



March 16, 2016

Renwick Unified School District 267
600 Rush Avenue
Andale, KS 67001

Project: Renwick USD 267 BMS Upgrade

Dear Mr. Hopper:

Thank you for the opportunity to work with you on the proposed project. We would recommend to replace the older energy management system starting with the "main controller" called the UNC. The UNC is what all the other field controllers (AHU, RTU, etc) communicate with and this is what the older computer interfaces with to manipulate the Energy Management System. Essentially, if this device fails you would not be able to communicate or control the HVAC equipment and control the energy cost.

As you know, the UNC is obsolete and can only be replaced with an Automation Server controller. The following price is for the Installation of Schneider Electric "Automation Server" SmartStruxure Solution at St. Marks Elementary School and Colwich Elementary School. C&C Group is proud to present the below solution for your consideration. We look forward to working with you on the project.

Upgrade existing Energy Management System as follows:

- Replace the existing obsolete UNC controller in each School (St. Marks Elementary School and Colwich Elementary School) with a new SmartStruxure Automation Server and Enterprise Server.
 - IT Friendly platform
 - Updated Security with password and standard IT protocols.
- Provide new Graphical User Interface
 - Allows for web access to all existing I/A series devices
 - More intuitive with newer graphics and standard web functions
 - Removes the need for Java on computer
 - Users can view from any computer, iPhone, iPad, or smart device.
 - More Trends to view performance of temperature and humidity throughout the facility
 - More functionality with Alarms (can email, text, or view)
- Provide 4 hours of onsite training after installation to allow Facilities to understand how to manipulate and operate the energy management system.

EXCLUSIONS FROM PROPOSAL:

- SALES TAX
- REPAIR OR REPLACEMENT OF ANY DEFECTIVE FIELD DEVICES
- LAN CONNECTIONS NEEDED TO CONNECT AUTOMATION SERVERS BACK TO THE ENTERPRISE SERVER



C&C Group

FOR THE TOTAL AMOUNT OF:

NINETEEN THOUSAND FIVE HUNDRED DOLLARS:.....\$19,500.00

Customer Signature

Customer Printed Name

Date

By signing this proposal, you are authorizing C&C Group to proceed with the services as described in this proposal for the price listed and per the attached Terms & Conditions.

Thank you for the opportunity to submit this proposal. If you have any questions concerning this proposal, or if I may be of any further assistance, please don't hesitate to contact me at (316) 494-4676 or DTRAVIS@C-CGROUP.COM.

Sincerely,

David Travis
Vice President & General Manger
C&C Group

*Quotation pricing is valid for a period of 30 days. Contracts are subject to approval of our general office and are contingent upon strikes, fire, flood, lightning strikes, governmental legislation or regulation, any other acts of God, and any delays beyond our control. C&C Group terms and conditions apply.