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UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q

(MARK ONE)		
SECUTE ENDER SECUTE SECUTE	EXTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE RITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD OF THE RITIES EXCHANGE ACT OF SECTION 13 OR 15 (d) OF THE RITIES EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD OF THE RITIES EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD OF THE TRANSITIO	
_	COMMISSION FILE NO. 0 3134	
	PARK-OHIO INDUSTRIES, INC. (EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)	
	OHIO 34-6520107	
inco	te or other jurisdiction of (I.R.S. Employer corporation or organization) Identification No.) EUCLID AVENUE, CLEVELAND, OHIO 44117	
	of principal executive offices) (Zip Code)	
- Indicate k - (1) - (2) - Number of	by check mark whether the registrant: Has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding twelve months (or for such shorter period that the registrant was required to file such reports): Has been subject to such filing requirements for the past 90 days. YES [X] NO [] Shares outstanding of registrant's Common Stock, par value \$1.00 per of April 30, 1998: 11,147,462 including 157,461 shares in treasury. The Exhibit Index is located on page 17.	
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_ _ _	PARK-OHIO INDUSTRIES, INC. AND SUBSIDIARIES INDEX	
	FINANCIAL INFORMATION Financial Statements (Unaudited) Consolidated balance sheets March 31, 1998 and December 31, 1997 Consolidated statements of income Three months ended March 31, 1998 and 1997 Consolidated statements of shareholders' equity Three months ended March 31, 1998 Consolidated statements of cash flows Three months ended	

	- March 31, 1998 and 1997
	Notes to consolidated financial statements March 31, 1998
	Independent accountants' review report
Item 2.	Management's Discussion and Analysis of Financial Condition
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	OTHER INFORMATION
Item 4.	Submission of Matters to a Vote of Security Holders
Item 6.	Exhibits and Reports on Form 8-K
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SIGNATURE	
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EXHIBIT IN	DEX
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	PART I
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	FINANCIAL INFORMATION
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4	•
	DADY OUTO INDUGEDIES INC. AND SUDSTITUTES
	PARK-OHIO INDUSTRIES, INC. AND SUBSIDIARIES
_	
	CONSOLIDATED BALANCE SHEETS
_	

MARCH 31 DECEMBER 31

(DOLLARS IN THOUSANDS) ASSETS Current Assets Cash and cash equivalents..... - Accounts receivable, less allowances for doubtful accounts of \$2,062 at March 31, 1998 and \$2,060 at December 31, 1997..... 96,134 86,787 147,376 129,512 Inventories..... 3,240 Deferred tax assets..... 4,359 5,075 Other current assets..... 251,892 226,428 Total Current Assets..... 140,783 132,864 Property, Plant and Equipment..... Less accumulated depreciation..... 63,146 59,795 77,637 73,069 Other Assets - Excess purchase price over net assets acquired, net of accumulated amortization of \$6,130 at March 31, 1998 and \$5,749 at December 31, 1997..... 68,996 Deferred taxes..... 12,960 12,960 32,232 31,656 Other. \$445,830 \$413,109 -LIABILITIES AND SHAREHOLDERS' EQUITY Current Liabilities Trade accounts payable..... \$ 48,965 \$ 49,470 Accrued expenses..... 39,063 28,291 Current portion of long-term liabilities..... 2,223 2,222 79,984 Total Current Liabilities..... 90,250 Long-Term Liabilities, less current portion Long-term debt..... 189,709 172,283 27,215 27,537 Other postretirement benefits..... Other..... 4,460 4,295 221,384 204,115 Shareholders' Equity Capital stock, par value \$1 Serial Preferred Stock..... Common Stock..... 11,148 Additional paid-in capital..... 55,782 70,360 67,486 Retained earnings.... (2,087) (2,251)Treasury stock, at cost..... Accumulated other comprehensive earnings (loss).... (843)129,010 134,196 \$445,830 \$413,109 Note: The balance sheet at December 31, 1997 has been derived from the audited financial statements at that date, but does not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. See notes to consolidated financial statements. PARK-OHIO INDUSTRIES, INC. AND SUBSIDIARIES -CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

