

Awarded Vendor List

Educational Materials & Equipment Catalog Bid			
Company Name	Bid Number	Page Number	HUB/MWBE
3W Consulting Group, LLC	2018-09	29	Yes
ABDO Publishing	2018-54	37	-
Abecedarian	2018-54	37	-
AbleNet, Inc.	2017-97	17	-
Abrams Learning Trends	2017-97	17	-
Accelerate Learning, Inc.	2018-09	29	-
ACCO Brands USA, LLC	2017-97	17	-
AccuCut, LLC	2017-97	17	Yes
ACE Educational Supplies, Inc.	2017-97	17	-
Ace Promotions	2016-58	1	-
Achieve 3000, Inc.	2017-97	17	-
Acorn Naturalists	2017-97	17	Yes
ACP Direct	2017-97	18	-
Adorma, Inc.	2016-58	1	-
Adventures in Learning	2018-09	29	Yes
Advantage Imaging Supply, Inc.	2018-54	37	Yes
AFP Industries, Inc.	2016-58	1	-
Agile Mind Educational Holdings	2017-9	14	Yes
Agile Sports Technologies dba Hudl	2017-97	18	-
AKJ Education (AKJ Wholesale, LLC)	2018-09	29	-
Allen Industrial Supply	2016-58	1	-
American Ceramic Supply Company	2017-97	18	Yes
Apex Learning, Inc.	2018-54	37	-
Arbor Scientific	2018-54	37	-
Armadillo Clay & Supplies	2018-09	29	-
Art in History	2018-09	30	-
Audio Resource Group, Inc.	2017-97	18	-
Aves Audio Visual Systems, Inc.	2017-97	18	Yes
	2018-09	30	Yes
B & H Foto & Electronics Corporation	2017-97	18	-
B.E Publishing	2017-97	18	-
	2018-54	37	-
Barnes & Nobles Booksellers - New York, NY	2017-97	19	-
Bearport Publishing	2018-54	37	-
Bedford, Freeman and Worth Publishing Group	2017-97	19	-
Beecon Learning, LLC	2016-58	1	Yes
Betsy Ross Flag Girl, Inc.	2018-54	38	-
Beyond Play, LLC	2016-58	2	Yes
Bio Corporation	2016-58	2	-
Blick Art Materials	2016-58	2	-
Brewster's Guacamaya Enterprises	2017-9	14	-

Bridges Transitions Co., A XAP Corporation Company	2017-97	19	-
Bright Therapy Solutions, LLC	2018-54	38	-
Brodart Company	2018-54	38	-
Bruins Montessori International USA, Inc.	2018-54	38	-
Bulbapp.com	2018-54	38	-
Capstone Classroom	2017-97	19	-
Carnegie Learning, Inc.	2018-54	38	-
Carolina Biological Supply Company	2018-54	38	-
CDW-G (CDW Government, LLC)	2018-09	30	-
Cengage Learning	2018-54	38	-
Center for the Collaborative Classroom	2018-54	39	-
CEV Multimedia, LTD	2018-54	39	-
Chaney Electronics, Inc.	2017-97	19	Yes
Channing Bete Company, Inc.	2018-09	30	-
Charles A. Dana Center	2018-54	39	-
Cherry Lake Publishing & Sleeping Bear Press (CBM, LLC)	2018-54	39	-
Cielo Office Products	2016-58	2	Yes
	2017-9	14	Yes
	2018-54	39	Yes
Classroom Library Company	2017-97	19	-
	2018-09	31	-
Classroom Products, LLC	2018-54	39	-
Coast to Coast Computer Products, Inc.	2016-58	2	-
Constructive Playthings	2018-54	39	-
Coole School, Inc.	2018-54	39	-
Core Business Solutions	2018-54	39	Yes
CRC (Computer Repair Center)	2016-58	2	Yes
Curriculum Associates, LLC	2017-97	19	-
Cytek Media Systems, Inc.	2018-54	40	-
Delaney Educational	2016-58	3	-
Dell Technologies	2018-09	31	-
Didax, Inc.	2017-97	20	-
DLB Books, Inc.	2016-58	3	-
Doylene and Associates, Inc.	2016-58	3	-
Dr. Mike!	2017-97	20	-
DreamBox Learning, Inc.	2018-09	31	-
DynaStudy, Inc.	2016-58	3	Yes
EAI Education (Eric Armin, Inc.)	2018-54	40	-
Early Childhood, LLC	2016-58	3	-
EBSCO Information Services	2018-54	40	-
ECS Learning Systems, Inc.	2017-97	20	Yes
	2018-54	40	Yes

EDC Educational Services/Usborne Books	2016-58	4	-
Edgenuity, Inc.	2018-54	40	-
Education Advanced, Inc.	2018-09	31	-
Education Galaxy, LLC	2018-54	40	-
Education Plus	2017-97	20	Yes
Educational Technology Learning	2017-9	14	-
Educator's Depot, Inc.	2016-58	4	-
Electronic Goldmine, Inc.	2018-09	31	Yes
EMC Publishing, LLC	2017-97	20	-
EM Bilingual Education Consultant	2018-54	40	-
Encore Data Products, Inc.	2017-97	20	-
Escue and Associates (Lektro, Inc.)	2018-09	31	-
	2018-54	40	-
Essential Skills Software	2017-97	20	-
ETA, hand2mind, A Division of A. Daigger & Company, Inc.	2016-58	4	-
Evan-Moor Corporation	2017-9	14	-
Explore Learning, LLC	2017-97	20	-
Express Booksellers	2017-97	21	-
Failure Free Reading (JFL Enterprises, Inc.)	2018-09	32	Yes
Fisher Science Education	2018-54	41	-
Flinn Scientific, Inc.	2017-97	21	-
Frey Scientific / School Specialty	2017-97	21	-
Frog Publications, Inc.	2018-54	41	-
Frog Street Press	2018-54	41	-
Gaggle Net, Inc.	2017-97	21	-
Gateway Printing & Office Supply, Inc.	2016-58	4	-
	2017-9	14	-
	2017-97	21	-
	2018-09	32	-
Geyer Instructional Products	2017-97	21	Yes
GF Educators. Inc.	2017-97	21	-
Glendale Parade Store, LLC	2018-54	41	Yes
Glynlyon, Inc. dba Odysseyware	2017-97	21	-
Gopher Sports	2017-97	22	-
Hands-on Tasks, Inc. (Richards Investments)	2018-54	41	-
Harcourt Outlines	2016-58	4	-
Hatch, Inc.	2016-58	4	-
	2017-97	22	-
Hawthorne Educational Services, Inc.	2018-54	41	-
Hazelden Betty Ford Foundation dba Hazelden Publishing	2018-09	32	-
Heinemann (Greenwood Publishing)	2018-54	41	-

<i>Hermes Music (Hermes Trading Company, Inc.)</i>	2018-09	32	-
<i>Heutink USA (Nienhus)</i>	2017-97	22	-
<i>High End Advertising</i>	2017-97	22	-
	2018-09	32	-
	2018-54	42	-
<i>Holtbrink Publishers, d/b/a MPA c/o Bedford, Freeman and Worth Publishing Group</i>	2017-9	14	-
<i>Houghton Mifflin Harcourt Publishing Company</i>	2017-97	22	-
<i>Hudl (Agile Sports Technologies)</i>	2018-54	42	-
<i>Indeco Sales</i>	2018-54	42	Yes
<i>Integral Mathematics, Inc.</i>	2016-58	5	-
<i>ITD Print Solutions/Rhinotek</i>	2018-09	32	-
<i>IXL Learning, Inc.</i>	2017-97	22	-
<i>J.Appleseed (Creative Company)</i>	2018-09	33	-
<i>Janelle Publications</i>	2016-58	5	-
<i>Jarrett Publishing Company</i>	2017-97	22	Yes
	2018-09	33	Yes
<i>JJ's Party House</i>	2016-58	5	Yes
<i>Junior Library Guild</i>	2018-09	33	-
<i>JourneyEd.com, Inc.</i>	2017-97	22	-
<i>Kamico Instructional Media, Inc.</i>	2016-58	5	-
<i>Kaplan Early Learning Company</i>	2016-58	5	Yes
	2018-54	42	Yes
<i>Keystone Books & Media</i>	2016-58	5	Yes
<i>KP Mathematics, Inc.</i>	2016-58	5	-
<i>Lakeshore Learning Materials</i>	2016-58	6	-
<i>Lamac, Inc.</i>	2016-58	6	Yes
<i>LD Products, Inc.</i>	2016-58	6	-
<i>Learning A-Z, LLC</i>	2017-97	23	-
<i>Learning Without Tears (No Tears Learning, Inc.)</i>	2018-09	33	-
<i>Learning Zone (Kimco Educational Products, Inc.)</i>	2018-54	42	Yes
<i>Learning ZoneXpress</i>	2018-54	42	-
<i>Lectorum Publications, Inc.</i>	2018-54	42	-
<i>Lego Education</i>	2018-54	43	-
<i>LightSail Education</i>	2018-54	43	-
<i>Lone Star Learning</i>	2018-54	43	Yes
<i>M & C Floral and Woodworks</i>	2016-58	6	-
<i>Magazine Subscriptions PTP</i>	2018-54	43	-
<i>Marco Products, Inc.</i>	2018-54	43	Yes
<i>Mardel</i>	2018-54	43	-
<i>Marianna Industries, Inc.</i>	2017-9	15	-
<i>Mark My Words, LLC</i>	2017-9	15	-
<i>Matheson</i>	2017-9	15	-

Math Teachers Press, Inc.	2018-54	43	-
Math Warm-Ups.com	2018-54	43	-
Mattingly Low Vision, Inc.	2017-9	15	-
Maxi Aids	2017-9	15	Yes
McCormick's Enterprises	2017-97	23	Yes
Medicaleshop, Inc.	2016-58	6	-
Medixsoft, Inc.	2018-54	44	Yes
Melhart Music Center	2017-97	23	Yes
Mentoring-Minds, L.P	2016-58	6	Yes
Midwest Technology	2018-54	44	-
Mind Research Institute	2017-97	23	-
Mometrix Media, LLC	2017-97	23	Yes
Monster Technology, LLC	2018-54	44	Yes
Multi-Health Systems, Inc.	2016-58	7	-
Music in Motion	2018-54	44	-
MyOn, LLC	2017-97	23	-
	2018-54	44	-
N2N Holdings/BoardShare	2016-58	7	-
Nasco	2016-58	7	-
	2018-09	33	-
National Educational Systems, Inc.	2018-54	44	Yes
National Inventors Hall of Fame	2018-09	33	-
NCES, Inc.	2018-54	44	Yes
NCS Pearson, Inc. through its Clinical Assessment Business	2018-54	45	-
Nebraska Scientific	2017-97	23	-
NewPath Learning	2018-09	34	-
Norcostco, Inc.	2017-97	24	-
NRSI - National Reading Styles Institute	2016-58	7	-
O2Teach	2016-58	7	-
Office Depot, Inc.	2018-54	45	-
Ohio Psychology Publications, Inc.	2016-58	8	-
Okapi Educational Publishing, Inc.	2018-54	45	Yes
Oriental Trading Company, Inc.	2018-54	45	-
ORIGO Education, Inc.	2018-54	45	-
Oticon, Inc.	2017-97	24	-
Otter Graphics	2017-97	24	-
Pacific Learning	2018-09	34	-
PaperDirect (Taymark)	2018-09	34	-
Pearson (NCS Pearson, Inc.)	2018-54	45	-
Pearson Online & Blended Learning	2018-54	46	-
Pender's Music Company	2017-97	24	-
PENN State Industries, Inc	2016-58	8	-

Peoples Education, Inc.	2018-54	46	-
Perfection Learning Corporation	2017-97	24	-
Perma-Bound Books	2017-97	24	-
Plank Road Publishing	2016-58	8	-
Positive Promotions	2016-58	8	-
	2017-97	24	-
Premier Agendas, LLC / School Specialty, Inc.	2017-97	25	-
Prestwick House, Inc.	2016-58	9	-
Pro-Ed, Inc.	2017-97	25	-
Pret-A-Porter Corporation	2016-58	9	-
Procomputing Corporation	2017-9	15	Yes
Progress Testing	2017-97	25	-
Pyramid School Products	2016-58	9	-
QEP Professional Books	2018-54	46	-
Quill Corporation	2018-09	34	-
Rally Education	2017-9	15	-
	2017-97	25	-
Realityworks	2018-09	34	-
Really Good Stuff	2018-54	46	-
Reasoning Mind, Inc.	2018-54	46	-
Renaissance Learning, Inc.	2018-09	35	-
Remedia Publications	2016-58	9	-
Resources for Reading, Inc.	2016-58	9	Yes
Reynolds Manufacturing Corporation	2017-97	25	-
Rifton Equipment	2017-97	25	Yes
Rourke Educational Media, LLC	2018-54	46	-
S & S Worldwide, Inc.	2018-54	47	-
Saddleback Educational Publishing, Inc.	2018-09	35	Yes
Sam's Club #8250	2017-97	25	-
Santillana USA Publishing Company, Inc.	2018-54	47	-
Save Techs	2016-58	10	Yes
Scantron Corporation	2016-58	10	-
Scholastic, Inc.	2018-54	47	-
Scholastic Library Publishing, Inc.	2017-97	26	-
School Mate (Morris Printing Group, Inc.	2018-54	47	-
School-it!, Inc.	2018-09	35	Yes
School Outfitters	2018-09	35	-
	2018-54	47	-
School Specialty, Inc.	2016-58	10	-
	2017-97	26	-
	2018-54	47	-
Scientific Learning Corporation	2017-97	26	-
Shmoop University	2017-97	26	-

Sirius Education Solutions	2018-54	48	-
SmartSchool Systems	2017-97	26	-
	2018-54	48	-
South Tex Beauty Supply	2017-97	26	Yes
Special Needs Ware, Inc.	2017-97	26	Yes
Specialty Bulb Company, Inc.	2017-97	27	Yes
Sports Supply Group, Inc. dba BSN Sports	2017-97	27	-
Steps To Literacy, LLC	2018-54	48	-
Sundance Newbridge	2018-09	35	-
Super Duper Publications	2018-54	48	-
Suppliesoutlets.com	2017-9	15	-
Supporting Science, Inc.	2016-58	10	-
Teacher Created Materials	2016-58	10	-
	2018-09	35	-
Teacher Heaven	2018-54	48	Yes
Teachers Discovery	2016-58	11	-
Teaching Strategies, Inc.	2017-97	27	-
Teaching Systems, Inc.	2016-58	11	-
Technical Laboratory Systems, Inc.	2016-58	11	-
Technology For Education	2016-58	11	-
Texas Educational Solutions	2018-54	48	Yes
Textbook Warehouse	2017-97	27	-
The College Board	2018-09	36	-
The Latino Family Literacy Project (Lectura, Inc.)	2018-09	36	-
The Library Store, Inc.	2018-54	48	-
The Markerboard People	2018-54	49	-
The Master Teacher	2018-54	49	-
The Walking Classroom Institute	2018-09	36	-
Therapro, Inc.	2016-58	12	-
TNT School Supplies, Inc.	2016-58	12	-
Toledo Physical Education Supply, Inc.	2017-97	27	-
TouchMath	2016-58	12	-
Triarco Arts and Crafts, LLC	2017-97	27	-
Tune In	2016-58	12	-
U.S. Games A Division of BSN Sports	2017-97	27	-
Valiant National Art Supply	2016-58	13	-
Velazquez Press	2017-97	28	-
Visible Body (Argosy Publishing)	2018-54	49	Yes
Voren Kamp Educational Consulting, LLC	2018-54	49	Yes
Voyager Sopris Learning, Inc.	2017-97	28	-
VWR International, LLC dba Sargent Welch	2018-54	49	-
VWR International, LLC dba Sargent Welch, dba Ward's Science	2017-97	28	-

<i>W.T. Cox Subscriptions</i>	<i>2017-9</i>	<i>15</i>	<i>-</i>
<i>Wal-Mart Store #4508</i>	<i>2018-09</i>	<i>36</i>	<i>-</i>
<i>Ward's Science (VWR International, LLC)</i>	<i>2018-54</i>	<i>49</i>	<i>-</i>
<i>William H. Sadler, Inc.</i>	<i>2017-97</i>	<i>28</i>	<i>-</i>
<i>Waterford</i>	<i>2017-9</i>	<i>16</i>	<i>-</i>
<i>Wood Etc. Corporation</i>	<i>2018-54</i>	<i>50</i>	<i>Yes</i>
<i>World Book, Inc.</i>	<i>2018-54</i>	<i>50</i>	<i>-</i>
<i>XXR Business Consultants, Inc. (Xerox Dealer)</i>	<i>2017-9</i>	<i>16</i>	<i>-</i>
<i>Youthlight, Inc.</i>	<i>2016-58</i>	<i>13</i>	<i>-</i>



LA JOYA INDEPENDENT SCHOOL DISTRICT

2016-58 TS Educational Materials & Equipment Catalog Bid

Vendor	Contact	Phone	Discount	Delivery	Awarded
Ace Promotions P.O. Box 122419 Dept. 2419 Dallas, TX 74312-2419	Pat Garcia Owner acepromo_pat@yahoo.com	Ph: 956-367-1364	10% for Educational Supplies 10% for Educational Equipment 10% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 15-19 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Other Catalogs	Bullet				
Freight Charges	Determined at time of quote				
Adorama Inc 42 West 18th Street New York, NY 10011 www.adorama.com	Alba Castillo Bid Manager albac@adorama.com	Ph: 212-741-0401 x2119	4% for Educational Supplies 4% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 4-7 Destination FOB LJISD: Yes	Yes
Other Catalogs	Technology Equipment				
Freight Charges	Free shipping- Exception may be taken on orders over 70lbs				
AFP Industries, Inc PO Box 801136 Miami, FL 33280 www.afpschoolsupply.com	Marcel Geffard Director sales@afpschoolsupply.com	Ph: 305-663-8300 Fax: 305-665-1800	12% for Educational Supplies 12% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 4-7 Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges	\$15 or 15% of entire order; whichever is greater				
Deviations	Yes				
Deviations Noted	Minimum order \$100. 3% processing fee for all credit card orders. Pricing valid until 8/31/2019				
Allen Industrial Supply 1309 Business Park Drive Suite A Mission, TX 78572	Maggie A. Mustard Operations Manager maggie.mustard@allengroupventures	Ph: 956-584-2000 Fax: None	10% for Educational Supplies 10% for Educational Equipment 10% for Educational Equipment Services 10% for Educational Equipment Repair Services	Business days: 8-10 Bid for Cash-Carry Prices: No	Yes
Freight Charges	Applies to special orders				
Beecon Learning, LLC 2012 Farrington Street Dallas, TX 75207 www.beeconlearning.com	Michelle E. Roberts President and General Counsel mroberts@beeconlearning.com	Ph: 877-923-3266 Fax: 877-923-3266	15% for Educational Supplies 15% for Educational Equipment 15% for Educational Equipment Services 15% for Educational Equipment Repair Services	Business days: 11-14 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Other Catalogs	We accept special orders for most educational and learning products. We will work with you to source the items you want for your classroom.				
Vendor Reference Number	La Joya Educational Equipment 2016-58				

Beyond Play LLC 1442-A Walnut Street #52 Berkeley, CA 94709 www.beyondplay.com	Customer Service CEO custserv@beyondplay.com	Ph: 877-428-1244 Fax: 877-218-8441	0% for Educational Supplies 0% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 4-7 Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Other Catalogs	Beyond Play products for Early Education and Special Needs				
Freight Charges	Under \$65: \$9.95, \$65-\$500: 15%, \$500-\$1,500: 10%, \$1,500-\$2,500: 5%, Over \$2,500 free shipping.				
Bio Corporation 3910 Minnesota Street Alexandria, MN 56308 www.biologyproducts.com	Rebecca Hedstrom Manager biocorp@rea-alp.com	Ph: 800-222-9094 Fax: 800-332-9094	5% for Educational Supplies 5% for Educational Equipment 5% for Educational Equipment Services 5% for Educational Equipment Repair Services	Business days: 8-10 Destination FOB LJISD: Yes	Yes
Other Catalogs	Bio Corporation				
Freight Charges	No Pail Packing. No Live. FREE UPS Ground Shipping				
Vendor Reference Number	09-55				
Blick Art Materials 6910 Eagle Way Chicago, IL 60678 www.dickblick.com	orders@dickblick.com Order Department orders@dickblick.com	Ph: 800-447-8192 Fax: 800-621-8293	20% for Educational Supplies 0% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 11-14 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	See attached cover letter				
Deviations	Yes				
Deviations Noted	See attached cover letter.				
Vendor Reference Number	QD20000				
Cielo Office Products 1408 E. Jasmine Ave. Ste. A McAllen, TX 78501 www.cieloooffice.com	Eloy Olivarez Account Representative cielo@cieloooffice.com	Ph: 956-688-6001 Fax: 956-688-6012	10% for Educational Supplies 10% for Educational Equipment 10% for Educational Equipment Services 10% for Educational Equipment Repair Services	Business days: 0-3 Destination FOB LJISD: Yes	Yes
Other Catalogs	SP RICHARDS				
Coast to Coast Computer Products, Inc. 4277 Valley Fair Street Simi Valley, CA 93063 www.coastcoast.com	Miranda Horowitz Account Executive mirandah@coastcoast.com	Ph: 800-223-8890 Fax: 866-397-9274	0% for Educational Supplies 0% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 0-3 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Other Catalogs	Ink and toner catalog, 15% discount on Diamond Series line of compatibles.				
CRC (Computer Repair Center) 131 E. Pecan Blvd McAllen, TX 78501 www.crc-computers.com	Daniel Reyna Account Executive dreyna@crc-computers.com	Ph: 956-631-2321 Fax: 956-631-4696	5% for Educational Supplies 5% for Educational Equipment 5% for Educational Equipment Services 5% for Educational Equipment Repair Services	Business days: 8-10 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes

Delaney Educational 1455 W. Morena Blvd San Diego, CA 92110 Deebooks.com	Edye Delaney TX Zone Manager orders@deebooks.com	Ph: 800-788-5557 ext.221 Fax: 800-660-2199	10% for Educational Supplies 10% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 20+ Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Other Catalogs	Please visit Deebooks.com for our full catalog.				
Vendor Reference Number	DL list number if available				
DLB Books, Inc. 5711 5th St. Katy, TX 77493 www.dlbbooks.com	Danielle LeCronier Co-Owner dlb@dlbbooks.com	Ph: 281-987-0383 Fax: 281-987-8606	0% for Educational Supplies 0% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 15-19 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Doylene & Associates, Inc. 32711 Teal Street Brookshire, TX 77423	Doylene Escue Perri Huntley President Sales Representative descue@earthlink.net or perrihuntley@gmail.com	Ph: 855-525-6015 Toll free 832-250-6015 Cell 956-279-3545 Fax: 855-843-8435 or 281-934-1368	0% for Educational Supplies 0% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 8-10 Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Other Catalogs	See attached list of publishers				
Freight Charges	0-10% freight charges may apply depending on order call for quote				
Deviations	Yes				
Deviations Noted	0-20 % shipping and handling may apply on depending on order. Call for quote. Discount may vary 0-25% off list depending on publisher				
DynaStudy, Inc. 1401 Broadway Street Suite 100 Marble Falls, TX 78654 www.dynanotes.com	Cristy Jones Customer Service/Bid Manager cristy@dynanotes.com	Ph: 877-361-0550 Fax: 877-361-1197	0% for Educational Supplies 0% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 4-7 Destination FOB LJISD: Yes	Yes
Freight Charges	S&H charges must be added to all orders: Orders \$25.00 - \$100 = \$8.00 Flat fee Orders \$100 + = 8% of the subtotal				
Early Childhood LLC P O Box 6013 Carol Stream, IL 60197-6013 www.discountschools supply.com	Kierston Young Bid Officer bids@discountschools supply.com	Ph: 800-836-9515 Ext 5562 Fax: 800-993-3609	17% for Educational Supplies 17% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 4-7 Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Other Catalogs	Discount School Supply				
Freight Charges	DSS will offer you free delivery with a minimum order of \$99 on all stock items (excluding items which are pictured with a small truck in our catalog) to one location. Orders that do not meet the \$99 minimum for stock items will be charged a minimum of \$8.50 or 15% whichever is greater, for shipping.				
Deviations	Yes				
Deviations Noted	DSS will offer you free delivery with a minimum order of \$99 on all stock items (excluding items which are pictured with a small truck in our catalog) to one location. Orders that do not meet the \$99 minimum for stock items will be charged a minimum of \$8.50 or 15% whichever is greater, for shipping. Drop ship items, which are pictured with a small truck in our catalog, will be charged 15% for shipping.				
Vendor Reference Number	2016-58				

EDC Educational Service / Usborne Books Todd White PO Box 258871 Oklahoma City, OK 73125 www.edclibrarybooks.com	EDC Educational Services Manager slorders@edcpub.com	Ph: 800-611-1655 Fax: 918-633-252-	0% for Educational Supplies 0% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 20+ Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges	\$6.00 min or 8%				
Educator's Depot, Inc. 17424 W. Grand Pkwy. S. Ste. 206 Sugar Land, TX 77479 www.educatorsdepot.com	Alan Clarke CEO customerservice@educatorsdepot.com	Ph: 866-736-2012 Fax: 866-736-2014	10% for Educational Supplies 10% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 11-14 Destination FOB LJISD: No	Yes
Other Catalogs	Please use our website as a catalog reference, www.educatorsdepot.com				
Freight Charges	For supply orders under \$250, add 15% or \$19.95, whichever is greater for shipping. For supply orders over \$250, free freight.				
Vendor Reference Number	Please reference 2016-58 Addendum 1				
ETA hand2mind 6642 Eagle Way Chicago, IL 60678 www.hand2mind.com	Customer Service Customer Service orders@hand2mind.com	Ph: 800-445-5985 Fax: 800-382-9326	15% for Educational Supplies 15% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 4-7 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Other Catalogs	ETA hand2mind 2016 & 2017 PreK-12 Math, STEM, Science & Literacy				
Vendor Reference Number	LJISD #2016-58				
Gateway Printing & Office Supply, Inc. 11889 Starcrest San Antonio, TX 77477 www.gatewayp.com	Customer Service Customer Service csr@gatewayp.com	Ph: 956-383-3861 Fax: 956-316-0253	27% for Educational Supplies 10% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 0-3 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Other Catalogs	Gateway 2016/2017 Educational Materials Catalog				
Harcourt Outlines 7765 S 175 W P.O.Box 128 Milroy, IN 46156 www.harcourtoutlines.com	Darlene R. Marlow Office Manager sales@harcourtoutlines.com	Ph: 800-428-6584 Fax: 800-278-5165	0% for Educational Supplies 0% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 4-7 Destination FOB LJISD: No Bid for Cash-Carry Prices: Yes	Yes
Other Catalogs	Student Planners 0% discount				
Vendor Reference Number	District's PO number				
Hatch, Inc. PO Box 88576 Milwaukee, WI 53288-0576 http://www.hatchearlylearning.com/store/	Rick Henderson Sales Consultant rhenderson@hatchearlylearning.com	Ph: 800-624-7968 Fax: 800-410-7282	5% for Educational Supplies 0% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 8-10 Destination FOB LJISD: Yes	Yes
Freight Charges	FF on parcel, \$75 min or 15% of subtotal truck items - \$55 inside delivery fee if ID is required				
Deviations	Yes				
Deviations Noted	Discounts do not apply to technology items nor Hatch Classrooms.				
Vendor Reference Number	2016-58				

Integral Mathematics, Inc. 8936 Kennsington Frisco, TX 75034 www.mathcutups.com	Kelli Mallory President integralmathematics@gmail.com	Ph: 214-471-5760 Fax: 888-332-9244	0% for Educational Supplies 0% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 8-10 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	Shipping/handling is 10% of order subtotal				
Janelle Publications P.O. Box 811 DeKalb, IL 60115 www.janellepublications.com	Janet Marquardt or Sten Kresheck General Manager info@janellepublications.com	Ph: 800-888-8834 Fax: 815-756-4799	0% for Educational Supplies 0% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 11-14 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	Min charge \$6.00 10% of total order after \$60. Order \$500+ free freight. No freight on purchase of Speech Kits.				
Deviations Noted	The only deviation we would make is if there was a price increase in an item that we had to pass on that increase.				
JJ's Party House P.O. Box 1958 McAllen, TX 78505 www.jjspartyhouse.com	Homer Martinez General Manager homer@jjspartyhouse.com	Ph: 956-686-6461 Fax: 956-686-1433	5% for Educational Supplies 5% for Educational Equipment 5% for Educational Equipment Services 5% for Educational Equipment Repair Services	Business days: 0-3 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Kamico Instructional Media, Inc. P.O. Box 1143 Salado, TX 76571 www.kamico.com	Kathy Michael President & CEO kmichael@kamico.com	Ph: 254-947-7283 Fax: 254-947-7284	0% for Educational Supplies 0% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 0-3 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Kaplan Early Learning Company PO Box 890575 Charlotte, NC 28289-0575 www.kaplanco.com	Order Placement Department Order Placement Department info@kaplanco.com	Ph: 800-334-2014 Fax: 800-452-7526	15% for Educational Supplies 15% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 8-10 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Other Catalogs	The Early Childhood Edition + Kaplan Elementary				
Freight Charges	Free UPS shipping on orders of \$300 or more				
Deviations	Yes				
Deviations Noted	Exclusions From Our Offers Our offer is not valid with any other sales offers, bids, quotes, coupons or discounts. This offer cannot be used toward purchases of gift certificates. This offer does not apply to outdoor playground structures, parts, surfacings or services of playground. It does not apply to lofts, technology products, computers & accessories, curriculum, assessments & screening materials, "All About ECERS-R", "All About ITERS-R", professional development, Lego products, Tot Tree (#96616), Gaggie Buggy (#26792), laminators & accessories, and ABC Mouse products. Shipping Exclusions: Excludes Truck items, Next Day Air, 2nd Day Air, and K-Truck delivery services				
Vendor Reference Number	652				
Keystone Books & Media 12526 Cutten Road, Suite C Houston, TX 77066 www.keystonebooksmedia.com	Gregory Scherbenske President books@keystonebooksmedia.com	Ph: 888 670 2665 Fax: 281 549 2500	40% for Educational Supplies 0% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 20+ Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Other Catalogs	Keystone Books & Media has over 6,000 Publishers. Keystone will offer at least 5% to 40% off the publisher's price.				
KP Mathematics PO Box 11272 Glendale, AZ 85318 www.kpmathematics.com	Peggy Akin Director of Program Development peggy@kpmathematics.com	Ph: 623-845-6923 Fax: 623-247-9213	0% for Educational Supplies 0% for Educational Equipment 0% for Educational Equipment Services 3% for Educational Equipment Repair Services	Business days: 11-14 Destination FOB LJISD: No	Yes
Freight Charges	10% of invoice				

Lakeshore Learning Materials 2695 E Dominguez St Carson, CA 90895 www.LakeshoreLearning.com	Penny Stone Order Dept. orderdept@lakeshorelearning.com	Ph: 800-778-4456 Fax: 800-537-5403	5% for Educational Supplies 5% for Educational Equipment 5% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 8-10 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Other Catalogs	Lakeshore, Lakeshore Elementary, www.LakeshoreLearning.com				
Vendor Reference Number	2016-58				
Lamac, Inc. 212 South Broadway Street McAllen, TX 78501 www.mwwholesale.biz	Hector Hernandez Sales Representative lamacmcallen@gmail.com	Ph: 956-682 0552 Fax: 956 682 6271	15% for Educational Supplies 15% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 11-14 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Other Catalogs	Mindware				
LD Products, Inc. 3700 Cover Street Long Beach, CA 90802 http://www.ldproducts.com/gov	Diana Athey Contract Specialist dianaa@ldproducts.com	Ph: 888-375-6648 Fax: 866-718-9458	20% for Educational Supplies 20% for Educational Equipment 0% for Educational Equipment Services 3% for Educational Equipment Repair Services	Business days: 4-7 Destination FOB LJISD: Yes	Yes
Deviations	Yes				
Deviations Noted	Minimum order is \$50.00				
M & C's Floral and Woodworks 1608 Terrace Dr Mission, TX 78572	Maximo and Clarissa Flores Owners m54k@aol.com	Ph: 956-279-2360 or 956-330-2428	0% for Educational Supplies 0% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 8-10 Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Medicaleshop Inc. 87 Danbury Road Unit #1 New Milford, CT 06776 www.medicaleshop.com	Bob Smith Manager cs@medicaleshop.com	Ph: 866-563-6812 Fax: 860-838-4671	0% for Educational Supplies 0% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 8-10 Destination FOB LJISD: No Bid for Cash-Carry Prices: Yes	Yes
Other Catalogs	Please refer Exhibit #1 [Pricelist] for brand specific discount for Educational Materials and Equipment.				
Freight Charges	Please refer Exhibit #2 [Deviations] for more details.				
Deviations	Yes				
Deviations Noted	Please refer Exhibit #2 [Deviations] for more details.				
Mentoring Minds, L.P. P.O. Box 8843 Tyler, TX 75711 www.mentoringminds.com	Janis High Customer Service Manager orders@mentoringminds.com	Ph: 800-585-5258 Fax: 800-838-8186	0% for Educational Supplies 0% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 8-10 Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Other Catalogs	2016 Spring Elementary & Secondary catalogs, "Mentoring Minds, Critical Thinking for Life!"				
Freight Charges	Shipping charges will be 10% of the total order amount.				
Deviations	Yes				
Deviations Noted	Some bulk pricing discounts are available based on quantities purchased. We honor F.O.B., and shipping charges are not included. They will be 10% of total order amount, and will be a separate line item on an invoice. Some materials require a minimum quantity. See our website for more information: www.mentoringminds.com. Bid is based on current catalog pricing. Catalogs are published two times per year, Spring and Fall, and prices could increase which would affect this bid.				

