# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

# FORM 8-K

Current Report Pursuant to Section 13 or 15(d)
Of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): September 9, 2015

# TITAN MACHINERY INC.

(Exact Name of Registrant as Specified in its Charter)

#### Delaware

(State or Other Jurisdiction of Incorporation)

**001-33866** (Commission File Number)

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

45-0357838 (IRS Employer Identification No.)

644 East Beaton Drive
West Fargo, North Dakota 58078
(Address of Principal Executive Offices) (Zip Code)

(701) 356-0130

(Registrant's Telephone Number, Including Area Code)

#### Not Applicable

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate 1	box below if the	Form 8-K filing is	s intended to simu	ltaneously satisfy	the filing oblig	gation of the re	egistrant under ar	ny of the fo	ollowing
provisions:									

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

# Item 2.02 Results of Operations and Financial Condition

On September 9, 2015, Titan Machinery Inc. (the "Company") issued a press release announcing its financial results for the six month period ended July 31, 2015. The Company will be conducting a conference call to discuss its second quarter of fiscal 2016 financial results at 7:30 a.m. Central time on September 9, 2015. The full text of the press release is set forth in Exhibit 99.1 attached hereto and is incorporated by reference in this Current Report on Form 8-K as if fully set forth herein.

#### Item 9.01 Financial Statements and Exhibits.

(a) Financial statements: None

(b) Pro forma financial information: None

(c) Shell Company Transactions: None

(d) Exhibits: 99.1

Press Release dated September 9, 2015

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchang	e Act of 1934	, the registrant has dul	y caused this repo	rt to be signed	on its behalf	f by the
undersigned hereunto duly authorized.						

TITAN MACHINERY INC.

Date: September 9, 2015 By /s/ Mark Kalvoda

Mark Kalvoda

Chief Financial Officer

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

EXHIBIT INDEX to FORM 8-K

# TITAN MACHINERY INC.

Date of Report:
September 9, 2015
Commission File No.:
001-33866

Exhibit No. ITEM

99.1 Press Release dated September 9, 2015

# Titan Machinery Inc. Announces Results for Fiscal Second Quarter Ended July 31, 2015

- Revenue for Fiscal Second Quarter of 2016 was \$334 million -
- Adjusted EBITDA for Fiscal Second Quarter was \$9.8 million -
- Operating Expenses Decreased \$12.4 million or 18.3% for Fiscal Second Quarter of 2016 -
- Equipment Inventory Decreased \$222 million or 22.3% Compared to Second Quarter of Fiscal 2015 -

West Fargo, ND – September 9, 2015 – Titan Machinery Inc. (Nasdaq: TITN), a leading network of full-service agricultural and construction equipment stores, today reported financial results for the fiscal second quarter ended July 31, 2015.

#### **Fiscal 2016 Second Quarter Results**

For the second quarter of fiscal 2016, revenue was \$334.2 million, compared to \$451.0 million in the second quarter last year. Equipment sales were \$221.0 million for the second quarter of fiscal 2016, compared to \$320.1 million in the second quarter last year. Parts sales were \$62.1 million for the second quarter of fiscal 2016, compared to \$70.5 million in the second quarter last year. Revenue generated from service was \$32.8 million for the second quarter of fiscal 2016, compared to \$38.4 million in the second quarter last year. Revenue from rental and other decreased to \$18.3 million for the second quarter of fiscal 2016 from \$21.9 million in the second quarter last year.

Gross profit for the second quarter of fiscal 2016 was \$62.1 million, compared to \$79.7 million in the second quarter last year, primarily reflecting a decrease in Agriculture equipment revenue. The Company's gross profit margin was 18.6% in the second quarter of fiscal 2016, compared to 17.7% in the second quarter last year. This increase in gross profit margin primarily reflects a larger portion of gross profit coming from the Company's higher margin parts and service businesses. Gross profit from parts and service for the second quarter of fiscal 2016 was 63.2% of overall gross profit, compared to 57.4% in the second quarter last year.

