

Awarded Vendor List

<i>Photography & Videography Supplies Equipment Processing Catalog Bid</i>			
<i>Company Name</i>	<i>Bid Number</i>	<i>Page Number</i>	<i>HUB/MWBE</i>
<i>Aves Audio Visual Systems, Inc.</i>	<i>2016-42</i>	<i>1</i>	<i>-</i>
	<i>2016-57</i>	<i>2</i>	<i>-</i>
<i>B & H Foto & Electronics Corporation dba B & H Photo Video</i>	<i>2017-6</i>	<i>3</i>	<i>-</i>
<i>Biway Media</i>	<i>2016-42</i>	<i>1</i>	<i>Yes</i>
<i>Digitize-It!</i>	<i>2016-57</i>	<i>2</i>	<i>-</i>
<i>Freestyle Photographic Supplies</i>	<i>2016-57</i>	<i>2</i>	<i>-</i>
<i>Treviño's Digital Photography, Inc.</i>	<i>2016-57</i>	<i>2</i>	<i>Yes</i>
<i>Tri State Camera</i>	<i>2016-42</i>	<i>1</i>	<i>-</i>
	<i>2017-6</i>	<i>3</i>	<i>-</i>
<i>W.B. Hunt Co., Inc.</i>	<i>2016-42</i>	<i>1</i>	<i>-</i>
	<i>2017-6</i>	<i>3</i>	<i>-</i>



LA JOYA INDEPENDENT SCHOOL DISTRICT

2016-42 Photography & Videography Supplies/Equipment/Processing Catalog Bid

Vendor	Contact	Phone	Discount	Delivery	Awarded
Aves Audio Visual Systems, Inc. PO Box 500 Sugarland, TX 77487	Angie Gomez Sales Support Assistant sales@avesav.com	Ph: 800-365-2837 Fax: 281-295-1310	55% for Photography & Videography Supplies/Equipment 55% for Photography & Videography Supplies/Equipment 0% for Repair Services	Business days: 7-Apr Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Other Catalogs	Aves percentage discount from manufacturers retail price catalog				
Deviations	Yes				
Deviations Noted	Catalog percentage discounts vary between 10 - 55 % depending on the manufacturer. Aves discount catalog provided in response attachments along with product line card. All repairs arranged through manufacturer via Aves customer service. Aves cannot bear responsibility for delivery of any product that is discontinued by the manufacturer. Minimum order accepted is \$50.00.				
Vendor Reference Number	2016-42				
Biway Media 5803 Sovereign, Ste. 204 Houston, TX 77036 www.BiwayMedia.com	Joseph Wang Manager josephwwang@gmail.com	Ph: 713-271-4036	10% for Photography & Videography Supplies/Equipment 10% for Photography & Videography Supplies/Equipment 10% for Repair Services	Business days: 7-Apr Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Tri State Camera 150 Sullivan St. Brooklyn, NY 11231-1113 www.tristatecamera.com	Shmaya Friedlander Bidder / Gov. Sales bids@tristatecamera.com	Ph: 800-410-9440 212-633-2290 Fax: 212-633-2392	2% for Photography & Videography Supplies/Equipment 2% for Photography & Videography Supplies/Equipment 0% for Repair Services	Business days: 7-Apr Destination FOB LJISD: Yes	Yes
Other Catalogs	www.tristatecamera.com				
Freight Charges	Free Shipping				
Vendor Reference Number	Bid #2016-42				
W.B. Hunt Co., Inc. 100 Main St Melrose, MA 02176 www.wbhunt.com	Roger Treadwell Corp. Sales Rep. rtreadwell@wbhunt.com	Ph: 800-924-8682 x7 Fax: 603-606-4074	4% for Photography & Videography Supplies/Equipment 4% for Photography & Videography Supplies/Equipment 10% for Repair Services	Business days: 0-3 Destination FOB LJISD: Yes	Yes
Other Catalogs	www.wbhunt.com				
Deviations	Yes				
Deviations Noted	No Discount on Nikon MVP products. No Discount on Sony Sure products. No discount on Canon Cinema products.				



LA JOYA INDEPENDENT SCHOOL DISTRICT

Photography & Videography Supplies Equipment Processing Catalog Bid 2016-57

Vendor	Contact	Phone	Discount	Delivery	Awarded
Aves Audio Visual Systems, Inc. PO Box 500 Sugar Land, TX 77487 http://www.avesav.com	Angie Gomez Sales Support sales@avesav.com	Ph: 281-295-1300 Fax: 281-295-1310	30% for Photography & Videography Supplies/Equipment 30% for Photography & Videography Supplies/Equipment 0% for Repair Services	Business days: 7-Apr Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Deviations	Yes				
Deviations Noted	Discount prices will vary between 6 - 30 % depending on the manufacturer. Percentage discount catalog included in response attachments.				
Digitize-It! 2418 Llano Grande Ln Edinburg, TX 78542	Marisol Guajardo Sales Manager digitize-it@hotmail.com	Ph: 956-509-6053	0% for Photography & Videography Supplies/Equipment 0% for Photography & Videography Supplies/Equipment 0% for Repair Services	Business days: 10-Aug Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Deviations	Yes				
Deviations Noted	In the case of custom fabricated equipment we will quote according to your specific needs.				
Freestyle Photographic Supplies 5124 Sunset Blvd. Los Angeles, CA 90027 www.freestylephoto.biz	Kristina Loughery Educational Accts Manager edu.order@freestylephoto.biz	Ph: 800-292-6137 Fax: 323-284-0050	0% for Photography & Videography Supplies/Equipment 0% for Photography & Videography Supplies/Equipment	Business days: 0-3 Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges	\$6.99-\$49.99 + additional for extra heavy items - see matrix on website				
Trevino's Digital Photography, Inc. 1600 N Jackson Ste. #1 Pharr, TX 78577 www.trevinosdigital.com	Joe G Trevino Owner joe@trevinosdigital.com	Ph: 956-783-5274	0% for Photography & Videography Supplies/Equipment 0% for Photography & Videography Supplies/Equipment 0% for Repair Services	Business days: 10-Aug Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes

La Joya Independent School District
Bid 2017-6 - Photography & Videography Supplies/Equipment/Processing Catalog

Vendor	Contact	Phone/Fax	Phone for Checking Orders	Discount	Delivery (Business days after receipt of P.O.)
B & H Foto & Electronics Corporation dba B & H Photo Video 420 9th Ave. New York, NY 10001-	Elizabeth Lite Compliance Specialist	Ph: (212) 239-7500 Fax: (212) 239-7509	(800) 947-8003	1% for Photography & Videography/Supplies/Equip ment	1-3 Business days
Special Notes: Bid is F.O.B. Destination La Joya ISD. Bid is for "Cash-Carry" prices.					
Tri State Camera 150 Sullivan St Brooklyn, NY 11231-	Joseph Fettman	Ph: (212) 633-2454 Fax: (212) 633-2392		2% for Photography & Videography/Supplies/Equip ment	7 Business days
Special Notes: Bid is F.O.B. Destination La Joya ISD. Bid is not for "Cash-Carry" prices.					
W.B. Hunt Co. Ink 100 Main ST. Melrose, MA 02176-	Roger Treadwell Corp. Sales Rep.	Ph: (781) 462-2343 Fax: (603) 606-4074	(781) 462-2343	4% for Photography & Videography/Supplies/Equip ment	5-10 Business days
Special Notes: Bid is F.O.B. Destination La Joya ISD. Bid is for "Cash-Carry" prices. Note: No discount on Sony Pro or Sure Products, Nikon MVP Products or Canon Cinema Products.					