

ServiceChannel®

Scout for Service Providers

The most efficient way to grow your commercial business

What Is It?

ServiceChannel Scout helps quality service providers win more business with the 500+ brands that manage over 330,000 locations on the ServiceChannel platform. The program matches brands with high-performing service providers based on trade, geographic requirements, and performance metrics. As you continue to perform well, ServiceChannel will recommend you to more clients — so you can focus on providing excellent service while we help you source new business opportunities.

Who's It For?



Commercial
Contractors



The best parts of the ServiceChannel Scout program are working directly with the client and ServiceChannel handling the client acquisition...

Having an entity like ServiceChannel Scout take care of finding new business allows me to be more efficient in other areas.



— Regional Service Provider

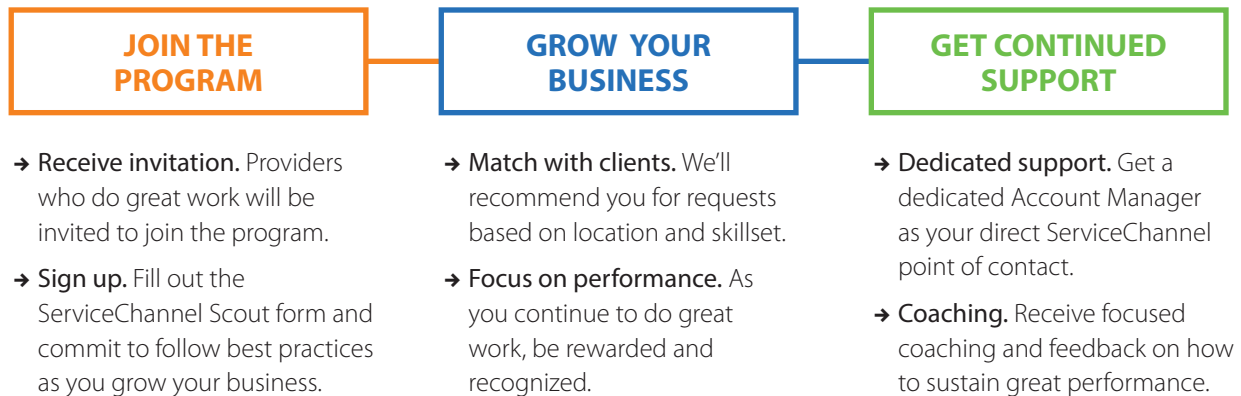
Benefits

- **Expand your business.** Be rewarded for outperforming the competition and get into accounts that are hard to penetrate.
- **Build direct client relationships.** Work directly with your clients as a self-performer and build stronger, lasting relationships without the need for a middle-man.
- **Source work efficiently.** Focus your energy on delivering great work, while ServiceChannel sources new commercial client relationships for you.
- **Get recognized for your work.** Our Contractor Scorecards keep track of your performance so you no longer have to rely solely on price battles to win business.
- **Get endorsed by a trusted advocate.** ServiceChannel collects billions of data points on performance and price so clients have confidence in our platform recommendations.



How It Works

ServiceChannel Scout makes it easy to find more business, so you can focus on delivering great work. We also invest in extensive support and guidance for your team to ensure continued success.



Provider Success Building New Relationships

ServiceChannel has delivered tens of millions of dollars in growth and established thousands of direct client relationships with companies like:



About ServiceChannel

ServiceChannel, the #1 Facilities Management Platform, is used by global multi-location brands to see inside their buildings, assets, and provider networks — and deliver amazing customer experiences at every location. The ServiceChannel platform captures the industry's richest performance data, with billions of data points drawn from 100 million work orders and over 70,000 providers. Industry leaders such as Louis Vuitton, Bloomin' Brands, CVS Health, and Trader Joe's rely on insights from our platform to work with the best providers, optimize spend, and deliver impeccable customer experience. ServiceChannel is a privately held company funded by Accel, based in the San Francisco Bay Area.