Operating expenses were 16.6% of revenue or, \$55.4 million, for the second quarter of fiscal 2016, compared to 15.1% of revenue or, \$67.8 million, for the second quarter of last year. The decrease in operating expenses of \$12.4 million was primarily due to cost savings associated with the Company's realignment activities implemented in the first quarters of fiscal 2016 and 2015 in addition to other cost saving initiatives. The increase in operating expenses as a percentage of revenue was primarily due to the deleveraging of fixed expenses as total revenue decreased from the prior year.

The Company recognized charges of \$0.1 million and \$1.3 million from the balance sheet impact of the Ukrainian hryvnia devaluation in the second quarters of fiscal 2016 and 2015, respectively.

Floorplan interest expense was \$4.7 million for the second quarter of fiscal 2016, compared to \$5.3 million in the second quarter of fiscal 2015. The decrease in floorplan interest expense is due to lower average interest-bearing inventory in the second quarter of fiscal 2016.

In the second quarter of fiscal 2016, the Company generated \$9.8 million in adjusted EBITDA, compared to\$14.9 million in the second quarter of last year. The Company includes floorplan interest expense in its EBITDA calculation.

Pre-tax loss for the second quarter of fiscal 2016 was \$0.5 million, compared to pre-tax income of \$1.8 million in the second quarter of last year. Excluding all non-GAAP adjustments, adjusted pre-tax loss for the second quarter of fiscal 2016 was \$0.5 million. For the second quarter of 2015, excluding non-GAAP adjustments, adjusted pre-tax income was \$3.3 million. Adjusted pre-tax Agriculture segment loss was \$2.5 million for the second quarter of fiscal 2016, compared to adjusted pre-tax income of \$6.6 million in the second quarter last year. Adjusted pre-tax Construction segment loss was \$1.0 million for the second quarter of fiscal 2016, compared to adjusted pre-tax International segment income was \$1.0 million for the second quarter of fiscal 2016, compared to adjusted pre-tax loss of \$3.7 million in the second quarter last year.

Net income attributable to common stockholders for the second quarter of fiscal 2016 was \$0.0 million, or earnings per diluted share of \$0.00, compared to net loss attributable to common stockholders of \$0.6 million, or \$0.03 per diluted share, for the second quarter of fiscal 2015. Excluding all non-GAAP adjustments, adjusted net income attributable to common stockholders for the second quarter of fiscal 2016 was \$0.0 million, or \$0.00 per diluted share, compared to adjusted net income attributable to common stockholders for the second quarter of fiscal 2015 of \$0.8 million, or \$0.04 per diluted share.

#### Fiscal 2016 First Six Months Results

Revenue was \$687.4 million for the first six months of fiscal 2016, compared to \$916.5 million for the same period last year. Gross profit margin was 17.8% for the first six months of fiscal 2016, compared to 17.0% for the same period last year. The Company generated \$14.9 million in adjusted EBITDA in the firstsix months of fiscal 2016, compared to \$22.5 million in the same period last year. Pre-tax loss was \$9.3 million for the first six months of fiscal 2016, compared to pre-tax loss of \$6.8 million for the same period last year. Excluding certain non-GAAP adjustments, adjusted pre-tax loss was \$5.2 million for the first six months of fiscal 2016, compared to pre-tax income of \$1.0 million for the same period last year. Net loss attributable to common stock for the first six months of fiscal 2016 was \$6.2 million, or \$0.29 per diluted share, compared to a loss of \$7.0 million, or \$0.34 per diluted share, for the same period last year. Excluding non-GAAP items, adjusted net loss attributable to common stock for the first six months of fiscal 2016 was \$2.9 million, or \$0.14 per diluted share, compared to a loss of \$0.7 million, or \$0.03 per diluted share, for the same period last year.

#### **Balance Sheet**

The Company ended the second quarter of fiscal 2016 with cash of \$95.4 million. The Company's inventory level, including amounts classified as held for sale, was \$884.0 million as of July 31, 2015, compared to inventory of \$1.1 billion as of July 31, 2014, primarily reflecting a \$222.0 million reduction in equipment inventory. The Company had, including amounts classified as held for sale, \$622.1 million outstanding floorplan payables on \$1.0 billion total discretionary floorplan lines of credit as of July 31, 2015, reflecting a decrease of \$228.2 million from the floorplan payable balance of \$850.3 million as of July 31, 2014. The reduced floorplan levels has improved the Company's total liabilities to tangible net worth to 2.5 as of July 31, 2015 from 3.3 as of July 31, 2014.

