



LA JOYA INDEPENDENT SCHOOL DISTRICT

Cosmetology Supplies, Equipment & Related Services RFP #2020-18 Tabsheet

Vendor	Contact	Phone	Discount	Delivery	Awarded
Marianna Industries 11222 I st Omaha, NE 68137 www.mariannabeauty.com	Tia Hildabrand Sales Consultant thildabrand@mariannabeauty.com	Ph: 800-228-9060 Fax: 800-762-4329	0.00% for Cosmetology, Supplies, Equipment & Related Services	Business days: 5-7 Business days Destination FOB LJISD: No	Yes
Freight Charges	Orders over \$1,000 will be freight pre-paid by Marianna. For any orders less tan \$1,000, freight will be applied to the invoice and the customer will be responsible for the freight charges. This applies to shipments to one destination within the Continental US.				
Deviations	Yes				
Deviations Noted	11. e. - \$100 minimum order to process. *Please see the attached terms and policies sheet for returns, shipping and pricing policies*#34, 35, 36, 38 & 39 - These were checked that we certify; however, we do not agree as this contract is not a construction contact nor does Marianna Industries work with a subcontractor. The boxes were checked in order to submit the bid.				
Nylynn Cosmetics 543 Bennett Lane, Suite 108 Lewisville, TX 75057 www.nylynn.com	Gregg Gochneaur President gregg@nylynn.com	Ph: 972-317-7926 Fax: 972-317-8375	20 % discount for Back bar product ,for partner schools% for Cosmetology, Supplies, Equipment & Related Services	Business days: 7-14 Days, on PO#, unless our components take longer then expected Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges	There is a \$20.00 shipping cost on all invoices provided.				
Pret-A-Porter Corp. 2935 International Boulevard Brownsville, TX 78521 pretaporteronline.com	Sandra Carretero General manager pretaportersales@outlook.com	Ph: 956-435 9859 Fax: 956-435 9859	0% for Cosmetology, Supplies, Equipment & Related Services	Business days: The delivery will be 5 to a maximum of 10 business days after the receipt of the purchase order Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Repechage (Sarkli Repechage Ltd.) 300 Castle Rd. Secaucus, NJ 07094 www.repechage.com	Cecilia Benavides Sales cecilia@repechage.com	Ph: 201-549-4226 Fax: 201-549-4240	0% for Cosmetology, Supplies, Equipment & Related Services	Business days: 7-10 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Salon Equipment USA (Salon & Spa Design Services, Inc) PO Box 1915 Wake Forest, NC 27587 www.salonequipmentusa.com	Denisa Ramirez denisa@salonequipmentusa.com	Ph: 866-928-1113 Fax: 888-637-9998	42% for Cosmetology, Supplies, Equipment & Related Services	Business days: Quick ship items 2 weeks, all other please allow 4-6 weeks Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Deviations	Yes				
Deviations Noted	Due to the custom - 'made to order' nature of the equipment and furnishings, a 15% re-stocking fee for returned items MAY apply. The list price attached is a year 2018-19 List. Discount Price will be from the current price list when available. The 2020 Manufacturers' List price should come available by end of Jan 2020.				
The Burmax Co., Inc. 28 Barretts Ave. Holtsville, NY 11742 www.burmax.com	Vanessa Schultz Sr. Bid Coordinator v.schultz@burmax.com	Ph: 800-645-5118 Fax: 631-289-7590	5% Burmax items only. See Exception letter. % for Cosmetology, Supplies, Equipment & Related Services	Business days: 7-10 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	Free freight except for direct ship items. See Exception letter				
Vendor Reference Number	2020-18				
Deviations	Yes				
Deviations Noted	Discount on Burmax items only. See Exception letter. Free freight except on direct ship items. See Exception letter.				

TNG Worldwide, Inc. dba The Industry Source 29683 WK Smith Dr. New Hudson, MI 48165 theindustrysource.com/beauty-book	Renee Tocco Call Center Manager Sales@tngworldwide.com	Ph: 800-362-6245 Fax: 248-347-7734	0% Our catalog is already at wholesale prices. % for Cosmetology, Supplies, Equipment & Related Services	Business days: 2-3 Business Days Destination FOB LJISD: Yes	Yes
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Deviations	Yes				
Deviations Noted	Current catalog pricing cannot be adhered to for multiple years. Our catalog prices may change in future publications. Catalogs are published twice per year, in January and August. Any sales items would automatically be applied to new purchase orders.				