# Awarded Vendor List

Nurses' Supplies & Equ	ipment Catalo	og Bid	
Company Name	Bid Number	Page Number	HUB/MWBE
Alert Services, Inc.	2018-67	2	Yes
BSN Sports, LLC (Varsity Brands Holdings Company			
Inc.)	2018-67	2	-
Cornish Medical	2018-67	2	-
Electronics and Instrumentation	2018-67	2	-
Enremed, LLC	2018-67	2	Yes
Gateway Printing & Office Supply, Inc.	2018-67	2	-
Henry Schein, Inc.	2018-67	2	-
MacGill & Company	2018-67	3	-
MaxiAids	2018-67	3	-
Medco Supply Company	2018-37	3	-
Medicaleshop, Inc.	2017-8	1	Yes
	2018-67	3	Yes
Moore Medical, LLC	2018-67	3	-
School Health Corporation	2017-8	1	-
School Nurse Supply, Inc.	2018-67	3	-
Stewart Oxygen Service	2018-67	3	Yes

# La Joya Independent School District Bid 2017-8 - Nurses' Supplies & Equipment Catalog

Vendor	Contact	Phone/Fax	Phone for Checking Orders	Discount	Delivery (Business days after receipt of P.O.)
Medicaleshop, Inc. 87 Danbury Road, Unit 1 New Milford, CT 06776- Special Notes: Bid is F.O.B	Abbas Ajmeri VP B. <i>Destination La Joy</i> o	Ph: (860) 946-6085 Fax: (860) 838-4671 a ISD. Bid is for "Cash-Ca	(860) 946-6086	0% for Nurses' Supplies & Equipment	7-10 Business Days
School Health Corporation 865 Muirfield Drive Hanover Park, IL 60133- 5479 Special Notes: Bid is F.O.B	Scott Jacobson Contract Sales Specialist B. Destination La Joy	Ph: (800) 323-1305 Fax: (800) 235-1305 a ISD. Bid is for "Cash-Ca	(866) 323-5465 erry" prices.	12% for Nurses' Supplies & Equipment	5 Business Days



# LA JOYA INDEPENDENT SCHOOL DISTRICT Nurses' Supplies & Equipment RFP #2018-67 Tabsheet

Vendor	Contact	Phone	Discount	Delivery	Awarded
Alert Services, Inc P.O. Box 1088 San Marcos, TX 78667 www.alertservices.com.	Bonnie Warren Bid Agent orders@alertservices.com	Ph: 830-372-3333 Fax: 830-372-1447	20% See Attached Letter for Nurses' Supplies & Equipment	Business days: 5-7 Days ARO in stock items Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Deviations Noted	See Attached Letter				
BSN Sports, LLC (Varsity Brands Holding Co., Inc.) P.O. Box 7726 Dallas, TX 75209 www.bsnsports.com	Chris Bloomfield National Bid Director bsnbid@bsnsports.com	Ph: 800-527-7510 x7324 Fax: 800-365-7653	10% *see exception list attached * min. order of \$50 per purchase order for Nurses' Supplies & Equipment	Business days: 4-7 Destination FOB LJISD: Yes	Yes
Freight Charges	If inside delivery is required for a freig	ht truck shipped item, then add 17% of the pr	roduct to the order.		
Vendor Reference Number	18-53242				
Deviations Noted	Please see exception list attached.				
Cornish Medical (Cornish Medical Electronics Corporation of Texas) 11200 Broadway St Ste 2743 Pearland, TX 77584 www.cornishmedical.com	Chris Farnie Director of Operations orders@cornishmedical.com	Ph: 800-722-5304 Fax: 713-664-7879	10% for Nurses' Supplies & Equipment	Business days: 3-4 Business days for stocked items Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges	All finalized sales quotations will have	freight charges itemized on the form			
Deviations Noted	Orders of \$250.00 of stocked supply it	ems, receive free shipping.			
Electronics and Instrumentation 632 Ed Carey Dr. Suite 100 Harlingen, TX 78550	Jerry Williams Manager eandi@me.com	Ph: 956-873-3286	40% for Nurses' Supplies & Equipment	Business days: 7-14 days Bid for Cash-Carry Prices: No	Yes
Enremed LLC 1239 East Adams St. Brownsville, TX 78520 www.enremedical.us	Lina Domignuez Owner Lina.dominguez@enremedical.us	Ph: (956) 590-6472 or (956) 518-7180 Fax: (956)545-0840	10% for Nurses' Supplies & Equipment	Business days: 3 Business days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Freight Charges	No freight charges are going to be char	rged to La Joya Independent School District			
Vendor Reference Number	LaJoya2018-67				
Gateway Printing & Office Supply, Inc. 315 S. Closner Edinburg, TX 78539 www.gatewayp.com	Customer Service csr.rgv@gatewayp.com	Ph: 956-383-3861 Fax: 956-316-0253	Up to 52.0% for Nurses' Supplies & Equipment	Business days: 1-3 days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Henry Schein, Inc 135 Duryea Road E270 Melville, NY 11747 www.henryschein.com	Lisa Young Telesales Representative lisa.young@henryschein.com	Ph: 800-851-0400 Fax: 866-738-8999	18% for Nurses' Supplies & Equipment	Business days: 2-3 days for stocked items. 2-6 weeks for non-stocked special orders. Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges	Free Freight for all orders over \$150.00	Please see attachment for shipping and hand	lling for heavy equipment and furniture.		
Deviations Noted	Please see attachment included with ou	r catalog pricing and terms of sale.			

