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<td>Abrams Learning Trends</td>
<td>Zena Carter</td>
<td>Ph: (800) 227-9120</td>
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<tr>
<td>16310 Bratton Lane, Suite 250</td>
<td>Customer Service Manager</td>
<td>(800) 737-3322</td>
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<td>ACE Educational Supplies, Inc.</td>
<td>Vicki Szabo</td>
<td>Ph: (800) 432-0213</td>
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<tr>
<td>5595 S. University Drive</td>
<td>Bid Manager</td>
<td>(800) 325-6564</td>
<td>2 Business Days ARO</td>
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<td>Adventures of Arnie Armadillo</td>
<td>Kathy Gause</td>
<td>Ph: (972) 790-2428</td>
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<td>8712 Kirk Lane</td>
<td>Author</td>
<td>(972) 445-8903</td>
<td>4-6 Business Days</td>
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<td>AKJ Wholesale, LLC dba AKJ Education</td>
<td>Timothy Thompson</td>
<td>Ph: (410) 242-1602</td>
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<tr>
<td>4702 Benson Ave. Halethorpe, MD 21227-</td>
<td>CEO</td>
<td>(888) 770-2338</td>
<td>15-20 Business Days ARO</td>
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<tr>
<td>B.E. Publishing</td>
<td>Erin Mainville</td>
<td>Ph: (888) 781-6921</td>
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<tr>
<td>P.O. Box 8558</td>
<td>Operations Manager</td>
<td>(401) 781-7608</td>
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<td>Barnes &amp; Noble BookSellers, Inc.</td>
<td>Tracy Vidakovich</td>
<td>Ph: (212) 633-3266</td>
<td>0%-25% for Books</td>
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<tr>
<td>122 Fifth Avenue</td>
<td>Vice President</td>
<td>(800) 783-0043</td>
<td>7-10 Business Days</td>
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<tr>
<td>New York City, NY 10011-</td>
<td>Business Development</td>
<td>(956) 686-4231</td>
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**Bid Period From 9/1/2017 Through 8/31/2020**
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<td>Kara Miller</td>
<td>Ph: (866) 843-2371</td>
<td>(540) 672-7744</td>
<td>7 - 10 Business Days</td>
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<tr>
<td>300 American Metro Blvd.</td>
<td>Senior Sales Operations Manager</td>
<td>Fax: (609) 689-9097</td>
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<td>Central Programs Inc./dba Gumdrop Books</td>
<td>Nancy Crovetti</td>
<td>Ph: (800) 821-7199</td>
<td>(800) 821-7199</td>
<td>10-15 Business Days ARO</td>
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<tr>
<td>P.O. Box 505</td>
<td>Bid Coordinator</td>
<td>Fax: (866) 321-7199</td>
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</tr>
<tr>
<td>Classroom Library Company</td>
<td>Ben Conn</td>
<td>Ph: (888) 318-2665</td>
<td>(888) 318-2665</td>
<td>25% for Books</td>
</tr>
<tr>
<td>3901 Union Blvd., Suite 155 St. Louis, MO 63115-</td>
<td>CEO</td>
<td>Fax: (877) 716-7272</td>
<td></td>
<td>14 Business Days</td>
</tr>
<tr>
<td>Special Notes: <strong>Bid is F.O.B. Destination - La Joya ISD. Bid is for &quot;Cash-Carry&quot; prices. Other Catalogs: 25% discount.</strong></td>
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</tr>
<tr>
<td>Davis Publications, Inc.</td>
<td>Amanda Hebson</td>
<td>Ph: (800) 533-2847</td>
<td>(800) 533-2847</td>
<td>0% for Books</td>
</tr>
<tr>
<td>50 Portland Street</td>
<td>Customer Service Associate</td>
<td>Fax: (508) 753-3834</td>
<td></td>
<td>7-10 Business Days</td>
</tr>
<tr>
<td>Worcester, MA 01608-</td>
<td></td>
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<tr>
<td>Special Notes: <strong>Bid is F.O.B. Destination - La Joya ISD. Bid is not for &quot;Cash-Carry&quot; prices.</strong></td>
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</tr>
<tr>
<td>Gateway Printing &amp; Office Supply, Inc.</td>
<td>Butch Shook</td>
<td>Ph: (956) 383-3861</td>
<td>(956) 383-3861</td>
<td>Up to 27% for Books</td>
</tr>
<tr>
<td>315 S. Closer</td>
<td>Sr. Vice President</td>
<td>Fax: (956) 383-4674</td>
<td></td>
<td>1 Business Day</td>
</tr>
<tr>
<td>Edinburg, TX 78539-</td>
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</tr>
<tr>
<td>Special Notes: <strong>Bid is F.O.B. Destination - La Joya ISD. Bid is for &quot;Cash-Carry&quot; prices. Other catalogs: Gateway 2017 Educational Materials.</strong></td>
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</tr>
<tr>
<td>JFL Enterprises dba Failure Free Reading</td>
<td>Marshall Ward</td>
<td>Ph: (888) 233-7323</td>
<td>(888) 233-7323</td>
<td>0% for Books</td>
</tr>
<tr>
<td>P.O. Box 386</td>
<td>Vice President</td>
<td>Fax: (704) 785-8940</td>
<td></td>
<td>7 Business Days (for Print)</td>
</tr>
<tr>
<td>Concord, NC 28026-</td>
<td></td>
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</tr>
<tr>
<td>Special Notes: <strong>Bid is F.O.B. Destination - La Joya ISD. Bid is not for &quot;Cash-Carry&quot; prices. Other delivery: Software is 2 Business days. Freight charges are 4% of print.</strong></td>
<td></td>
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</tr>
<tr>
<td>Kaplan Early Learning Company</td>
<td>Kate Shelton</td>
<td>Ph: (800) 334-2014</td>
<td>(800) 334-2014</td>
<td>15% for Books</td>
</tr>
<tr>
<td>1310 Lewisville-Clemmons Rd. (P.O.Box 609)</td>
<td>Bids Coordinator/Manager</td>
<td>Fax: (336) 712-2243</td>
<td></td>
<td>7-10 Business Days ARO</td>
</tr>
<tr>
<td>Lewisville, NC 27023-0609</td>
<td></td>
<td></td>
<td></td>
<td>(In-stock items)</td>
</tr>
<tr>
<td>Special Notes: <strong>Bid is not F.O.B. Destination - La Joya ISD. Bid is not for &quot;Cash-Carry&quot; prices. Minimum order of $300.00 before free freight is applied. Drop ship items normally deliver 2 - 6 weeks. Backorder items normally deliver in 30 days ARO. Truck items are excluded from free freight. Other Catalogs: 15% discount. Please see attachment for details.</strong></td>
<td></td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Vendor</td>
<td>Contact</td>
<td>Phone/Fax</td>
<td>Phone for Checking Orders</td>
<td>Discount</td>
</tr>
<tr>
<td>-----------------------------------------------------</td>
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</tr>
<tr>
<td>Mentorings Minds, L.P.</td>
<td>Shad A. Madsen</td>
<td>Ph: (800) 585-5258</td>
<td>(800) 585-5258</td>
<td>0% for Books</td>
</tr>
<tr>
<td>P.O. Box 8843 Tyler, TX 75711-</td>
<td>Chief Financial</td>
<td>Fax: (800) 838-8186</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Officer</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Special Notes: Bid is F.O.B. Destination - La Joya ISD. Bid is not for &quot;Cash-Carry&quot; prices. Freight charges are 10% of order amount.</td>
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</tbody>
</table>

| Overlooked Books                                    | Jenna Anderson   | Ph: (254) 519-4720 | (888) 463-1169            | 25% for Books  | 60 Business Days      |
| 2905 E. Stan Schlueeter Loop A-102 #21 Killeen, TX 76542- | Office Manager  | Fax: (254) 549-0639|                          |                |                       |
| Special Notes: Bid is F.O.B. Destination - La Joya ISD. Bid is not for "Cash Carry" prices. Book discount is off publisher list price. |

| Paster Training, Inc.                               | Matthew Haney    | Ph: (610) 970-1776 | (610) 970-1776            | 0% for Books   | 5 Business Days       |
| 26 Swinehart Rd. Gilbertsville, PA 19525-            | Sales            | Fax: (484) 415-0140|                          |                |                       |
| Special Notes: Bid is not F.O.B. Destination - La Joya ISD. Bid is not "Cash-Carry" prices. |

| Perfection Learning Corporation                      | Kristin Hipwell  | Ph: (800) 831-4190 | (800) 831-4190            | 0%-40% for Books| 14-21 Business Days (Trade) |
| 1000 N. 2nd Ave. Logan, IA 51546-                    | Director of Marketing | Fax: (800) 543-2745|                          |                |                       |

| Rally! Education                                    | Fran Mure        | Ph: (516) 671-9300 | (888) 997-2559            | 0% for Books   | 5 - 7 Business Days   |
| 22 Railroad Ave. Glen Head, NY 11545-                | VP Publishing    | Fax: (516) 671-7900|                          |                |                       |
| Special Notes: Bid is F.O.B. Destination - La Joya ISD. Bid is not for "Cash-Carry" prices. Catalog reflects discount. |

| Townsend Press                                      | Elaine J. Long   | Ph: (888) 752-6410 | (888) 752-6410            | 0% for Books   | 4 Business Days       |
| 439 Kelley Dr. West Berlin, NJ 08091-                | Administrative Assistant | Fax: (800) 225-8894|                          |                |                       |
| Special Notes: Bid is not F.O.B. Destination - La Joya ISD. Bid is not for "Cash-Carry" prices. Freight is prepaid and added. Shipping is calculated at 10% of the order total plus $5.00 for handling. Please see attachment for deviations. |
# LA JOYA INDEPENDENT SCHOOL DISTRICT
## 2018-11 TS Books Catalog Bid

