

# Awarded Vendor List



## LA JOYA INDEPENDENT SCHOOL DISTRICT 2016-50 Special Education Supplies & Equipment Catalog Bid

Vendor	Contact	Phone	Discount	Delivery	Awarded
AbleNet, Inc. 2625 Patton Road Roseville, MN 55113 www.ablenetinc.com	Deb Hovseth Coordinator customerservice@ablenetinc.com	Ph: 800-322-0956 Fax: 651-294-2222	0% for Special Education Supplies 0% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 4-7 Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
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<b>Other Catalogs</b>	Special Education Resource Guide & Catalog				
<b>Freight Charges</b>	Typically 10% of purchase Order				
ACE Educational Supplies 5595 South University Drive Davie, FL 33328-5307 www.ACEeducational.com	Vicki Szabo Bid Manager orders@ACEeducational.com	Ph: 800-432-0213 Fax: 800-865-5564	33% for Special Education Supplies 33% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 0-3 Destination FOB LJISD: Yes	Yes
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<b>Freight Charges</b>	Orders over \$50 after discount from our 2016 catalog or website free shipping and 33% discount. Add 20% to items with shipping notations.				
<b>Deviations Noted Vendor</b>	Prices may change upon release of new catalog each January				
Achieve3000, Inc. 1985 Cedar Bridge Avenue, Ste 3 Lakewood, NJ 08701 www.achieve3000.com	Veronica Fuentes Regional Director veronica.fuentes@achieve3000.com	Ph: 888-968-6822 Fax: 316-221-0718	0% for Special Education Supplies 0% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 20+	Yes
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<b>Deviations Noted</b>	Discounts offered vary. Please see attached Cost Proposal.				
Advantage Imaging Supply, Inc PO Box 73994 San Clemente, CA 92673 www.aisink.com	James Reid Director of Sales jamesr@aisink.com	Ph: 800-805-7720 Fax: 949-388-6304	0% for Special Education Supplies 0% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 0-3 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
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AnsMar Publishers, Inc 13257 Kirkham Way Poway, CA 92064 www.excelmath.com	Jim Stark VP Finance order@excelmath.com	Ph: 866-866-7026 Fax: 858-513-2764	0% for Special Education Supplies 0% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 8-10 Destination FOB LJISD: Yes	Yes
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<b>Deviations Noted</b>	Shipping is 10% of the order total.				
Attainment Company, Inc. P.O. Box 930160 Verona, WI 53593-0160 www.attainmentcompany.com	Jackie Bodenmann Customer Services jackie@attainmentcompany.com	Ph: 800-327-4269 Fax: 800-942-3865	5% for Special Education Supplies 5% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 8-10 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes

<b>Other Catalogs</b>	Attainment Company 2016				
<b>Freight Charges</b>	5% added to invoice				
Audio Visual Aids Corp 2903 N Flores St. San Antonio, TX 78212 www.audiovisualaids.com	Ron George General Manager avacorp@audiovisualaids.com	Ph: 800-422-1282	0% for Special Education Supplies 0% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 4-7 Bid for Cash-Carry Prices: Yes	Yes
Babsy B 2921 West Roxboro Rd NE Atlanta, GA 30324-2918 babsyb.com	Babs Bell Hajdusiewicz Founder & CEO babs@babsyb.com	Ph: 713-253-2591 Fax: 404-633-9537	0% for Special Education Supplies 0% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 11-14 Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
<b>Other Catalogs</b>	0				
<b>Freight Charges</b>	0 up to 12% max shipping charges				
Brewster's Guacamaya Enterprises 1217 N. Glasscock Mission, TX 78572 www.fbjenterprises.com	Frank Brewster III Publisher & Owner fbrewsteriii@yahoo.com	Ph: 956-907-0535	0% for Special Education Supplies 0% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 15-19 Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
<b>Other Catalogs</b>	Discounts are based on the quantity of materials ordered. \$25,000 to \$49,999.99 =s 5% Discount \$50,000.00 and/or more =s 10% Discount				
<b>Freight Charges</b>	BGE's Standard Plus 10% Shipping and Handling of total for all orders.				
