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PARK-OHIO HOLDINGS CORP. 10-Q
1
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549
FORM 10-O
(MARK ONE)
- [X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934 FOR THE OUARTERLY PERIOD
— ENDED JUNE 30, 2000, OR
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM
COMMISSION FILE NO. 0-3134
PARK OHIO HOLDINGS CORP.
(Exact name of registrant as specified in its charter)
——————————————————————————————————————
——————————————————————————————————————
(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)
incorporation or organization) Identification No.)
- 23000 EUCLID AVENUE, CLEVELAND, OHIO 44117
(Address of principal executive offices) (Zip Code)
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	Consolidated statements of cash flows Six months ended
	<del>June 30, 2000 and 1999</del>
	Notes to consolidated financial statements June 30, 2000
	Independent accountants' review report
Item 2.	Management's Discussion and Analysis of Financial Condition
	and Results of Operations
Item 3.	Quantitative and Qualitative Disclosures About Market Risk
PART II.	OTHER INFORMATION
Item 4.	Submission of Matters to a Vote of Security Holders
Item 6.	Exhibits and Reports on Form 8-K
SIGNATURE	
EXHIBIT IN	<del>DEX</del>
	<del></del>
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	DADEL T
	PART I
	FINANCIAL INFORMATION
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-	PARK OHIO HOLDINGS CORP. AND SUBSIDIARIES
	CONSOLIDATED BALANCE SHEETS

JUNE 30 DECEMBER 31
2000 1999

(DOLLARS IN THOUSANDS)

Accounts receivable, less allowances for doubtful accounts	\$ 5,8 112,8 192,2 6 5,2 316,8 211,0 86,7
of \$3,300 at June 30, 2000 and \$3,296 at December 31, 122,492           cories         185,321           red tax assets         600           current assets         11,153           Total Current Assets         322,891           7, Plant and Equipment         206,754           accumulated depreciation         87,712	192,2 6 5,2 316,8 211,0
122,492   185,321   185,	192,2 6 5,2 316,8 211,0
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### decumulated depreciation 1600 ### 17,712 ### 1600 ### 17,712 #	5,2 
Total Current Assets         322,891           7, Plant and Equipment         206,754           accumulated depreciation         87,712	316,8 211,0
Total Current Assets 322,891 7, Plant and Equipment 206,754 accumulated depreciation 87,712	316,8 211,0
7, Plant and Equipment	211,0
accumulated depreciation	•
accumulated depreciation	86.7
	00, 1
119,042	124,3
Other Assets	, -
Excess purchase price over net assets acquired, net of	
accumulated amortization of \$10,358 at June 30, 2000	
l \$11,941 at December 31, 1999 125,094	<del>137,9</del>
red taxes	2,4
	48,3
\$621,271	\$ <del>629,</del> 8
TARTITUTE AND CHARRIOT DEDCT POLITEY	
LIABILITIES AND SHAREHOLDERS' EQUITY  Current Liabilities	
accounts payable\$ 69,334	<del>\$ 72,4</del>
	33,0
•	33,0
ic polition of long-term flabilities	2,5
nt portion of long-term liabilities	2,5
Total Current Liabilities	•
Total Current Liabilities	108,0
Total Current Liabilities	2,5 108,0
Total Current Liabilities	2,5 108,0 339,8 25,4
Total Current Liabilities	2,5 108,0
Total Current Liabilities	2,5 108,0 339,8 25,4
Total Current Liabilities	2,5 108,0 339,8 25,4 1,8
Total Current Liabilities	2,5 108,0 339,8 25,4 1,8 367,1
Total Current Liabilities	2,5 108,0 339,8 25,4 1,8 367,1 11,1 55,6
Total Current Liabilities. 110,363  Long Term Liabilities, less current portion  Deerm debt. 334,504  Postretirement benefits. 24,748	2,5 108,0 339,8 25,4 1,8 367,1 11,1 55,6 96,6
Total Current Liabilities	2,5 108,0 339,8 25,4 1,8 367,1 11,1 55,6 96,6 (7,96
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Total Current Liabilities	2,5 108,0 339,8 25,4 1,8 367,1 11,1 55,6 96,6 (7,96 (85

PARK OHIO HOLDINGS CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

	THREE MONTHS ENDED JUNE 30		SIX MONTHS ENDED JUNE 30	
	2000	1999	2000	1999
	(DOLLARS	IN THOUSANDS -	- EXCEPT PER	SHARE DATA)
Net sales	\$204,539 167,246	\$186,917 153,104	\$410,899 337,329	
Gross profit Selling, general and administrative expenses	37,293 21,392	33,813 20,195	73,570 42,436	64,780 38,147
Operating income	15,901 7,720 15,318	13,618 5,693	31,134 15,225 15,318	26,633 11,071 ————————————————————————————————————
Income (loss) before income taxes	(7,137) 1,130	7,925 3,389	591 4,298	15,562 6,677
Net income (loss)	\$ (8 <b>,</b> 267)	\$ 4,536	\$ (3,707)	\$ 8,885
Net income (loss) Basic	per common		\$ (.35)	\$ .83
	\$ (.79)	\$ .42	\$ (.35)	\$ .82
Basic	in the com	putation: 10,714	10,539	10,753
	10,528	10,839	10,539	10,888

See notes to consolidated financial statements.