			THREE M	ONTHS ENDED MARCH 31		
			1998	1997		
			THOUSANI	OOLLARS IN DS EXCEPT SHARE DATA)		
Wet sales			. \$136,503 . 113,173			
Gross profit			. 23,332			
perating incomenterest expense				•		
Income before income taxes			. 5,043 . 2,169	,		
Net income			. \$ 2,87	\$ 2,242		
Net incom	ne per comm		. \$.21	5 \$.21		
Diluted	• • • • • • • • • •		. \$.20	\$.20		
BasicSasic		-	10 00	10,666		
			. 11,24	12,124		
•		MON PAID-		INED TREAS		ER SIVE
	STOCK	CAPITAL	EARNINGS	STOCK	EARNINGS (LOSS)	TOTAL
	<u> </u>		¢67,406		IN THOUSANDS)	¢100 010
Balance January 1, 1998	\$10,960	\$53 , 476	\$67 , 486 2 , 874	\$ (2,087)	\$ (825)	\$129,010
Net income	Foreig	gn currency tr			(10)	
adjustment					(18)	(18)
Comprehensive earnings	-	6.0				2,856
Company earnout shares	issuance 188	e of General Al	Luminum Mig			2,494
Exercise of stock options Purchase of treasury stock				73 (237)		73 (237)
Balance March 31, 1998	\$11 , 148	\$55,782	\$70,360	\$ (2,251)	\$ (843) =====	 \$134 , 196
- Gee notes to consolidated financial	statement:	s.				
- 7	6					
- PARK OHIO INDUSTR	IES, INC. A	AND SUBSIDIARI	ES			
- CONSOLIDATED STATEME						

THREE MONTHS ENDED
MARCH 31

1998 1997

(DOLLARS IN THOUSANDS)

OPERATING ACTIVITIES - Adjustments to reconcile net income to net cash provided (used) by operating activities: Depreciation and amortization..... 3,731 2,248 6,605 Changes in operating assets and liabilities excluding acquisitions of businesses: Accounts receivable..... (9,348)(2,597) Inventories and other current assets..... (17,148)10,249 (251)Accounts payable and accrued expenses..... Other..... (2,296)+(439)Net Cash (Used) by Operating Activities..... (11,938) (4,375) INVESTING ACTIVITIES (6,254) Purchases of property, plant and equipment, net..... (3,438)Costs of acquisitions, net of cash acquired..... (4,100)Purchase of investments..... (101) (1,323)Net Cash (Used) by Investing Activities..... (6,355) (8,861) FINANCING ACTIVITIES Proceeds from bank arrangements for acquisitions..... Proceeds from bank arrangements for operations..... 17,500 9,400 (74) (1,277)Payments on long term debt..... Purchase of treasury stock..... (2.37)(1,965)Issuance of common stock under stock option plan..... 73 -0- Net Cash Provided by Financing Activities..... 17,262 10,258 (Decrease) in Cash and Cash Equivalents..... (1,031) (2,978) Cash and Cash Equivalents at Beginning of 4,659 Period..... 1,814 Cash and Cash Equivalents at End of Period..... \$ 783 \$ 1,681 See notes to consolidated financial statements. PARK-OHIO INDUSTRIES, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) MARCH 31, 1998

NOTE A BASIS OF PRESENTATION

The accompanying unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10 Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three month period ended March 31, 1998 are not necessarily indicative of the results that may be expected for the year ending December 31, 1998. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's Annual Report on Form 10 K for the year ended December 31, 1997.