Bruins Montessori Int'l USA Inc. 4651 S. Westmoreland Road Dallas, TX 75237 www.bruinsmontessori.com	Chuck Skeels Office Manager bruins@bruinsmontessori.com	Ph: 800-990-9012 Fax: 214-337-2622	10% for Special Education Supplies 10% for Special Education Equipment 10% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 4-7 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Complete Book and Media Supply, LLC. 1200 Toro Grande Drive Suite 200 Cedar Park, TX 78613 www.completebook.com	Kendall Montiegel Govt Sales kendall@completebook.com	Ph: 800-986-1775 Fax: 512-616-0410	50% for Special Education Supplies 45% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 8-10 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
<b>Other Catalogs</b>	www.completebook.com // 0-45%				
<b>Freight Charges</b>	Orders \$100 and above qualify for free freight. Orders below will have a \$8.50 shipping charge. Expedited shipping is available upon request				
<b>Deviations</b>	Yes				
<b>Deviations Noted</b>	Discount varies from 0%-50% depending on publisher and quantity requested. Our discount structure will remain the same but list prices are subject to change as all publishers have price increases. As not all items are returnable (unless damaged or incorrect) please contact us within 30 days of receipt.				

CRC (Computer Repair Center) 131 E. Pecan blv.d McAllen, TX 78501 www.crc-computers.com	Daniel Reyna Vice-President dreyna@crc-computers.com	Ph: 956-631-2321	5% for Special Education Supplies 5% for Special Education Equipment 5% for Special Education Equipment Services 5% for Special Education Equipment Repair Services	Business days: 8-10 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
DLB Books, Inc. 5711 5th St. Katy, TX 77493 www.dlbbooks.com	Danielle LeCronier Co-Owner dlb@dlbbooks.com	Ph: 281-987-0383 Fax: 281-987-8606	10% for Special Education Supplies 0% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 11-14 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
<b>Other Catalogs</b>	Books 10%				
<b>Freight Charges</b>	0				
Doylene & Associates, Inc. 32711 Teal Street Brookshire, TX 77423	Doylene Escue or Perri Huntley President Sales Representative descue@earthlink.net Perrihuntley@gmail.com	Ph: 855-525-6015 956-279-3545 Fax: 855-843-8435 toll free or 281-934-1368	0% for Special Education Supplies 0% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 4-7 Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
<b>Other Catalogs</b>	Please see attached list of the publishers we present and there are many more call for quote discount 0-20% off list ..shipping may apply depending on order				
<b>Freight Charges</b>	0 to 10% depending on order call for quote				
<b>Deviations</b>	Yes				
<b>Deviations Noted</b>	Shipping may apply to some order call for quote ... we do not offer equipment repair services				
DynaStudy, Inc. 1401 Broadway Street Suite 100 Marble Falls, TX 78654 www.dynanotes.com	Cristy Jones Bid Manager/Customer Service sales@dynanotes.com	Ph: 877-361-0550 Fax: 877-361-1197	0% for Special Education Supplies 0% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 4-7 Destination FOB LJISD: Yes	Yes
<b>Other Catalogs</b>	www.dynanotes.com				
<b>Freight Charges</b>	S&H Charges must be added to all orders: Orders \$25.00 - \$100 = \$8.00 Flat fee Orders \$100 + = 8% of the subtotal				
<b>Deviations</b>	Yes				
<b>Deviations Noted</b>	S&H Charges must be added to all orders: Orders \$25.00 - \$100 = \$8.00 Flat fee Orders \$100 + = 8% of the subtotal Minimum order size is \$25.00				
EAI Education P.O. Box 416366 Boston, MA 02241 www.eaieducation.com	Carrie Eberhard Regional Sales Manager ceberhard@eaieducation.com	Ph: 214-394-6491, 800-770-8010 x7219 Fax: 201-891-5689	15% for Special Education Supplies 0% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 4-7 Destination FOB LJISD: No	Yes
<b>Other Catalogs</b>	K-12 Math Catalog, and K-6 Elementary Catalog				
<b>Freight Charges</b>	Shipping on orders over \$100 is Free; under \$100 add \$7.00 for shipping. Actual shipping charges do apply to calculators, storage products, furniture, rugs, oversize & drop shipped items from a factory.				
<b>Deviations</b>	Yes				
<b>Deviations Noted</b>	Catalog discount does NOT apply to calculators & peripherals, CBLs, CBRs, probes, Navigator Systems, software, storage products, stopwatches, timers, furniture, rugs or batteries. (order these items at catalog price). Discount cannot be combined with other offers, including current discounts through bids, quotes, web sale prices or EAI coupons. EAI has no minimum.Shipping on orders over \$100 is Free; under \$100 add \$7.00 for shipping. Actual shipping charges do apply to calculators, storage products, furniture, rugs, oversize & drop shipped items from a factory. Catalogs are published in the Spring & Fall of each year. Discount applies to the current catalog pricing. Prices are subject to change without notice.				