PARK-OHIO HOLDINGS CORP. AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY (UNAUDITED)

ACCUMULATED OTHER ADDITIONAL COMPREHENSIVE ADDITIONAL COMPREHENSIVE
COMMON PAID-IN RETAINED TREASURY EARNINGS UNEARNED EARNINGS STOCK (LOSS) COMPENSATION TOTAL STOCK CAPITAL (DOLLARS IN THOUSANDS) Balance January 1, 2000....... \$11,148 \$55,684 \$96,674 \$(7,969) \$ (852) \$ -0 \$154,685

Issuance of restricted stock..... 62 500 (562) Issuance of restricted stock..... 62 Comprehensive income: Net loss..... (3,707) (3,707) - Foreign currency translation (520) (520)adjustment..... -----Comprehensive income (4,227) (loss)..... Purchase of treasury stock..... (688) Balance June 30, 2000....... \$11,210 \$56,184 \$92,967 \$(8,657) \$(1,372) \$ (562) \$149,770

See notes to consolidated financial statements.
<del></del>
PARK-OHIO HOLDINGS CORP. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED

JUNE 30

2000 1999

(DOLLARS IN THOUSANDS) OPERATING ACTIVITIES - Adjustments to reconcile net income (loss) to net cash provided by operating activities: Depreciation and amortization..... 10,520 10,326 Loss on sale of Kay Home Products..... 15,318 22,131 - Changes in operating assets and liabilities excluding acquisitions of businesses: Accounts receivable..... (13,841)(1,986)Inventories and other current assets..... (2,188)(10,033)7,887 Accounts payable and accrued expenses..... 2,580 (4,707)(8,109)Other..... Net Cash Provided by Operating Activities..... 3,975 INVESTING ACTIVITIES Purchases of property, plant and equipment, net..... <del>(9,584)</del> (9,092)Costs of acquisitions, net of cash acquired..... (35,664)Proceeds from sale of Kay Home Products..... 9,177 <del>-</del>0-Purchase of investments.... -0-(445) Net Cash (Used) by Investing Activities..... (407) (45,201)FINANCING ACTIVITIES Proceeds from bank arrangements..... 14,000 49,000 Issuance of 9.25% Senior Subordinated Notes, net of deferred financing costs..... 49,508 (19,422)(56, 129)Payments on debt..... Purchase of treasury stock..... (2,123)Net Cash (Used) Provided by Financing Activities..... 40,256 (Decrease) Increase in Cash and Cash Equivalents..... (2,542)2,025 Cash and Cash Equivalents at Beginning of Period..... <del>5,867</del> 4.320 Cash and Cash Equivalents at End of Period..... \$ 3,325 \$ 6,345 See notes to consolidated financial statements. 0 PARK-OHIO HOLDINGS CORP. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

NOTE A -- BASIS OF PRESENTATION

The consolidated financial statements include the accounts of Park Ohio Holdings Corp. and its subsidiaries ("the Company"). All significant intercompany transactions have been eliminated in consolidation.

JUNE 30, 2000

(DOLLARS IN THOUSANDS EXCEPT PER SHARE DATA)

The accompanying unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three month and six month periods ended June 30, 2000 are not necessarily indicative of the results that may be expected for the year ending December 31, 2000. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's Annual Report on Form 10 K for the year ended December 31, 1999.

During 1999, the Company acquired all of the stock of The Metalloy Corporation ("Metalloy"), Columbia Nut and Bolt Corp. ("Columbia"), Industrial Fasteners Corporation ("Industrial"), M.P. Colinet ("Colinet") and substantially all of the assets of St. Louis Screw and Bolt ("St. Louis Screw") and PMC Industries, Inc. ("PMC") for cash. Metalloy is a full service aluminum casting and machining company. Columbia and Industrial are logistics providers of "Class C" production components. St. Louis Screw is a manufacturer of bolts and PMC and Colinet provide capital equipment and associated parts for the oil drilling industry. Each of these transactions has been accounted for as a purchase. The purchase price and the results of operations of each of these businesses prior to their respective dates of acquisition were not deemed to be significant as defined in Regulation S X.

On June 30, 2000 the Company completed the sale of substantially all of the assets of Kay Home Products, which was part of the Manufactured Products segment, for cash of approximately \$9.2 million and recorded a loss of approximately \$15.3 million. Kay Home Products was a non-core business producing and distributing barbecue grills, tray tables, screen houses and plant stands.