Multi-Health Systems, Inc. P.O. Box 950 North Tonawanda, NY 141200950 www.mhs.com	Khira Ray-Pollock Business Development Support Specialist customerservice@mhs.com	Ph: 800-456-3003 Fax: 888-540-4484	0% for Educational Supplies 0% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 11-14 Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges	Please refer to shipping and handling chart. Freight charges will be applied to each order placed.				
Deviations Noted	Discounts of up to 20% are available. Please refer to the 2016 discount schedule for details.				
N2N Holdings / BoardShare 500 Davis St. #801 Evanston, IL 60201 www.myboardshare.com	Andrew McCarty Sales Executive amccarty@myboardshare.com	Ph: 847-425-4244 or 855-237-0203 Ext. 2124 Fax: 847-425-4311	0% for Educational Supplies 0% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 4-7 Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges	Fed Ex Ground standard costs				
Deviations	Yes				
Deviations Noted	There are quantity discounts for purchases. Discount for 10-24 units, 25-99 units, and 100+ units. Please see quotes from sales executive to determine discount percentage.				
Nasco 901 Janesville Avenue Ft. Atkinson, WI 53538 www.enasco.com	Dave Johnson Manager of Contract Sales orders@enasco.com	Ph: 800-558-9595 Fax: 800-372-1236	15% for Educational Supplies 15% for Educational Equipment 15% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 11-14 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Other Catalogs	Please see attached for list				
Freight Charges	Most items ship free. Please see attached for exceptions and exclusions				
Deviations	Yes				
Deviations Noted	Please see attached for list				
Vendor Reference Number	19843				
NRSI-National Reading Styles Institute P. O. Box 737 Syosset, TX 11791 www.nrsi.com	Bob Foley Customer Service bobf@nrsi.com	Ph: Bob Foley Fax: 516-921-5591	0% for Educational Supplies 0% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 8-10	Yes
Other Catalogs	Website only: www.nrsi.com				
Freight Charges	Shipped merchandise will incur shipping costs, prepaid and added to invoice; from \$7.95 to 10% of merchandise cost.				
Deviations	Yes				
O2Teach PO Box 9732 Naples, FL 344101 www.seatsack.com	Michelle Holder Director of Marketing & Sales schooldistrict@seatsack.com	Ph: 800-764-1235 Fax: 239-596-2377	40% for Educational Supplies 40% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 4-7 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Other Catalogs	www.seatsack.com 2016 Seat Sack Products Catalog				
Freight Charges	Standard UPS rates by weight				
Deviations Noted	Discount is of MSRP pricing, discount cannot be taken of sale prices.				
Vendor Reference Number	BID2016-58				

Ohio Psychology Publications, Inc. 620-F Taylor Station Rd Gahanna, OH 43230 natlpsych.com	Renee Kyle or Martin Saeman Office manager or Owner reneepsych@aol.com	Ph: 800-486-1985	1% for Educational Supplies 0% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 20+ Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Deviations	Yes				
Deviations Noted	Discount is based on the number of calendars ordered.				
Penn State Industries, Inc. 9900 Global Road Philadelphia, PA 19115 www.psischools.co	Maria Silva School Products Division maria.schools@pennstateind.com	Ph: 800-858-9295 Fax: 215-676-3706	0% for Educational Supplies 0% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 15-19 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	\$8.95 min + and extra UPS charge next to item. Contact maria.schools@pennstateind.com				
Deviations Noted	Please note freight charges in #8				
Plank Road Publishing PO Box 26627 Wauwatosa, WI 53226 www.musick8.com	Lynn Crowell / Customer Service Customer Service Manager customerservice@musick8.com	Ph: 800-437-0832 Fax: 888-272-0212	0% for Educational Supplies 0% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 8-10 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Other Catalogs	Music K-8 Marketplace, The Recorder Catalog, World Music Press, Golden Rule Music				
Freight Charges	S&H applied based on order subtotal - Rates vary, please see attached sheet.				
Deviations	Yes				
Deviations Noted	S&H added based on order subtotal - Please see attached sheet for rates. Additionally, purchase orders incur an added \$2.50 processing fee.				
Positive Promotions 15 Gilpin Ave Hauppauge, NY 11788 www.positivepromotions.com	Mike Taxel Strategic Sales Director bids@positivepromotions.com	Ph: 877-258-1225 Fax: 877-258-1226	5% for Educational Supplies 0% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 15-19 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Other Catalogs	Any Positive Promotions Inc. Catalog				
Freight Charges	Free Standard Shipping-See Attached Deviations and Exceptions				
Deviations	Yes				
Deviations Noted	All products will receive the 5% discount off all items, new or future product as shown in catalogs or on-line. Minimum Quantity as shown in catalogs or on-line will apply. Free standard shipping. If express or rush shipments are requested, the additional fees associated with these shipments will apply. Discount or free standard shipping cannot be combined with any other promotional or discounted pricing, sale pricing or any other special offers. Return Policy: Return it to us for a replacement, credit, or a full refund. For non-personalized orders, customers can call Customer Service at 800-635-2666 to let us know they are looking to return their order prior to shipping it back to us. For personalized orders, customers must call Customer Service at 800-635-2666 so an Imprint Complaint and Resolutions specialist can review their order. Customers have 90 days to return the items. Customers will receive their credit or refund after the order is returned.				
Vendor Reference Number	TL4E				

Prestwick House, Inc P.O. Box 658 Clayton, DE 19938 www.prestwickhouse.com	Sue Thomas Customer Service info@prestwickhouse.com	Ph: 800-932-4593 Fax: 888-718-9333	0% for Educational Supplies 0% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 8-10 Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Other Catalogs	Prestwick House, Spring Paperback, Vocab & Writing				
Freight Charges	\$0.00 - \$80.00 - \$8.00;\$80.01 - \$2,999.99 - 10%;\$3,000.00 or more - free				
Deviations	Yes				
Deviations Noted	Shipping charges apply to all orders - discounts of up to 35% on paperback books - based on order total				
Pret-A-Porter Corp. 144 E Lincoln ST. Brownsville, TX 78521 http://pretaporteronline.com	Sandra Carretero Owner pretaportersales@outlook.com	Ph: 956-435-9859	40% for Educational Supplies 0% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 4-7	Yes
Pyramid School Products 6510 N. 54th St. Tampa, FL 33610-1908 www.pyramidsp.com	Candy Estes Customer Service Manager orders@pyramidsp.com	Ph: 800-792-2644 Ext. 232 Fax: 813-621-7688	10% for Educational Supplies 0% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 20+ Destination FOB LJISD: Yes	Yes
Freight Charges	\$95.00 Minimum order for free freight. All furniture & equipment is FOB factory.				
Vendor Reference Number	2016-58LAJOYA				
Remedia Publications, Inc 15887 N 76th Street #120 Scottsdale, AZ 85260 www.rempub.com	Michelle Rohrman Customer Service Rep customerservice@rempub.com	Ph: 800-826-4740 Fax: 877-661-9901	10% for Educational Supplies 0% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 4-7 Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges	Orders under \$100, flat rate of \$8.00 - US Mail Orders over \$100, shipping free, US Mail additional charges apply for UPS				
Resources for Reading 130 East Grand Ave South San Francisco, CA 94080 www.ABCstuff.com	Customer Service Customer Service info@ABCstuff.com	Ph: 800-278-7323 Fax: 650-871-4551	0% for Educational Supplies 0% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 4-7 Destination FOB LJISD: No	Yes
Other Catalogs	www.abestuff.com Resources for Reading online catalog				
Freight Charges	Shipping is an additional 10% with minimum shipping of \$10.00				
Deviations	Yes				
Deviations Noted	Catalog prices already discounted up to 48% off List				

Santron Corporation PO Box 93038 Chicago, IL 60673 www.scantron.com or www.scantronstore.com	Mary Upson / Jorge Quintana Customer Service Specialist / Account Manager customer.service@scantron.com	Ph: 800-722-6876 Fax: 800-766-6644	0% for Educational Supplies 0% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 8-10 Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Other Catalogs	Please see www.scantron.com or www.scantronstore.com				
Deviations	Yes				
Deviations Noted	Please refer to deviations attachment.				
Save Techs 6624 N. 10th St., Ste. S McAllen, TX 78504 www.savetechs.com	Raymond Lee President lee@savetechs.com	Ph: 956-631-4600 Fax: 956-631-4603	0% for Educational Supplies 0% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 4-7 Bid for Cash-Carry Prices: Yes	Yes
School Specialty Inc. 32656 Collection Center Drive Chicago, IL 60693-0326 www.schoolspecialty.com/catalogs	Customer Care Customer Care orders@schoolspecialty.com	Ph: 888-388-3224 Fax: 888-388-6344	36% for Educational Supplies 25% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 4-7 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Other Catalogs	Please see cover letter				
Freight Charges	Parcel Orders \$49.00 or greater ship free of charge. (7 & 9 prefix items). Parcel Orders less than \$49.00 will be charged \$9.95. Truck and freight shipments will be charged a minimum of \$99.00 or 15% of the item price, whichever is greater. (6 & 8 prefix items).				
Vendor Reference Number	7780736254				
Supporting Science, Inc. 275 Campfire Way Smithville, TX 78957 www.sciencecutups.com	Rosemary Martin President ssibastrop@gmail.com	Ph: 512-237-2538 Fax: 888-299-4666	0% for Educational Supplies 0% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 4-7 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Other Catalogs	www.sciencecutups.com/catalog				
Freight Charges	10% is added to invoices for shipping and handling				
Teacher Created Materials Inc. 5301 Oceanus Drive Huntington Beach, CA 92649-1030 www.teachercreatedmaterials.com	Fernando Perez Sales Consultant, Texas Based customerservice@tcmpub.com	Ph: 800-858-7339 Fax: 888-877-7606	0% for Educational Supplies 0% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 8-10 Destination FOB LJISD: No	Yes
Other Catalogs	Teacher Created Materials 2016 K12 Catalog, 2016 Shell Education Catalog				
Freight Charges	Freight cost would be 10-15% of order total, however this is subject to discount based on quantity				
Vendor Reference Number	10546				

Teachers Discovery 2741 Paldan Drive Auburn Hills, MI 48326 www.teachersdiscovery.com	Cynthia Kettlewell CSR orders@teachersdiscovery.com	Ph: 800-832-2437 Fax: 800-287-4509	0% for Educational Supplies 0% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 8-10 Bid for Cash-Carry Prices: Yes	Yes
Other Catalogs	Spanish, French, German, English, Social Studies				
Freight Charges	Up to \$30.00=\$6.90; \$30.01-\$50.00=\$8.20; \$50.01-\$75.00=\$9.50; \$75.01-\$100.00=\$11.40; \$100.01 & over=12% of sub-total				
Deviations	Yes				
Deviations Noted	Please note that the catalog prices expire December 31, 2017. Freight charges, (may expire 12/31/17), apply to all orders: Freight Charge: Up to \$30.00=\$6.90; \$30.01-\$50.00=\$8.20; \$50.01-\$75.00=\$9.50; \$75.01-\$100.00=\$11.40; \$100.01 & over=12% of sub-total. No samples.				
Teaching Systems, Inc. 4601 Hollow Tree Drive, Ste. 111 Arlington, TX 76018 www.teachingsystems.com	Kimberly Savage President kim@teachingsystems.com	Ph: 817-417-7775 Fax: 817-465-8184	0% for Educational Supplies 0% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 20+ Destination FOB LJISD: No	Yes
Other Catalogs	Please see attached Catalog				
Freight Charges	All freight charges are based on weight and quantity ordered. Freight charges will be added to all quotes that we provide.				
Technical Laboratory Systems, Inc. PO Box 218609 Houston, TX 77218 www.tech-labs.com	Lisa Stewart Administrative Assistant lisa@tech-labs.com	Ph: 800-445-1088 Fax: 281-3911113	0% for Educational Supplies 0% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 20+ Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	Freight charges are listed on each quotation				
Deviations	Yes				
Deviations Noted	The discount available varies by the dollar amount spent per purchase order. Shipping Method - we will use all different types of shipping methods depending on what has been ordered.				
Technology for Education 4131 Old Sibley Memorial Hwy Eagan, MN 55122 cadanat.com	Jim Rogers Manager jim.rogers@cadan.com or abby.wirth@cadan.com	Ph: 800-370-0047 ex561 Fax: 651-457-3534	13% for Educational Supplies 13% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 8-10 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Other Catalogs	Cadana Assistive Technologies Catalog				

Therapro, Inc. PO Box 847274 Boston, MA 02284-7274 www.therapro.com	Cheryl Tetreault Customer Service Supervisor info@therapro.com	Ph: 800-257-5376 Fax: 800-268-6624	0% for Educational Supplies 0% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 8-10 Destination FOB LJISD: Yes	Yes
Other Catalogs	Therapro Product Catalog, Therapro Speech Catalog, Therapro Assessments Catalog, Therapro Back to School Catalog, www.therapro.com. The discount percentage for all catalogs and the website is indicated in the Deviations attribute.				
Freight Charges	Prices are F.O.B. destination, prepay and add: Orders up to \$50.00=\$7.50; Orders \$50.01 to \$75.00=\$8.95; Orders \$75.01 to \$100.00=\$10.00; Orders \$100.01 to \$1,000.00=10% of order; Orders \$1,000+ = Free Shipping				
Deviations	Yes				
Deviations Noted	Therapro Discount Structure for all Therapro catalogs: Prices for bid items will be those published in our on-line catalog at www.therapro.com at the time the purchase order is issued. Discounts will apply as follows: If order value is \$0-\$500, discount is 0%; if order value is \$500-\$1,000 discount is 5%; if order value is \$1,000 or more, discount is 5% plus free shipping. Please note: Free shipping does not apply to Drop Ship items (due to size and weight) which are marked as Drop Ship on the website and in other Therapro catalogs.				
Vendor Reference Number	Bid# 2016-58 Addendum 1				
TNT School Supplies, Inc. PO Box 1007 Dawsonville, GA 30534 www.thepencilsuperstore.com	Billy Hasbrouck President tntss@bellsouth.net	Ph: 800-211-1178 Fax: 770-886-8733	0% for Educational Supplies 0% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 0-3 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	Standard UPS Shipping Rates				
TouchMath 5445 Mark Dabbling Blvd Ste 200 Colorado Springs, CO 80904 www.touchmath.com	Nancy Lawrence Orders/Accounts Receivable/Bids orders@touchmath.com	Ph: 800-888-9191 Fax: 719-593-2446	0% for Educational Supplies 0% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 4-7 Destination FOB LJISD: No Bid for Cash-Carry Prices: Yes	Yes
Other Catalogs	TouchMath				
Freight Charges	8% with a minimum charge of \$8.00				
Deviations	Yes				
Deviations Noted	S/H is 8% with a minimum charge of \$8.00. See addendum attachment for volume discounts on products and shipping and handling.				
Vendor Reference Number	16-05-10				
TUNE IN PO Box 141727 Austin, TX 78714 http://TuneInNet.com	Alex Bartlett Executive Director tunein@tuneinnet.com	Ph: 800-488-6346 Fax: 512-746-5400	0% for Educational Supplies 0% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 4-7 Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges	If order total <\$75, S&H = \$5; If order total >\$75, S&H = \$10. All items shipped via USPS Priority Mail only				

Valiant National AV Supply 80 Little Falls Rd. Fairfield, NJ 07004 www.valiantnational.com	Ron Wolsten Director of Sales ron@valiantnational.com	Ph: 800-825-4268 Fax: 800-453-6338	5% for Educational Supplies 5% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 8-10 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Other Catalogs	Valiant 2016-17 Discount Catalog				
Freight Charges	Orders greater than \$100 free shipping				
Vendor Reference Number	CATBID				
Youthlight P.O. Box 115 Chapin, SC 29036 www.youthlight.com	Lori Appel Sales Associate lappel@youthlightbooks.com	Ph: 800-209-9774 Fax: 803-345-0888	0% for Educational Supplies 0% for Educational Equipment 0% for Educational Equipment Services 0% for Educational Equipment Repair Services	Business days: 8-10 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Other Catalogs	Youthlight, Inc 2016 Catalog				
Freight Charges	0-\$69.99=\$6.95 \$70-\$299=10% of subtotal \$300-\$999=6% of subtotal \$1,000.00 +=4% of subtotal				
Deviations	Yes				
Deviations Noted	Shipping & Handling are as follows 0-\$69.99=\$6.95- \$70-\$299=10% of subtotal \$300-\$999=6% of subtotal \$1,000.00 +=4% of subtotal				

La Joya Independent School District

Bid 2017-9 - Educational Supplies & Equipment Catalog

Vendor	Contact	Phone/Fax	Phone for Checking Orders	Discount	Delivery (Business days after receipt of P.O.)
Agile Mind Educational Holdings 1705 W. Northwest Highway Grapevine, TX 76501-	Laurie Mayhan Operations Manager	Ph: (817) 424-2863 Fax: (817) 844-8351	(817) 424-2863	5%-35% for Educational Supplies / 0% for Educational Equipment	15 Business Days
Special Notes: Bid is F.O.B. Destination La Joya ISD / Bid is not for "Cash-Carry" prices.					
Brewster's Guacamaya Enterprises 1217 N. Glasscock Mission, TX 78572-	Frank Brewster III Owner	Ph: (956) 907-0535 Fax:	(956) 907-0535	0% for Educational Supplies / 0% for Educational Equipment	15-20 Business Days
Special Notes: Bid is not F.O.B. Destination La Joya ISD / Bid is not "Cash-Carry" Prices.					
Cielo Office Products 1408 E. Jasmin Ave. Ste A McAllen, TX 78501-	Eloy Olivares Sales	Ph: (956) 688-6001 Fax: (956) 688-6012	(956) 688-6001	10% for Educational Supplies / 10% for Educational Equipment	7-10 Business Days
Special Notes: Bid is F.O.B. Destination La Joya ISD / Bid is for "Cash-Carry" prices.					
Educational Technology Learning 532 Silicon Dr. #101 Southlake, TX 76039-	Wally Jackson Owner	Ph: (817) 310-3900 Fax:	(817) 310-3900	0%-30% for Educational Supplies / 0% for Educational Equipment	5-7 Business Days
Special Notes: Bid is not F.O.B. Destination La Joya ISD / Bid is not for "Cash-Carry" prices.					
Evan-Moor Corporation 18 Lower Ragsdale Drive Monterey, CA 93940-	Angela Leavitt Executive Assistance	Ph: (800) 777-4362 Fax: (800) 777-4332	(800) 777-4362	5% for Educational Supplies / 0% for Educational Equipment	7-10 Business Days
Special Notes: Bid is not F.O.B. Destination La Joya ISD / Bid is for "Cash-Carry" prices.					
Gateway Printing & Office Supply, Inc. 315 S. Closner Edinburg, TX 78539-	Jeff Talbert Business Development Manager	Ph: (956) 383-3861 Fax: (956) 383-4674	(956) 383-3861	27% for Educational Supplies / 10% for Educational Equipment	15 Business Days
Special Notes: Bid is F.O.B. Destination La Joya ISD / Bid is for "Cash-Carry" prices.					
Holtzbrinck Publishers, d/b/a MPA c/o Bedford, Freeman and Worth Publishing Group 300 American Metro Blvd. Suite 140 Hamilton, NJ 08619-	Miller Karla Bids and Contracts Coordinator	Ph: (866) 843-3715 Fax: (609) 689-9097	(866) 843-3715	0% for Educational Supplies / 0% for Educational Equipment	7-10 Business Days
Special Notes: Bid is F.O.B. Destination La Joya ISD / Bid is not for "Cash-Carry" prices.					

Vendor	Contact	Phone/Fax	Phone for Checking Orders	Discount	Delivery (Business days after receipt of P.O.)
Marianna Industries, Inc. 11222 "I" St. Omaha, NE 68137-	Earl Neal Sales Rep	Ph: (800) 228-9060 Fax: (800) 762-4329	(800) 228-9060	0% for Educational Supplies / 0% for Educational Equipment	5-7 Business Days
Special Notes: Bid is not F.O.B. Destination La Joya ISD / Bid is not for "Cash-Carry" prices.					
Mark My Words, LLC 1104 West Geneva Dr. Tempe, AZ 85282-	Susan Walker Owner/Sales Manager	Ph: (866) 722-7833 Fax: (888) 366-0272	(866) 722-7833	0%-80% for Educational Supplies / 0% for Educational Equipment	15-30 Business Days
Special Notes: Bid is F.O.B. Destination La Joya ISD / Bid is not for "Cash-Carry" prices.					
Matheson 1801 W Business 77 San Benito, TX 78586-	Reynaldo Rivera Sales Manager	Ph: (956) 399-2706 Fax: (956) 399-6045	(956) 399-2706	20% for Educational Supplies / 25% for Educational Equipment	2 Business Days
Special Notes: Bid is F.O.B. Destination La Joya ISD / Bid is for "Cash-Carry" prices.					
Mattingly Low Vision, Inc. 135 Rio West Drive, Building B El Paso, TX 79932-	Elena King Customer Service	Ph: (888) 642-0842 Fax: (866) 958-8777	(888) 642-0842	0% for Educational Supplies / 0% for Educational Equipment	3-5 Business Days
Special Notes: Bid is not F.O.B. Destination La Joya ISD / Bid is for "Cash-Carry" prices.					
Maxi Aids 42 Executive Blvd. Farmingdale, NY 11735-	Andrew Strauss Bid Manager	Ph: (800) 522-6294 Fax: (631) 752-3277	(800) 522-6294	10% for Educational Supplies / 10% for Educational Equipment	7-10 Business Days
Special Notes: Bid is not F.O.B. Destination La Joya ISD / Bid is not for "Cash-Carry" prices.					
Procomputing Corporation 747 Port America Place, Suite 200 Grapevine, TX 76051-	Michael McKinstry President	Ph: (214) 634-2450 Fax: (214) 634-2449		2% for Educational Supplies / 2% for Educational Equipment	10 Business Days
Special Notes: Bid is not F.O.B. Destination La Joya ISD / Bid is for "Cash-Carry" prices.					
Rally Education 22 Railroad Ave. Glen Head, NY 11545-	Fran Mure VP Publishing	Ph: (888) 997-2559 Fax: (516) 671-7900	(888) 997-2559	0% for Educational Supplies / 0% for Educational Equipment	7-10 Business Days
Special Notes: Bid is F.O.B. Destination La Joya ISD / Bid is not for "Cash-Carry" prices.					
SuppliesOutlets.com 500 Damonte Ranch Pkwy, #944 Reno, NV 89521-	Mary Macpherson Sales Manager	Ph: (877) 822-8659 Fax: (775) 852-8410	(877) 822-8659	15% for Educational Supplies / 15% for Educational Equipment	2-3 Business Days
Special Notes: Bid is F.O.B. Destination La Joya ISD / Bid is not for "Cash-Carry" prices.					
W. T. Cox Subscriptions 201 Village Road Shallotte, NC 28470-	Tina Evans Production Manager	Ph: (800) 571-9554 Fax: (877) 755-6274	(800) 571-9554	15% for Educational Supplies / 0% for Educational Equipment	45 Business Days
Special Notes: Bid is F.O.B. Destination La Joya ISD / Bid is not for "Cash-Carry" prices.					

Vendor	Contact	Phone/Fax	Phone for Checking Orders	Discount	Delivery (Business days after receipt of P.O.)
Waterford 1590 Easy 9400 South Sandy, UT 84093-	Rebecca Jorgensen Fulfillment Director	Ph: (801) 349-2200 Fax: (801) 363-1508	(801) 349-2200	0% for Educational Supplies / 0% for Educational Equipment	3 Business Days
Special Notes: Bid is not F.O.B. Destination La Joya ISD / Bid is not for "Cash-Carry" prices.					
XRX Business Consultants Inc. (Xerox Dealer) 708 N. McColl Rd. McAllen, TX 78501-	Jaime Huerta Sales Manager	Ph: (956) 682-1820 Fax: (956) 618-4501	(956) 682-1820	0% for Educational Supplies / 5%-56% for Educational Equipment	2-5 Business Days
Special Notes: Bid is not F.O.B. Destination La Joya ISD / Bid is for "Cash-Carry" prices.					

La Joya Independent School District

Bid 2017-97 - Educational Materials & Equipment Catalog

Vendor	Contact	Phone/Fax	Phone for Checking Orders	Discount	Delivery (Business days after receipt of P.O.)
AbleNet, Inc. 2625 Patton Rd Roseville, MN 55113-	Jennifer Thalhuber CEO	Ph: (651) 294-2200 Fax: (651) 294-2222	(800) 322-0956	0% for Educational Supplies 0% for Educational Equipment	5-10 Business Days
Special Notes: Please contact Customer Service for questions. Bid is not F.O.B Destination La Joya I.S.D. Standard shipping rates apply. Volume purchase discount may be available. See attached sheet for details.					
Abrams Learning Trends 16310 Bratton Lane, Suite 250 Austin, TX 78728-	Zena Carter Customer Service Manager	Ph: (800) 227-9120 Fax: (800) 737-3322	(800) 227-9120	0% for Educational Supplies 0% for Educational Equipment	7 - 10 Business Days
Special Notes: Bid is not F.O.B Destination La Joya ISD. 10% with a minimum of \$8.00. Current catalog pricing apply.					
ACCO Brands USA LLC Four Corporate Drive Lake Zurich, IL 60047-	Cyndi Otzko Manager Sales Operations	Ph: (847) 796-4981 Fax: (800) 793-9005	(800) 723-4000	40% for Educational Supplies 40% for Educational Equipment	5-7 Business Days
Special Notes: Please contact GBC orders for questions. Bid is F.O.B. Destination La Joya I.S.D. See attached sheet for deviations.					
AccuCut, LLC 8843 South 137th Circle Omaha, NE 68138-	Jen Cramer Sales Marketing Director	Ph: (800) 288-1670 Fax: (800) 369-1332	(800) 288-1670	30% for Educational Supplies 0% for Educational Equipment	9-12 Business Days
Special Notes: Please contact Luz Carter for questions. Bid is not F.O.B. Destination La Joya I.S.D. Discount applies to all dies and die sets only. Excludes machine starter sets and custom dies.					
ACE Educational Supplies, Inc. 5595 S. University Drive Davie, FL 33328-5307	Vicki Szabo Bid Manager	Ph: (800) 432-0213 Fax: (800) 865-5564	(800) 432-0213	33% for Educational Supplies 33% for Educational Equipment	2 Business Days
Special Notes: Please contact Customer Service for questions. Orders over \$50 after discount from our current catalog or website receive free shipping. Add 20% of the retail price to items with UPS, Truck or FX-Ground symbols.					
Achieve 3000, Inc. 1985 Cedar Bridge Avenue, Suite 3 Lakewood, NJ 08701-	Joel Jeselson CFO	Ph: (732) 367-5505 Fax: (732) 367-2313	(732) 367-5505	0% for Educational Supplies 0% for Educational Equipment	10 Business Days
Special Notes: Please contact Veronica Fuentes for questions. Achieve 3000, Inc. delivers products digitally.					
Acorn Naturalists 180 S. Prospect, Ste. 230 Tustin, CA 92780-	Mika Stonehawk Operations Manager	Ph: (800) 422-8886 Fax: (800) 452-2802	(800) 422-8886	0-10% for Educational Supplies 0-10% for Educational Equipment	4-8 Business Days Stock Items 2-4 Weeks Backordered
Special Notes: Please contact Peggy Avila for questions. Bid is not F.O.B. Destination La Joya I.S.D. Charges will apply. See attached sheet for deviations. We can provide custom quotes for resources not in our catalog or for bulk quantities of individual items or large dollar-value orders.					

Vendor	Contact	Phone/Fax	Phone for Checking Orders	Discount	Delivery (Business days after receipt of P.O.)
ACP Direct P.O. Box 703168 Dallas, TX 75370-	Vanessa Morris Vice President	Ph: (800) 238-8009 Fax: (800) 238-3117		0% for Educational Supplies 0% for Educational Equipment	3-d Business Days Stock Items
Special Notes: Please contact Customer Service for questions. Bid is not F.O.B. Destination La Joya I.S.D. Freight charges are not included in the discount price and must be added on each purchase order. See attached freight policy form for details.					
Agile Sports Technologies dba Hudl 151 N. 8th St., Suite 250 Lincoln, NE 68508-	Courtney Plucknett	Ph: (402) 817-0060 Fax: (866) 851-7148	(402) 817-0060	0% for Educational Supplies 0% for Educational Equipment	30 Business Days
Special Notes: Bid is F.O.B. Destination La Joya I.S.D.					
American Ceramic Supply Company 2442 Ludelle Street Ft. Worth, TX 76105-	Ginger Famigletti Operations Manager	Ph: (866) 535-2651 Fax: (817) 536-7120	(866) 535-2651	0% for Educational Supplies 0% for Educational Equipment	7-10 Business Days
Special Notes: Bid is not F.O.B. Destination La Joya I.S.D. Catalog prices do not include shipping costs. Quotes given prior to or at time of order placement will include freight which is billed as separate line item on invoice. Educators catalog prices already reflect discounts up to 60% of MSRP. Please see attached letter for details.					
Audio Resource Group, Inc. 405 Main Ave. West Unit 4G West Fargo, ND 58078-	Melonie Olson Bids/Registration Coordinator	Ph: (888) 468-4552 Fax: (888) 373-4819	(888) 468-4552	20% for Educational Supplies 20% for Educational Equipment	7-14 Business Days
Special Notes: Please contact Amanda Wurtz for questions. Bid is F.O.B. Destination La Joya I.S.D. See attached letter for details.					
Aves Audio Visual Systems, Inc. P.O. Box 500 Sugar Land, TX 77487-	Evangelina Gomez Sales Administrator	Ph: (281) 295-1300 Fax: (281) 295-1310	(281) 295-1300	6-30% for Educational Supplies 6-30% for Educational Equipment	7-10 Business Days
Special Notes: Bid is F.O.B. Destination La Joya I.S.D. Please see attached for discount details.					
B & H Foto & Electronics Corporation 440 9th Ave. New York, NY 10001-	Ely Lenk	Ph: (212) 239-7500 Fax: (212) 239-7509	(212) 239-7500	0.2-25% for Educational Supplies 0.2-25% for Educational Equipment	3-5 Business Days Stock Items
Special Notes: Please contact Ariel Kirshenbaum for questions. Add reference #679401510 on all purchase orders. Bid is F.O.B. Destination La Joya I.S.D. Products weighing more than 70 lb. or requiring truck delivery will be charged reasonable shipping.					
B.E Publishing PO Box 8558 Warwick, RI 02888-	Erin Mainville Operations Manager	Ph: (888) 781-6921 Fax: (401) 281-7608	(888) 781-6921	5% for Educational Supplies 5% for Educational Equipment	7-10 Business Days
Special Notes: Please add reference #Emm5% on all purchase orders. Bid is not F.O.B. Destination La Joya I.S.D. Shipping cost is 8.5% of total invoice.					

Vendor	Contact	Phone/Fax	Phone for Checking Orders	Discount	Delivery (Business days after receipt of P.O.)
Barnes & Noble BookSellers, Inc. 122 Fifth Avenue New York City, NY 10011-	Tracy Vidakovich Vice President Business Development	Ph: (212) 633-3266 Fax: (800) 783-0043	(956) 686-4231	0-25 % for Educational Supplies	7-10 Business Days
Special Notes: Bid is F.O.B. Destination La Joya I.S.D. Please see attached sheets for deviations and local store information.					
Bedford, Freeman and Worth Publishing Group 300 American Metro Blvd. Suite 140 Hamilton, NJ 08619-	Kara Miller Senior Sales Operations Manager	Ph: (866) 843-2371 Fax: (609) 689-9097	(540) 672-7744	0% for Educational Supplies 0% for Educational Equipment	7-10 Business Days
Special Notes: Please contact Libby Largen for questions. Bid is not F.O.B. Destination La Joya I.S.D. Shipping is calculated at 2% of the total purchase order. Our catalog is already discounted 15% for institutions.					
Bridges Transitions Co., A XAP Corporation Company 100 Corporate Pointe, Suite 350 Culver City, CA 90230-	Simone Swett General Manager	Ph: (800) 281-1168 Fax: (888) 349-3437	(800) 281-1168	0% for Educational Supplies 0% for Educational Equipment	Not Applicable
Special Notes: No shipping required on-line software.					
Capstone Classroom 1710 Roe Crest Drive North Mankato, MN 56003-	Doug Smith Proposal Specialist	Ph: (888) 262-6135 Fax: (888) 574-5570	(888) 262-6135	0% for Educational Supplies	7-10 Business Days
Special Notes: Please contact Kevin Werling of Customer Service for questions. Shipping is 10% on orders \$2,499.99 and under; 8% on orders over \$2,500.00. Various programs are discounted 5-10%. Catalog and website pricing reflects discount. See attached for details.					
Chaney Electronics, Inc. P.O. Box 4116 Scottsdale, AZ 85261-	Jocelyn Kremer Manger	Ph: (800) 227-7312 Fax: (480) 451-9495	(800) 227-7312	0% for Educational Supplies	3-5 Business Days
Special Notes: Bid is F.O.B. Destination La Joya I.S.D. Free UPS ground shipping for orders over \$100.					
Classroom Library Company 3901 Union Blvd., Suite 155 St. Louis, MO 63115-	Ben Conn CEO	Ph: (888) 318-2665 Fax: (877) 716-7272	(888) 318-2665	25% for Educational Supplies	14 Business Days
Special Notes: Bid is F.O.B. Destination La Joya I.S.D.					
Curriculum Associates, LLC 153 Rangeway Road North Billerica, MA 01862-	Jaclyn Sullivan Project Manager	Ph: (800) 225-0248 Fax: (800) 366-1158	(800) 225-0248	0% for Educational Supplies 0% for Educational Equipment	7-10 Business Days
Special Notes: Please contact Customer Service for questions. Bid is not F.O.B. Destination La Joya I.S.D. Prices do not include shipping. See attached for shipping costs.					

Vendor	Contact	Phone/Fax	Phone for Checking Orders	Discount	Delivery (Business days after receipt of P.O.)
Didax Inc. 395 Main St. Rowley, MA 01969-	Matt Christiansen National Sales Consultant	Ph: (800) 458-0024 Fax: (800) 350-2345	(978) 948-2340	20% for Educational Supplies 20% for Educational Equipment	7-10 Business Days
Special Notes: Bid is F.O.B. Destination La Joya I.S.D. Discount does not apply to sole source items including Kathy Richardson materials, AMC Anywhere and Eureka Math manipulative kits. No free shipping for Eureka Math kits.					
Dr. Mike! 130 Champion Wimberley, TX 78676-	Mike Longoria Owner	Ph: (512) 921-7228 Fax:		0% for Educational Supplies	7 Business Days
Special Notes: Bid is not F.O.B. Destination La Joya I.S.D. Shipping is 2-5%.					
ECS Learning Systems P.O. Box 440 Bulverde, TX 78163-	Sam Mammen President	Ph: (800) 688-3224 Fax: (877) 688-3226	(800) 688-3224	Up to 25% Discount for STAAR Master Book	7-10 Business Days
Special Notes: Bid is not F.O.B. Destination La Joya I.S.D. Under \$55 add \$8.95, \$55.01 to \$500 add 16%, \$500.01 to \$2,000 add 12%, \$2,000.01 to \$5,000 add 10% and over \$5,000 add 8%. Catalog prices do not include the shipping charge. It will be prepaid and added to invoice.					
Education Plus 10 Folin Lane Lafayette, CA 94549-	Mark Jarrett Partner	Ph: (925) 906-9742 Fax: (925) 939-6557	(925) 906-9742	0% for Educational Supplies 0% for Educational Equipment	30 Business Days
Special Notes: Bid is not F.O.B. Destination La Joya I.S.D. We charge 10% shipping for paper products. There is no shipping charge for digital products.					
EMC Publishing, LLC 875 Montreal Way St. Paul, MN 55102-	Renee Pait Bids/Contracts	Ph: (800) 328-1452 Fax: (800) 328-4564	(800) 328-1452	0% for Educational Supplies 0% for Educational Equipment	10-12 Business Day
Special Notes: Please contact Cheryl Monson for questions. Bid is not F.O.B. Destination La Joya I.S.D. Prices do not include 10% shipping and handling charge.					
Encore Data Products, Inc. 1729 Majestic Drive, Suite 2 Lafayette, CO 80026-	Jeff Burgess President/CEO	Ph: (303) 926-1669 Fax: (303) 482-1142	(866) 926-1669	0% for Educational Supplies 0% for Educational Equipment	3-7 Business Days
Special Notes: Bid is F.O.B. Destination La Joya I.S.D. Free shipping on most ground orders over \$49.99 in the lower 48 states. Additional shipping only for orders for some items due to product's dimensions, weight, etc. This additional shipping charge is noted on the individual item's product specifications on website.					
Essential Skills Software Unit 7, 125 Don Hillock Aurora ON L4G OH8,	Bryan Warwick Administrator	Ph: (800) 753-3727 Fax: (800) 723-7718	(800) 753-3727	0% for Educational Supplies 0% for Educational Equipment	1 Business Day
Special Notes: Bid is not F.O.B. Destination La Joya I.S.D.					
Explorelarning, LLC 17855 Dallas Parkway, Suite 400 Dallas, TX 75287-	Amy Otis Bids/Contracts	Ph: (866) 882-4141 Fax: (877) 829-3039	(866) 882-4141	0% for Educational Supplies	2-3 Business Days
Special Notes: Please contact the Sales Department for questions. Resources are 100% online. Please see clarification and deviations page attached.					

Vendor	Contact	Phone/Fax	Phone for Checking Orders	Discount	Delivery (Business days after receipt of P.O.)
Express Booksellers 1250 Majesty Dr. Dallas, TX 75247-	Jule Maxwell Sales Manager/Officer	Ph: (866) 993-6501 Fax: (469) 916-4313	(214) 564-3392	0-25% for Educational Supplies	7-10 Business Days
Special Notes: Bid is F.O.B. Destination La Joya I.S.D. Express Bookseller is a distributor/book jobber able to procure any book publication in print. We do not offer catalogs. We accept returns if received damaged or defective. Please advise within 30 days of shipment. Purchase orders and quote requests can be emailed to Jule Maxwell at jule@expressbooksellers.com. Prices quoted will be held firm for 30 days.					
Flinn Scientific, Inc. P.O. Box 219 Batavia, IL 60510-	Jim Nesbit Quotation Coordinator	Ph: (800) 452-1261 Fax: (866) 452-1436	(800) 452-1261	10% for Educational Supplies 10% for Educational Equipment	5-7 Business Days
Special Notes: Please contact Customer Service for questions. Add reference #163272 on all purchase orders. Bid is F.O.B. Destination La Joya I.S.D. See attached Flinn quote form for exceptions to discount and free shipping.					
Frey Scientific / School Specialty, Inc. W6313 Design Drive Greenville, WI 54942-	Amy Fuss Assistant Secretary	Ph: (800) 225-3739 Fax: (877) 256-3739	(800) 225-3739	30% for Educational Supplies 12% for Educational Equipment	3-10 Business Days Stock Items
Special Notes: Please contact Customer Service for questions. Add reference # 7784655946 on all purchase orders. Bid is not F.O.B. Destination La Joya I.S.D. Freight is prepaid and added to invoice where applicable. Please refer to our cover letter for deviations.					
Gaggle Net, Inc. 2205 E. Empire Suite B Bloomington, IL 61704-	Jennie Eft Sales Manager	Ph: (800) 288-7750 Fax: (309) 665-0171	(800) 288-7750	0% for Educational Supplies	Same Days
Gateway Printing & Office Supply, Inc. 315 S. Closner Edinburg, TX 78539-	Butch Shook Sr. Vice President	Ph: (956) 383-3861 Fax: (956) 383-4674	(956) 383-3861	27% for Educational Supplies 10% for Educational Equipment	1-10 Business Days
Special Notes: Please contact Customer Service for questions. Bid is F.O.B. Destination La Joya I.S.D.					
Geyer Instructional Products 7624 Reinhold Dr. Cincinnati, OH 45237-	Brett Schwartz Director of Operations	Ph: (800) 447-9368 Fax: (513) 527-2399	(800) 447-9368	5-10% for Educational Supplies 5-10% for Educational Equipment	1-3 Business Days
Special Notes: Bid is not F.O.B. Destination La Joya I.S.D. FOB Cincinnati - added to invoice.					
GF Educators, Inc. P.O. Box 1309 Mineola, TX 75773-	Patsy Gutierrez Office Manager	Ph: (866) 425-4155 Fax: (903) 569-0742	(866) 425-4155	0% for Educational Supplies 0% for Educational Equipment	7-21 Business Days
Special Notes: Bid is not F.O.B. Destination La Joya I.S.D. See deviations page attached.					
Glynlyon Inc. dba Odysseyware 300 N. McKenny Chandler, AZ 85226-	David Arredondo Education Specialist	Ph: (956) 874-9123 Fax: (866) 465-1954	(956) 874-9123	10% for Educational Supplies	Varies
Special Notes: Bid is not F.O.B. Destination La Joya I.S.D.					

Vendor	Contact	Phone/Fax	Phone for Checking Orders	Discount	Delivery (Business days after receipt of P.O.)
Gopher Sport 2525 Lemond ST SW Owatonna, MN 55060-	Trent Spatenka Bid Analyst	Ph: (800) 533-0446 Fax: (888) 319-7452	(855) 500-2746	10% for Educational Supplies 10% for Educational Equipment	7-14 Business Days Stock Items
Special Notes: Please contact Doug Satre for questions. Bid is F.O.B. Destination La Joya I.S.D. Free shipping does not apply to Truck-Ship items. Discount does not apply to only From Gopher (OFG) items.					
HATCH, Inc. 301 N. Main St. Ste. 101 Winston-Salem, NC 27101-	Rick Henderson Sales Consultant	Ph: (800) 624-7968 Fax: (800) 410-7282	(800) 624-7968	10% for Educational Supplies 5% for Educational Equipment	5-7 Business Days
Special Notes: Free on non-truck \$75 minimum. 15% of subtotal on truck. \$55 inside delivery fee. 7% Shipping charge for educational technology equipment.					
Heutink USA (Nienhus) 150 S. Whisman Road Mountain View, CA 94041-	Karen Kenison Managing Director	Ph: (800) 942-8697 Fax: (650) 964-8162	(800) 942-8697	0% for Educational Supplies 0% for Educational Equipment	10-14 Business Days
Special Notes: Please add reference # 635000 - Client # on all purchase orders. Bid is not F.O.B. Destination La Joya I.S.D. 14% added to end of order/invoice.					
High End Advertising 2504 Santa Paula Mission, TX 78572-	Katia Moya Owner	Ph: (956) 600-7777 Fax:	(956) 600-7777	0% for Educational Supplies 0% for Educational Equipment	15 Business Days
Special Notes: Bid is F.O.B. Destination La Joya I.S.D. Shipping will vary depending on the item.					
Houghton Mifflin Harcourt Publishing Co. 2700 La Frontera Blvd. Round Rock, TX 78681-	Nicole Genova Director	Ph: (800) 225-5425 Fax: (800) 269-5232	(800) 225-5425	0% for Educational Supplies	45 Business Days
Special Notes: Please contact Customer Service for questions. Bid is not F.O.B. Destination La Joya I.S.D. Catalog prices do not include shipping costs. National shipping and handling charges is 10.5%. Please attached sheet for details.					
IXL Learning, Inc. 777 Mariners Island Blvd. Suite 600 San Mateo, CA 94404-	Nektaria Klouvidakis	Ph: (650) 372-4300 Fax: (950) 372-4301	(855) 255-8800	0% for Educational Supplies 0% for Educational Equipment	Web Based Program
Special Notes: Please contact Membership Services for questions. Bid is not F.O.B. Destination La Joya I.S.D.					
Jarrett Publishing Company P.O. Box 1460 Ronkonkoma, NY 11779-	Mark J. Jarrett General Partner	Ph: (800) 859-7679 Fax: (631) 588-4722	(800) 859-7679	0% for Educational Supplies 0% for Educational Equipment	30 Business Days
Special Notes: Please contact Donna Spencer for questions. Bid is not F.O.B. Destination La Joya I.S.D. 10 % for shipping and handling.					
JourneyEd.com, Inc. 5212 Tennyson Suite 150 Plano, TX 75024-	Keri Schutte Contract Manager	Ph: (800) 541-6078 Fax: (800) 457-6953	(800) 541-6078	Varies	2-5 Business Days
Special Notes: Please contact Sharon Isbell for questions. Bid is not F.O.B. Destination La Joya I.S.D. Shipping Varies based on weight and location.					