(DOLLARS IN THOUSANDS - EXCEPT PER SHARE DATA)

NOTE B -- ACQUISITIONS

On August 1, 1997 the Company acquired substantially all of the shares of Arden Industrial Products, Inc. ("Arden") for cash of approximately \$44 million. The transaction has been accounted for as a purchase. Arden is a supplier of

The following is the estimated value of the net assets	of Arden as	fc
August 1, 1997:		
-		
Cash	. \$2,711	
Accounts receivable	,	
Enventories Property, plant and equipment	•	
Excess purchase price over net assets acquired		
Other assets		
Prade accounts payable		
Accrued expenses	. (2,828) . (6,358)	
John Celin Habiliteles		
Cotal estimated cost of acquisition	. \$44,000	
_		
During the year ended December 31, 1997, the Company at	cquired four	other
businesses for an aggregate purchase price of approximately	*	
of these transactions was accounted for as a purchase, result		
purchase price over net assets acquired of approximately \$8 following unaudited pro-forma results of operations assume		
Arden and the other businesses occurred on January 1, 1997.		
results have been prepared for comparative purposes only and	_	
be indicative of the results of operations which actually we		
nad the acquisitions occurred on the date indicated, or which	ch may result	in the
luture. -		
		MONTHS
		INDED
	MARCH 3	1 , 1997
Net sales	\$12	!3,388
Net salesGross profit	2	4,421
Gross profit Net income	2	24,421 2,821
Gross profit	2	4,421
Gross profit Net income	2	24,421 2,821
Gross profit Net income	2	24,421 2,821
On April 14, 1998, the Company completed the acquisition	\$ on of Direct	24,421 2,821 .25
On April 14, 1998, the Company completed the acquisition Fasteners Limited located in Ontario, Canada. The aggregate	on of Direct	2,821 25
Gross profit. Net income. Net income per common share diluted	on of Direct	2,821 25
Gross profit. Net income. Net income per common share diluted	on of Direct	2,821 25
Gross profit. Net income. Net income per common share diluted	on of Direct	2,821 25
Gross profit. Net income. Net income per common share diluted	on of Direct	2,821 25
Gross profit. Net income. Net income per common share diluted	on of Direct purchase pri to the date	2,821 25
Gross profit. Net income. Net income per common share diluted	on of Direct purchase pri to the date	2,821 2,821 25
Gross profit. Net income. Net income per common share diluted	on of Direct purchase pri to the date	2,821 2,821 25
Gross profit. Net income. Net income per common share diluted	on of Direct purchase pri to the date	2,821 2,821 25
Gross profit. Net income. Net income per common share diluted	on of Direct purchase pri to the date	2,821 2,821 25
Gross profit. Net income. Net income per common share diluted	on of Direct purchase pri to the date	2,821 2,821 25
Gross profit. Net income. Net income per common share diluted	on of Direct purchase pri to the date	2,821 2,821 25
Gross profit. Net income. Net income per common share diluted	on of Direct purchase pri to the date	2,821 2,821
Gross profit. Net income. Net income per common share diluted	on of Direct purchase pri to the date	2,821 2,821
Gross profit. Net income. Net income per common share diluted	on of Direct purchase pri- to the date CONTINUE MARCH 31	2,821 2,821 25 ce and of
Gross profit. Net income. Net income per common share diluted	on of Direct purchase pri- to the date CONTINUE MARCH 31 1998	2,821 2,821 25 ce and of DECEMBER 1997
Gross profit. Net income. Net income per common share diluted	on of Direct purchase pri- to the date CONTINUE MARCH 31 1998	DECEMBER 1997
Gross profit. Net income. Net income per common share diluted	on of Direct purchase pri- to the date CONTINUE MARCH 31 1998	DECEMBER 1997
Gross profit. Net income. Net income per common share diluted	on of Direct purchase pri to the date CONTINUE MARCH 31 1998\$113,725\$33,651	DECEMBER 1997
Gross profit. Net income. Net income per common share diluted	on of Direct purchase pri to the date CONTINUE MARCH 31 1998\$113,725\$33,651	DECEMBER 1997 \$100,28
Gross profit. Net income. Net income per common share diluted	on of Direct purchase pri to the date CONTINUE MARCH 31 1998\$113,725\$33,651	DECEMBER 1997 \$100,28
Gross profit	on of Direct purchase pri to the date CONTINUE MARCH 31 1998\$113,725\$33,651	DECEMBER 1997 \$100,28
Gross profit. Net income. Net income per common share diluted	on of Direct purchase pri to the date CONTINUE MARCH 31 1998\$113,725\$33,651	DECEMBER 1997 \$100,28
Gross profit. Net income. Net income per common share diluted On April 14, 1998, the Company completed the acquisitic fasteners Limited located in Ontario, Canada. The aggregate the results of operations of Direct Fasteners Limited prior acquisition were not material to the Company. B PARK OHIO INDUSTRIES, INC. AND SUBSIDIARIES (UNAUDITED TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED TO COMPONENTS) The components of inventory consist of the following: In process and finished goods. Raw materials and supplies.	on of Direct purchase pri- to the date MARCH 31 1998 \$113,725 33,651 \$147,376	DECEMBER 1997 \$100,28 29,22 \$129,51