<table>
<thead>
<tr>
<th>Vendor</th>
<th>Contact</th>
<th>Phone</th>
<th>Discount</th>
<th>Delivery</th>
<th>Awarded</th>
</tr>
</thead>
<tbody>
<tr>
<td>Advanced Educational Products 2495 Main Street Suite 230 Buffalo, NY 14214</td>
<td>Erica Elkins Account Manager <a href="mailto:eelkins@aepbooks.com">eelkins@aepbooks.com</a></td>
<td>Ph: 800-311-1522 Fax: 716-446-5642</td>
<td>0-48% for Books</td>
<td>Business days: 7-14 Business Days ARO Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No</td>
<td>Yes</td>
</tr>
<tr>
<td>AEP offers deep discounts off Publisher's list price. May go as high as 48% for certain trade books and for certain quantities. Please see attached AEP Bid response for details.</td>
<td></td>
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</tr>
<tr>
<td>AKJ Education (AKJ Wholesale LLC) 4702 Benson Ave Halethorpe, MD 21227</td>
<td>Cindy Bruce Account Manager <a href="mailto:orders@akjeducation.com">orders@akjeducation.com</a></td>
<td>Ph: 800-922-0666 Fax: 888-770-2238</td>
<td>30% for Books</td>
<td>Business days: 10-15 Business Days ARO Bid for Cash-Carry Prices: No</td>
<td>Yes</td>
</tr>
<tr>
<td><a href="https://issuu.com/akjeducation/docs/akj_education_k8_catalog2017">https://issuu.com/akjeducation/docs/akj_education_k8_catalog2017</a></td>
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</tr>
<tr>
<td>Barnes &amp; Noble College Booksellers, LLC 120 Mountain View Blvd. Basking Ridge, NJ 07920 <a href="http://stc.bncollege.com/">http://stc.bncollege.com/</a></td>
<td>Kristin Rodriguez Store Manager <a href="mailto:bkstc@bncollege.com">bkstc@bncollege.com</a></td>
<td>Ph: 956-872-7292 Fax: 956-872-7285</td>
<td>0% for Books</td>
<td>Business days: Depends on item ordered Bid for Cash-Carry Prices: Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Benchmark Education Company 145 Huguenot Street New Rochelle, NY 10801</td>
<td>Customer Service <a href="mailto:neworders@benchmarkeducation.com">neworders@benchmarkeducation.com</a></td>
<td>Ph: 877-236-2465 Fax: 877-732-8273</td>
<td>0% for Books</td>
<td>Business days: Net 30 Days Destination FOB LJISD: No Bid for Cash-Carry Prices: No</td>
<td>Yes</td>
</tr>
<tr>
<td><a href="http://www.benchmarkeducation.com/virtual-catalogs">www.benchmarkeducation.com/virtual-catalogs</a></td>
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</tr>
<tr>
<td>By George, Publishing (Big Books, by George!) 3320 Stuart Drive Fort Worth, TX 76110 <a href="http://www.bbbg.org">www.bbbg.org</a></td>
<td>Jay Cain Owner <a href="mailto:jay@bbbg.org">jay@bbbg.org</a></td>
<td>Ph: 866-581-2399 Fax: 866-581-2204</td>
<td>0% for Books</td>
<td>Business days: 10 Business Days ARO Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No</td>
<td>Yes</td>
</tr>
<tr>
<td>Classroom Library Company (Conn Education, Inc.) 3901 Union Blvd. Suite 155 St. Louis, MO 63115 <a href="http://www.classroomlibrarycompany.com/">http://www.classroomlibrarycompany.com/</a></td>
<td>Ben Conn Sales <a href="mailto:ben@classroomlibrarycompany.com">ben@classroomlibrarycompany.com</a></td>
<td>Ph: 888-318-2665 Fax: 877-716-7272</td>
<td>25% for Books</td>
<td>Business days: 14 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No</td>
<td>Yes</td>
</tr>
<tr>
<td>Other Catalogs Classroom Library Company Catalogs All</td>
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<tr>
<td>Freight Charges</td>
<td>10% sub-total of all orders</td>
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<tr>
<td>Freight Charges</td>
<td>12% Shipping &amp; Handling</td>
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<td>Freight Charges</td>
<td>Catalog prices do not include shipping/handling charge of 10%.</td>
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Bid Period: 10/24/2017 Through 8/31/2020
<table>
<thead>
<tr>
<th>Company Name</th>
<th>Address</th>
<th>Phone</th>
<th>Fax</th>
<th>Discount for Books</th>
<th>Business Days</th>
<th>Freight Charges</th>
<th>Bid for Cash-Carry Prices</th>
<th>Deviations Noted</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gateway Printing &amp; Office Supply, Inc.</td>
<td>315 S. Closner</td>
<td>956-383-3861</td>
<td>956-316-4053</td>
<td>27%</td>
<td>1-15 Days</td>
<td>Free Freight</td>
<td>Yes</td>
<td>Prices are subject to change each year with the release of new catalogs. See 2017-2018 TX Catalog for product/pricing information. Minimum quantity purchase of print student editions = 30 minimum order; for digital = 31 licenses per subject / per grade. Shipping charges: Orders under $259 there is a minimum shipping charge of $25 orders between $259.01 to $999.99 shipping will be charged at 10% orders over $1000 shipping will be charged at 8% if drop ships are requested - please add an additional 4% to shipping. Rush delivery fees will be charged to the district. For digital product 7-72 hours. Orders can be placed through your sales rep or faxed to 201-712-4045, e-mailed to Barbara Dexter: <a href="mailto:bdexter@masteryeducation.com">bdexter@masteryeducation.com</a>, or placed by credit card on website or by phone. Payment terms net 30.</td>
</tr>
<tr>
<td>Gateway online instructional catalog</td>
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<tr>
<td>Freight Charges</td>
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</tr>
<tr>
<td>Junior Library Guild (MT Library Services, Inc.)</td>
<td>7838 Industrial Parkway Plain City, OH 43064</td>
<td>800-325-9558</td>
<td>800-827-3080</td>
<td>0-75%</td>
<td>15-30 Days or as customer directs</td>
<td></td>
<td>Yes</td>
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<tr>
<td>Other Catalogs</td>
<td>Junior Library Guild (MT Library Services, Inc.) 7838 Industrial Parkway Plain City, OH 43064</td>
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<tr>
<td>Freight Charges</td>
<td>Fee - we never charge for shipping.</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>myON, LLC</td>
<td>5050 Lincoln Dive Suite 200 Edina, MN 55436</td>
<td>864-3899</td>
<td>952-933-2410</td>
<td>5%</td>
<td>10 Days</td>
<td>Free Freight</td>
<td>Yes</td>
<td>Prices are subject to change each year with the release of new catalogs. See 2017-2018 TX Catalog for product/pricing information. Minimum quantity purchase of print student editions = 30 minimum order; for digital = 31 licenses per subject / per grade. Shipping charges: Orders under $259 there is a minimum shipping charge of $25 orders between $259.01 to $999.99 shipping will be charged at 10% orders over $1000 shipping will be charged at 8% if drop ships are requested - please add an additional 4% to shipping. Rush delivery fees will be charged to the district. For digital product 7-72 hours. Orders can be placed through your sales rep or faxed to 201-712-4045, e-mailed to Barbara Dexter: <a href="mailto:bdexter@masteryeducation.com">bdexter@masteryeducation.com</a>, or placed by credit card on website or by phone. Payment terms net 30.</td>
</tr>
<tr>
<td>Other Catalogs</td>
<td>myON, LLC 5050 Lincoln Dive Suite 200 Edina, MN 55436</td>
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<tr>
<td>Freight Charges</td>
<td>10% of subtotal for all orders</td>
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</tr>
<tr>
<td>Newmark Learning, LLC</td>
<td>145 Huguenot Street New Rochelle, NY 10801</td>
<td>855-232-1960</td>
<td>877-280-0375</td>
<td>0%</td>
<td>Net 30 Days</td>
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<tr>
<td>Other Catalogs</td>
<td>Newmark Learning, LLC 145 Huguenot Street New Rochelle, NY 10801</td>
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<tr>
<td>Freight Charges</td>
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</tr>
<tr>
<td>Peoples Education, Inc</td>
<td>299 Market St. Suite 240 Saddle Brook, NJ 07663</td>
<td>800-822-1080 Ext. 208</td>
<td>201-712-0045</td>
<td>0%</td>
<td>7-14 Days</td>
<td>Free Freight</td>
<td>Yes</td>
<td>Prices are subject to change each year with the release of new catalogs. See 2017-2018 TX Catalog for product/pricing information. Minimum quantity purchase of print student editions = 30 minimum order; for digital = 31 licenses per subject / per grade. Shipping charges: Orders under $259 there is a minimum shipping charge of $25 orders between $259.01 to $999.99 shipping will be charged at 10% orders over $1000 shipping will be charged at 8% if drop ships are requested - please add an additional 4% to shipping. Rush delivery fees will be charged to the district. For digital product 7-72 hours. Orders can be placed through your sales rep or faxed to 201-712-4045, e-mailed to Barbara Dexter: <a href="mailto:bdexter@masteryeducation.com">bdexter@masteryeducation.com</a>, or placed by credit card on website or by phone. Payment terms net 30.</td>
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<tr>
<td>Other Catalogs</td>
<td>Peoples Education, Inc 299 Market St. Suite 240 Saddle Brook, NJ 07663</td>
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<tr>
<td>Freight Charges</td>
<td>10% of subtotal for all orders</td>
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</tr>
<tr>
<td>Perma-Bound Books (Hertzberg-New Method, Inc.)</td>
<td>617 E. Vandalia Road Jacksonville, IL 62650</td>
<td>800-637-6381 Ext. 102</td>
<td>800-551-1169</td>
<td>Up to 30%</td>
<td>30 Days</td>
<td>Free Freight</td>
<td>Yes</td>
<td>Prices are subject to change each year with the release of new catalogs. See 2017-2018 TX Catalog for product/pricing information. Minimum quantity purchase of print student editions = 30 minimum order; for digital = 31 licenses per subject / per grade. Shipping charges: Orders under $259 there is a minimum shipping charge of $25 orders between $259.01 to $999.99 shipping will be charged at 10% orders over $1000 shipping will be charged at 8% if drop ships are requested - please add an additional 4% to shipping. Rush delivery fees will be charged to the district. For digital product 7-72 hours. Orders can be placed through your sales rep or faxed to 201-712-4045, e-mailed to Barbara Dexter: <a href="mailto:bdexter@masteryeducation.com">bdexter@masteryeducation.com</a>, or placed by credit card on website or by phone. Payment terms net 30.</td>
</tr>
<tr>
<td>Other Catalogs</td>
<td>Perma-Bound Books (Hertzberg-New Method, Inc.) 617 E. Vandalia Road Jacksonville, IL 62650</td>
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<tr>
<td>Freight Charges</td>
<td>Fee - we never charge for shipping.</td>
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</tr>
<tr>
<td>Really Good Stuff</td>
<td>448 Pepper St. Monroe, CT 06468</td>
<td>800-366-1920</td>
<td>203-268-1769</td>
<td>3%</td>
<td>7-15 Days</td>
<td></td>
<td>Yes</td>
<td>Prices are subject to change each year with the release of new catalogs. See 2017-2018 TX Catalog for product/pricing information. Minimum quantity purchase of print student editions = 30 minimum order; for digital = 31 licenses per subject / per grade. Shipping charges: Orders under $259 there is a minimum shipping charge of $25 orders between $259.01 to $999.99 shipping will be charged at 10% orders over $1000 shipping will be charged at 8% if drop ships are requested - please add an additional 4% to shipping. Rush delivery fees will be charged to the district. For digital product 7-72 hours. Orders can be placed through your sales rep or faxed to 201-712-4045, e-mailed to Barbara Dexter: <a href="mailto:bdexter@masteryeducation.com">bdexter@masteryeducation.com</a>, or placed by credit card on website or by phone. Payment terms net 30.</td>
</tr>
<tr>
<td>Other Catalogs</td>
<td>Really Good Stuff 448 Pepper St. Monroe, CT 06468 <a href="http://www.reallygoodstuff.com">www.reallygoodstuff.com</a></td>
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<tr>
<td>Freight Charges</td>
<td>See enclosed agreement for shipping rates</td>
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</tr>
<tr>
<td>Other Catalogs</td>
<td>See enclosed agreement for shipping rates</td>
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</tr>
</tbody>
</table>

Bid Period: 10/24/2017 Through 8/31/2020
<table>
<thead>
<tr>
<th>Freight Charges</th>
<th>Orders under $1,000 are charged 4% of net for shipping and handling. Orders of $1,000 or more receive free shipping and handling.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Deviations Noted</td>
<td>Catalog discounts as follows: 3-9 titles: 5%; 10-35 titles: 10%; 36+ titles: 15%</td>
</tr>
<tr>
<td>Vendor</td>
<td>Contact</td>
</tr>
<tr>
<td>----------------------------</td>
<td>--------------------------------------</td>
</tr>
<tr>
<td>A to Z Books, LLC</td>
<td>Leah Hambridge</td>
</tr>
<tr>
<td></td>
<td>Director of Operations</td>
</tr>
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<tr>
<td></td>
<td></td>
</tr>
<tr>
<td>Bearport Publishing</td>
<td>Rebekah Elliott</td>
</tr>
<tr>
<td></td>
<td>Marketing Associate</td>
</tr>
<tr>
<td></td>
<td><a href="mailto:service@bearportpublishing.com">service@bearportpublishing.com</a></td>
</tr>
<tr>
<td>Children's Plus, Inc.</td>
<td>Stacey Schafer</td>
</tr>
<tr>
<td></td>
<td>Customer Service Representative</td>
</tr>
<tr>
<td></td>
<td><a href="mailto:orders@childrensplusinc.com">orders@childrensplusinc.com</a></td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td>Classroom Library Company</td>
<td>Benjamin Conn</td>
</tr>
<tr>
<td></td>
<td>Chief Executive Officer</td>
</tr>
<tr>
<td></td>
<td><a href="http://www.classroomlibrarycompany.com">www.classroomlibrarycompany.com</a></td>
</tr>
<tr>
<td>Delaney Educational</td>
<td>Margaret Poland</td>
</tr>
<tr>
<td></td>
<td>Customer Service Representative</td>
</tr>
<tr>
<td></td>
<td><a href="mailto:orders@deeboks.com">orders@deeboks.com</a></td>
</tr>
<tr>
<td>Dinah-Might Adventures, LP</td>
<td>Brenda Schultz</td>
</tr>
<tr>
<td></td>
<td>Bookkeeper</td>
</tr>
<tr>
<td></td>
<td><a href="mailto:orders@dinaah.com">orders@dinaah.com</a></td>
</tr>
</tbody>
</table>

Proposal period: May 10, 2018 through August 31, 2021
## Freight Charges

<table>
<thead>
<tr>
<th>Vendor</th>
<th>Customer Service Contact</th>
<th>Ph:</th>
<th>Fax:</th>
<th>Deviations</th>
<th>Devisations Noted</th>
<th>Business days:</th>
<th>Destination FOB LJISD:</th>
<th>Bid for Cash-Carry Prices:</th>
</tr>
</thead>
<tbody>
<tr>
<td>DLB Books, Inc.</td>
<td>Danielle LeCronier Co-Owner</td>
<td>281-987-0383</td>
<td>281-987-8606</td>
<td>0% for Books</td>
<td></td>
<td>15 business days</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>EDC Educational Service / Usborne Books (EDC)</td>
<td>Todd White</td>
<td>918-622-4522</td>
<td>918-663-2525</td>
<td>0% for Books</td>
<td></td>
<td>5-10 days</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Hawthorne Educational Services, Inc.</td>
<td>Customer Service CSR</td>
<td>800-542-1673</td>
<td>800-442-9509</td>
<td>0% for Books</td>
<td></td>
<td>7-10 days</td>
<td>Yes</td>
<td></td>
</tr>
<tr>
<td>Heinemann (Greenwood Publishing)</td>
<td><a href="mailto:custserv@heinemann.com">custserv@heinemann.com</a></td>
<td>Ph: 800-225-5800</td>
<td>877-231-6980</td>
<td>0% for Books</td>
<td></td>
<td>5 - 7 business days</td>
<td>Yes</td>
<td></td>
</tr>
<tr>
<td>J. Appleseed (Creative Company)</td>
<td>Angela Moore Customer Service Manager</td>
<td>507-388-7323</td>
<td></td>
<td>30% off publisher list price for Books</td>
<td></td>
<td>15 days</td>
<td>Yes</td>
<td></td>
</tr>
<tr>
<td>Lerner Publishing Group</td>
<td>Janet Dearman Customer Service Support Specialist</td>
<td>855-554-4483</td>
<td>800-332-1132</td>
<td>Varies</td>
<td></td>
<td>Standard delivery is 21 days with free labels, bins, or baggies for classroom orders</td>
<td></td>
<td></td>
</tr>
<tr>
<td>LightSail Education</td>
<td>Mike Bleiwas Customer Manager</td>
<td>607-414-0043</td>
<td></td>
<td>0% for Books</td>
<td></td>
<td>LightSail is a Saas (Software as a Service) digital literacy platform - no shipping is required.</td>
<td>Yes</td>
<td></td>
</tr>
</tbody>
</table>

### Freight Charges and Deviations

- **Shipping/freight is prepaid and added to invoice and is a percentage of total order - $0-$2,000.00 = 10%; $2,000.00 - $10,000.00 = 9%; $10,000.00 - $50,000.00 = 8.5%; $50,000.00 - $100,000.00 = 8%; $100,000.00 - $200,000.00 = 7%; over $200,000.00 = 6%; minimum is $7.00.**
- **Our catalog and website reflect a 20% discount off list price. Shipping/freight is prepaid and added to invoice and is a percentage of total order - $0-$2,000.00 = 10%; $2,000.00 - $10,000.00 = 9%; $10,000.00 - $50,000.00 = 8.5%; $50,000.00 - $100,000.00 = 8%; $100,000.00 - $200,000.00 = 7%; over $200,000.00 = 6%; minimum is $7.00.**

### Other Catalogs

- **LightSail Education**
  - **Vendor Reference Number:** LightSail is a SaaS (Software as a Service) digital literacy platform - no shipping is required. If La Joya ISD decides to request a visit by an instructional coach to aid teachers and technology leaders with program implementation, the full implementation typically takes less than two weeks.
  - **Deviations:**
    - No shipping is required.
    - There is a processing period to provide student/teacher usernames and passwords, which will not exceed five business days (as required by the terms & conditions outlined in this bid). If La Joya ISD decides to request a visit by an instructional coach to aid teachers and technology leaders with program implementation, the full implementation typically takes less than two weeks.

---

**Proposal period:** May 10, 2018 through August 31, 2021
Proposal period: May 10, 2018 through August 31, 2021

Mackin Educational Resources
(Mackin Book Company)
3505 County Road 42 West
Burnsville, MN 55336
www.mackin.com

Customer Service
orders@mackin.com
Ph: 800-245-9540
Fax: 800-369-5490

5% for Books
Business days: 28-45 days ARO
Destination FOB LJISD: Yes

rainbowbookcompany.com
100 N. Fairway Dr., #120
Vernon Hills, IL 60061
rainbowbookcompany.com

orders@rainbowbookcompany.com
Kelsey Nellegar
Customer Service
Ph: 800-255-0965
Fax: 800-827-5988

5% for Books
Business days: 10-15 days
Destinoation FOB LJISD: Yes
Bid for Cash-Carry Prices: Yes

myON, LLC
6625 West 78th Street, Suite 220
Bloomington, MN 55439
www.myon.com

Erin Berle
Order Management
orders@myon.com
Ph: 800-864-3899
Fax: 888-320-7496

5% for Books
Business days: 10-15 days
Destination FOB LJISD: Yes
Bid for Cash-Carry Prices: Yes

National Educational Systems, Inc.
6333 De Zavala Rd., Ste. 106
San Antonio, TX 78249

Sylvia Cantu
Administrator
customerservice@shopnes.com
Ph: 800-231-4380
Fax: 210-699-4674

5% for Books
Business days: 10-15 days
Destination FOB LJISD: Yes
Bid for Cash-Carry Prices: Yes

Other Catalogs

Freight Charges
Free standard shipping for orders over $800.00 (*not including furniture or freight items) delivered within the United States. If order is under $800.00, we’ll add 15% of your merchandise total for shipping, with a minimum charge of $9.95.

Vendor Reference Number
2018-55

Deviations Noted
*5% discount applicable to myON reader and myON books only. Add on publisher and services cannot be discounted. **Baseline pricing has been provided based on 1 site, 1 year subscriptions. Additional volume discounts are available in a variety of options, including multi-site and multi-year subscriptions. Volume price quotes can be obtained through the local sales representatives, regional managers and customer service.

