

## Awarded Vendor List

### ***Athletic Trainers' Supplies and Equipment Catalog Bid***

<i><b>Company Name</b></i>	<i><b>Bid Number</b></i>	<i><b>Page Number</b></i>	<i><b>HUB/MWBE</b></i>
<i>Alert Services, Inc.</i>	<i>2015-38</i>	<i>1</i>	<i>Yes</i>
	<i>2016-11</i>	<i>4</i>	<i>Yes</i>
<i>Bigger Faster Stronger, Inc.</i>	<i>2015-38</i>	<i>1</i>	<i>-</i>
	<i>2016-11</i>	<i>4</i>	<i>-</i>
<i>Bill Guthrie Sports, Inc.</i>	<i>2016-11</i>	<i>4</i>	<i>Yes</i>
<i>BSN Sports</i>	<i>2015-38</i>	<i>1</i>	<i>-</i>
	<i>2016-11</i>	<i>4</i>	<i>-</i>
<i>Cheer Etc., Inc.</i>	<i>2015-38</i>	<i>1</i>	<i>Yes</i>
<i>Clarke Distributing Company</i>	<i>2016-11</i>	<i>4</i>	<i>-</i>
<i>Cornish Medical</i>	<i>2016-11</i>	<i>4</i>	<i>-</i>
<i>GTM Sportswear</i>	<i>2015-38</i>	<i>1</i>	<i>-</i>
	<i>2016-11</i>	<i>5</i>	<i>-</i>
<i>LISCO Sports</i>	<i>2016-11</i>	<i>5</i>	<i>-</i>
<i>Medco Supply Company</i>	<i>2016-11</i>	<i>5</i>	<i>-</i>
<i>MFAC, LLC</i>	<i>2015-38</i>	<i>2</i>	<i>-</i>
<i>Nasco</i>	<i>2015-38</i>	<i>2</i>	<i>-</i>
	<i>2016-11</i>	<i>5</i>	<i>-</i>
<i>Power Systems, LCC</i>	<i>2015-38</i>	<i>2</i>	<i>-</i>
	<i>2016-11</i>	<i>5</i>	<i>-</i>
<i>Promaxima Mfg.</i>	<i>2015-38</i>	<i>2</i>	<i>Yes</i>
	<i>2016-11</i>	<i>5</i>	<i>Yes</i>
<i>Pyramid School Products</i>	<i>2015-38</i>	<i>2</i>	<i>Yes</i>
<i>Riddell</i>	<i>2015-38</i>	<i>2</i>	<i>-</i>
	<i>2016-11</i>	<i>5</i>	<i>-</i>
<i>School Health Corporation</i>	<i>2015-38</i>	<i>3</i>	<i>-</i>
	<i>2016-11</i>	<i>6</i>	<i>-</i>
<i>Team Express Distributing, LLC</i>	<i>2015-38</i>	<i>3</i>	<i>-</i>
<i>Unlimited Screen Printing</i>	<i>2016-11</i>	<i>6</i>	<i>Yes</i>