#### NOTE C -- INVENTORIES

The components of inventory consist of the following:

	JUNE 30 2000	DECEMBER 31 1999
In process and finished goods		\$160,648 31,622
	\$185,321	\$192,270

### NOTE D - SHAREHOLDERS' EQUITY

At June 30, 2000, capital stock consists of (i) Serial Preferred Stock of which 632,470 shares were authorized and none were issued and (ii) Common Stock of which 40,000,000 shares were authorized and 10,548,687 shares were issued and outstanding.

PARK-OHIO HOLDINGS CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) -- CONTINUED

NOTE E - NET INCOME (LOSS) PER COMMON SHARE

— The following table sets forth the computation of basic and diluted earnings (loss) per share:

	THREE MONTHS ENDED JUNE 30		SIX MO	ONTHS ENDED JUNE 30
	2000	1999	2000	1999
	(DOLLARS	IN THOUSANDS -	EXCEPT PER	SHARE DATA)
Net income (loss)		\$ 4,536	\$ (3,707)	\$ 8,885
DENOMINATE  Denominator for basic earning  average shares  Effect of dilutive	<del>gs per sh</del> 10,528	10,714	10,539	10,753
Employee stock options	-0-	125 	<del></del>	<del>135</del>
Denominator for diluted earning weighted average shares and assumed conversions			10,539	10,888
Net income (loss) per common share basic	\$ (.79)	\$ .42	\$ (.35)	\$ .83
Net income (loss) per common share diluted	\$ (.79)	\$ .42	\$ (.35)	\$ .82

The Financial Accounting Standards Board's Statement of Financial Accounting Standards No. 133, "Accounting for Derivative Instruments and Hedging Activities" was issued in June 1998 and subsequently amended in June 2000, to provide guidance on its implementation. Statement 133 requires derivatives to be recorded on the balance sheet at fair value and establishes accounting for three different types of hedges: hedges of changes in fair value of assets, liabilities, or firm commitments; hedges of the variable cash flows of forecasted transactions; and hedges of foreign currency exposures of net investments in foreign operations. Statement 133, as delayed by the issuance of Statement 138, is effective for years beginning after June 15, 2000 and is not expected to have a significant impact on the Company's financial position or results of operations.

In December 1999, the staff of the Securities and Exchange Commission ("SEC") issued Staff Accounting Bulletin ("SAB")101, "Revenue Recognition in Financial Statements." SAB 101 outlines the basic criteria that must be met to recognize revenue, and provides guidelines for disclosure related to revenue recognition policies. This guidance is required to be implemented in the fourth quarter of 2000. The Company is currently reviewing this guidance in order to determine the impact of its provisions, if any, on the consolidated financial statements. The impact of SAB 101, if any, will be reported as a change in accounting principle in accordance with APB Opinion No. 20 and FASB Statement

In March 2000, the FASB issued FASB Interpretation No. 44, "Accounting for Certain Transactions Involving Stock Compensation: An Interpretation of APB Opinion No. 25," which is effective July 1, 2000. This interpretation clarifies various accounting issues for stock compensation plans. The Company has determined that the interpretation will not have a significant effect on its financial statements.

#### NOTE G - SEGMENTS

The Company manages its business based upon three operating segments: Integrated Logistics Solutions ("ILS"), Aluminum Products and Manufactured Products. ILS is a leading national supplier of "Class C" production components to original equipment manufacturers ("OEMs"), other manufacturers and distributors. In connection with the supply of such industrial products, ILS provides a variety of value-added, cost-

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) -- CONTINUED

effective procurement solutions. Aluminum Products manufactures cast aluminum components primarily for automotive OEMs. In addition, Aluminum Products also provides value added services such as design and engineering, machining and assembly. Manufactured Products operates a diverse group of manufacturing businesses that design and manufacture a broad range of high quality products for specific customer applications. Intersegment sales are immaterial.

Results by Business Segment were as follows:

	NTHS ENDED JUNE 30	SIX MO	ONTHS ENDED JUNE 30
2000	1999	2000	1999
(DOLLARS IN	THOUSANDS	EXCEPT PER	SHARE DATA)

				_
Net s	<del>sales:</del>			
	\$129,862	\$109,123	\$264,591	\$215 <b>,</b> 535
Aluminum products	31,283	37,128	65,064	68,747
Manufactured products	43,394	40,666	81,244	74,038
	\$204,539	\$186,917	\$410,899	\$358 <b>,</b> 320
Income (loss) bef	ore income	<del></del>		
— ILS	\$ 12,085	\$ 10,030	\$ 25,715	\$ 20,995
Aluminum products	2,646	4,144	5,276	7,115
Manufactured products	3,948	<del>2,131</del>	5,789	3,103
	18,679	16,305	36,780	31,213
Amortization of excess	purchase pr	<del>ice over net</del>	•	,
assets acquired	(988)	(894)	(1,981)	(1,708)
Corporate costs	(1,790)	(1,793)	(3,665)	(2,872)
Interest expense	(7,720)	(5, 693)	(15, 225)	(11,071)
Loss on the sale of Kay Home Products	(15, 318)	-0-	(15,318)	-0-
	\$ <del>(7,137)</del>	\$ 7,925	\$ 591	\$ 15,562

	JUNE 30, 2000	DECEMBER
ILS	<del>\$349,095</del>	<del>\$343,</del>
Aluminum products	107,282	97,
Manufactured products	•	170,
General corporate	•	18,
	\$621,271	\$629 <b>,</b>

# NOTE H -- RECLASSIFICATION

Certain amounts have been reclassified to conform to current year presentation.