QEP Professional Books (QEP, Inc.)
3273 Independence Pkwy
Piano, TX 75075
www.qepbooks.com

Catherine McGough
President
qeporders@qepbooks.com
Ph: 800-323-6787
Fax: 972-964-2104

0-35% - Average discount
25% for Books
Business days: 2 10 days
Destination FOB LJISD: Yes
Bid for Cash-Carry Prices: Yes

Other Catalogs

Destinations
Yes

Deviations Noted
Discounts range from 0 - 35% based on publisher and quantity. Our average discount is 25%. QEP website (www.qepbooks.com) displays our standard discounts on our bestselling books and DVDs from over 40 publishers. For best pricing contact QEP at qeporders@qepbooks or 800-323-6787 for a written price quote. Special order books may not qualify for discount. Price subject to change as determined by publishers.

Discounts remain the same for the duration of the contract. With approval, books from the QEP may be returned or exchanged within 45 days of purchase. A 5% restocking fee (amount based on $ value returned) applies provided books are in resalable condition. District pays for return shipping. Special orders books and DVD’s may not be returned or exchanged. Shortages and damages must be reported within 10 days of receipt of order. Minimum shipping $7.00; orders over $100.00 add 9%. Free Shipping/Handling on orders over $5000.00. Special order books may require additional shipping charges. To receive delivery tracking information for your PO, please provide recipients email address.

Rainbow Book Company
100 N. Fairway Dr., #120
Vernon Hills, IL 60061
rainbowbookcompany.com

Kelsey Nellegar
Customer Service
orders@rainbowbookcompany.com
Ph: 800-255-0965
Fax: 800-827-5988

0% Discounts up to 30% off Publishers list. Price reflected in web catalog found at rainbowbookcompany.com for Books
Business days: 28 days
Destination FOB LJISD: Yes
Bid for Cash-Carry Prices: No

Other Catalogs
www.rainbowbookcompany.com

Proposal period: May 10, 2018 through August 31, 2021

Page 9 of 20
<table>
<thead>
<tr>
<th>Company Name</th>
<th>Contact Person/Address</th>
<th>Phone/Fax Details</th>
<th>Freight Charges/Reference</th>
<th>Vendor Reference Number</th>
<th>Business Days</th>
<th>Proposal Period: May 10, 2018 through August 31, 2021</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rourke Educational Media, LLC</td>
<td>Customer Service Tonya, Sabrina or Deborah</td>
<td>Ph: 800-394-7055</td>
<td>30 % off of list price for hardcover titles for Books</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>P.O. Box 643328</td>
<td><a href="mailto:customerservice@rourkeeducationalmedia.com">customerservice@rourkeeducationalmedia.com</a></td>
<td>Fax: 888-355-6270</td>
<td>Destination FOB LJISD: Yes</td>
<td>Bid for Cash-Carry Prices: No</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Vero Beach, FL 32964</td>
<td><a href="http://www.rourkeeducationalmedia.com">www.rourkeeducationalmedia.com</a></td>
<td></td>
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<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Freight Charges</td>
<td>Free freight for hardcover titles</td>
<td>No reference # required</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Vendor Reference Number</td>
<td>Order Department <a href="mailto:contact@sdback.com">contact@sdback.com</a></td>
<td>Ph: 714-640-5200 or Toll Free: 800-637-8715 Fax: 714-640-5297</td>
<td>0% for Books</td>
<td>Business days: 5-7 days (ARO)</td>
<td>Bid for Cash-Carry Prices: No</td>
<td>Yes</td>
</tr>
<tr>
<td>Saddleback Educational Publishing, Inc</td>
<td>3120-A Pullman street Costa Mesa, CA 92626 <a href="http://www.sdback.com/catalog">http://www.sdback.com/catalog</a></td>
<td></td>
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<tr>
<td>Freight Charges</td>
<td>Please see the attached Terms letter Bid #2018-55</td>
<td></td>
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</tr>
<tr>
<td>Vendor Reference Number</td>
<td>Steve Dvorak Account Manager</td>
<td>Ph: 800-895-2804</td>
<td>25% for Books</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Steps To Literacy, LLC.</td>
<td><a href="mailto:Sales@stepstoliteracy.com">Sales@stepstoliteracy.com</a></td>
<td>Fax: 866-560-8699</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>P.O. Box 6737</td>
<td></td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Bridgewater, NJ 08807</td>
<td></td>
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<td></td>
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</tr>
<tr>
<td>Freight Charges</td>
<td>Free Shipping Please Reference PO#</td>
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<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Vendor Reference Number</td>
<td>Tony Mansfield CEO <a href="mailto:tony@thecopycentersa.com">tony@thecopycentersa.com</a></td>
<td>Ph: 210-490-2201</td>
<td>1% net 30 for Books</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sundance Print Centers</td>
<td></td>
<td>Fax: 210-490-2214</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>(The Copy Center LLC)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>121 Interpark Blvd., Ste 407</td>
<td><a href="http://www.sundanceprintcenters.com">www.sundanceprintcenters.com</a></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>San Antonio, TX 78216</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>The Latino Family Literacy Project</td>
<td>Lori Schiffbauer Office Manager <a href="mailto:info@Latinoliteracy.com">info@Latinoliteracy.com</a></td>
<td>Ph: 877-532-8872</td>
<td>0% for Books</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>(Lectura, Inc.)</td>
<td></td>
<td>Fax: 626-799-3851</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1107 Fair Oaks Avenue #225</td>
<td>$20.00 per Lending Library or Family Phonics Workbook Set of 60. Shipping rates for individual books are based on quantity purchased, as posted on <a href="http://www.LecturaBooks.com">www.LecturaBooks.com</a>.</td>
<td></td>
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<td></td>
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<tr>
<td>South Pasadena, CA 91030</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Visible Body (Argosy Publishing)</td>
<td>Mary Ness K12 Channel Director <a href="mailto:mary.ness@visiblebody.com">mary.ness@visiblebody.com</a></td>
<td>Ph: 801-944-7127</td>
<td>0% for Books</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>109 Oak St., Ste 203</td>
<td></td>
<td>Fax: 617-527-3335</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Newton, MA 02464-1493</td>
<td><a href="https://www.visiblebody.com/teaching-anatomy/high-school">https://www.visiblebody.com/teaching-anatomy/high-school</a></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>William H. Sadlier, Inc.</td>
<td>Melissa Gibson Director of Customer Service</td>
<td>Ph: 800-221-5175</td>
<td>0% catalog represents 25% discount for Books</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>9 Pine Street</td>
<td><a href="mailto:customerservice@sadlier.com">customerservice@sadlier.com</a></td>
<td>Fax: 212-312-6080</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>New York, NY 10005-4700</td>
<td></td>
<td></td>
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<td><a href="http://www.sadlier.com/school/educational-resources-catalog">www.sadlier.com/school/educational-resources-catalog</a></td>
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<tr>
<td>Freight Charges</td>
<td>12% added to total bill for freight</td>
<td></td>
<td></td>
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Proposal period: May 10, 2018 through August 31, 2021
## Vendor Contact Information

### ABD Publishing
- **P.O. Box 398166**
- **Minneapolis, MN 55439**
- abdobooks.com
  - **Pat Dumdei**
  - Customer Service Manager
customerservice@abdobooks.com
  - **Ph:** 800.800.1312
  - **Fax:** 800.862.3480
  - **0% for Books**
  - **Business days:** 7-10
  - **Destination FOB LJISD:** Yes
  - **Awarded:** Yes

### Books By The Bushel, LLC
- **PO Box 261**
- **307 Warren Street**
- **Versailles, OH 45380**
- booksbythebushel.com
  - **Theresa Barga**
  - Customer Care/AP
care@booksbythebushel.com
  - **Ph:** 877-251-6598
  - **Fax:** 877-405-3018
  - **Up to 75% off list price. Catalog indicates actual price of our books**
  - **Business days:** We ship same day via UPS Ground
  - **Destination FOB LJISD:** Yes
  - **Bid for Cash-Carry Prices:** No
  - **Awarded:** Yes

### Booksoure (GL Group, Inc.)
- **1230 Macklind Ave.**
- **St. Louis, MO 63110**
- booksource.com
  - **Rachel Bailey**
  - Customer Care Specialist
service@booksource.com
  - **Ph:** 800-444-0435
  - **Fax:** 800-647-1923
  - **25% for Books**
  - **Business days:** In stock items will be delivered 7-14 days ARO. For out of stock items, customers have the option to allow for backorders, substitute backordered titles, or to have an order held until all items are in stock. We use a notification system that is sent electronically to the email address provided on the Purchase Order. If no email address is provided, the system will default to fax or written notifications. Notifications are sent upon order receipt and order completion. Initial orders will ship within seven to ten business days upon Purchase Order placement, while backordered items, if any, will ship complete within 30-45 days, pending publisher availability. In the event that a title(s) is out of stock beyond the 30-45 day period, the customer will be notified and has the option to cancel or substitute title(s). Destination FOB LJISD: Yes
  - **Bid for Cash-Carry Prices:** No
  - **Awarded:** Yes

### Bound to Stay Bound Books, Inc.
- **1880 West Morton**
- **Jacksonville, IL 62650**
- btsb.com
  - **Sarah Schmidt**
  - Customer Service Mgr.
schmidt@btsb.com
  - **orders@btsb.com**
  - **Ph:** 800/637-6586
  - **Fax:** 800-747-2872
  - **0% for Books**
  - **Business days:** 1st Shipment within 14 days ARO
  - **Destination FOB LJISD:** Yes
  - **Bid for Cash-Carry Prices:** Yes
  - **Awarded:** Yes

### Brewer's Guacamaya Enterprises
- **(Frank Brewster III)**
- **1217 N. Glasscock**
- **Mission, TX 78572**
- fbguacamayabooks.com
  - **Frank Brewster III**
  - Owner
fbrewsteriii@yahoo.com
  - **Ph:** 956-907-0535
  - **10% for Books**
  - **Business days:** 20 to 30 Days
  - **Destination FOB LJISD:** No
  - **Bid for Cash-Carry Prices:** No
  - **Awarded:** Yes

### Broad Reach
- **(Thomas J Peterson LLC)**
- **PO Box 3127**
- **Mankato, MN 56002**
- bredreachbooks.com
  - **Laurie Osburn**
  - Bid Vendor
info@broadreachbooks.com
  - **Ph:** 866-535-0004
  - **Fax:** 866-893-4789
  - **Minimum Discount of 30% for Books**
  - **Business days:** Maximum 30 days
  - **Destination FOB LJISD:** Yes Bid for Cash-Carry Prices: No
  - **Awarded:** Yes

### Deviation Section

#### Deviations Noted
- A 30% discount from list price is already reflected in catalogs and online at abdobooks.com

#### Deviations
- Devisations Invoice mailed or emailed separate from shipping container, shipping container contains itemized packing slip and order number. We do have itemized cost per item. We do not send books preprocessed but we can provide free downloadable marc records and barcodes, spine labels. Proof of delivery upon request. We ship all books via FedEx.

**Proposal period:** September 1, 2019 through August 31, 2022
<table>
<thead>
<tr>
<th>Vendor Reference Number</th>
<th>Vendor Name</th>
<th>Address</th>
<th>Contact Person</th>
<th>Phone</th>
<th>Fax</th>
<th>Freight Charges</th>
<th>Vendor Policy</th>
</tr>
</thead>
<tbody>
<tr>
<td>Customer Service</td>
<td>Capstone and Capstone Classroom (Coughlan Companies, Inc.)</td>
<td>1710 Roe Crest Drive North Mankato, MN 56003</td>
<td>Customer Service</td>
<td>800-747-4992</td>
<td>888-262-0705</td>
<td>0% Discount: Hardcover &amp; eBooks: 25% off List Price is reflected in the catalog and on the website as School/Library Price (S/L). Paperback: Various programs are discounted 5-10%. Catalog and website pricing reflects discount % for Books</td>
<td>Business days: 7-10 days ARO. Orders with library processing may take up to 2-2 weeks Destination FOB LJISD: Yes</td>
</tr>
<tr>
<td>Vendor Reference Number</td>
<td>Cavendish Square Publishing, LLC</td>
<td>243 Fifth Avenue, Suite 136 New York, NY 10016</td>
<td>Sheena Strickland Customer Service Manager</td>
<td>887-980-4450</td>
<td>887-980-4454</td>
<td>0% Vendors Notes: 30% Off list price for hardcover books, ebooks, interactive books paperback books. Discount is already reflected in catalog.</td>
<td>Business days: 7-10 Days after receipt of order for unprocessed books 21-35 days after receipt of order for processed books Destination FOB LJISD: Yes</td>
</tr>
<tr>
<td>Vendor Reference Number</td>
<td>Cengage Learning, Inc.</td>
<td>5191 Natorp Blvd. Mason, OH 45040</td>
<td>Miguel Gil (K-8) 210-548-9972, Miriam Garza (9-12) 956-225-8200 Exec Ed Sales Consultant</td>
<td>800-877-4253</td>
<td>800-414-5043</td>
<td>10% for Books</td>
<td>Business days: 5-10 Days Destination FOB LJISD: Yes</td>
</tr>
<tr>
<td>Vendor Reference Number</td>
<td>Cherry Lake Publishing &amp; Sleeping Bear Press (CBm LLC)</td>
<td>1750 Northway Drive, Ste. 101 North Mankato, MN 56003</td>
<td>Mary Randall Customer Service Representative</td>
<td>866-918-3936</td>
<td>866-489-6490</td>
<td>30% Off List Price % for Books</td>
<td>Business days: 5 Business Days without Processing Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No</td>
</tr>
<tr>
<td>Vendor Reference Number</td>
<td>Classroom Library Company (Conn Education, Inc.)</td>
<td>3901 Union Blvd. Suite 155 St. Louis, MO 63115</td>
<td>Ben Conn CEO 516 369 0087</td>
<td>800-767-2093</td>
<td>800-301-4040</td>
<td>25% for Books</td>
<td>Business days: 14 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No</td>
</tr>
<tr>
<td>Vendor Reference Number</td>
<td>Crabtree Publishing Company</td>
<td>PMB 59051-350 Fifth Avenue 59th Floor New York, NY 10118</td>
<td>Greg Escue President</td>
<td>800-767-2093</td>
<td>800-301-4040</td>
<td>25% off List Price % for Books</td>
<td>Business days: 30-45 Days ARO Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No</td>
</tr>
<tr>
<td>Vendor Reference Number</td>
<td>Cuentology, LLC</td>
<td>5609 Meadow Crest Austin, TX 78744</td>
<td>Danella De Jongh President</td>
<td>512-593-1301</td>
<td></td>
<td>15% for Books</td>
<td>Business days: 2 Weeks for in-stock books, 4-5 weeks for out of stock titles Destination FOB LJISD: No</td>
</tr>
</tbody>
</table>

**Freight Charges**

**Deviations Noted**

**Orders ship USPS media mail. Charges are between 6% and 9% of order total based on weight and size of order. Please request a quote for firm shipping estimate. Other shipping speeds available upon request.**