Enabling Devices 50 Broadway Hawthorne, NY 10532 www.enablingdevices.com	Sales Dept. Customer Service sales@enablingdevices.com	Ph: 800-832-8697 Fax: 914-747-03480	0% for Special Education Supplies 0% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 8-10 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
<b>Freight Charges</b>		See chart on website and in catalog www.enablingdevices.com			
Failure Free Reading P.O. Box 386 Concord, NC 28026 www.failurefree.com	Marshall Ward Vice President marshall.ward@failurefree.com	Ph: 888-233-7323 Fax: 704-785-8940	0% for Special Education Supplies 0% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 8-10 Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Gateway Printing & Office Supply, Inc. 11889 Starcrest San Antonio, TX 77477 www.gatewayp.com	Customer Service Customer Service csr@gatewayp.com	Ph: 956-383-3861 Fax: 956-383-4674	27% for Special Education Supplies 10% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 4-7 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Glendale Parade Store, LLC 192 Paris Ave. Northvale, NJ 07647-2016 www.paradestore.com	Michele Rios CSS michele@glendale.com	Ph: 800-653-5515 Fax: 800-555-9269	0% for Special Education Supplies 0% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 8-10	Yes
<b>Freight Charges</b>		Freight charges apply if order is under \$500.00			
<b>Deviations</b>		Yes			
<b>Deviations Noted</b>		Shipping charges apply.			
Kamico Instructional Media, Inc. P.O. Box 1143 Salado, TX 76571 www.kamico.com	Kathy Michael President & CEO kmichael@kamico.com	Ph: 254-947-7283 (KAMICO accepts collect calls) Fax: 254-947-7284 (KAMICO accepts collect calls)	0% for Special Education Supplies 0% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 0-3 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
<b>Other Catalogs</b>		Starr Connection			
Lamac, Inc. 212 South Broadway Street McAllen, TX 78501	Hector Hernandez Sales Agent lamacmcallen@gmail.com	Ph: 956-682-0552 Fax: 956-682-6271	10% for Special Education Supplies 10% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 8-10 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
<b>Other Catalogs</b>		orientaltrading.com & www.mwwholesale.biz			
<b>Freight Charges</b>		Over 150.00 Shipping is free			
Lone Star Learning P.O. Box 6606 Lubbock, TX 79493 LoneStarLearning.com	Gala Bohannon Sales Coordinator sales@lonestarlearning.com	Ph: 800-575-1424 Fax: 806-281-1407	0% for Special Education Supplies 0% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 4-7 Destination FOB LJISD: Yes	Yes
<b>Freight Charges</b>		12% (\$10 minimum S&H)			
Mentoring Minds, L.P. P.O. Box 8843 Tyler, TX 75711 www.mentoringminds.com	Janis High Customer Service Manager orders@mentoringminds.com	Ph: 800-585-5258 Fax: 800-838-8186	0% for Special Education Supplies 0% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 8-10 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes

<b>Other Catalogs</b>	2016 Spring Elementary & Secondary catalogs, "Mentoring Minds, Critical Thinking for Life!"				
<b>Freight Charges</b>	Shipping charges will be 10% of the total order amount.				
<b>Deviations</b>	Yes				
<b>Deviations Noted</b>	1. Delivery is 7 to 10 business days. 2. We do not supply Special Education Equipment; Special Education Equipment Services; or Special Education Equipment Repair Services. 3. 0% discount; however, some bulk pricing discounts are available based on quantities purchased. 4. We honor F.O.B., and shipping charges are not included. They will be 10% of total order amount, and will be a separate line item on an invoice. 5. Some materials require a minimum quantity. See website: www.mentoringminds.com for more information. 6. Bid is based on current catalog pricing. Catalogs are published two times per year, Spring and Fall, and prices could increase which would affect this bid.				
Music in Motion P.O. Box 869231 Plano, TX 75086 catalog link - http://www.musicmotion.com/images/MI M2016Spring_full-catalog.pdf website: www.musicmotion.com	Customer Service Dept Customer Service Dept orders@musicmotion.com	Ph: 800-445-0649 Fax: 866-943-8906	0% for Special Education Supplies 0% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 8-10 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
<b>Other Catalogs</b>	All discounts apply to Spring 2016 Catalog as well as webiste www.musicmotion.com				
<b>Freight Charges</b>	Heavy or oversized items do not qualify for Free Shipping/Handling. S&H Info sheet attached.				