# **Management Comments**

David Meyer, Titan Machinery's Chairman and Chief Executive Officer, stated, "Our financial performance in the second quarter was in-line with our expectations. Our Agriculture segment continues to be impacted by ongoing industry headwinds, and our Construction business, which faced strong year-over-year comparisons in the second quarter of fiscal 2016, was impacted by lower oil prices as well as reduced sales of construction equipment to agricultural customers. We are pleased to report second quarter pre-tax income for our International

segment reflecting the previously announced initiatives as well as slightly improved market conditions in some of the regions in which we operate."

Mr. Meyer continued, "While Agriculture headwinds continue to persist, we believe we are taking the necessary steps to manage the challenging environment and position our business for long-term, profitable growth. We have substantially completed our previously outlined realignment plan, which is expected to generate approximately \$20 million in cost savings, and contributed to the \$12.4 million reduction in operating expenses during the second quarter of this year compared to the second quarter last year. In addition, we remain on track to achieve our \$150 million equipment inventory reduction goal in fiscal 2016. Based on our year-to-date results and outlook for the back half of the year, we are updating our annual revenue modeling assumptions and continue to anticipate achieving positive adjusted net income/earnings per share."

# **Fiscal 2016 Modeling Assumptions**

The Company is updating the following modeling assumptions for fiscal 2016 that it believes will provide investors with relevant information about expectations regarding financial results and business trends:

- Agriculture Same Store Sales Down 20% to 25%
- Construction Same Store Sales Flat to Down 5%
- International Same Store Sales Flat to Down 5%
- Equipment Margins Between 7.7% and 8.3%
- Expects to be profitable on an adjusted diluted earnings per share basis

#### **Conference Call and Presentation Information**

The Company will host a conference call and audio webcast today at 7:30 a.m. Central time (8:30 a.m. Eastern time). A copy of the presentation that will accompany the prepared remarks from the conference call is available on the Company's website under Investor Relations at www.titanmachinery.com. An archive of the audio webcast will be available on the Company's website under Investor Relations at www.titanmachinery.com for 30 days following the audio webcast.

Investors interested in participating in the live call can dial (888) 359-3627 from the U.S. International callers can dial (719) 325-2177. A telephone replay will be available approximately two hours after the call concludes and will be available through Wednesday, September 23, 2015, by dialing (877) 870-5176 from the U.S., or (858) 384-5517 from international locations, and entering confirmation code 3761097.

# **Non-GAAP Financial Measures**

Within this announcement, the Company makes reference to certain adjusted financial measures, which have directly comparable GAAP financial measures as identified in this release. These adjusted measures are provided so that investors have the same financial data that management uses with the belief that it will assist the investment community in properly assessing the underlying performance of the Company for the periods being reported. This includes adjusted EBITDA, which the Compan defines as net income (loss) including noncontrolling interest, adjusted for net interest (excluding floorplan interest expense), income taxes, depreciation, amortization, and items included in its non-GAAP pre-tax income (loss) reconciliation for each of the respective periods. The presentation of this additional information is not meant to be considered a substitute for measures prepared in accordance with GAAP. Investors are encouraged to review the

reconciliations of adjusted financial measures used in this press release to their most directly comparable GAAP financial measures as provided with the financial statements attached to this press release.

#### **About Titan Machinery Inc.**

Titan Machinery Inc., founded in 1980 and headquartered in West Fargo, North Dakota, is a multi-unit business with mature locations and newly-acquired locations. The Company owns and operates a network of full service agricultural and construction equipment stores in the United States and Europe. The Titan Machinery network consists of 92 North American dealerships in North Dakota, South Dakota, Iowa, Minnesota, Montana, Nebraska, Wyoming, Wisconsin, Colorado, Arizona, and New Mexico, including two outlet stores, and 16 European dealerships in Romania, Bulgaria, Serbia, and Ukraine. The Titan Machinery dealerships represent one or more of the CNH Industrial Brands (CNHI), including CaseIH, New Holland Agriculture, Case Construction, New Holland Construction, and CNH Capital. Additional information about Titan Machinery Inc. can be found at www.titanmachinery.com.

