

MARK CLINTON, MBA, ARM

SUMMARY

Loss Control, Risk Management & Safety Consultant, Litigation Support; Occupational Safety, Insurance Loss Control & Qualitative Risk Management Subject Matter Expert (SME)

EXPERIENCE

July 1998 – Present

U. S. Operations

President & Founder: Decisive Management Group, Inc.

2513 McCain Blvd., Ste 2, Box 201

North Little Rock, AR 72116

Independent Loss Control, state regulatory compliance, safety training & OSHA compliance consulting.

- Current work includes a wide variety of loss control inspections, surveys and captive member servicing for regional & national captive insurance programs, loss control vendors, insurers and businesses; conducting and assisting insurers in Arkansas Worker's Compensation Commission Rule 31 audits, improvement & review process (insurer loss prevention audits) and conducted Rule 32 (high loss ratio employers) surveys & assisting in safety program implementation; provides safety meeting & safety management leadership services for staffing agencies and provides safety training to captive program members and employers.
- Current territory includes Arkansas & surrounding states for Loss Control, nationwide for Qualified/Expert Witness work and international assignments are considered. Current engineering scope being surveyed is all lines from property including earthquake difference in conditions, liability for zip lines and fireworks distributors to captive Worker's Comp.
- Former (July 2014 – January 2017) third party safety director for a large construction contractor, Bailey Construction, LLC., working through the eastern half of the United States building and remodeling structures for cinemas, retail, churches and others.
- Conducted on-site safety evaluations and produced reports for construction projects in Little Rock, AR; McKinney, TX; Albany, NY; Cleveland, OH; Charlottesville, VA;

Charlotte, NC and Columbia, SC as well as others. Conducted OSHA Recordkeeping Rule accident investigation for in-patient hospitalization involved accident in July 2016. Updated corporate safety program.

- Previously served as principal loss control consultant for Guarantee Insurance/Patriot National & Ullico in AR, MO & IN and later in MT, NM, NY, NJ, PA, SC & GA from 2005-2014 and assisted with multiple Arkansas Workers Comp Commission audits and audit preparation.
- Arkansas Qualified (Approved Professional Safety Source) since the inception of the program in 1994. Have assisted on 4 audits for carriers with the Arkansas Workers Comp Commission.
- Missouri Certified Safety Consultant
- Texas Field Service Rep (reviewed)
- Previously served as a national vendor (2000-2005) for loss control working up to 13 contractors nationwide; directly training several new consultants, two of whom were new college graduates.
- OSHA Outreach Trainer for General Industry & Construction, providing competent person training and individual sessions for a variety of companies in both sectors from medical, health care, hospices, staffing firms and contractors of various types. Conducted DOT reasonable suspicion training for captive insurance program members.
- Expert for Premises & Ladder safety liability and loss control/risk management for law firms in insurer risk management loss control activities & programs as well as analyzing accident facts for fixed ladders, staircases, deteriorating sidewalks, other issues involving changes in elevation and industrial accidents.

August 1995 - July 1998

Safety & Health Manager and Senior Consultant

Zenith Insurance Company

Conway, AR

- Conducted on-site Workers' Compensation loss control surveys with clients in Arkansas and Mississippi.
- Coordinated, evaluated and assisted in development of insured's safety programs throughout Arkansas and Mississippi.
- Presented audit and compliance materials for Zenith to the Arkansas Workers' Compensation Commission Accident Prevention division.
- Provided state regulatory Rule 32 surveys, health & safety plans and training to provide compliance.
- Conducted on-site safety training for service, construction, manufacturing and retail companies and organized a day long ergonomic training by a leading occupational physician for all clients.

- Submitted substantive management recommendations covering safety, personnel and liability issues.

March 1993 - August 1995

Senior Loss Control Representative

C N A Insurance Company

Little Rock, AR

- Provided risk selection, risk improvement surveys as well as specific risk management service in from central through northwest Arkansas evaluating property, liability, auto and workplace exposures., submitting pertinent management recommendations and providing loss control service.
- Conducted on-site safety training for service, construction and manufacturing entities within territorial responsibilities and branch underwriting authority. Provided loss control management for the branch's largest account; ordered and facilitated completed of loss control job site visits nationwide.
- Provided ergonomic, cost management, return-to-work and risk management services to mid and upper market, regional and national accounts.
- Participated with team members in underwriting and claims to assist in provided valued added services integrating cost management principles, cost reduction and program development.

