



Presque Isle Rehabilitation Service Newsletter

PI REHAB WELCOMES 2020

If you're like us, you're probably wondering where 2019 went -- it flew by!

We'd like to thank all of our continued customers for their business -- your ongoing faith in the work we do together is more meaningful than we can say -- and extend a very special thanks to our new customers last year for trusting us with your case management, vocational rehab and medical legal services.

We're looking forward to what 2020 brings!



2019 YEAR IN REVIEW

The Team Grows

PI Rehab was excited to add two new faces to its roster: Tina Saunders, a central PA-based medical case manager; and Dana Bissontz, a Pittsburgh-based medical case manager, Medicare set aside specialist and certified life care planner.

PIRS Medical Legal Division Scales Up

With the addition of Ms. Bissontz in September, PIRS announced the expansion of its Medical Legal Division in the fall.

The full suite of medical legal services include: Life Care Planning, Medical Cost Projections, Limited Cost Estimates, Medical Records Reviews & Summary Timelines, Medical Chronologies & Timelines, Trial Preparation & Consultancy, IME Coordination & Attendance, Medicare Set Asides, Legal Nurse Consulting, Medical and Disability Case Management, Catastrophic Case Management, Rehabilitation Reports and Earning Capacity & Loss of Capacity Reports.

Conferences Calling...

In June, President Michelle Repman-Pifer and the PIRS team attended the PA BWC Conference in Hershey, PA. Not only did they exhibit on the vendor walk, Ms. Repman-Pifer presented on the topic "Effective Medical Case Management: Being Ethical."

And in September, Ms. Repman-Pifer and case manager team lead Marina Edwards attended the MWCEA conference in beautiful Ocean City, MD.

WHAT IS THE RIGHT MEDICAL LEGAL REPORT FOR YOU?

Oftentimes customers will come to us asking for a life care plan, but that isn't necessarily the report that their case warrants. It's true that both the life care plan (LCP) and the medical cost projection (MCP) have similarities -- both monetize future care for an individual -- but their differences might mean that one is better suited to your case.

Pending the case, LCPs are dynamic legal documents that provide a comprehensive description of the injured party's future care needs and costs for the rest of their lives and are typically used in catastrophic injuries or severe disabilities. They are suitable for trial cases, trust cases, and elder law cases. LCPs focus on the medical costs of the rehabilitative needs for the person's lifetime. Examples meriting a Life Care plan would include Spinal Cord Injury, Traumatic Brain Injury, Amputees, Burns, and Complex Pediatric cases.

An MCP may contain rehabilitative and medical needs for a shorter term for civil cases and will assist in setting reserves for workers' compensation cases. A good example would be a future knee replacement and the costs associated with that surgery and post-operative treatment.

Whatever your medical legal needs, PI Rehab has the experts on-hand to recommend and execute the right report for your case.

NO MORE PHONE TAG!

PIRS is combatting the dreaded phone tag game by using OnceHub: a meeting scheduler that makes setting up a time to chat easy and convenient.

You can set a date and time to speak to Ms. Repman-Pifer, Ms. Bissontz or the marketing department. Think of it as "you time" -- set aside just for you, with the recipients' full, undivided attention. Email us at info@pirehab.com and we can send you the link or visit our website at www.pirehab.com and click the "Schedule an Appointment" button.

COMING UP IN 2020...

We have some exciting events on the horizon for 2020! In addition to the continued expansion of our Medical Legal Division, you can catch us at the 19th annual PA BWC Conference, June 1-2.

We'll also be present at the 36th annual MWCEA conference in Ocean City, MD, September 20-23 --we hope to see you there!