#### **Forward Looking Statements**

Except for historical information contained herein, the statements in this release are forward-looking and made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements made herein, which include statements regarding Agriculture, Construction, and International segment initiatives and improvements, segment revenue realization, growth and profitability expectations, inventory expectations, leverage expectations, and modeling assumptions and expected results of operations for the fiscal year ending January 31, 2016, involve known and unknown risks and uncertainties that may cause Titan Machinery's actual results in current or future periods to differ materially from the forecasted assumptions and expected results. The Company's risks and uncertainties include, among other things, a substantial dependence on a single distributor, the continued availability of organic growth and acquisition opportunities, potential difficulties integrating acquired stores, industry supply levels, fluctuating agriculture and construction industry economic conditions, the success of recently implemented initiatives within the Company's operating segments, the uncertainty and fluctuating conditions in the capital and credit markets, difficulties in conducting international operations, foreign currency risks, governmental agriculture policies, seasonal fluctuations, the ability of the Company to reduce inventory levels, climate conditions, disruption in receiving ample inventory financing, and increased competition in the geographic areas served. These and other risks are more fully described in Titan Machinery's filings with the Securities and Exchange Commission, including the Company's most recently filed Annual Report on Form 10-K. Titan Machinery conducts its business in a highly competitive and rapidly changing environment. Accordingly, new risk factors may arise. It is not possible for management to predict all such risk factors, nor to assess the impact of all such risk factors on Titan Machinery's business or the extent to which any individual risk factor, or combination of factors, may cause results to differ materially from those contained in any forward-looking statement. Titan Machinery disclaims any obligation to update such factors or to publicly announce results of revisions to any of the forward-looking statements contained herein to reflect future events or developments.

Investor Relations Contact: ICR, Inc.
John Mills, jmills@icrinc.com
Partner
646-277-1254

# Consolidated Balance Sheets

# (in thousands, except per share data) (Unaudited)

	J	uly 31, 2015	January 31, 2015	
Assets				
Current Assets				
Cash	\$	95,416	\$	127,528
Receivables, net		70,797		76,382
Inventories		877,823		879,440
Prepaid expenses and other		5,353		10,634
Income taxes receivable		3,834		166
Deferred income taxes		18,297		19,025
Assets held for sale		11,246		15,312
Total current assets		1,082,766		1,128,487
Intangibles and Other Assets				
Intangible assets, net of accumulated amortization		5,272		5,458
Other		6,490		7,122
Total intangibles and other assets		11,762		12,580
Property and Equipment, net of accumulated depreciation		186,000		208,680
Total Assets	\$	1,280,528	\$	1,349,747
Liabilities and Stockholders' Equity				
Current Liabilities				
Accounts payable	\$	18,358	\$	17,659
Floorplan payable		619,636		627,249
Current maturities of long-term debt		6,365		7,749
Customer deposits		15,442		35,090
Accrued expenses		30,062		35,496
Income taxes payable		_		3,529
Liabilities held for sale		2,531		2,835
Total current liabilities		692,394		729,607
Long-Term Liabilities				
Senior convertible notes		134,170		132,350
Long-term debt, less current maturities		41,629		67,123
Deferred income taxes		39,433		38,996
Other long-term liabilities		3,289		3,312
Total long-term liabilities		218,521		241,781
Stockholders' Equity			_	
Common stock		_		_
Additional paid-in-capital		241,158		240,180
Retained earnings		131,120		137,418
Accumulated other comprehensive loss		(3,492)		(1,099)
Total Titan Machinery Inc. stockholders' equity		368,786		376,499
Noncontrolling interest		827		1,860
Total stockholders' equity		369,613		378,359
Total Liabilities and Stockholders' Equity	\$	1,280,528	\$	1,349,747