NOTE E -- NET INCOME PER COMMON SHARE In 1997, the Financial Accounting Standards Board ("FASB") issued statement No. 128 "Earnings per Share." Statement 128 replaced the calculation of primary and fully diluted earnings per share with basic and diluted earnings per share. Earnings per share amounts for the period ended March 31, 1997 have been restated to conform to the Statement 128 requirements which were adopted on December 31, 1997. The following table sets forth the computation of basic and diluted earnings per share: THREE MONTHS ENDED MARCH 31 1998 1997 NUMERATOR Amortization of imputed goodwill associated with the earnout shares....-0- Numerator for basic earnings per share net income available Effect of dilutive securities: - Interest (net of income taxes) associated with convertible senior subordinated debentures..... Numerator for diluted earnings per share -- net income after <u>assumed conversions......</u> \$ 2,874 \$ 2,485 **DENOMINATOR** Denominator for basic earnings per share- weighted average 10,666 Effect of dilutive securities: - Effect of General Aluminum Mfg. Company earnout shares deemed to be issued..... Convertible subordinated debentures..... Denominator for diluted earnings per share -- adjusted weighted average shares and assumed conversions...... 11,246 $\frac{12,124}{}$ Net income per common share - basic...... \$.26 \$.21 Net income per common share diluted..... \$.26 \$ - 20 10 PARK-OHIO INDUSTRIES, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) CONTINUED NOTE F -- LONG-TERM INCENTIVE PLAN In February, 1998 the Board of Directors of the Company approved the 1998 Long Term Incentive Plan as a replacement for the Company's Amended and Restated 1992 Stock Option Plan. The Plan provides for the issuance of up to 550,000 shares of the Company's Common Stock and is subject to shareholder approval. NOTE G -- CORPORATE REORGANIZATION In February, 1998 the Board of Directors of the Company approved a proposal to reorganize the Company into a holding company form of ownership ("the Reorganization"). The Reorganization proposal contemplates a tax free merger ("Merger") involving the Company, a newly formed subsidiary of the Company (the "Holding Company") and a newly formed subsidiary of the Holding Company ("Merger Sub"). As a result of the Merger, (i) the shareholders of the Company would become shareholders of the Holding Company, (ii) the Company would become a wholly owned subsidiary of the Holding Company, (iii) Merger Sub would be merged

out of existence and (iv) in all other respects, the pre-merger corporate structure of the Company and its subsidiaries will remain unchanged. The

NOTE H -- ACCOUNTING PRONOUNCEMENTS

proposal is subject to shareholder approval.

Income", at the beginning of 1998. Statement 130 establishes standards for
reporting and display of comprehensive earnings and its components in financial
statements; however, the adoption of this statement had no impact on the
Company's net earnings. Statement 130 requires foreign currency translation
adjustments to be included in other comprehensive earnings. Prior year financial
statements have been reclassified to conform to the requirements of Statement
130. There were no material differences between net income and comprehensive
earnings for the quarters ended March 31, 1998 and 1997.
-
The FASB has issued two accounting pronouncements which the Company will
adopt in the fourth quarter of 1998. FASB Statement No. 131, "Disclosures about
Segments of an Enterprise and Related Information" and FASB Statement No. 132,
"Employers' Disclosures about Pensions and Other Post Retirement Benefits an
amendment of FASB Statements No. 87, 88 and 106" both expand or modify
disclosures and accordingly, will have no impact on the Company's financial
position, results of operations or cash flows.
- NORTH T. DEGLACATION OF
NOTE I — RECLASSIFICATION
Contain amounts in the prior periodle financial statements have been
Certain amounts in the prior period's financial statements have been
reclassified to be consistent with the current period presentation.

