the strongest elements of East Carolina's identity and personality. It presents a strong visual impression that constantly reinforces our brand.

ECU’s identity is greatly strengthened by using these official colors with absolute consistency. Refer to the color formulas on page 11 for all printed and Web-related applications. The Pantone Matching System® can be used for color specification. Purple matches Pantone 268 for both coated and uncoated papers. Gold matches Pantone 109 (U) for uncoated papers and Pantone 123 (C) for coated papers. All apparel, equipment (non-paper) etc. uses should match 109U.

Colors such as black, white or any others are considered accent colors and are not official colors of East Carolina University.

**OFFICIAL COLORS**

<table>
<thead>
<tr>
<th>Color</th>
<th>PMS Code</th>
<th>Hex Code</th>
</tr>
</thead>
<tbody>
<tr>
<td>Purple</td>
<td>268C, 268U</td>
<td>#592A8A</td>
</tr>
<tr>
<td>Gold</td>
<td>109U</td>
<td>#FFC702</td>
</tr>
<tr>
<td></td>
<td>123C</td>
<td>#FDC82F</td>
</tr>
</tbody>
</table>

**ACCENT COLORS**

<table>
<thead>
<tr>
<th>Color</th>
<th>Hex Code</th>
</tr>
</thead>
<tbody>
<tr>
<td>Black</td>
<td>#000000</td>
</tr>
<tr>
<td>White</td>
<td>#FFFFFF</td>
</tr>
</tbody>
</table>

NOTE: At times, an expanded color palette or colors outside of the core palette is necessary. Examples would be the occasional use of a unique uniform, like those that support special initiatives such as breast cancer or honoring U.S. military service members. Although acceptable for special situations, utilizing colors outside of the primary color palette is not intended for long-term use. Retail branding has seasonal palette flexibility and when used correctly, will complement the primary color palette utilized by ECU Athletics.
ATHLETICS TYPOGRAPHY

Matrix Extra Bold is the designated athletics font and should be used consistently in accordance with the Athletics Branding - Trademark Licensing Guidelines.

The Pirate Matrix number font has been designated for use in all ECU intercollegiate athletics team uniforms.

PRIMARY TYPOGRAPHY

Matrix Extra Bold Solid Purple (one color)

Matrix Extra Bold Purple with gold outline (two color)

Pirate Numbers

Color variations
The Gotham font should be used to support Matrix Extra Bold. As an example, Gotham font should be used whenever possible in all text - (body) - content with athletics publications, marketing materials and correspondence.

Gotham Light

Gotham Light Italic

Gotham Book

Gotham Book Italic

Gotham Medium

Gotham Medium Italic

Gotham Bold

Gotham Bold Italic

SECONDARY TYPOGRAPHY
This primary Pirate mark should lead in visible key locations for all uses including, but not limited to, web/internet pages, social media, athletics publications, marketing and promotional items, recruiting items, stationery, official team uniforms and athletics department issued apparel, facility graphics and all externally distributed/seen avenues of the athletics department. Refer to Athletics Branding - Trademark Licensing Guidelines for detail uniform and other specific athletics departmental use information.

The following mark is the primary identifier for use by all ECU Athletics.
The protected area around the logo ensures that no other graphic element interferes with its clarity and integrity. The depth of the protected area is the height of the “x.”
The ECU Word mark identifier is strong, clear, bold and distinctive designed to carry the proud spirit of ECU Athletics.
SECONDARY IDENTIFIERS

Secondary identifiers provide ECU Athletics with flexibility for selected use. These identifiers should not be used as primary marks. Refer to the Athletics Branding - Trademark Licensing Guidelines for clarity and permission-to-use.

PIRATES WORDMARK

The Pirates mark can be used in secondary locations for general use.
SECONDARY IDENTIFIERS

EAST CAROLINA WORDMARK
This mark can be used in secondary locations for general use.

The protected area around the logo ensures that no other graphic element interfere with its clarity and integrity. The depth of the protected area is the height of the “x.”
TEAM DESIGNATION IDENTIFIERS

TEAM IDENTIFIERS

(Shown page 27) Pirate Mark with designation beneath
(Shown page 28) ECU Mark with designation beneath
(Shown page 29) Pirate Mark with designation to the right

Athletics Department team and unit names may be displayed in designated area. Designations may not exceed specified width.

Designations may not be adjusted vertically in relation to word mark.

Matrix Extra Bold should be used for team/unit designation as shown on page 27 of this guide.
SECONDARY IDENTIFIERS

PIRATES STATE OF MIND MARK
This mark is used for football mid-field and basketball center court display and can be used in secondary locations for general use.

BRANDING/POSITIONING IDENTIFIERS
The athletics department may adopt marketing themes, positioning statements and special promotional efforts (anniversary celebrations, etc.) in its marketing and branding efforts. These statements, terms and associated graphics should utilize official identifiers and athletics font. The athletics licensing/marketing offices will serve as the clearing house for approvals associated with these efforts. (Example: Undaunted, We Are The Pirates of ECU)
A Pirate Head graphic has traditionally represented ECU Athletics dating back to the adoption of Pirates as the school mascot. This specific pirate head was implemented as the primary mark in 1998 and represents the history and tradition of the ECU athletics program, and as such, ties the past and the future together. The legacy mark should be used in areas such as the Hall of Fame, letterwinners and/or tradition areas, and other endeavors which recognize the history of Pirate Athletics. This mark can be used in association with other official identifiers with appropriate administrative approval.