# Consolidated Statements of Operations (in thousands, except per share data) (Unaudited)

	Three Months Ended July 31,			d July 31,		Six Months	Ended July 31,	
		2015		2014		2015		2014
Revenue				_				
Equipment	\$	221,016	\$	320,087	\$	465,999	\$	665,132
Parts		62,081		70,526		123,601		138,905
Service		32,842		38,447		65,744		75,531
Rental and other		18,251		21,930		32,042		36,885
Total Revenue		334,190		450,990		687,386		916,453
Cost of Revenue		_		_				
Equipment		203,152		292,879		430,185		609,161
Parts		43,382		49,730		86,953		97,744
Service		12,327		13,529		23,687		27,932
Rental and other		13,260		15,199		24,057		26,024
Total Cost of Revenue		272,121		371,337		564,882		760,861
Gross Profit		62,069		79,653		122,504		155,592
Operating Expenses		55,385		67,795		112,495		138,947
Impairment and Realignment Costs		(104)		151		1,497		2,952
Income from Operations		6,788		11,707		8,512		13,693
Other Income (Expense)								
Interest income and other income (expense)		837		(1,028)		(1,287)		(3,606)
Floorplan interest expense		(4,744)		(5,308)		(9,343)		(9,901)
Other interest expense		(3,360)		(3,559)		(7,187)		(7,000)
Income (Loss) Before Income Taxes		(479)		1,812		(9,305)		(6,814)
Provision for (Benefit from) Income Taxes		(649)		2,587		(2,585)		854
Net Income (Loss) Including Noncontrolling Interest		170		(775)		(6,720)		(7,668)
Less: Net Income (Loss) Attributable to Noncontrolling Interest		164		(161)		(422)		(505)
Net Income (Loss) Attributable to Titan Machinery Inc.		6		(614)		(6,298)		(7,163)
Net Income (Loss) Allocated to Participating Securities		_		11		112		114
Net Income (Loss) Attributable to Titan Machinery Inc. Common Stockholders	\$	6	\$	(603)	\$	(6,186)	\$	(7,049)
Earnings (Loss) per Share - Diluted	\$	0.00	\$	(0.03)	\$	(0.29)	\$	(0.34)
Weighted Average Common Shares - Diluted		21,217	-	20,986		21,075	-	20,969

# Consolidated Condensed Statements of Cash Flows (in thousands) (Unaudited)

	Six Months Ended July 31,			
		2015		2014
Operating Activities				
Net loss including noncontrolling interest	\$	(6,720)	\$	(7,668)
Adjustments to reconcile net loss including noncontrolling interest to net cash provided by (used for) operating activities				
Depreciation and amortization		13,824		14,746
Impairment		152		268
Deferred income taxes		689		385
Other, net		4,725		3,068
Changes in assets and liabilities				
Inventories		8,910		(68,312)
Manufacturer floorplan payable		186,563		(643)
Other working capital		(22,574)		(21,251)
Net Cash Provided by (Used for) Operating Activities		185,569		(79,407)
Investing Activities				
Property and equipment purchases		(4,160)		(8,751)
Proceeds from sale of property and equipment		2,201		2,444
Other, net		470		328
Net Cash Used for Investing Activities		(1,489)		(5,979)
Financing Activities				
Net change in non-manufacturer floorplan payable		(190,744)		100,790
Net proceeds from (payments on) long-term debt borrowings		(24,410)		274
Other, net		(573)		(264)
Net Cash Provided by (Used for) Financing Activities		(215,727)		100,800
Effect of Exchange Rate Changes on Cash		(465)		57
Net Change in Cash		(32,112)		15,471
Cash at Beginning of Period		127,528		74,242
Cash at End of Period	\$	95,416	\$	89,713

Segment Results (in thousands) (Unaudited)

Three Months Ended July 31,

8

Six Months Ended July 31,

	2015	2014 %Change		%Change		2015	2014		%Change
Revenue	 								
Agriculture	\$ 209,449	\$	305,721	(31.5)%	\$	449,304	\$	650,102	(30.9)%
Construction	81,407		101,747	(20.0)%		162,578		193,512	(16.0)%
International	43,334		43,522	(0.4)%		75,504		72,839	3.7 %
Total	\$ 334,190	\$	450,990	(25.9)%	\$	687,386	\$	916,453	(25.0)%
Income (Loss) Before Income Taxes									
Agriculture	\$ (2,440)	\$	6,494	(137.6)%	\$	(3,526)	\$	9,999	(135.3)%
Construction	(937)		(368)	(154.6)%		(4,502)		(6,361)	29.2 %
International	946		(5,016)	118.9 %		(3,425)		(10,281)	66.7 %
Segment income (loss) before income taxes	 (2,431)		1,110	(319.0)%		(11,453)		(6,643)	(72.4)%
Shared Resources	1,952		702	178.1 %		2,148		(171)	1,356.1 %
Income (Loss) Before Income Taxes	\$ (479)	\$	1,812	(126.4)%	\$	(9,305)	\$	(6,814)	(36.6)%