# LA JOYA INDEPENDENT SCHOOL DISTRICT

## 2015-38 Athletic Trainers' Supplies and Equipment Catalog Bid

Vendor	Contact	Phone	Discount	Delivery	Awarded
Alert Services Inc. PO BOX 1088 San Marcos, TX 78667 www.alertservices.com	Sharon Morin Bid Agent orders@alertservices.com	Ph: (830) 372-3333 Fax: (830) 372-1447	20% for Athletic Trainers' Supplies 20% for Athletic Trainers' Equipment 0% for Athletic Trainers' Equipment Repair Bid for Cash-Carry Prices: Yes Services	Business days: 4-7 Destination FOB LJISD: Yes	Yes
<b>Freight Charges</b>	Orders over \$50.00 will be freight paid.				
<b>Deviations Noted</b>	The discounts are as follows: 20% off catalog list prices for supplies. No more than 10% off J & J products, regardless of quantity. 15% off equipment. Special order & non-inventory items - Please call for pricing. Discounts do not apply to Gatorade Performance packages. Discount does not apply to line item pricing. Catalog discount does not apply to \$125.00 charge to paint pump boxes on Oh-A-Sis 10 Gallon, Oh-A-Sis 20 Gallon & Station. Quoted discounts are subject to change. This discount excludes special order items, previously priced items & salesman priced items. No other discounts apply. Modalities and/or items with a cost of \$150.00 or more are excluded from this bid. Please call to receive your discounted price. Prices do not include installation. Some items are color & size specific. Please indicate which size and/or color you require. Custom orders/special orders are non-returnable. Books & videos must be returned unopened in original packaging. Orders, if returned, are subject to the manufacturer's restocking fee & return freight charges. All furniture & equipment coming from the manufacturer are quoted for dock delivery only. Any delivery beyond this point will be considered inside delivery and extra charges will be incurred & added to the invoice. If you do not have a loading dock, please note that on purchase orders so that other arrangements may be made. Special order & non-inventory items - Please call for pricing. When signing for delivery all discrepancies must be marked as such on shipping documents & reported immediately to our Customer Service Department. We will not be responsible for any discrepancies not reported within 24 hours or next business day. The above prices do not include sales tax. Where applicable, sales tax will be added to your invoice. Alert Services, Inc does not offer repairs on athletic equipment. You can access our on line catalog at www.alertservices.com.				
Bigger Faster Stronger, Inc. 2930 W. Directors Row Salt Lake City, UT 84104 www.biggerfasterstronger.com	Kelly G. Waite BFS Mid-West Director kellyg@bfsmail.com	Ph: (800) 628-9737 Fax: (800) 975-1159	10% for Athletic Trainers' Supplies 10% for Athletic Trainers' Equipment 0% for Athletic Trainers' Equipment Repair Bid for Cash-Carry Prices: Yes Services	Business days: 8-10 Destination FOB LJISD: Yes	Yes
<b>Deviations Noted</b>	If there are any custom options selected on manufactured equipment, the delivery time is 4 to 6 weeks from date of placing order.				
<b>Vendor Reference Number</b>	2015TXLJ				
BSN Sports PO Box 660176 Dallas, TX 75266-0176 www.bsnsports.com	Craig Mostaffa Bid Specialist cmostaffa@bsnsports.com or bsnbid@bsnsports.com	Ph: (800) 527-7510 Fax: (800) 365-7653	10% for Athletic Trainers' Supplies 10% for Athletic Trainers' Equipment	Business days: 8-10 Destination FOB LJISD: Yes	Yes
<b>Freight Charges</b>	F.O.B. Destination/See attached				
<b>Deviations Noted</b>	10 % Off Current catalog price with exceptions/see attached. \$50.00 Minimum order to 1 location on 1 purchase order.				
<b>Vendor Reference Number</b>	15-48327				
Cheers etc., Inc.. 1355B North Glenville Drive Richardson, TX 75081 www.cheersetc.com	Ryan Joaquim Operations Manager cheersetc@gmail.com	Ph: (214) 319-2613 Fax: (214) 319-9110	0% for Athletic Trainers' Supplies 0% for Athletic Trainers' Equipment	Business days: 20+ Bid for Cash-Carry Prices: Yes	Yes
GTM Sportswear PO BOX 874931 Kansas City, MO 64187-4931 www.gtm sportswear.com	Heather Widler Bid Specialist gtmbids@igtm.com	Ph: (800) 336-4486 Fax: (866) 746-5479	0% for Athletic Trainers' Supplies 0% for Athletic Trainers' Equipment	Business days: 11-14 Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
<b>Freight Charges</b>	Free shipping on orders over \$200.00. \$5.00 on orders below \$200.00.				
<b>Deviations Noted</b>	Upcharges on sizes 2x and up. \$30.00 custom artwork fee.				