MacGill & Co. (William V. MacGill & Co.) 1000 N Lombard Rd Lombard, IL 60148 www.macgill.com	Customer Service macgill@macgill.com	Ph: 800-323-2841 Fax: 800-727-3433	15% for Nurses' Supplies & Equipment	Business days: 5-7 Days ARO on stocked items, 4-6 weeks on direct-ship items/furniture Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	Furniture items incur freight charges.				
Vendor Reference Number	QT0050767				
<b>Deviations Noted</b>	Select furniture and equipment items r discount: Welch Allyn partners in care		rect-shipped (drop shipped) from manufacturer rec	eive a 5% discount. Please call for freight charges on fu	irniture items excluded from
MaxiAids	Andrea Simmon	Ph: 800-522-6294	10% for Nurses' Supplies &	Business days: 7 to 8 Business days	Yes
42 Executive Blvd. Farmingdale, NY 11735 www.maxiaids.com	Bids Coordinator sales@maxiaids.com	Fax: 631-752-0689	Equipment	Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	
Freight Charges	250.00-299.99/\$18.90, 300.00-2,000.0	0/\$19.90, 2,000.00+-add \$10.00 for each		9.90, 100.00-149.99/\$13.90, 150.00-199.99/\$14.90, 200 ra Shipping Charges: Perkins Braillers: \$15.00 Floor L g charge on oversized items.	
<b>Deviations Noted</b>	Discount Exceptions: There are no disc Any computer software or hardware.	counts on the following items:Perkins F	Brailler, APH Desktop recorder, Scientific calculat	ors, WCIB canes, Freedom Scientific products, Tash an	nd AbleNet products.
Medco Supply Company 500 Fillmore Avenue Tonawanda, NY 14150 www.medco-athletics.com	Medco Orders medcoorders@medcosupply.com	Ph: 800-556-3326 Fax: 800-222-1934	Varies for Nurses' Supplies & Equipment	Business days: 5 - 7 Days ARO Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges			oted F.O.B. Destination via Fed Ex Ground or mot r FAA required hazardous material fee of \$25.00.	or freights (common carrier) truck orders. Exception: C	apital items may incur
Vendor Reference Number	EST609182				
Deviations Noted	(Exceptions include: Gatorade, RX Ite	ms, Vectra Genysis, GameReady, ice i		and installation charges may apply.) Tape – 12% Athlet is to be quoted on an as needed basis.) Minimum Order as and conditions for more information.	
Medicaleshop Inc. 87 Danbury Road Unit #1 New Milford, CT 06776 www.medicalshop.com	Bob Smith Customer Service Executive cs@medicalshop.com	Ph: 866-563-6812 Fax: 860-838-4671	1%-25% for Nurses' Supplies & Equipment	Business days: 5-7 Busniess days (depend upon the stock availability of the products) Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
<b>Deviations Noted</b>	Please refer to Exhibit #2 (Deviations)	for more details.			
Moore Medical, LLC 1690 New Britain Ave PO Box 4066 Farmington, CT 06032	Customer Relations Bid.QuoteFax@McKesson.com	Ph: 800-234-1464 option1 Fax: 877-354-5916	18% with some Deviations for Nurses' Supplies & Equipment	Business days: 4-5 day on stock items. Drop ship items very by manufacturer. Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	Freight charges apply only to items sh	ipped direct from the manufacturers, li	ke furniture some manikins etc.		
Deviations Noted	injectables, vaccines, furniture, equipmed (HZD) fees of \$27.50 for items the De	nent, STRYKER products and maniking partment of Transportation has determ	ns are excluded from the discount. You are responsing the need special handling. No small order fees or	or promotions. Please call for price confirmation as cert hible for Ship on Ice (SOI) fees of \$6.95 from items requested surcharges will apply. All deliveries should be insustomer Relations immediately at 1-800-234-1464.	uiring refrigeration and Hazard
School Nurse Supply, Inc. 1690 Wright Blvd. Schaumburg, IL 60193 http://www.schoolnursesupplyinc.com/	Jeff Giesel Bidder jgiesel@schoolnursesupply.com	Ph: 800-485-2737 Fax: 800-485-2738	12% Excludes: Prestan Training Manikins, Couches, Treatment Tables, Office Cabinets, Lockers, Barjan Curtains, Refrigerators, 3 panel screens, Medical Carts, Vision and Hearing screening equipment over \$1,500.00, AED's for Nurses' Supplies & Equipment	Business days: 5-7 Days ARO Destination FOB LJISD: Yes	Yes
Freight Charges	Free shipping on all orders over \$50.0	0. Please add \$7.15 for shipping if the	order is under \$50.00.		
Stewart Oxygen Service (S.O.S. Technologies, Inc) P.O. Box 201 Edinburg, TX 78540	Richard R.Cantu Vice-President	Ph: 956-383-7812 Fax: 956-380-1126	0% for Nurses' Supplies & Equipment	Business days: Same Day Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes



# PERCENTAGE OFF BID FOR 2018 CATALOG ORDERS

This certificate entitles_	LA	Joy A	ISD	to:
		1	(Name of institution)	

10% off Catalog Price - Standard FOB Destination

### With exceptions

\*See Attached list of Exceptions

# Prices Will Not Include Inside Delivery or Installation

There will be no extra charge for Inside Delivery on UPS shipments.

Inside Delivery charges for all Truck Shipments will be 17% of the order amount.

Non-standard shipping and handling will require additional charges.

Percentage Off Bid Prices will be Honored from \$\frac{3}{3} - 0/ - 1/8 to 4 - 30 - 1/9 (not to exceed a period of 12 months without prior approval).

# Regarding catalog expiration dates:

Our Spring/Summer catalog expires July 31<sup>st</sup> of each year and our Fall/Winter catalog expires December 31<sup>st</sup> of each year. Our catalog pricing is valid only through the expiration date of each catalog. **Your current discount will remain unchanged** and any discounts will be taken from the most current catalog price.

Your Bid Number is: 18 - 53242

Purchase Orders Must State: "% Off Bid" and Your Bid Number.

Percentage Off Bid Prices Will Not be honored if these references are omitted.

If you add freight to your purchase order, you will be billed for freight. Freight charges cannot and will not be reversed once processed.

In order to have your special pricing activated this form must be signed and returned to the Bid Department prior to your first purchase order.