# NOTE I -- INVOLUNTARY CONVERSION OF ASSETS

On June 6, 2000 the Company experienced a fire at one of its manufacturing facilities located in Cicero, Illinois. The Company carries both property damage and business interruption insurance and as a result, does not expect the fire to have a material adverse impact on the Company's financial results. The total loss from business interruption, extra expenses and property damage has not been determined. The deductible portion of the loss was recorded during the quarter ended June 30, 2000. The Company has recorded the book value of property damaged by the fire as a receivable which is included in other current assets at June 30, 2000.

INDEPENDENT ACCOUNTANTS! REVIEW REPORT

Board of Directors and Shareholders Park-Ohio Holdings Corp.

We have reviewed the accompanying consolidated balance sheet of Park Ohio Holdings Corp. and subsidiaries as of June 30, 2000, and the related consolidated statements of operations for the three month and six month periods ended June 30, 2000 and 1999, the consolidated statement of shareholders' equity for the six month period ended June 30, 2000 and the consolidated statements of cash flows for the six month period ended June 30, 2000 and 1999. These financial statements are the responsibility of the Company's management.

We conducted our reviews in accordance with standards established by the American Institute of Certified Public Accountants. A review of interim financial information consists principally of applying analytical procedures to financial data, and making inquiries of persons responsible for financial and

accounting matters. It is substantially less in scope than an audit conducted in accordance with auditing standards generally accepted in the United States, which will be performed for the full year with the objective of expressing an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based upon our reviews, we are not aware of any material modifications that should be made to the accompanying consolidated financial statements referred to above for them to be in conformity with accounting principles generally accepted in the United States.

We have previously audited, in accordance with auditing standards generally accepted in the United States, the consolidated balance sheet of Park Ohio Holdings Corp. and subsidiaries as of December 31, 1999 and the related consolidated statements of income, shareholders' equity, and cash flows for the year then ended, not presented herein, and in our report dated February 22, 2000, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying consolidated balance sheet as of December 31, 1999, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

/s/ Ernst & Young LLP
Cleveland, Ohio
July 19, 2000

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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The consolidated financial statements of the Company include the accounts of Park Ohio Holdings Corp. and its subsidiaries. All significant intercompany transactions have been eliminated in consolidation. The financial information for the six and three month periods ended June 30, 2000 is not directly comparable on a period to period basis to the financial information for the six and three month periods ended June 30, 1999 due to acquisitions and a divestiture made subsequent to the second quarter of 1999. In July 1999, the Company acquired all of the shares of Columbia Nut and Bolt Corp. ("Columbia") and Industrial Fasteners Corporation ("Industrial"). Columbia and Industrial are logistics providers of "Class C" production components. In September 1999, the Company acquired all of the shares of M.P. Colinet ("Colinet"). Colinet provides capital equipment and associated parts for the oil drilling industry and is complementary to PMC Industries, a subsidiary of the Company acquired in February, 1999. These acquisitions are accounted for as purchases and consequently their results are included in the consolidated financial statements from their respective dates of acquisition. On June 30, 2000, the Company sold substantially all the assets of Kay Home Products, for cash of approximately \$9.2 million and recorded a pretax loss of approximately \$15.3 million. Kay Home Products was a non-core business producing and distributing barbecue grills, tray tables, screen houses and plant stands.

Reported diluted net loss per common share was \$.79 for the quarter ended June 30, 2000 and \$.35 for the six months ended June 30, 2000. Excluding the loss from the sale of Kay Home Products, the Company would have reported net income per common share diluted of \$.47 for the quarter ended June 30, 2000 and \$.90 for the six months ended June 30, 2000.

### **OVERVIEW**

The Company operates diversified manufacturing and logistics businesses that serve a wide variety of industrial markets. The Company has three operating segments: Integrated Logistics Solutions ("ILS"), Aluminum Products, and Manufactured Products. ILS is a leading national supplier of "Class C" production components to original equipment manufacturers ("OEMs"), other manufacturers and distributors. In connection with the supply of such industrial products, ILS provides a variety of value-added, cost-effective procurement solutions. The principal customers of ILS are in the transportation, industrial, electrical and lawn and garden equipment industries. Aluminum Products manufactures cast aluminum components primarily for automotive OEMs. Aluminum Products also provides value-added services such as design and engineering, machining and assembly. Manufactured Products operates a diverse group of niche manufacturing businesses that design and manufacture a broad range of high quality products engineered for specific customer applications. The principal customers of Manufactured Products are OEMs and end-users in the automotive, railroad, truck and aerospace industries.