<b>Deviations</b>	Yes				
<b>Deviations Noted</b>	*Discount will be Free Shipping/Handling, however, heavy or oversized items do not qualify for Free S&H. *In stock items usually ship within 2-4 business days after receipt of order. Drop ship and Backordered items could take 2-4 weeks for delivery.*No restock fee for returns made within 30 days of receipt of order, however, Items returned 31-60 days after receipt of order will be subject to a 20% restock fee. Returns are not accepted after 60 days.				
<b>Vendor Reference Number</b>	Please include your bid number on all Purchase Orders to receive the bid discount.				
Nasco 901 Janesville Avenue Ft. Atkinson, WI 53538 www.enasco.com	Sharon Cloute Order Department Supervisor orders@enasco.com	Ph: 800-558-9595 Fax: 800-372-1236	15% for Special Education Supplies 15% for Special Education Equipment 15% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 11-14 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
<b>Other Catalogs</b>	Please see attached				
<b>Freight Charges</b>	Nasco pays shipping to school facilities except for items with a truck logo. Truck shipments are Dock delivery. Call 800-558-9595 for answers to your shipping questions.				
<b>Deviations</b>	Yes				
<b>Deviations Noted</b>	Ready or Not Tots and accessories and items with an 'NA' or 'NZ' prefix are not dicounted				
<b>Vendor Reference Number</b>	19843				
Okapi Educational Publishing, Inc. 42381 Rio Nedo Temecula, CA 92590 www.myokapi.com	Sarah Wright Customer Service Manager info@myokapi.com	Ph: 866-652-7436 Fax: 800-481-5499	0% for Special Education Supplies 0% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 11-14 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Patterson Medical Supply, Inc. 28100 Torch Parkway Suite 700 Warrenville, IL 60555-3938 www.pattersonmedical.com	Inside Sales Dept Inside Sales Dept customersupport@pattersonmedical.com	Ph: 800/323-5547 Fax: 800/547-4333	10% for Special Education Supplies 10% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 4-7 Destination FOB LJISD: Yes	Yes
<b>Freight Charges</b>	Please see our cover letter				
<b>Deviations</b>	Yes				

<b>Deviations Noted</b>	This Bid Quotation will be considered a valid offer for 90 days from the date of bid. If we are not notified in writing that the Bid is accepted within 90 days, the prices and terms offered may be subject to renegotiations. Notification must be received via mail, fax or email prior to any issued purchase orders. Upon acceptance, this bid will supersede any prior bids. Shipping Term: F.O.B. Destination Prepay and add, flat \$9.95 on all UPS ground orders; All other shipping charges (oversized items, truck freight, lift gate, inside delivery, rush delivery, etc.) are the responsibility of the Customer. Appropriate freight will be added to the invoice. Delivery time: 5-7 days on stocked products. All stocked products will be shipped via UPS ground service unless otherwise requested. Truck freight for dropped-shipped and special order items are subject to the manufacturer's delivery schedule. Sample products are available at retail cost. Our price lists are subject to change every Fiscal year. Catalog discount will remain in effect for duration of contract. Patterson Medical does not participate in inter-local clauses. Pricing is for above referenced account only. All catalog items are warranted to be free of manufacturing defects for a period of one year from date of shipment. Patterson Medical Supply requires a tax exemption certificate on file to be tax exempt. Payment terms are to be net 30 from date of invoice. Patterson Medical Supply will not be held responsible for the cost of items ordered incorrectly. The following restocking fees apply. Within 30 days of invoice date n/c. 31-60 days 25%, 61-90 days 50%, over 90 days no credit issued. Return shipping is the responsibility of the customer.. Patterson Medical does not recognize or agree to the terms in non-performance clauses				
<b>Vendor Reference Number</b>	104421294				
Pitsco Education PO Box 844168 Dallas, TX 75284-4168 www.pitsco.com	Angela Watson Bid Clerk orders@pitsco.com	Ph: 800-835-0686 Fax: 800-533-8104	0% for Special Education Supplies 0% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 4-7 Destination FOB LJISD: No	Yes
<b>Freight Charges</b>	Reference the attached deviations page.				
<b>Deviations</b>	Yes				
<b>Deviations Noted</b>	Reference the attached deviations page.				