**Yes**
<table>
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<tr>
<th>Company Name</th>
<th>Address</th>
<th>Phone Numbers</th>
<th>Discount/rate</th>
<th>Business Days</th>
<th>Destination FOB</th>
<th>Bid for Cash-Carry Prices</th>
<th>Description</th>
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</thead>
<tbody>
<tr>
<td>Doylene &amp; Associates, Inc.</td>
<td>32711 Teal Street, Brookshire, TX 77423</td>
<td>832-250-6015 or 956-279-3545</td>
<td>0% for Books</td>
<td>7-30 Days</td>
<td>No</td>
<td>No</td>
<td></td>
</tr>
<tr>
<td>Enslow Publishing, LLC</td>
<td>101 West 23rd Street, Suite 240, New York, NY 10011</td>
<td>800-398-2504</td>
<td>0% Vendor Notes: 25% Off list price for hardcover books, ebooks, interactive books. 15% Off list price for paperback books. Discount is already reflected in catalog.</td>
<td>7-10 Days</td>
<td>Yes</td>
<td>Yes</td>
<td></td>
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<tr>
<td>Escue and Associates (Lektro, Inc.)</td>
<td>4309 River Ranch Circle, Robstown, TX 78380</td>
<td>800-676-2093</td>
<td>10-30% off List Price for Books</td>
<td>30-45 Days ARO</td>
<td>Yes</td>
<td>No</td>
<td></td>
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<tr>
<td>Garrett School Solutions, Inc.</td>
<td>1340 Ridgeview Dr., McHenry, IL 60050</td>
<td>877-899-8550</td>
<td>0% for Books</td>
<td>5-10 Days</td>
<td>Yes</td>
<td>Yes</td>
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<tr>
<td>Gareth Stevens Publishing AND Gareth Stevens Classroom AND Gareth Digital (Gareth Stevens Publishing, LLP)</td>
<td>111 East 14th Street, Suite 349, New York, NY 10003</td>
<td>800-542-2595</td>
<td>0% Vendor Notes: 25% Off list price for hardcover books, ebooks, interactive books. 15% Off list price for paperback books. Discount is already reflected in catalog.</td>
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<td>Yes</td>
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<tr>
<td>Gateway Printing &amp; Office Supply, Inc.</td>
<td>315 S. Closer, Edinburg, TX 78539</td>
<td>956-383-3861</td>
<td>27% for Books</td>
<td>1-15 Days</td>
<td>Destination FOB LJISD: Yes</td>
<td>Bid for Cash-Carry Prices: Yes</td>
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<tr>
<td>Vendor Name</td>
<td>Contact Person</td>
<td>Phone Number</td>
<td>Fax Number</td>
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<td>Business Days</td>
<td>FOB Destination</td>
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<tr>
<td>Greenhaven Publishing LLC</td>
<td>Sheena Strickland</td>
<td>844-317-7404</td>
<td>844-317-7405</td>
<td>0% vendor notes: 20% off list price for hardcover books, ebooks, interactive books, paperback books. Discount is already reflected in catalog. 7% for books.</td>
<td>7-10</td>
<td>Yes</td>
<td>No</td>
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<tr>
<td>Hameray Publishing Group</td>
<td>Kevin Yuen</td>
<td>866-918-6173</td>
<td>858-369-5201</td>
<td>0% for books. Discount is already reflected in catalog.</td>
<td>7-10</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Houghton Mifflin Harcourt Publishing Company</td>
<td>Maria Silva</td>
<td>650-965-7840</td>
<td>650-965-7890</td>
<td>0-40% for books. Catalog prices already reflect a discount off our list price for the education market.</td>
<td>45</td>
<td>Yes</td>
<td>No</td>
</tr>
<tr>
<td>Jarrett Publishing Company</td>
<td>Donna Spencer</td>
<td>1800-859-7679</td>
<td>631-588-4722</td>
<td>0% for books.</td>
<td>10</td>
<td>Yes</td>
<td>No</td>
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<tr>
<td>KAMICO Instructional Media, Inc.</td>
<td>Kathy Michael</td>
<td>254-947-7283</td>
<td>254-947-7284</td>
<td>See Deviation% for Books</td>
<td>2-3</td>
<td>Yes</td>
<td>Yes</td>
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<tr>
<td>Knowbuddy Resources (Thomas J Peterson LLC)</td>
<td>Laurie Osburn</td>
<td>888 865 6455</td>
<td>877 362 5750</td>
<td>Minimum 30% Discount% for Books</td>
<td>Maximum 30 days</td>
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### Freight Charges

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<tbody>
<tr>
<td>Dr Sheila Griffith</td>
<td>Dr Sheila Griffith</td>
<td>Penny Stone</td>
<td>Penny Stone</td>
</tr>
<tr>
<td><a href="mailto:info@myknowsys.com">info@myknowsys.com</a></td>
<td><a href="mailto:info@myknowsys.com">info@myknowsys.com</a></td>
<td><a href="mailto:orderdept@LakeshoreLearning.com">orderdept@LakeshoreLearning.com</a></td>
<td><a href="mailto:orderdept@LakeshoreLearning.com">orderdept@LakeshoreLearning.com</a></td>
</tr>
<tr>
<td>Fax: 877-794-1186</td>
<td>Fax: 877-794-1186</td>
<td>Fax: 800-537-5403</td>
<td>Fax: 800-537-5403</td>
</tr>
<tr>
<td>2% for Books</td>
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<td>Business days: 7 Days</td>
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### Lakeshore Learning Materials

*(Lakeshore Equipment Company)*

2695 E Dominguez St
Carson, CA 90885
http://www.LakeshoreLearning.com

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<td>Order Agent</td>
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<tr>
<td><a href="mailto:orderdept@LakeshoreLearning.com">orderdept@LakeshoreLearning.com</a></td>
<td><a href="mailto:orderdept@LakeshoreLearning.com">orderdept@LakeshoreLearning.com</a></td>
<td><a href="mailto:orderdept@LakeshoreLearning.com">orderdept@LakeshoreLearning.com</a></td>
<td><a href="mailto:orderdept@LakeshoreLearning.com">orderdept@LakeshoreLearning.com</a></td>
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### Vendor Reference Number

Deviations Noted

Per Bid #2019-61
Yes
No discount on sale items.

### Lectorum Publications, Inc.

205 Chubb Avenue
Lyndhurst, NJ 07071

<table>
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<td>Gladys Ochoa</td>
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<td>Gladys Ochoa</td>
<td>Gladys Ochoa</td>
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<tr>
<td>Customer Service Manager</td>
<td>Customer Service Manager</td>
<td>Customer Service Manager</td>
<td>Customer Service Manager</td>
</tr>
<tr>
<td><a href="mailto:gochoa@lectorum.com">gochoa@lectorum.com</a></td>
<td><a href="mailto:gochoa@lectorum.com">gochoa@lectorum.com</a></td>
<td><a href="mailto:gochoa@lectorum.com">gochoa@lectorum.com</a></td>
<td><a href="mailto:gochoa@lectorum.com">gochoa@lectorum.com</a></td>
</tr>
<tr>
<td>Ph: 800-345-5946</td>
<td>Ph: 800-345-5946</td>
<td>Ph: 800-345-5946</td>
<td>Ph: 800-345-5946</td>
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<tr>
<td>x - 2226</td>
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<td>x - 2226</td>
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### Lookout Books

*(Thomas J Peterson LLC)*

PO Box 3144
Mankato, MN 56002
www.lookoutbooks.com

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<tr>
<td>Bid Vendor</td>
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<td>Bid Vendor</td>
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<tr>
<td><a href="mailto:info@lookoutbooks.com">info@lookoutbooks.com</a></td>
<td><a href="mailto:info@lookoutbooks.com">info@lookoutbooks.com</a></td>
<td><a href="mailto:info@lookoutbooks.com">info@lookoutbooks.com</a></td>
<td><a href="mailto:info@lookoutbooks.com">info@lookoutbooks.com</a></td>
</tr>
<tr>
<td>Fax: 877-660-3889</td>
<td>Fax: 877-660-3889</td>
<td>Fax: 877-660-3889</td>
<td>Fax: 877-660-3889</td>
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<tr>
<td>Minimum Discount of 30% for Books</td>
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### Macmillan Holdings, LLC, d/b/a MPS

*(c/o Bedford, Freeman and Worth Publishing Group)*

16365 James Madison Highway
Gordonsville, VA 22942
https://www.highschool.bfwpub.com/Catalog/

<table>
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<th>Vendor Reference Number Deviations</th>
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<td>Libby Largen</td>
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<tr>
<td>Warehouse representative</td>
<td>Warehouse representative</td>
<td>Warehouse representative</td>
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<tr>
<td><a href="mailto:highschool@mpsvirginia.com">highschool@mpsvirginia.com</a></td>
<td><a href="mailto:highschool@mpsvirginia.com">highschool@mpsvirginia.com</a></td>
<td><a href="mailto:highschool@mpsvirginia.com">highschool@mpsvirginia.com</a></td>
<td><a href="mailto:highschool@mpsvirginia.com">highschool@mpsvirginia.com</a></td>
</tr>
<tr>
<td>Ph: 540-672-7744</td>
<td>Ph: 540-672-7744</td>
<td>Ph: 540-672-7542</td>
<td>Ph: 540-672-7542</td>
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<tr>
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### Freight Charges

Deviations Noted

Shipping is calculated at 2% of total purchase order
Yes
All shipping/delivery requirements must be stated on purchase orderShipping is calculated at 2% of the total purchase order
Yes
Proposal period: September 1, 2019 through August 31, 2022
Marco Products, Inc.  
P.O. Box 686  
Hatfield, PA 19440  
www.marcoproducts.com

<table>
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<tr>
<th>Vendor Reference Number</th>
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<tr>
<td>Customer Service Rep</td>
<td>0% for Books</td>
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<td>Business days: 5-7 Days</td>
<td>Destination FOB LJISD: No</td>
<td>Bid for Cash-Carry Prices: No</td>
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| Mason Crest, Imprint of National Highlights, Inc.  
450 Parkway Drive, Suite D  
Brooklawn, PA 19008  
www.escuebooks.com

<table>
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<tr>
<th>Vendor Reference Number</th>
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<tr>
<td>President</td>
<td>25% off List Price% for Books</td>
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<td>Destination FOB LJISD: Yes</td>
<td>Bid for Cash-Carry Prices: No</td>
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| Math GPS, LLC  
PO Box 356  
Boerne, TX 78006  
www.mathgps.org

<table>
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<td>Majority Owner</td>
<td>0% for Books</td>
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<td>Destination FOB LJISD: Yes</td>
<td>Bid for Cash-Carry Prices: No</td>
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| Mrs. Nelson's Library Services  
(Mrs. Nelson's Toy & Book Shop Inc.)  
1650 W. Orange Grove Ave  
Pomona, CA 91768  
www.mrsnelsons.com/wholesale

<table>
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<td>Bid for Cash-Carry Prices: No</td>
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| NRSI-National Reading Styles Institute  
P. O. Box 737  
Syosset, TX 11791  
www.nrsi.com

<table>
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<tr>
<th>Vendor Reference Number</th>
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<td></td>
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<td>Business days: 5-7 Days</td>
<td>Destination FOB LJISD: Yes</td>
<td>Bid for Cash-Carry Prices: No</td>
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| Pacific Learning 626 Katella Ave.  
Cypress, CA 90630  
https://pacificlearning.com/pages/online-catalog

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<td></td>
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<td>Destination FOB LJISD: No</td>
<td>Bid for Cash-Carry Prices: No</td>
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| Pearson (NCS Pearson, Inc.)  
2510 N. Dodge Street  
Iowa City, IA 52245  
pearsonschool.com

<table>
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<th>Deviations</th>
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<tr>
<td>8% to 10%</td>
<td>Yes</td>
<td>Clarifications, exceptions and deviations are attached.</td>
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</table>
Vendor Reference Number

Perma-Bound Books
(Hertzberg-New Method, Inc.)
617 E. Vandalia Road
Jacksonville, IL 62650
www.perma-bound.com

Casey Turner
Customer Service Representative
casey@perma-bound.com
Ph: 800-637-6581, ext. 208
Fax: 800-551-1169

Prices in Perma-Bound catalogs/website are pre-discounted up to 30% on all books. We offer La Joya ISD an additional 3% of the pre-discounted prices on all books in Perma-Bound bindings. 5% for Books

Business days: 30 days ARO
Destination FOB LJISD: Yes
Bid for Cash-Carry Prices: No

Yes

Rosen Publishing Group And PowerKids
Press And Rosen Classroom And Rosen Digital (The Rosen Publishing Group, Inc.)
29 East 21st Street
New York, NY 10010
rosenpublishing.com

Sheena Strickland
Customer Service Manager
custserv@rosenpub.com
Ph: 800-237-9932
Fax: 888-436-4643

0%. Vendor Notes: Catalog Price reflects a 15% discount off List Price for Paperbacks. Catalog Price reflects a 25% discount off List Price for hardcover books, ebooks, interactive eBooks, 0% for Books

Business days: 7-10 Days after receipt of order for unprocessed books 21-35 days after receipt of order for processed books
Destination FOB LJISD: Yes

Yes

Scholastic Library Publishing, Inc.
90 Old Sherman Turnpike
Danbury, CT 06810
www.scholastic.com/librarypublishing

Customer Service
slpservice@scholastic.com
Ph: 800-621-1115 x2
Fax: 866-783-4361

30% off list price (reinforced library binding)
40% off list price (Trade-hardcover) 0%

Online Subscriptions/5% for Books

Business days: 10-14 Days non library processed orders and 21-30 days library processed orders
Destination FOB LJISD: No

Yes

Freight Charges
Deviations
Deviations Noted
Free shipping and handling on orders of $350 or more. For orders less than $350, there is a 5% charge

Yes

See the attached. 1. Special Terms & Conditions, Paragraph 6, Page 2 & Delivery Protocol, Paragraph 11a, Page 10- Shipping and Handling is FREE of charge on purchase orders of $350.00 or more for (Reinforced Library Binding & Trade-Hardcover Binding) listed in the following catalog: 2018-2019 PreK-12 Library Catalog. Teaching Resource products have a 5% shipping and handling charge. 2. Samples, Paragraph 12, Page 6 & Lead Times, Paragraph 20, Page 7-Our delivery terms are as follows: 10-14 days Non Library Processed and 21-30 days Library Processed. These terms are for the products listed on the following catalogs: 2018-2019 PreK-12 Library Catalog. 3. Firm Pricing, Paragraph 2, Page 1 & Special Terms & Conditions, Paragraph 4, Page 2 & Term of Offers, Paragraph 9, Page 2 & Grace Period, Paragraph 3, Page 8 & Pricing, Paragraph 6, Page 9- New catalogs become available annually in the month of July and may include price changes. The discount percentage will remain firm for the length of the contract. Library processing specifications and costs are subject to change. 4. Indemnification, Paragraph 44a, Page 13- Add third party before claims 5. Subcontractors, Paragraph 22, Page 11- Your local sales representative, Herbie Thorpe, is a subcontractor for Scholastic Library Publishing, Inc. 6. Special Terms & Conditions, Paragraph 6, Page 2- Our discount(s) are taken off the list price. 7. Special Terms & Conditions, Paragraph 10, Page 2- Add related to this agreement and/or RFP before upon request. 8. Lead Times, Paragraph 20- We do not notify customer of delivery delays.

You may contract customer service at 800-621-1115 x2 followed by x1 for status of your order. 9. References, Paragraph 26, Page 8- Our references are confidential. 10. Copyright, Paragraph 39, Page 13- Add: Intellectual Property shall mean all intellectual property including without limitation trademarks, copyrights and other rights in and to materials owned or controlled by Vendor and/or all materials not specifically commission as work-for-hire under this Agreement for La Joya ISD. No rights in and to the Intellectual Property shall be owned or controlled by La Joya ISD at any time. Vendor grants La Joya ISD the right to use the Intellectual Property during the Term of this Agreement in accordance to the terms and conditions hereof. To the extent that Vendors name and/or trademarks are included in any work product, La Joya ISD is only allowed to use such name and/or trademarks as they appear in the work product, and any other use must be approved by Vendor in writing.