MFAC LLC PO Box 8090 Cranston, RI 02920 www.mfathletic.com	Nick Stebenne Bidding Agent mfathletic@mfathletic.com	Ph: (800) 556-7464 Fax: (800) 682-6950	10% for Athletic Trainers' Supplies 10% for Athletic Trainers' Equipment 0% for Athletic Trainers' Equipment Repair Services	Business days: 4-7 Destination FOB LJISD: Yes	Yes
<b>Other Catalogs</b>	This discount would be applied to the most current catalog				
<b>Freight Charges</b>	Freight Charges would only be applied to items that need to ship by freight truck				
<b>Deviations Noted</b>	10% Catalog Discount does not include: Sales/promotions, pits, poles, box collars, x-bars, hurdles, equipment carts, cages, standards, steeplechase barriers, clocks, timing systems, starters pistols, rubber mats, benches, bleachers, field marking paint, curbing, cardio equipment, goals, computer software, weight equipment, in-ground equipment, turf armor & items shipped by common carrier				
Nasco 901 Janesville Avenue Ft. Atkinson, WI 53538 http://www.enasco.com/physicaleducation/	Nasco Orders Order Department orders@enasco.com	Ph: (800) 558-9595 Fax: (800) 372-1236	10% for Athletic Trainers' Supplies 10% for Athletic Trainers' Equipment 0% for Athletic Trainers' Equipment Repair Bid for Cash-Carry Prices: Yes Services	Business days: 11-14 Destination FOB LJISD: Yes	Yes
<b>Freight Charges</b>	Nasco pays ground shipping to school facilities except for items with a truck logo. Truck shipments are dock delivery. Call 1-800-558-9595 for answers to your shipping questions.				
<b>Deviations Noted</b>	See Attached Performa 19843				
<b>Vendor Reference Number</b>	19843				
Power Systems, LLC 5700 Casey Dr Knoxville, TN 37909 www.power-systems.com	Shay Wells Bid Sales Manager biddepartment@power-systems.com	Ph: (800) 321-6975 Fax: (800) 671-1450	25% for Athletic Trainers' Supplies 25% for Athletic Trainers' Equipment	Business days: 4-7 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
<b>Deviations Noted</b>	Discount is up to 25% on Power Systems brand products. Up to 10% off all other brands. No repair services offered.				
PROMAXIMA MFG. 5310 ASHBROOK HOUSTON, TX 77081 www.promaxima.com	Greg Spire Account Executive greg@promaxima.com	Ph: (713) 667-9606 Fax: None	0% for Athletic Trainers' Supplies 0% for Athletic Trainers' Equipment	Business days: 20+ Bid for Cash-Carry Prices: Yes	Yes
<b>Freight Charges</b>	Freight charges depend on size and quantity of equipment.				
PYRAMID SCHOOL PRODUCTS 6510 N. 54TH ST. TAMPA, FL 33610-1908 WWW.PYRAMIDSP.COM	Candy Estes Customer Service Manager CANDY@PYRAMIDSP.COM	Ph: (800) 792-2644 EXT. 248 Fax: (813) 621-7688	25% for Athletic Trainers' Supplies 25% for Athletic Trainers' Equipment	Business days: 11-14 Destination FOB LJISD: Yes	Yes
<b>Freight Charges</b>	Freight prepaid on orders over \$500.00				
<b>Deviations Noted</b>	\$50.00 Minimum order. Discount is from the Champion Sports catalog. Please visit WWW.PYRAMIDSP.COM and click on the Champion catalog located at the bottom of the home page.				
<b>Vendor Reference Number</b>	2015-38LAJOYA				
Riddell 4230 Payshire Circle Chicago, IL 60674 www.riddell.com	Robin Campbell Hotchkiss Bid Coordinator dcampbell@riddellsales.com	Ph: (800) 275-9844 EXT. 3408 Fax: (210) 684-4744	1% for Athletic Trainers' Supplies 1% for Athletic Trainers' Equipment 1% for Athletic Trainers' Equipment Repair Bid for Cash-Carry Prices: No Services	Business days: 20+ Destination FOB LJISD: Yes	Yes
<b>Other Catalogs</b>	Riddell 2015 Football All Sport catalog				
<b>Freight Charges</b>	Please see attached letter for exceptions to FOB shipments.				
<b>Deviations Noted</b>	Please see attached				
<b>Vendor Reference Number</b>	122786				