<b>Vendor Reference Number</b>	644252				
Positive Promotions 15 Gilpin Ave Hauppauge, NY 11788 www.positivepromotions.com	Mike Taxel Strategic Sales Director bids@positivepromotions.com	Ph: 877-258-1225 Fax: 877-258-1226	5% for Special Education Supplies 0% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 20+ Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
<b>Other Catalogs</b>	Any Positive Promotions Catalog or on Line at www.positivepromotions.com				
<b>Freight Charges</b>	Deviations and Exceptions noted below				
<b>Deviations</b>	Yes				
<b>Deviations Noted</b>	All products will receive the 5% discount off all new or future product as shown in catalogs or on-line. Minimum Quantity as shown in catalogs or on-line will apply. FREE Standard shipping. If express or rush shipments are requested, the additional fees associated with these shipments will apply. Discount or FREE Standard shipping cannot be combined with any other promotional or discounted pricing, sale pricing or any other special offers. Return Policy we've built our reputation and our business by satisfying our customers for over 60 years. Our goal has always been to make sure that every customer is completely satisfied. If you are not completely satisfied with any purchase, return it to us for a replacement, credit, or a full refund. •For non-personalized orders, customers can call Customer Service at (800) 635-2666 to let us know they are looking to return their order prior to shipping it back to us. For personalized orders, customers must call Customer Service at (800) 635-2666 so an Imprint Complaint and Resolutions specialist can review their order. •Customers have 90 days to return the items. Customers will receive their credit or refund after the order is returned.				
<b>Vendor Reference Number</b>	TL4E				
Precision Saw and Tool Tex 9071 F.M. 78 Converse, TX 78109	Eddie Homan Owner mail@precisionsawandtools.com	Ph: 210-661-0029 Fax: 210-666-1906	10% for Special Education Supplies 10% for Special Education Equipment 10% for Special Education Equipment Services 10% for Special Education Equipment Repair Services	Business days: 4-7 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
<b>Vendor Reference Number</b>	Please provide quote numbers when placing orders.				
Prentke Romich Company 1022 Heyl Rd Wooster, OH 44691 www.prentrom.com	None None sales@prentrom.com	Ph: 800-262-1933 m-f 8am-5pm EST Fax: 330-263-4829	0% for Special Education Supplies 0% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 20+	Yes
<b>Other Catalogs</b>	Everyone Deserves a Voice Product Catalog 2016				

<b>Freight Charges</b>	Based on purchase Amount - See the attached bid letter with our current S&H rates				
<b>Deviations</b>	Yes				
<b>Deviations Noted</b>	FOB Origin, S&H rates added and based on purchase amount, No samples available, Net 30 billing.				
RALLY! Education 22 Railroad Ave. Glen Head, TX 11545 www.rallyeducation.com	Fran Mure VP Publishing Fran@rallyeducation.com	Ph: 888-99-RALLY Fax: 516-671-7900	0% for Special Education Supplies 0% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 4-7 Bid for Cash-Carry Prices: No	Yes
<b>Other Catalogs</b>	RALLY! Education Texas Catalog (catalog reflects all discounts)				
<b>Freight Charges</b>	Free Shipping				
Really Good Stuff P.O. Box 386 Botsford, CT 06404-0386 www.reallygoodstuff.com	Tisha Jacquot Account Manager tjacquot@reallygoodstuff.com	Ph: 888-578-0379 Fax: 203-268-8120	0% for Special Education Supplies 0% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 8-10 Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
<b>Freight Charges</b>	See attached Exceptions document				
<b>Deviations</b>	Yes				
<b>Deviations Noted</b>	Please see attached Exceptions document				
S & S Worldwide, Inc. P.O. Box 210 Hartford, CT 06141 www.ssw.com	Order Entry Order Entry Department cservice@ssww.com	Ph: 800-642-7354 Fax: 800-566-6678	18% for Special Education Supplies 18% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 4-7 Destination FOB LJISD: Yes	Yes
<b>Other Catalogs</b>	S&S Worldwide 2016 Buyer's Guide, www.ssw.com - 18% discount off of list price				
<b>Freight Charges</b>	Items labeled FOB/Dropship are not eligible for free freight - shipping will be charged prepaid and added to invoice. Dropship items or orders shipping by truck are also ineligible for free inside delivery and liftgate services. If required, please contact us for a quote.				