School Specialty Inc.
W6316 Design Drive
Greenville, WI 54942
www.schoolspecialty.com

Customer Service
orders@schoolspecialty.com
Ph: 888-388-3224
Fax: 888-388-6344

0% for Books

Business days: 7-10 Days
Destination FOB LJISD: No
Bid for Cash-Carry Prices: No

Yes

School-it!, Inc.
922 Bowen St
Mission, TX 78572
www.school-it.com

Ramon Menchaca
Regional Sales Representative
info@school-it.com
Ph: 800-864-0255

0% for Books

Business days: 30 Days
Destination FOB LJISD: No
Bid for Cash-Carry Prices: No

Yes

Shipping will be determined by the quantity of the order.

Sebco Books
(Library Sales, Inc.)
2001 S.W. 31 Ave.
Pembroke Park, FL 33009
www.SebcoBooks.com

Danny Comer
President
Danny@SebcoBooks.com
Ph: 800-223-3251
Fax: 954-987-2200

0-30% for Books

Business days: 30-45 Days
Destination FOB LJISD: Yes

Yes
Deviations

Deviations Noted

Invoice mailed or emailed separate from shipping container, shipping container contains itemized packing slip and order number. We do have itemized cost per item. We do not send books preprocessed but we can provide free downloadable marc records and barcodes, spine labels. Proof of delivery upon request. We ship all books via FedEx.

Superior Text, LLC
151 Airport Industrial Drive
Ypsilanti, MI 48198
https://www.superiortext.com/

Kathy Moushon
Inside Sales Rep
kmoushon@superiortext.com
Ph: 866-482-8762
Fax: 877-882-8843
10% off catalog price for reconditioned textbooks% for Books
Business days: 14 Days
Destination FOB LJISD: Yes
Bid for Cash-Carry Prices: No

Textbook Warehouse
936 Curie Drive
Alpharetta, GA 30005
www.textbookwarehouse.com

Doreese Knighting
Sales Representative
doreese@textbookwarehouse.com
Ph: 800-796-9152 x212
Fax: 800-796-9154
10% Off Catalog Prices for Used Textbooks, Workbooks & TEs; 37% Off Publishers List Prices for Paperback Classics Novels, Reference, and Test Prep Materials; 5% Off Publisher List Price for New Textbooks, Workbooks, & TE% for Books
Business days: Order should arrive within 4 days if in stock at our warehouse. All other orders will arrive within 10-14 days. Destination FOB LJISD: Yes
Bid for Cash-Carry Prices: No

The Child's World, Inc.
1980 Lookout Drive
Mankato, MN 56003-1705
www.childsworld.com

Raynell Melvin
Customer Service
raynell.melvin@childsworld.com
Ph: 800-599-7323
Fax: 888-320-2329
30% for Books
Business days: 4-5 Days no processing
10-12 days with full Library processing Destination FOB LJISD: Yes
Bid for Cash-Carry Prices: No

The Reading Warehouse
PO Box 41328
North Charleston, SC 29423
readingwarehouse.com

Barb Shook
Order Supervisor
customerservice@thereadingwarehouse.com
Ph: 866-391-7323
Fax: 866-548-2544
27-90% off retail% for Books
Business days: 7 Days
Destination FOB LJISD: Yes
Bid for Cash-Carry Prices: No

World Book, Inc.
180 N. LaSalle Street, Suite 900
Chicago, IL 60601
www.worldbook.com

Sofia Scott
Local Educational Consultant
sofia.scott@worldbook.com
Ph: 800-975-3250
Fax: 888-922-3766
0% for Books
Business days: 7-10 Business days, unless cataloging or shelf-ready processing is ordered Destination FOB LJISD: Yes

Youthlight
P.O. Box 115
Chapin, SC 29036
www.youthlight.com

Ana Irizarry
Sales Representative
airizarry@youthlightbooks.com
Ph: 800-209-9774
Fax: 803-345-0888
0% for Books
Business days: 10 Business days Destination FOB LJISD: No
Bid for Cash-Carry Prices: No

Freight Charges

Orders to $100 = $3.95 Orders $100-$500 = $8.95 Orders over $500 = FREE!

## LA JOYA INDEPENDENT SCHOOL DISTRICT
### Books RFP #2020-07 Tabsheet

<table>
<thead>
<tr>
<th>Vendor</th>
<th>Contact</th>
<th>Phone</th>
<th>Discount</th>
<th>Delivery</th>
<th>Awarded</th>
</tr>
</thead>
<tbody>
<tr>
<td>3 Llama Press, LLC</td>
<td>Thorn Hayes, Operations Manager</td>
<td>Ph: 240-515-5077, Fax: 704-895-1545</td>
<td>In most cases, orders of 20 or fewer of a given title will receive a 30% discount. Orders of 20-100 of a given title, 30%. Over 100 per given title will receive 40% for Books</td>
<td>Business days: 8 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No</td>
<td>Yes</td>
</tr>
<tr>
<td>Avanti Enterprises Inc.</td>
<td>Sandy Jones, Manager</td>
<td>Ph: 708-799-6468, Fax: 708-799-6474</td>
<td>33.50% for Books</td>
<td>Business days: 30 days ARO Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No</td>
<td>Yes</td>
</tr>
<tr>
<td>Books By The Bushel, LLC</td>
<td>Theresa Barga, Customer Care/ AP</td>
<td>Ph: 877-251-6598, Fax: 877-405-3018</td>
<td>Up to 75% off list price. Catalog indicates actual price of our books% for Books</td>
<td>Business days: Up to 7 Business days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No</td>
<td>Yes</td>
</tr>
<tr>
<td>Children's Plus, Inc.</td>
<td>John G. Walsh, Vice President <a href="mailto:orders@childrensplusinc.com">orders@childrensplusinc.com</a></td>
<td>Ph: 800-230-1279, Fax: 808-896-7213</td>
<td>0-30% Discounts up to 30% off publishers list price reflected in web catalog found at childrensplusinc.com% for Books</td>
<td>Business days: 28 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No</td>
<td>Yes</td>
</tr>
<tr>
<td>Delaney Educational</td>
<td>Dominic Garza, Bid Specialist <a href="mailto:orders@deebooks.com">orders@deebooks.com</a></td>
<td>Ph: 800-788-3557, Fax: 800-660-2199</td>
<td>0-30% Discounts up to 30% off publishers list price reflected in web catalog found at deebooks.com% for Books</td>
<td>Business days: 28 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No</td>
<td>Yes</td>
</tr>
<tr>
<td>Doyle &amp; Associates, Inc.</td>
<td>Doylene Escue Perri Huntley President Sales Representative <a href="mailto:doylenel1@gmail.com">doylenel1@gmail.com</a> or <a href="mailto:Perrihuntley@gmail.com">Perrihuntley@gmail.com</a></td>
<td>Ph: 832-250-6015, 956-279-3545</td>
<td>0% for Books</td>
<td>Business days: 7-30 Depending on order Destination FOB LJISD: No Bid for Cash-Carry Prices: No</td>
<td>Yes</td>
</tr>
<tr>
<td>EM Bilingual Education Consultant</td>
<td><a href="mailto:aprendamosalo@gmail.com">aprendamosalo@gmail.com</a>/ evangelinatreviso.com Evangelina Trevino/Maria Esther Garza Authors/Owners <a href="mailto:evangelinatreviso@yahoo.com">evangelinatreviso@yahoo.com</a></td>
<td>Ph: 956-466-0391, 956-266-1919</td>
<td>0% for Books</td>
<td>Business days: 30 Days Bid for Cash-Carry Prices: No</td>
<td>Yes</td>
</tr>
<tr>
<td>Escape and Associates (Lektro, Inc.)</td>
<td>Greg Escue, President <a href="mailto:greg@escuebooks.com">greg@escuebooks.com</a></td>
<td>Ph: 800-676-2093, Fax: 800-301-4040</td>
<td>10-30% off List Price % for Books</td>
<td>Business days: 30-45 Days ARO Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No</td>
<td>Yes</td>
</tr>
</tbody>
</table>

### Freight Charges
- 0% for Books

### Deviations Noted
- N/A

### Vendor Reference Number
- VLAJOYA2020P07

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Proposal period: November 12, 2019 through August 31, 2022
Proposal period: November 12, 2019 through August 31, 2022

Business days: 28 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No

OverDrive, Inc.
One OverDrive Way
Cleveland, OH 44125
website: overdrive.com

Joe Walsh
Operations Manager
operations@keystonebooksmedia.com
Ph: 866-231-7780 Fax: 888-581-4850
0-30% Discounts up to 30% off publishers list price reflected in web catalog found at keystonebooksmedia.com/% for Books

Business days: 28 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No

Jack Darden
Account Executive
jdarden@rakuten.overdrive.com
Ph: 216-573-6886 Fax: 216-573-6889
0% for Books

Business days: N/A All digital goods Yes

OverDrive Charges
N/A all digital goods

Prestwick House, Inc
58 Artesian Dr.
Smynra, DE 19977
website: prestwickhouse.com

Sue Thomas
Customer Service
info@prestwickhouse.com
Ph: 800-932-4593 Fax: 888-718-9333
0% for Books

Business days: 7-10 Business days Destination FOB LJISD: No Bid for Cash-Carry Prices: No

Prestwick Charges

Scholastic Library Publishing, Inc.
1400 Goodale Blvd
Columbus, OH 43212
website: zaner-bloser.com

Sue Thomas
Customer Service
jservice@scholastic.com
Ph: 800-621-1115 x2 followed by x1 Fax: 866-783-4361
30% off list price Children's Press, Franklin Watts, selected (reinforced library binding) Scholastic titles 40% off list price (Trade binding) selected Scholastic titles Free "standard" library processing Standard = requires no data manipulation/%for Books

Business days: 10-14 Days non library processed & 21-30 days library processed Destination FOB LJISD: No Bid for Cash-Carry Prices: No

Freight Charges
Free of charge for orders of $350.00 or more. For orders less than $350, there is a 3% charge

Yes

1.Special Terms and Conditions, Paragraph 6, Page 2-Shipping and Handling is FREE of charge on purchase orders of $350.00 or more for (Reinforced Library Binding & Trade-Hardcover Binding) listed in the following catalog: 2019-2020 PreK-12 Library Catalog. Teaching Resource products have a 9% shipping and handling charge.2.Samples, Paragraph 12, Page 6 & Lead Times, Paragraph 20, Page 7-Our delivery terms are as follows: 10-14 days Non Library Processed and 21-30 days Library Processed. These terms are for the products listed on the following catalogs: 2019-2020 PreK-12 Library Catalog. 3.Terms of Offers, Paragraph 9, Page 2 & Pricing, Paragraph 6, Page 9-New catalogs become available annually in the month of July and may include price changes. The discount percentage will remain firm for the length of the contract. Library processing specifications and costs are subject to change.4.Indemnification and Hold Harmless, Paragraph 44, Page 13-Add "third party" before "claim".5.Special Terms and Conditions, Paragraph 10, Page 2-Add "related to this agreement" before "upon request" 6.Special Terms and Conditions, Paragraph 14, Page 3-Scholastic Library Publishing, Inc. does not charge a restocking fee or penalty. However, Library processed materials are non-returnable unless the error was made by our company.7.References, Paragraph 26, Page 8 & Confidential, Paragraph 47, Page 13-Our references are confidential.8.Copyright, Paragraph 39, Page 13-Add: "Intellectual Property" shall mean all intellectual property including without limitation trademarks, copyrights and other rights in and to materials owned or controlled by Vendor and/or all materials not specifically commission as work-for-hire under this Agreement for La Joya ISD. No rights in and to the Intellectual Property shall be owned or controlled by La Joya ISD at any time. Vendor grants La Joya ISD the right to use the Intellectual Property during the Term of this Agreement in accordance to the terms and conditions hereof. To the extent that Vendor's name and/or trademarks are included in any work product, La Joya ISD is only allowed to use such name and/or trademarks as they appear in the work product, and any other use must be approved by Vendor in writing.

Points Book Company
100 N. Fairway Dr.#120
Vernon Hills, IL 60061
website: rainbowbookcompany.com

Michael Beechin
Vice President
orders@rainbowbookcompany.com
Ph: 800-735-4988 Fax: (800) 255-0965
0-30% Discounts up to 30% off publishers list price reflected in web catalog found at rainbowbookcompany.com/% for Books

Business days: 28 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No

Rainbow Charges

Scholastic Library Publishing, Inc.
100 N. Fairway Dr.#120
Vernon Hills, IL 60061
website: rainbowbookcompany.com

Sue Thomas
Customer Service
info@keystonebooksmedia.com
Ph: 866-231-7780 Fax: 888-581-4850
0-30% Discounts up to 30% off publishers list price reflected in web catalog found at keystonebooksmedia.com/% for Books

Business days: 28 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No

Scholastic Charges

Scholastic Library Publishing, Inc.
90 Old Sherman Turnpike
Danbury, CT 06816
website: scholastic.com/librarypublishing

Customer Service
service@scholastic.com
Ph: 800-621-1115 x2 followed by x1 Fax: 866-783-4361
30% off list price Children's Press, Franklin Watts, selected (reinforced library binding) Scholastic titles 40% off list price (Trade binding) selected Scholastic titles Free "standard" library processing Standard = requires no data manipulation/%for Books

Business days: 10-14 Days non library processed & 21-30 days library processed Destination FOB LJISD: No Bid for Cash-Carry Prices: No

Freight Charges
Free of charge for orders of $350.00 or more. For orders less than $350, there is a 3% charge

Yes

1.Special Terms and Conditions, Paragraph 6, Page 2-Shipping and Handling is FREE of charge on purchase orders of $350.00 or more for (Reinforced Library Binding & Trade-Hardcover Binding) listed in the following catalog: 2019-2020 PreK-12 Library Catalog. Teaching Resource products have a 9% shipping and handling charge.2.Samples, Paragraph 12, Page 6 & Lead Times, Paragraph 20, Page 7-Our delivery terms are as follows: 10-14 days Non Library Processed and 21-30 days Library Processed. These terms are for the products listed on the following catalogs: 2019-2020 PreK-12 Library Catalog. 3.Terms of Offers, Paragraph 9, Page 2 & Pricing, Paragraph 6, Page 9-New catalogs become available annually in the month of July and may include price changes. The discount percentage will remain firm for the length of the contract. Library processing specifications and costs are subject to change.4.Indemnification and Hold Harmless, Paragraph 44, Page 13-Add "third party" before "claim".5.Special Terms and Conditions, Paragraph 10, Page 2-Add "related to this agreement" before "upon request" 6.Special Terms and Conditions, Paragraph 14, Page 3-Scholastic Library Publishing, Inc. does not charge a restocking fee or penalty. However, Library processed materials are non-returnable unless the error was made by our company.7.References, Paragraph 26, Page 8 & Confidential, Paragraph 47, Page 13-Our references are confidential.8.Copyright, Paragraph 39, Page 13-Add: "Intellectual Property" shall mean all intellectual property including without limitation trademarks, copyrights and other rights in and to materials owned or controlled by Vendor and/or all materials not specifically commission as work-for-hire under this Agreement for La Joya ISD. No rights in and to the Intellectual Property shall be owned or controlled by La Joya ISD at any time. Vendor grants La Joya ISD the right to use the Intellectual Property during the Term of this Agreement in accordance to the terms and conditions hereof. To the extent that Vendor's name and/or trademarks are included in any work product, La Joya ISD is only allowed to use such name and/or trademarks as they appear in the work product, and any other use must be approved by Vendor in writing.