Between 1993 and 1999, the Company has grown significantly, both internally and through acquisitions. Over this period, the Company's net sales increased at a 40% compound annual growth rate ("CAGR"), from \$94.5 million to \$717.2

million, and income from continuing operations on a fully taxed basis increased at a 38% CAGR from \$2.4 million to \$16.3 million.

Recent growth has been primarily attributable to the Company's strategy of making selective acquisitions in order to complement internal growth.

Historically, the Company has acquired under performing businesses with potential for: (i) significant cost reductions through improved labor, supplier and customer relations and increased purchasing power and (ii) revenue enhancement due to better asset utilization and management practices, as well as increased access to capital. The Company's internal growth has been driven primarily by the addition of ILS customers under total fastening service ("TFS") contracts and by the leveraging of existing customer relationships in the Aluminum and Manufactured Products segments.

Between January 1, 1994 and June 30, 2000, the Company's continuing operations incurred \$96.5 million of capital expenditures, the majority of which was used to expand and upgrade existing manufacturing facilities and enhance the Company's management information systems.

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RESULTS OF OPERATIONS

First Half 2000 versus First Half 1999

Net sales increased by \$52.6 million, or 15%, from \$358.3 million for the first half of 1999 to \$410.9 million for the first half of 2000. Of the \$52.6 million in growth for the first half, \$39.1 million represented organic growth, primarily ILS, while the remainder was from acquisitions made subsequent to June 30, 1999. For ILS, net sales increased 23%, or \$49.1 million, of which \$35.6 million related to internal growth (a 17% internal growth rate) and the remainder to the acquisitions of Columbia and Industrial. For Aluminum Products, net sales decreased 5%, or \$3.7 million, resulting from an \$8.8 million decrease related to the ending of sales contracts at Metalloy which were expected at the time of its purchase in 1999, partially offset by a \$5.1 million increase in sales from internal growth. For Manufactured Products, net sales increased 10%, or \$7.2 million, related to internal growth. Because it closed on June 30, 2000, the divestiture of Kay Home Products did not affect Manufactured Products net sales for the first half of 2000.

Gross profit increased by \$8.8 million, or 14%, from \$64.8 million for the first half of 1999 to \$73.6 million for the first half of 2000. Of the increase in gross profit, \$4.7 million was attributable to the organic increase in sales and the remainder to acquisitions. The Company's consolidated gross margin decreased to 17.9% for the first six months of 2000 from 18.1% for the first six months of 1999. This decrease in consolidated gross margin was due to decreased margins in both the Aluminum Products and ILS segments offset by an increase in gross margins in the Manufactured Products segment. For Aluminum Products, the decrease in gross margins related to the ending of sales contracts at Metalloy which were expected at the time of its purchase in 1999, resulting in the allocation of fixed manufacturing overhead over a smaller production base. The decrease in gross margins in the ILS segment related to a shift in product mix to lower margin items. The increase in margins in the Manufactured Products segment resulted from increased sales of higher margin products, particularly in the oil drilling capital equipment business, and from increased production levels which allocated fixed overhead costs over a larger productive base.

Selling, general and administrative ("SG&A") expenses increased by 11% to \$42.4 million for the first six months of 2000 from \$38.1 million for the first six months of 1999. The increase was related to recent acquisitions and to increased sales. Columbia and Industrial, acquired in July 1999, incurred \$2.0 million of SG&A expenses in the first six months of 2000. In the first half of 2000, SG&A costs benefited from an increase in net pension credits of \$1.8 million, reflecting favorable investment returns on pension plan assets. Consolidated SG&A expenses as a percentage of net sales decreased to 10.3% for the first six months of 2000 from 10.6% for the first six months of 1999.

Interest expense increased by \$4.1 million from \$11.1 million for the first six months of 1999 to \$15.2 million for 2000 due to higher average debt outstanding during the current period and higher average interest rates in 2000 versus 1999. During the first six months of 2000, the Company averaged outstanding borrowings of \$344.5 million as compared to \$270.9 million for the first six months of 1999. The \$73.6 million increase in outstanding borrowings related to acquisitions in the preceding twelve months and to increases in working capital. The average interest rate of 8.84% for the six months ended June 30, 2000 was 67 basis points higher than the average rate of 8.17% for 1999. This rate increase was due to both the \$50 million add on in June 1999 to the Company's Senior Subordinated Notes at 9.25%, and to increased rates on the Company's revolving credit facility caused by Federal Reserve actions.

the effective income tax rate for the six month period ended June 30, 2000 was 41%, while for the six months ended June 30, 1999 it was 43%. The decrease in tax rate resulted from the relative reduction of non-deductible goodwill for tax purposes and to a corresponding increase in research and experimental credits. The divestiture of Kay Home Products generated a book loss of \$15.3 million, (\$13.2 million net of tax). The effective income tax rate for the first half of 2000 was impacted by the \$10.2 million of non-deductible goodwill associated with the business sold.