#### Non-GAAP Reconciliations

# (in thousands, except per share data) (Unaudited)

Pre-Tax Income (Loss)         Zult           Income (Loss) Before Income Taxes         \$ (479)         \$ 1,812         \$           Non-GAAP Adjustments         Total Name Cost Write-Off         — — — — — — — — — — — — — — — — — — —	Six Months Ended July 31,			
Income (Loss) Before Income Taxes	2015	2014		
Non-GAAP Adjustments				
Debt Issuance Cost Write-Off   Realignment / Store Closing Costs   (104)   218   128   1	\$ (9,305)	\$ (6,814)		
Realignment / Store Closing Costs				
Claraine Remeasurement   63   1,284   1,502   1,503   1,503   1,504   1,505	539	_		
Total Non-GAAP Adjustments	1,497	3,423		
Adjusted Pre-Tax Income (Loss)         \$ (520)         \$ 3,314         \$           Adjusted EBITDA         Net Income (Loss) Including Noncontrolling Interest         \$ 170         \$ (775)         \$           Adjustents         ***********************************	2,103	4,406		
Adjusted EBITDA	4,139	7,829		
Net Income (Loss) Including Noncontrolling Interest         \$ 170         \$ (775)         \$ Adjustments           Interest Expense, Net of Interest Income         3,181         3,559           Provision for (Benefit from) Income Taxes         (649)         2,587           Depreciation and amortization         7,157         8,017           Total Non-GAAP Adjustments to Pre-Tax Income (Loss)         (41)         1,502           Total Adjustments         9,648         15,665           Adjusted EBITDA         \$ 9,818         \$ 14,890         \$           Net Income (Loss) Attributable to Titan Machinery Inc. Common Stockholders         \$ 6         (603)         \$           Non-GAAP Adjustments (1)         —         —         —           Debt Issuance Cost Write-Off         —         —         —           Realignment / Store Closing Costs         (62)         130           Ukraine Remeasurement         62         1,262           Total Non-GAAP Adjustments         —         1,392           Adjusted Net Income (Loss) Attributable to Titan Machinery Inc. Common Stockholders         \$ 6         \$ 789         \$           Earnings (Loss) per Share - Diluted         \$ 0.00         \$ 0.03         \$           Farnings (Loss) per Share - Diluted         \$ 0.00         \$ 0.03 <td>\$ (5,166)</td> <td>\$ 1,015</td>	\$ (5,166)	\$ 1,015		
Adjustments         3,181         3,559           Interest Expense, Net of Interest Income         3,181         3,559           Provision for (Benefit from) Income Taxes         (649)         2,587           Depreciation and amortization         7,157         8,017           Total Non-GAAP Adjustments to Pre-Tax Income (Loss)         (41)         1,502           Total Adjustments         9,648         15,665           Adjusted EBITDA         \$ 9,818         \$ 14,890         \$           Net Income (Loss) Attributable to Titan Machinery Inc. Common Stockholders           Net Income (Loss) Attributable to Titan Machinery Inc. Common Stockholders         6         6         603         \$           Non-GAAP Adjustments (1)         —         —         —         —           Debt Issuance Cost Write-Off         —         —         —         —           Realignment / Store Closing Costs         (62)         130         Ukraine Remeasurement         62         1,262           Total Non-GAAP Adjustments         —         1,392         S           Earnings (Loss) per Share - Diluted         \$ 0.00         \$ 0.03         \$           Earnings (Loss) per Share - Diluted         \$ 0.00         \$ 0.03         \$           Non-GAAP Adjust				