Scholastic Library Publishing, Inc.
90 Old Sherman Turnpike
Danbury, CT 06816
website: scholastic.com/librarypublishing

Customer Service
service@scholastic.com
Ph: 800-621-1115 x2 followed by x1 Fax: 866-783-4361
30% off list price Children's Press, Franklin Watts, selected (reinforced library binding) Scholastic titles 40% off list price (Trade binding) selected Scholastic titles Free "standard" library processing Standard = requires no data manipulation/%for Books

Business days: 10-14 Days non library processed & 21-30 days library processed Destination FOB LJISD: No Bid for Cash-Carry Prices: No

Scholastic Charges

Zaner-Bloser, Inc.
1400 Goodale Blvd
Columbus, OH 43212
website: zaner-bloser.com

Customer Experience
cusrexperience@zanerbloser.com
Ph: 800-841-8013 Fax: 800-992-6087
0% - catalog prices already reflect a 25% school discount off retail list prices.% for Books

Business days: 5-7 ARO Destination FOB LJISD: No Bid for Cash-Carry Prices: No

Freight Charges
Please add 9% S/H to purchase order total to cover prepaid shipping.
Advanced Educational Products, Inc

Response to RFB #2018-11

Books Catalog Bid

La Joya Independent School District

Purchasing Department
*NOTE ON CUSTOMER SERVICE: In order to provide the best service possible, AEP Books and Media provides a dedicated personal account manager who oversees all aspects of their account, answers questions, makes special arrangements, and professionally expedites orders. Hamilton Participating schools/teachers are entitled to a free, no-obligation Quote before an order is confirmed. Included in this Quote will be current availability and updated information regarding the titles inquired about, in order to assist the customer in planning their purchase decision.

AEP Books and Media offer individual attention, allowing for same-day researching, ordering and follow-up. Orders can be placed via our toll-free telephone number, internet, fax, or email. Order confirmations are sent upon placement and order status updated are sent to each customer including any backorder reporting. This ensures urgently needed titles are received on time. Status reports are issued upon request or according to the contract.

AEP Books and Media is dedicated to offering Simply Better Service. That is why when you call us, during business hours, you will not be sent through an automated system. Each time you call, you will be able to speak to one of our friendly team members to handle any need efficiently and professionally.

**NOTE ON RETURN POLICY: We appreciate your business and hope that the products you order meet your expectations. Any damaged titles received will be replaced at no charge. If for any reason you are not completely satisfied with a purchase, you may return the items in salable condition within 30 days for a full refund of the purchase price.

* *Because of limitations placed on AEP by some publishers, certain special order titles may not be returnable and/or may be subject to a restocking fee. We will notify you of these conditions before fulfilling the order.
***NOTE ON CATALOGS:*** Because AEP offers over 11 million in print titles to its customers; we do not provide traditional printed catalogs. AEP customers can access our comprehensive online database of available titles 24 hours per day by visiting our website at www.aepK12.com. This database contains information about our entire book, audio, CD and DVD catalog along with pricing, availability, and bibliographic information. This database is updated on a daily basis and also includes information regarding forthcoming titles, bestsellers, and literary awards. Searching by topic, subject, author and publisher is also available to any customer with internet access. AEP can also develop a secure individualized book web portal for your members. AEP can obtain thousands of other print materials including Accelerated Reader, AR tests, out-of-print, rare and special order titles that may not listed in the database. Arrangements for quotes on these special order items can be arranged through an AEP Service Representative via our toll-free telephone number, internet, fax, or email.

****NOTE ON PRICING:**** Advanced Educational Products offers deep discount pricing off publisher’s list prices. Our discounts generally average about 25 – 35% off list price but may go as high as 45% for certain trade books and for certain quantities. For the purposes of this RFCSP, all prices will be the best discounts that AEP offers to any customer, and will meet or exceed our commercial price in all cases. The average discount is expected to be 33% FOB destination. Considering that this includes average shipping charges of 7%, this equates to an average 40% discount off list. **Actual per item discounts are determined by the discount AEP in turn receives from the publisher or vendor of choice.** In addition to receiving the best discount, all La Joya ISD Participating schools'/teachers' pricing will be FOB destination for standard ground deliveries. Express or other special delivery requirements may incur shipping charges which are charged at the actual rate, determined by the shipping method agreed upon between AEP and the La Joya ISD. If requested, La Joya ISD participating schools/teachers are entitled to a free, no-obligation Quote before an order is confirmed. Included in this Quote will be availability and update information regarding the titles inquired about, in order to assist the customer in planning their purchase decision. Please note that an AEP Account Representative is assigned responsibility for pricing accuracy in all Quotes presented to their customers. This AR is also available to answer any questions or give prompt, effective customer service as needed.
****NOTE ON EDUCATION CONSULTING & COLLECTIONS SERVICES:

Advanced Educational Products has expanded our services for the K-12 markets to include Educational Consultants on staff to assist with your District’s collections development needs. With the creation of innovative, up-to-date, and expert designed classroom libraries, classroom kits, and dozens of “EZ Pack” collections to fit the needs of your entire organization. Our team of experts has designed collections of classroom resources to support and supplement your teachers’ instruction and your school leadership pursuits AEP is proud to offer the following collections, to date for 2016:

- Common Core State Standards (CCSS) Collections.
- Subject Area Collections, including STEAM and Next Generation Science Collections.
- Themes and Specialty Collections for something special and unique.
- Readers’ & Writers’ Workshop Mentor Texts (with literary element descriptions).
- Guided Reading & Leveled Text Collections (fiction and non-fiction) (over 15,000 titles!)
- Book Room Collections to “replenish” and “resuscitate” your tattered titles
- Professional Development Solutions (over 50 collections) for your entire organization
- Parent-Teacher Association and Board of Education resource collections.
- Graphic Novels and high-interest titles for rejuvenating classroom or school libraries....

Each day, our experts create new collections so you have more choices for your students at K12.aepbooks.com. AEP can also customize the development of your classroom libraries and kits to fit your specific needs.

****NOTE ON PROCESSING & MARC RECORDS:

If you have any questions regarding these services, please contact Stephanie Molnar, Library Services Manager, at 800-311-1522, ext. 29.
LARGE CONTRACT SERVICES

WHO
AEP provides large contract customers such as the Armed Forces Library Program with a dedicated Contract Customer Support Team (CCST) comprised of a management-level prime contact plus the most experienced representatives from our major functional areas. This CCST assists the customer with all aspects of the account, including selection, ordering, shipping, accounting and customer service.

WHAT
AEP can offer you access to over 5,000 US publishers plus thousands of foreign, special order, rare and out-of-print sources worldwide. Our 5 million plus database that includes books, CDs, DVDs, Audio books, AV and video and eBook titles, pricing, availability and release dates is updated daily.

Additionally, AEP can offer you personalized programs, namely:
- Customized Ordering including Edifact, ANSI X-12, major Library Automation systems
- Customized Reporting such as shipping manifests, tracking and output to spreadsheets.

WHY
AEP has a custom built data reporting program that provides a real-time information system. This allows the Armed Forces Book Library the ability to verify inventory, status of orders and various other inquiries.

WHERE
Located in Buffalo, NY, AEP’s administration, accounting, sales, shipping and IT departments are all based in the same facility. This allows for quick changes to be easily executed, including last minute changes to orders.

WHEN
AEP is dedicated to offering its customers Simply Better Service. Our current large contract customers attest to this. We are available to assist you with all aspects of your Book and Publications procurement by providing one of the fastest response times in the industry.

ADDITIONAL SERVICES

CUSTOMIZED BESTSELLER LISTS, RELEASE DATE LISTS, POPULARITY LISTS

SHELF READY PROCESSING SERVICES
AEP can catalog your books and publications to your specifications. We offer comprehensive physical and technical processing for all your titles.

Advanced Educational Products, Inc.
2495 Main Street, Suite 230
Buffalo, NY 14214
www.aepbooks.com

Simply Better Service
Delivery:

- 7-10 business days of receipt of the purchase order/credit card/wire transfer.
- $0 for shipping unless expedited shipping is requested and for title quantities over 1,000 copies an additional charge may be assessed.

Return Policy:

- Returns are accepted within 14 days of the date that you received your order. Books, DVDs and CDs (in their original, unopened, shrink-wrapped condition) with original receipt.

Product Offering:

- Audiobooks, Books, eBooks, NOOK eReaders, NOOK Tablets, CD's, DVD's, Magazines, Textbooks, Educational Toys & Games, Café Consumables, Gift Product, Gift Cards

Website & Catalog:

- www.bn.com
- Please note that any discounts offered are off LIST PRICE, not the online price. Please call your local store for pricing and quotes.
- Barnes & Noble Stores have access to over 7 million active titles and each store carries anywhere between 22,000 – 160,000 titles.

Institutional & Bulk Ordering:

- Bulk purchasing for institutional and corporate customers need to be processed by your local store.
- Purchase Orders cannot be used on www.bn.com but are acceptable in store along with credit cards, P-cards, and wire transfers.

Payment Terms:

- Net 30 – no additional discount for early payments.
# Barnes Noble Booksellers, Inc.

<table>
<thead>
<tr>
<th>PRODUCT TYPE</th>
<th>DISCOUNT</th>
<th>NOTES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Books - Hardcover</td>
<td>0-25%</td>
<td>Additional discounts may be available</td>
</tr>
<tr>
<td>Books - Paperback</td>
<td>0-25%</td>
<td>Additional discounts may be available</td>
</tr>
<tr>
<td>Books - Used</td>
<td>Not Available</td>
<td></td>
</tr>
<tr>
<td>Books - Out of Print</td>
<td>Not Available</td>
<td></td>
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<tr>
<td>Textbooks</td>
<td>0-15%</td>
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<tr>
<td>Audiobooks</td>
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<tr>
<td>Café Consumables</td>
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<tr>
<td>NOOK eReaders &amp; Tablets</td>
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<td>Varies by Volume</td>
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<td>NOOK eBooks</td>
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<tr>
<td>NOOK Accessories</td>
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</tr>
<tr>
<td>NOOK Protection Plans</td>
<td>0-25%</td>
<td>Varies by Volume</td>
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<tr>
<td>Magazines</td>
<td>No Discount</td>
<td></td>
</tr>
<tr>
<td>Music CDs</td>
<td>0-25%</td>
<td></td>
</tr>
<tr>
<td>DVDs</td>
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<tr>
<td>Educational Toys &amp; Games</td>
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<td></td>
</tr>
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<td>Gift Product</td>
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<tr>
<th>DISCOUNT EXCEPTIONS</th>
<th>DISCOUNT</th>
<th>NOTES</th>
</tr>
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<tr>
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<th>VOLUME DISCOUNTS</th>
<th>DISCOUNT</th>
<th>NOTES</th>
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</thead>
<tbody>
<tr>
<td>100 Copies or more of a single (Non-NAD) Title</td>
<td>May be eligible for discounts beyond 25%</td>
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</tr>
<tr>
<td>$2500 or more per order (Non-NAD) Titles</td>
<td>May be eligible for discounts beyond 25%</td>
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For a complete catalog listing please visit www.bn.com

Please note that ALL discounts are off of List Price

We list our standard discount as being 0-25% off list price. We do this because we cover a wide range of products with a varied discount structure. Actual per title book discounts are determined by the discount B&N receives from the publisher. Trade book discounts generally range between 20-25% off list price but may go higher for many titles and/or quantities. Unlike other retailers that buy and retain inventory, B&N negotiates pricing and quantity for bulk purchases at the time of order, this ensures real time availability and real-time discount terms. We also have select titles that are published under B&N Sterling publishing label where we can provide greater discounts than anyone else in the market.
For Quotes & Orders

Katrina Flores
Community Business Development Manager
Palms Crossing
3300 W. Expressway 83, Suite 1100
McAllen, Texas 78501
Phone: 956.686.4231  Fax: 956.631.0438
crm2311@bn.com

Shelby Rivera,
Community Business Development Manager
Northcross Shopping Center
4005 N. 10th Street
McAllen, TX 78504
956-683-7773  956-683-7710 (Fax)
CRM2119@bn.com

OR contact your local Barnes & Noble store. For a complete list of stores in your area visit our website.
http://stores.barnesandnoble.com/

For Vendor Forms & RFPs –

Salvatore Cirillo
National Business Development Manager
Barnes & Noble, Inc.
122 Fifth Avenue
New York, NY 10011
o (212) 633-3266 f (800) 783-0043
scirillo@bn.com

For Remittance Information–

PO Box 930455
Atlanta, GA 31193-0455

Accounts Receivable

Joseph Mascia
Accounts Receivable Manager
o (732) 656-7267 f (732) 656-2705
jmascia@bn.com
For Gale Catalog Pricing:

Please go to the following website:  www.gale.com/schools

Please see attached Standard Print Business Policies on the following pages.
STANDARD PRINT BUSINESS POLICIES

Cengage Learning Business Policies for Print Products apply to this proposal for Gale publications and will be included in a contract, if awarded. **All Gale imprints are represented by Cengage Learning**

**FEIN: 59-2124491.**

**Shipping**
Cengage Learning provides free shipping of Gale print orders. Gale will deliver to your location's loading facility, but will not unpack and shelve products. Gale’s shipping terms are FOB destination on all orders.

**Library Processing**
Library Processing options are provided on the MediaLog information sheets on the last pages of this document. Books with no library processing will be received 5-10 days after receipt of order. Library processed orders with unattached processing take approximately 1 to 2 weeks, while orders with attached processing will take 2 to 4 weeks. Books with attached library processing may not be returned.

**Prices and Discounts Guarantee**
Please note: *Prices* are subject to change at any time, with or without notice. *Discounts* vary by catalog and may change at any time with or without notice. Cengage Learning cannot guarantee prices and reserves the right to make adjustment. Discounts can range from 0-70% which may include discounts for standing orders, special promotions, and titles going out of print.

Please refer to [www.gale.com](http://www.gale.com) for the most current catalogs, and discounts and new promotions that may be offered for limited periods of time.

**Payment Terms**
Cengage Learning does not provide early payment (cash) discounts. Cengage Learning terms are Net 30 Days after receipt of invoice.

**Assignment**
Cengage Learning shall be permitted to assign this Agreement to an affiliate, a successor in interest, or in connection with a change of control or transfer of assets to which this Agreement relates, without the consent of the customer agency.
Vendor Non Performance
If Cengage Learning is unable to provide products and unable to perform contract and the participating agency elects to purchase products from other sources, or wishes to deduct charges from existing invoice total due at that time, Cengage Learning is not responsible for any difference between contract and actual price.

Catalogs
Catalogs for all Gale imprints are available 24 hours a day, every day online at www.gale.com.

Order Delivery Timeframe
Gale will deliver 100% of all in-stock, unprocessed print orders within 5-10 days, or unattached processed items within 30-days after receipt of order (ARO); average delivery time is approximately 5-10 days. Processed/cataloged with attached processing items (please see Gale Cengage Learning Cataloging and Processing Service document) are delivered on an average of 2-4 weeks ARO.

Approval Policy
In the U.S. and Canada, all Gale products are available on an approval or trial basis. Please contact your Gale Representative for details.

