





## Save Money on Your Health Care with Tria Health

Smarter. Medication. Management.

## Why Greenbush Partnered with Tria Health



### Average Tria patient profile: It's a lot to manage!

- Over-the Counter Medications
- 8.0 **Prescription Medications**
- 2.5 **Physicians**
- Total Conditions
- **Chronic Conditions**
- Drug Therapy Problem

### Tria Health provides members with chronic conditions a personal pharmacist:

- Completely confidential
- Ensure meds are effective
- Identify savings opportunities
- Will work with your doctor(s) and pharmacy

### Tria Health's Goals:

Improve Health



**Reduce Costs** 





Members who have the following conditions and/or take multiple medications:

- Diabetes
- Heart Disease
- High Cholesterol
- High Blood Pressure
- Specialty Medication

- Pain
- Mental Health
- Osteoporosis
- · Asthma/COPD
- Migraines

INCENTIVE: Active participants will receive FREE generics and 50% off select brand medications.

## What your pharmacist will cover

### **On-Going Support**

Continuation of Care

#### Care Coordination

- Physicians
- Pharmacies
- Other providers

### Care Plan Development

- Complete Medication List
- Recommendations
- Additional Education
- Follow Up Appointments

#### Preventative Services

- Vaccinations
- Exams & Diagnostic Testing



#### **Pharmacists**

- Pharm D.
- Postdoctoral Residency Trained
- Board Certified
- Certified Diabetes Educator
- Motivational Interviewing Techniques

#### **Medication Review**

- Prescription
- Over-the-counter
- Vitamins/Supplements

### Lifestyle

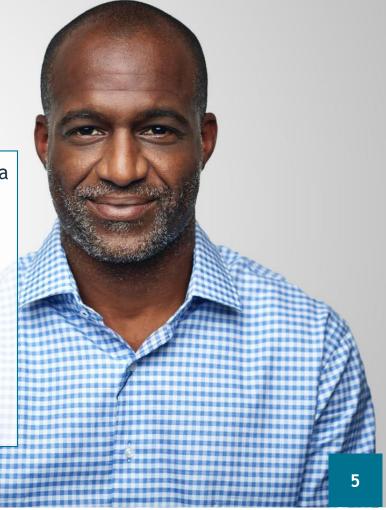
- Habits (Tobacco/Alcohol)
- Diet
- Exercise

## Improve your Overall Health

### James' Health Profile

- 8 Rx Medication
- 3 Over-the-Counter
- 3 Physicians
- 3 Conditions
- James had diabetes and high blood pressure. He was taking Tekturna and benazepril for high blood pressure.
  - Recent studies have reported that combining Tekturna with an ACE inhibitors such as benazepril should be avoided as these studies showed an increase risk of cardiovascular and kidney events in patient with diabetes.
- Due to this interaction, Tria recommended to stop Tekturna and maximize benaepril dosing. James' physician agreed with Tria's recommendation and stopped Tekturna.

Financial Savings: \$1,735.08



Reduce your health care costs

### Janet's Health Profile

- 9 Rx Medication
- 2 Over-the-Counter
- 2 Physicians
- 4 Chronic Conditions
- Janet was on a low dose of Invokana that her Tria pharmacist did not feel was effective since she had an insulin pump.
- Tria recommended to stop Invokana and continue diabetes treatment with insulin pump with no adverse affects to Janet's diabetes management. Tria contacted Janet's physician who also agreed with the recommendation.

Financial Savings: \$4,697.72



## What Members are saying about Tria Health

"I appreciate the interaction with Tria Health because I feel like it helps to keep you on track with your health and your doctor.

Also, some of my prescription meds are \$0 which really helps.

That alone makes it worth participating."

I would recommend Tria Health's Pharmacy Advocate program for the cost-saving benefit alone, but I really like the idea that one central place is coordinating with all my doctors to make sure my prescriptions "play well together".

It is wonderful to have a trained pharmacist review all your medications and medical history, answer your questions and give advice. The pharmacists have all been friendly and helpful and it doesn't take much time. Also, receiving discounts on medications is nice!







# Participating Members Can Save Money on their Medications:

- Free generics
- Reduced Select Brands\*
- Free Diabetes Monitor and Testing Supplies



## Targeted Conditions:

- Diabetes\*
- Heart Disease
- High Cholesterol
- High Blood Pressure
- Mental Health
- Osteoporosis
- Asthma/COPD\*
- Migraines\*

\*Migraines are not included on HDHPs

### Tria Health Incentive Card

### How the Incentive Card Works:



The member completes their first consultation

They will receive their incentive card in the mail

When filling their prescriptions, the member will present their Tria Health card & insurance card

The pharmacy will process their medication discount

The member will keep their follow up appointments & continue receiving their incentive

\*Tria Health's Incentive Card may not process at mail order or CVS pharmacies. This is discussed with members prior to receiving the incentive card.