X:\_\_\_\_\_(Authorized Purchasing Director or Buyer)

\*Please include a list of all organizations and facilities with authorized purchasers that are expected or entitled to order from this agreement. Only the persons listed, ordering with the proper Bid number, during the specified time frame will be eligible for the discount.

ADDRESS - PO BOX 7726, DALLAS, TX 75209 E-MAIL - BSNBID@BSNSPORTS.COM WEB SITE - WWW.BSNSPORTS.COM PHONE - 800.527.7510 FAX - 800.365.7653



# BSN SPORTS EXCEPTIONS TO PERCENTAGE OFF BID SPRING 2018 CATALOG -- CATALOG PRICES VALID THRU 7/31/2018

PAGE	ITEM ************************************	DISCOUNT
ALL	***All ATEC & Jugs Products - Entire Catalog***	As Listed
14	"While Supplies Last", Price Drop Limited Time Only Specials, & Closeout Items – Entire Catalog All First Class Bleachers	As Listed
25		Call for Pricing
	All Poly-Cap Fence Guard & Fence Crown Protective Fence Guard	Call for Pricing
34	BP Zone BasicTurf Protector – 1273908	As Listed
36	All Action 35, Action Plus 35, Elite 45 & Elite Plus 45 Diamond Turf	Call for Pricing
37	DlamondTurf Halo Mat, 10' Halo Kit with wings – 1347104	Call for Pricing
39	All Diamond Pro Products Entire Page	Call for Pricing
49	All SoftTouch Progressive Release Bases & All Synthetic Turf Bases	As Listed
52	True Pitch BP Mound – 1396131	Call for Pricing
53	All True Pitch & ProMounds Portable Game Mounds – Entire Page	Call for Pricing
54	Pocket Radar Ball Coach – 1385511	As Listed
56-58	All ATEC & Jugs Pitching Machines & Products & Accessories Entire Pages	As Listed
59	All Hack Attack & Triple Play Pitching Machines & Feeders	As Listed
71	All Tanner Tees - 1384015 & 1384016 & GTee Low Ball Attachment - 1375577	As Listed
82	Oakley Sunglasses – Entire Page	As Listed
90	All All-Star Pro-Elite Gloves – 1396109/1396110/1396111	As Listed
91	Schutt Striker II Hitting Trainer – STRIKER2 & Strike Zone extra ball – 1274806	As Listed
93	Bow Net Soft Toss Screen & Big Mouth BMX Screen - 1347203 & 1397413	As Listed
106	Hot Shot Basketball Shooting Machine - 1399645	Call for Pricing
112	All Bison T-Rex Adjustable/Portable Systems – 895444XX & 20026189	Call for Pricing
123	All Digital Scorer's Tables 1390141/1390142/1390143/1390144	Call for Pricing
132	All Jugs & Snap Attack Football Passing Machines	As Listed
147	All 20' & 30' Alumagoal HS Gooseneck Goalposts - 1399644/1399646/1399647/1399649	Call for Pricing
149-15	3 All Razor Shoulder Pads & Back Plates & All Gear Pro-Tec Shoulder Pads	As Listed
156	All Schutt Varsity Stock Football Helmets - Vengeance DCT / Air XP Pro / XP Pro VTD II	As Listed
158-59		As Listed
165	All Porta Phone GS-2 & GHC-5 Equipment – Entire Page	As Listed
175	Gatorade Double Cooler Cart – 1306743	As Listed
183	Maverik Charger Protective Arm Pads - 1375339	As Listed
184	STX Stallion 200 Field Hockey Stick – 1395469	As Listed
221	All Sports Tutor Tennis Cube & Tennis Tutor Machines Entire Page	As Listed
223	Ace Attack Tennis Ball Machine - 1395142	Call for Pricing
265	All EZ Flex Wrestling Mats – Entire Page	Call for Pricing
341	Diamond Pro Athletic Field Marking Dust - DPROMD	Call for Pricing
363	Basketball Scoreboard with Video Display – 1390145 & Remote Carrying Case – MSBCASE2	Call for Pricing
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<sup>\*</sup>Due to federal/local/departmental regulations in regard to conflict of interest, gratuities and kickbacks involving sealed bids: Internet & Catalog Promotional Offers and certificates cannot be used in conjunction with bid prices or bid awards.