SCHOOL HEALTH CORPORATION 6764 EAGLE WAY CHICAGO, IL 60678 www.schoolhealth.com	Customer Care Department Customer Service Rep. orders@schoolhealth.com	Ph: (866) 323-5465 Fax: (800) 235-1305	12% for Athletic Trainers' Supplies 12% for Athletic Trainers' Equipment 0% for Athletic Trainers' Equipment Repair Services	Business days: 4-7 Destination FOB LJISD: Yes	Yes
<b>Vendor Reference Number</b>	2948662				
Team Express Distributing, LLC 5750 Northwest Parkway, Suite 100 San Antonio, TX 78249 www.teamexpress.com	Troy Joseph Team Sales - Account Executive troy.joseph@teamexpress.com	Ph: (210) 348-7000 TF(866) 816-9892 Fax: (210) 525-9339 TF(800) 460-9986	5% for Athletic Trainers' Supplies 5% for Athletic Trainers' Equipment	Business days: 8-10 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
<b>Other Catalogs</b>	Please see attached Team Express Catalog Discount Pricing and Terms and Conditions.				
<b>Deviations Noted</b>	Catalog Discount is 5-40% off MSRP. Please see attached Team Express Terms & Conditions and Team Express Catalog Discount Pricing. Links for Team Express and manufacturers' eCatalogs can be found at the bottom of our webpage(www.teamexpress.com). Also, please allow 2-4 weeks (from receipt of art approval) for most custom.				
<b>Vendor Reference Number</b>	La Joya ISD Bid #: 2015-38 or AG5B1711				



## LA JOYA INDEPENDENT SCHOOL DISTRICT

### 2016-11 Athletic Trainers' Supplies and Equipment Catalog Bid

Vendor	Contact	Phone	Discount	Delivery	Recommendation
Alert Services, Inc. P.O. Box 1088 San Marcos, TX 78667 www.alertservices.com	Sharon Morin Bid Agent orders@alertservices.com	Ph: (888) 231-1176	15% for Athletic Trainers' Supplies 15% for Athletic Trainers' Equipment	Business days: 0-3 Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
<b>Freight Charges</b>	Freight is paid.				
Bigger Faster Stronger, Inc. 2930 W. Directors Row Salt Lake City, UT 84104 www.biggerfasterstronger.com	Kelly G. Waite Mid-West Director kellyg@bfsmail.com	Ph: (800) 628-9737 Fax: (801) 975-1159	10% for Athletic Trainers' Supplies 10% for Athletic Trainers' Equipment 0% for Athletic Trainers' Supplies & Equipment Repair Services	Business days: 20+ Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
<b>Other Catalogs</b>	Martin 2015 Sports Catalog				
<b>Deviations Noted</b>	If customer orders any custom items, delivery time is normally 6 to 8 weeks APO.				
<b>Vendor Reference Number</b>	TX2016				
Bill Guthrie Sports, Inc. 5701 W. Expressway 83 Harlingen, TX 78552 www.billguthriesports.com	Edna Estrada Sales Representative ednae@billguthriesports.com	Ph: (956) 428-6462 Fax: (956) 428-7074	15% for Athletic Trainers' Supplies 15% for Athletic Trainers' Equipment 0% for Athletic Trainers' Supplies & Equipment Repair Services	Business days: 8-10 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
<b>Other Catalogs</b>	Bill Guthrie Sports 15%, Champro 15%, Champion 15%, Cramer 10%, Mueller 10%				
<b>Deviations Noted</b>	Discounts Varies Cramer 10% Mueller 10% All Catalogs can be viewed at www.billguthriesports.com				
BSN Sports, LLC P.O. Box 660176 Dallas, TX 75266-0176 www.bsnsports.com	Craig Mostaffa Bid Specialist cmostaffa@bsnsports.com or bsnsports.com	Ph: (800) 527-7510 Fax: (800) 365 7653	10% for Athletic Trainers' Supplies 10% for Athletic Trainers' Equipment	Business days: 8-10 Destination FOB LJISD: Yes	Yes
<b>Deviations Noted</b>	See attached. \$50.00 Minimum order to 1 location or 1 purchase order.				
<b>Vendor Reference Number</b>	15-49499				
Clarke Distributing Company 8555 W. Monroe Rd Houston, TX 77061 USA www.clarke-distributing.com	Don Clarke Manager don@clarke-distributing.com	Ph: (800) 777-3444 Fax: (713) 944-7980	0% for Athletic Trainers' Supplies 0% for Athletic Trainers' Equipment 0% for Athletic Trainers' Supplies & Equipment Repair Services	Business days: 8-10 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
<b>Other Catalogs</b>	0				
<b>Freight Charges</b>	shipping quotes required.				
<b>Deviations Noted</b>	Freight needs to be quoted on non line item bids or custom orders. Custom orders have a 25% restocking fee.				
<b>Vendor Reference Number</b>	16970				
Cornish Medical 9350 Kirby Drive Suite 200 Houston, TX 77054 www.cornishmedical.com	Chris Farnie Director of Operations orders@cornishmedical.com	Ph: (800) 722-5304 Fax: (713) 664-7879	10% for Athletic Trainers' Supplies 10% for Athletic Trainers' Equipment 0% for Athletic Trainers' Supplies & Equipment Repair Services	Business days: 0-3 Destination FOB LJISD: Yes	Yes
<b>Freight Charges</b>	All finalized quotations will have freight itemized.				
<b>Vendor Reference Number</b>	2016-11				