### Tria Health Alerts & Outreach

- Additional Tria Health Outreach Services:
  - Affordable Med: Members receive information about lower cost but clinically appropriate alternatives.
  - Clinical: Help members close gaps in care and discontinue unnecessary medications based on clinical guidelines.
  - Compliance: Helps members increase medication compliance through alerts when they are not filling their medications as prescribed.



### Additional Resources



### **Patient Portal**

Keep track of your medications, recommendations, and savings opportunities all in one place.



## Online Appointment Requests

This online form will allow you to provide your appointment preferences. After submitting, a Tria representative will contact you to schedule your appointment.



Tria Health Blog

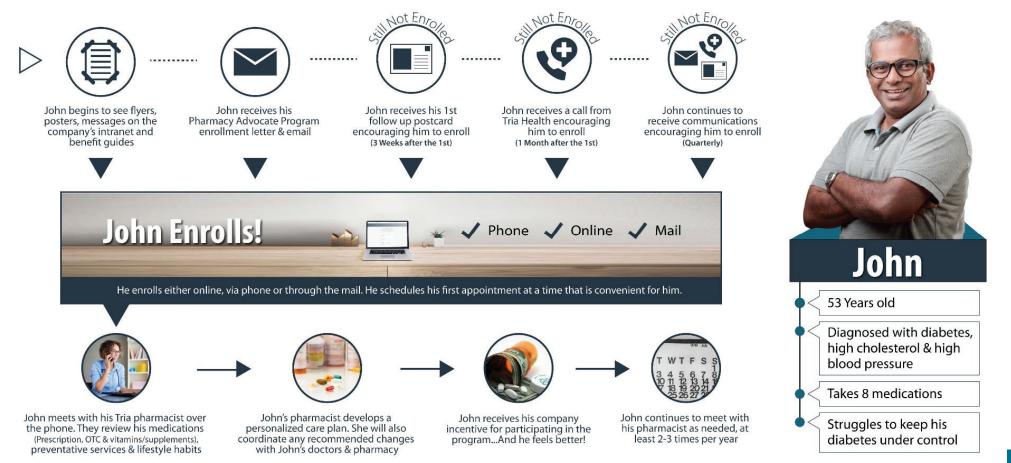
Learn more about chronic conditions along with tips on how to stay healthy!



Help Desk: 1.888.799.8742

All members have access to the Tria Health Help Desk to make sure their meds keep them healthy & active

## Tria Health Member Journey





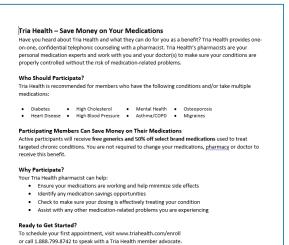
### New Communication Collateral



**Poster:** Hang in high-traffic areas



Flyer: Distribute in meetings or provide copies at main HR location



**Newsletter Copy** 

Need materials in Spanish? Contact Cara Coleman - ccoleman@triahealth.com

## How Can You Help?

### 1. Help spread the word:

1. Follow the communication calendar and use the supplied marketing collateral

### 2. Encourage employees to participate

- 1. 100% Confidential
- 2. Tria CANNOT change people's medications
- 3. Members don't have to change their doctor or pharmacy
- 4. SAVE MONEY!

We have found that 40% of members that engage with Tria Health heard about us in some way through their HR department.



## FAQ's. What you'll be asked

- By participating in Tria Health, am I required to change my doctor, medications or pharmacy?
  - Members do NOT have to change their medications or pharmacy
  - Tria Health may provide recommendations, but members and their doctors always have the final say
- How often do I speak with my Tria Health pharmacist?
  - Depending on each member's personal care plan, Tria's pharmacists will keep in touch 2-3 times per year
- How long does the consultation with the pharmacist take?
  - An initial consultation is usually the longest and can take 20-50 minutes
  - Follow up consultations are usually shorter
- Will Tria keep my information private?
  - Tria Health is HIPAA compliant, a member's information is not shared with anyone besides their doctor
- What should I do if my Tria Health incentive card doesn't work?
  - Call the Tria Health Help Desk at 1.888.799.8742

## Questions?



Tria Health Contact:
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## Start Saving Today!



Visit www.triahealth.com or call 1.888.799.8742