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Board of Directors and Shareholders
Park-Ohio Industries, Inc.
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We have reviewed the accompanying consolidated balance sheet of Park Ohio
Industries, Inc. and subsidiaries as of March 31, 1998, and the related
consolidated statements of income for the three months ended March 31, 1998 and
1997, the consolidated statement of shareholders' equity for the three months
ended March 31, 1998, and the consolidated statements of cash flows for the
three months ended March 31, 1998 and 1997. These financial statements are the
responsibility of the Company's management.
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We conducted our reviews in accordance with standards established by the
American Institute of Certified Public Accountants. A review of interim
financial information consists principally of applying analytical procedures to
financial data, and making inquiries of persons responsible for financial and
accounting matters. It is substantially less in scope than an audit conducted in
accordance with generally accepted auditing standards, which will be performed
for the full year with the objective of expressing an opinion regarding the
financial statements taken as a whole. Accordingly, we do not express such an
opinion.
Based on our reviews, we are not aware of any material modifications that
should be made to the accompanying consolidated condensed financial statements
referred to above for them to be in conformity with generally accepted
accounting principles.
The house possible and the discount of the same of the
We have previously audited, in accordance with generally accepted auditing
standards, the consolidated balance sheet of Park Ohio Industries, Inc. and
subsidiaries as of December 31, 1997, and the related consolidated statements of
income, shareholders' equity, and cash flows for the year then ended, not
presented herein, and in our report dated February 16, 1998, we expressed an unqualified opinion on those consolidated financial statements. In our opinion,
the information set forth in the accompanying consolidated balance sheet as of
December 31, 1997, is fairly stated, in all material respects, in relation to
the consolidated balance sheet from which it has been derived.
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/s/ ERNST & YOUNG LLP
Cleveland, Ohio
April 22, 1998
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— 12 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF
— 12 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS - The consolidated financial statements of the Company include the accounts
— 12
— 12 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS - The consolidated financial statements of the Company include the accounts

for the period ended March 31, 1998, due to the 1997 acquisitions ("1997 Acquisitions"). During 1997, the Company acquired five businesses; two of which were in the first quarter and three subsequent to the first quarter. The largest of the 1997 Acquisitions was Arden Industrial Products, Inc. ("Arden") which was acquired for \$44 million as of August 1, 1997. Arden is a national supplier of specialty and standard fasteners to the industrial market. In addition, subsequent to March 31, 1997, the Company acquired two other businesses for an aggregate purchase price approximating \$14 million. All acquisitions were accounted for as purchases and consequently their results are included in the consolidated financial statements from their respective date of being acquired.

OVERVIEW

The Company operates diversified manufacturing ("Manufactured Products") and logistics ("Integrated Logistics Solutions" or "ILS") businesses that serve a wide variety of industrial markets. Manufactured Products designs and manufactures a broad range of high quality products engineered for specific customer applications. The principal customers of Manufactured Products are original equipment manufacturers ("OEMs") and end users in the automotive, railroad, truck and aerospace industries. ILS is a leading national supplier of fasteners (e.g., nuts, bolts and screws) and other industrial products to OEMs, other manufacturers and distributors. In connection with the supply of such industrial products, ILS provides a variety of value added, cost effective procurement solutions. The principal customers of ILS are in the transportation, industrial, electrical and lawn and garden equipment industries.

The Company announced on March 4, 1998 that it is planning to cause ILS to issue shares of common stock to the public. ILS is comprised of RB&W Corporation and Arden, the operating companies of the Company's logistics business. It is anticipated that a registration statement will be filed in the third quarter of 1998 and that the offering will be completed during 1998.

A registration statement relating to these securities has not been filed with the Securities and Exchange Commission. These securities may not be sold absent registration or an applicable exemption from registration. The offering will be made only by means of a prospectus. This disclosure shall not constitute an offer to sell or the solicitation of an offer to buy, nor shall there be any sale of these securities in any State in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any State.