<b>Deviations</b>	Yes				
<b>Deviations Noted</b>	S&S Worldwide, Inc. would like to extend your organization an 18% catalog discount. Please be aware that this discount will apply to the catalog current at the time of order placement; catalogs are printed annually by calendar year (January - December). The discount is off of the list price; it will not apply to sale prices, special promotions, quantity breaks, or Internet sales or specials and cannot be combined with offer codes. S&S Worldwide does not provide installations, assembly, or removal of debris. Restocking fees up to 20% may apply to dropship items if returned; fees vary by manufacturer. S&S Worldwide must be contacted prior to returning a dropship product so that we can arrange for the return with the manufacturer. The District will be eligible for free standard ground shipping on all orders.*Please reference contract #2016-50% on all correspondence to receive special pricing. *Items labeled FOB/Dropship or "not available for free freight." are not eligible for free shipping. Freight charges for items not eligible for free freight will be prepaid and added to the invoice. S&S Worldwide cannot quote freight charges at the time of bid submission due to a number of varying factors such as: product weight, order quantity, and annual shipping cost increases. Freight charges assessed on these items are actual freight charges. If the District plans to order item(s) noted as Dropship or "not available for free freight" please contact us for a freight quote at the time of order. The discount does not apply to freight charges. Orders requiring a truck for delivery do not include unloading and/or inside delivery and liftgate services. If these services are required, please contact our customer service department at 800-243-9232 for a quote at the time of order placement. All orders shipping by common carrier (UPS, Fed EX, USPS) include inside delivery to the ground floor. Payment terms are net 30 day. Delivery will be made within 30 days ARO.				
Save Techs 6624 N. 10th St., Ste. S McAllen, TX 78504 www.savetechs.com	Raymond Lee President info@savetechs.com	Ph: 956-631-4600 Fax: 956-631-4603	0% for Special Education Supplies 0% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 4-7 Bid for Cash-Carry Prices: No	Yes

School Health Corporation 6764 Eagle Way Chicago, IL 60678 www.schoolhealth.com	Customer Care Customer Care orders@schoolhealth.com	Ph: 866-323-5465 Fax: 800-235-1305	12% for Special Education Supplies 12% for Special Education Equipment 12% for Special Education Equipment Services 12% for Special Education Equipment Repair Services	Business days: 4-7 Destination FOB LJISD: Yes	Yes
<b>Other Catalogs</b>	2016 Special Education Catalog				
<b>Vendor Reference Number</b>	3137778				
School Mate PO Box 2110 Kearney, NE 68848 www.schoolmate.com	Cari Greenough Customer Service Manager planner@schoolmate.com	Ph: 800-516-8339 Fax: 800-570-1767	0% for Special Education Supplies 0% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 20+ Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
<b>Other Catalogs</b>	2016-2017 School Mate Student Planner Catalog, 0% discount				
<b>Freight Charges</b>	Shipping is charged at a flat rate of \$0.35 per planner/agenda				
<b>Deviations</b>	Yes				
<b>Deviations Noted</b>	Production schedule is estimated at 3-7 weeks ARO. Returns are not accepted. Please refer to bid cover letter as well as our terms and conditions for all ordering details.				
School Outfitters 3736 Regent Ave Cincinnati, OH 45212 www.schooloutfitters.com	Sales Department Sales Department sales@schooloutfitters.com	Ph: 800-260-2776 Fax: 800-494-1036	2% for Special Education Supplies 2% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 20+ Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
<b>Other Catalogs</b>	www.schooloutfitters.com				
<b>Freight Charges</b>	Freight will be added as a separate line item on quotes and varies by item.				
<b>Deviations</b>	Yes				
<b>Deviations Noted</b>	If you order something and it arrives as ordered but you subsequently decide you want or need to return it, you will be responsible for all shipping charges, including return charges. You must contact us within two weeks (10 business days) to return these items. In some cases, you will need to pay a restocking fee of 15-50% as well. (We will try our best to get the restocking fee waived by the manufacturer but we are not always successful.) If you're not sure about a color or a size, please ask. •Discounts are being offered off of our already discounted prices on our website: www.schooloutfitters.com •Freight will be added to each order as a separate line item and will vary by item and manufacturer. •Inside delivery, lift gate, installation, assembly, and removal of debris services are available for an additional charge upon request. •Delivery times may vary by item and manufacturer and all items will drop ship from the manufacturer. Some items are made to order and their delivery time will be clearly communicated at the time of order. •Volume discounts are available – call for a quote! •You must call to receive your contracted prices.				
School Specialty Inc. 32656 Collection Center Drive Chicago, IL 60693-0326 www.schoolspecialty.com/catalogs	Customer Care Customer Care appleton_orders@schoolspecialty.com	Ph: 888-388-3224 Fax: 888-388-6344	36% for Special Education Supplies 25% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 4-7 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
<b>Other Catalogs</b>	Please see cover letter				
<b>Freight Charges</b>	Parcel Orders \$49.00 or greater ship free of charge. (7 & 9 prefix items). Parcel Orders less than \$49.00 will be charged \$9.95. Truck and Freight shipments will be charged a minimum of \$99.00 or 15% of the item price, whichever is greater. (6 & 8 prefix items).				