GTM Sportswear P.O. Box 205178 Dallas, TX 75320-5178 www.gtm sportswear.com	Daniel Bellas Territory Sales Rep daniel.bellas@igtm.com	Ph: (800) 336-4486 Fax: (866) 916-8451	0.00% for Athletic Trainers' Supplies 0.00% for Athletic Trainers' Equipment 0.00% for Athletic Trainers' Supplies & Equipment Repair Services	Business days: 11-14 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
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<b>Other Catalogs</b>	Casp0715				
<b>Freight Charges</b>	Free shipping on orders over \$200.00. \$5.00 shipping on orders under \$200.00.				
<b>Deviations Noted</b>	Upcharges on sizes 2x and up. \$30.00 custom artwork fee.				
LISCO Sports 2101 E. 50th St Lubbock, TX 79404 www.liscosports.com	Steve Lanham Owner lisco@swbell.net	Ph: (800) 322-5126 Fax: (806) 762-5455	0% for Athletic Trainers' Supplies 0% for Athletic Trainers' Equipment 0% for Athletic Trainers' Supplies & Equipment Repair Services	Business days: 11-14 Bid for Cash-Carry Prices: No	Yes
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<b>Freight Charges</b>	Pre-Paid & Charge Back				
Medco Supply Company 500 Fillmore Avenue Tonawanda, NY 14150 www.medco-athletics.com	David Wagner Bid Coordinator david.wagner@pattersonmedical.com	Ph: None Fax: (800) 222-1934	18% for Athletic Trainers' Supplies 15% for Athletic Trainers' Equipment 0% for Athletic Trainers' Supplies & Equipment Repair Services	Business days: 4-7 Destination FOB LJISD: Yes	Yes
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<b>Freight Charges</b>	Liftgate, inside delivery and installation charges may apply if necessary.				
<b>Deviations Noted</b>	Please see attached document regarding deviations.				
<b>Vendor Reference Number</b>	100422587				
Nasco 901 Janesville Avenue Ft. Atkinson, WI 53538 www.enasco.com	Sharon Cloute Order Department Supervisor orders@enasco.com	Ph: (800) 558-9595 Fax: (800) 372-1236	10% for Athletic Trainers' Supplies 10% for Athletic Trainers' Equipment	Business days: 11-14 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
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<b>Freight Charges</b>	Nasco pays ground shipping to school facilities except for items with a truck logo. Truck shipments are dock delivery. Call 1-800-558-9595 for answers to your shipping questions.				
<b>Deviations Noted</b>	Ready-or-Not Tot and accessories and items with an "NA" or "NZ" prefix are not discounted.				
<b>Vendor Reference Number</b>	19843				
Power Systems, LCC 5700 Casey Dr Knoxville, TN 37909 http://www.power-systems.com/n-321- power-systems-catalog.aspx	Shay Wells Bid Sales Manager biddepartment@power-systems.com	Ph: (865) 862-7886 Fax: (865) 671-1450	25% for Athletic Trainers' Supplies 25% for Athletic Trainers' Equipment 0% for Athletic Trainers' Supplies & Equipment Repair Services	Business days: 11-14 Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