June 1990 - March 1993

Risk Control Service Representative

Commercial Union (CU) Insurance Company

Little Rock, AR

- Provided multi-line risk selection and risk control service to insureds and prospects within Arkansas and western Tennessee. Submitted substantive management recommendations covering safety and liability issues
- Participated in agency development conferences in assist agency in year forward planning. Participated in relevant training, such as Marshall & Swift building evaluation training.

June 1989 - June 1990 & 2005-2017

Loss Control Engineer

Risk Consultants

Cabot, AR

- Provided risk selection and service to insureds and prospects of major insurance companies within Arkansas, Louisiana, Texas, Mississippi and Tennessee. Submitted substantive management recommendations covering safety and liability issues.
- Provide captive member Risk Control Assessments, continuing risk management service and training including DOT Reasonable Suspicion for Supervisors to members of captive programs such as Affinity, Evolution, IWLAIC (warehouses), Presidio, Roofer's Insurance, Steadfast and TRIP from Savannah, GA to Lake Charles, LA.
- Captive assessments covered general liability, product liability, auto and Worker's Compensation including fleet for tractor/trailer distribution fleets.

March 1985 - June 1989

Risk Specialist

Arkansas Insurance Department

Risk Management Division

Little Rock, AR

- Provided risk management services to state agencies, counties and cities through property surveys.
- Developed and assisted in implementation of state auto fleet safety program for 2,300 vehicle state fleet
- Developed premium structure and coverage requirements for state self-insured fidelity bond program & formulated specifications to bid for insurance purchases for agencies and subdivisions for property, auto and bonds

EDUCATION

Liberty University

Lynchburg, VA

October 2005 - April 2009

Masters of Business Administration

3.83 GPA

University of Arkansas
Fayetteville, AR
August 1979 - December 1983

- Bachelor of Science in Business Administration
- Finance and Insurance major field of study

Insurance Institute of America
Malvern, PA
May 1986 - 1998

- Associate in Risk Management (July 9, 1987)
- Principles of Reinsurance
- Accident Prevention

DESIGNATIONS, CERTIFICATIONS AND APPOINTMENTS

OSHA 500 / Construction Outreach Trainer; ID#39-0105119, expires 5/10/21;

OSHA 501 / General Industry Outreach Trainer, ID#1435791, expires 12/11/19;

Arkansas Ride Safety Amusement Advisory Board; 2003-2006

Committee Member

- Served on Committee as the Public Member considering new Amusement regulations for the Ride and Carnival industry in Arkansas.
- Appointed by Gov. Mike Huckabee.

Arkansas Workers' Compensation Commission
Little Rock, AR
1994 - Present

- Approved Professional Safety Source; #0113
- Field Service Representative; 94-056

Missouri Division of Worker's Compensation
Columbia, MO

- Safety Consultant – Missouri Workers' Safety Program

Texas Workers' Compensation Commission
Austin, TX

1996

- Field Service Representative status reviewed; 96-242

INTERESTS

Compassion International – child advocate and sponsor

First Baptist Church; Sherwood, AR; Children's Ministry, TeamKid (fourth to fifth grade boys & girls leader)

Short term missionary; First Baptist Church, Sherwood, AR: 2018, New Orleans, LA; 2016-2017, Sao Paulo & Rio de Janeiro, Brazil and 2016, Wichita, KS. Faith Baptist Church: 2010-2013, Navajo nation, Gallup, NM; 2014, City Reach, Indianapolis, IN and Vacation Bible School in Madison, WI.

American Society of Safety Professionals formerly the American Society of Safety Engineers (ASSE); Little Rock, AR chapter; President – June 2013-2014, current member for 25 years and current member of the Chapter Executive Committee.

National Fire Protection Association (NFPA), member and in Electrical & Research sections.

PAPERS & SPEAKING

Keynote Speaker, Campus Fire Safety, Columbus, Ohio (2005).

Invited Presenter, Risk and Insurance Management Society national convention (2004); declined invitation

Keynote Speaker, Southern Risk & Insurance Society, New Orleans (2004).

Author, The Change in the Nature of the Definition of Bodily Injury, Associated Events and Resulting Under Reserving by Insurers in General and Professional Liability (2002).

MARK CLINTON, MBA, ARM

The University of Mississippi, Oxford, MS; for Larry A. Cox, PhD, Professor of Insurance, Department of Economics & Finance, School of Business Administration; April 23, 1998, *Loss Control*.

PERSONAL

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Married, three children, one grandchild