The statements herein regarding the filing of a registration statement, the timing of the offering and any other future aspects relating to the offering and other statements which are not historical facts are forward looking statements. Such statements involve risks and uncertainties, including, but not limited to, market conditions (including the price and market for the common stock) and other factors detailed herein under the heading "Forward Looking Statements."

Between 1994 and 1997, the Company has grown significantly, both internally and through acquisitions. Over this period, the Company's net sales increased at a 50.4% compounded annual growth rate ("CAGR"), from \$129.2 million to \$441.1 million, and income from continuing operations on a fully taxed basis increased at a 40.2% CAGR from \$4.1 million to \$11.3 million.

Recent growth has been primarily attributable to the Company's strategy of making selective acquisitions in order to complement internal growth.

Historically, the Company has acquired underperforming businesses with potential for: (i) significant cost reductions through improved labor, supplier and customer relations and increased purchasing power and (ii) revenue enhancement due to better asset utilization and management practices, as well as increased access to capital. The Company's internal growth has been driven primarily by the addition of ILS customers under total fastening service ("TFS") contracts and by the leveraging of existing customer relationships at Manufactured Products.

Between January 1, 1994 and March 31, 1998, the Company's continuing operations incurred \$44.0 million of capital expenditures, the majority of which was used to expand and upgrade existing manufacturing facilities and enhance the Company's management information systems.

RESULTS OF OPERATIONS

FIRST THREE MONTHS 1998 VERSUS FIRST THREE MONTHS 1997

Net sales increased by \$42.7 million, or 46%, from \$93.8 million for the three months ended March 31, 1997 to \$136.5 million for the three months ended

March 31, 1998. Approximately 31% of this increase was attributable to internal growth and 69% was a result of the 1997 Acquisitions. Of the internal sales growth, approximately 91% was primarily attributable to ILS and the addition of TFS customers and the remainder was due to increased orders from Manufactured Products' customers. Of the growth in net sales attributable to the 1997 acquisitions, the majority applies to ILS and primarily pertains to Arden which was acquired as of August 1, 1997.

Gross profit increased by \$8.3 million, or 55%, from \$15.0 million for the three months ended March 31, 1997 to \$23.3 million for the three months ended March 31, 1998. Of the increase, 65% relates to the 1997 Acquisitions and 35% was due to internal growth, primarily ILS. A majority of the increase attributable to the 1997 Acquisitions was related to Arden. The Company's consolidated gross margin increased to 17.1% for the three months ended March 31, 1998 from 16.0% for the three months ended March 31, 1997. This increase in consolidated gross margin was due to a change in the Company's revenue mix and to increased production in the manufactured products segment thereby allocating fixed manufacturing overhead over a greater production base.

Selling, general and administrative costs increased by 43% to \$14.1 million for the three months ended March 31, 1998 from \$9.9 million for the three months ended March 31, 1997. Approximately 65% of such increase was related to the 1997 Acquisitions while the remainder related to the increase in internally generated net sales. The relationship of consolidated selling, general and administrative expenses to net sales was approximately 10% for both periods.

Interest expense increased by \$2.6 million from \$1.6 million for the period ended March 31, 1997 to \$4.2 million for the period ended March 31, 1998 due to higher average debt outstanding during the current period and to higher average interest rates in 1998 versus 1997. For the three month period ended March 31, 1998, the Company averaged outstanding borrowings of \$182.6 million as compared to \$88.9 million outstanding for the three months ended March 31, 1997. Of the increase of \$93.7 million, \$58 million related to acquisitions and the remainder primarily related to working capital increases to sustain the growth in business. The average borrowing rate of 9.1% for the three months ended March 31, 1998 is 1.8% higher than the average rate of 7.3% for the three months ended March 31, 1997 primarily because of the \$150 million bond offering in the fall of 1997 which carries a coupon rate of 9.25% versus a 7.3% rate on the bank debt it replaced.

The effective income tax rate at March 31, 1998, was 43% as compared to 37% at March 31, 1997. The increase in the effective rate is directly attributable to an increase in expenses recorded for financial reporting purposes, but not deductible for income tax purposes, primarily certain goodwill amortization.