Vendor	Contact	Phone/Fax	Phone for Checking Orders	Discount	Delivery (Business days after receipt of P.O.)
Learning A-Z, LLC 17855 Dallas Parkway, Suite 400 Dallas, TX 75287-	Amy Otis Director of Bids and Contracts	Ph: (866) 889-3629 Fax: (520) 327-9934	(866) 889-3629	0% for Educational Supplies	2-3 Business Days
Special Notes: Please contact Lori Todd for questions. Resources are 100% online.					
McCormick's Enterprises P.O. Box 577 Arlington Heights, IL 60006-	Jonathan Carreira Customer Service Manager	Ph: (800) 323-5201 Fax: (800) 324-3884	(800) 323-5201	0% for Educational Supplies 0% for Educational Equipment	3-10 Business Days
Special Notes: Bid is not F.O.B. Destination La Joya I.S.D. Actual shipping cost is added.					
Melhart Music Center 3325 N. 10th Street McAllen, TX 78501-	Lori J. Melhart Vice President of Sales	Ph: (956) 682-6147 Fax: (956) 682-4253	(956) 682-6147	20-50% for Educational Supplies 20-50% for Educational Equipment	3-10 Business Days
Special Notes: Bid is F.O.B. Destination La Joya I.S.D. Free shipping excludes some larger manufactured items and installed fees.					
MIND Research Institute 111 Academy, Ste 100 Irvine, CA 92617-	Kari OneallApplegate Operations Manager	Ph: (949) 345-8700 Fax: (866) 569-7014	(949) 345-8700	0% for Educational Supplies 0% for Educational Equipment	Varies
Special Notes: Bid is not F.O.B. Destination La Joya I.S.D.					
Mometrix Media, LLC 3827 Phelan #179 Beaumont, TX 77707-	Jay Willis Vice President of Sales	Ph: (888) 248-1219 Fax: (866) 235-0173	(888) 248-1219	0% for Educational Supplies 0% for Educational Equipment	7 Business Days
Special Notes: Bid is not F.O.B. Destination La Joya I.S.D. Shipping cost per product is \$3.99. See institutional discount chart for bulk discount available.					
MyON, LLC 5050 Lincoln Drive, Suite 200 Edina, MN 55436-	Erica Newman Contracts & Bid manager	Ph: (800) 864-3899 Fax: (888) 320-7496	(800) 864-3899	5% for Educational Supplies 5% for Educational Equipment	10 Business Day
Special Notes: Please contact John Costilla for questions. Bid is F.O.B. Destination La Joya I.S.D. 5% discount applies to myON reader and myON books only. Add on publishers and services cannot be discounted. Baseline pricing has been provided based on 1 site, 1 year subscriptions. Additional volume discounts are available in a variety of options, including multi-site and multi-year subscriptions. Volume price quotes can be obtained through the local sales representatives, regional managers and customer Service.					
Nebraska Scientific 3823 Leavenworth Street Omaha, NE 68105-	Neal Brenner Sales	Ph: (800) 228-7117 Fax: (402) 346-2216	(800) 228-7117	10% for Educational Supplies 10% for Educational Equipment	10-14 Business Days
Special Notes: Please add reference # NB062017 on all purchase orders. Bid is not F.O.B. Destination La Joya I.S.D. District to pay freight for all orders less than \$500. Free shipping for order over \$500. Discount cannot be combined with any other bid offer, sale or discount. Discount applies only to catalog that is current at time of order.					

Vendor	Contact	Phone/Fax	Phone for Checking Orders	Discount	Delivery (Business days after receipt of P.O.)
Norcostco, Inc. 1231 Wycliff, Ste. 300 Dallas, TX 75207-	Larry P. Danforth Southwest Regional Manager	Ph: (800) 657-1887 Fax: (214) 630-4474	(800) 657-1887	0-25% for Educational Supplies 0-25% for Educational Equipment	3-10 Business Days
Special Notes: Please contact Dan Schndrer for questions. Bid is not F.O.B. Destination La Joya I.S.D. Shipping is prepaid and added. Discount is					
Oticon, Inc. 580 Howard Avenue Somerset, NJ 08873-	Cathleen M. Van Evra Manager	Ph: (888) 684-7331 Fax: (732) 748-2011	(888) 684-7331	10% for Educational Supplies 10% for Educational Equipment	5 Business Days
Special Notes: Please contact Brain Stanley for questions. Bid is F.O.B. Destination La Joya I.S.D.					
Otter Graphics, Inc. 1237 S. Victoria Ave. #285 Oxnard, CA 93035-	Robert Vincent Sr. Account Executive	Ph: (213) 402-1220 Fax: (213) 235-1628	(424) 488-1120	20-40% for Educational Supplies 20-40% for Educational Equipment	2 Business Days
Special Notes: Bid is F.O.B. Destination La Joya I.S.D. Discount depends on line item and volume.					
Pender's Music Company 314 S. Elm St. Denton, TX 76201-	Richard Gore President	Ph: (800) 772-5918 Fax: (800) 772-8404	(800) 772-5918	0% for Educational Supplies	2-21 Business Days
Special Notes: Bid is not F.O.B. Destination La Joya I.S.D. US Mail or Fed EX ground published rates apply and will be added to the invoice.					
Perfection Learning Corporation 1000 N. 2nd Ave. Logan, IA 51546-	Kristin Hipwell Director of Marketing	Ph: (800) 831-4190 Fax: (800) 543-2745	(800) 831-4190	0-40% for Educational Supplies 0-40% for Educational Equipment	7-14 Business Days Proprietary 14-21 Business Days Trade
Special Notes: Please contact Deb Kenkel for questions. Bid is F.O.B. Destination La Joya I.S.D. 30% Discount off of publisher list price on individual Cover Craft, hardcover and paperback trade titles already reflected in catalog and web prices. La Joya schools can take an additional 10% discount off the already reduced catalog and web prices for individual paperback trade titles. 0% Discount applies to proprietary titles published under the names Perfection Learning, AMSCO or Kinetic.					
Perma-Bound Books 617 E. Vandalia Road Jacksonville, IL 62650-	Betty Hilling Sales Coordinator	Ph: (800) 637-6581 Fax: (800) 551-1169	(800) 637-6581	0% for Educational Supplies	30 Business Days
Special Notes: Please contact local representative Martha Garcia (956) 755-9915. Bid is F.O.B. Destination La Joya I.S.D. Prices in Perma-Bound catalogs and on website are pre-discounted up to 30% on all books. We offer La Joya ISD an additional 3% of all books in Perma-Bound bindings. See attached sheet for ebook offer.					
Positive Promotions, Inc. 15 Gilpin Ave. Hauppauge, NY 11788-	Luke Marchese Bids & Contracts Supervisor	Ph: (877) 258-1225 Fax: (877) 258-1226	(877) 258-1225	5% for Educational Supplies 5% for Educational Equipment	15-20 Business Days
Special Notes: Please add reference #TL4E on all purchase orders. Bid is F.O.B. Destination La Joya I.S.D. Please see deviations and exceptions page for details.					

Vendor	Contact	Phone/Fax	Phone for Checking Orders	Discount	Delivery (Business days after receipt of P.O.)
Premier Agendas, LLC / School Specialty, Inc. W6316 Design Drive Greenville, WI 54942-	Amy Fuss Asst. Secretary	Ph: (800) 447-2034 Fax: (800) 886-8776	(800) 447-2034	15% for Educational Supplies	7-10 Business Days Non-Custom Items 56 Business Days for Custom
Special Notes: Please contact Customer Service for questions. Add reference # 7784655919 on all purchase orders. Bid is F.O.B. Destination La Joya I.S.D. See attached sheet for details.					
Pro-Ed, Inc. 8700 Shoal Creek Boulevard Austin, TX 78757-	Robert Lum Vice President	Ph: (800) 897-3202 Fax: (800) 396-7763	(800) 897-3202	0% for Educational Supplies	10-15 Business Days
Special Notes: Please contact Customer Service for questions. Bid is not F.O.B. Destination La Joya I.S.D. Prices listed or advertised by PRO-ED do not reflect shipping or handling charges. 10% will be added to most items for standard delivery; 15% for expedited 2nd Day delivery; 20% for expedited next day delivery.					
Progress Testing 3600 NW 43rd Street, Suite G-3 Gainesville, FL 32606-	Jonathan Smith Sales Manager	Ph: (800) 930-8378 Fax: (352) 336-3782	(800) 930-8378	0% for Educational Supplies 0% for Educational Equipment	1 Business Day
Special Notes: Bid is F.O.B. Destination La Joya I.S.D.					
Rally! Education 22 Railroad Ave. Glen Head, NY 11545-	Fran Mure VP Publishing	Ph: (516) 671-9300 Fax: (516) 671-7900	(888) 997-2559	0% for Educational Supplies	5-7 Business Days
Special Notes: Please contact Linda Fleishman for questions. Bid is F.O.B. Destination La Joya I.S.D. Catalog reflects all discount.					
Reynolds Manufacturing Corporation P.O. Box 6058 Abilene, TX 79608-	Vicki Reynolds President	Ph: (800) 588-4031 Fax: (800) 588-4033	(800) 588-4031	10% for Educational Supplies 10% for Educational Equipment	14 Business Days
Special Notes: Bid is not F.O.B. Destination La Joya I.S.D. Actual freight charges will be invoiced on all orders less than \$3,500. Walk Up Changing Table, Gaggle and Bye Bye Buggies free freight on orders \$3,500 or more to one location.					
Rifton Equipment P.O Box 260 Rifton, NY 12471-	Rosanna Wareham Authorized Agent	Ph: (800) 571-8198 Fax: (800) 865-4674	(800) 571-8198	25% for Educational Supplies 25% for Educational Equipment	10 Business Days
Special Notes: Please contact Tami Kipphut for questions. Bid is F.O.B. Destination La Joya I.S.D. See attached deviations page for details.					
Sam's Club #8250 1400 E. Jackson St. McAllen, TX 78503-	Carlos Garcia Manager	Ph: (956) 618-3363 Fax: (956) 618-5252	(956) 618-3363	0% for Educational Supplies 0% for Educational Equipment	Same Day
Special Notes: Bid for Cash-Carry prices.					

Vendor	Contact	Phone/Fax	Phone for Checking Orders	Discount	Delivery (Business days after receipt of P.O.)
Scholastic Library Publishing 90 Old Sherman Turnpike Danbury, CT 06816-	Allison Henderson Customer Service	Ph: (800) 621-1115 Fax: (203) 797-3478	(800) 621-1115	0-40% for Educational Supplies	10-14 Business Days Non-Library Processed 21-30 Business Days Library Processed
Special Notes: Please contact Customer Service for questions. Bid is F.O.B. Destination La Joya I.S.D. Free shipping on orders of \$350 or more (excludes Teacher Resource). For orders less than \$350, 5% charge (excludes Teacher Resources). Please see attached sheet for deviations.					
School Specialty, Inc. W6316 Design Drive Greenville, WI 54942-	Amy Fuss Assistant Secretary	Ph: (888) 388-3224 Fax: (888) 675-1775	(888) 388-6344	12% for Educational Supplies 34% for Educational Equipment	3-10 Business Days Stock Items
Special Notes: Please add reference #7784337404 on all purchase orders. Bid is not F.O.B. Destination La Joya I.S.D. Freight is prepaid and added to invoice. Refer to our cover letter for full items.					
Scientific Learning Corporation 1956 Webster Street, Suite 200 Oakland, CA 94612-	Chris Brookhart Senior Vice President & General Counsel	Ph: (817) 247-6539 Fax: (510) 444-3580	(817) 247-6539	Volume Discounts	3 Business Days
Special Notes: Please contact Kimberly Dill for questions. Bid is not F.O.B. Destination La Joya I.S.D. Please see attached sheet for deviations.					
Shmoop University, Inc. 27866 Via Corita Way Los Altos, CA 94022-	Ellen F. Siminoff CEO	Ph: (855) 574-6667 Fax: (650) 644-3384	(855) 574-6667	90% for Educational Supplies 0% for Educational Equipment	2 Business Days
Special Notes: Please contact Tim Kimbell for questions. Bid is F.O.B. Destination La Joya I.S.D.					
SmartSchool Systems 1701 Northpak Drive, Suite 3	David Walling President	Ph: (281) 312-1297 Fax: (866) 215-2967	(281) 312-1297	0% for Educational Supplies 0% for Educational Equipment	30 Business Days
Special Notes: Bid is F.O.B. Destination La Joya I.S.D. Shipping free on orders over \$99. Orders less than \$100 have a \$15 shipping and handling charge.					
South Tex Beauty Supply 211 S. Broadway McAllen, TX 78501-	Daisy Soliz Company Official	Ph: (956) 682-4488 Fax: (956) 682-2851	(956) 682-4488	40% for Educational Supplies 20% for Educational Equipment	5 Business Days
Special Notes: Bid is F.O.B. Destination La Joya I.S.D.					
SpecialNeedsWare, Inc. DBA Oneder 60 Park Place Suite 504 Newark, NJ 07102-	Dan Haskell Vice President	Ph: (646) 278-9959 Fax: (646) 829-9691	(646) 278-9959	5% for Educational Supplies 5% for Educational Equipment	7 Business Days
Special Notes: Please contact Cristina Garro for questions. Bid is not F.O.B. Destination La Joya I.S.D.					

Vendor	Contact	Phone/Fax	Phone for Checking Orders	Discount	Delivery (Business days after receipt of P.O.)
Specialty Bulb Company, Inc. 80 Orville Drive, Suite 101 Bohemia, NY 11716-	Luam Buckholz Sales Gov't Contracts	Ph: (631) 589-3393 Fax: (631) 563-3089	(631) 589-3393	20% for Educational Supplies	5 Business Days
Special Notes: Bid is F.O.B. Destination La Joya I.S.D.					
Sport Supply Group, Inc. dba BSN Sports P.O. Box 7726 Dallas, TX 75209-0726	Craig Mostaffa Bid Specialist	Ph: (800) 527-7510 Fax: (800) 365-7653	(800) 527-7510	10% for Educational Supplies with Exceptions 10% for Educational Equipment with Exceptions	2-14 Business Days
Special Notes: Please add reference # 17-51922 on all purchase orders. Bid is F.O.B. Destination La Joya I.S.D. See attached discount exception list. Inside delivery for a freight truck shipped add 17% of item price to your purchase order. \$50.00 Minimum order for purchase order.					
Teaching Strategies, Inc. 4500 East - West Highway #300 Bethesda, MD 20814-	Sayra Hughes West Texas Territory Manager	Ph: (301) 634-0818 Fax: (301) 657-0250	(800) 637-3652	0% for Educational Supplies 0% for Educational Equipment	2-3 Business Days
Special Notes: Please contact Twyla Kerlee for questions. Bid is F.O.B. Destination La Joya I.S.D. Please see Attachment A for details.					
Textbook Warehouse 936 Curie Drive Alpharetta, GA 30005-	Gordon Unger Member	Ph: (800) 796-9152 Fax: (800) 796-9154	(800) 796-9152	10% for Educational Supplies	7 Business Days
Special Notes: Please contact Dolores Knigting for questions. Bid is F.O.B. Destination La Joya I.S.D.					
Toledo Physical Education Supply, Inc. PO Box 5618 Toledo, OH 43613-	Dennis Metzger Operations Manager	Ph: (800) 225-7749 Fax: (800) 489-6256	(800) 225-7749	15% for Educational Supplies 15% for Educational Equipment	7-10 Business Days
Special Notes: Bid is not F.O.B. Destination La Joya I.S.D. Add 16% (\$10 Min) to orders under \$150. Free if over \$150. Free shipping excluded from items that start with OS or FT. Add 16% for OS items and actual for FT items. Call for Quote.					
Triarco Arts & Crafts, LLC 9900 13th Ave. N Suite 1015 Plymouth, MN 55441-	Jennifer Koster Bid Administrator	Ph: (800) 328-3360 Fax: (877) 727-2380	(800) 328-3360	20% for Educational Supplies 20% for Educational Equipment	7-10 Business Days
Special Notes: Please contact the Order Department for questions. Bid is F.O.B. Destination La Joya I.S.D. Please see attachment for deviations.					
U.S. Games A Division of BSN Sports P.O. Box 7726 Dallas, TX 75209-	Chris Bloomfield Bid Director	Ph: (800) 327-0484 Fax: (800) 365-7653	(800) 327-0484	15% for Educational Supplies 15% for Educational Equipment	2-15 Business Days
Special Notes: Please add reference #17-51923 on all purchase orders. Bid is F.O.B. Destination La Joya I.S.D. Inside delivery for a freight truck shipped item add 11 % of item price to your purchase order. Minimum order of \$50.00 per purchase order for discount. Please see attached sheet for deviations.					

Vendor	Contact	Phone/Fax	Phone for Checking Orders	Discount	Delivery (Business days after receipt of P.O.)
Velazquez Press 9682 Telstar Ave., Suite 110 El Monte, CA 91731-	Jonathan Ruiz Sales	Ph: (626) 448-4422 Fax: (626) 602-3718	(626) 448-4422	0% for Educational Supplies 0% for Educational Equipment	5-7 Business Days
Special Notes: Bid is not F.O.B. Destination La Joya I.S.D. 10% Shipping and Handling charge.					
Voyager Sopris Learning, Inc. 17855 Dallas Parkway, Suite 400 Dallas, TX 75287-	Amy Otis Director of Bids	Ph: (800) 547-6747 Fax: (888) 819-7767	(800) 547-6747	0% for Educational Supplies	5-7 Business Days
Special Notes: Please contact Jenny Gomez for questions. Bid is not F.O.B. Destination La Joya I.S.D. Please see attached shipping and handling schedule.					
VWR International, LLC dba Sargent Welch, dba Ward's Science 5100 West Henrietta Road Rochester, NY 14692-	Mark Tringali Contract Administrator	Ph: (716) 515-6014 Fax: (800) 635-8439	(800) 962-2660	Sargent Welch 33% for Educational Supplies 33% for Educational Equipment Ward's Science 15% for Educational Supplies 15% for Educational Materials	5-7 Business Days
Special Notes: Please add reference #80271539 on all purchase orders. Contact Customer Service for questions. Bid is F.O.B Destination La Joya I.S.D. Free ground shipping excludes expedited freight, live materials and items that ship by motor freight. Hazaedous surcharge will be charged one flat fee of \$27.50 per order, per shipping location. Please see attached pricing sheet.					
William H. Sadler, Inc. 9 Pine Street, 7th Floor New York, NY 10005-	Kevin O'Donnell Vice President	Ph: (212) 312-6132 Fax: (212) 312-6089	(800) 221-5175	0% for Educational Supplies 0% for Educational Equipment	10 Business Days
Special Notes: Please contact Melissa Gibbons for questions. Bid is not F.O.B. Destination La Joya I.S.D. 12% shipping and handling for orders over \$500. 12% + \$5.95 for orders under \$500,					



LA JOYA INDEPENDENT SCHOOL DISTRICT 2018-09 Educational Materials & Equipment Catalog Bid

Vendor	Contact	Phone	Discount	Delivery	Awarded
3W Consulting Group LLC (Rochelle L. Webb) 11450 US Highway 380 Suite 130 #106 Cross Roads, TX 76227 www.rochellelwebb.com	Rochelle L. Webb CEO info@3wconsultinggroup.com	Ph: 602-748-6065 Fax: 469-910-0488	20% for Educational Supplies 0% for Educational Equipment	Business days: 21 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Deviations	Yes				
Deviations Noted	Discount varies from 20%-75%. Specific discount shown for each product on website.				
Accelerate Learning, Inc. 5177 Richmond Ave. Ste 1025 Houston, TX 77056 https://webstore.acceleratelearning.com/	Kaz Kuzminski Account Representative stemscopes@acceleratelearning.com	Ph: 800-531-0864 Fax: 281-833-4520	0% for Educational Supplies 0% for Educational Equipment	Business days: 8-10 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	There is an 8% shipping/freight charge for supplemental kits and print. The primary product is delivered online with no freight charge.				
Vendor Reference Number	2018-09				
Adventures in Learning (Gregory D. Laufer) 7230 Gateway Blvd. East Suite A/B El Paso, TX 79915 www.aishopping.com	Bertha Lopez Office Manager bertha@ailrq.com	Ph: 888-835-3695 Fax: 888-845-5409	15% for Educational Supplies 15% for Educational Equipment	Business days: 7-10 business days for all stock goods 12-20 business days for all non stock goods Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Other Catalogs	Adventures in Learning Products and Services				
Freight Charges	Free freight for orders over \$1000. For orders under \$1000 there is an 8% Shipping fee.				
AKJ Education (AKJ Wholesale LLC) 4702 Benson Ave Halethorpe, MD 21227 https://issuu.com/akjeducation/docs/akj_education_k8_catalog2017	Cindy Bruce Account Manager orders@akjeducation.com	Ph: 410-242-1602 Fax: 888-770-2338	30% off of retail price for Educational Supplies 0% for Educational Equipment	Business days: 7-10 Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges	10% of order with a \$7.50 minimum				
Deviations	Yes				
Deviations Noted	Discounts can vary depending on materials and binding of materials. Usual trade, paperback titles and materials will receive a 30% off retail price whereas a library bound or hardcover title or material might receive 10% off retail price. Please call 410-242-1602 for more clarification.				
Armadillo Clay & Supplies 3307 E 4th ST Austin, TX 78702 armadilloclay.com	Brent Freiburger Manager brent@armadilloclay.com	Ph: 512-385-7311 Fax: 512-385-1152	0% for Educational Supplies 0% for Educational Equipment	Business days: 3-7 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Other Catalogs	armadilloclay.com				
Freight Charges	Freight will be calculated based on weight and added to invoice.				

Art in History 200 Willis Dr Stockbridge, GA 30281 http://www.artinhistory.com	Mark Garrard CEO info@artinhistory.com	Ph: 866-278-5481 Fax: 844-515-7137	7% for Educational Supplies 0% for Educational Equipment	Business days: 1 Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Other Catalogs	Art in history products and services catalog bid				
Freight Charges	10%				
Vendor Reference Number	PO# Only				
Aves Audio Visual Systems, Inc. PO Box 500 Sugar Land, TX 77487 www.avesav.com	Angie Gomez Sales Administrator sales@avesav.com	Ph: 800-365-2837 Fax: 281-295-1310	0% for Educational Supplies 6-30% for Educational Equipment	Business days: 7-10 Business ARO Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Deviations	Yes				
Deviations Noted	Aves percentage discounts will vary between 6-30% depending on the manufacturer. Catalog in response attachments.				
Vendor Reference Number	2018-09				
CDW-G (CDW Government, LLC.) 230 N. Milwaukee Avenue Vernon Hills, IL 60061 www.cdwg.com	Mr. Soph Khoeun Account Manager sophkho@cdwg.com	Ph: 877-823-5948 Fax: 312-705-3740	3% - 13% for Educational Supplies 3% - 13% for Educational Equipment	Business days: 3-5 for in stock items. Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Other Catalogs	All items listed on online catalog (www.cdwg.com) eligible to 3% - 13% discount.				
Freight Charges	Free freight for lowest regular ground freight option.				
Deviations	Yes				
Deviations Noted	Returns and replacements must be requested within 30 days from date of invoice.				
Vendor Reference Number	None. Please indicate CDW-G quote # and/or catalog #'s in purchase orders.				
Channing Bete Company, Inc. One Community Place South Deerfield, MA 01373 www.channing-bete.com	Customer Service Agent Customer Service Agent Custsvcs@channing-bete.com	Ph: 800-628-7733 Fax: 800-499-6464	0% for Educational Supplies 0% for Educational Equipment	Business days: 12 days or less. Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges	Shipping and handling charges on orders under \$3,000 will be 9% of the total installment, with a \$9.95 minimum. For orders of \$3,000 or more, shipping and handling charges will be F.O.B. South Deerfield, MA and actual shipping charges will be added as a separate item to each installment's invoice. Drop shipping to multiple locations is available at \$17.00 per location. The customer must request this service when the order is placed. We ship most orders within one business day. Standard shipping from MA to TX is 4-5 business days. Please allow additional time for personalized orders.				
Deviations	Yes				
Deviations Noted	The following deviations apply: Price Discount:•Discounts are based on quantity ordered.•Prices effective December 30, 2016 are subject to change without notice.Shipping Terms:•The customer will confirm titles and shipping instructions at least 30 days prior to each shipment. The customer will be billed upon shipment of each installment order. The customer also has the option of prepaying each shipment and taking a 1% prepayment discount. Samples can be provided within 30 days of request, excluding Prevention Science Programs, Group Presentation Kits, Information Centers and American Heart Association products.Terms:•Net 30 days. Sole Source. Products that are on the same price list can be combined for quantity discounts. Add any number of different titles from a price list (for example, Price List A), your per-item price will be based on the total quantity of titles from that price list for Educational Supplies.				

Classroom Library Company (Conn Education, Inc.) 3901 Union Blvd. Suite 155 St. Louis, MO 63115	Ben Conn Sales ben@classroomlibrarycompany.com	Ph: 888-318-2665 Fax: 877-716-7272	25% for Educational Supplies 25% for Educational Equipment	Business days: 15 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
www.classroomlibrarycompany.com					
Other Catalogs	Classroom Library Co Catalog				
Freight Charges	Free Freight, \$100.00 min order				
Dell Technologies One Dell Way Round Rock, TX 78682 www.dell.com	Marlene Silva Account Manager Marlene.S@Dell.com	Ph: 512-513-8137 Fax: 512-283-2166	Varies for Educational Supplies Varies for Educational Equipment	Business days: 2-21 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	Varies				
Deviations	Yes				
Deviations Noted	Dell's pricing strategy is to price items according to quantities needed at the most competitive price possible. As such, discounts vary greatly depending on the type of item and the quantity needed. For La Joya ISD, Dell typically quotes using discounts at or above our Texas DIR contract. In order to obtain a pricing quote please contact Marlene Silva at 512-513-8137 or Marlene.S@Dell.com.				
DreamBox Learning, Inc. 547 Robinhood PL San Antonio, TX 78209 www.dreambox.com	Lisa McCorquodale-Robalin Texas Sales Manager lisam@dreambox.com	Ph: 210-394-7060/877-451-7845 Ext: 538 Fax: 425-484-6476	5% for Educational Supplies 5% for Educational Equipment	Business days: 10 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Deviations Noted	This is online software, so there is no delivery method.				
Education Advanced, Inc. 2702 E. 5th St. #372 Tyler, TX 75701	Erin Todd Regional Account Manager erin@educationadvanced.com	Ph: 903-858-4497	0% for Educational Supplies 0% for Educational Equipment	Business days: 3 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	Price depends on quantity ordered.				
Electronic Goldmine (Chaney Electronics Inc) PO Box 5408 Scottsdale, AZ 85261 www.goldmine-elec.com	Jocelyn Kemer Manager orderinfo@goldmine-elec.com	Ph: 480-451-7454 Fax: 480-451-9495	0% for Educational Supplies 0% for Educational Equipment	Business days: 1-2 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	Shipping cost is determined by the weight of the order				
Escue and Associates (Lektro, Inc.) 4309 River Ranch Circle Robstown, TX 78 www.escuebooks.com	Greg Escue President greg@escuebooks.com	Ph: 800-676-2093 Fax: 800-301-4040	20-30% for Educational Supplies 20-30% for Educational Equipment	Business days: 30-45 Days ARO Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Deviations	Yes				
Deviations Noted	20-30% off List Prices, depending on titles selected				

Failure Free Reading (JFL Enterprises Inc) P.O. Box 386 Concord, NC 28026 www.failurefree.com	Bret Baldwin Educational Consultant bret.baldwin@failurefree.com	Ph: 888-233-7323 Fax: 704-785-8940	0% for Educational Supplies 0% for Educational Equipment	Business days: 1-5 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges		Shipping charges equal 4% of print material purchased.			
Gateway Printing & Office Supply, Inc. 315 S. Closner Edinburg, TX 78539 www.gatewayp.com	Customer Service Customer Service csr.rgv@gatewayp.com	Ph: 956-383-3961 Fax: 956-316-0253	27% for Educational Supplies 10% for Educational Equipment	Business days: 1-3 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Other Catalogs		Gateway 2017/2018 Educational Materials Catalog (Online)			
HAZELDEN BETTY FORD FOUNDATION DBA; HAZELDEN PUBLISHING PO BOX 176 CENTER CITY, MN 55012 www.hazelden.org go to the bookstore	Helen Alsaid Account Manager- Vendor Administrator hazeldenpublishingrfrp@hazeldenbettyford.org	Ph: 800-328-9000 Ext. 4215 or Ext.4654 Fax: 651-213-4793	10% for Educational Supplies 0% for Educational Equipment	Business days: 14 business days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Other Catalogs		Treatment catalogs, Education Catalog and the Recovery Catalog-			
Freight Charges		Shipping and handling is 10% of subtotal of the order			
Deviations		Yes			
Deviations Noted		10% discount on all catalog items; exceptions are AA and NA World Services publications and jewelry and novelty items, Collections are exempt from the discount also.			
Vendor Reference Number		16641 account number			
Hermes Music (Hermes Trading Co., Inc.) 830 N. Cage Blvd. Pharr, TX, TX 78577	Eduardo Zamorano Jr. Director of Educational and Governmental Sales eddie.zamorano@hermes-music.com	Ph: 956-904-4459 Fax: 956-781-6748	10 to 40% off Retail Pricing 5% discount in store Shelf Pricing	Business days: 5-20 business days depending on availability. Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Deviations Noted		Does not apply to Clearance or On Sale items			
High End Advertising 2504 Santa Paula Mission, TX 78572 www.highendad.com	Katia Moya Owner kmoya@highendad.com	Ph: 956-600-7777	0% for Educational Supplies 0% for Educational Equipment	Business days: 15 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Other Catalogs		Leeds			
ITD Print Solutions / Rhinotek (Green Planet Investments) 2301 E. Del Amo Blvd. Carson, CA 90220 itdprintsolutions.com	Jason Zellers Account Executive jasonz@itdprintsolutions.com	Ph: 310-693-4370 Fax: 310-295-2426	0% for Educational Supplies 0% for Educational Equipment	Business days: 2 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes

Deviations	Buy 6 Toners get the 7th free.				
Freight Charges	Free				
J. Appleseed (Creative Company) 2140 Howard Dr W North Mankato, MN 55418	Jeanine McDonald V.P. Customer Care orders@appleseedmedia.com	Ph: 507-388-7323 Fax: 507-388-7330	30% for Educational Supplies	Business days: 10 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Jarrett Publishing Company P.O. Box 1460 Ronkonkoma, NY 11779	Goska Jarrett Office Manager markjarrett@comcast.net	Ph: 925-906-9742	0% for Educational Supplies 0% for Educational Equipment	Business days: 10 Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
http://stores.jarrettpub.com/social-studies-48/					
Freight Charges	We charge 10% shipping/handling in addition to the per item catalog prices.				
Junior Library Guild (MT Library Services, Inc.) 7858 Industrial Parkway Plain City, OH 43064	Barb Sanders Sales Support sales@juniorlibraryguild.com	Ph: 800-325-9558 Fax: 800-827-3080	0% for Educational Supplies	Business days: 15 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
https://www.juniorlibraryguild.com/					
Freight Charges	Free - we do not charge for shipping				
Learning Without Tears (formerly Handwriting Without Tears) (No Tears Learning, Inc) 8001 MacArthur Blvd. Cabin John, MD 20818	Deb Green Territory Manager	Ph: 301-263-2700 Fax: 832-221-1071 emailorders@lwtears.com	0% for Educational Supplies 0% for Educational Equipment	Business days: 7-10 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
https://shopping.lwtears.com/category/handwriting?m=TX					
Other Catalogs	Learning Without Tears is our only catalogue				
Deviations	Yes				
Deviations Noted	Current prices are available until 12-31-17. Prices change annually on January 1st.				
Nasco 901 Janesville Avenue Ft. Atkinson, WI 53538	Michelle Thomas Order Processing Manager orders@enasco.com	Ph: 800-558-9595 Fax: 800-372-1236	10-20% for Educational Supplies 10-20% for Educational Equipment	Business days: 3-5 days ARO Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
www.enasco.com					
Deviations	Special Education: 15% Ag Sciences: 10% Art & Crafts: 20% Science: 15% Physical Education: 10% FCS: 10% Math: 15% Early Learning: 15% Elem Ed: 15% Health Ed: 10% Secondary Math: 15% Best of Education: 15%				
Freight Charges	Nasco pays ground shipping to school facilities except for live materials ("LM" prefix) and items with a truck logo.				
Vendor Reference Number	19843				
National Inventors Hall of Fame 3701 Highland Park NW North Canton, OH 44720 www.invent.org	Kim Lindendorf Regional Consultant klindendorf@invent.org	Ph: 800-968-4332 x 1973; or 832-457-0426 Fax: 877-539-2803	0% for Educational Supplies 0% for Educational Equipment	Business days: 7-10 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes

Deviations Noted	Volume discounts are available.				
NewPath Learning 760-C Canning Parkway Victor, NY 14564	Linda Johanneman Accounting Manager ljohanneman@newpathlearning.com	Ph: 800-507-0966 Fax: 800-507-0967	0% for Educational Supplies 0% for Educational Equipment	Business days: 7 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
https://www.newpathlearning.com/contact/request-a-catalog/					
Deviations	Yes				
Deviations Noted	Volume discounts apply - please call 800-507-0966				
Pacific Learning 6262 Katella Ave. Cypress, CA 90630 www.pacificlearning.com	Customer Service Customer Service customer.service@pacificlearning.com	Ph: 800-279-0737 Fax: 714-516-8369	0% for Educational Supplies	Business days: 7-14 days ARO Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges	Shipping 10% of invoice for \$0 to \$1,999; 8% of invoice for \$2,000 and above.				
PaperDirect (Taymark) 4875 White Bear Parkway White Bear Lake, MN 55110 www.paperdirect.com	Kara Schneider Credit Department Lead ar@paperdirect.com	Ph: 800-760-1203 Fax: 800-210-4423	10% for Educational Supplies 10% for Educational Equipment	Business days: 5 business days for stock. Some items may vary depending on if there is production time. Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	Based on merchandise total, charge found under shipping and handling on our website www.paperdirect.com				
Quill Corporation 100 Schelster Road Lincolnshire, IL 60069 www.quill.com	Christopher Denton 847-789-7020 Ext 4352 e-order@quill.com	Ph: 800-634-4809 Fax: 800-789-2016	15% for Educational Supplies 15% for Educational Equipment	Business days: 1-2 Business days on stock items. Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Other Catalogs	2017 Quill Reference Guide				
Freight Charges	Small order fee \$7.99 for orders under \$45.				
Deviations	Yes				
Deviations Noted	10% Shredders 10% Monitors 10% PC Accessories (mice and keyboards) 10% Projectors 10% Stock Furniture Exclusions *Discount does not apply to computer peripherals (digital cameras, notebook computers, scanners, PDAs, drives, software and networking hardware), electronic office machines (copiers, fax machines), printers, E-Readers, multifunction machines, office communications equipment (phones, radios, DVD players, TVs, VCRs, and camcorders), Dell Products, vending and gumball machines, refurbished and closeout merchandise, taxes or freight charges. Items that are identified as Special Order in a Special Order catalog or that begin with the prefix "SPW" or "UNI" are also excluded from this discount offer. Discounts may not be used in combination with certain coupons, sales or promotions (including but not limited to Sales, Extreme Offers, Top Seller/Best Price items, Free Gift offers, Special offers, Clearance and Just for You offers).				
Vendor Reference Number	17-15693				
Realityworks 2709 Mondovi Road Eau Claire, WI 54701 www.realityworks.com	Kelly Greig Account Manager information@realityworks.com	Ph: 800-830-1416 Fax: 715-830-2050	0% for Educational Supplies 0% for Educational Equipment	Business days: up to 20 days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Freight Charges	Most items are 5% but can vary for bulky and over sized items.				