Second Quarter 2000 versus Second Quarter 1999

Net sales increased by \$17.6 million, or 9%, from \$186.9 million for the quarter ended June 30, 1999 to \$204.5 million for the three months ended June 30, 2000. Of the \$17.6 million in growth for the quarter,

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\$6.5 million represented organic growth, primarily ILS, while the remainder was from acquisitions made subsequent to June 30, 1999. For ILS, net sales increased 19%, or \$20.7 million, of which \$9.6 million related to internal growth (a 9% internal growth rate) and the remainder to the acquisitions of Columbia and Industrial. For Manufactured Products, net sales increased by \$2.7 million related to internal growth. Because it closed on June 30, 2000, the divestiture of Kay Home Products did not affect net sales for the second quarter. For Aluminum Products, net sales decreased 16%, or \$5.8 million, resulting from an \$8.0 million decrease related to the ending of sales contracts at Metalloy which were expected at the time of its purchase in 1999, partially offset by a \$2.2 million increase in sales from internal growth.

Gross profit increased by \$3.5 million, or 10%, from \$33.8 million for the quarter ended June 30, 1999 to \$37.3 million for the quarter ended June 30, 2000. Of the increase in gross profit, \$1.1 million was attributable to an organic increase in sales and the remainder to acquisitions. The Company's consolidated gross margin increased to 18.2% for the current period from 18.1% for the quarter ended June 30, 1999. Manufactured Products experienced increased margins compared to the year earlier period, resulting primarily from increased production activity, which allocated fixed overhead costs over a larger productive base. Aluminum Products' gross margins declined slightly due to decreased production volumes, which allocated fixed overhead over a smaller production base. Gross Margins also declined slightly at ILS as a result of a shift in product mix.

Selling, general and administrative ("SG&A") expenses increased by 6% to \$21.4 million for the quarter ended June 30, 2000 from \$20.2 million for the quarter ended June 30, 1999. The increase was related to Columbia and Industrial, acquired in July, 1999, which incurred \$.9 million of SG&A expenses in the second quarter of 2000, and to increased sales. In second quarter 2000, SG&A expenses benefited from an increase in net pension credits of \$1.0 million, reflecting favorable investment returns on pension plan assets. Consolidated SG&A expenses as a percentage of net sales decreased to 10.5% in the second quarter of 2000 from 10.0% in the second quarter of 1999.

Interest expense increased by \$2.0 million from \$5.7 million in second quarter 1999 to \$7.7 million in 2000 due to higher average debt outstanding during the current period and higher average interest rates in 2000 versus 1999. For the quarter ended June 30, 2000, the Company averaged outstanding borrowings of \$344.7 million as compared to \$276.5 million outstanding for the quarter ended June 30, 1999. The \$68.2 million increase in outstanding borrowings related to acquisitions in the preceding twelve months and to increases in working capital. The average interest rate of 8.96% for second quarter 2000 was 72 basis points higher than the average rate of 8.24% for 1999. This rate increase was due to both the \$50 million add on in June 1999 to the Company's Senior Subordinated Notes at 9.25%, and to increased rates on the Company's revolving credit facility caused by Federal Reserve actions.

Before considering the tax effect of the divestiture of Kay Home Products, the effective income tax rate for the quarter ended June 30, 2000 was 41%, while for the quarter ended June 30, 1999 it was 43%. The decrease in tax rate results from the relative reduction of non deductible goodwill for tax purposes and to a corresponding increase in research and experimental credits. The divestiture of Kay Home Products generated a book loss of \$15.3 million, (\$13.2 million net of tax). The effective income tax rate for the second quarter of 2000 was impacted by the \$10.2 million of non deductible goodwill associated with the business sold.

LIQUIDITY AND SOURCES OF CAPITAL

The Company's liquidity needs are primarily for working capital and capital expenditures. The Company's primary sources of liquidity have been funds provided by operations and funds available from existing bank credit arrangements and the sale of Senior Subordinated Notes. On November 1, 1999,

Park Ohio amended its credit agreement with a group of banks under which it may borrow up to \$175 million on an unsecured basis. The proceeds from the amended credit agreement, which expires on April 30, 2001, will be used for general corporate purposes. Amounts borrowed under the credit agreement may be borrowed at Park Ohio's election at either (i) the bank's prime lending rate less 100 basis points to plus 20 basis points or (ii) LIBOR plus 90 220 basis points depending on the aggregate amount borrowed under the credit agreement. As of June 30, 2000, \$133.0 million was outstanding under the facility. The Company's ability to

refinance or extend its borrowings under this facility will depend on a variety of factors, including the Company's operating performance and the outlook for the Company and its industry groups and the availability of credit for borrowers in the Company's industry groups and in the economy generally.

On June 3, 1999, the Company sold an additional \$50 million of its 9.25% Senior Subordinated Notes due 2007 bringing the amount of Notes outstanding to \$200 million. The Company used the net proceeds from the sale of the Notes (\$49.5 million) to repay outstanding bank borrowings.