## **BID INFORMATION**

### **Alternate Bids**

Due to packaging differences, bid prices may vary substantially. When acceptable, you will see the words "alternate bid" noted for one or more items listed. In these instances, the product is a lower price and the same or a higher quality suggested brand. By outlining these items, it is our intention to notify you of the cost-saving options you have when choosing Henry Schein.

### Shipping

Henry Schein's policy is to provide free freight, except for additional carrier charges related to special delivery services and hazardous material shipments. Special orders, drop ship orders, equipment delivery, or expedited deliveries may be subject to additional freight charges.

### **Award Notification**

Upon award, please contact the Bid Specialist named below to ensure your account is enrolled to receive the proposed specialized pricing.

### Order and Bid Inquiries

All orders and bid inquiries for this bid and related orders should be forwarded to:

Order Inquiries:

**Bid Inquiries:** 

Address: Henry Schein Inc.

Phone: (800) 851-0400

SWIFT Team - E115

(8:00am to 8:00pm EST)

135 Duryea Road

Fax: (866) 738-8999

Melville, NY 11747

Email:

biddept@henryschein.com

Phone: (800) 851-0400

Online:

www.HenrySchein.com

# To Submit Bid/Quotes Requests:

Fax: 866-738-8999

Email: biddept@henryschein.com

\*when faxing or mailing your orders to us, we ask that you please contact our SWIFT team at (800) 851-0400,

within 24 hours to ensure your order request was received, and to obtain the status of your order.

Bid Number: RFP@ 2018-67

Bid Title: Nurse's Supplies \* Equipment

Bid Specialist: Joanne Viggiano

anne Viggiano Date: 5/1/2018 @ 3PM

If awarded percentage firm through: 8/31/2019\*

Payment Terms: Net 30 Days

Delivery Terms: 2-3 days for stocked items 2-6 weeks for non-stocked special orders

\*Using our most recent year's catalog. Same percentage discount will apply



135 Duryea Road Mail Rt. E-270 Melville, New York 11747 (800) 851-0400 – 8am-8pm ET Fax Orders (877) 350-7890 Fax Bids (866) 738-8999 www.henryschein.com

# Henry Schein Inc.

# Catalog Discount Program RFP #2018-67

**Catalog Discount:** 

18% (based on published price)

Qualifying Catalog<sup>1</sup>:

Henry Schein Sports Medicine &

Student Health Catalog

**Exceptions:** 

Gatorade High School & Youth Pkg.2

Mueller M-Pack Packages<sup>3</sup>

Maico Products Hawk Grips NormaTec

Chattanooga Genysis Electrotherapy

Epi-Pens

Game Ready Products

- Hazardous materials are subject to Department Of Transportation Hazardous Materials handling charge of \$30.00
- Office supplies are excluded from the Catalog Discount Program
- Prescription Items (i.e. Pharmaceuticals and Vaccines) are excluded.
  - If you are interested in purchasing these products please call (800) 851-0400
- Free freight for all orders over \$150.00
- Manufacturer freight charges will apply for all equipment (i.e. ice machines, furniture, etc.) and would be considered dock to dock delivery only. If inside delivery is needed, please call for arrangements and freight quote.
- All products offered in the Catalog Discount Program are subject to our Terms of Sale

<sup>&</sup>lt;sup>1</sup> Current year published catalog

<sup>&</sup>lt;sup>2</sup> Quaker Oats-Pepsico, manufacturers of Gatorade, prohibits the discounting of High School Hydration packages

Mueller Products prohibits the discounting of their M-Pack packages



# Masure surgical supplyservice

Performance Health Supply, Inc. d/b/a Medco Supply Company 25 Northpointe Parkway, Suite 25 Amherst, NY 14228