At December 31, 1997, subsidiaries of the Company had net operating loss carryforwards for tax purposes of approximately \$9.4 million, subject to certain limitations that expire between 2001 and 2007.

LIQUIDITY AND SOURCES OF CAPITAL

The Company's liquidity needs are primarily for working capital and capital expenditures. The Company's primary sources of liquidity have been funds provided by operations and funds available from existing bank credit arrangements. On January 14, 1998, the Company executed a "New Credit Agreement" for \$100 million on an unsecured basis from a group of banks which will be used for general corporate purposes. The New Credit Agreement expires on April 30, 2001. Amounts borrowed under the New Credit

Agreement may be borrowed at the Company's election at either (i) the bank's prime lending rate less 1% or (ii) LIBOR plus 90 basis points. As of March 31, 1998, \$37.5 million was outstanding under the facility.

On November 25, 1997, the Company sold \$150 million of its 9.25% Senior Subordinated Notes due 2007. The Company used the net proceeds of the Senior Notes along with borrowings under its new credit facility to (i) redeem its 7 1/4% Convertible Senior Subordinated Debentures due June 15, 2004 and (ii) to repay substantially all amounts of its then existing credit facility.

Current financial resources (working capital and available bank borrowing arrangements) and anticipated funds from continuing operations are expected to be adequate to meet current cash requirements. Capital expenditures for 1998 are anticipated to be approximately \$16.0 million which will be used to invest in the Company's current facilities for projected new business, for scheduled improvements and new equipment to expand existing products.

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The ratio of current assets to current liabilities was 2.79 at March 31, 1998 versus 2.83 at December 31, 1997. Working capital increased by \$15.2 million to \$161.6 million at March 31, 1998 from \$146.4 million at December 31, 1997 as a result of increases necessary to support the scheduled internal growth of the Company.

During the three month period ended March 31, 1998, the Company generated \$6.6 million from operations before changes in operating assets and liabilities. After giving effect to the use of \$18.5 million in the operating accounts, the Company used \$11.9 million for operating activities. During the period, the Company used \$6.3 million for capital expenditures. These activities were funded by a net increase in bank borrowings of \$17.5 million and a decrease in cash

SEASONALITY; VARIABILITY OF OPERATING RESULTS

As a result of the significant growth in the Company's net sales and operating income in recent years, seasonal fluctuations have been substantially mitigated. The Company, however, performs scheduled plant maintenance in the third quarter to coincide with customer plant shut downs.

The timing of orders placed by the Company's customers has varied with, among other factors, orders for customers' finished goods, customer production schedules, competitive conditions and general economic conditions. The variability of the level and timing of orders has, from time to time, resulted in significant periodic and quarterly fluctuations in the operations of the Company's business units. Such variability is particularly evident at the businesses in the Capital Equipment Group included in the Manufactured Products segment, which typically ship a few large systems per year. In addition, the Company experiences seasonality in the Kay Home Products, Inc. ("Kay Home Products") operating unit of the Metal Forming Group included in the Manufactured Products segment. Kay Home Products' goods are typically used by consumers in the spring and summer and consequently its first two quarters of operating results are typically the strongest.

FORWARD-LOOKING STATEMENTS

balances of \$1.0 million.

This Form 10 Q contains certain statements that are "forward looking statements" within the meaning of Section 27A of the Securities Act and Section 21E of the Exchange Act. Certain statements in this Management's Discussion and Analysis of Financial Condition and Results of Operations contain forwardlooking statements, including without limitation, discussion regarding the Company's anticipated levels and funding of capital expenditures. Forward-looking statements are necessarily subject to risks, uncertainties and other factors, many of which are outside the control of the Company, that could cause actual results to differ materially from such statements. These uncertainties and other factors include such things as: general business conditions, competitive factors, including pricing pressures and product innovation and quality; raw material availability and pricing; changes in the Company's relationships with customers and suppliers; the ability of the Company to successfully integrate recent and future acquisitions into its existing operations; changes in general domestic economic conditions such as inflation rates, interest rates and tax rates; increasingly stringent domestic and foreign governmental regulations including those affecting the environment; inherent uncertainties involved in assessing the Company's potential liability for environmental remediation related activities;