Current financial resources (working capital and available bank borrowing arrangements) and anticipated funds from operations are expected to be adequate to meet current cash requirements. Capital expenditures for 2000 are projected to be approximately \$15 million that will be used to invest in the Company's current facilities for projected new business, for scheduled improvements and new equipment to expand existing products.

The ratio of current assets to current liabilities was 2.93 at both June 30, 2000 and at December 31, 1999. Working capital increased by \$3.7 million, to \$212.5 million at June 30, 2000 from \$208.8 million at December 31, 1999, to support the internal growth of the Company.

During the first six months of 2000, the Company generated \$22.1 million from operations before changes in operating assets and liabilities. After giving effect to the use of \$10.1 million in the operating accounts, the Company provided \$4.0 million from operating activities compared to \$7.0 million for the first half of 1999. During the first six months of 2000, the Company invested \$9.6 million in capital expenditures, generated \$9.2 million from the divestiture of Kay Home Products and used \$.7 million for other purposes, primarily the purchase of treasury shares. The remaining cash provided, along with a decrease in cash of \$2.5 million was used to reduce long-term debt, primarily bank borrowings, by \$5.4 million.

# SEASONALITY; VARIABILITY OF OPERATING RESULTS

As a result of the significant growth in our net sales and operating income in recent years, seasonal fluctuations have been mitigated. However, the Company's results of operations are typically stronger in the first six months rather than the last six months of each calendar year due to scheduled plant maintenance in the third quarter coinciding with customer plant shutdowns and to holidays in the fourth quarter.

The timing of orders placed by our customers has varied with, among other factors, orders for customers' finished goods, customer production schedules, competitive conditions and general economic conditions. The variability of the level and timing of orders has, from time to time, resulted in significant periodic and quarterly fluctuations in the operations of our business units. This variability is particularly evident at the capital equipment businesses, included in the Manufactured Products segment, which typically ship a few large systems per year.

# FORWARD-LOOKING STATEMENTS

This Form 10 Q contains certain statements that are "forward-looking statements" within the meaning of Section 27A of the Securities Act and Section 21E of the Exchange Act. Certain statements in this Management's Discussion and Analysis of Financial Condition and Results of Operations contain forwardlooking statements, including without limitation, discussion regarding the Company's capital resources and anticipated levels of capital expenditures. Forward-looking statements are necessarily subject to risks, uncertainties and other factors, many of which are outside our control, which could cause actual results to differ materially from such statements. These uncertainties and other factors include such things as: our ability to renegotiate or extend the existing credit facility, general business conditions, competitive factors, including pricing pressures and product innovation and quality; raw material availability and pricing; changes in our relationships with customers and suppliers; our ability to successfully integrate recent and future acquisitions into existing operations; changes in general domestic economic conditions such as inflation rates, interest rates and tax rates; increasingly stringent

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ability for environmental remediation-related activities; adding and future litigation and other claims; dependence of		
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a sutamative industry, dependence on less management, and of	lanandanaa an	
e automotive industry; dependence on key management; and d Formation systems. Any forward looking statement speaks on	-	<del>ate on</del>
ch such statement is made, and we undertake no obligation ward-looking statement, whether as a result of new inform	<del>to update any</del>	i
otherwise. In light of these and other uncertainties, the		
ward looking statement herein should not be regarded as a that our plans and objectives will be achieved.	representatio	<del>n by</del>
VIEW BY INDEPENDENT ACCOUNTANTS		
The consolidated financial statements at June 30, 2000,	and for the	
ree-month and six-month periods ended June 30, 2000 and 19		
riewed by Ernst & Young LLP, our independent accountants,	and their repo	<del>rt is</del>
cluded herein.		
M 3. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET	<del>' RTSK</del>	
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The Company is exposed to market risk including changes	<del>s in interest r</del>	<del>ates.</del>
<del>: Company is subject to interest rate risk on its floating</del>	<del>, rate revolvin</del>	g
edit facility which consisted of borrowings of \$133.0 mill		
00. A 100 basis point increase in the interest rate would crease in interest expense of approximately \$.7 million du		
ded June 30, 2000.	iring the six m	<del>ontns</del>
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PART II		
OTHER INFORMATION		
M 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS		
M 4. SUBMISSION OF MAILES TO A VOID OF STUDENT HUMBIS		
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The Company held its annual meeting of stockholders on ockholders approved the election of three directors to serving of stockholders in the year 2003. The votes cast for follows:  tthew V. Crawford	FOR	MITHHELD  485,726  478,909  468,276
The Company held its annual meeting of stockholders on ockholders approved the election of three directors to serving of stockholders in the year 2003. The votes cast for follows:  tthew V. Crawford	FOR	MITHHELI 
The Company held its annual meeting of stockholders on ockholders approved the election of three directors to serving of stockholders in the year 2003. The votes cast for follows:  tthew V. Grawford	FOR  10,064,071 10,070,882 10,081,515  after the annument of the moders.  The three money is a contract the moders.	mnual were  WITHHEL 485,720 478,905 468,270 al x J.
The Company held its annual meeting of stockholders on ockholders approved the election of three directors to serving of stockholders in the year 2003. The votes cast for follows:  tthew V. Crawford	FOR  10,064,071 10,070,882 10,081,515  after the annument of the moders.  The three money is a contract the moders.	mnual were  WITHHEL 485,720 478,905 468,270 al x J.
The Company held its annual meeting of stockholders on- ckholders approved the election of three directors to ser ting of stockholders in the year 2003. The votes cast for follows:  thew V. Crawford	FOR  10,064,071 10,070,882 10,081,515  after the annument of the moders.  The three money is a contract the moders.	mnual were  WITHHEL  485,720 478,905 468,276  al x J.
The Company held its annual meeting of stockholders on ckholders approved the election of three directors to ser ting of stockholders in the year 2003. The votes cast for follows:  Cthew V. Crawford.  Cthew	FOR  10,064,071 10,070,882 10,081,515  after the annument of the moders.  The three money is a contract of the	were  WITHHELL  485,720  478,905  468,270  al  x J.
The Company held its annual meeting of stockholders on ckholders approved the election of three directors to ser ting of stockholders in the year 2003. The votes cast for follows:  **The V. Crawford.**  **The W. Crawford.**  **Prence O. Selhorst.**  **Directors whose term of office as a director continued ting were: Edward F. Crawford, Kevin R. Greene, Thomas E. orick and James W. Wert.*  **No other matters were submitted to a vote of the stockhomed of the s	FOR  10,064,071 10,070,882 10,081,515  after the annument of the moders.  The three money is a contract the moders.	mnual were  WITHHEL 485,720 478,905 468,270 al x J.
The Company held its annual meeting of stockholders on exholders approved the election of three directors to serving of stockholders in the year 2003. The votes cast for follows:  thew V. Crawford	FOR  10,064,071 10,070,882 10,081,515  after the annument of the moders.  The three money is a contract of the	were  WITHHELL  485,720  478,905  468,270  al  x J.