<b>Vendor Reference Number</b>	7780580490				
Southwest Academic Solutions P.O. Box 10217 San Antonio, TX 78210	Patty Raygosa Account Manager patty@swaslp.com	Ph: 210-212-5100	10% for Special Education Supplies 0% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 0-3	Yes



Southwest Education 208 Ridge Dr. Marble Falls, TX 78654 southwestlearning.com	Becky Rodriguez CEO Becky@southwestlearning.com	Ph: 8664726949	0% for Special Education Supplies 0% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 4-7	Yes
Sunburst Digital 3150 W Higgins Rd Ste 140 Hoffman Estates, IL 60169	Dana Vincent Digital Curriculum Consultant dvincent@sunburst.com	Ph: 800-321-7511 Fax: 888-800-3028	0% for Special Education Supplies 0% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 4-7	Yes
<b>Freight Charges</b>					
N/A - Digitally fulfilled					
Super Duper Publications PO BOX 24997 Greenville, SC 29616-2497 www.superduperinc.com	Customer Help Department Customer Helper e-purchaseorders@superduperinc.com	Ph: 1-800-277-8737 Fax: 1-800-978-7379	0% for Special Education Supplies 0% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 11-14 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
<b>Freight Charges</b>					
Orders \$75.00 and over = FREE standard shipping. Orders under \$75.00 = \$7.50 standard shipping charge. Expedited orders = actual cost of shipping.					
<b>Deviations</b>					
Yes					
<b>Deviations Noted</b>					
~ Discounts up to 75% off select merchandise are offered periodically on Super Duper's website, www.superduperinc.com. A purchase order submitted via our website is eligible for any web promotion or special. Please note that phone orders, as well as faxed, emailed or mailed purchase orders will not qualify for any web promotion or discounts. ~ The current 2016 prices for proprietary items will be firm until 6/30/2017. Please see the attached list of eligible products. ~ The current 2016 prices for all non-proprietary items are in effect until 12/31/2016. When subsequent catalogs are published, the new prices will prevail. ~ Super Duper's expenditures are evaluated yearly and only necessary price adjustments are made. In fact, many proprietary prices were reduced for 2015. Additionally, non-proprietary products must follow the pricing stipulated by the publisher. New catalogs are issued around January of each year. ~ Delivery after the receipt of an order is 5-12 business days ~ Our return policy states that materials may be returned within 90 days as long as the items are in a condition suitable for resell. We will not accept opened: tests, oral motor products or software. The customer is responsible for all shipping charges. ~ Super Duper guarantees its products will be free of manufacturer defects for 90 days. Please do not return the wrong/ defective/ damaged item before contacting us.					
<b>Vendor Reference Number</b>					
Z201650					
Teacher Created Materials Inc. 5301 Oceanus Drive Huntington Beach, CA 92649-1030 www.tcmapub.com	Fernando Perez Sales Representative customerservice@tcmapub.com	Ph: 714-891-2273 Toll Free 800-858-7339 Fax: 888-877-7606	0% for Special Education Supplies 0% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 4-7 Bid for Cash-Carry Prices: No	Yes
<b>Other Catalogs</b>					
Teacher Created Materials 2016 K12 Catalog					
<b>Freight Charges</b>					
0 - \$250 is 15% of order total, \$250 and up is 10% of order total					
Texas Educational Solutions 305 Rolling Green Drive Austin, TX 78734 www.txedsol.com/rti-solutions/	Karen Chase Executive Manager TESManager@txedsol.com	Ph: 866-236-2466 Fax: 866-789-8949	0% for Special Education Supplies 0% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 4-7 Destination FOB LJISD: Yes	Yes
<b>Other Catalogs</b>					
Texas Educational Solutions Pricing Catalog; www.txedsol.com/rti-solutions/					
<b>Deviations Noted</b>					
No Deviations					
TFH (USA) Ltd. 4537 Gibsonia Rd. Gibsonia, PA 15044 www.specialneedstoys.com/usa	Marian Natali Office Manager marian@tfhusa.com	Ph: 1-800-467-6222 Fax: 724-444-6411	8% for Special Education Supplies 8% for Special Education Equipment 8% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 4-7 Destination FOB LJISD: Yes	Yes

<b>Other Catalogs</b>	Special Needs Toys				
<b>Freight Charges</b>	Shipping & Handling charges are in addition to the item price as follows: Order Total \$0 - \$999 - 15% (\$8.00 minimum); \$1,000 and up - 5%. Items with a "U" after the price are oversized and require an addition \$25.00 per item (in addition to the percentage); Items with a "T" after the price ship by motor freight. Please call for a quote indicating if lift-gate service and/or inside delivery are needed.				