Gold imprint/embroidery etc. on apparel and non-apparel (non-paper) products should match 109U.
The East Carolina University Educational Foundation, better known as the Pirate Club, is the friend-raising and fund-raising arm of East Carolina University’s Division I athletics program. Questions regarding the use of the Pirate Club name or graphic should be directed to the Pirate Club office.

The following words are officially registered in association with the university and its athletic teams:

- East Carolina University®
- East Carolina University Pirates™
- East Carolina Pirates™
- East Carolina®
- ECU®
- ECU Pirates™
- Pirates™
- Pirate™
- EC™
- Purple and Gold™
- PeeDee The Pirate™
- Arrgh™
- First Down...Pirates™
- Where it is a First Down...Pirates™
- Paint It Purple™
- Murphy Center™
- Williams Arena at Minges Coliseum™
- Dowdy-Ficklen Stadium™
- Clark-LeClair Stadium™
- Wright Circle™
- Pirate Nation™
- We are the Pirates of ECU™
- Undaunted™
- Loyal and Bold™
- Pirate Club™
- Student Pirate Club™
- SPCTM
HOW NOT TO USE THE ECU BRAND AND WORD MARKS

- Use correct colors
- Use correct typography
- Do not stretch or distort
- Use correct proportions
- Use correct clear zone
- Do not layer graphic elements
- Do not use old logos
- Do not rearrange the elements
ADDITIONAL GUIDELINES

REFERENCE - STATISTICS ABBREVIATIONS

“ECU” is the preferred reference followed by “East Carolina” for use by announcers, on scoreboard displays, statistic abbreviations, etc.

For television in-game and studio graphics, the primary Pirate mark is preferred followed by the primary ECU word mark. E. Carolina, East Caro and other abbreviation’s are not acceptable.

For newscast (television) and newspaper graphic displays the primary Pirate mark is preferred followed by the primary ECU word mark.

All teams (men and women) should be referred to as “Pirates”. Women’s teams should not be referred to as “Lady Pirates.”

PUBLICATIONS & PROMOTION REVIEW AND APPROVAL

Internal guidelines are established to create a unified appearance and to maintain consistency in all publications, whether print or electronic, published and distributed by East Carolina University.

All athletic-related publications, stationary etc, including all promotional and marketing athletic publications (printed and electronic), whether paid for with state or non-state funds, must adhere to the graphic standards described in the Athletics Branding - Trademark Licensing Guidelines.
ADDITIONAL GUIDELINES

PROMOTIONAL ITEMS

In order to protect the university's license agreements, marketing agreements and graphic identity standards, promotional items must be designed and reviewed to ensure compliance with these agreements and standards. In addition, these items can only be purchased from vendors who are licensed by the university to produce ECU-trademarked items. A list of these vendors/licensees is available at www.ecu.edu/licensing and/or through the Department of Materials Management.

Refer to the Athletics Branding - Trademark Licensing Guidelines and/or http://www.ecu.edu/cs-admin/mktg/Review-Process.cfm for detail information.

All off-campus advertising by athletics units must be approved in advance through Athletics Marketing/Licensing Office.

INTERNET, SOCIAL MEDIA, MOBILE APPS STANDARDS

ECUPirates.com is the official website for ECU Athletics. ECUPirateClub.com is the official website for the ECU Pirate Club. These are the only official sites representing ECU Athletics. All sports and/or administrative areas should work through the designated athletics staff for administrative approval to coordinate all content for the athletics department website and official department social/new media entities (twitter, etc.) to ensure a consistent representation. This includes recruiting-related web pages, social media sites and mobile applications. Refer to the Athletics Branding - Trademark Licensing Guidelines for detail information.

STATIONERY

All athletics department units must follow the standard formats established for athletics letterhead, envelopes, business cards, office forms, email signatures etc. When ordering new stationery items, please order using the standard formats. Refer to the Athletics Branding - Trademark Licensing Guidelines for writing style specifications and additional detail information.

OTHER ATHLETICS USES

Again, please refer to the Athletics Branding - Trademark Licensing Guidelines for detailed information related to brand identifier uses with facilities, events, apparel, uniforms, equipment, awards/gifts, electronic email signatures, videography, writing style specifications, club sports and university student organizations, camps and clinics and other applications.

UNIVERSITY REGISTERED TRADEMARKS

East Carolina University owns the exclusive intellectual property rights to its name, logos, slogans, colors, mascot, trademarks, service marks, and other indicia related to the university, its programs and services, and its athletic teams (collectively, the “marks”). University marks may not be used for any purpose without the advance written permission of East Carolina University. For questions regarding the use of East Carolina University’s marks, please refer to the following Web sites:

www.ecu.edu/licensing/
www.ecu.edu/cs-admin/univpubs/the_university_image.cfm