the outcome of pending and future litigation and other claims; dependence on the automotive industry; dependence on key management; and dependence on information systems. Any forward looking statement speaks only as of the date on which statement is made, and the Company undertakes no obligation to update any forward-looking statement, whether as a result of new information, future events or otherwise. In light of these and other uncertainties, the inclusion of a forward-looking statement herein should not be regarded as a representation by the Company that the Company's plans and objectives will be achieved.

REVIEW BY INDEPENDENT ACCOUNTANTS

The condensed consolidated financial statements at March 31, 1998, and the three month period then ended have been reviewed, prior to filing, by Ernst & Young LLP, the Company's independent accountants, and their report is included herein.

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- OTHER INFORMATION
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- SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS
There were no matters submitted to a vote of security holders during the first quarter of 1998.
ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K
The following exhibits are included herein:
(2) Agreement of Merger, dated February 20, 1998 by and among Park Ohio
Industries, Inc., PKOH Merger Corp., and PKOH Holding Corp. (filed as
Appendix A to the Company's Registration Statement on Form S 4, filed
on February 26, 1998, SEC File No. 333-46931 and incorporated by
reference and made a part hereof) -
(15) Letter re: unaudited financial information
- (27) Financial data schedule (Electronic Filing Only)
The Company filed a Form 8 K on January 23, 1998, relating to the entering of a revolving senior credit facility (the "Credit Facility"), with a group of three banks, under which it may borrow up to \$100 million on an unsecured basis. The
Credit Facility has an initial term ending April 30, 2001, with one year renewal
options thereafter.
- SIGNATURE
_
Pursuant to the requirements of the Securities Exchange Act of 1934, the
Registrant has caused this report to be signed on its behalf by the undersigned,
thereunto duly authorized.
PARK-OHIO INDUSTRIES, INC.
By /s/ J. S. WALKER
Name: J. S. Walker
Title: Vice President and Chief
Financial Officer
Dated May 13, 1998

— EXHIBIT INDEX
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QUARTERLY REPORT ON FORM 10-Q
PARK OHIO INDUSTRIES, INC. AND SUBSIDIARIES
FOR THE QUARTER ENDED MARCH 31, 1998
EXHIBIT
- 15 Letter re: unaudited financial information - 27 Financial data schedule (Electronic filing only)
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EX 15 2
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EXHIBIT 15

EXHIBIT (15) LETTER RE: UNAUDITED FINANCIAL INFORMATION

Board of Directors and Shareholders Park Ohio Industries, Inc.

We are aware of the incorporation by reference in the following Registration Statements of Park Ohio Industries, Inc., for the registration of its common stock or senior subordinated notes due 2007 of our report dated April 22, 1998 relating to the unaudited condensed consolidated interim financial statements of Park-Ohio Industries, Inc., which are included in its Form 10-Q for the quarter ended March 31, 1998.

SHARES/DOLLARS REGISTRATION STATEMENT DESCRIPTION REGISTERED Form S-3 (33-86054) Convertible Senior Subordinated Debt 363,094 Form S-8 (33-64420) 1992 Stock Option Plan 350,000 Form S-8 (33-01047) Individual Account Retirement Plan -1,500,000 Form S-8 (333 28407) Amended and Restated 1992 Stock Option Plan and 1996 Non Employee Director Stock Option Plan Form S-4 (333-46931) Formation of PKOH Holding Corp. 11,000,000 Form S 4 (333-43005) Senior Subordinated Notes due 2007 \$150,000,000

Pursuant to Rule 436(c) of the Securities Act of 1933 our reports are not a part of the registration statement prepared or certified by accountants within the meaning of Section 7 or 11 of the Securities Act of 1933.

/s/ ERNST & YOUNG LLP

Cleveland, Ohio May 12, 1998

EX 27 EXHIBIT 27

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-PARK OHIO INDUSTRIES, INC. -1,000

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