Renaissance Learning, Inc. PO Box 8036 2911 Peach Street 54495-8036 www.renaissance.com/products	Lizzie Jarzombek Field Account Executive Lizzie.Jarzombek@renaissance.com	Ph: 866-391-3314 Fax: 877-288-7642	0% for Educational Supplies 0% for Educational Equipment	Business days: 7-10 business days A.R.O. Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Other Catalogs	2017 Renaissance Catalog				
Freight Charges	Shipping and processing fees may apply. Please see attached addendum.				
Deviations	Yes				
Deviations Noted	Volume discounts, minimum orders, shipping and processing, and restocking fees may apply. Please see attached addendum for details.				
Vendor Reference Number	2018-09				
Saddleback Educational Publishing, Inc 3120-A Pullman Street Costa Mesa, CA 92626 www.sdlback.com	Lisa Taraborrelli contact@sdlback.com	Ph: 800-637-8715 or 714-640-5200 Fax: 888-734-4010 or 714-640-5298	0% for Educational Supplies	Business days: 7-10 Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges	Please see the attached terms letter for shipping charges.				
Vendor Reference Number	Bid #2018-09				
School Outfitters (Schoolhouse Outfitters LLC) 3736 Regent Ave Cincinnati, OH 45212 www.schooloutfitters.com	Shawn Donnellon Sales Representative sales@schooloutfitters.com	Ph: 800-260-2776 Fax: 800-494-1036	2% for Educational Supplies 2% for Educational Equipment	Business days: Varies Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Other Catalogs	www.schooloutfitters.com				
Freight Charges	Shipping will be added as a separate line item and varies by item.				
Deviations	Yes				
Deviations Noted	Shipping will be added to each order as a separate line item and will vary by item and manufacturer. Inside delivery, lift gate, installation, assembly, and removal of debris services are available for an additional charge. Delivery times may vary by item and manufacturer and all items will drop ship from the manufacturer. Some items are made to order and their delivery time will be clearly communicated at the time of order. Discounted prices on our website: www.schooloutfitters.com Volume discounts are available. You must call, email or chat to receive your contracted prices.				
School-it!, Inc. 922 Bowen St. Mission, TX 78572	Ramon Menchaca Sales Rep. nfo@school-it.com	Ph: 800-864-0255	0% for Educational Supplies 0% for Educational Equipment	Business days: 4 Weeks. Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	Freight Charges will vary depending on rush orders.				
Sundance Newbridge (Sundance/Newbridge,LLC) 33 Boston Post Road West Suite 440 Marlborough, MA 01752 sundancepub.com	Linda Pino Sales Representative lpino@sundancepub.com	Ph: 877-888-2969 Ext 1816 Fax: 800-356-7956	20% for Educational Supplies	Business days: 7 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Teacher Created Materials Inc. 5301 Oceanus Drive Huntington Beach, CA 92649 https://www.teachercreatedmaterials.com/administrators/special-resources/texas-resources/	Kathi Evans Sales and Operations Coordinator kevans@tcmpub.com OR customerservice@tcmpub.com	Ph: 800-858-7339 Fax: 888-877-7606	0% for Educational Supplies 0% for Educational Equipment	Business days: 7-10 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Other Catalogs	Resources for Texas Educations, 0%				

The College Board 250 Vesey Street New York, NY 10281	Amanda Dawson Senior Director, K-12 adawson@collegeboard.org	Ph: 512-721-1832	0% for Educational Supplies 0% for Educational Equipment	Business days: 30 Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
http://collegeboard.org					
Other Catalogs					
Please see attachments					
Freight Charges					
10% S/H charges for SpringBoard orders only.					
The Latino Family Literacy Project (Lectura, Inc.) 1107 Fair Oaks Avenue #225 South Pasadena, CA 91030	Lori Schiffhauer Office Manager info@LatinoLiteracy.com	Ph: 626-799-3851 Fax: 626-799-7341	0% for Educational Supplies	Business days: 5 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
http://www.lecturabooks.com/wp-content/uploads/2016/11/Catalog-2016-B.pdf					
Freight Charges					
\$20.00 per lending library, literacy kit, or phonics set; shipping rate for individual books is based on quantity, as noted on price list.					
The Walking Classroom Institute 1414 Raleigh Road, Suite 295 Chapel Hill, NC 27517	Carolyn Kern Office Manager Carolyn@TheWalkingClassroom.org	Ph: 919-240-7877 Fax: 919-240-7969	0% for Educational Supplies 0% for Educational Equipment	Business days: 7 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
www.TheWalkingClassroom.org/store/					
Other Catalogs					
http://www.thewalkingclassroom.org/store/					
Deviations					
Yes					
Deviations Noted					
Located in North Carolina, shipping could take a few extra days.					
Wal-Mart store#4508 (Wal-Mart Corporation) 1705 Expy 83 Penitas, TX 78576	Amanda Nino Assistant Manager nino790@gmail.com	Ph: 956-580-6840 Fax: 956-580-3449	0% for Educational Supplies 0% for Educational Equipment	Business days: 0 Destination FOB LJISD: No Bid for Cash-Carry Prices: Yes	Yes



LA JOYA INDEPENDENT SCHOOL DISTRICT

Educational Materials & Equipment RFP #2018-54 Tabsheet

Vendor	Contact	Phone	Discount	Delivery	Awarded
ABDO Publishing P.O. Box 398166 Minneapolis, MN 55439 abdopublishing.com	Pat Dumdei Customer Service Manager customerservice@abdopublishing.com	Ph: 800-800-1312 Fax: 800-862-3480	0% for Educational Supplies 0% for Educational Equipment	Business days: 7-10 Destination FOB LJISD: Yes	Yes
Other Catalogs ABDO Elementary School; ABDO Middle-High School; Abdo Digital; ABDO Fiction					
Deviations Noted Catalog prices reflect a 30% discount from list prices. No additional discount will be taken from catalog prices. Delivery in 7-10 business days, not 5.					
Abecedarian (Ursula A. Jackson) P.O. Box 92843 Austin, TX 78709-2843 www.alphabetletter.com	Andrie Cantu Manager info@alphabetletter.com	Ph: 800-342-1165 Fax: 512-233-2689	0% for Educational Supplies 0% for Educational Equipment	Business days: 5 Destination FOB LJISD: No	Yes
Freight Charges Shipping: Up to \$99.99 = \$10.00; \$100.00 - \$1,499.99 = 10%; Over \$1,500.00 = 5%					
Advantage Imaging Supply, Inc 32234 Paseo Adelanto Suite F San Juan Capistrano, CA 92675 http://www.aisink.com/	James Reid Director of Sales jamesr@aisink.com	Ph: 1-800-805-7720 Fax: 1-949-388-6304	0% for Educational Supplies 0% for Educational Equipment	Business days: 2-4 Destination FOB LJISD: Yes	Yes
Apex Learning Inc. 1215 4th Ave, Suite 1500 Seattle, WA 98161 https://www.apexlearning.com/;	Jonathan Guerra Director of Sales, TX salesdocs@apexlearning.co,	Ph: 956-739-0955 Fax: 206-381-5601	0% for Educational Supplies 0% for Educational Equipment	Business days: 2	Yes
Freight Charges The Apex Learning digital curriculum is an existing solution delivered via the web, freight charges are not applicable.					
Deviations Noted Please see catalog / price list.					
Arbor Scientific (ASI Associates Inc) P.O. Box 2750 Ann Arbor, MI 48106	Customer Service mail@arborsci.com	Ph: 800-367-6695 Fax: 866-477-9373	0% for Educational Supplies 0% for Educational Equipment	Business days: 5-10 calendar days Destination FOB LJISD: No Bid for Cash-Carry Prices: Yes	Yes
Other Catalogs www.arborsci.com all products are eligible					
Freight Charges Freight will be approximately 8% of the invoice or \$7.00, whichever is greater. Freight will be prepaid on the invoice.					
Deviations Noted No samples will be provided.					
B.E. Publishing PO Box 8558 Warwick, RI 02888 www.bepublishing.com	LaFaith Washington Sales Rep erin@bepublishing.com	Ph: 888-781-6921 Fax: 401-781-7608	5% for Educational Supplies 5% for Educational Equipment	Business days: 7-10 days from PO receipt Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Other Catalogs Spring/Summer 2018					
Freight Charges 8.5% of total invoice					
Vendor Reference Number EMM5%					
Bearport Publishing 45 W 21st Street Suite 3B New York, NY 10010 bearportpublishing.com	Rebekah Elliott Marketing Associate service@bearportpublishing.com	Ph: 877-337-8577 Fax: 866-337-8557	30% for Educational Supplies 0% for Educational Equipment	Business days: 5-7 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Other Catalogs Fall 2017 Catalog, Spring 2018 Catalog					

Betsy Ross Flag Girls, Inc. 11005 Garland Road Dallas, TX 75218 www.BetsyRossFlagGirl.com	Dave Powe I.S.D. Consultant salesx@betsyrossflaggirl.com	Ph: 800-238-7976 Fax: 214-323-2243	17% for Educational Supplies 0% for Educational Equipment	Business days: 7 - 10 on stock items custom or special orders may take longer call for delivery time Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges		We pay freight on most orders see deviations for exceptions.			
Deviations Noted		No free shipping on outside flag poles or rush orders requiring 1-3 day delivery. No free shipping on heavy weighted bases and pole toppers for indoor flag sets. Flag discount does not apply to custom flags. Some flag and equipment orders may receive higher than 17%. Call or email for discount.			
Bright Therapy Solutions, LLC 2017 W 3 Mile Line Mission, TX 78573 www.brighttherapysolutions.com	Martha Gomez Office Manager brightherapysolutions@yahoo.com	Ph: 956-424-7555 Fax: 956-424-7805	Call for quote for Educational Supplies	Business days: 15 days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Brodart Co. 500 Arch Street Williamsport, PA 17701 www.shopbrodart.com	Ben Fink Bid Correspondent supplies.quotes@brodart.com	Ph: 888-820-4377 Fax: 800-578-1064	15% for Educational Supplies 15% for Educational Equipment	Business days: 7-10 days ARO if in stock, 3-4 weeks if on backorder. See attached Terms & Conditions for full terms. Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges		Free shipping on consumable supply orders over \$50. Shipping charges will be quoted and included in item price for durable supplies, equipment, and furniture. Exclusions apply. Please see attached Terms & Conditions for full terms.			
Vendor Reference Number		89822			
Deviations Noted		Please see attached Terms & Conditions.			
Bruins Montessori Int'l USA Inc 4651 S. Westmoreland Road Dallas, TX 75237 www.bruinsmontessori.com	Chuck Skeels Office Manager bruins.usa@gmail.com	Ph: 800-990-9012 Fax: 214-337-6226	10% for Educational Supplies 10% for Educational Equipment	Business days: 5-10 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
bulbapp.com 400 E. Simpson St., Suite 230 Lafayette, CO 80026 www.bulbapp.com	David Hughey Chief Operating Officer rabs@bulbapp.com	Ph: 303-522-6972	0% for Educational Supplies	Business days: 7	Yes
Deviations Noted		Bulb, Inc. provides web based Digital Portfolios Software as a Service (SaaS) for students and teachers. Tiered pricing is based on the number of subscriptions and years of contract. Professional Development is offered with purchase. See attached "Description & Pricing".			
Carnegie Learning, Inc 437 Grant Street Suite 1906 Pittsburgh, PA 15219	Edna Carter Account Executive ecarter@carnegielearning.com	Ph: 956-459-2791 Fax: 412-690-2444	0% for Educational Supplies 0% for Educational Equipment	Business days: 3 to 5 days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Carolina Biological Supply 2700 York Road Burlington, NC 27215 www.carolina.com	Customer Service Department customer_service@carolina.com	Ph: 800-334-5551 Fax: 800-222-7112	5% for Educational Supplies 5% for Educational Equipment	Business days: 7 - 10 days after receipt of order Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Vendor Reference Number		P104239			
Deviations Noted		Please see the attached Carolina Proposal Letter for discount exclusions and freight terms. Pricing offered is a discount from unit list price at www.carolina.com.			
Cengage Learning, Inc. 5191 Natort Blvd. Mason, OH 45040	Customer Service Representative National Geographic: schoolcustomerservice@cengage.com Gale: gale.orders@cengage.com	Ph: National Geographic: 888-915-3276 Gale: 800-877-4253, press 2 Fax: National Geographic: 800-487-8488 Gale: 800-414-5043	0% for Educational Supplies	Business days: 7-10 Business Days Destination FOB LJISD: Yes	Yes
Other Catalogs		National Geographic: www.ngl.cengage.com Gale: www.gale.com			
Freight Charges		National Geographic: Estimated delivery is 10% of the total order. Actual shipping/handling charges will be included in the invoice total. Catalog prices are subject to change without notice. Catalog prices contain all applicable discounts. Gale: Cengage Learning provides free shipping of Gale print orders. Gale will deliver to your location's loading facility, but will not unpack and shelve products. Gale's shipping terms are FOB shipping point on all orders.			

Center for the Collaborative Classroom 1001 Marina Village Pkwy., Suite 110 Alameda, CA 94501 www.collaborativeclassroom.org	Nick Golden, Jaqui Frankle, Lupe Melero Client Support Coordinator clientsupport@collaborativeclassroom.org	Ph: 800-666-7270 ext. 5 Fax: 510-842-0348	0% for Educational Supplies	Business days: 10 Business days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	Orders over \$100—add 8% of the materials subtotal Orders over \$10,000 shipping to one location—add 4% of the materials subtotal Orders over \$25,000 shipping to one location—free shipping				
Vendor Reference Number	112949				
CEV Multimedia, Ltd. 1020 SE Loop 289 Lubbock, TX 79404 www.icevonline.com	Customer Support customersupport@cevmultimedia.com	Ph: 800-922-9965 Fax: 800-243-6398	0% for Educational Supplies 0% for Educational Equipment	Business days: 10 days after receipt of signed purchase order and all required information	Yes
Charles A. Dana Center (University of Texas at Austin) 1616 Guadalupe Street Suite 3.206 Austin, TX 78701-1222 https://www.utdanacenter.org/products/	Cynthia Flores Team Lead for Finance cflores@austin.utexas.edu	Ph: 512-471-6190 Fax: 512-232-1829	0% for Educational Supplies 0% for Educational Equipment	Business days: 5-7 Business Days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges	Shipping costs are not included as they are calculated based on the order total and are as follows: \$0.01 - \$50.00 is \$8.50; \$50.01 - \$100.00 is \$13.50; \$100.01 - \$250.00 is \$19.50; over \$250.00 is 8% of the order total				
Deviations Noted	Please see the attached for deviations.				
Cherry Lake Publishing & Sleeping Bear Press (CBM LLC) 1750 Northway Drive, Ste. 101 North Mankato, MN 56003 www.cherrylakepublishing.com	Mary Randall Customer Service Representative customerservice@cherrylakepublishing.com	Ph: 866-918-3956 Fax: 866-489-6490	30% Off List Price for Educational Supplies	Business days: 5 Business Days without processing Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Other Catalogs	2017-2018 Cherry lake Publishing/Sleeping Bear Press Library Catalog				
Cielo Office Products 1408 E. Jasmine Ave. Ste. A McAllen, TX 78501 www.cielooffice.com	Eloy Olivarez eolivarez@cielooffice.com	Ph: 956-688-6001 Fax: 956-688-6012	0-65% for Educational Supplies 0-65% for Educational Equipment	Business days: 1-3 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
ClassroomProducts LLC 3741 Springfield Jamestown Rd Springfield, OH 45502 www.privacyshields.com	Ron Zerrer Co-Owner rzerrer@privacyshields.com	Ph: 800-315-0741 Fax: 937-342-1703	0% for Educational Supplies 0% for Educational Equipment	Business days: 3-4 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Constructive Playthings (US Toy Co., Inc.) 13201 Arrington Rd. Grandview, MO 64030 www.constructiveplaythings.com	Customer Service 800-448-4114 Customer Service Manager cp@constructiveplaythings.com	Ph: 800-448-4115 Fax: 816-761-9295	15% for Educational Supplies 15% for Educational Equipment	Business days: 7-10 business days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	Free UPS on orders of \$300 or more and free truck shipping on orders of \$750.00 or more.				
Vendor Reference Number	83FT300-2018-54				
Coole School, Inc. 1213 West Loop North, Suite 100 Houston, TX 77055 www.cooleschool.com	Paula Ogg President pogg@cooleschool.com	Ph: 800-364-1400 Fax: 713-812-9588	25% for Educational Supplies	Business days: 35 days Destination FOB LJISD: No Bid for Cash-Carry Prices: Yes	Yes
Deviations Noted	Shipping and handling is tacked on to bid. It is \$.42/planner.				
Core Business Solutions 4014 N. Jackson Pharr, TX 78577	Baldomero Gonzalez Public Sector Manager publicsector@cbs-tx.com	Ph: 956-627-1500 Fax: 956-971-8357	0% for Educational Supplies See catalog for Educational Equipment	Business days: 2 weeks Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes

Cytek Media Systems, Inc. 126 NW Jackson St Topeka, KS 66603-3310 https://sites.google.com/site/cytekmediasytems/home	Steve Patton A/V Sales Specialist stave.patton@cytekmedia.com	Ph: 800-255-0064 Fax: 210-247-9689	Up to 40% for Educational Supplies Up to 40% for Educational Equipment	Business days: Normal delivery is 10 business days for in-stock items. Bid for Cash-Carry Prices: No	Yes
Freight Charges	On truck line items quantity, size, and weight determine freight charge. Some item might be able to ship by Fedex, UPS, or DHL.				
Vendor Reference Number	22529				
EAI Education (Eric Armin Inc) P.O. Box 7046 Oakland, NJ 07436 http://www.eaieducation.com/digitalcatalog	Barbara Ryniak Customer Service Manager info@eaieducation.com	Ph: 800-770-8010 Fax: 201-891-5689	15% with exceptions for Educational Supplies	Business days: 5-8 business days ARO Destination FOB LJISD: No	Yes
Other Catalogs	EAI K-12 Math Catalog & EAI Elementary Catalog are published in the Spring & Fall of each year. Discount applies to the current catalog pricing.				
Freight Charges	Shipping on orders over \$100 is Free; under \$100 add \$7 for shipping. ALL products from Texas Instruments, Sharp, Casio and Vernier; furniture, carpets, drop-shipped items, and storage are not eligible for free shipping and do not apply toward the \$100 minimum order. Standard shipping rates will apply to all excluded items.				
Deviations Noted	Catalog discount does not apply to all Texas Instruments, Sharp, Casio, Vernier, littleBits, Cubelets, Ozobots, Sphero, Makey Makey, Sam Labs, SeBoards, Wonder Workshop and MyChron Timers, plus drop-shipped items, furniture, carpets and select storage containers. Discount cannot be combined with any other coupons, sale prices, special offers, bids or quote pricing. Credit card payment is not accepted on calculators or Vernier products.				
EBSCO Information Services 110 Olmsted St Ste 100 Birmingham, AL 35242 www.ebsconet.com	Justice Bahrychuk Customer Service Representative jbahrychuk@ebSCO.com	Ph: 855-500-1711 Fax: 205-995-1613	2-18% discount on subscriptions based on the mix of titles ordered for Educational Supplies 0% for Educational Equipment	Business days: 45-60 days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Deviations Noted	EBSCO will provide sample copies at no cost, as allowed by publishers. If the publisher charges a fee for a sample copy, we will inform you of the cost and obtain your approval prior to purchasing the sample copy. Please note that EBSCO is not a representative of the publisher and does not receive, stock or mail the issues. Subscriptions are delivered directly from the publisher or their fulfillment center. The Library may cancel the contract at any time; however, the purchaser will be liable for charges for any subscriptions for which EBSCO has already paid the publisher.				
ECS Learning Systems PO Box 440 Bulverde, TX 78163-0440 http://www.ecslearningsystems.com/	Sam Barnes Chief Operating Officer customercare@ecslearningsystems.com	Ph: 800-688-3224 Fax: 877-688-3226	25% discount on STAAR Master items only for Educational Supplies 0% for Educational Equipment	Business days: 3-4 Business Days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges	Under \$55 add \$8.95, \$55.01 to \$500 add 16%, \$500.01 to \$2,000 add 12%, \$2,000.01 to \$5,000 add 10%, Over \$5,000 add 8%				
Edgenuity Inc. 8860 E. Chaparral Rd., Suite 100 Scottsdale, AZ 85250	Chris Cole Account Executive ar@edgenuity.com	Ph: 512-809-9984 Fax: 480-423-0213	0% for Educational Supplies 0% for Educational Equipment	Business days: 5-7 business days	Yes
Vendor Reference Number	Edgenuity Quote Number				
Deviations Noted	Please see attachment titled "Edgenuity's Price List - Exceptions - and Standard Terms & Conditions" for Edgenuity's requested deviations. Please see document for pricing options. Volume discounts apply.				
Education Galaxy LLC 2201 N Central Expressway Suite 121 Richardson, TX 75080 www.educationgalaxy.com	Jeremy Verret CEO info@educationgalaxy.com	Ph: 844-542-5299 Fax: 972-212-7298	0% for Educational Supplies 0% for Educational Equipment	Business days: 2 Bid for Cash-Carry Prices: No	Yes
EM Bilingual Education Consultant 3640 Calle Nortena Brownsville, TX 78526 www.aprendamosaleer.com	Evangelina Trevino and Maria Esther Garza Authors/Owners evangelinatrevino@yahoo.com / aprendamosal@gmail.com	Ph: 956-266-1909/956-466-0391	0% for Educational Supplies 0% for Educational Equipment	Business days: 30 days Bid for Cash-Carry Prices: No	Yes
Other Catalogs	Aprendamos A Leer				
Freight Charges	8%				
Vendor Reference Number	23169				
Escue and Associates (Lektro, Inc.) 4309 River Ranch Circle Robstown, TX 78380 www.escuebooks.com	Greg Escue President greg@escuebooks.com	Ph: 800-676-2093 Fax: 800-301-4040	20-30% off List Price for Educational Supplies 0% for Educational Equipment	Business days: 30-45 Days ARO Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	Free Shipping				

Fisher Science Education (Fisher Scientific Company, LLC) 4500 Turnberry Dr Hanover Park, IL 60133 www.fisheredu.com	Customer Service fse.custserv@thermofisher.com	Ph: 800-955-1177 Fax: 800-955-0740	30% for Educational Supplies 30% for Educational Equipment	Business days: 3-5 days ARO Destination FOB LJISD: No	Yes
Other Catalogs	Fisher Science Education 2018				
Freight Charges	Free Shipping on orders over \$150.00 excluding live, hazardous and motor freight items. A \$15.00 haz mat, fee will be charged where applicable.				
Deviations Noted	Discount is off of the Fisher Science Education 2018 catalog through 12/31/18. As of 1/1/19, discount will be off of the 2019 published list prices.				
Frog Publications, Inc. 11820 Uradco Pl., Ste 105 San Antonio, FL 33576 https://www.frog.com	Wendy Alli Operations Manager customerservice@frog.com	Ph: 800-777-3764 Fax: 352-588-0863 or 800-329-3764	0% for Educational Supplies 0% for Educational Equipment	Business days: 3-10 Business Days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Other Catalogs	2017/2018 Frog Publications catalog 0%				
Freight Charges	\$7.00 for orders under \$60, Freight Prepaid & Added to Invoice. Free shipping on orders \$60 and over.				
Deviations Noted	Multiple carriers are used for shipments. If a school purchases a small item, it will ship out via First Class Mail or Priority Mail since UPS charges can cost more than the item and/or invoice total itself. Freight shipments are usually shipped by truck, usually Old Dominion or R&L Carriers.				
Frog Street Press (Frog Street Press, Inc.) 800 Industrial Blvd. Ste 100 Grapevine, TX 76051 www.frogstreet.com	Shannon Baxter Customer Care Manager customerservice@frogstreet.com	Ph: 800-884-3764 Fax: 800-759-3828	0% for Educational Supplies 0% for Educational Equipment	Business days: Orders are typically shipped within 10 business days Destination FOB LJISD: No Bid for Cash-Carry Prices: Yes	Yes
Other Catalogs	Catalogs are listed on the Frog Street website: www.frogstreet.com, Catalogs include the Sing and Read Catalog and Professional Learning Catalog.				
Freight Charges	Shipping & Handling for orders over \$50 is 15%. There is a \$4.99 minimum charge for orders less than \$50 placed on our website. For all other orders, there is an \$8.00 minimum charge.				
Deviations Noted	Claims for returns must be reported to customer service within 15 days of receipt. Upon reporting to customer service, you will be given a Return Authorization Form to complete. Please include the form when returning the materials. Returns must be unopened, in the original packaging and in perfect condition. All charges associated with returning materials, including shipping/handling, are the responsibility of the customer. A 25% restocking fee will be applied to all returns and deducted from the return amount. A credit will be issued to your account. Opened CD's & software may not be returned. Most orders are shipped within three business days after the order is received. Orders that are collections of products may require a little extra time as these are built when your order is placed. During our high volume season (March-September), your order may take longer to process. Please plan accordingly. Shipping carriers are determined by Frog Street Press. Our preferred shipper is UPS. The transit time for orders is under five days from Texas to anywhere in the US (with the exception of delays due to bad weather). Orders shipping to locations outside of the continental US may be shipped via USPS (Mail).				
Glendale Parade Store, LLC 192 Paris Ave. Northvale, NJ 07647-2016 www.paradestore.com	Michele Rios CSS customerservice@glendale.com	Ph: 800-653-5515 Fax: 800-555-9269	0% for Educational Supplies 0% for Educational Equipment	Business days: 3-5 for in stock items, 2-3 weeks for out of stock items. Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges	Free shipping if ordering \$500.00 or more in merchandise. Please see shipping chart www.paradestore.com				
Hands-On Tasks Inc. (Richards Investments Inc.) 3410 Springbury LN Katy, TX 77494 www.handsontasks.com	Michael Solberg Director of Operations mds@handsontasks.com	Ph: 800-655-2078 Fax: 281-392-7380	0% for Educational Supplies 0% for Educational Equipment	Business days: 2 days on in-stock items; 2-4 weeks for non-stock items Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges	10% prepaid and added to invoice. Custom quoted discount for over \$5K				
Deviations Noted	Shipping charges are 10% prepaid and added to invoice. Custom quote available for over \$5K.				
Hawthorne Educational Services, Inc. 800 Gray Oak Dr. Columbia, MO 65201 www.hawthorne-ed.com	Customer Service CSR orders@hawthorne-ed.com	Ph: 800-542-1673 Fax: 800-442-9509	0% for Educational Supplies 0% for Educational Equipment	Business days: 7-10 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Heinemann (Greenwood Publishing) 361 Hanover Street Portsmouth, NH 03801 www.heinemann.com	custserv@heinemann.com	Ph: 800-225-5800 Fax: 877-231-6980	0% for Educational Supplies 0% for Educational Equipment	Business days: 5 - 7 business days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges	Shipping/freight is prepaid and added to invoice and is a percentage of total order - \$0-\$2,000=10%; \$2,000-\$10,000=9%; \$10,000-\$50,000=8.5%; \$50,000-\$100,000=8%; \$100,000-\$200,000=7%; over \$200,000=6%; minimum is \$7.00.				
Deviations Noted	Our catalog and website reflect a 20% discount off list price.				

High End Advertising 2504 Santa Paula Mission, TX 78572 www.highendad.com	Katia Moya Owner kmoya@highendad.com	Ph: 956-600-7777	0% for Educational Supplies 0% it will depend on the item for Educational Equipment	Business days: 15 days Bid for Cash-Carry Prices: Yes	Yes
Freight Charges	It will depend on the item.				
Hudl (Agile Sports Technologies) 151 N. 8th Street Suite 250 Lincoln, NE 68508 www.hudl.com	Agile Sports Technologies, Inc. dba Hudl billing@hudl.com	Ph: 402-817-0060 Fax: 866-851-7148	0% for Educational Supplies 0% for Educational Equipment	Business days: 3-5 Business days	Yes
Vendor Reference Number	Please reference the name of the school and Invoice number that is being paid for.				
Indeco Sales (Indeco Sales, Inc.) 805 E. 4th Ave Belton, TX 76513 http://indecosales.com/	Martin Pena Territorial Sales Representative martin.pena@indecosales.com	Ph: 956-238-9107 Fax: 254-939-5546	50% - 60% percent discount from list price for Educational Supplies 50% - 60% percent discount from list price for Educational Equipment	Business days: 30-45 days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Other Catalogs	Wood Design, Artcobell, Maco Manufacturing, HON, Moore Co. Cherryman, JSI, Norva Nivel, Amtab etc...				
Vendor Reference Number	Martin Pena, II				
Kaplan Early Learning Company PO Box 609 1310 Lewisville-Clemmons Rd. Lewisville, NC 27023 www.kaplanco.com	Order Placement Department info@kaplanco.com	Ph: 800-334-2014 Fax: 800-452-7526	15% for Educational Supplies 15% for Educational Equipment	Business days: 10 Days ARO for in-stock item. 2-6 weeks for dropship items. 30 Days for backordered items. Destination FOB LJISD: Yes	Yes
Other Catalogs	The Early Childhood Edition - 15% Kaplan Elementary - 15% Infant/Toddler - 15%				
Freight Charges	Free UPS shipping on orders of \$300 or more. Truck items are excluded from shipping offer.				
Vendor Reference Number	652				
Deviations Noted	Discount will be applied to catalog/web pricing in effect at time order is placed. Our offer is not valid with any other sales offers, bids, quotes, coupons or discounts. "All About ECERS-R", "All About ITERS-R", professional development, Tot Tree (#96616), Gaggie Buggy (#26792), laminators & accessories, and Lego products. Shipping Exclusions: Excludes Next Day Air, 2nd Day Air, and K-Truck delivery services.				
Learning Zone (Kimco Educational Products Inc.) 10531 Gulfdale San Antonio, TX 78216 www.learningzonecatalog.com	Brenda Hwang Bid Coordinator learningzoneinfo@yahoo.com	Ph: 210-341-4373 Fax: 210-341-8760	10% for Educational Supplies 10% for Educational Equipment	Business days: 7 to 21 Business days Bid for Cash-Carry Prices: Yes	Yes
Other Catalogs	www.learningzonecatalog.com Learning Zone 2017-2018				
Freight Charges	Free Shipping on orders of \$150.00 or more not consisting of furniture, equipment, rugs & carpets. Orders under \$150 not consisting of furniture, equipment, rugs & carpets will be charged a min \$9.00 for shipping. Shipping charges always apply to furniture, equipment, rugs & carpets orders. Call for quote.				
Deviations Noted	Sale items, clearance items, testing materials & books, assessment materials & books & STAAR materials & books are not subject to discount.				
Learning ZoneXpress (Learning ZoneXpress, Inc.) 667 E Vine St Owatonna, MN 55060 www.learningzonexpress.com	Customer Care customercare@learningzonexpress.com	Ph: 888-455-7003 Fax: 507-455-3380	10% for Educational Supplies 10% for Educational Equipment	Business days: 5-7 days if items are in stock Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	8% Shipping and Handling added to order total				
Lectorum Publications, Inc. 205 Chubb Avenue Lyndhurst, NJ 07071 www.lectorum.com	Gladys Ochoa Customer Services Manager www.gochoa@lectorum.com	Ph: 800-345-5946 ext 2226 Fax: 877-532-8676	0% for Educational Supplies	Business days: Delivery Time - In stock items are ship within 8 days. Out of stock items: Domestic: ship within 10-12 days - Foreign: Ship within 6-8 Weeks Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes

Freight Charges	Shipping Charges \$10.00 on orders up to \$99.99 net. 10.5% on orders from \$100.00 to \$1,999.99 net. 9.5% on orders from \$2,000.00 to \$4,999.99 net. Orders in excess of \$5,000.00 net are shipped free of charge if sent to one location.				
Deviations Noted	The 20% discount we offer to schools is firm for the contract period and it is already reflected in our 2018 catalog. Publisher's list prices are subject to change, if so, changes will be reflected in our 2019 catalog prices. All books are guaranteed and may be returned for full credit (not applicable to processed books). Returns must be made within 30 days of receipt of shipment in sealable condition, unmarked, uncirculated and accompanied by a copy of our return authorization. Statement of Warranty. We offer a 12 months warranty for our PREBOUND titles only. They are manufactured to the standards of the Library Binding Institute Standards.				
LEGO Education (LEGO Brand Retail) 501 Boylston Street, 4103 Boston, MA 02116 www.legoeducation.us	Betty Justus Regional Account Manager Betty.Justus@LEGO.com Cell 214-244-5209	Ph: 800-350-8035 Fax: 360-365-9203	2% for Educational Supplies 2% for Educational Equipment	Business days: 7-10 Days upon receipt of PO Bid for Cash-Carry Prices: No	Yes
Other Catalogs	2%				
Freight Charges	Shipping charges will be waived on all orders over \$450				
LightSail Education 115 Broadway 13th Floor New York, NY 10006 www.lightsailed.com	Mike Bleiwas Customer Manager mike@lightsailed.com	Ph: 607-414-0043	0% for Educational Supplies 0% for Educational Equipment	Business days:	Yes
Deviations Noted	LightSail is a SaaS (Software as a Service) digital literacy platform - no shipping is required. There is a processing period to provide student/teacher usernames and passwords, which will not exceed five business days (as required by the terms & conditions outlined in this bid). If La Joya ISD decides to request a visit by an instructional coach to aid teachers and technology leaders with program implementation, the full implementation typically takes less than two weeks.				
Lone Star Learning (Lone Star Learning Sales & Marketing, Inc.) P.O. Box 6606 Lubbock, TX 79493 LoneStarLearning.com	Gala Bohannon Director of Customer Service sales@lonestarlearning.com	Ph: 800-575-1424 Fax: 800-281-1407	0% for Educational Supplies	Business days: 10 max Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	12% (\$10 min)				
Magazine Subscriptions PTP 2707 Princeton Dr Austin, TX 78741 www.magazinesptp.com	Melvin Clearman IT Specialist mag.subscription.ptp@att.net	Ph: 800-733-5470 Fax: 512-442-5253	30% for Educational Supplies 0% for Educational Equipment	Business days: 60 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Other Catalogs	Magazines 0/15/30%				
Deviations Noted	30-90 days delivery after receipt of purchase order depending on the magazine				
Marco Products, Inc. P.O. Box 686 Hatfield, PA 19440 www.marcoproducts.com	Kathy Crocco Bid Manager sales@marcoproducts.com	Ph: 800-448-2197 Fax: 215-956-9041	Varies - please see deviations for Educational Supplies 0% for Educational Equipment	Business days: 5-7 business days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges	Shipping costs are prepaid and added. Please see attached shipping breakdown sheet.				
Deviations Noted	Discounts for orders over \$500.00 to \$749.00 - 5%, orders \$750.00 to \$999.99 - 10%, orders \$1000.00 and up 15%.				
Mardel Inc. 7727 SW 44th St. Oklahoma City, OK 73179 www.mardel.com/schools	Purchase Order Clerk 4057451302 www.mardel.com/schools	Ph: 405-745-1111 Fax: customer.service@mardel.com	0% for Educational Supplies 0% for Educational Equipment	Business days: 5-7 Destination FOB LJISD: Yes	Yes
Freight Charges	\$0-24.99 = \$5.99, \$25-74.99 = \$7.99, \$75+ = Free Shipping				
Math Teachers Press, Inc. 4850 Park Glen Road Minneapolis, MN 55416 http://www.movingwithmath.com/ virtual-catalog/	Le Ann Schommer Accountant accounting@movingwithmath.com	Ph: 800-852-2435 Fax: 952-546-7502	0% for Educational Supplies 0% for Educational Equipment	Business days: Goods are delivered within approximately 30 days of order when requested products are in stock. Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Freight Charges	Shipping is charged to buyer at \$10 per order or 10% of total order cost, whichever is greater. Expedited shipping options are available at-cost.				
MathWarm-Ups.com (Baker & Petsche Publishing LLC) 45 Meandering Way Round Rock, TX 78664	Renee A Petsche CFO/ Partner sales@matharm-ups.com	Ph: 877-310-2257 Fax: 512-310-2267	0% for Educational Supplies 0% for Educational Equipment	Business days: USPS Priority mail 2-3 days Destination FOB LJISD: Yes	Yes

Medixsoft Inc 809 Office Park Circle Ste 200 Lewisville, TX 75057 www.medixsoft.com	Rodolfo Hernandez Sales Director rhernandez@medixsoft.com	Ph: 214-504-4896	Discount varies for Educational Supplies Discount varies for Educational Equipment	Business days:Varies per needs.	Yes
Midwest Technology Products (Midwest Shop Supplies Inc) P.O. Box 3717 Sioux City, IA 51102-3717 www.midwesttechnology.com	Sarah Cruz Sales Associate orders@midwesttechnology.com	Ph: 800-831-5904 Fax: 800-285-7054	5% for Educational Supplies 5% for Educational Equipment	Business days: 10-20 Destination FOB LJISD: Yes	Yes
Vendor Reference Number	DISC CUST 21177				
Monster Technology, LLC 15342 Hawthorne Blvd #302 Lawndale, CA 90260 https://www.shopmonstertechnology.com	Ryan Fedor Account Executive RyanFedor@monstertechnology.net	Ph: 877-227-0142 ext 313 Fax: 424-645-0741	0% for Educational Supplies 0% for Educational Equipment	Business days: 1-4 days on Toner 1-6 days on Lamps and equipment Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Deviations Noted	Prices are already discounted 30-40% below large office product stores.				
Music in Motion 1601 E. Plano Pkwy, Suite 100 Plano, TX 75074 www.musicmotion.com	Customer Service Dept orders@musicmotion.com	Ph: 800-445-0649 Fax: 866-943-8906	0% for Educational Supplies 0% for Educational Equipment	Business days: 7-10 Business days ARO for In-Stock items Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Vendor Reference Number	CRM# 1642				
Deviations Noted	Free shipping and handling does not apply to heavy, oversized, or drop ship items, see information sheet to view rates. Bid number must be referenced on purchase orders and quote requests to receive bid discount \$25.00 minimum for purchase orders				
myON, LLC 6625 West 78th Street Suite 220 Bloomington, MN 55439 www.myon.com	Erin Berleq Order Management orders@myon.com	Ph: 800-864-3899 Fax: 888-320-7496	5% for Educational Supplies 0% for Educational Equipment		Yes
Deviations Noted	5% discount applicable to myON reader and myON books only. Add on publisher and services cannot be discounted. Baseline pricing has been provided based on 1 site, 1 year subscriptions. Additional volume discounts are available in a variety of options, including multi-site and multi-year subscriptions. Volume price quotes can be obtained through the local sales representatives, regional managers and customer service.				
National Educational Systems, Inc. 6333 De Zavala Rd., Ste. 106 San Antonio, TX 78249 www.shopnes.com	Sylvia Cantu Administrator sylviacantu@shopnes.com	Ph: 800-231-4380 Fax: 210-699-4674	5% for Educational Supplies 5% for Educational Equipment	Business days:15-30 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Other Catalogs	NES Educational Materials 2018 Catalog				
Freight Charges	Free standard shipping for orders over \$800 (*not including furniture or freight items) delivered within the United States. If order is under \$800, we'll add 15% of your merchandise total for shipping, with a minimum charge of \$9.95 *When weight and/or UPS or FEDEX is indicated for a product, additional shipping charges may apply, please call for confirmation. Also, when truck symbol is indicated for a product, actual shipping charges will apply, please call for a quote.				
Deviations Noted	Discount Exclusions: Excludes Furniture, Playground Equipment (outdoor play), and Strollers (call for quotes) Return authorization required for all returns; please provide purchase order or invoice number when making request. A restocking fee may apply. All products being returned must be in their original packaging and in re-sellable condition. Handling procedures for defective supplies: Claim must be made within 10 days of receiving shipment. Non-receipt, Shipment Shortages or Misships: Claim must be made within 10 days of receiving shipment.				
NCES, Inc. 1904 East 123rd St. Olathe, KS 66061 www.ncescatalog.com	Chris Jacksom CEO info@ncescatalog.com	Ph: 800-445-5653 Fax: 800-251-9349	0% for Educational Supplies 0% for Educational Equipment	Business days: 7-10 days	Yes
Other Catalogs	Compact General Catalog, Kids Education Catalog, Disease-Based Catalog, Diabetes Education Catalog				
Freight Charges	% is based on total dollars: under \$100 - \$10.50, \$100-\$200 - 10%, \$200-\$500 - 7%, over \$500 - 5%				

NCS Pearson, Inc., through its Clinical Assessment business (NCS Pearson, Inc.) PO Box 599700 San Antonio, TX 78259 Pricing for the Clinical and Classroom Assessment Product business may be found at our website: http://www.pearsonassessments.com	Inbound Sales and Customer Support	Ph: Clinical: 800-627-7271 Classroom: 800-328-5999 Fax: 800-232-1223	0% for Educational Supplies 0% for Educational Equipment	Business days: 10-15 business days ARO Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	Clinical Assessment: Standard shipping charges is calculated according to the order size and added to the invoice. Order Size: <\$500 = 6% (min. \$10); \$500 to \$2499= 5%; \$2500+ = 4%. Classroom Assessment: Educational Shipping charges is 8.5% of total order.				
Deviations Noted	Please review the attached document 'Pearson's Clarifications and Conditions' incorporated by reference, for details regarding any deviations. Please use the new online "Customer Support Form" to submit purchase orders, questions and other inquiries at the following link: https://support.pearson.com/getsupport/s/ClinicalProductSupportForm .				
Office Depot, Inc. 605 S. Expressway 83 Harlingen, TX 78550 www.business.officedepot.com	Leslie Garza Business Development Manager leslie.garza@officedepot.com	Ph: 561-438-4800 Fax: 956-223-4019	0-85% per TCPN for Educational Supplies 0-85% per TCPN for Educational Equipment	Business days: For items in stock, next business day delivery is standard. Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Other Catalogs	0-85% per TCPN				
Vendor Reference Number	27098476				
Deviations Noted	Office Depot's response is contingent upon La Joya ISD's acceptance of pricing, terms and conditions as set forth in the TCPN Master Agreement.				
Okapi Educational Publishing, Inc. 42381 Rio Nedo Temecula, CA 92590 www.myokapi.com	Sarah Wright Customer Service Director info@myokapi.com	Ph: 866-652-7436 Fax: 800-481-5499	0% for Educational Supplies 0% for Educational Equipment	Business days: 10 business days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Freight Charges	There is a sliding scale available for review in back of catalog				
Oriental Trading Company (OTC Direct, Inc.) 4206 S. 108 St. Omaha, NE 68137 www.orientaltrading.com	Customer Service orders@oriental.com	Ph: 800-228-0475 Fax: 800-327-8904	5% for Educational Supplies 5% for Educational Equipment	Business days: 5-7 business days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Other Catalogs	Main, Education, Crafts, Hands on Fun and Seasonal				
Freight Charges	Free standard delivery on orders over \$150.00. Please refer to the attached shipping chart.				
Vendor Reference Number	#1976179				
Deviations Noted	Please refer to the attached deviations document				
ORIGO Education, Inc. P.O. Box 369 St. Charles, MO 63302 www.origoeducation.com/products	Cori Read Resource Advisor orders@origomath.com	Ph: 888-674-4601 Fax: 888-674-4604	0% for Educational Supplies 0% for Educational Equipment	Business days: 3-5 business days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges	Freight is 10% of the print product cost added separately to the invoice. Stepping Stones products ship free of charge as a part of Proclamation 2014. Shipping is not included in the purchase price but added at invoice time.				
Pearson (NCS Pearson, Inc.) 2510 N. Dodge Street Iowa City, IA 52245	Luis Dovalina Account General Manager luis.dovalina@pearson.com or k12oasis.pearson.com	Ph: 800-848-9500 Fax: 877-260-2530	0% for Educational Supplies 0% for Educational Equipment	Business days: Approx 30-45 days after receipt of order. Novels from the literature library may take up to 90 days based on availability. Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Other Catalogs	www.pearsonschool.com/k12catalogs includes all Pearson catalogs. We have TX specific versions of many products.				
Freight Charges	To ensure prompt delivery of your books, we suggest that you place orders as early as possible. Transportation charges are paid by the buyer, and it is suggested that you request rush shipment only when speed is essential. All orders are subject to a minimum handling charge. This charge will appear on your invoice and is calculated based on the size of your order. State and local taxes will be added where they apply. All domestic orders are subject to approximately 8-10% combined shipping and handling charge.				
Deviations Noted	Please see response attachments.				