	By /s/ RICHARD PAUL ELLIOTT	
	Name: Richard Paul Elliott	
	Title: Vice President and Chief	
	Financial Officer	
	Dated August 14, 2000	
	<del>17</del>	
<del></del>		
EV	HIBIT INDEX	
	IIIDII INDEA	
QUARTERLY	REPORT ON FORM 10-Q	
	GS CORP. AND SUBSIDIARIES	
FOR THE QUARTI	ER ENDED JUNE 30, 2000	
EXHIBIT		
(15) Letter re: unaudited:		
(27) Financial data schedule	(Electronic filing only)	
	<del>18</del>	
	10	
EX-15		
2 ex15.txt		
EXHIBIT 15		
EMILDII 13		
<del>-1</del>		
EXHIBIT (15) LETTER RE:	UNAUDITED FINANCIAL INFORMATION	
Board of Directors and Shareholders		
Park-Ohio Holdings Corp.		
Tall onto notatings outp.		
We are aware of the incorporat:		
	o Holdings Corp., for the registration of its	
	ly 19, 2000 relating to the unaudited	
	ements of Park Ohio Holdings Corp., which are	
included in its Form 10 Q for the q	uarter ended oune 50, 2000.	
REGISTRATION STATEMENT	DESCRIPTION	R
		-
	Olived Out to Plan	
Form S-8 (33-64420) 1992 :	-	
Form S-8 (33-01047) Indiv	idual Account Retirement Plan	

REGISTRATION STATEMENT	DESCRIPTION	REGISTERED
Form S-8 (33-64420)	1992 Stock Option Plan	350,000
Form S-8 (33-01047)	Individual Account Retirement Plan	1,500,000
Form S-8 (333-28407)	Amended and Restated 1992 Stock Option Plan and 1996  Non Employee Director Stock Option Plan	750,000
Form S-4 (333-46931)	Formation of PKOH Holding Corporation	11,000,000
Form S-8 (333-58161)	1998 Long-Term Incentive Plan	550,000
Cleveland, Ohio	/s/ Ernst & Young LLP	
August 11, 2000		

SHARES

114gabb 11**,** 2000

19

EX-27 3 ex27.txt EXHIBIT-27

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THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM FORM 10 - Q FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2000 AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

-0000076282 -PARK-OHIO HOLDINGS CORP -1,000 -U.S. DOLLARS

	•
- DEC	<del>-31-2000</del>
	<del>JAN-01-2000</del>
	<del>JUN-30-2000</del>
	<del>1</del>
	3,325
-	
	<del>122,492</del>
-	3,300
-	<del>185,321</del>
	<del>322.891</del>
	206,754
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	334,504
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021,271	410 000
	410,899
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	<del>337<b>,</b> 329</del>
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-	<del>-15,225</del>
	<del>591</del>
	4,298
	•
(	•
	<del></del>
	<del></del>
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	<del>(3,707)</del>
	(.35)
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