Interest Expense, Net of Interest Income   3,181   3,559     Provision for (Benefit from) Income Taxes   (649)   2,587     Depreciation and amortization   7,157   8,017     Total Non-GAAP Adjustments to Pre-Tax Income (Loss)   (41)   1,502     Total Adjustments   9,648   15,665     Adjusted EBITDA   \$ 9,818   \$ 14,890   \$ \$     Net Income (Loss) Attributable to Titan Machinery Inc. Common Stockholders     Non-GAAP Adjustments (1)     Debt Issuance Cost Write-Off       Realignment / Store Closing Costs   (62)   130     Ukraine Remeasurement   62   1,262     Total Non-GAAP Adjustments   68   789   \$ \$     Adjusted Net Income (Loss) Attributable to Titan Machinery Inc. Common Stockholders   68   789   \$     Starnings (Loss) per Share - Diluted   \$ 0.00   \$ (0.03)   \$     Non-GAAP Adjustments (1)     Debt Issuance Cost Write-Off   -   -       Earnings (Loss) per Share - Diluted   \$ 0.00   \$ (0.03)   \$     Non-GAAP Adjustments (1)     Debt Issuance Cost Write-Off   -   -       Debt Issuance Cost Write-Off   -	\$ (6,720)	\$ (7,668)		
Provision for (Benefit from) Income Taxes         (649)         2,587           Depreciation and amortization         7,157         8,017           Total Non-GAAP Adjustments to Pre-Tax Income (Loss)         (41)         1,502           Total Adjustments         9,648         15,665           Adjusted EBITDA         \$ 9,818         \$ 14,890         \$           Net Income (Loss) Attributable to Titan Machinery Inc. Common Stockholders         6         (603)         \$           Non-GAAP Adjustments (1)         —         —         —           Debt Issuance Cost Write-Off         —         —         —           Realignment / Store Closing Costs         (62)         130         130           Ukraine Remeasurement         62         1,262         130           Total Non-GAAP Adjustments         —         1,392         130           Adjusted Net Income (Loss) Attributable to Titan Machinery Inc. Common Stockholders         \$ 6         \$ 789         \$           Earnings (Loss) per Share - Diluted         \$ 0.00         \$ (0.03)         \$           Realignment (Loss) per Share - Diluted         \$ 0.00         \$ (0.03)         \$           Debt Issuance Cost Write-Off         —         —         —				
Depreciation and amortization   7,157   8,017     Total Non-GAAP Adjustments to Pre-Tax Income (Loss)   (41)   1,502     Total Adjustments   9,648   15,665     Adjusted EBITDA   \$ 9,818   \$ 14,890   \$     Net Income (Loss) Attributable to Titan Machinery Inc. Common Stockholders   \$ 6   603   \$     Non-GAAP Adjustments (1)     Debt Issuance Cost Write-Off       Realignment / Store Closing Costs   (62)   130     Ukraine Remeasurement   62   1,262     Total Non-GAAP Adjustments   -   1,392     Adjusted Net Income (Loss) Attributable to Titan Machinery Inc. Common Stockholders   \$ 6   \$ 789   \$     Earnings (Loss) per Share - Diluted     Earnings (Loss) per Share - Diluted   \$ 0.00   \$ (0.03)   \$     Non-GAAP Adjustments (1)     Debt Issuance Cost Write-Off   -   -   -	6,278	6,770		
Total Non-GAAP Adjustments to Pre-Tax Income (Loss)         (41)         1,502           Total Adjustments         9,648         15,665           Adjusted EBITDA         \$ 9,818         \$ 14,890         \$           Net Income (Loss) Attributable to Titan Machinery Inc. Common Stockholders           Non-GAAP Adjustments (1)           Debt Issuance Cost Write-Off         —	(2,585)	854		
Total Adjustments	13,824	14,746		