<b>Deviations</b>	Yes				
<b>Deviations Noted</b>	Shipping charges are not included in item prices and are as per number 8 above. When freight shipments are received, it is the responsibility of the receiver to note an damage or suspected concealed damage on the bill of lading before signing for the shipment. When an item has been discontinued, we cannot always assure that a suitable replacement can be substituted. Prices in effect will be for the current catalog which is distributed in January of the current year.				
TherAdapt Products Inc. 922 N. Washington Ave. Ludington, MI 49431 www.theradapt.com	Becky Johnson Customer Service customerservice@theradapt.com	Ph: 800-261-4919 x 102 Fax: 866-892-2478	5% for Special Education Supplies 5% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 11-14 Destination FOB LJISD: Yes	Yes
<b>Other Catalogs</b>	www.theradapt.com				
<b>Deviations Noted</b>	Delivery will be 11-14 business days after receipt of purchase order.				
Therapro, Inc. P.O. Box 847274 Boston, MA 02284-7274 www.therapro.com	Cheryl Tetreault Customer Supervisor info@therapro.com	Ph: 800-257-5376 Fax: 508-872-9494	0% for Special Education Supplies 0% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 8-10 Destination FOB LJISD: Yes	Yes
<b>Other Catalogs</b>	Therapro Product Catalog, Therapro Speech Catalog, Therapro Assessments Catalog, Therapro Back to School Catalog, www.therapro.com. The discount percentage for all catalogs is indicated in the Deviations attribute.				
<b>Freight Charges</b>	Prices are F.O.B. destination, prepay and add: Orders up to \$50.00=\$7.50; Orders \$50.01 to \$75.00=\$8.95; Orders \$75.01 to \$100.00= \$10.00; Orders \$100.01 to \$1,000.00 = 10% of order; Orders \$1,000+ = Free Shipping				
<b>Deviations</b>	Yes				
<b>Deviations Noted</b>	1. Therapro Discount Structure for all Therapro Catalogs: Prices for bid items will be those published in our on-line catalog at www.therapro.com at the time the purchase order is issued. Discounts will apply as follows: If order value is \$0-\$500 discount is 0%; if order value is \$500-\$1,000 discount is 5%;if order value is \$1,000 or more discount is 5% PLUS free shipping. 2. Please note: Free shipping does not apply to Drop Ship items (due to size and weight) which are marked as Drop Shop on the website and in other catalogs .				
TouchMath 5445 Mark Dabbling Blvd Ste 200 Colorado Springs, CO 80904 www.touchmath.com	Nancy Lawrence Bid Coordinator/Order Specialist orders@touchmath.com	Ph: 800-888-9191 Fax: 719-593-2446	0% for Special Education Supplies 0% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 4-7 Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
<b>Other Catalogs</b>	TouchMath				
<b>Freight Charges</b>	8% of shippable product total with a minimum charge of \$8.00				
<b>Deviations</b>	Yes				
<b>Deviations Noted</b>	Shipping and handling is not included in item pricing. Please see addendum attachment for additional discounts on shipping and handling.				

Virtual Speech Center Inc. 3500 West Olive Ave 3rd Fl Burbank, CA 91505 http://www.virtualspeechcenter.com	Bartosz Marcinkowski CEO info@virtualspeechcenter.com	Ph: 818-450-1085	41% for Special Education Supplies 0% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 0-3 Bid for Cash-Carry Prices: No	Yes
<b>Freight Charges</b>	0				
Youthlight P.O. Box 115 Chapin, SC 29036 www.youthlight.com	Lauri Appel Sales Associate lappel@youthlightbooks.com	Ph: 800-209-9774 Fax: 803-345-0888	0% for Special Education Supplies 0% for Special Education Equipment 0% for Special Education Equipment Services 0% for Special Education Equipment Repair Services	Business days: 8-10 Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
<b>Other Catalogs</b>	Youthlight, Inc 2016 Catalog				
<b>Freight Charges</b>	0-\$69.99-\$6.95 \$70-\$@299.99=10% of subtotal \$300.00-\$999.99=6% of \$1,000.00=4% of subtotal				
<b>Deviations</b>	Yes				
<b>Deviations Noted</b>	See shipping and handling charges noted in # 8				