Pearson Online & Blended Learning 1001 Fleet Street 5th Floor Baltimore, MD 21202 https://www.pearson.com/content/dam/one-dot-com/one-dot-com/us/en/higher-ed/en/pdfs/GPCourseCatalog2017-2018.pdf	Rhiannon Menshew Regional Manager of Online & Blended Learning rhiannon.menshew@pearson.com	Ph: 409-622-0014 Fax: 443-529-1200	0% for Educational Supplies 0% for Educational Equipment	Business days: 10	Yes
Deviations Noted	Pearson agrees to provide the District with a thirty (30) days' notice of cancellation if non-renewal occurs during the agreement period. To avoid unnecessary disruption to the enrolled students, OBL proposes that any notice issued for termination for convenience shall not take effect until the end of the academic year in which such notice is issued, unless otherwise agreed by the parties. OBL agrees that District may terminate any resulting contract for default; however, OBL requests a cure period of thirty (30) days for OBL to remedy such default. In addition, termination for breach should only follow an uncured material breach.				
Peoples Education, Inc 299 Market St. Suite 240 Saddle Brook, NJ 07663 MasteryEducation.com	Barbara Dexter Customer Service Manager bdexter@masteryeducation.com	Ph: 800-822-1080 Fax: 201-712-0045	0% for Educational Supplies	Business days: Digital: 7-72 hours; Print: 7-14 business days of items in stock Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	Shipping is additional. Current shipping charges: Orders under \$259 there is a minimum shipping charge of \$25. Orders between \$259.01 to \$999.99 shipping will be charged at 10%. Orders over \$1000 shipping will be charged at 8%. If drop ships are requested – please add an additional 4% to shipping. Effective 6-1-18 new shipping charges: \$25.00 minimum for orders up to \$259.99 10% for orders over \$260.00 If drop ships are requested – please add an additional 4% to shipping.				
Deviations Noted	Rush delivery fees will be charged to the district. For digital product: 7-72 hours. Professional Development training is additional and available with the purchase of Measuring Up Live 2.0 digital products. Measuring Up Program and Professional Development Overview Professional Development Module: Creating Meaningful Assessments Professional Development Module: Differentiating Instruction Professional Development Module: Data to Drive Instruction Minimum quantity purchase of Measuring Up Live 2.0 digital = 31 licenses per subject / per grade Minimum quantity purchase of print student editions = 30 minimum order per subject / per grade. Orders can be placed through your sales rep or faxed to 201-712-0045, e-mailed to Barbara Dexter: bdexter@masteryeducation.com by phone. Payment terms net 30; All requests for exchange of damaged goods must be called in to customer service for authorization at 800-822-1080 x208 with proof of receipt. Unopened packages in salable condition may be returned for credit (less S&H) within 30 days of shipment. Kits must be returned in entirety for credit. No partial credits will be issued.				
QEP Professional Books (QEP, Inc.) 3273 Independence Pkwy Plano, TX 75075 www.qepbooks.com	Catherine McGough President qeporders@qepbooks.com	Ph: 800-323-6787 Fax: 972-964-2104	0-35% for Educational Supplies	Business days: 2-10 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Other Catalogs	www.qepbooks.com				
Deviations Noted	Discounts range from 0 - 35% based on publisher and quantity. Our average discount is 25%. QEP website (www.qepbooks.com) displays our standard discounts on our bestselling books and DVDs from over 40 publishers. For best pricing contact QEP at qeporders@qepbooks.com or 800-323-6787 for a written price quote. Special order books may not qualify for discount. Price subject to change as determined by publishers. Discounts remain the same for the duration of the contract. With approval, books from the QEP may be returned or exchanged within 45 days of purchase. A 5% restocking fee (amount based on \$ value returned) applies provided books are in resalable condition. District pays for return shipping. Special orders books and DVD's may not be returned or exchanged. Shortages and damages must be reported within 10 days of receipt of order. Minimum shipping \$7.00; orders over \$100 add 9%. Free Shipping/Handling on orders over \$5000. Special order books may require additional shipping charges. To receive delivery tracking information for your PO, please provide recipients email address.				
Really Good Stuff 448 Pepper St Monroe, CT 06468 www.reallygoodstuff.com	Customer Service Purchase Orders purchaseorders@reallygoodstuff.com	Ph: 800-366-1920 Fax: 203-268-1796	3% for Educational Supplies 3% for Educational Equipment	Business days: Instock: 7-10 business days. Drop ship: 1-4 weeks Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Vendor Reference Number	1532221				
Deviations Noted	The 3% discount will be off our regular pricing (merchandise total). Discounts cannot be combined with other Really Good Stuff promotional offers and/or coupons. Email purchase orders to purchaseorders@reallygoodstuff.com or fax to 203-268-1796. Really Good Stuff will take back any product at any time and for any reason. We will promptly replace the item or refund your money (less shipping and processing). If your item is damaged or defective, or if you change your mind, please call our Customer Service Department for instructions. All products must be in their original condition. A copy of the original packing list or invoice must accompany the product. Prices do not include shipping and handling charges. Prices are as stated in our catalog or website with shipping and handling charges added to the subtotal of each order. Shipping charges are calculated by the discounted item amount. https://www.reallygoodstuff.com/shipping-info/a/customer_service_shipping_info/				
Reasoning Mind, Inc. 2000 Bering Dr., Suite 300 Houston, TX 77057 https://www.reasoningmind.org	Louis Moser Senior Partnership Manager LMoser@reasoningmind.org	Ph: 832-255-2906 Fax: 281-200-0416	See Deviations for Educational Supplies 0% for Educational Equipment	Business days: 5	Yes
Deviations Noted	Discounts from list prices will vary based on the number of schools that are included in the purchase of our program. If at least 25% of district's elementary and/or middle schools are included in the purchase for a given school year, student and site license prices will be reduced by 5%. If at least 50% of district's elementary and/or middle schools are included in the purchase for a given school year, student and site license prices will be reduced by 10%. It should be noted that the purchase of site licenses typically leads to a lower price per student than the purchase of individual student licenses.				
Rourke Educational Media, LLC (Rourke Publishing, LLC) P.O. Box 643328 Vero Beach, FL 32964 www.rourkeeducationalmedia.com	Tonya, Sabrina or Deborah Customer Service - Order Entry customerservice@rourkeeducationalmedia.com	Ph: 800-394-7055 Fax: 888-355-6622	0% for Educational Supplies	Business days: 7-10 days after receipt of the order Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	8% shipping on all classroom collections and paperbacks				
Deviations Noted	Catalog price is already discounted				

S & S Worldwide, Inc. 75 Mill Street Colchester, CT 06415 www.ssw.com	Order Entry Department Order Entry Associate orders@ssww.com	Ph: 800-937-3482 Fax: 800-566-6678	20% for Educational Supplies 20% for Educational Equipment	Business days: 30 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Deviations Noted	The discount will apply to the catalog current at the time of order placement; catalogs are printed annually by calendar year (January-December). The discount is off of the list price; it will not apply to sale prices, special promotions, quantity breaks, or internet sales or specials and cannot be combined with offer codes. S&S Worldwide does not provide installations, assembly, or removal of debris. Restocking fees up to 20% may apply to dropship items if returned; fees vary by manufacturer. S&S Worldwide must be contacted prior to returning a dropship product so that we can arrange for the return with the manufacturer. The District will be eligible for free standard ground shipping on all orders. Items labeled FOB/Dropship or "not available for free freight," are not eligible for free shipping. Freight charges for items not eligible for free freight will be prepaid and added to the invoice. If the District plans to order item(s) noted as Dropship or "not available for free freight" please contact us for a freight quote at the time of order. The discount does not apply to freight charges. Orders requiring a truck for delivery do not include unloading and/or inside delivery and liftgate services. If these services are required, please contact our customer service department at 800-243-9232 for a quote at the time of order placement. All orders shipping by common carrier (UPS, Fed EX, USPS) include inside delivery to the ground floor. Payment terms are net 30 days.				
Santillana USA Publishing Co., Inc. 2023 N.W. 84th Avenue Doral, FL 33165 www.santillanausa.com	Customer Service customerservice@santillanausa.com	Ph: 800-245-8584 Fax: 888-248-9518	0% for Educational Supplies	Business days: 7-10 days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges	9% of the total of the order.				
Scholastic, Inc 90 Old Sherman Turnpike Danbury, CT 06810 www.scholastic.com/home/	Elizabeth Stamper Local Account Executive EStamper@scholastic.com	Ph: 800-724-6527 Fax: 800-560-6815	Scholastic Inc. wishes to submit two catalogs for this bid. The 2017-2018 Scholastic Education Catalog at a 25% Discount off list price. Discounts do not apply to Guided Reading Short Reads Digital (pages 37 and 72 of the Education Catalog) nor Classroom Magazines. We also wish to submit the 2018 Teacher Resources Catalog at a 25% off catalog price. See Discount Schedule attached for additional information. for Educational Supplies	Business days: 7-10 Business Days Destination FOB LJISD: Yes	Yes
Freight Charges	Free shipping is offered on individual paperback books and many collections. See attached Discount Schedule for details as some items require a 9% shipping fee after discounts are applied. There is a 10% shipping and handling fee for Classroom Magazines based on the cost of your order. Shipping is not included in the catalog prices.				
Deviations Noted	From time-to-time a book will become unavailable within a collection. Another book appropriate to the collection will be automatically substituted. The price and quality of the collection will not change. Individual paperback titles that become unavailable will not be substituted unless specifically requested on the purchase order. Inside delivery is defined as taking the shipment over the threshold of the location. It does not include breaking down the pallet, removing packaging materials, or taking the shipment to a specific room or floor.				
School Mate (Morris Printing Group, Inc.) P.O. Box 2110 Kearney, NE 68848 www.schoolmate.com	Cari Greenough Customer Service Manager planner@schoolmate.com	Ph: 800-516-8339 Fax: 800-570-1767	0% for Educational Supplies 0% for Educational Equipment	Business days: 10-40 business days ARO Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges	Shipping for student planners is charged at \$0.35 per planner, and shipping for folders is free.				
Deviations Noted	Please refer to School Mate bid cover letter, as well as planner and folder catalog terms and conditions for all ordering details.				
School Outfitters (Schoolhouse Outfitters LLC) 3736 Regent Ave Cincinnati, OH 45212 www.schooloutfitters.com	Sales Department Sales Representative sales@schooloutfitters.com	Ph: 800-260-2776 Fax: 800-494-1036	We are offering a 2% discount off of our already discounted website prices: www.schooloutfitters.com for Educational Supplies	Business days: Varies by item and manufacturer. Destination FOB LJISD: No	Yes
Freight Charges	Shipping will be added to each order as a separate line item and will vary by item and manufacturer. Inside delivery, lift gate, installation, assembly, and removal of debris services are available for an additional charge upon request. Delivery times may vary by item and manufacturer and all items will drop ship from the manufacture. Some items are made to order and their delivery time will be clearly communicated at the time of order.				
Deviations Noted	Volume discounts are available – call for a quote! Restock fees vary my manufacturers, in some cases, you will need to pay a restocking fee of 15-30%.				
School Specialty Inc. W6316 Design Drive Greenville, WI 54942 www.epsbooks.com	Customer Care customerservice.eps@schoolspecialty.com	Ph: 800-225-5750 Fax: 888-440-2665	0% for Educational Supplies 0% for Educational Equipment	Business days: 7-10 ARO Destination FOB LJISD: No	Yes
Other Catalogs	Educators Publishing Service (EPS)				
Freight Charges	Prefix 9 & 5 \$5 Minimum or 12% charge based on NET subtotal, Prefix 6 \$99 minimum or 15% charge based on NET subtotal				
Vendor Reference Number	7787184252				

Sirius Education Solutions (Sirius Education Solutions LLC) 1108 Lavaca Street, Suite 110-197 Austin, TX 78701 www.siriuseducationsolutions.com	Susan Bernal Administrative Assistant and Customer Support orders@siriuseducationsolutions.com	Ph: 800-942-1379 Fax: 844-684-6183	0% for Educational Supplies 0% for Educational Equipment	Business days: 2 to 5 estimated Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
SmartSchool Systems 1701 Northpark Drive Suite 12 Kingwood, TX 77339 www.smartschoolsystems.com	David Walling President info@smartschoolsystems.com	Ph: 281-312-1297 Toll Free# 866-722-2051 Fax: 866-216-2967	0% for Educational Supplies 0% for Educational Equipment	Business days: ARO 30. However, most orders are shipped and delivered within days of receipt of the PO. Destination FOB LJISD: Yes	Yes
Freight Charges	Shipping is free on all orders over \$99. Orders less than \$100 have a \$15 shipping charge.				
Steps To Literacy, LLC. P.O. Box 6737 Bridgewater, NJ 08807 Stepstoliteracy.com	Steve Dvorak Account Manager Sales@stepstoliteracy.com	Ph: 800-895-2804 Fax: 866-560-8699	25% for Educational Supplies 25% for Educational Equipment	Business days: 14 Destination FOB LJISD: Yes	Yes
Freight Charges	Free Shipping				
Super Duper Publications (Super Duper Inc.) 5201 Pelham Road GreenVille, SC 29615-5723 www.superduperinc.com	Customer Help Department e-purchaseorders@superduperinc.com	Ph: 800-277-8737 Fax: 800-987-7379	0% for Educational Supplies 0% for Educational Equipment	Business days: 5-12 Business Days Destination FOB LJISD: Yes	Yes
Freight Charges	Orders with a product total of \$75.00 and over = FREE standard shipping. Product total under \$75.00 = \$7.50 standard shipping charge. Expedited orders = actual cost of shipping.				
Vendor Reference Number	Z201854				
Deviations Noted	The current SD2018 catalog's prices will be in effect until the 2019 catalog is issued (usually in January). Our full line catalog is issued once each year and the new prices will prevail. Discounts are offered periodically on www.superduperinc.com. A PO submitted via our website is eligible for any web promotion/special. Please note that phone orders, as well as faxed/emailed/mailed purchase orders will not qualify for any web discounts. These offers, only available on the web, cannot be combined or redeemed with any other promotions/discounts. For your convenience, our merchandise information and prices are available for review on our website or by electronic catalog at www.superduperinc.com.				
Teacher Heaven, Inc. 4211 S. Lamar Blvd., Ste B-2 Austin, TX 78704 www.teacherheaven.com	Karen Walker Order Dept orders@teacherheaven.com	Ph: 512-693-0668 Fax: 512-693-0465	10% for Educational Supplies 10% for Educational Equipment	Business days: Standard delivery is within 14 days, but may be delayed if merchandise is on backorder from our vendor and/or warehouse. Destination FOB LJISD: No Bid for Cash-Carry Prices: Yes	Yes
Freight Charges	Shipping charges will apply to all delivered merchandise. 12% of total purchase, minimum \$10.95. Oversized, overweight orders are subject to additional charges based on size and weight. If UPS rates differ from the above approximate shipping rates, your account will be adjusted to reflect the appropriate UPS shipping charges.				
Deviations Noted	Prices are guaranteed for 90 days. If a manufacturer price change occurs on the item(s) ordered after the initial 90 days, your invoice will reflect those changes be it up or down. Our website will always maintain current prices and discount applies to all items on website and in-stores. Standard delivery is within 14 days, but may be delayed if the merchandise is on backorder from our vendor and/or warehouse. In these cases, you will be notified to ask how you would like for us to proceed. Backordered item(s) can be cancelled or the shipment can be held until complete, although this may also delay shipment. A 20% restocking fee will apply to any returned merchandise, unless product has a manufacturer defect. In this case, we will promptly exchange the items. Return authorization is required for all returns; please provide invoice# or purchase order# when making request to orders@teacherheaven.com. All product being returned must be in its original packaging and in saleable condition. Books must be returned to us within ten days of the date of receipt and must be in re-sellable condition. No marks on pages, no creases on spine or front/back cover. All STAAR workbook sales are final.				
Texas Educational Solutions (Educational Software Solutions of Texas) 305 Rolling Green Drive Austin, TX 78734 www.txedsol.com	Karen Chase Executive Manager TESManager@txedsol.com	Ph: 866-236-2466 Fax: 866-789-8949	0% for Educational Supplies 0% for Educational Equipment	Business days: 3 to 5 business days Destination FOB LJISD: Yes	Yes
Other Catalogs	0% Discount; Volume Discounts Apply, Please see attached pricing catalog.				
The Library Store, Inc. 301 E. South Street Tremont, IL 61568 www.thelibrarystore.com	Customer Care customercare@thelibrarystore.com	Ph: 800-548-7204 Fax: 800-320-7706	25% off MSRP for Educational Supplies 25% off MSRP for Educational Equipment	Business days: 3-5 Business Days	Yes
Other Catalogs	TLS Main Book 2018				
Vendor Reference Number	Bid Code: TXLAJOYA				

The Markerboard People 1611 N Grand River Ave Lansing, MI 48906 www.dryerase.com	Jason Lightner Acc'ts Specialist feedback@dryerase.com	Ph: 800-379-3727 Fax: 888-379-3727	0% for Educational Supplies 0% for Educational Equipment	Business days: 5-7 Business Days Destination FOB LJISD: Yes	Yes
Freight Charges	Free S&H on orders over \$99.00. Please add \$9.95 for orders less than \$99.00.				
The Master Teacher (The Master Teacher, Inc.) P.O. Box 1207 Manhattan, KS 66505-1207 www.masterteacher.com or https://issuu.com/themasterteacher/docs/p d_cat_0118_ecatalog? c=19322333/57323110	Brenda Richards Account Representative orders@masterteacher.com	Ph: 800-669-9633 Fax: 800-669-1132	5% for Educational Supplies	Business days: 3-5 Business Days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges	Shipping is prepaid and added to invoice. Our S&H is offered on a sliding scale based on the amount of the order. S&H apply to every product order. Shipping charges are subject to change.				
Vendor Reference Number	LAJOYAISD-PD				
Deviations Noted	Must reference promo code LAJOYAISD-PD prior to placing order. Cannot be combined with any other offer. Products not eligible for discount: weCLIMB; Consulting/Professional Development Days; Top 20 Curriculum; Top 20 Journals; Top 20 Books. Samples are provided at company's discretion.				
Visible Body (Argosy Publishing) 109 Oak St. Ste 203 Newton, MA 02464-1493 https://www.visiblebody.com/ teaching-anatomy/high-school	Mary Ness K12 Channel Director mary.ness@visiblebody.com	Ph: 801-944-7127 Fax: 617-527-3335	5% for Educational Supplies 0% for Educational Equipment	Business days: 15 days	Yes
Deviations Noted	Pricing is based on number of students, choice of program and delivery method and can vary depending on volume of purchase. Individual quotes are prepared, and available discounts and promotions are applied at time of pricing.				
Vorenkamp Educational Consulting LLC 1147 Oak Harbor Dr Morgan City, LA 70380 www.mathspace.co	Donna Vorenkamp dvorenkamp@mathspace.co	Ph: 718-510-2582 Fax: 888-556-3352	10% for Educational Supplies 10% for Educational Equipment	Business days: 2 Bid for Cash-Carry Prices: No	Yes
VWR International, LLC d/b/a Sargent Welch PO Box 92912 5100 West Henrietta Road Rochester, NY 14692-9012 www.sargentwelch@vwr.com	Customer Service sargentwelchcs@vwr.com	Ph: 800-727-4368 Fax: 800-676-2540	33% for Educational Supplies 33% for Educational Equipment	Business days: 7-10 Days ARO Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Other Catalogs	2018 Sargent Welch Catalog				
Freight Charges	F.O.B Destination. La Joya Independent School District will have free ground shipping on all orders. Free ground shipping excludes overnight shipments, motor freight and live materials. Hazardous surcharges will be charged one (1) flat fee of \$27.50 per order, per shipping location.				
Vendor Reference Number	Account Number 80271539				
Wards Science (VWR International, LLC) PO Box 92910 Rochester, NY 14692-9012 www.wardsci.com	Customer Service wardscs@vwr.com	Ph: 800-962-2660 Fax: 800-635-8439	15% for Educational Supplies 15% for Educational Equipment	Business days: 7-10 Days ARO Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Other Catalogs	2018 Ward's Science Catalog				
Freight Charges	F.O.B Destination. La Joya Independent School District will have free ground shipping on all orders. Free ground shipping excludes overnight shipments, motor freight and live materials. Hazardous surcharges will be charged one (1) flat fee of \$27.50 per order, per shipping location.				
Vendor Reference Number	Account Number 80271539				

Wood Etc. Co. 2906 Coronado Irving, TX 75062 www.woodetcco.com	Wolfgang Walther Sales Director mail@woodetcco.com	Ph: 972-255-1935 Fax: 972-255-8128	0% for Educational Supplies 30% for Educational Equipment	Business days: 7-21 days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Other Catalogs	See our website at - www.woodetcco.com				
Deviations Noted	Shipping cost will be prepaid and added to final invoice. Installation is not included in price of items. Bid pricing ranges from 5% to 35% off list prices dependent on manufacturer.				
World Book, Inc. 180 N. LaSalle Street Suite 900 Chicago, IL 60601 www.worldbook.com	Sofia Scott Local Representative sofia.scott@worldbook.com or SLHelp@worldbook.com	Ph: 800-975-3250 Fax: 888-922-3766	0% for Educational Supplies 0% for Educational Equipment	Business days: Standard delivery is typically 3-5 business days, guaranteed delivery 7-10 business days ARO, unless cataloging or shelf-ready processing is ordered. Destination FOB LJISD: Yes	Yes
Other Catalogs	World Book School & Library Print Catalog (2017-2018 catalog is available at http://mydigimag.rrd.com/publication?i=414508)				
Freight Charges	Standard S&H included at no additional charge; contact Customer Service for pricing, if expedited delivery is required.				
Vendor Reference Number	TX-2018-54-LS				
Deviations Noted	0% discount off catalog pricing, which is already discounted for institutional customers. Encyclopedias are waranteed for 1 year from date of purchase; other products carry a 90-day warranty. If a product is damaged in shipping or otherwise unacceptable, please contact Customer Service within 15 days of receipt.				
Zaner-Bloser, Inc. 1400 Goodale Blvd Columbus, OH 43212 www.zaner-bloser.com	Renee Burton Manager, Customer Experience customerexperience@zaner-bloser.com	Ph: 800-421-3018 Fax: 800-992-6087	0% for Educational Supplies 0% for Educational Equipment	Business days: 7-10 days ARO Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges	FOB Shipping point. Please add 9% to your purchase order to cover prepaid shipping.				



2625 Patton Road
Roseville, MN 55113-1308
800-322-0956
Fax 651-294-2222

AbleNet Shipping Charges - Published and Product Rates

USA- Published Rates

	Ground	2nd Day Air	Next Day Air
Continental US	10% of Sub-total	15% of Sub-total	20% of Sub-total
Hawaii & Alaska	Please call for quote		
U.S. Territories	Please call for quote		

CANADA- Published Rates

	Ground	Expedited
\$0 - 99	\$30	Please call for quote
\$100 - 249	\$45	Please call for quote
\$250 - 499	\$65	Please call for quote
\$500+	15% of Sub-total	Please call for quote

Shipping charges include custom, tax, and duty fees

Pilot

	Ground	2nd Day Air	Next Day Air
Pilot Pro & Pilot One	\$18	\$35	\$75
Above Item & Other Products	Corresponding Schedule + Published Rates		

TrackerPro

	Ground	2nd Day Air	Next Day Air
Cont. US	\$10	\$30	\$65
Alaska	Please contact AbleNet		
Hawaii	Please contact AbleNet		
TrackerPro & Other Products	TrackerPro Schedule + Published Rates		

Sero

	Ground	2nd Day Air	Next Day Air
Cont. US	\$15	\$35	\$70
Alaska	Please contact AbleNet		
Hawaii	Please contact AbleNet		
Sero & Other Products	Sero Schedule + Published Rates		

Primo

	Ground	2nd Day Air	Next Day Air
Cont. US	\$10	\$30	\$65
Alaska	Please contact AbleNet		
Hawaii	Please contact AbleNet		
Primo & Other Products	Primo Schedule + Published Rates		



ACCO Brands
Four Corporate Drive
Lake Zurich, IL 60047-8997
Tel 847.541.9500
Fax 800.766.8996
www.accobrands.com
www.gbc.com

ACCO Brands Warranty Policies for GBC Branded Products

Equipment Purchased New

New GBC equipment marketed by ACCO Brands is warranted free from defects in workmanship and material under normal use and service for a period from the date of purchase, as described in the relevant Owners' Manual.

Obtaining service under this policy

For warranty execution, please contact ACCO Brands at:

1-800-723-4000 or <http://www.gbconnect.com> in the USA

800-263-1063 or <http://www.gbcanada.com> in Canada

(55) 1500-5578 or <http://www.gbc.com.mx/> in Mexico

No products will be accepted for repair/replacement under this warranty without first contacting ACCO Brands.

Out of Box Product failure

Equipment deemed by a qualified GBC technician to be inoperable and beyond immediate repair within 30 days of purchase, and otherwise covered under this policy, will be replaced with the same product or a substantially similar product. Such new product will maintain its full standard warranty period starting from the return shipment date to the customer.

Note: For Warranty claims initiated more than 30 days after the date of initial purchase, the new warranty on the repair/replacement unit is 30 days or to the end of the original warranty, whichever is longer.

Refurbished/Repaired Equipment

Refurbished/repared GBC equipment marketed by ACCO Brands is warranted free from defects in workmanship and material under normal use and service for 30 days from the date of purchase. In the case of equipment returned for repair, if the unit sent in was still under its original warranty, then the new warranty on the repaired unit is 30 days or to the end of the original warranty, whichever is longer.

ACCO Brands' obligation under this warranty is limited to replacement or repair, at ACCO Brands' option, of any warranted part found defective by ACCO Brands without charge for material or labor. Any replacement, at ACCO Brands' option, may be

the same product or a substantially similar product that may contain remanufactured or refurbished parts.

This warranty shall be void in the following circumstances:

- (i) if the product has been improperly installed or misused,
- (ii) if the product has been damaged by negligence or accident, or
- (iii) if the product has been altered by anyone other than ACCO Brands or ACCO Brands' authorized agents.

In the case of laminators, without limiting the generality of the previous paragraph, ACCO Brands' obligation under this limited warranty does not include:

- (a) damage caused to the rollers by knives, razors, or other sharp tools; by any foreign objects falling into the working area of the laminator; or by cleaning the laminator with solutions or materials that harm its surfaces;
- (b) damage caused by adhesives; nor



ACCO Brands
Four Corporate Drive
Lake Zurich, IL 60047-8997
Tel 847.541.9500
Fax 800.766.8996
www.accobrands.com
www.illc.com

(c) damage caused by lifting, tilting or attempting to position the laminator other than rolling it on its castors across even surfaces.

TO THE EXTENT ALLOWED BY APPLICABLE LAW, THIS WARRANTY IS IN LIEU OF ALL OTHER EXPRESSED WARRANTIES. REPRESENTATIONS OR PROMISES INCONSISTENT WITH OR IN ADDITION TO THIS WARRANTY ARE UNAUTHORIZED AND SHALL NOT BE BINDING ON ACCO BRANDS. TO THE EXTENT PERMITTED BY APPLICABLE LAWS, ANY IMPLIED WARRANTIES (IF APPLICABLE) ARE LIMITED IN DURATION TO THE DURATION OF THIS WARRANTY. SOME STATES AND JURISDICTIONS DO NOT ALLOW LIMITATIONS ON HOW LONG AN IMPLIED WARRANTY LASTS, SO THE ABOVE LIMITATION MAY NOT APPLY TO YOU. TO THE EXTENT PERMITTED BY APPLICABLE LAW, IN NO EVENT SHALL ACCO BRANDS BE LIABLE FOR ANY SPECIAL, INCIDENTAL, PUNITIVE, EXEMPLARY, CONSEQUENTIAL OR SIMILAR DAMAGES, WHETHER OR NOT FORESEEABLE. SOME STATES AND JURISDICTIONS DO NOT ALLOW THE EXCLUSION OR LIMITATION OF SPECIAL, INCIDENTAL, PUNITIVE, EXEMPLARY, CONSEQUENTIAL, OR SIMILAR DAMAGES, SO THE ABOVE EXCLUSION OR LIMITATION MAY NOT APPLY TO YOU. FOR CONSUMERS WHO HAVE THE BENEFIT OF CONSUMER PROTECTION LAWS OR REGULATIONS IN THEIR JURISDICTION OF PURCHASE OR, IF DIFFERENT, IN THEIR JURISDICTION OF RESIDENCE, THE BENEFITS CONFERRED BY THIS WARRANTY ARE IN ADDITION TO ALL RIGHTS AND REMEDIES CONVEYED BY SUCH CONSUMER PROTECTION LAWS AND REGULATIONS.

To the extent permitted by law, this warranty is not transferable and will automatically terminate if the original product purchaser sells or otherwise disposes of the product.

This warranty gives you specific legal rights. Other rights, which vary from jurisdiction to jurisdiction, may exist. In addition some jurisdictions do not allow (i) the exclusion of certain warranties, (ii) limitations on how long an implied warranty lasts and/or (iii) the exclusion or limitation of certain types of costs and/or damages, so the above limitations may not apply.

Extended Warranties:

Acco Brands offers and strongly recommends the purchase of an Equipment Maintenance Agreement (EMA) to extend the time of coverage where ACCO Brands' service organization will repair and maintain your equipment without charge (does not include coverage of damage due to abuse). The typical EMA includes unlimited labor, unlimited parts, and either travel expenses or ground shipping, depending on the contracted service method. To discuss EMA options for your equipment, please contact your local sales or service representative or call ACCO Customer Care at 1-800-723-4000.



ACORN NATURALISTS®



Acorn Naturalists' Discount Policy and Shipping Terms

All products listed in Acorn Naturalists' 2017 catalog are discounted 10% when ordering 10 or more of the same item, with the exception of product sets (which already have been discounted). In addition, some product series have "mix/match" pricing, giving you 10% off when ordering a total of 10 or more items.

All product prices, including shipping charges, stated in the 2017 catalog and website are guaranteed through January 2018. For written bids, product discount percentages will remain in effect throughout the length of the bid contract.

Shipping charges are based on the pre-tax subtotal. For ground delivery anywhere in the United States, for orders under \$70.00 add \$6.95; on orders between \$70.00 - \$800.00 add 10%; on orders between \$800.00 - \$2,000.00 add 7%; and on orders that exceed \$2,000.00 add 5%. For information on other shipping arrangements or international orders, please call or visit our website.



Resources for the Trail and Classroom®

180 So. Prospect, Suite 230, Tustin, CA 92780

Phone (714) 838-4888 Fax (714) 838-5869 www.acornnaturalists.com



Printed on Recycled Paper.



PO Box 703168, Dallas TX 75370

DEVIATIONS / EXCEPTIONS TO SOLICITATION

La Joya ISD Bid #2017-97 Educational Materials & Equipment Catalog Bid

ACP Direct strives to comply with most conditions and terms as set forth in bid documents. We are not able to comply with certain conditions as found in this bid. The following exceptions shall apply:

Standard Terms & Conditions: Evaluation of Offers & Contract Award: 12. SAMPLES:
Samples will be provided by mutual agreement.

Standard Terms & Conditions: Evaluation of Offers & Contract Award: 20. LEAD TIMES:
Standard ARO is 3-5 business days for in stock items. Some items, like furniture, may require longer lead times, especially during peak seasons.

Standard Terms & Conditions: Evaluation of Offers & Contract Award: 24. SUBSTITUTION:
Some items may require more than 15 working days for delivery, especially during peak seasons. Substitutions will not be provided on long lead time items.

General Contract Terms and Conditions: 6. PRICING:
ACP Direct prices already reflect discounted pricing. ACP Direct distributes catalogs 3-4 times per year. Due to the nature of this bid, prices may fluctuate but the stated discount will remain fixed for the term of the contract. Current prices can be found in our most recent published catalog or website at www.acpdirect.com at the time the order is placed.

General Contract Terms and Conditions: 11. DELIVERY PROTOCOL: a.
Freight terms will be FOB Destination, Prepay and Add. Freight charges are not included in the discount price and must be added on each purchase order. Please see attached Freight Policy form for details.
ACP Direct will not be performing installations on La Joya ISD property or any of its legal entities.

General Contract Terms and Conditions: 11. DELIVERY PROTOCOL: b.
Products damaged in shipment: All shipments must be inspected prior to accepting product from freight carrier and signing shipping documents. Damages or shortages must be notated on shipping documents. If damage is extensive, customer should refuse shipment. Replacements for damaged or missing items that are notated on the shipping document will be ordered within 24 hours of notice given to ACP Direct of damage or shortage. All items received must be inspected for concealed damage within 24 hours of delivery. Replacements for concealed damaged items will be ordered after freight claims have been filed and approved by the freight carrier. Replacements for items that had concealed damage must be inspected prior to signing for acceptance of replacement items. Items replaced due to concealed damage will not be replaced a second time due to concealed damage. Please see attached *Delivery Instructions* form and *Return Goods Policy*.

Products found defective: All products have their own warranty terms. Any warranty, expressed or implied, is limited to that offered by the manufacturer. Defective products under warranty may be replaced by either ACP Direct or the manufacturer directly. A Return Merchandise Authorization Number (RMA#) must be obtained before any product is returned. See attached *Return Goods Policy* form for return instructions.

Items rejected for reasons other than damage, overage, or defect will be replaced at the expense of the District. If the customer orders the bid item and is unhappy with the item after delivery, they can return it for partial credit. Customer will be responsible for original freight charges, return shipping charges, and restocking fee. Item must be unused, unassembled and in re-sellable condition to be eligible for any credit. Please see attached *Return Goods Policy* form.



PO Box 703168, Dallas TX 75370

DEVIATIONS / EXCEPTIONS TO SOLICITATION CONTINUED

General Contract Terms and Conditions: 11. DELIVERY PROTOCOL: i.

ACP Direct will not be performing business on La Joya ISD property or any of its legal entities and takes exception to this clause.

General Contract Terms and Conditions: 14. WARRANTY/MAINTENANCE AGREEMENT:

ACP Direct carries a large number of manufacturers, and each has their own warranty terms. Any warranty, expressed or implied, is limited to that offered by the manufacturer. Items rejected for reasons other than damage, overage, or defect will be replaced at the expense of the District. Contact customer service for warranty information on specific items. ACP Direct does not provide or perform Maintenance agreements.

General Contract Terms and Conditions: 15. MANUFACTURER'S GUARANTEE:

ACP Direct carries a large number of manufacturers, and each has their own warranty and guarantee terms. Any warranty or guarantee, expressed or implied, is limited to that offered by the manufacturer. Items rejected for reasons other than damage, overage, or defect will be replaced at the expense of the District.

General Contract Terms and Conditions: 17. WARRANTY PERIOD:

ACP Direct carries a large number of manufacturers, and each has their own warranty terms. Any warranty, expressed or implied, is limited to that offered by the manufacturer.

General Contract Terms and Conditions: 18. RETURNS:

Items rejected for reasons other than damage, overage, or defect will be replaced at the expense of the District. Shipping charges and restocking fees may apply. Any credit issued will be less the original shipping charges and any applicable restock fees. See attached Return Goods Policy form.

General Contract Terms and Conditions: 19. INSURANCE:

ACP Direct will not be performing services on customer property and we do not expect this provision to apply in whole or in part. ACP Direct does not own vehicles and uses Third Party carriers for all deliveries. As such, we take exception to this requirement.

General Contract Terms and Conditions: 20. CLAIMS:

All shipments must be inspected prior to accepting product from freight carrier and signing shipping documents. Damages or shortages must be notated on shipping documents. If damage is extensive, customer should refuse shipment. Replacements for damaged or missing items that are notated on the shipping document will be ordered within 24 hours of notice given to ACP Direct of damage or shortage. All items received must be inspected for concealed damage within 24 hours of delivery. Replacements for concealed damaged items will be ordered after freight claims have been filed and approved by the freight carrier. Replacements for items that had concealed damage must be inspected prior to signing for acceptance of replacement items. Items replaced due to concealed damage will not be replaced a second time due to concealed damage. Please see attached *Delivery Instructions* form and *Return Goods Policy*.

Special Terms and Conditions: 4. DISCOUNTS:

Freight terms will be FOB Destination, Prepay and Add. Freight charges are not included in the discount price and must be added on each purchase order. Please see attached Freight Policy form for details.

Special Terms and Conditions: 5. CATALOGS:

ACP Direct distributes catalogs 3-4 times per year. Current prices can be found in our most recent published catalog or website at www.acpdirect.com at the time the order is placed.

Special Terms and Conditions: 9. DELIVERY TIME:

Standard ARO is 3-5 business days for in stock items. Some items may require more than 5 business, especially during peak seasons.

Special Terms and Conditions: 9. DELIVERIES:

Freight terms will be FOB Destination, Prepay and Add. Freight charges are not included in the discount price and must be added on each purchase order. Please see attached Freight Policy form for details.



PO Box 703168, Dallas TX 75370

DEVIATIONS / EXCEPTIONS TO SOLICITATION CONTINUED

Special Terms and Conditions: 11. DAMAGED GOODS:

Products damaged in shipment: All shipments must be inspected prior to accepting product from freight carrier and signing shipping documents. Damages or shortages must be notated on shipping documents. If damage is extensive, customer should refuse shipment. Replacements for damaged or missing items that are notated on the shipping document will be ordered within 24 hours of notice given to ACP Direct of damage or shortage. All items received must be inspected for concealed damage within 24 hours of delivery. Replacements for concealed damaged items will be ordered after freight claims have been filed and approved by the freight carrier. Replacements for items that had concealed damage must be inspected prior to signing for acceptance of replacement items. Items replaced due to concealed damage will not be replaced a second time due to concealed damage. Please see attached *Delivery Instructions* form and *Return Goods Policy*.

Special Terms and Conditions: 12. RETURNS:

Items rejected for reasons other than damage, overage, or defect will be replaced at the expense of the District. Shipping charges and restocking fees may apply. Any credit issued will be less the original shipping charges and any applicable restock fees. See attached Return Goods Policy form.

Special Terms and Conditions: 13. MANUFACTURER'S GUARANTEE:

ACP Direct carries a large number of manufacturers, and each has their own warranty and guarantee terms. Any warranty or guarantee, expressed or implied, is limited to that offered by the manufacturer. Items rejected for reasons other than damage, overage, or defect will be replaced at the expense of the District.

Vanessa Morris
Vanessa Morris, Vice President
07/11/2017



PO Box 703168, Dallas TX 75370

Freight Policy

ACP Direct's core customer base is the education market and we understand that schools need to be fiscally responsible. To help our customers we offer some of the lowest catalog/website prices in the business. Because our catalog prices start out so low, we must add freight charges to the catalog/website prices.

ACP Direct carries two distinct types of products; Regular Items and Heavy Items. Regular Items are those items in our catalog/website that ship from our warehouse. Heavy Items ship direct from the manufacturer, and are notated in our catalog by "UPS" or "Truck" next to the part number.

Shipping Charges for Regular Items - 48 contiguous states

On orders that do not contain heavy items (such as furniture) we charge freight based on the subtotal of the items ordered (see chart below). We do not ship outside of the US.

Order Amount	Ground Rates
\$0-\$49.99	\$7.95
\$50-\$99.99	\$10.95
\$100-\$199.99	\$14.95
\$200-\$499.99	\$18.95
\$500+	6% of order

Shipping Charges for Heavy Items - 48 contiguous states

Our goal is to provide you with the lowest possible freight charges. Heavy items, like furniture shipments, have too many variables that must be considered in order to provide the best method at the lowest cost.

Our Freight Department will determine the most economical method for your requirements. We will then contact you within one business day to get your authorization for the delivery charges before we process your order. We do not ship outside of the US.

Helpful Information on Shipping Carriers and Methods

UPS - Driver will deliver your order inside the building.

Truck to Tailgate or Truck to Dock - This is the most economical truck delivery available. If your organization has a loading dock, the driver will leave the shipment there. If there is no loading dock, the driver will take the merchandise to the end of the truck trailer and you will be responsible for unloading and bringing your merchandise inside your building. Tailgate delivery does not include inside delivery.

Truck Lift-gate Delivery - For an additional charge the delivery will arrive on a special trailer with a lift-gate. The driver will use the lift-gate to unload the items for you to ground level and you will be responsible for unloading and bringing your merchandise inside your building. Lift-gate delivery does not include inside delivery.