Adjusted EBITDA \$ 9,818 \$ 14,890 \$  Net Income (Loss) Attributable to Titan Machinery Inc. Common Stockholders  Net Income (Loss) Attributable to Titan Machinery Inc. Common Stockholders  Non-GAAP Adjustments (1)  Debt Issuance Cost Write-Off  Realignment / Store Closing Costs (62) 130  Ukraine Remeasurement 62 1,262  Total Non-GAAP Adjustments  - 1,392  Adjusted Net Income (Loss) Attributable to Titan Machinery Inc. Common Stockholders 5 6 789 \$  Earnings (Loss) per Share - Diluted  Earnings (Loss) per Share - Diluted	4,139	7,829		
Net Income (Loss) Attributable to Titan Machinery Inc. Common Stockholders  Net Income (Loss) Attributable to Titan Machinery Inc. Common Stockholders  Non-GAAP Adjustments (1)  Debt Issuance Cost Write-Off  Realignment / Store Closing Costs  (62) 130  Ukraine Remeasurement  62 1,262  Total Non-GAAP Adjustments  — 1,392  Adjusted Net Income (Loss) Attributable to Titan Machinery Inc. Common Stockholders  Farnings (Loss) per Share - Diluted  Earnings (Loss) per Share - Diluted  Earnings (Loss) per Share - Diluted  Source Share - Diluted  Source Share - Diluted  Source Share - Diluted  Poebt Issuance Cost Write-Off  — — — —	21,656	30,199		
Net Income (Loss) Attributable to Titan Machinery Inc. Common Stockholders \$ 6 \$ (603) \$  Non-GAAP Adjustments (1)  Debt Issuance Cost Write-Off	\$ 14,936	\$ 22,531		
Non-GAAP Adjustments (1)  Debt Issuance Cost Write-Off — — — — — — — — — — — — — — — — — —				
Debt Issuance Cost Write-Off Realignment / Store Closing Costs (62) 130  Ukraine Remeasurement 62 1,262  Total Non-GAAP Adjustments - 1,392  Adjusted Net Income (Loss) Attributable to Titan Machinery Inc. Common Stockholders \$ 6 \$ 789 \$  Earnings (Loss) per Share - Diluted  Earnings (Loss) per Share - Diluted \$ 0.00 \$ (0.03) \$  Non-GAAP Adjustments (1)  Debt Issuance Cost Write-Off	\$ (6,186)	\$ (7,049)		
Realignment / Store Closing Costs         (62)         130           Ukraine Remeasurement         62         1,262           Total Non-GAAP Adjustments         —         1,392           Adjusted Net Income (Loss) Attributable to Titan Machinery Inc. Common Stockholders         \$         6         \$         789         \$           Earnings (Loss) per Share - Diluted         \$         0.00         \$         (0.03)         \$           Non-GAAP Adjustments (1)         —         —         —         —           Debt Issuance Cost Write-Off         —         —         —         —				
Ukraine Remeasurement 62 1,262 Total Non-GAAP Adjustments — 1,392 Adjusted Net Income (Loss) Attributable to Titan Machinery Inc. Common Stockholders \$ 6 \$ 789 \$  Earnings (Loss) per Share - Diluted Earnings (Loss) per Share - Diluted \$ 0.00 \$ (0.03) \$  Non-GAAP Adjustments (1) Debt Issuance Cost Write-Off — —	318	_		
Total Non-GAAP Adjustments	882	2,038		
Adjusted Net Income (Loss) Attributable to Titan Machinery Inc. Common Stockholders    S	2,066	4,336		
Earnings (Loss) per Share - Diluted  Earnings (Loss) per Share - Diluted \$ 0.00 \$ (0.03) \$  Non-GAAP Adjustments (1)  Debt Issuance Cost Write-Off — —	3,266	6,374		
Earnings (Loss) per Share - Diluted \$ 0.00 \$ (0.03) \$  Non-GAAP Adjustments (1)  Debt Issuance Cost Write-Off	\$ (2,920)	\$ (675)		
Non-GAAP Adjustments (1)  Debt Issuance Cost Write-Off — —				
Debt Issuance Cost Write-Off — —	\$ (0.29)	\$ (0.34)		
Realignment / Store Closing Costs	0.01	_		
Today Today Cools	0.04	0.10		
Ukraine Remeasurement	0.10	0.21		
Total Non-GAAP Adjustments	0.15	0.31		
Adjusted Earnings (Loss) per Share - Diluted \$ 0.00 \$ 0.04 \$	\$ (0.14)	\$ (0.03)		

<sup>(1)</sup> Adjustments are net of the impact of amounts related to income taxes, attributable to noncontrolling interests, and allocated to participating securities.