To Place an Order
Orders can be placed via mail, phone, fax or e-mail. Print products may also be ordered at the Online Order Center at www.gale.com/myaccount.

Phone: 800.877.GALE (4253) Press 2  Fax: 800-414-5043
gale.orders@cengage.com

Credit card orders (VISA, MasterCard, American Express and Discover) and prepaid orders with a check may be placed by remitting to:
Gale
P.O. Box 95501
Chicago, IL 60694-5501

To place an order using a purchase order, please remit to:
Gale Print Order Support
27500 Drake Road
Farmington Hills, MA 48331-3535
Phone: 800-877-GALE (4253) Press 2

Payments may also be made with Electronic Funds Transfer (EFT)
Harris Trust and Savings Bank
311 West Monroe (60606) P.O. Box 95501 (60694-5501) Chicago, IL
Account # 265-887-0; ABA Routing # 0-710-00-288

Invoices
Our practice is to provide one copy of the invoice at time of shipment (specifically, if the ordering and receiving individuals are the same, the invoice is included in the shipment only; if the ordering and receiving individuals differ, a packing slip is included in the shipment, and an invoice is mailed to the ordering individual). For additional copies of your invoice, please contact our Customer Service Department or refer to Gale’s Order Center.
Customer Service
Call: Monday – Friday, 8:00 a.m. to 7:00 p.m. EST 800.877.GALE (4253) Press 3
Fax: 877.363.GALE (4253)
E-mail: gale.customerservice@cengage.com

Customers Outside of the U.S. & Canada
To place an order, make an inquiry or obtain customer service, visit www.gale.com for a listing of our Sales Offices and Distributors.

Technical Support Services
Call: 24 hours a day, seven days a week 800.877.GALE (4253) Press 4
E-mail: gale.technicalsupport@cengage.com

Gale’s Order Center
The Gale Order Center offers you a quick and easy way to order online, track shipments, print invoices, or determine how many cartons will arrive in a future shipment. Register for a user name and password at www.gale.com/myaccount. This service is available 24 hours a day, every day.

Return Policy
Customers have 30 days from the date of invoice to decide if the titles they have purchased meet their needs. To return a title, please ship to:

Cengage Distribution – Location 04
10650 Toebben Drive
Independence, KY 41051 USA

Gale does not pay return shipping. If products are received damaged, please contact our Customer Service Department for an immediate replacement. Products should be returned undamaged and shipped via traceable means. Please include a copy of the packing list indicating quantity, title and invoice number. Returns will be processed within 6-8 weeks.

Returns Credit Policy
General Terms
> Customers are allowed 30 days from invoice date for full credit. This is also stated on the invoice, marketing materials and Gale’s web site.
> Gale does not pay for return shipping unless the return is due to a Gale error.
> Product must be returned undamaged and shipped via traceable means.
> No credit is issued for damaged or out-of-print products (books processed by a library are considered intentionally damaged).
> Full credit is issued for any item sent by Gale in error or in damaged/defective condition. For damaged/defective books, the title page is returned and customer sent a replacement.
No Credit Conditions

> Custom editions are non-returnable.
> Opened CD-ROMs and CD-Mods are non-returnable and credit will not be issued without approval from the Customer’s Account Executive.
> International customers (excluding Canada) are not granted return privileges without the prior consent of Gale VP Controller.
> All customers should provide advance notice of pending returns that exceed 10 or more books to receive prompt and accurate credit.

Stock
Gale stock consists of approximately 15,500 active individual titles, with a total of approximately 6.5 million units.

Delivery Times
Please specify delivery times at the time of order.

Stock Unavailability Notices
Gale does not send notices of out-of-print titles; however, all Out-of-Print (OP), Out-of-Stock (OS) and Not-Yet-Published (NYP) books are noted on the invoice.

Packing Slips & Invoices in Alphabetical Order
Items on packing slips and invoices appear in the order in which they are entered. If you require the packing slips and invoices to be arranged in alphabetical order by title or author, please list your product needs accordingly. *If you require multiple copies of invoices be sent to your location(s), please note this upon order placement.*

Shipment Information
Gale shipments include the following information: Return address (Distribution Center), Ship To address, Order number, Purchase Order number, Date of shipment, Box # of #, and other additional information (i.e., if shipped via UPS, the UPS method, tracking number, etc.). In addition, the box that contains the invoice (packing slip) is clearly indicated.

www.gale.com/schools
Visit www.gale.com/schools (our 5-star rated web site for the teaching community) for more information on Gale’s K-12 Resources for Teachers, Media Specialists, Administrators, Students and their parents.
<table>
<thead>
<tr>
<th>Imprint</th>
<th>Disaster Discount</th>
<th>Foundation Opening Day Collection</th>
<th>Librarian’s Choice</th>
<th>Standing Order</th>
</tr>
</thead>
</table>
| Five Star                       | 50% on previously purchased titles | 20% on $2,500 - $4,999  
25% on $5,000 - $9,999  
30% over $10,000 | 15% for 24 books/year  
18% for 48 books/year  
20% min 100 titles/year | 25% for either 2 or 4 titles from Five Star Special Plans |
| UXL                             | 50% on previously purchased titles | 20% on $2,500 - $4,999  
25% on $5,000 - $9,999  
30% over $10,000  
10% UXL over $1,000 | | 15% on each new title |
| Thorndike Press (Imprints including Wheeler Publishing, Large Print Press, Kennebec Large Print, & Striving Reader) | 50% on previously purchased titles | 20% on $2,500 - $4,999  
25% on $5,000 - $9,999  
30% over $10,000 | 15% Program 1 (24/yr)  
18% Program 2 (48/yr)  
20% Program 3 (100/yr) | Discount varies from 15 - 45% dependent on plan/imprint chosen |
| Gale General Catalog            | 50% on previously purchased titles | 20% on $2,500 - $4,999  
25% on $5,000 - $9,999  
30% over $10,000  
10% UXL and Oceano over $1,000 | | Premium Plan - 25%  
& 10 free eBooks  
Basic Plan - 15%  
First Time Plan - 30% |
Gale Cengage Learning Cataloging and Processing Service

Ordering Information
Gale is pleased to offer library services such as catalog card kits, MARC records, spine labels, bar code labels, Mylar covers reading program labels and security system products. Attached or unattached processing is available. Please review the specification form, select the items you require and submit this form with your Purchase Order. Should you have any questions regarding cataloging/processing services, please call your Gale Representative at 1-800-877-GALE.

Turn-around timing
Library processing must be requested with your order. Unattached processing – Allow up to two weeks. Attached processing - Allow two to four weeks.

Please note: Books with attached library processing may not be returned.

BILL TO:
Gale Account # ________________________________
Institution ________________________________
Address ______________________________________
____________________________________________
City/State/Prov. _______________________________
ZIP/Postal Code/Country _______________________
Attention ________________________________
Phone ________________________________
Fax ________________________________
E-mail ________________________________

SHIP TO:
Gale Account # ________________________________
Institution ________________________________
Address ______________________________________
____________________________________________
City/State/Prov. _______________________________
ZIP/Postal Code/Country _______________________
Attention ________________________________
Phone ________________________________
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____________________________________________
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ZIP/Postal Code/Country _______________________
Attention ________________________________
Phone ________________________________
Fax ________________________________
E-mail ________________________________

SHIP TO:
Gale Account # ________________________________
Institution ________________________________
Address ______________________________________
____________________________________________
City/State/Prov. _______________________________
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Institution ________________________________
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____________________________________________
City/State/Prov. _______________________________
ZIP/Postal Code/Country _______________________
Attention ________________________________
Phone ________________________________
Fax ________________________________
E-mail ________________________________

SHIP TO:
Gale Account # ________________________________
Institution ________________________________
Address ______________________________________
____________________________________________
City/State/Prov. _______________________________
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Attention ________________________________
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Institution ________________________________
Address ______________________________________
____________________________________________
City/State/Prov. _______________________________
ZIP/Postal Code/Country _______________________
Attention ________________________________
Phone ________________________________
Fax ________________________________
E-mail ________________________________

SHIP TO:
Gale Account # ________________________________
Institution ________________________________
Address ______________________________________
____________________________________________
City/State/Prov. _______________________________
ZIP/Postal Code/Country _______________________
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Turn-around timing
Library processing must be requested with your order. Unattached processing – Allow up to two weeks. Attached processing - Allow two to four weeks.

Please note: Books with attached library processing may not be returned.
Terms & Conditions

Customer Service
We are committed to making every effort possible to provide our customers with a positive experience. If for any reason you are not satisfied with your order, please contact us within 30 days and we will be happy to assist you.

Ordering Options
Phone: 1-888-318-2665
Fax: 1-877-716-7272
Email: sales@classroomlibrarycompany.com
Web: www.classroomlibrarycompany.com
Mail: 3901 Union Blvd, Suite 155, St. Louis, MO 63115

Purchase Orders
Purchase Orders should contain the following information:
• A valid purchase order number
• Authorized signature
• Shipping address and contact information (including email address)
• Billing address and contact information (including email address)
• Any upcoming school closure dates within the next 30 days

Check and Credit Card Orders
Credit card and/or check orders must contain valid billing information and contact details.
We accept MasterCard, Visa, American Express, and Discover. Make all checks payable to Classroom Library Company. Please attach a copy of your Tax Exemption Certificate if available.

Price and Availability
We reserve the right to update pricing in accordance with publisher list pricing at the time of your order. Due to publisher availability, Classroom Library Company will substitute products should an item become unavailable from the publisher. We ensure that substitutions will not affect the quality of your Classroom Library.

Sales Tax
Please include all applicable sales taxes that are required within your state on your purchase order.

Shipping and Delivery Information
• We offer Free Freight on all orders over $100 within the continental United States.
• A minimum shipping charge of $10.00 will be added to all orders under $100.00.
• Please include any upcoming school closure dates when submitting your order.
• Please contact us for shipping charges outside the continental United States.
• Discrepancies and damaged products must be reported within 15 days of receipt of order to receive credit or replacement product.

Payment Terms
• Payment terms are Net 30.
• Please see above for payment options.
• Don’t forget to add any required sales or local taxes.

Returns
• Discrepancies and damaged products must be reported within 15 days of receipt of order to receive credit or replacement product.
• Other returns are handled on a case-by-case basis. Return requests may be made by e-mailing sales@classroomlibrarycompany.com. Please include the purchase order number, invoice number and reason for the return when submitting your request.
• Please contact us prior to returning any product for authorization to ensure proper credit.
• Marked, stamped, and Magic Bound products, and/or damages reported after the initial 15 day period are non-returnable.
Products
Our collection represents over 300 publishers with more than 3 million hardcover PreK-College level books in stock. We offer quality bindings which are virtually all library bound and the latest copyrights including a large selection of Accelerated Reader®, Scholastic Reading Counts!, and Lexile® titles. We have added over 2,000 fiction titles to our collection. Gumdrop Books™ is a distributor of many high-quality publishers offering many titles in English, Spanish, and Bilingual Spanish.

Services
Our pricing includes FREE complete MARC records (powered by award-winning Mitinet) and FREE shipping within the USA and Canada. Our fulfillment rate exceeds 96%. Your order will be received promptly within 10-15 business days.

Superior full service cataloging, from barcodes to spine labels to shelf-ready processing (labor) are available with the simplicity of one purchase order. In addition, our full service cataloging is customized to meet your needs, allowing you to purchase only the services needed for your library.

Example of Full Service Cataloging Costs

<table>
<thead>
<tr>
<th>Cataloging Options</th>
<th>Cost</th>
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<tbody>
<tr>
<td>Complete MARC Records</td>
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<tr>
<td>Barcode Labels (Unattached)</td>
<td>$.08</td>
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<tr>
<td>Spine Labels (Unattached)</td>
<td>$.06</td>
</tr>
<tr>
<td>Shelf-Ready Processing (Labor)</td>
<td>$.53 per book</td>
</tr>
</tbody>
</table>

We offer a comprehensive collection analysis of your library and provide opening day collection proposals upon request at no charge.

Discount
Our prices reflect a discount up to 70% off of list price with an average of 32% discount on library bindings. Our books are virtually all library bound. Other bindings will vary in discounts.

Preferred Customer
Gumdrop Books™ provides friendly, personalized, one-on-one ordering. Our sales professional makes an appointment with you, at your convenience, to personalize our services to meet your library needs. The sales professional will present book samples so you can inspect the quality of our bindings, paper, illustrations, and print. You will find no surprises when you receive your order.

Return Policy
Our Return policy is to refund, replace, and/or correct any concern or any problem – PERIOD.

Mission
We have remained committed to our original mission since opening in 1975 of providing our customers with exceptional service, unconditionally guaranteed.
Online Ordering

Our newly redesigned website, the Gumdrop Books™ Web Store is available at our website, www.shop.gumdropbooks.com.

The Web Store includes many new features:

- Three modes of shopping: Browse, Shop and Purchase
- You can browse our Web Store without a log-in but you will not see any pricing
- Registration is quick and you can immediately start shopping. You will have to be fully registered to purchase and authorization should be available within 1 business day
- You will receive an e-mail confirmation when your registration is complete or when you change something about your account
- Easy Searching Capabilities
- Multiple Ways to Search: Title Containing, Titles with Words Starting With, ISBN, Item No/SKU, Subjects, Author, Publisher, Series, Language, Biblio. Form, Book Type, Lexile, Reading Counts Reading Level, Accelerated Reader Level, Guided Reading Level, Fountas & Pinnell Level, Dewey, Copyright Year, Reading Level, Interest Level, Pages and/or Price
- Full Details of Items and Series: Title, Author, Publisher, Binding, Language, Copyright Year, Pages, Biblio. Form, Dewey, Reading, Interest Level, Description, Reading Programs, List Price, Gumdrop Price and discount on each item Series List Price, Gumdrop Price, Volumes, and Series Description
- Ability to purchase for multiple schools or libraries with a single e-mail address
- Purchase with purchase order or credit card and you will receive an e-mail confirmation
- Images are available for the majority of our items
- Spreads are available for the majority of our series
- Able to create multiple lists
- Printable quotes to get purchasing approval from a list
- Create a shopping cart and create a quote for approval
- Import your MARC records from your library circulation system to check for duplicates
- Your representative can share lists with you for your consideration.
- Of course, we back up our Web Store with Exceptional Service, Unconditionally Guaranteed.
Effective teachers manage transition between activities. They do not discipline a store. You manage a team; you do not discipline a team. Likewise, classroom management and discipline are not the same. Their number one goal is to teach procedures.

**THE First Days of School**

- **Book and DVD**
  - Qty | Price
  - 1 – 19 | $27.95
  - 20 – 59 | $26.57
  - 60 – 119 | $24.67
  - 120+ | $22.77

**The Effective Teacher**

- **DVD Series**
  - Qty | Price
  - 1 – 2 | $495.00
  - 3 – 5 | $445.50
  - 6 – 9 | $420.75
  - 10+ | $396.00
  - Individual DVDs | $72.00 ea.