Truck Inside Delivery - For an additional charge the driver will unload the items for you and deliver them inside the nearest doorway. They will not carry the merchandise through the building or up flights of stairs.



PO Box 703168, Dallas TX 75370

RETURN GOODS POLICY FORM

Return Policy

- Before you package your merchandise for refund or exchange, please contact us to obtain a Return Merchandise Authorization Number (RMA #). You may call customer service at (800) 238-8009 between the hours of 8am to 5pm Mon-Fri. CST.
You may also e-mail customer service at customerservice@acpdirect.com
- Please have ready your reason for return, PO#, Invoice# and any serial numbers, if applicable.
- Merchandise will not be accepted for processing without an RMA# on the outside of the box.
- Items you are returning should already be indicated as part of the RMA. Please do not include additional merchandise that has not already been indicated as a return request. If you need to return additional merchandise, you will need to create another return and obtain a new RMA #.
- Please include a copy of your original invoice receipt with your merchandise. Once you have indicated your RMA number on the outside package, please send your return via an insured carrier to:

ACP Direct, Inc. Returns Department
2125 Chenault Dr, Suite 101
Carrollton, TX 75006

- DO NOT mark the product packaging. Mark the outer carton ONLY.
- All accessories, cables, internal packaging, etc. must be included with the return or credit will not be given.
- The shipping charges for merchandise ordered in error, or any non-defective item, is your responsibility. This includes original shipping charges to ship the product to you.
- If the product is defective, or an ACP Direct error, we will provide a prepaid return label to you.
- Please make sure you ship your package insured and prepaid via FedEx, UPS, USPS or DHL. We do not accept responsibility for uninsured or non-receipt verification returned packages.
- Upon receipt of your returned merchandise, we will process the refund and/or process the requested replacement items.
- All items are subject to manufacturer warranty. Some items may require you to contact the manufacturer directly.
- All non-defective items shipped from the manufacturer will be charged a 20-30% restocking fee upon return. Assembled furniture may be non-returnable, and will depend on individual manufacturer policy.
- Any items needing to be returned due to shipping damages will need to have been signed for at the time of delivery. Replacing items that did not have this notation on the delivery receipt, will be at the discretion of ACP Direct.

American Ceramic Supply Company
2442 Ludelle Street
Fort Worth, TX 76105
866-535-2651

Deviations/Exceptions to Solicitation

LaJoya Independent School District

Bid# 2017-97

Educational Materials & Equipment Catalog Bid

September 1, 2017 – August 31, 2020

General Conditions:

Page 17, #6:

Pricing:

Pricing is subject to change without notice, should manufacturer(s) implement price changes. Documentation given upon request.

Page 18, #11:

Delivery Protocol:

Discounts will remain firm, however, our Educator Catalog prices are subject to change without notice should manufacturer(s) implement price changes. Quotes given prior to or at time of order placement will reflect current pricing. Shipments are sent F.O.B., Destination, Prepaid & Add, inside delivery in not guaranteed.

Special Terms & Conditions:

Page. 27, #4:

Discounts:

Freight is NOT included in pricing.

Page 28, #10:

Deliveries:

Deliveries will be F.O.B. Destination, Prepaid & Add. Prices DO NOT include freight charges, however, quotes given prior to or at time of order placement will include freight charges; which are billed as a separate line item on the invoice. We use the most expedient and cost efficient means of shipping. Costs will vary depending upon carrier used, product shipped and destination.

Ginger Famigletti / Operations Manager

Name / Title of Authorized Company Official



Signature of Authorized Company Official

06/19/2017

Date



Audio Resource Group

Improving Communication Through Sound Technology

Warranty Statement

Audio Resource Group, Inc. (ARG) develops, designs and distributes only high quality products that will provide users with many years of trouble-free service. Some of the products we distribute are sold exclusively by ARG. The following Warranty Statement defines the warranty periods for each product line and model of equipment distributed by Audio Resource Group, Inc.

Talk and Listen™ Systems

ARG warrants the following transmitters and receivers (TX72BP, TX72M, TX900BP, TX900HH, TX900M, RX72BPS, RX72BPM, RX72BP, RX72M, RX900BP, RX900M) to be free from defects in workmanship and material under normal use and conditions for five years from date of purchase.

ARG warrants the following charging systems (CHGR12, CHRG24) to be free from defects in workmanship and material under normal use and conditions for two years from date of purchase. Rechargeable batteries in the TX72M, TX900M, RX72M, and RX900M are warranted for 2 years. Power Supplies are warranted for 90 days.

All other parts and accessories are warranted for 90 days from date of purchase.

VoiceAmp® Portable Amplifiers

ARG warrants the following VoiceAmp portable amplifiers (VA20WB, VA20T, and VA30SE) to be free from defects in workmanship and material under normal use and conditions for five years from date of purchase. Batteries for these listed products are warranted for two years from date of purchase.

All other parts and accessories are warranted for 90 days from date of purchase.

Fitness and Cardio Entertainment Products

ARG warrants the following transmitters (ARG-CV-FMT, ARG-CV-900T, ARG-900AT, and ARG-CV-2.4T) to be free from defects in workmanship and material under normal use and conditions for four years from date of purchase.

ARG warrants the following receivers (ARG-CV-FMR, ARG-CV-900R, ARG-900AR, ARG-CV-2.4R and ARG-2.4R) to be free from defects in workmanship and material under normal use and conditions for two years from date of purchase.

ARG warrants the following personal viewing screens and accessories (ARG-PVS15LED, ARG-PVS19LED, ARG-PVSC) to be free from defects in workmanship and material under normal use and conditions for two years from date of purchase.

All other parts and accessories are warranted for 90 days from date of purchase.

The Warranty is only available to the original end purchaser of the product and cannot be transferred. Warranty is void if damage occurred because of deliberate or accidental physical damage, neglect, misuse or if the product has been repaired or modified by anyone other than a factory authorized service technician. Warranty does not include normal wear and tear on the product or any other physical damage unless the damage was the result of a manufacturing defect. ARG is not liable for consequential damages due to any failure of equipment to perform as intended.

The above stated warranty is exclusive and replaces all other warranties express or implied, including those of merchantability and fitness for a particular purpose. ARG will not be held liable for any other damages or loss including incidental or consequential damages and loss of profit or revenues from whatever cause including breach of warranty or negligence.

The terms of the warranty are governed by the laws of the state of North Dakota. This warranty, prices, and the specifications of products are subject to change without notice.

Revised 1/4/2017



Audio Resource Group

Improving Communication Through Sound Technology

Repairs and Returns

If you are experiencing difficulty with your system please review the Troubleshooting section of your manuals and user guides for tips and techniques to correct your issues. If you continue to experience problems with your equipment, please call Audio Resource Group, Inc. (ARG) toll-free Customer Service Assistance number at (888) 468-4552.

If it is necessary to return your system for service, you must first be issued a Return Authorization Number (RMA) by our Customer Service Technician prior to sending the system to ARG. All returns must be prepaid by the sender (no freight collect shipments will be accepted). Make sure to clearly mark the RMA number on the outside of the package and ship to:

Ship To:

Audio Resource Group, Inc.
Attn: Repair Department
405 Main Ave W Unit 3A
West Fargo, ND 58078

Out-of-Warranty Repairs:

We can service/repair most Out-of-Warranty products. These repairs will be charged in accordance with our Flat Rate Repair Schedule. Please contact your sales representative or customer service for a repair quotation under our Flat Rate Repair Schedule.

Repair Quotes:

In some cases, if your product is not listed on the Flat Rate Repair Schedule, we can provide you with a repair price based on an individual repair cost estimate.

Warranty Repairs:

The ARG warranty period begins from date of purchase. Warranty is only available to the original end purchaser of the product and cannot be transferred. We will, at our option, repair or replace any part or product found to be defective in workmanship or material under normal use and condition. Warranty is void if damage occurred because of deliberate or accidental physical damage, neglect, misuse or if the product has been repaired or modified by anyone other than a factory authorized service technician. Warranty does not include normal wear and tear on the product or any other physical damage unless the damage was the result of a manufacturing defect.

Returns for Credit:

Items returned for credit, in "like new" condition (unopened, or original packaging intact), will be issued a full credit (minus applicable shipping charges). Items returned for credit after 30 days are subject to a restocking fee. We are unable to issue credit for any items after 90 days from the date of purchase. Additional fees or partial credit may occur due to missing or damaged items.

Ship To:

Audio Resource Group, Inc.
405 Main Ave W Unit 3A
West Fargo, ND 58078
Phone: (888) 468-4552 Fax: (888) 373-4819
repairs@argaudio.com

ARG Repairs and Return policies, programs, and pricing are subject to change without notice.

405 Main Ave W Unit 4G, West Fargo, ND 58078 • (P) 888-468-4552 • (F) 888-373-4819
info@argaudio.com • www.argaudio.com



AVES Audio Visual Systems, Inc.
P.O. Box 500
Sugar Land, Texas 77487
Website: www.avesav.com

Phone 281 295-1300
Toll Free (800) 365-AVES
Fax (281) 295-1310
Email: sales@avesav.com

PAGE 1 OF 3

MANUFACTURER	WEBSITE	PERCENTAGE (%) DISCOUNT FROM MANUFACTURER'S RETAIL (MSRP) PRICE
ACMELITE	www.smithvictor.com	(see SMITH VICTOR)
AKG	www.akg.com/us	30%
ALTINEX	www.altinex.com	16%
AMK	www.amkinnovations.com	38%
AMPLIVOX	www.ampli.com	22%
ANALOG WAY	www.analogway.com	10%
ANCHOR	www.anchoraudio.com	30%
APPLIED MAGIC	www.applied-magic.com	15%
ASHLY	www.ashly.com	20%
ATLAS	www.atlassound.com	24%
AUDIO TECHNICA	www.atus.com	33%
AUDIX	www.audixusa.com	40%
AVERMEDIA	www.avermedia-usa.com	18%
AVIOM	www.aviom.com	24%
AZDEN	www.azdencorp.com	20%
BALT	www.baltinc.com	22%
BARCO-FOLSOM	www.folsom.com	14%
BEST-RITE	www.bestrite.com	20-22%
BLONDER TONGUE	www.blondertongue.com	10%
BOGEN (TRIPODS)	www.bogenimaging.us	20%
BRETFORD	www.bretford.com	41%
CALIFONE	www.califone.com	33%
CASIO	www.casio.com	10%
CANON	www.canonusa.com	21%
CHIEF	www.chiefmfg.com	28%
CLARIDGE	www.claridgeproducts.com	10%
CLEARCOM	www.clearcom.com	13%
CLEAR ONE	www.clearone.com	20%
COBY	www.cobyusa.com	12%
COMPREHENSIVE	www.comprehensive.com	20%
CRATE AUDIO	www.crateamp.com	15%
CREST AUDIO	www.crestaudio.com	18%
CRESTRON	www.crestron.com	25%
CROWN AUDIO	www.crownaudio.com	24%
CYBER ACOUSTICS	www.cyberacoustics.com	14%
DALITE	www.da-lite.com	22%
DATAVIDEO	www.datavideo.us	5-7%
DBX	www.dbxpro.com	22%
DENON	www.d-mpro.com	20%
DRAPER	www.draperinc.com	22%
DUKANE	www.dukcorp.com	28%
ECHO LAB	www.echolab.com	5%
EDIROL VIDEO	www.edirol.com	15%
		5/1/12

EIKO (WIKO)	www.eikoltd.com	72%
ELECTROVOICE	www.electrovoice.com	17-20%
ELMO	www.elmousa.com	20%
EMTECH	www.emtechelectronics.com	10%
EPSON	www.epson.com	6%
EZ-DUPE	www.ezdupe.com	12%
FENDER	www.fender.com	33%
FOCUS ENHANCEMENTS	www.focusinfo.com	10%
FOLSOM RESEARCH	www.folsom.com	14%
FURMAN	www.furmansound.com	18%
GALAXY AUDIO	www.galaxyaudio.com	20%
GATOR CASES	www.gatorcases.com	14%
GRAND TEC	www.grandtec.com	25%
H. WILSON	www.hwilson.com	20-30%
HAMILTON	www.hamiltonelectronics.com	35%
HOSA	www.hosatech.com	35%
INFOCUS	www.infocus.com	5%
INTERLINK	www.smklink.com	17%
JBL	www.jblpro.com	22-25%
JELCO	www.jelcoinc.com	15%
JUICE GOOSE	www.juicegoose.com	22%
JVC	www.jvc.com	5%
KOSS	www.koss.com	30%
KRAMER	www.kramerus.com	24-30%
LAMINEX	www.laminex.com	15%
LEXICON	www.lexiconpro.com	25%
LG	www.lgusa.com	12%
LISTEN TECHNOLOGIES	www.listentech.com	18-25%
LOWEL	www.lowel.com	12-15%
LOWELL MANUFACTURING	www.lowellmfg.com	30%
LUMENS	www.mylumens.com	10%
LUXOR	www.luxorfurn.com	30%
MACKIE	www.mackie.com	22%
MARANTZ	www.marantzpro.com	20%
MARSHALL ELECTRONICS	www.lcdracks.com	14%
MAXELL	www.maxell.com	30%
MIDDLE ATLANTIC	www.middleatlantic.com	17%
MIRROR IMAGE	www.teleprompters.com	10-14%
OKLAHOMA SOUND	www.oklahomasound.com	20-29%
OPTOMA	www.optomausa.com	38%
PANASONIC CONSUMER	www.panasonic.com	8%
PANASONIC INDUSTRIAL	www.panasonic.com	8%
PASO SOUND	www.pasosound.com	22%
PEAVEY	www.peavey.com	25%
PEERLESS	www.peerlessindustries.com	22%
PREMIER MOUNTS	www.mounts.com	18%
PROCO SOUND	www.procosound.com	38%
QOMO	www.qomo.com	21%
QSC	www.qscaudio.com	25%
RAXXESS	www.raxxess.com	30%

RDL	www.rdlnet.com	15-20%
ROLAND	www.edirol.com	(see EDIROL)
ROLLS	www.rolls.com	22%
SAMSON AUDIO	www.samsontech.com	33%
SAMSUNG	www.samsung.com	10%
SENNHEISER	www.sennheiserusa.com	20%
SHARP	www.sharplcd.com	22%
SHURE	www.shure.com	MIXERS 25% WIRED PRODUCTS 40% WIRELESS PRODUCTS 40% ACCESSORIES 20%
SMITH VICTOR	www.smithvictor.com	20-24%
SONY CONSUMER	www.sony.com	8%
SONY INDUSTRIAL	www.sony.com	6%
SOUND-CRAFT SYSTEMS	www.sound-craft.com	30-33%
SOUNDCRAFT USA	www.soundcraft.com	24-30%
SPECTRUM	www.spectrumfurniture.com	20%
TASCAM	www.tascam.com	20%
TEAC	www.teac.com	20%
TEACH LOGIC	www.teachlogic.com	22%
TELEX	www.telex.com	20%
TOA	www.toaelectronics.com	25%
TV-ONE	www.tvone.com	16-19%
ULTIMATE SUPPORT	www.ultimatesupport.com	35%
VANGUARD	www.vanguardworld.com	30%
VFI	www.video-furn.com	12%
VIEWSONIC	www.viewsonic.com	PROJECTORS 10% OTHER PRODUCTS 5%
VIVITEK	www.vivtekcorp.com	15%
VOCOPRO	www.vocopro.com	15%
VUTEC	www.vutec.com	25%
WHIRLWIND	www.whirlwindusa.com	20-25%
WIKO	www.eikoltd.com	(see EIKO)
WINSTED	www.winsted.com	5-12%
WILSON	www.hwilson.com	(see H. WILSON)
WOLFVISION	www.wolfvision.com	15%
WOODS WIRE	www.woods.com	10-15%

BARNES & NOBLE

BOOKSELLERS

Delivery:

- 7-10 business days of receipt of the purchase order/credit card/wire transfer.
- \$0 for shipping unless expedited shipping is requested and for title quantities over 1,000 copies an additional charge may be assessed.

Return Policy:

- Returns are accepted within 14 days of the date that you received your order. Books, DVDs and CDs (in their original, unopened, shrink-wrapped condition) with original receipt.

Product Offering:

- Audiobooks, Books, eBooks, NOOK eReaders, NOOK Tablets, CD's, DVD's, Magazines, Textbooks, Educational Toys & Games, Café Consumables, Gift Product, Gift Cards

Website & Catalog:

- www.bn.com
- Please note that any discounts offered are off LIST PRICE, not the online price. Please call your local store for pricing and quotes.
- Barnes & Noble Stores have access to over 7 million active titles and each store carries anywhere between 22,000 – 160,000 titles.

Institutional & Bulk Ordering:

- Bulk purchasing for institutional and corporate customers need to be processed by your local store.
- Purchase Orders cannot be used on www.bn.com but are acceptable in store along with credit cards, P-cards, and wire transfers.

Payment Terms:

- Net 30 – no additional discount for early payments.

Barnes Noble Booksellers, Inc.

PRODUCT TYPE	DISCOUNT	NOTES
Books - Hardcover	0-25%	Additional discounts may be available
Books - Paperback	0-25%	Additional discounts may be available
Books - Used	Not Available	
Books - Out of Print	Not Available	
Textbooks	0-15%	
Audiobooks	0-25%	
Café Consumables	No Discount	
NOOK eReaders & Tablets	0-6%	Varies by Volume
NOOK eBooks	No Discount	
NOOK Accessories	0-15%	Varies by Volume
NOOK Protection Plans	0-25%	Varies by Volume
Magazines	No Discount	
Music CDs	0-25%	
DVDs	0-25%	
Educational Toys & Games	0-25%	
Gift Product	0-25%	
DISCOUNT EXCEPTIONS	DISCOUNT	NOTES
No Additional Discount (NAD) Titles	Receive no additional discount regardless of volume	
VOLUME DISCOUNTS	DISCOUNT	NOTES
100 Copies or more of a single (Non-NAD) Title	May be eligible for discounts beyond 25%	
\$2500 or more per order (Non-NAD) Titles	May be eligible for discounts beyond 25%	
For a complete catalog listing please visit www.bn.com		
Please note that ALL discounts are off of List Price		
We list our standard discount as being 0-25% off list price. We do this because we cover a wide range of products with a varied discount structure. Actual per title book discounts are determined by the discount B&N receives from the publisher. Trade book discounts generally range between 20-25% off list price but may go higher for many titles and/or quantities. Unlike other retailers that buy and retain inventory, B&N negotiates pricing and quantity for bulk purchases at the time of order, this ensures real time availability and real-time discount terms. We also have select titles that are published under B&N Sterling publishing label where we can provide greater discounts than anyone else in the market.		

For Quotes & Orders –

Katrina Flores
Community Business Development Manager
Palms Crossing
3300 W. Expressway 83, Suite 1100
McAllen, Texas 78501
Phone: 956.686.4231 Fax: 956.631.0438
crn2311@bn.com

Shelby Rivera,
Community Business Development Manager
Northcross Shopping Center
4005 N. 10th Street
McAllen, TX 78504
956-683-7773 | 956-683-7710 (Fax)
CRM2119@bn.com

OR contact your local Barnes & Noble store. For a complete list of stores in your area
visit our website.

<http://stores.barnesandnoble.com/>

For Vendor Forms & RFPs –

Salvatore Cirillo
National Business Development Manager
Barnes & Noble, Inc.
122 Fifth Avenue
New York, NY 10011
o (212) 633-3266 f (800) 783-0043
scirillo@bn.com

For Remittance Information–

PO Box 930455
Atlanta, GA 31193-0455

Accounts Receivable

Joseph Mascia
Accounts Receivable Manager
o (732) 656-7267 f (732) 656-2705
jmascia@bn.com

BLICK art materials

PO Box 1267 Galesburg IL 61402-1267
Orders 800-447-8192
Contracts 800-704-7744

DickBlick.com
Fax 800-621-8293

Blick Art Materials Catalog Discount

5/18/16

La Joya Independent School District
Attn: Purchasing
201 East Expressway 83
La Joya, TX 78560

Blick is pleased to respond to your bid #2016-58 Educational Materials & Equipment Catalog. Please, have your members reference QD20000 when ordering.

Discount Terms

- Catalog "EACH" price less 20%
- Valid from current Materials for Art Education annual catalog only (Item numbers will begin with A for 2016. Letters will change annually between A, B, or C)
- Free freight on orders of \$49 or more after discount (See below for exclusions)
- Discount may be subject to annual or recurrent review and revision

Discount Exclusions

- Sale catalogs, web prices and promotions
- Quantity pricing is not discountable (You will receive the lower of either the quantity break or your discount from the "EACH" price based on the quantity being purchased)
- Drop-ship items (Any item # with the letter F) are excluded from ALL terms & conditions.
- Cannot be used in conjunction with additional coupons

Freight Exclusions

- Oversized or heavy weight items (i.e. paper rolls, linoleum rolls, etc), Master Etch or 999 presses or any item indicating truck shipment.
- 50-lb boxes of clay or ANY modeling material totaling 50-lbs or greater in weight
- Drop-ship items (Any item # with the letter F) are excluded from free freight.
- When ordering sheets of paper or board larger than 18" x 24" in quantities of less than 10, a per-order handling fee applies. Paper or boards may be assorted to reach the quantity of 10.

To place an order

- Phone: 800-447-8192 Fax: 800-621-8293 Email: Orders@DickBlick.com

If you require a freight quote or have questions regarding the exclusions listed above please contact me. We, at Blick, look forward to being your art supply vendor.

Sincerely,



Laura Booth

Contract & Bid Specialist
800-704-7744 x 5314

We accept "Future Orders". POs placed in advance are held until ship dates specified on orders (within same calendar year). No invoice obligation until delivery. Future orders can: target delivery timing, improve product availability, minimize backorders, and reduce number of invoices.



Library Supplies & Furnishings

500 Arch Street, Williamsport, PA 17701

Sales & Service: 888.820.4377 • Order, Fax: 800.283.6087 or 570.326.2461

Bids & Quotes: 888.820.4377 • Order, Fax: 800.578.1064 or Email: supplies.quotes@brodart.com

Visit us online at www.shopbrodart.com

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Since 1939 Brodart has been perfecting the product and service mix to provide solutions for the ever changing needs of libraries and educational institutions. From the inception our legacy book jacket cover grew a robust and multifaceted business with product and service offerings in the areas of Library Books, Supplies and Furniture. The Brodart Supplies and Furnishing Division product assortment is jam-packed with more than 50,000 items for libraries, schools, universities and more to support the evolving needs of libraries and educational spaces. Shop the annual catalog or shop online 24 hours a day!

BID TERMS AND CONDITIONS

LIBRARY, AUDIOVISUAL & ARCHIVAL SUPPLIES	
Product Discount:	15%*
Shipping Discount:	Free shipping on stocked consumable supply orders over \$50
Delivery Terms:	7 to 10 days after receipt of order of in-stock items
Shipping Details:	Orders placed by 2:00 pm EST for in-stock items ship same day Orders ship via best means
FURNITURE & EQUIPMENT	
Product Discount:	15%*
Shipping Discount:	N/A
Delivery Terms:	4 to 6 weeks after receipt of order
Shipping Details:	Freight charges will be added to final invoice
Payment Terms:	Net 30 Days
Expiration of Bid:	April 17, 2019

Please reference quote# 89822 when placing your order.

*Discounts are applied to current retail prices at the time of order. Catalog prices are subject to change without notice. Discount applies only to products, not to shipping charges, and may not be combined with any other preferred pricing. Not applicable to closed orders and orders already in process. Excludes Brodart Books & Library Services Division. Some product category exclusions apply. Call for details. Products can be discontinued at any time. Substitutions meeting specifications may not be available. If an alternative is available, pricing quoted may need to be adjusted accordingly.

bulbSchool Description and Pricing for La Joya Independent School District 2018-54 Educational Materials & Equipment

bulb is a workspace where users can collect and store information, curate ideas and create knowledge and then share and showcase that work with an audience. So bulb is like a digital studio where ideas take shape and knowledge is created within a beautiful and secure environment where the result of that work can be exquisitely showcased and easily shared with anyone and refined over a lifetime.

“bulb is where students and educators curate and create, share and showcase their smarts”

As a beautiful and creative digital portfolio platform, bulb is the perfect place for student to document their educational experience. Through multi-media documentation and reflection, student will have a place where they see products of their growth overtime, experience pride in showcasing their work and make cross-curricular connections.

bulb supports outcomes within all content areas including the arts and the TEKS Chapter 126 Technology Applications, Texas College and Career Readiness Cross-Disciplinary Standards, and the ISTE Student Standards.

- Using bulb, students always have access to their work in an online portfolio system even if they transfer, or as they move on to college or the workplace.
- bulb promotes effective communication through video, images, links, embedded content, and text all to be combined in a helpful and engaging composition. Along with photos, text composition and links, there's often a multimedia element baked right in.
- Just doing a lesson is one thing, but actually taking the time to reflect on it internalizes learning. bulb allows students to do that, and to create something that's public-facing so they can showcase best work to the community and the processes they went through for learning.
- A web-based and responsive platform, means users do not have to download any software and users can access and build bulb pages on any browser and any device.
- As a software-as-a-service (SaaS) application, bulb is updated frequently, on a weekly or monthly basis.
- In addition, to implementation professional development services, every bulb end-user has real-time access to an online knowledge base of support articles, videos and community. If necessary, bulb can be reached at <https://www.bulbapp.com/contact.html> for online or phone support during business hours.

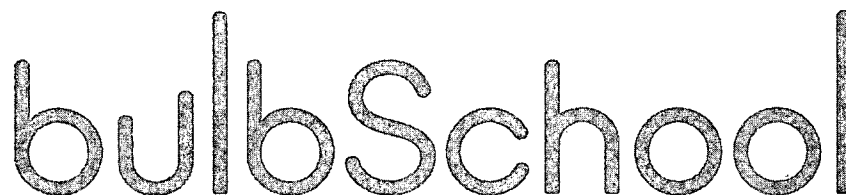


www.bulbapp.com

1/1/2018

bulb, Inc.

**bulbSchool Description and Pricing
for La Joya Independent School District
2018-54 Educational Materials & Equipment**



Get all of bulb, plus the added control and robust security you need to scale up to a school or district-wide rollout.

- Unlimited storage
- Unlimited group creation
- Dashboard & Administrative Tools
- Live support via phone and dedicated onboarding support lead
- On-site Training included with 1,000 user purchase or higher (see page 2)
- *Fully Utilized* defined as quantity of purchases at set price point

Pricing:

Pricing 1-1000 seats purchased at set price points below:

\$199 for up to 25 seats	\$7.96 avg. price/seat/year (*Fully Utilized*)
\$349 for up to 50	\$6.98
\$549 for up to 100	\$5.49
\$1,099 for up to 250	\$4.40
\$1,799 for up to 500	\$3.60
\$2,699 for up to 1,000	\$2.70

Pricing greater than 1,000 seats is actual price per seat times users:

1,001 - 5,000	\$2.50 /seat/year
5,001 - 10,000	\$2.25
10,001 - 25,000	\$2.05
25,001 - 50,000	\$1.88
50,001 - 100,000	\$1.75
100,001 - 250,000	\$1.65
250,001 - 1,000,000	\$1.56
1,000,001+	\$1.50

Multi Year Contract and prepay discounts:

10% discount for 2 year contract	18% discount for 5 year contract
15% discount for 3 year contract	20% discount for 7 year contract



**bulbSchool Description and Pricing
for La Joya Independent School District
2018-54 Educational Materials & Equipment**

Professional Development (basic):++

- 1/2 day Professional Development included for free with minimum of 1,000 seats.
- 1,000 - 5,000 seats receive 1/2 day of Professional Development for free.
- After the first 5,000 seats, another 1/2 day of free Professional Development is included for every additional 5,000 seats.
- Professional Development is included every year, but does not roll-over year to year and has no cash value.
- Professional Development does not include travel costs.
- For schools that don't meet the 1,000 minimum number of seats or that need additional basic Professional Development above and beyond what we include, additional training is available for:
 - Half-Day - \$295
 - Full Day - \$495
- There is no discount below \$295 for additional basic Professional Development even for schools that do not meet minimum seats to qualify for free basic training
- Additional Premium Professional Development available for a fee (see chart below)

Additional Premium Professional Development

Packages	Pricing Per Package
Online: 10 hours	\$1,595.00
Online: 20 hours	\$2,995.00
Onsite: half-day	\$1,495.00
Onsite: full-day	\$2,495.00

*Self-service professional development resources are available via www.bulbapp.com.



June 22, 2017

La Joya ISD
Attn: Sylvia Zapata, Director of Purchasing
201 East Expressway 83
La Joya, TX 78560

RE: 2017-97 Educational Materials & Equipment Catalog Bid

Ms. Zapata,

On behalf of Capstone Classroom, I would like to thank you for the opportunity to participate in the above mentioned bid. Capstone Classroom is your complete source for leveled nonfiction for PreK through Secondary that supports your curriculum. Each Capstone Classroom paperback book is written with an eye to key national curriculum standards. The result is solid classroom support as you look to reinforce and extend your existing curriculum.

This letter shall also serve as notification that all titles, six packs, classroom collections, sets, and program configurations of the following items are available only by direct purchase from Capstone Classroom and are considered sole source:

- Engage Literacy Program and Wonder Words
- Wonder Readers, paperback versions
- Alphabet Connections
- Primeros Sonidos
- Graphic Science STEM titles
- CraftPlus Daily Writing Program
- Graphic Science: *Science Content and Literacy Instruction*
- Bridge to Reading Zone- BTR Zone
- Common Core Curriculum Bundles & Common Core Sub Strand Instructional Text Sets
- Mentor Text Packages to support *Explorations in Nonfiction Writing*- By Tony Stead
- Maupin House PD Packs
- Shared Reading Collection
- Fairy Tales and Traditional Tales Collection
- Read Aloud Packages and Information Text Sets
- What's Your Point?
- Leap! Little Books with Attitude
- Bookrooms with Instructional Supports
- Benchmark Assessment Kits
- Read to Achieve
- Writing out of the Box

Capstone Classroom is committed to providing our products and services to La Joya ISD. Please contact me if there are any questions or if further information is needed concerning this proposal.

Best regards,

A handwritten signature in black ink, appearing to read "Doug Smith".

Doug Smith
Proposal Specialist
Capstone Classroom
(888) 262-6135 Ext. 8421
bids@capstoneclassroom.com

capstone classroom

VALUE ADDED SERVICES

-  **Website that makes your job easier!!** Our website at www.capstoneclassroom.com can assist you in finding titles that correlate to either the national standards or your state standards. From this correlated list, you can easily convert into an order using our book cart:
 - Up-to-date product information
 - Exclusive online promotions
 - Teacher's Tools Tab for teacher resources
 - Free Teacher Guides for many titles
 - Savable booklists and account information
 - An advanced search engine ...
-  **Dedicated Customer Service:** no telephone run-around. With our industry-leading customer service, we are able to customize orders to meet the needs of each individual customer quickly and efficiently. By ordering direct from our publishing houses, you can be assured of receiving the highest quality customer service.
-  **Rewards Program:** earn points with each purchase and redeem for free books. Learn more at www.capstonerewards.com. Rewards customers receive FREE shipping on any size order placed direct with capstone classroom.
-  **White Glove Service:** When an Email address is provided with your PO, we will Email you a confirmation receipt of the order. Once the order has shipped, you will receive a shipping confirmation Email with tracking numbers.
-  **Fulfillment:** fill rate average 94% or better when ordering direct. As the publisher we are the fastest source for our books. We never substitute titles for the ones you have ordered; no need to over-order with our great fulfillment rate!
-  **Turn time:** 7-10 days ARO.
-  **Freight Charges:** 10% on orders of \$2500.00 or less, 8% on orders over \$2500.00. Capstone rewards customers receive FREE shipping on any size order placed direct with capstone classroom.
-  **Ordering made simple:** orders can be placed online, emailed, faxed, or mailed.
-  **Standard Order Packing:** all 6 packs are shrink-wrapped. We can customize to your packing needs for larger orders and ship to multiple school locations.
-  **Our Guarantee:** All of our products come with a risk-free guarantee. If you are not satisfied with your order, please call us for a replacement, return or credit. Sorry we are not able to accept return on products that have been stamped or stickered. Call customer service for details. 1.888.262.6135.



3/26/2018

Sylvia Zapata
Director of Purchasing and Warehouse Operations
La Joya Independent School District
201 East Expressway 83
La Joya, TX 78560-

Dear Ms. Zapata:

We propose to furnish all of your requirements as selected from our catalogs and web site for the period of 4/17/2018 to 8/31/2019, all in accordance with the following terms and conditions.

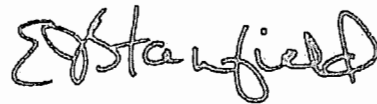
- a) Purchase orders shall be issued to cover requirements from time to time and shall reference to this Proposal No. **P104239**.
- b) Prices shall be as listed on our web site, www.carolina.com, less a 5% discount. Furniture items and accessories and Distance Learning Kits are excluded from our discount offer.
- c) Our web site, www.carolina.com, offers the ability to receive your contract pricing, use a Purchase Order, and receive tax-exemption if qualified. To enable these features on your Carolina Online Account, please call Customer Service at 800.334.5551 (8am to 8pm, ET, Monday-Friday) before creating your own Carolina Online Account.
- d) On orders of \$200.00 or more, prices will be freight prepaid except on living, perishable, hazardous chemicals, kits containing hazardous chemicals, drop ship items, and preserved specimens. Freight prepaid shipments are cheapest/best way. Motor freight shipments are dock delivery only. Inside delivery for motor freight shipments and expedited shipping methods are an additional charge. Shipping and handling charges will be added to all orders less than \$200.00.
- e) This proposal cannot be used in conjunction with any other bid responses, phone or written quotations, price agreements or promotions. **Smithsonian STC™ products and Building Blocks of Science® will be sold at list price with no discount and freight charges will be added to the billing invoice.**
- f) Invoices shall be rendered for each individual shipment with corresponding packing list included with each delivery. Our terms are net 30 days.
- g) Please provide, upon award of contract, a list of all schools and addresses participating in this contract. This information is very important and will insure all schools receive contract pricing.
- h) A form has been included with this proposal letter to help facilitate this request. Please photocopy the form if more sheets are needed. If your school district already has a separate form of all participating schools please feel free to use it, and discard the form we have included. Please mail or fax the forms to the address or fax number at the top of the form, Attn. Quotation Department.

Carolina Biological Supply Company
2700 York Rd • Burlington NC 27215-3398
Phone 800.334.5551 • Facsimile 336.538.6330
www.carolina.com

We are pleased to submit this proposal with our assurance that the basis of the prices offered and the method of billing will afford you the lowest cost, in as much as all guess-work and contingencies to cover estimated weight and transportation costs, normally considered in specified quotation, are eliminated.

Your interest is appreciated, and we hope that we may be of assistance to you in the future. Please make sure our Proposal Number **P104239** appears on all purchase orders and correspondence.

Sincerely,

A handwritten signature in cursive script, appearing to read "E Stanfield".

Elizabeth Stanfield
Contract and B2B Manager

DOYLENE & ASSOCIATES, INC

AMAZON

ABCO

ALLYN & BACON

ASCD

BARNES AND NOBLE

BROOKS PUBLISHING

CEC MEMBERSHIP

CORWIN PRESS

CRYSTAL SPRING BOOKS

DELTA SYSTEMS

EASTERN NATIONAL

F.A.DAVIS COMPANY

FREE SPIRIT PUBLISH

GREENWOOD PRESS

GUILFORD PRESS

HACHET GROUP

HARCOURT ACHIEVE

HARCOURT CHILDREN BOOKS

HARPER COLLINS & SCHOLASTIC

HARRY WONG PUB

HARVARD EDUCATION PRESS

HEALTH COMMUNICATION

HIGH SCOPE

HOUGHTON MIFFLING

HYPERION PRESS (TIME WARNER)

JOHN WILEY & SONS

LRP PUBLICATION

MCGRAW HILL TRADE

MERRIAM WEBSTER

NATIONAL ACADEMY PRESS

NATIONAL PROFESSIONAL RESOURCE

NATIONAL SCIENCE TEACHES ASSOC

OXFORD

PACIFIC NORTHWEST

PALGRAVE MCMILLAN

PEARSON EDUCATION COMPANY

PEARSON EDUCATION COMPANY

PEARSON EDUCATION COMPANY

PEARSON EDUCATION COMPANY

PENGUIN GROUP

PRO ED

PSYCHOLOGICAL CORP

RANDOM HOUSE

RIBY-STECKVAN

SCHOLASTIC (SEE HARPER COLLINS)

SCHOLASTIC LIBRARY (CHILDRENS PRESS)

SHELL EDUCATION

SIMPLE TRUTH

SOPRIS WEST EDUCATIONS

STAY WELL

TEACHERS COLLEGE PRESS

TEXAS A&M UNIVERSITY

THOMAS NELSON PUBLISHERS

THOMPSON LEARNING

THOMPSON/DELMAR LEARNING

UNIVERSITY OF CHICAGO

UNIVERSITY OF TEXAS PRESS

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Perri Huntley

956-279-3545 cell

perrihuntley@gmail.com

Doylene Wright Escue

832-250-6015 cell

descue@earthlink.net

Catalog Price List

Edgenuity offers flexible pricing options to best meet La Joya ISD's digital instructional resource goals. All prices are for a 12 month license period and are subject to Edgenuity's Standard Terms & Conditions, which can be found with Edgenuity's requested exceptions, following this price list.. Volume discounts and additional pricing options are available. Please contact your account executive for information regarding full pricing options.

Annual Site License

The site license model provides unlimited enrollment with unlimited logins and unlimited access to the proposed content at each licensed site. With the site license model, a site can provide access to licenses and content without any additional purchases. More information regarding each product can be found in [online at www.edgenuity.com](http://www.edgenuity.com).

Comprehensive Digital Content Library	Annual License Fee Per Site
High School – unlimited access to secondary digital content except for Sophia Dual Credit Courses	\$25,000
Middle School – unlimited access to middle school digital content	\$15,000
MyPath Intervention for Reading and Mathematics	Annual License Fee Per Site
Small School (less than 200 students) – unlimited access to MyPath intervention for reading and mathematics	\$5,995 per site
Large School (over 200 students) – unlimited access to MyPath intervention for reading and mathematics	\$9,995 per site
Pathblazer Intervention for Reading and Mathematics	Annual Site License Fee
Small School (less than 200 students) – unlimited access to Pathblazer intervention for reading and mathematics for all students at the licensed site	\$5,995 per site
Large School (over 200 students) – unlimited access to Pathblazer intervention for reading and mathematics for all students at the licensed site	\$9,995 per site

UpSmart Algebra Foundations Site License	License Tiered for Site Enrollment				
	0-200	201-350	351-500	501-800	801+
UpSmart – unlimited access to Algebra Foundations	\$3,995	\$6,995	\$7,995	\$9,995	\$11,995

Concurrent User

A concurrent user license is based on the number of simultaneous users accessing the program.

Digital Content Library	Unit Fee
Per concurrent user/per course (Bundles options available)	\$220 ea.

La Joya ISD #2018-54

Professional Development

Professional development includes onsite and webinar training options. The final professional development will be customized to meet the needs as outlined. Travel and materials included in per day cost for onsite training.

Description	Price
Onsite training day	\$2,500 per day
Web training session	\$500 per session

Instructional Services

Instructional Services offers the flexibility to partner with Edgenuity to provide instructional teaching services to support full virtual or blended learning program/school needs. Teaching services include Texas certified, expert instructors and on-demand tutoring with concept coaches in addition to access to the curriculum content/learning management system. Fulltime enrollment options available.