Ship To LA JOYA IS D Accounts Payable Dept 201 E Expressway 83 La Joya, TX, 78560-4001 UŞ

Bill To LAJOYAISD 201 E Expressway 83 La Joya, TX, 78560-4001 US

Quote

4/19/2018

Estimate #: EST609182

Customer Number 13454296-000

Expires 8/31/2019 Sales Rep TINA M RAINEY

Sales Rep Email

Quote Prepared By david,wagner@medcosupply.com Order Source

Catalog Number

item

Tina.Rainey@medcosupply.com

\*\* 0 - 18 % DISCOUNT CURRENT LIST PRICE \*\*

\$0.00

**DCATSAT** MEDCO SPORTS MEDICINE CATALOG Rate \$0.00 UOM

Quantity Amount

EΑ

Subtotal \$0.00

Discount Item \$0.0 Shipping Cost \$0.00 Handling Cost \$0.00

Tax Total \$0.00

Total \$0.00

Web Site: https://www.medco-athletics.com Customer Service #: 800-556-3326 Email: MedcoCustomerSupport@MedcoSupply.com





BID# <u>EST609182</u>

# Pricing:

- \* Materials and Supplies 18%
- \* Equipment (Capital) and Furniture 15% (Liftgate, inside delivery, and installation charges may apply.)
- \* Tape 12%
- \* Athletic Trainers Bags 12%

(Exceptions include: Gatorade, RX Items, Vectra Genysis, GameReady, ice machines, whirlpools, AEDs, and rehydration items to be quoted on an as needed basis.)

# F.O.B. Destination: (note exception)

For orders over \$90.00, all items are quoted F.O.B. Destination via Fed Ex Ground or motor freights (common carrier) truck orders.

**EXCEPTION:** Capital items may incur liftgate, inside delivery, or installation charges. Certain other items may incur FAA required hazardous material fee of \$25.00.

# Minimum Orders:

There is no minimum order.

# Billing Terms:

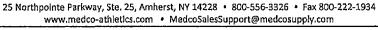
Net 30 days

# Custom orders:

Some items on your order may be color and/or size specific. Please indicate on your order which size and/or color you desire when placing orders for tables, stools, cabinets, equipment, etc... Custom orders are non-returnable.

Sincerely,

Michael Edmonds Customer Operations Manager









Medicaleshop Inc. 87 Danbury Road, Unit#1 New Milford, CT 06776 **%** (866) 563 6812

**&** (860) 838 4671

@ bids@medicaleshop.com

www.medicaleshop.dom

# To,

Attn: Purchasing Department La Joya Independent School District 201 East Expressway 83 La Joya, TX 78560

Bid No. 2018-67- Nurses' Supplies & Equipment

# Welcome to Medicaleshop.com!

# Who we are

Medicaleshop.com is an online product resource serving the special needs community since 2006!

# Our Pledge

As a Medicaleshop customer, you can always-

- Request price quotes via email, phone or fax on the products required.
  Special Pricing Program. Call us to learn more.
- **Use us as a product resource** to help you research, select and provide answers to all your product questions.
- Get access to more than 200 product manufacturers.
   Medicaleshop.com presents the popular brands we specialize in and Your
   Education Service Center can always request pricing on items not listed on our website.
- **Generate long term savings** and it helps us to participate in a Non-profit cause, to become a socially responsible business.

We look forward to serving you!

Please feel free to contact us for further queries.

# Exhibit# 2 Deviations

# La Joya Independent School District BID #2018-67 Nurses' Supplies & Equipment

# No minimum order required Parts under warranty available at no charge Hygiene and Custom Products are not returnable. No labor cost included for repairs under warranty Our price does not includes liftgate & inside delivery- product shipping estimates required. We are not local resident bidder and we cannot provide services which require physical presence. We strictly follow the manufacturer or distributor return and warranty policies, please call us for brand specific details. If there is a significant price increase received from the manufacturer or our distributor, during the bid contract period, we will request a revision of the pricing as stated in our bid contract.

# www.medicaleshop.com