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<b>Freight Charges</b>	15% of subtotal after discount.				
Promaxima, MFG 5310 Ashbrook Houston, TX 77081 www.promaxima.com	John Yager President of Sales order@promaxima.com	Ph: (800) 231-6652 Fax: (713) 667-9941	030% for Athletic Trainers' Supplies 030% for Athletic Trainers' Equipment 0% for Athletic Trainers' Supplies & Equipment Repair Services	Business days: 20+ Destination FOB LJISD: No Bid for Cash-Carry Prices: Yes	Yes
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<b>Other Catalogs</b>	http://issuu.com/digitalpublish/docs/96_pg/1?e=10824371/15122942				
<b>Freight Charges</b>	Please see "Deviation Noted."				
<b>Deviations Noted</b>	Please see the discount price sheet attached for 0% - 30% discounts. Shipping and installation is not included in the discount price sheet. Please call in with model number and quantity for shipping cost. We provide over 500 products weighing anywhere from 1Lb - 5000Lbs. Digital version catalog link: http://issuu.com/digitalpublish/docs/96_pg/1?e=10824371/15122942				
Riddell 4230 Payshire Circle Chicago, IL 60674 www.riddell.com	Robin Campbell Hotchkiss Senior Bid Coordinator rcampbell@riddellsales.com	Ph: (800) 275-9844 x 3408 Fax: (210) 684-4744	1% for Athletic Trainers' Supplies 1% for Athletic Trainers' Equipment 1% for Athletic Trainers' Supplies & Equipment Repair Services	Business days: 20+ Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
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<b>Other Catalogs</b>	Riddell Football 2016 catalog, 1-40% discount				
<b>Freight Charges</b>	Please see attached for exceptions to FOB.				
<b>Deviations Noted</b>	Riddell will offer a discount of 1 to 40% from catalog price for all Athletic Trainers equipment, supplies and apparel. Please see attached letter for more details.				

<b>Vendor Reference Number</b>		Bid #124783			
School Health Corporation 6764 Eagle Way Chicago, IL 60678 <a href="https://www.schoolhealth.com/virtual-catalogs/">https://www.schoolhealth.com/virtual-catalogs/</a>	Customer Care None orders@schoolhealth.com	Ph: (866) 323-5465 Fax: (800) 235-1305	12% for Athletic Trainers' Supplies 12% for Athletic Trainers' Equipment 0% for Athletic Trainers' Supplies & Equipment Repair Services	Business days: 4-7 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
<b>Deviations Noted</b>		Some exclusion apply. See attached exclusion list.			
<b>Vendor Reference Number</b>		3067946			
Unlimited Screen Printing 7100 N Texan Rd Palmview, TX 78574	Homero Casas Owner unlimitedsp0p8@gmail.com	Ph: (956) 467-3800	10% for Athletic Trainers' Supplies 10% for Athletic Trainers' Equipment 10% for Athletic Trainers' Supplies & Equipment Repair Services	Business days: 4-7 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
<b>Other Catalogs</b>		Bookmark Augusta			