Description	Unit Price
Per student/per semester	\$375

Hardware

Sites can ensure minimal bandwidth requirements of less than or equal to 384 kbps on average per concurrent user on the school infrastructure by placing an Edgenuity Media Appliance at the individual site or district. This ensures reduced load times with no additional bandwidth requirements, providing a positive end-user experience with minimal delay for page downloads. The Media Appliance is a one-time cost and is based on the size of the implementation.

Description	Price
Mini Appliance	\$1,000.00
Slim Appliance E750N	\$2,300.00
Rack Appliance E5000R	\$5,500.00
Virtual Appliance	\$950.00

Additional Information

Universal Screener Import Options

Any school using NWEA, Renaissance, or Scantron can utilize our integration option to import scores into Edgenuity's MyPath or Pathblazer programs. The student's score is then used to recommend the Individualized Learning Path. Annual fee for the selected import is \$500 per site/per year.

Integration

Edgenuity provides integration with a variety of SIS and LMS providers. Specific information will be needed to provide final costs. Only applicable costs will apply.

Onsite Hosting

Edgenuity is a vendor-hosted system and does not charge separate hosting fees.

Customer Support

Edgenuity does not charge separate fees for customer and technical support.

Technical Specifications

Edgenuity's technical specifications can be accessed at <https://www.edgenuity.com/support/technical-requirements/>

Clarifications to Standard Terms & Conditions and General Contract Terms and Conditions

In reference to La Joya Independent School District's Bid No. 2017-97, Educational Materials & Equipment Catalog Bid, ExploreLearning, LLC makes the following clarifications:

1. Delivery Time

Standard Terms & Conditions

20. Lead Time, Page 15 of 28

"Proposals MUST show the number of calendar days required to place the materials in the possession of the La Joya I.S.D."

ExploreLearning, LLC makes the following clarification:

Resources are accessible two to three business days after receipt of order.

2. Intellectual Property

General Contract Terms and Conditions, Page 21 of 28

"38. PATENT RIGHTS: The vendor agrees to protect the School District from any claim involving patent right infringement of copyrights on goods supplied.

"39. COPYRIGHT: All contracts paid from state or federal grants administered by TEA must retain copyright for the Texas Education Agency (TEA) and for the federal government (if a federally funded contract) unless otherwise negotiated in writing with TEA. Pursuant to the provisions in 2 CFR § 200.315, title to intangible property vests in the District as long as such property is used for authorized purposes. However, TEA and the federal awarding agency reserve a royalty-free, nonexclusive and irrevocable right to reproduce, publish, or otherwise use the work for federal purposes, and to authorize others to do so.

"40. RIGHTS TO INVENTIONS: The Contractor agrees to be compliant with the Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants and Contracts."

ExploreLearning, LLC makes the following clarification:

La Joya Independent School District acknowledges that the materials provided by ExploreLearning, LLC ("Contractor") under this Contract, patent rightsare owned exclusively by Contractor unless the development of the aforementioned intellectual property rights are developed by the Contractor for the District under the terms of this agreement and are not previously existing.

Deviation to General Contract Terms and Conditions

In reference to La Joya Independent School District's Bid No. 2017-97, Educational Materials & Equipment Catalog Bid, ExploreLearning, LLC requests the following deviation:

Pricing

General Contract Terms and Conditions

6. Pricing, Page 17 of 28

"The pricing offered by the respondent shall remain firm through the duration of the contract term. In case of annual contract request for offers, the prices must remain firm for the period as specified on the proposal."

and

11. Delivery Protocol, Page 18 of 28

"a. All prices shall be firm ..."

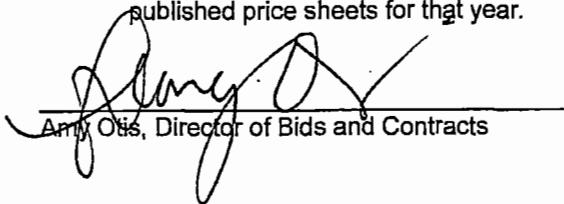


ExploreLearning

La Joya Independent School District
Bid No. 2017-97
Educational Materials & Equipment Catalog Bid

ExploreLearning, LLC requests the following deviation:

All ExploreLearning, LLC pricing is based on the current year's published price sheets which are effective from January 1, 2017, to December 31, 2017. Pricing effective January 1, 2018, will be based on the 2018 published price sheets. Pricing each subsequent year will be based on the published price sheets for that year.



Amy Otis, Director of Bids and Contracts

Flinn Scientific, Inc.

"Your Safer Source for Science Supplies"

P.O. Box 219 flinn@flinnsci.com
Batavia, IL 60510 www.flinnsci.com
(800) 452-1261 FEIN No. 36-2926914

Quotation

Flinn Quote Number: 163272

Quote Date: 07/17/2017

Freight Terms: FOB DESTINATION

Payment Terms: Net 30 Days

Expiration Date: 08/31/2020

Customer RFQ: 2017-97

Quote For:

LA JOYA IND SCHOOL DISTRICT
SYLVIA ZAPATA/DIR PURCH & WHSE
201 E EXPRESSWAY 83
LA JOYA TX 78560

Page: 1

PREFERRED CUSTOMER PURCHASING CONTRACT

Flinn Scientific, Inc. is honored to offer you the following quote terms which apply to most items in the Flinn Chemical and Biological Reference Manual:

Discount:

10.000% on Most Catalog Items

Minimum Order Amount to Qualify for Discount: No Minimum

Freight:

Free Shipping on Most Catalog Items

Minimum Order Amount to Qualify for Free Freight: No Minimum

Exceptions to Discount:

Live Material

Lab Furniture

The Flinn Spectrophotometer (AP7026) & Accessories

Computer Software

Technology Products

E-Learning

Exceptions to Free Freight:

Live Material

Lab Furniture

Hazardous Material Surcharges

Items Requiring Truck Freight

Technology Products

Note standard exceptions.

By: **Jim Nesbit**
Quote Coordinator

Please reference the Flinn Quote Number on your order.



Delta Education
...because children learn by doing.®



**School
Specialty**

July 13, 2017

Attn: Sylvia Zapata, Dir. of Purch. & Warehouse, c/o Laura Pena, Sr. Buyer
La Joya ISD
Purchasing Department
201 East Expressway 83
La Joya, TX 78560

Account #: 273433

Frey Scientific is pleased to offer the following catalog discount for Science Supplies and Equipment:

Bid Number: 2017-97 Educational Materials & Equipment Catalog Bid

Discount: List Price less **30%** on Supply items from the current **Frey Scientific catalog and Frey On-Line Elementary** (unless catalog bears notation: no other discounts apply)

List Price less **12%** on Furniture items from the current **Frey Scientific catalog and Frey On-Line Elementary** (unless the catalog bears notation: no other discounts apply)

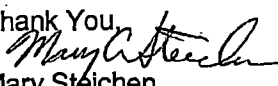
Exclusions: No discount on SSI, Delta, CPO, FOSS or Frey Scientific Exclusive Products with a prefix of "N" or "LN". Discount does not apply to any other School Specialty Catalogs or Flyers.

Contract Period: 9/1/2017 - 8/31/2020

Shipping: **FREE SHIPPING** on all items except: Live specimens (prefix L) and hazardous materials (prefix H). Please see catalog order information for charges. Products that must ship by Motor Freight will incur a \$75.00 fee or will incur a 12% fee of the line value. All **DSM** products will incur a 12% fee of the line value. All **CPO** products will incur a 6% fee of the line value (usually 12%).

Contract: Your contract # is **7784655946**. Please use this number on all purchase orders to ensure your guaranteed pricing.

Thank You,


Mary Steichen
Bid Coordinator

W6316 Design Dr. Greenville, WI 54942

Bids: bidwestnotices@schoolspecialty.com Phone: 800-554-7632 * Fax: 800-675-1775

Orders / Customer Service: Ph. 800-225-3739 * Fax 877-256-3739

Email: customercare.frey@schoolspecialty.com

Website: <http://freyscientific.com/>



Delta Education
...because children learn by doing.®



**School
Specialty.**

Deviations/Exceptions to Solicitation

2017-97 Educational Materials & Equipment Catalog Bid

Our bid # 7784655946

- The discount % is off the current List Price at the time of the order. The discount only applies to the products/catalogs listed in our cover letter(s).
- Discount terms are fixed for the initial contract period, but may change with renewals.
- List Prices are subject to change (typically each January). We cannot guarantee/limit price increases.
- The discounted price will already appear on invoices (or on the screen when logged in online). No further discounts will be allowed.
- Catalogs will be provided on request; products and pricing are available online (make sure to login to see your current best price).
- Freight is prepaid and, where applicable, added to the invoice. Refer to cover letter(s) for freight terms. Additional charges may apply if assistance or equipment is needed for truck deliveries.
- Inside delivery is defined as standard carrier practice such as to a front desk.
- Delivery is 3-10 days ARO for in-stock items.
- Warranties are limited to the manufacturer's warranty. We list warranty contacts on our website to assist you in your purchasing decisions.
- Depending upon the circumstances, we do charge a restocking fee. Refer to our full policy listed online at <http://www.schoolspecialty.com/returns>.


Amy Fuss, Assistant Secretary
July 13, 2017

GF Educators, Inc.

Patsy Gutierrez

PO Box 1309

Mineola, Texas 75773

BID# 2017-97

Deviations Page:

1. Discounts only apply to our **practice student editions**, by volume ordered:

10 – 99 books \$14.95 each

100 – 249 books \$12.95 each

250 + books \$10.95 each

Assessment / Power Review student editions, by volume ordered:

10 – 99 books \$11.95 each

100 – 249 books \$10.95 each

250 + books \$9.95 each

2. Minimum order applies only to student editions:

10 each per grade and subject

3. Shipping / handling will be added to each order:

1 – book \$8

2 – 9 books \$10

10 – 49 books 10% of total

50 + books 7% of total

4. Our company does not have any "Educational Equipment" to offer.

Patsy Gutierrez



**Houghton
Mifflin
Harcourt**

July 12, 2017

Sylvia G. Zapata
La Joya Independent School District
201 East Expressway 83
La Joya, TX 78560

RE: 2017-97 Educational Materials & Equipment Catalog Bid

Dear Ms. Zapata:

Houghton Mifflin Harcourt Publishing Company (HMH) is pleased to submit this bid in response to La Joya Independent School District for Bid 2017-97.

Our HMH and HMH Assessment catalogs can be accessed online at <http://forms.hmhco.com/virtual-catalog>.

As of 10/1/2016 HMH current catalog prices will be in effect until 9/30/2017. All HMH catalog prices represent a 25% discount from our list price for the education market. We cannot agree to a special discount for any particular school as it puts us in violation of state and district contracts containing a "Most Favored Nations" clause. Please be aware that State of Texas contract prices may exist for some of these products which may be lower. HMH Assessment catalog prices will be in effect until 12/31/2017.

Prices in our catalogs do not include shipping costs. By purchasing items with prices FOB Shipping Point, you will receive the materials at the base price (lowest price offered) plus actual shipping charges. This is generally the least expensive way to purchase our materials. When required to quote a price, which includes prepaid shipping and handling (f.o.b. destination), we automatically add a standard 10.5% of the price as our national shipping and handling charge.

Houghton Mifflin Harcourt Publishing Company's Terms and Conditions can be accessed on our website at:
<http://www.hmhco.com/common/terms-conditions>

If you would like to place an order for HMH or HMH Assessment products or have any questions about an order, please note the following information:

Customer Service/Purchase Orders

9205 Southpark Center Loop
Orlando, FL 32819
Phone (800) 225-5425
Fax (800) 269-5232
K12orders@hmhco.com

HMH Assessment Customer Service/Purchase Orders

One Pierce Place, Suite 900W
Itasca, IL 60143
Phone (800) 323-9540
Fax (630) 467-7192
Assessmentscs@hmhco.com

Additionally, on May 29, 2015, Houghton Mifflin Harcourt Publishing Company acquired the Educational Technology and Services (Ed Tech) business of Scholastic Inc. The acquisition includes the transfer of the Ed Tech division, its management and staff, and the group's proven-effective intervention solutions programs and services portfolio.

HMH proudly welcomes the following programs and services into the HMH product line:

Big Day for PreK®	International Center for Leadership in Education	Reading Skills Kit
Common Core CodeX™	Literacy Solutions: Professional Learning Services	SMI™ College & Career
Do The Math®	Math 180™	SPI
Do The Math® Now!	Math Inventory	SRC
English 3D	Math Reads	SRI College & Career™
Expert 21™	Math Solutions: Professional Learning Services	System 44®

FASTT Math® Next Generation MRI (Math Reasoning Inventory)
Fraction Nation® Phonics Inventory
Fluency Formula READ 180®
FX Books™ Reading Counts
iRead™ Reading Inventory

Text Talk
Wiggle Works®
Zip Zoom®English

These programs and services are included as part of this submission and will be incorporated into the HMH digital catalogs.

Please detail all special delivery terms on your purchase order to ensure proper delivery.

If you have any questions, please contact Sara Garza at (512) 721-7212 or your Account Executive listed below.

Your Account Executives:

Houghton Mifflin Harcourt

Yolanda Cortez
Phone 956-459-5306
Jennifer Baley, Math Solutions
Phone 720-774-1318
Ernesto Rodriguez, Early Learning
Phone 512-389-2267

HMH Assessment

Lupina Vela
Phone 210-601-0567
Tom Smith
Phone 617-351-1950

Ed Tech and Services

Joni Vara
Phone 210-326-4142

Sincerely,



Nicole Genova
Director, Business Desk

SHOP 4 WAYS!

PHONE ORDERS

Monday-Friday 8:00AM - 4:30PM EST
1-800-448-2197

FAX ORDERS

215-956-9041

MAIL ORDERS

Marco Products Inc., Dept. F2016
P.O. Box 686, Hatfield, PA 19440

INTERNET

Visit Our E-Store at:

WWW.MARCOPRODUCTS.COM

RETURN POLICY

We want you to be 100% satisfied. If a product does not meet your needs, returns will be accepted if received by Mar-co postpaid, within 60 days of the invoice date, in resalable condition, and with the reason for the return. All shipping charges (to and from) on returned items and reshipment charges on exchanged items are the responsibility of the buyer. Please include the invoice number with all returns. Mar-co cannot be responsible for claims made after 4 months of the invoice date.

**Please send all returns by
UPS or insured mail to:**

**Marco Products, Inc.
214 Kale Road
New Bern, NC 28562**

Tracking and claims on lost/undelivered returns not received by Mar-co are the responsibility of the purchaser.

FREE CATALOGS!

If you are sponsoring a workshop, conference, or class, or wish to distribute our catalog to staff, call us at 1-800-448-2197. We will be pleased to supply you with catalogs at no cost.

HELP US SAVE PAPER!

If you are receiving duplicate catalogs or no longer want to receive a catalog, please contact us at help@marcoproducts.com.

WE SHIP TO OTHER COUNTRIES!

Please fax or e-mail a list of the materials you wish to order along with the address where the items are to be shipped. We will reply with a shipping/handling charge for your approval.

INQUIRING ABOUT AN ORDER?

CALL 215-956-0313

Or e-mail help@marcoproducts.com

For fastest service, please have your invoice and purchase order number ready.

WE OFFER VOLUME DISCOUNTS!

\$500.00 - \$749.99 SAVE 5%

\$750.00 - \$999.99 SAVE 10%

\$1000.00+ SAVE 15%

Discount applies only to purchases on a single order/purchase order. Volume discounts can not be combined with any other promotional discount including conference discounts, sales, or clearance books. If you have any questions regarding pricing call: 1-800-448-2197.

PREPAY & SAVE

(Payment enclosed with order)

There are no postage and handling charges for prepaid orders \$125.00 and over shipped in the United States and to U.S. Territories.

PLEASE NOTE:

Payment-check, money order, or billable credit card #-MUST be enclosed with your order/PO to receive free shipping. Sorry, but we can not extend this offer to orders shipped outside the United States/U.S. Territories.

Shipping & Handling Charges USA & US Territories

\$00.00 to \$74.99	\$7.00
\$75.00 to \$79.99	\$7.50
\$80.00 to \$84.99	\$8.00
\$85.00 to \$89.99	\$8.50
\$90.00 to \$94.99	\$9.00
\$95.00 to \$99.99	\$9.50
\$100.00 to \$104.99	\$10.00
\$105.00 to \$109.99	\$10.50
\$110.00 to \$114.99	\$11.00
\$115.00 to \$119.99	\$11.50
\$120.00 to \$124.99	\$12.00
\$125.00 to \$499.99	10% of invoice total
\$500.00 and up	5% of invoice total

All domestic orders are shipped
UPS Ground or USPS.
UPS does not deliver to PO boxes.
Call for 2nd day or next day air rates.

Mometrix

TEST PREPARATION

June 22, 2017

Re: 2017-97 – Educational Materials & Equipment Catalog Bid

To Whom It May Concern:

Included within this packet are the completed forms for Sealed Proposal No. 2017-97.

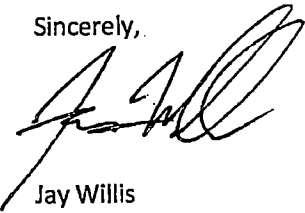
We offer study guides, flash cards and practice questions for over 1800 different standardized exams. For a full list of products and pricing, please review our enclosed 2017 product catalog or visit <http://www.mometrixcatalog.com/institutions/> to view our catalog online. Additionally, we offer our eLibrary system which allows unlimited access to our test preparation materials through a user-friendly, online platform. The Mometrix eLibrary features:

- Unlimited views and usage throughout the subscription period
- Unlimited remote access
- 24/7 availability for all students and staff
- Unlimited customer service availability
- Automatic updates and additional tests added on a regular basis

When you are ready to place an order, you may fax, mail, or email your purchase order using the contact information below. If you prefer to pay by credit card, please give me a call and I'll be happy to place your order over the phone.

Please let me know if you need any additional information for us to be considered for this bid opportunity.

Sincerely,



Jay Willis

Vice President of Sales

Mometrix Media LLC

jay.willis@mometrix.com

Phone: 1-888-248-1219

Fax: 1-866-235-0173

Website: www.MometrixMedia.com

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- 1,001 to 3,000 Students	\$2,799
- 3,001 to 6,000 Students	\$4,399
- 6,001 to 9,000 Students	\$5,799
- 9,001 to 12,000 Students	\$7,799

Greater than 12,000 (see sales Mgr. for quote)

DISCOUNTS

Prepay for 2 years: 10% discount

Prepay for 3 years: 15% discount

Prepay for 5 years: 20% discount

1/4 of total price for up to 10 titles

1/2 of total price for up to 50 titles

3/4 of total price for up to 100 titles



FORT ATKINSON

901 JANESVILLE AVENUE FORT ATKINSON, WI 53538-0901
PHONE (920) 563-2446 TOLL FREE (800) 558-9595
FAX (920) 563-8296 (800) 372-1236
EMAIL quotes@eNasco.com
WEBSITE www.eNasco.com

PLEASE REFERENCE

Nasco QUOTE#
19843

FED I.D. NO. 06-1165854

CATALOG DISCOUNT

CUSTOMER RFQ#: 2016-58

VALID THRU

8/31/19

Bill To	Account:	42281400
LA JOYA INDP SCHOOL DISTRICT PURCHASING DEPT PO BOX J LA JOYA TX 78560		

Terms	Minimum Order:	50.00
AFTER DISCOUNT IS APPLIED		

NET 30 DAYS DELIVERY APR. 7 - 21 DAYS ARO
--

Nasco catalogs involved with this bid:

SPECIAL EDUCATION
AG SCIENCES
ARTS & CRAFTS (5% on "Z" items)
SCIENCE
PHYSICAL EDUCATION
FAMILY & CONSUMER SCIENCES
MATH
EARLY LEARNING
ELEMENTARY EDUCATION
HANDS-ON-HEALTH

Discount Off Unit Price

15%
10%
20%
15%
10%
10%
15%
15%
15%
10%

New Catalog Effective

SEP
SEP
DEC
DEC
JAN
JAN
JAN
JAN
JAN
FEB

*FREE SHIPPING: NASCO PAYS GROUND SHIPPING TO SCHOOL FACILITIES EXCEPT FOR LIVE MATERIAL ("LM" PREFIX) OR ITEMS WITH A TRUCK LOGO.
*TRUCK SHIPMENTS ARE DOCK DELIVERY.
*CALL 1-800-558-9595 FOR ANSWERS TO YOUR SHIPPING QUESTIONS.
*READY-OR-NOT TOT AND ACCESSORIES, XENOPUS FROGS, LIVE MATERIAL COUPON CARDS, AND ITEMS WITH AN "NA" OR "NZ" PREFIX ARE NOT DISCOUNTED.
*A HAZARDOUS MAT'L SURCHARGE WILL BE ADDED TO ITEMS WITH A BLACK DIAMOND INSIGNIA OR D.O.T. SYMBOL.

NOTE:

- Catalogs are mailed annually to teachers upon publication. Or visit us at eNasco.com to browse our complete product offering.
- See your discounted pricing online by visiting eNasco.com/page/QuickWebPricing.
- Discounts are off catalog unit price. Qualifying orders will automatically receive the quantity price if lower than the discounted unit price.
- Discounts not valid with any other coupons, offers, sale flyers, or website promotions.
- All other catalog terms apply.


DAVE JOHNSON, MANAGER OF CONTRACT SALES



MindWare.
* brainy toys for kids of all ages.

La Jova Independent School District
RFP # 2018-54 Educational Materials & Equipment
Deviations

- 1) Include the customer number and key code with every purchase order to reduce billing errors.
 - a) The Customer Number for your organization is: # **1976179.**
 - b) You may take advantage of special additional offers from catalogs or email. When ordering please include the promo code so that we may apply the offer.
- 1) **A 5% discount will apply to each order.** This discount applies to merchandise only. No discount will be given for shipping and handling charges. Total amount of the discount is removed at the end of the order, not from individual line items.
- 2) **Custom imprint (advertising specialty products)** sold by our **Fun Impressions** group are not eligible for discount.
- 3) **Free Standard delivery on orders over \$150.00.** Free delivery does not apply to the additional per item shipping fee for items in our catalog identified with the symbol of a truck. There is no discount for express delivery charges. Shipping charges are FOB destination, prepaid and added to invoice. Shipping chart is attached.
- 4) Free delivery does not apply to **custom imprint (advertising specialty products)** sold by our **Fun Impressions** group. **Shipping charges are subject to change.**
- 5) URL address: www.orientaltrading.com
 - a) Online Net 30 terms are available. Call the Bid Sales Department for more information. We apologize that our discount offer does not default when orders are placed on line. Phone the bid department to apply your discount to your on line order. Phone 800-228-0038. Or
 - b) Save your items to your shopping cart. The shopping cart does not calculate the discount or shipping charges. [Save] and [Print] after entering all purchases to your shopping cart. Manually calculate the amount of the discount and shipping charges based on your merchandise total. Copies of your shopping cart page may be attached to your purchase order. Submit your purchase order by mail, fax or phone.
- 6) Catalogs - Main, Seasonal, Hands on Fun, Craft, and Fun Impressions are sent frequently during the year. Items may be ordered at any time, but prices are subject to change.
- 7) Merchandise is delivered approximately 7-10 business days after receipt of order. Custom Imprint items may require 30 days or longer for delivery.
- 8) Payments on net accounts due within 30 days of receiving the order. 0% discount for early payment.
- 9) The purchase order number will appear on the invoice and packing slip, but may not appear on the outside of the package. A single copy of the invoice is mailed at the time your order is shipped.
- 10) Claims for missing or damaged items must be made within 30 days of receiving order. All sales are made and consummated with Oriental Trading Company in Omaha, Nebraska.
- 11) We will not have a representative available for on-site visits. Questions or problems may be directed to: Bid Sales Department 800-228-0038.

March 2018

Corporate Offices

4206 South 108th Street
Omaha, Nebraska 68137
402-331-5511

5455 South 90th Street
Omaha, Nebraska 68137
402-596-1200



Pearson

Pearson Education, Inc.

330 Hudson St
New York, NY 10013
www.pearson.com

April 10, 2018

Sylvia G. Zapata
Director of Purchasing & Warehouse Operations
La Joya Independent School District
201 East Expressway 83
La Joya, TX 78560

RE: RFP#2018-54 Educational Materials & Equipment

Dear Ms. Zapata:

The La Joya Independent School District (La Joya ISD) strives to provide an exemplary education for all students. To support La Joya ISD in seeking discount pricing for educational materials and equipment Pearson Education, (Pearson) provides for consideration our entire set of K-12 catalogs, which describe a vast array of instructional materials in the following subject areas:

- | | | |
|---------------------------|--------------------------|---------------------|
| • Art | • Gifted Talented/IB | • Music |
| • CTE | • Health | • Reading |
| • Early Childhood | • Instructional Software | • Science |
| • ELL/World/Dual Language | • Language Arts | • Social Studies |
| | • Math | • Special Education |

We are providing our general curricula, Career and Technical Education, and Higher Education catalogs. Our catalogs feature the most complete and accurate collection of our instructional materials, which range from traditional textbooks and print materials to digital program.

Our textbooks and online programs cover subjects ranging from literacy, mathematics, science, and social studies to world languages and fine arts. Our catalogs also include AP^{1*} materials, resources for English language learners, and career and technical education materials.

Pearson is committed to providing the necessary instructional resources to achieve your district goals and initiatives. Our mission is to deliver innovative, effective learning solutions that inspire all students to reach their greatest potential. No other education organization has Pearson's experience, market presence, range of top quality products, and long history of providing high-quality products and services.

Backed by this powerful combination of resources, Pearson will be there in the future to help maintain your investment and assist with your needs.

* AP is a trademark registered and/or owned by the College Board, which was not involved in the production of, and does not endorse, this product.



As the world's leading learning company, Pearson provides widely respected programs in K-12 education, publishing, and professional development proven effective for schools and districts including those as widely diverse as La Joya ISD.

We appreciate the time you will take reviewing our proposal and look forward to discussing our solution. If you have any questions, please do not hesitate to contact me at the information below.

Together, we can help La Joya ISD teachers prepare their students for tomorrow while caring for them today.

Sincerely,

A handwritten signature in black ink that reads 'Luis Dovalina'.

Luis Dovalina

Account General Manager

T: 956.236.8503

E: luis.dovalina@pearson.com

General Curricula Catalog

In response to La Joya Independent School District's request for educational materials and equipment, Pearson offers our full list of catalogs. Pearson's broad range of K–12 and higher education catalogs feature a full, accurate collection of our products and services. These are available online at pearsonschool.com/k12catalogs, and are accessible using a personal computer, Mac®, or tablet. The following are direct links to our catalogs by subject area.

- 2018 Elementary Literacy Solutions Catalog: <http://bit.ly/2yf7i9d>
- 2018 Secondary Literacy Solutions Catalog: <http://bit.ly/2BJYNrZ>
- 2018 Elementary Science Solutions Catalog: <http://bit.ly/2selQHI>
- 2018 Secondary Science Solutions Catalog: <http://bit.ly/2BJZx0k>
- 2018 Elementary Mathematics Solutions Catalog: <http://bit.ly/2j89Xi0>
- 2018 Secondary Mathematics Solutions Catalog: <http://bit.ly/2BZd286>
- 2018 Elementary Social Studies Solutions Catalog: <http://bit.ly/2ELXpny>
- 2018 Secondary Social Studies Solutions Catalog: <http://bit.ly/2BXXYax>
- 2018 World Languages Secondary Solutions Catalog: <http://bit.ly/2nKtp3Z>
- 2018 Elementary Fine Arts Solutions Catalog: <http://bit.ly/2FRVRHU>
- 2018 Advanced Placement® (AP®¹)/Honors/Electives Catalog: <http://bit.ly/2FP7q2v>
- 2018 ELL Learning Solutions Grades Pre-K–12 Catalog: <http://bit.ly/2ELVFL2>
- 2018 Secondary Career and Technical Education (CTE) Catalog: <http://bit.ly/2iYDJSW>
- 2018 National Center for Construction Education and Research (NCCER) Catalog: <http://bit.ly/2f56Kyq>
- 2018 Higher Education Catalog: <https://www.pearsonhighered.com/>

As Pearson publishes national and state-specific curricula to meet the varying needs of districts across the United States, our catalogs reflect the national editions of our programs. The catalog descriptions provide a thorough overview of program functionality and features to aid your review; however, many items also have Texas-specific versions to address your state standards. More information about these versions is available online at <http://bit.ly/29GkLeU>.

* AP is a trademark registered and/or owned by the College Board, which was not involved in the production of, and does not endorse, this product.

FREE eBooks with Purchase - Added Value Conditions

FREE eBooks with Purchase from the Perma-Source Collection of eBooks. All eBooks provide **Unlimited USE and ACCESS**. NOT a Lease option, Ownership is the school's for LIFE. Contact me about your order, I will then email the cart to your Perma-Bound website so you can make your eBook selections. **Remember to add a SPECIAL NOTE to your PO, stating:**

My FREE _____ eBooks are found in Cart # _____.

For an order up to \$500 and/or through \$999, you will receive5 FREE eBooks

For an order up to \$1,000 and/or through \$1499, you will receive ..10 FREE eBooks

For an order up to \$1,500 and/or through \$1999, you will receive.. 15 FREE eBooks

For an order up to \$2,000 and/or through \$2499, you will receive.. 20 FREE eBooks

For an order up to \$2500 and/or through \$2999, you will receive.. 25 FREE eBooks

For an order up to \$3,000 and/or through \$3499, you will receive.. 30 FREE eBooks

For an order up to \$3,500 and/or through \$3999, you will receive.. 35 FREE eBooks

For an order up to \$4,000 and/or through \$4499, you will receive.. 40 FREE eBooks

For an order up to \$4,500 and/or through \$4999, you will receive.. 45 FREE eBooks

For an order up to \$5,000 and/or through \$5999, you will receive.. 50 FREE eBooks

For an order up to \$6000 and/or through \$6,999, you will receive.. 60 FREE eBooks

For an order up to \$7,000 and/or through \$7,999, you will receive.. 80 FREE eBooks

For an order up to \$8,000 and/or through \$10,999, you will receive 100 FREE eBooks

For an order up to \$11,000 and/or through \$12,999, you will receive 125 FREE eBooks

For an order up to \$13,000 and/or through \$15,999, you will receive 150 FREE eBooks

For an order up to \$16,000 and/or through \$30,999, you will receive 200 FREE eBooks

For an order up to \$31,000 and/or through \$40,999, you will receive 225 FREE eBooks

For an order up to \$41,000 and/or through \$50,999, you will receive 250 FREE eBooks

For an order up to \$51,000 and/or through \$74,999, you will receive 275 FREE eBooks

For an order up to \$75,000 + you will receive 300 FREE eBooks

Thank You for your Order! Martha Garcia

For Regular orders we provide: FREE Shipping – FREE MARC Records - FREE eBooks with purchase.

For orders starting at \$10,000 such as (ODC's) NEW SCHOOLS - REMODELED SCHOOLS - ONE TIME GRANT ORDERS, I can provide you with Additional Added Value Conditions based on the size of your order. What I offer: FREE Library Processing – FREE Dewey Sorting & Packing - FREE Shelving Assistance - FREE Kindle - FREE Mini iPad – FREE iPad – FREE Windows Surface Laptop – FREE Launch Pads and so much more. Contact me so that I can provide you with the best possible quote that will meet your needs.

Shipping & Handling Rates Based on Subtotal

Orders up to \$25.00, *add \$6.95*

Orders \$25.01 to \$60.00, *add \$7.95*

Orders \$60.01 to \$100.00, *add 12% of subtotal*

Orders \$100.01 to \$200.00, *add 10% of subtotal*

Orders \$200.01 to \$300.00, *add 9% of subtotal*

Orders \$300.01 and above, *add 8% of subtotal*

All orders require a \$2.50 processing fee for invoicing.

If payment is not received within 30 days, a \$5.00 Rebilling Fee will be added.

Prices are subject to change without notice.

Our current pricing is always on our web sites:

www.MusicK8.com

www.GoldenRuleMusic.com

www.MooToobMoosic.com

www.RecorderClassroom.com

Plank Road Publishing, Inc.

PO Box 26627

Wauwatosa, WI 53226

Federal Tax ID# 39-1716-356

POSITIVE PROMOTIONS®

15 GILPIN AVENUE • PO BOX 18021 • HAUPPAUGE, NY 11788-8821

Deviations and Exceptions

La Joya ISD

RFP 2017-97

Educational Materials & Equipment Catalog Bid

All products will receive the 5% discount off all items, new or future product as shown in catalogs or on-line.

Minimum Quantity as shown in catalogs or on-line will apply.

FREE Standard shipping. If express or rush shipments are requested, the additional fees associated with these shipments will apply.

Discount or FREE Standard shipping cannot be combined with any other promotional or discounted pricing, sale pricing or any other special offers.

Return Policy:

We've built our reputation and our business by satisfying our customers for over 60 years. Our goal has always been to make sure that every customer is completely satisfied. If you are not completely satisfied with any purchase, return it to us for a replacement, credit, or a full refund. For non-personalized orders, customers can call Customer Service at (800) 635-2666 to let us know they are looking to return their order prior to shipping it back to us.

For personalized orders, customers must call Customer Service at (800) 635-2666 so an Imprint Complaint and Resolutions specialist can review their order. Customers have 90 days to return the items.

Customers will receive their credit or refund after the order is returned.



July 13, 2017

Attn: Sylvia Zapata, Dir. of Purch. & Warehouse, c/o Laura Pena, Sr. Buyer
La Joya ISD
Purchasing Department
201 East Expressway 83
La Joya, TX 78560

Account No: 273433
Contract #: 7784655919
Sales Consultant: Hope Eigenbrood 360-756-5506

RE: 2017-97 Educational Materials & Equipment Catalog Bid

Premier Agendas, LLC is pleased to offer you the following terms and conditions for our Premier product line.

Discount:

15% off current List Price at time of order.

NOTES AND EXCEPTIONS:

- Discount does not apply to items in the "Executive Functions" or "Other" categories.
- Product descriptions and configuration tools are available online at www.premier.us. A 2017/18 school year price list is enclosed with this bid. New product flyers and price lists are available each Fall for the following school year. Please contact your sales consultant for assistance in pricing or placing an order.

Contract Period:

Valid from **9/1/2017 - 8/31/2020**. NOTE: Pricing is effective upon notification of award, sent to bidnotices@schoolspecialty.com. Please reference our contract number.

Freight Terms:

Free Shipping (normally 10-12% of order subtotal).

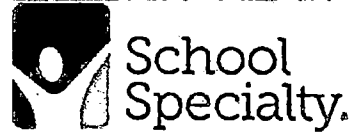
Delivery:

Stock Planners: 7-10 days ARO

Custom Planners: 56 days ARO and all materials (handbook pages, cover artwork, etc.) plus an additional 14 days for orders requiring foil stamps, typesetting, proofing, or licensing

Sincerely,


Mary Steichen
Bid Coordinator



PREMIER CONTACT INFORMATION

Your Sales Consultant:

Hope Eigenbrood
Premier Agendas, LLC
400 Sequoia Drive, Suite 200
Bellingham, WA 98226
Phone: 360-756-5506
Fax: (800) 886-8776
Email: Hope.Eigenbrood@schoolspecialty.com

POs and Order Forms:

Premier Agendas, LLC
400 Sequoia Drive, Suite 200
Bellingham, WA 98226
Phone: (800) 221-1165
Fax: (800) 886-8776
Email: e-orders.psd@schoolspecialty.com

Bids:

bidnotices@schoolspecialty.com
School Specialty, Inc.
W6316 Design Dr.
Greenville, WI 54942
Phone: (800) 554-7632
Fax: (800) 675-1775

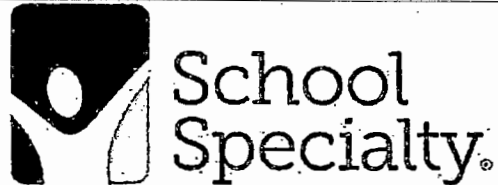
Customer Care:

Premier Agendas, LLC
400 Sequoia Drive, Suite 200
Bellingham, WA 98226
Phone: (800) 447-2034
Fax: (800) 886-8776
Email: service.psd@schoolspecialty.com

Remittance:

Premier Agendas, LLC
32656 Collection Center Drive
Chicago, IL 60693-0326
Phone: (800) 447-2034
Fax: (800) 886-8776
Email: service.psd@schoolspecialty.com

Bid Department: W6316 Design Dr. Greenville, WI 54942
Ph: 800-554-7632 Fax: 800-675-1775 bidnotices@schoolspecialty.com



Deviations/Exceptions to Solicitation

2017-97 Educational Materials & Equipment Catalog Bid
Our bid # 7784655919

- The discount % is off the current List Price at the time of the order. The discount only applies to the products/catalogs listed in our cover letter(s).
- Discount terms are fixed for the initial contract period, but may change with renewals.
- List Prices are subject to change with each school year (typically each Fall). We cannot guarantee/limit price increases.
- The discounted price will already appear on invoices. No further discounts will be allowed.
- Product flyers and price lists will be provided on request; product information is also available online. A 2017-18 price list has been included with this bid.
- Freight is prepaid and, where applicable, added to the invoice. Refer to cover letter(s) for freight terms. Additional charges may apply if assistance or equipment is needed for truck deliveries. NOTE: Inside delivery is defined as standard carrier practice such as to a front desk.
- Delivery is 7-10 days ARO for in-stock, non-custom items. Customized products require 56 days (plus 14 days per proof) ARO and all materials.
- Warranties/Returns: Due to the dated and customized nature of Premier products, exchanges and returns are handled on an individual basis. If there is a problem with your order, a member of our dedicated Customer Care Team will work with you to resolve any issue.

Amy Fuss, Assistant Secretary
July 13, 2017



Rifton Equipment
PO Box 260
Rifton NY 12471-0260
800.571.8198
Fax 800.865.4674
www.Rifton.com

Deviations

Terms & Conditions, 12. RETURNS

Rifton's Returns Policy is as follows:

If you wish to return a Rifton product, please call us for return instructions within 30 days of receiving it. For a full refund less 10% restocking fee, the product must be in brand new condition and in original packaging. (Please hold on to your carton and packaging materials until you are certain that your order fulfills your needs.) We will arrange all the details and pay for the return shipment. You are responsible for repackaging the item. No unauthorized returns are accepted.

Please note that for reasons of health and safety we cannot allow the return of toileting, bathing or shower products that have been removed from their original packaging.



Scantron's Deviations/Exceptions to Solicitation

ORDER QUANTITIES/ SCANTRON LOAN AGREEMENT DETAILS/ OR EQUAL/ OFF CONTRACT PURCHASES/ APPROPRIATE ALLOTMENT OF FUNDS /SOURCING/TERMINATION:

Scantron does not place minimum quantity purchase requirements on any standard stock products with exception of stock forms purchased under our Scantron Loan program, which some schools in your district participate in. Scantron has 2 Test Scoring Machines on loan within the La Joya District. Under this loan program, school's have agreed to a minimum purchase of \$750 worth of qualifying forms, per loaned Scanner-each school year, in order to keep each loaned unit on location. The purchase of the forms used on these scanners is what allows Scantron to loan these scanners for your school's use. Free service and maintenance are included on those scanners at no additional cost for those meeting the loan program forms purchase obligations. Scantron Forms purchased from the following Scantron Forms catalogs qualify towards that amount: 888P/888P+ and Scantron Score Forms. Using forms purchased from other vendors on any loan scanner provided by Scantron is prohibited under this program. If the District Funds out or decides to terminate the bid contract please contact your Scantron Loan Representative within 10 business days to discuss impact to the agreement and program placement of the loaned scanners already on location. To find out which forms qualify towards that obligation amount, to learn more about additional terms and conditions of this program, or to request additional loaned scanners, please contact your Loan Representative.