**Classroom Management with Harry and Rosemary Wong**

- **eLearning Course and Binder**
  - Qty | Price
  - 1 – 4 | $89.95
  - 5 – 49 | $80.96
  - 50 – 99 | $71.96
  - 100+ | $62.97

**The Classroom Management Book**

- **Book**
  - Qty | Price
  - 1 – 19 | $26.95
  - 20 – 59 | $25.87
  - 60 – 119 | $24.02
  - 120+ | $22.17

**How to Be an Effective and Successful Teacher**

- **CD Set**
  - Qty | Price
  - 1 – 19 | $31.95
  - 20 – 59 | $28.76
  - 60 – 119 | $27.16
  - 120+ | $25.56

**Never Cease to Learn**

- **DVD**
  - Qty | Price
  - 1 – 19 | $19.95
  - 20 – 59 | $17.96
  - 60 – 119 | $16.96
  - 120+ | $15.96

**How to Improve Student Achievement**

- **CD Set**
  - Qty | Price
  - 1 – 19 | $31.95
  - 20 – 59 | $28.76
  - 60 – 119 | $27.16
  - 120+ | $25.56

**I choose to CARE**

- **DVD**
  - Qty | Price
  - 1 – 19 | $14.95
  - 20 – 59 | $13.46
  - 60 – 119 | $12.71
  - 120+ | $11.96

**New Teacher Induction**

- **Book**
  - Qty | Price
  - 1 | $18.95
  - 2 – 5 | $14.95
  - 6+ | $11.95

**Effective Teaching**

- **Newspaper**
  - Qty | Price
  - 1 – 19 | 1 copy: Download PDF
  - 20+ | $0.75


**That Noble Title Teacher**

- **Poster**
  - Qty | Price
  - 1 | $5.95
  - 2+ | $3.00
The following Houghton Mifflin Harcourt Publishing Company catalogs can be found online via our website at http://forms.hmhco.com/virtual-catalog. Our Online catalogs provide descriptive literature on our programs and services.

Catalog prices will expire on 9/30/19. If you would like a contract term that extends beyond 9/30/19, we would be happy to enter into a contract with you with a more definite list of products. Catalog prices do not include shipping costs. National shipping and handling charge is 10.5%. Prices will be those at the then-current catalog period.

- Houghton Mifflin Harcourt K-8 Catalog
- Houghton Mifflin Harcourt Leveled Readers & Classroom Libraries 2019 Catalog
- Houghton Mifflin Harcourt English Language Arts 6-12 Catalog
- Houghton Mifflin Harcourt Mathematics 6-12 Catalog
- Houghton Mifflin Harcourt Science 6-12 Catalog
- Houghton Mifflin Harcourt Social Studies 6-12 Catalog
- Houghton Mifflin Harcourt World Languages 6-12 Catalog
- Houghton Mifflin Harcourt Math Solutions Publications Catalog
June 6, 2019

La Joya Independent School District
Purchasing Department
201 E. Expressway 83
La Joya, TX 78560

RE: RFP# 2019-61 Books

To Whom It May Concern:

Houghton Mifflin Harcourt Publishing Company (HMH) is pleased to submit this bid in response to La Joya Independent School District for RFP# 2019-61.

Our HMH catalogs can be accessed online at http://forms.hmhco.com/virtual-catalog. Note that the Clinical & Special Needs Assessment Catalog and Education Assessment Catalog are not included in this submission.

HMH catalog prices will be in effect until 9/30/2019. All HMH catalog prices represent a 25% discount from our list price for the education market. We cannot agree to a special discount for any particular school as it puts us in violation of state and district contracts containing a “Most Favored Nations” clause. Please be aware that State of Texas contract prices may exist for some of these products which may be lower.

Prices in our catalogs do not include shipping costs. By purchasing items with prices FOB Shipping Point, you will receive the materials at the base price (lowest price offered) plus actual shipping charges. This is generally the least expensive way to purchase our materials. When required to quote a price, which includes prepaid shipping and handling (f.o.b. destination), we automatically add a standard 10.5% of the price as our national shipping and handling charge.

Houghton Mifflin Harcourt Publishing Company’s Terms and Conditions can be accessed on our website at: http://www.hmhco.com/common/terms-conditions

If you would like to place an order for HMH products or have any questions about an order, please note the following Customer Service/Purchase Order information:

9205 Southpark Center Loop
Orlando, FL 32819
Phone (800) 225-5425, Fax (800) 269-5232
K12orders@hmhco.com
K12inquiries@hmhco.com

Please detail all special delivery terms on your purchase order to ensure proper delivery.

If you have any questions, please contact Sara Garza at (512) 721-7212 or your HMH Account Executive, Yolanda Cortez, at (956) 459-5306, Cristelo Juarez, Math Solutions at (210) 336-4460 and Intervention Solutions, Myra Gonzalez at (361) 944-8644.

Sincerely,

[Signature]
Nicole Genova
Director, Bids and Contracts
Exclusions From Our Offers

Our offer is not valid with any other sales offers, bids, quotes, coupons or discounts. This offer cannot be used toward purchases of gift certificates. This offer does not apply to curriculum, assessments & screening materials, “All About ECERS-R”, “All About ITERS-R”, and professional development.


**Please Note: If you need price quotes on playground equipment, structures, units, materials or services of playground, please call 800-334-2014 extension 6400.**
LA JOYA ISD
2018-11 BOOKS CATALOG
DISCOUNT AGREEMENT

1. Really Good Stuff would like to extend a 3% Catalog Discount to LA JOYA ISD.
2. The 3% discount will be off our regular pricing (merchandise total).
3. Discounts cannot be combined with other Really Good Stuff promotional offers and/or coupons.
5. Email purchase orders to purchaseorders@reallygoodstuff.com or fax to 203-268-1796.
6. Really Good Stuff will take back any product at any time and for any reason. We will promptly replace the item or refund your money (less shipping and processing). If your item is damaged or defective, or if you change your mind, please call our Customer Service Department for instructions. All products must be in their original condition. A copy of the original packing list or invoice must accompany the product.
7. Delivery: In stock items 7-15 business days (ARO). Drop ship 1 - 4 weeks (ARO).
8. Prices do not include shipping and handling charges. Prices are as stated in our catalog or website with shipping and handling charges added to the subtotal of each order. Shipping charges are calculated by the discounted item amount. See enclosed “Shipping Policies” document for reference.

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<tr>
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<td>$0.01 to $29.99</td>
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<td>$8.95</td>
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<td>$100.00 and up</td>
<td>9% of order amount</td>
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*Shipping rates are subject to change at any time

Claudia Fellini
Bid Manager
Really Good Stuff

Signature: Claudia Fellini

Date: 9/28/17

Really Good Stuff | 448 Pepper St | Monroe | CT | 06468 | 800.366.1920
www.reallygoodstuff.com
Shipping Policies

**All standard packages are shipped UPS or through the USPS** (at the discretion of the company). Some of our products require additional time and/or charges, please see item descriptions for details. Priority Shipping NOT available on products that require additional shipping time or changes. In the unlikely event that one or more of your items is back-ordered, the bulk of your order will arrive within 7-10 business days of receipt of the order (and the rest of the items will follow as soon as they are available).

**Priority Express:** Guaranteed delivery of in-stock items in 3 business days. Please add $15.00 to standard shipping and include your street address. UPS will not deliver to a P.O. Box. Express delivery is not available for U.S. orders shipping outside the continental U.S., or for items that require additional shipping time and/or charges. Please refer to item descriptions for details. For orders over $150, add an additional 10% to the order total, including the standard shipping charge.

**Outside Contiguous U.S. Orders:** For orders under $200 shipped to U.S. addresses outside the Continental U.S. (i.e. HI, AK, PR, GM) please add $15.00 to the standard shipping and processing. For orders over $200, please call.

**International Orders:** All orders shipped outside of the U.S. (except APO and FPO addresses) must pay with a VISA, MasterCard or Discover Card. Please click here to contact us for shipping and processing fees.

**Track your Order**

We do offer tracking for all orders on our web site. All customers who have placed their orders online will be issued tracking numbers via e-mail to check the status of their orders, don't forget to supply your e-mail address when you are ordering so we can supply the tracking information. If you have placed your order over the phone, you may track your order on our website by using the order number that was supplied to you by one of our representatives at the end of your order.

Please email writeus@reallygoodstuff.com for easy tracking information or call our customer service department directly at 1-877-867-1920, 9:00 AM to 11:00 PM (EST), Monday through Friday for information about your order.

**When can I expect my order?**

**All standard packages are shipped UPS or through the USPS** (at the discretion of the company). Some of our products require additional shipping time and/or charges, please see their description for details. In the unlikely event that one or more of your items is back-ordered, the bulk of your order will arrive within 7-10 business days of receipt of your order and the rest of the items will follow as soon as they are available.)
Truck/Freight Delivery Policies, Options & Charges

All orders with a Truck Icon and/or in some cases large multi-box orders may need to ship via truck. Truck orders are not eligible for expedited shipping and should allow for extra time in arriving to your destination. Below is some important information to keep in mind if your order is shipping via truck. If you have any questions or concerns please call Customer Service at 877-867-1920:

- **Someone must be present to sign for and receive your shipment** (Note: In many cases trucking companies will call prior to arriving)

- **Count all of the boxes prior to signing delivery receipt** – If count is off, note that on the receipt prior to signing. Then call our Customer Service team at 877-867-1920 for further assistance.

- **If the packages arrive with evident damage** you can either: Refuse the shipment or accept the shipment but note the damage on the receipt prior to signing. Then call our Customer Service team at 877-867-1920 for further assistance.

- **Be prepared to unload your delivery from the truck and bring it inside.** Truck delivery is not inside delivery and many include heavy or odd sized boxes. If you will need help, it is always best to arrange for it in advance.

- **Special Delivery Truck/Freight Options available** (You will need one or more of these services if you cannot unload your delivery yourself, do not have a loading dock for truck deliveries or need special handling into the building):
  - **Lift Gate Delivery** – In most cases truck deliveries need to be unloaded via a loading dock for the boxes to be taken off the truck. For buildings that do not have a loading dock a Lift Gate is required to lower the packages off the truck. Once the packages are off the truck and on the ground you are responsible for getting them inside the building. A Lift Gate surcharge of $79 will be added to your order.
  - **Inside Delivery** – Inside delivery is a service that can be provided in which your delivery will be brought inside the threshold (doorway) of your building. This is not in room delivery or set up and removal of packages. In some cases a Lift Gate charge will be added if a loading dock is not available in addition to the Inside Delivery surcharge of $49 that will be added to your order.
  - **White Glove Delivery** - Is a full service delivery that can include: Delivery into the building and specific room, complete set up and placement of product and removal of all packaging. White Glove delivery is a separate quote and additional charges will be determined by your needs.

- For further questions on any of these services or White Glove Delivery quote please contact your Account Manager at 800-466-1935.
Section 1. Terms and Conditions

- All orders must be submitted as an authorized/signed purchase order—unless order is being pre-paid with a check or credit card. We accept Visa/Mastercard and American Express.

- Billing Terms- Net 30 days from the invoice date.

- Orders can be faxed to 714-640-5298, or toll free at 888-734-4010. We can also accept orders via email at contact@sdlback.com

- Returns- If within 30 days of the invoice date, the materials you select do not meet your needs, please contact Customer Service at contact@sdlback.com or 800-637-8715 for return authorization procedures. Unauthorized returns will not be accepted. All returned materials must be unmarked and in salable condition. Return shipping charges and insurance are the responsibility of the buyer. All returns are subject to a 15% restocking fee.

- Please note that audio, video/DVD, software, reproducible items, calculators and electronics are all non-returnable and the sale is final on these types of items.

Section 2. Shipping Terms and Conditions

We ship all packages from Costa Mesa, CA, using the best method possible. We will ship all packages using UPS Ground, which provides tracking of your package. Stock items are shipped within 48 hours and typically take between 3 to 7 business days to deliver, depending on where you are located. Items not currently in stock will take 7 to 10 days to ship, and then 3 to 7 days to deliver, depending on where you are located. If you would like your shipment sent in an expedited manner, please email contact@sdlback.com or call Customer Service at 800-637-8715.

- UNITED STATES

We are offering free shipping for this bid/quote.

Section 3. Special Order Items/Special Discounts

We are always happy to provide quotes for special order* item(s) or larger than normal quantities that you are interested in purchasing. When you are ready to place the special order, we will need some information regarding the items to provide an accurate quote.

We will first need the item numbers/ISBN, description, and the quantities you are looking to order. We will then make sure the item(s) are available to order. We will at that time provide a quote that will include any discounts we are able to offer, outside of the normal bid discount—if applicable.

- Please note the pricing on all special order(s)/quote(s) will be valid for 90 days
- All special ordered items are non-returnable and the sale will be final on these types of items.
- When placing your orders for the special order/quotes provided, please attach a copy of the quote, in order to ensure all proper pricing is honored.
*Special orders would apply to any materials that are not currently listed in our catalog(s) and were procured specifically for a customer at their request.

Section 4. Items Excluded From Listed Bid Discounts

Thank you very much for allowing Saddleback Educational Publishing, Inc. the opportunity to participate in your bid process. We understand that your budget has to go as far as possible, and we strive to make that easier by offering the best discounts possible.

There are certain products that are restricted from discounting, due to publisher constraints. The items that fall into this category are from the publishers listed below:

- Pro-Ed Inc. (Including any/all of their imprints)
- Pearson Education (Including any/all of their imprints)
- Houghton Mifflin Harcourt (Including any/all of their imprints)
1. Special Terms & Conditions, Paragraph 6, Page 2 & Delivery Protocol, Paragraph 11a, Page 10- **Shipping and Handling is FREE of charge on purchase orders of $350.00 or more for (Reinforced Library Binding & Trade-Hardcover Binding)** listed in the following catalog: 2018-2019 PreK-12 Library Catalog. Teaching Resource products have a 9% shipping and handling charge.

2. Samples, Paragraph 12, Page 6 & Lead Times, Paragraph 20, Page 7-Our delivery terms are as follows: 10-14 days Non Library Processed and 21-30 days Library Processed. These terms are for the products listed on the following catalogs: 2018-2019 PreK-12 Library Catalog.

3. Firm Pricing, Paragraph 2, Page 1 & Special Terms & Conditions, Paragraph 4, Page 2 & Term of Offers, Paragraph 9, Page 2 & Grace Period, Paragraph 3, Page 8 & Pricing, Paragraph 6, Page 9-New catalogs become available annually in the month of July and may include price changes. The discount percentage will remain firm for the length of the contract.

Library processing specifications and costs are subject to change.

4. Indemnification, Paragraph 44a, Page 13-Add “third party” before “claims”.


6. Special Terms & Conditions, Paragraph 6, Page 2-Our discount(s) are taken off the list price.

7. Special Terms & Conditions, Paragraph 10, Page 2-Add “related to this agreement and/or RFP” before “upon request”.

8. Lead Times, Paragraph 20-We do not notify customer of delivery delays. You may contract customer service at 800-621-1115 x2 followed by x1 for status of your order.

9. References, Paragraph 26, Page 8-Our references are confidential.

This page is considered part of the proposal
10. Copyright, Paragraph 39, Page 13-Add: “Intellectual Property” shall mean all intellectual property including without limitation trademarks, copyrights and other rights in and to materials owned or controlled by Vendor and/or all materials not specifically commission as work-for-hire under this Agreement for La Joya ISD. No rights in and to the Intellectual Property shall be owned or controlled by La Joya ISD at any time. Vendor grants La Joya ISD the right to use the Intellectual Property during the Term of this Agreement in accordance to the terms and conditions hereof. To the extent that Vendor’s name and/or trademarks are included in any work product, La Joya ISD is only allowed to use such name and/or trademarks as they appear in the work product, and any other use must be approved by Vendor in writing.