Your Scantron Loan Scanner Representative is

Mary Upson

PH: 800-722-6876 ext. 6249

EM: Mary.Upson@Scantron.com

PRICING

- Scantron is offering Education Pricing on all stock forms products.
- Pricing offered on stock forms does not include freight; freight will be added at time of invoicing.
- Scantron forms pricing can be found on www.scantronstore.com. Pricing is subject to change without advance notice.
- For Pricing on all other Scantron products and services, please call to request a quotation.
- Price discounts or special terms offered is to be deemed **CONFIDENTIAL**

DELIVERY & TRANSPORTATION PROTOCOL/ LEAD TIMES

- Scantron Ships stock forms via FOB Destination, but all other products as FOB origin.
- Standard shipping is via UPS Ground Delivery. Delivery can be expected within 3-10 business days after receipt of order for stock form products, for all other products- please call for delivery time frame.
- Order Freight cost varies depending on size and weight of the order. Freight costs will be added to each invoice as a separate line item. Please call for a freight quote if one is needed. When requesting a quote please notate whether you have any special needs. At the time the freight quote is requested we will need exact item and Qty being purchased, as well as the ship to address and delivery time frame requirements. Freight quotes are based on shipping all products at once, to one location, and on the size and weight of the order. Inside delivery and Lift gate assistance may be offered for an additional cost. All orders requiring inside delivery must be clearly identified at time of your freight quote request and clearly notated at time of order submission. Please also identify if a lift gate is needed.
- Same Day Rush requests must be made by 10am PT/ 12pm CT Monday-Friday. Orders received after that time frame may be shipped the following business day. Scantron does not ship on holidays observed by Scantron. Please call for holiday exclusion dates.
- UPS Delivery time frames are usually made between 8:00-4:00pm. Rush orders must be clearly notated on the fax cover sheet and purchase order header.
- Scantron is able to deliver product district wide however, we ship to one location, per purchase order.
- Scantron ships all products as NEW however; Loaned Scanner replacements may be refurbished.



- A Packing Slip is included with each shipment however, if multiple boxes are shipped against one purchase order, the packing slip will be contained in only one box.
- Installation, when applicable, is not included in the price of the product purchased and may be included for an additional cost – please call for pricing and details of qualifying products.
- Title of Scantron Loan Scanners remain the property of Scantron Corporation and do not pass to the district upon receipt and acceptance at time of delivery.

WARRANTY

Warranty on purchased items vary- please contact Scantron for warranty details prior to purchase of products.

BACKORDERS

While it is Scantron's practice to ship all orders complete, should a backorder arise –the items in stock will ship. Once the remaining backordered items are available in stock, the remaining balance on the order will ship. Scantron will notify the purchaser at time of order placement should a backorder arise.

SUBSTITUTION

Regarding Standard Stock forms, if any of the forms listed within this bid become obsolete after the bid is submitted or approved, Scantron will advise the purchasing agent of any applicable replacement items at time of purchase. The District may choose to purchase those items at the appropriate new item cost, or may select to cancel the applicable order with those items.

Please also review information notated under Scantron's Loan Agreement details.

RECYCLED CONTENT

In an effort to assure that our forms scan 100% accurately on our scanners, Scantron does not use recycled paper in our forms. Our paper is specially formulated for scanning and only contains 100% wood pulp. Recycled paper can have foreign elements embedded into it that look like dark marks. Any dark marks other than the mark(s) made on the forms, can and will cause the scanner to see false marks causing misreads. In order for Scantron to guarantee our forms to our customers, we must use 100% wood pulp with no recycled material whatsoever. We DO place the recycle trademark on our forms and all shipping containers in order to remind our customers to recycle after use.

RETURN REQUEST ON STOCK FORMS ORDERS

Scantron allows returns on all available (non-obsolete) standard stock forms that are sealed and in new condition. Product being returned must have been invoiced within 90 days at time of return request. Please call in advance to request a Return Authorization Number prior to returning product, otherwise product will be sent back at client's expense if received by Scantron without prior approval.

- Return requests due to Purchaser's error: A restock fee of 15% is applied to all returned stock forms products. Return shipping is the responsibility of the customer.
- Return is due to fault of Scantron: the restock fee will be waived and Scantron will issue call tags and will bear the cost of the return.

For return of products, other than standard stock forms, please call for details of return terms and conditions.

SAMPLES:

- Scantron provides PDF copies of all standard stock forms for view on www.scantronstore.com. Hard copy samples of some of our stock forms products can be requested in limited quantities and shipped to one location. Please call for quantity details. Regarding samples of other Scantron products – please call for availability details.

INVOICES / AUTHORIZED METHOD OF ORDER

- Scantron allows orders to be placed via Phone, Mail, Fax, and E-mail or online. Scantron is not able to prohibit school representatives from calling in orders or from placing orders online. IF certain order methods are

prohibited by the District, please notify purchasing agents of acceptable purchase methods otherwise district is responsible for orders placed in error and will be subject to return terms.

- While Scantron will attempt to catch duplicate order's placed, the purchaser will be responsible for duplicate orders placed and shipped. Please See Return terms for details.
- Scantron can only verify authenticity of Purchase Order details for orders faxed or mailed in. Corresponding Bid number will not be included on the invoice.
- Scantron will mail the invoice to the address designated on the purchase order if the purchase order is mailed or faxed in. For orders placed on-line or over the phone where a PO is given as form as payment, Scantron will bill and ship against the details provided at time of order placement.
- Invoices may be e-mailed upon request on an order by order basis. If an e-mailed invoice copy is required please clearly notate this on the Purchase order and include the e-mail address that the invoice should be emailed to. If customer fails to receive invoice within 10 days of order receipt, please contact Scantron's A/R department for a copy of the invoice.
- Payments are due Net 30. If there any inconsistencies on the order or invoice please notify Scantron within 30 days to make any necessary corrections.
- If a value for Freight is not included on a purchase order, Scantron will still add freight to the invoice. If freight is omitted on a purchase order, the order does not qualify for freight being removed from or credited against the invoice.
- Invoice balance due will be included on each invoice.

RIGHT TO ASSURANCE/ AUDIT:

Please allow Scantron 15 business days to review and respond to written assurance requests. Please send written requests to:

Scantron Corporation

Attn: Legal Department-Time Sensitive

1313 Lone Oak Rd

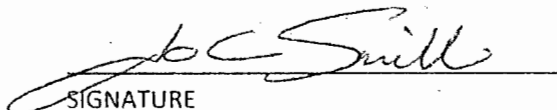
Eagan MN 55121

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SCANTRON REPRESENTATIVE

JoAnn Smith

SCANTRON REPRESENTATIVE PRINTED NAME


SIGNATURE

06/02/2016

SIGNATURE DATE



School
Specialty

June 2, 2016

La Joya ISD
Attn: Sylvia Zapata
201 East Expressway 83
La Joya, TX 78560

Account No: 273433

RE: BID# 2016-58 Educational Materials & Equipment Catalog

Terms and conditions:

Discount:

Catalog List Price Less 36% on Supply items in the current School Specialty catalogs listed below*

Catalog List Price Less 25% on Furniture items in the current School Specialty catalogs listed below*

School Specialty Education Essentials Catalog
School Specialty Art Education Catalog / SAX
School Specialty Special Needs Catalog / Abilitations
School Specialty Physical Education & Recreation Catalog / Sportime
School Specialty Early Childhood Catalog / Childcraft
School Specialty Furniture & Equipment Catalog
School Specialty Safety and Security / Guardian

*(These catalogs may contain a limited number of items that are listed as "Net Price" and these items are not eligible for any discounts. Also excluded is any catalog that bears notation: no other discounts apply)

Contract Period:

Valid from 09/01/2016 – 08/31/2019. Pricing for contract period effective upon notification of award referencing our Bid #7780736254 to bidwestnotices@schoolspecialty.com.

Freight Terms:

Parcel Orders \$49.00 or greater ship free of charge. (7 & 9 prefix items)

Parcel Orders less than \$49.00 will be charged \$9.95.

Truck and Freight shipments will be charged a minimum of \$99.00 or 15% of the item price, whichever is greater. (6 & 8 prefix items).

Sincerely,

Brett Spangle
Bid Operations Coordinator



Scholastic Library Publishing
Children's Press • Franklin Watts
Scholastic GO! • TrueFlix • FreedomFlix • ScienceFlix
90 Old Sherman Turnpike, Danbury, CT 06816
800-621-1115 ext. 6 Fax: 203-797-3478
scholastic.com/librarypublishing

Deviations Bid# 2015-68 for Educational Materials & Equipment Catalog

1. Special Terms and Conditions, Paragraph 2 & General Contract Terms & Conditions, Paragraph 6, Page 8-**Shipping and Handling is FREE of charge on purchase orders of \$350.00 or more for (Reinforced Library Binding & Trade-Hardcover Binding)** listed in the following catalog: 2015-2016 PreK-12 Library Catalog. Teaching Resource products have a 9% shipping and handling charge.
2. Special Terms and Conditions, Paragraph 8 & Evaluation of Offers and Contract Award, Paragraph 9, Page 5 & Evaluation of Offers and Contract Award, Paragraph 16, Page 6-Our delivery terms are as follows: 10-14 days Non Library Processed and 21-30 days Library Processed. These terms are for the products listed on the following catalogs: 2015-2016 PreK-12 Library Catalog.
3. General Contract Terms & Conditions, Paragraph 6, Page 8-New catalogs become available annually in the month of July and may include price changes. The discount percentage will remain firm for the length of the contract.

Library processing specifications and costs are subject to change.



Scholastic Library Publishing
Children's Press • Franklin Watts
Scholastic GO! • TrueFlix • FreedomFlix • ScienceFlix
90 Old Sherman Turnpike, Danbury, CT 06810
800-621-1115 ext. 4 Fax: 203-797-3478
scholastic.com/librarypublishing

Discounts

- Reinforced Library Binding (Children's Press®, Franklin Watts®, Selected Scholastic titles) 30% off List Price
- Trade Binding (Selected Scholastic titles) 40% off List Price
- Teacher Resources 0% off List Price
- Digital Databases/Resources (Scholastic GO!, TrueFlix, FreedomFlix, and ScienceFlix) 0% off List Price

We also offer:

- **FREE "Standard" MARC Records (Standard=requires no data manipulation)** on all products listed in the following catalog: 2016-2017 PreK-12 Library Catalog. Excludes Paperback Bindings (Children's Press/Franklin Watts) and Teacher Resources.
- **FREE "Standard" Library Processing (Standard=requires no data manipulation)** on all products listed in the following catalog: 2016-2017 PreK-12 Library Catalog. Excludes Paperback Bindings (Children's Press/Franklin Watts) and Teacher Resources.
- **Shipping and Handling is FREE on any order (regardless of size) when your list is generated on our online at www.scholastic.com/librarypublishing & provide the web reference number with your purchase order** for the products listed in the following catalog: 2016-2017 PreK-12 Library Catalog. Excludes Paperback Binding (Children's Press/Franklin Watts) and Teacher Resources.
- **Shipping and Handling is FREE of charge on purchase orders of \$350.00 or more** for the products listed in the following catalog: 2016-2017 PreK-12 Library Catalog. Excludes Paperback Binding (Children's Press/Franklin Watts) and Teacher Resources.
- **Free Accelerated Reader Quizzes** for the products listed in the following catalog: 2016-2017 PreK-12 Library Catalog. For orders with less than 20 titles, quizzes are only available in a download format. For orders with 20 or more titles, quizzes are available in a download format for free or a CD with a \$10.00 charge. Excludes Paperback Binding (Children's Press/Franklin Watts) and Teacher Resources.

Discount Schedule

La Joya ISD Educational Materials & Supplies

Important Ordering Information and How to Access Electronic Catalog:

Upon approval of an agreement/contract between La Joya Independent School District and Scholastic Inc., the District will be able to purchase items from the following Scholastic Inc. catalogs:

- **2017-18 Scholastic Education Catalog**
- **2018 Teacher Resources Catalog**

In order to most effectively find the products that are **eligible for purchase under this contract**, we recommend that Educators access these catalogs online using the following link: <https://shop.scholastic.com/>

Once on the site, choose "eCatalog" from the left menu bar, and then choose either "*Teacher Resources*" or "*Education*" from the list of catalogs in the gold box. This will take you to the electronic version of the catalog. At the top right of the catalog you will find a *CONTENTS* menu. The dropdown menu there will allow you to access product descriptions and pricing. You will also be able to create a shopping list or place your order online.

NOTE: It is important to use the *CONTENTS* menu when browsing. DO NOT use the various search options in white directly under the blue tool bar as not all items/products listed in these options are covered under this contract.

The ***Scholastic 2017-2018 Education Catalog Grades PreK-12***, with prices in effect from 9/1/17-8/31/18, offers a broad range of classroom books and instructional materials. These include:

- Early childhood/early learning programs and books
- Guided reading programs and leveled bookrooms
- Writing programs
- Instructional reading programs and classroom paperback libraries
- Scholastic Digital Programs
- Family and community engagement (FACE) programs
- College and Career Readiness leveled reading collections
- Children's reference materials
- Paperback collections and individual titles

New catalogs are published annually, with prices in effect from September 1st - August 31st. Prices may adjust each year; however, the discount will remain consistent throughout the term of the contract.

Discount percent:

- Printed and blended instructional materials, paperback collections, and individual paperbacks **are discounted 25% or more**. The list prices and discounted prices are printed in the catalog for your convenience. If no list price is given, catalog pricing is 25% off.
- **Shipping is free on individual paperbacks and collections** (pages 145-428). A 9% shipping charge will be added to instructional materials after discounts are applied.

- **Scholastic Digital Programs** (pages 69-77) are priced independently from the Education Catalog. Please call 800-387-1437 for ordering information. Discounts do not apply to Guided Reading Short Reads Digital (pages 37 and 72).
- **Classroom Magazines:** There is a 10% shipping and handling fee based on the cost of your order. Full-year subscriptions are prorated according to start date. Classroom Magazines are offered at 0% discount off published prices.
- These discounts and shipping terms (min. of \$2.25) cannot be combined with any other offers. **Shipping is not included in the catalog price.**

Please note: It is possible that a specific book may become unavailable within certain collections throughout the year; therefore, alternate books appropriate to the collection will be automatically substituted. Individual paperback titles that become unavailable will not be substituted.

The **2018 Teacher Resources Catalog** includes a wide assortment of instructional supplies, teaching aids, and materials including:

- Professional learning resources and teaching aids
- Activity books in reading, writing, language arts, and the content areas
- Book Collections
- Digital learning
- Classroom management tools
- Monthly & seasonal decorations
- Learning games and manipulatives in a variety of subjects
- Parent resources
- Spanish and English-Language Learner resources
- And much more!

Scholastic is providing a **25% discount** off all items in this catalog. **Purchase orders must include the promotion code PVM to receive the special discount.** Prices expire on 12/31/18. A 9% shipping charge will be added to instructional materials after discounts are applied. New catalogs are published annually, with prices in effect from January 1st - December 31st. Prices may adjust each year; however, the discount will remain consistent throughout the term of the contract.

PURCHASE ORDERS: Please send to: Scholastic Inc., P.O. Box 7502, Jefferson City, MO 65102
Fax: 800-560-6815; Call: 800-724-2222; e-mail: EducationOrders@scholastic.com



schoolmate.com • planner@schoolmate.com

P.O. Box 2110 • Kearney, NE 68848

800-516-8339 • Fax: 308-236-8169

April 13, 2018

La Joya Independent School District

Purchasing Department

201 East Expressway 83

La Joya, Texas 78560

Re: Bid # 2018-54 Educational Materials and Equipment

To whom it may concern:

Thank you for sending a catalog bid request. We are a printing company offering schools customized and non-customized Student Planners, Dated and Undated Student Agendas, customized School Folders, and Cookbook Fundraising. Please consider this limited product line when evaluating our proposal. The following is information you will need to know about doing business with our company, and is a part of our bid response.

At School Mate®, we do not have representatives who visit each school. This enables us to keep your costs down. We send a packet showing how to order from our company, and we offer a toll-free customer service number to help answer any questions you may have.

Along with your Purchase Order, we must receive a signed, completed *company* order form before we can process your order. Having this order form ensures that we have all the information we need to process your order correctly. Order Forms and Catalogs are dated by school year to indicate which year's product you desire. Please use the correct Order Form for the school year needed.

For complete information on preparing Custom Material, please read pages 26-27 of our planner brochure. **School Mate® is not responsible for the copyright status of information in your custom material.** If you need clarification on the process, please call our Planner Consultants toll free at 800-516-8339.

TURNAROUND TIME: Please note that we deal with custom material and high volume. **Production time is estimated at 10 to 45 business days, two to nine (2-9) weeks.** Check the catalogs for detailed production information.

We do not require a minimum dollar amount to order however, we do have a minimum order requirement. For non-custom planners and dated agendas, the minimum order requirement is 25 books. For custom Planners, custom Dated Agendas, and Un-Dated Student Agendas, the minimum order requirement is 60 books. For Folders, and School Events Agendas, the minimum order requirement is 100, and for our fundraising Mini Cookbooks, the minimum order requirement is 20 books.

For planners, School Mate® prepays freight charge and includes freight charges on the Customer's invoice. Shipping charge for 18-19 Planners and Agendas is \$0.35 each. **For Folders, & Mini Cookbooks shipping is FREE.** Custom cookbooks shipping varies based on size; please call. Please allow one (1) week's time for shipping, as shipping time varies. **Orders are shipped via U.P.S. or motor freight carrier.** Carrier will deliver to the door only and drivers are not responsible for unloading. Due to the customized nature of our products, they cannot be returned for any reason. Defective products, not due to shipping damage, must be reported to the Company within 90 days of the ship date. School Mate® reserves the right to repair, replace, or credit defective products.

School Mate® does NOT issue performance bonds, nor will it pay penalties of any kind, including but not limited to liquidated damages for late delivery. School Mate® will not list another party as a named insured.

INVOICES and PAYMENT: Our products are among the lowest priced on the market; therefore **additional discounts for prompt payment will not be extended.** Fundraising orders must be prepaid.

If you have any questions or comments, feel free to call us at 800-516-8339. We are available 8:00 a.m. to 5:00 p.m., CT, each business day. We look forward to working with you.

Sincerely,


Cari Greenough
Customer Service Manager



Deviations/Exceptions to Solicitation

2017-97 Educational Materials & Equipment Catalog Bid

Our bid # 7784337404

- The discount % is off the current List Price at the time of the order. The discount only applies to the products/catalogs listed in our cover letter(s).
- Discount terms are fixed for the initial contract period, but may change with renewals.
- List Prices are subject to change (typically each January). We cannot guarantee/limit price increases.
- The discounted price will already appear on invoices (or on the screen when logged in online). No further discounts will be allowed.
- Catalogs will be provided on request; products and pricing are available online (make sure to login to see your current best price).
- Freight is prepaid and, where applicable, added to the invoice. Refer to cover letter(s) for freight terms. Additional charges may apply if assistance or equipment is needed for truck deliveries.
- Inside delivery is defined as standard carrier practice such as to a front desk.
- Delivery is 3-10 days ARO for in-stock items.
- Warranties are limited to the manufacturer's warranty. We list warranty contacts on our website to assist you in your purchasing decisions.
- Depending upon the circumstances, we do charge a restocking fee. Refer to our full policy listed online at <http://www.schoolspecialty.com/returns>.



Amy Fuss, Assistant Secretary
July 13, 2017



Scientific Learning Product Pricing - 2017

The **Fast ForWord K-12 Solution Set (Fast ForWord® + Reading Assistant™)** now provides a complete and powerful intervention for struggling learners:

The ten **Fast ForWord®** products included in all licensing below are Fast ForWord Language, Fast ForWord Language to Reading, Fast ForWord Literacy, Fast ForWord Literacy Advanced, Fast ForWord Reading Readiness, and Fast ForWord Reading Levels 1-5.

Included with all **Reading Assistant** licenses are four content pack levels: K-3, 4-5, 6-8 and 9-12.

Fast ForWord® Solution Set Per Student Licensing	Price
Subscription (Per Student/Year) Includes MySciLEARN Support package	\$280
Perpetual (Per Student - One Time)	\$800
MySciLEARN Support package - annual contract (for perpetual per student licenses only)	\$83/student

Fast ForWord® Solution Set Site Licensing	Price
Subscription (Per Site/Year) Includes MySciLEARN Support package	\$21,000
Perpetual (Per Site - One Time)	\$60,000
MySciLEARN Support package - annual contract (for perpetual site licenses only)	\$6,225/site

Fast ForWord Solution Set MSL Support Package
▪ Student Progress Reports - online student/school/district reporting ▪ Reading Progress Indicator ▪ Instructional and Technical Support - phone, email, chat and Customer Connect ▪ Hosting service for MySciLEARN™ ▪ Home Access

Notes
▪ <u>Each site purchasing a perpetual Per Student or Site license is also required to purchase a one-year MySciLEARN Support package.</u> ▪ 75 Perpetual or Subscription Per Student Licenses can be irrevocably converted to a single school site license. ▪ Subscription licenses are only available as annual or multiple year terms. ▪ Minimum order quantity for Fast ForWord subscription PSLs is 5. ▪ Support materials are included with the licenses and can be found on MySciLEARN. ▪ <u>Volume Discounts:</u> Customers achieve higher discounts for software and support by increasing the number of students or sites and/or paying for multiple years of subscription licenses or recurring MySciLEARN Support packages.



reading assistant™

Fast ForWord®

1956 Webster Street, Suite 200, Oakland, CA 94612-2040 • Tel 888-665-9707 • Fax 510.444.3580 • www.scientificlearning.com

The pricing above can remain in effect for three years. Please note that we do have volume discounting: Customers achieve higher discounts for software and support by increasing the number of students or sites and/or paying for multiple years of subscription licenses or recurring MySciLEARN Support packages.

Scientific Learning Services Pricing - 2017

Scientific Learning Services	Price
Training Options	
Onsite Consulting Services	
On-Site Instructional Consulting Day - Our SciLEARN Implementation Specialists will come to the location of your choice to deliver powerful product training and professional development. Onsite technical consulting is also available. 15 attendees maximum. Continental US only. - Alaska, Canada and Hawaii rates	\$2,300/day \$2,550/day
On-Site Technical Consulting Day - Can be used for any purpose requiring a Global Support employee to be onsite at a customer's location for a full day. Continental US only. - Alaska, Canada and Hawaii rates	\$2,300/day \$2,550/day
Remote Consulting Services	
Remote Consulting - A representative assigned to your account assists new implementations in getting off to the right start. We will review your data and provide guidance on how to achieve lasting student results. Once students are up and running, we provide ongoing monitoring and will alert you if we detect students are not making the expected achievement gains.	\$1,250/site
Remote Technical Consulting Day - SciLEARN Technical Specialists will deliver remote technical consulting. Consultant is available for 6 hours with a 30-minute break.	\$1,250/day
Web-delivered Training - Delivered remotely, these 2 hour highly interactive web-based sessions are led by a Scientific Learning Implementation Specialist and cover a variety of topics to support implementation effectiveness. 15 attendees to a session.	\$500 (1 session) \$1,250 (3 sessions)



BSN SPORTS

PERCENTAGE OFF BID FOR 2017 CATALOG ORDERS

This certificate entitles LA JOYA ISD to:
(Name of institution)

10% off Catalog Price – Standard FOB Destination

With exceptions

*See Attached list of Exceptions

Prices Will Not Include Inside Delivery or Installation

There will be no extra charge for Inside Delivery on Fed Ex or UPS shipments.

Inside Delivery charges for all Truck Shipments will be 17% of the order amount.

Non-standard shipping and handling will require additional charges.

Percentage Off Bid Prices will be Honored from 9/1/2017 to 8/31/2018
(not to exceed a period of 12 months without prior approval).

Regarding catalog expiration dates:

Our Spring/Summer catalog expires July 31st of each year and our Fall/Winter catalog expires December 31st of each year. Our catalog pricing is valid only through the expiration date of each catalog. **Your current discount will remain unchanged** and any discounts will be taken from the most current catalog price.

Your Bid Number is: 17-51922

Purchase Orders **Must** State: "% Off Bid" and Your Bid Number.

Percentage Off Bid Prices **Will Not** be honored if these references are omitted.

If you add freight to your purchase order, you will be billed for freight. Freight charges cannot and will not be reversed once processed.

In order to have your special pricing activated this form must be signed and returned to the Bid Department prior to your first purchase order.

X: _____
(Authorized Purchasing Director or Buyer)

*Please include a list of all organizations and facilities with authorized purchasers that are expected or entitled to order from this agreement. Only the persons listed, ordering with the proper Bid number, during the specified time frame will be eligible for the discount.

ADDRESS – PO BOX 7726, DALLAS, TX 75209
E-MAIL – BSNBID@BSNSPORTS.COM
WEB SITE – WWW.BSNSPORTS.COM

PHONE – 800.527.7510
FAX – 800.365.7653



Deviations/Exceptions to Solicitation

1. No Installation.
2. No Repair Services
3. \$50 minimum order per PO, shipping to one location.
4. If you require inside delivery for a freight truck shipped item then add 17% of item price to your PO.
5. See attached exception list paperwork.
6. Most items can deliver in a few days, however custom, drop-ship, freight truck delivered items and some back-ordered items will take longer.

JOHN STAFFORD
Bid Specialist
jstafford@bsnsports.com

BSN SPORTS
PO BOX 7726
DALLAS, TX 75209-0726

Attachment A

In response to Item 11 of the Bid Document, Teaching Strategies, LLC respectfully requests that Section 39. of the Competitive Procurement Solicitations' Standard Terms and Conditions be revised to read as follows:

COPYRIGHT: As it relates to work created or developed by Vendor within the performance of the contract, all contracts paid from state or federal grants administered by TEA must retain copyright for the Texas Education Agency (TEA) and for the federal government (if a federally funded contract) unless otherwise negotiated in writing with TEA. Pursuant to the provisions in 2 CFR § 200.315, title to intangible property vests in the District as long as such property is used for authorized purposes. However, TEA and the federal awarding agency reserve a royalty-free, nonexclusive and irrevocable right to reproduce, publish, or otherwise use the work for federal purposes, and to authorize others to do so. Vendor retains all rights, title, and interest in all of Vendor's pre-existing intellectual property rights, including copyrights, patents, trade secrets, trademarks, and services marks that were created prior to or not associated with the performance of this Contract. TEA may not reproduce, modify, sell, or otherwise distribute any written or electronic materials that include Vendor's pre-existing, proprietary information. Vendor grants to TEA a worldwide, non-exclusive, perpetual, royalty-free license to use all such written materials or Deliverables that include Vendor's pre-existing, proprietary information under this Contract only for the term of this Contract and solely for the intended purpose of the work to be performed under this Contract.



ADDENDUM

Bid Information:

1. Discount –

Discounts of 20% to 45% are reflected in our published pricing for our Core and Complete Programs.

Additional discounts for larger orders:

\$50,000 order = 3% discount

\$100,000 order = 5% discount

\$200,000 order = 7% discount

2. Shipping and Handling Discounts-

Shipping is normally 8% with an \$8.00 minimum charge

\$10,000 – \$24,999 order receives 5% shipping and handling

\$25,000 – \$49,999 order receives 3% shipping and handling

\$50,000 and up order receives Free shipping and handling

3. Any sale items will be listed on our website at www.touchmath.com. Please go to the Free/Sale items button to find out what is on sale at 15% off, 25% off and 50% off. Sale items change from time to time.

4. Four free 4 hour onsite TouchMath Professional Development Seminars for up to 50 participants each with \$200,000.00 purchase. Standard charge is \$20,000.00.

5. Two free 4 hour onsite TouchMath Professional Development Seminars for up to 50 participants each with \$100,000.00 purchase. Standard charge is \$10,000.00.

6. Free 4 hour onsite TouchMath Professional Development Seminar for up to 50 participants with \$50,000.00 purchase. Standard charge is \$5,000.00.

7. Half price, \$2500.00, 4 hour TouchMath Professional Development Seminar for up to 50 participants with \$25,000.00 purchase.

Signature

Nancy Lawrence

Date

5/24/16



2600 Fernbrook Lane, Suite 100 • Plymouth, MN 55447
PHONE (763) 559-5590 • FAX (763) 559-2215
TOLL FREE (800) 328-3360

Contract #32576
20% Off Discount
No Minimum Order

This contract entitles the customer to a 20% discount on the "PRICES MARKED IN RED" in our current Triarco Arts & Crafts K-12 Catalog. (This excludes bid items, special web pricing and all other publications.) Free freight will be applied to products not marked with a truck symbol.

The contract will apply to all orders phone, mailed or faxed. Orders must be marked "Contract 32576" to assure correct billing.

To access contract pricing on the web: Visit eTriarco.com. Register as a new user - or update your current web registration. Enter your Billing Information - click on update - next enter 32576 in the Contract/Quote Number box. Press "Enter Contract/Quote" to apply the contract 32576 to your web account profile. You will receive confirmation that the contract pricing has been applied to your account. At anytime, you can login and shop the web and receive your special contract pricing. (Shipping charges will only appear online if there are items in your shopping cart that contain the truck symbol - as noted above.)

Our terms are Net 30 days. Prices DO NOT include inside delivery, setting in place, unpacking, installation, assembly, or clean up. Orders that require truck inside delivery with lift gate will be charged \$100.00 for this service.

All damages and/or shortages must be reported to our customer service department within 30 days of invoice date. You will be issued a Return Authorization number for items that are returned to Triarco.

*Triarco reserves the right to adjust pricing on items that experience dramatic cost increases over the period of the contract. In the event that the pricing difference is greater than 10%, your purchasing agent will be advised.



PERCENTAGE OFF BID FOR 2017 CATALOG ORDERS

This certificate entitles La Jolla I.S.D. to:
(Name of Institution)

15% off Catalog Price – Standard FOB Destination

With exceptions

*See Attached list of Exceptions

Prices Will Not Include Inside Delivery or Installation

There will be no extra charge for Inside Delivery on UPS Shipments.

Inside Delivery charges for all Truck Shipments will be 17% of the order amount.

Non-standard shipping and handling will require additional charges.

Percentage Off Bid Prices will be honored from 9-1-17 to 8-31-18
(not to exceed a period of 12 months without prior approval).

Regarding catalog expiration dates:

Our Spring/Summer catalog expires July 31st of each year and our Fall/Winter catalog expires December 31st of each year. Our catalog pricing is valid only through the expiration date of each catalog. **Your current discount will remain unchanged** and any discounts will be taken from the most current catalog price.

Your Bid Log ID# is: 17-51923

Purchase Orders Must State: "% Off Bid" and Your Bid Log ID#.

Percentage Off Bid Prices WILL NOT be Honored if these references are omitted.

If you add freight to your purchase order, you will be billed for freight. Freight charges cannot and will not be reversed once processed.

In order to have your special pricing activated this form must be signed and returned to the Bid Department prior to your first purchase order.

X: _____
(Authorized Purchasing Director or Buyer)

*Please include a list of all organizations and facilities with authorized purchasers that are expected or entitled to order from this agreement. Only the persons listed, ordering with the proper Bid Log ID#, during the specified time frame will be eligible for the discount.

ADDRESS: PO BOX 7726, DALLAS, TX 75209
E-MAIL: USGAMESBID@USGAMES.COM
WEB SITE: WWW.USGAMES.COM

FAX#: 800-365-7653
PHONE#: 800-327-0484



**US GAMES EXCEPTIONS TO PERCENTAGE OFF BID
SPRING 2017 CATALOG - CATALOG PRICES VALID THRU 7/31/2017**

<u>PAGE</u>	<u>ITEMS</u>	<u>DISCOUNT</u>
ALL	"While Supplies Last" Items and Closeout products	As Listed
14-15	The Organ Wise Guys Products/Books/Kits - entire page	As Listed
17	All FitnessGram Software - entire page	As Listed
129	20' & 40' Traverse Wall Packages - 1188080 & 1188097	Call for Pricing
130-131	All Climbing Wall Packages - entire pages	Call for Pricing
133	Climbing Add-ons - Monkey Bars & Wild Web Cargo Net	As Listed
135	Lummi Sticks for Kids CD - 1185379	As Listed
136-141	All Exer-Gaming Items & Accessories - entire pages	Call for Pricing
144	GenMove Single Multi-Goals with bag - 1375139 & 1375140	As Listed
154	MyPlate Food Set - 1369522	As Listed
163	All Polar FT1 & FT7M HRM & Active Activity Monitor & All Accessories	As Listed
173	All DrumFit sets - 1392974 & 1392975	As Listed
192	All Cardio Kids Equipment - entire page	Call for Pricing
228	Disc Golf Indoor Targets with Base - 1251753, 1251760 & 1257177	As Listed
248	Tanner Standard Tee - K11059	As Listed
271	Lacrosse practice balls - 1725UPB	As Listed
275	FloorBall Sets - 1367816, 1367817 & 1367818	As Listed

*Due to federal/local/departmental regulations in regard to conflict of interest, gratuities and kickbacks involving sealed bids: Internet & Catalog Promotional Offers and certificates cannot be used in conjunction with bid prices or bid awards.

Clarifications to Standard Terms & Conditions and General Contract Terms and Conditions

In reference to La Joya Independent School District's Bid No. 2017-97, Educational Materials & Equipment Catalog Bid, Voyager Sopris Learning, Inc. makes the following clarifications:

1. Delivery Time

Standard Terms & Conditions

20. Lead Time, Page 15 of 28

"Proposals MUST show the number of calendar days required to place the materials in the possession of the La Joya I.S.D."

Voyager Sopris Learning, Inc. makes the following clarification:

Resources will be delivered five to seven business days after receipt of approved purchase order.

2. Intellectual Property

General Contract Terms and Conditions, Page 21 of 28

"38. PATENT RIGHTS: The vendor agrees to protect the School District from any claim involving patent right infringement of copyrights on goods supplied.

"39. COPYRIGHT: All contracts paid from state or federal grants administered by TEA must retain copyright for the Texas Education Agency (TEA) and for the federal government (if a federally funded contract) unless otherwise negotiated in writing with TEA. Pursuant to the provisions in 2 CFR § 200.315, title to intangible property vests in the District as long as such property is used for authorized purposes. However, TEA and the federal awarding agency reserve a royalty-free, nonexclusive and irrevocable right to reproduce, publish, or otherwise use the work for federal purposes, and to authorize others to do so.

"40. RIGHTS TO INVENTIONS: The Contractor agrees to be compliant with the Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants and Contracts."

Voyager Sopris Learning, Inc. makes the following clarification:

La Joya Independent School District acknowledges that the materials provided by Voyager Sopris Learning, Inc. ("Contractor") under this Contract, patent rightsare owned exclusively by Contractor unless the development of the aforementioned intellectual property rights are developed by the Contractor for the District under the terms of this agreement and are not previously existing.

Deviations to General Contract Terms and Conditions, Bid Attributes, and Special Terms and Conditions

In reference to La Joya Independent School District's Bid No. 2017-97, Educational Materials & Equipment Catalog Bid, Voyager Sopris Learning, Inc. requests the following deviations:

1. Pricing

General Contract Terms and Conditions

6. Pricing, Page 17 of 28

"The pricing offered by the respondent shall remain firm through the duration of the contract term. In case of annual contract request for offers, the prices must remain firm for the period as specified on the proposal."

and

11. Delivery Protocol, Page 18 of 28

"a. All prices shall be firm . . ."

Voyager Sopris Learning, Inc. requests the following deviation:

All Voyager Sopris Learning, Inc. pricing is based on the current year's published catalog which is effective from January 1, 2017, to December 31, 2017. Pricing effective January 1, 2018, will be based on

the 2018 published catalog. Pricing each subsequent year will be based on the published catalog for that year.

2. Shipping and Handling

Bid Attributes, Q4

Is Bid Discount F.O.B. Destination La Joya ISD Freight Prepaid and Allowed?

"Is Bid Discount F.O.B. Destination La Joya ISD - Freight Prepaid and Allowed?"

and

Bid Attributes, Q7

Freight Charges

"Prices shall be quoted to include shipping and packaging costs. However, if freight charges apply, please provide detailed description. Type N/A if prices quoted include shipping and packaging cost."

and

General Contract Terms and Conditions

6. Pricing, Page 17 of 28

"All prices shall be firm including shipping charges, shipped F.O.B. destination, inside delivery and include delivery, packaging and all charges noted on the specifications."

and

Special Terms and Conditions

4. Discounts, Page 27 of 28

"Bidders may provide percentage discounts from catalog prices. All discounts shall be quoted from published catalog pricing, list price or shelf price, freight included."

and

Special Terms and Conditions

10. Deliveries, Page 28 of 28

"Quoted prices shall be F.O.B. destination La Joya I.S.D. freight prepaid and allowed"

Voyager Sopris Learning, Inc. requests the following deviation:

Shipping and Handling charges for Voyager Sopris Learning are based on the schedule below and must be added to the published catalog prices.

Order Amount	Ground	Overnight	2 Day Air	3 rd Day Select
\$1-\$99.99	12%	25%	20%	18%
\$100-\$99,999.99	10%	20%	17%	14%
\$100,000-\$249,999.99	8%	15%	13%	12%
\$250,000-\$499,999.99	6%	12%	10%	9%
\$500,000-\$999,999.99	5%	10%	8%	7%
\$1,000,000 or over	4%	8%	6%	5%

F.O.B. Origin – Unless otherwise specified on the purchase order as F.O.B. Destination, all shipping shall be F.O.B. Origin by default.



3. Restocking Fee

General Contract Terms and Conditions

18. Returns, Page 19 of 28

"Offerors must accept returns for credit with no re-stocking fee or penalty to La Joya I.S.D."

and

Special Terms and Conditions

12. Returns, Page 28 of 28

"Bidder must accept returns for credit with no re-stocking fee or penalty to La Joya I.S.D."

Voyager Sopris Learning requests the following deviation:

Full refunds will be granted if materials are returned within 30 days in resalable condition. A 15% restocking fee will be charged for returns after 30 days. No refunds will be granted after 90 days from date of purchase.



5100 West Henrietta Road
Post Office Box 92912
Rochester, New York
14692-9012

800 727-4368
sargentwelch.com



5100 West Henrietta Road
Rochester, NY 14586

**ATTACHMENT – Pricing Sheet – La Joya Independent School District, TX
Bid# 2017-97, Educational Materials & Equipment Catalog Bid**

SARGENT WELCH DISCOUNT OFFERING:

Discount: 33%

Per the terms of the agreement, La Joya Independent School District will be entitled to a 33% discount off current year, 2017, catalog & website list prices, www.sargentwelch.com. **Note:** All items designated with a price ending in a "9" (i.e. \$xx.09, \$5.49, \$12.89, etc.) will not be eligible for the noted discount. "9" ended prices will ship at list price.

Freight

F.O.B Destination. La Joya Independent School District will have free ground shipping on all orders, delivery 5-7 days ARO. Free ground shipping excludes overnight shipments, motor freight and live materials. **Hazardous surcharges** will be charged one (1) flat fee of \$27.50 per order, per shipping location. All orders \$24.99 or less (pre-tax) are subject to a \$7.00 handling charge.

WARD'S SCIENCE DISCOUNT OFFERING:

Discount: 15%

Per the terms of the agreement, La Joya Independent School District will be entitled to a 15% discount off current year, 2017, catalog & website list prices, www.wardsci.com. **Note:** All items designated with a price ending in a "9" (i.e. \$xx.09, \$5.49, \$12.89, etc.) will not be eligible for the noted discount. "9" ended prices will ship at list price.

Freight

F.O.B Destination. La Joya Independent School District will have free ground shipping on all orders, delivery 5-7 days ARO. Free ground shipping excludes overnight shipments, motor freight and live materials. **Hazardous surcharges** will be charged one (1) flat fee of \$27.50 per order, per shipping location. All orders \$24.99 or less (pre-tax) are subject to a \$7.00 handling charge.

Note: Annual catalog/price updates in January of each new calendar year.

Sales Representative:

Jill Lewis
Ph# 210-527-7562