

Awarded Vendor List



LA JOYA INDEPENDENT SCHOOL DISTRICT

Athletic Trainers' Supplies & Equipment RFP #2018-86 Tabsheet

Vendor	Contact	Phone	Discount	Delivery	Awarded
Alert Services, Inc. P.O. Box 1088 San Marcos, TX 78667 www.alertservices.com	David Heiman Sales Representative orders@alertservices.com	Ph: (830) 372-3333 Fax: (830) 372-1447	20% for Athletic Trainers' Supplies	Business days: 2-3 days ARO Destination FOB LJISD: Yes	Yes
Freight Charges	Freight paid				
Deviations Noted	See attached				
BSN Sports, LLC (Varsity Brands Holding Co., Inc.) P.O. Box 7726 Dallas, TX 75209 www.bsnsports.com	Craig Mostaffa Bid Specialist bsnbid@bsnsports.com	Ph: (800) 527-7510 Fax: 800-365-7653	10% off current price with exceptions for Athletic Trainers' Supplies	Business days: 2 - 30 days ARO Destination FOB LJISD: Yes	Yes
Vendor Reference Number	18-53670				
Deviations Noted	See attached				
Cornish Medical (Cornish Medical Electronics Corporation of Texas) 11200 Broadway St Ste 2743 Pearland, TX 77584 www.cornishmedical.com	Chris Farnie Director of Operations orders@cornishmedical.com	Ph: 800-722-5304 Fax: 713-664-7879	10% for Athletic Trainers' Supplies	Business days: 3-4 business days for stocked items Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges	All finalized sales quotations will have freight charges itemized on the form.				
Exclusive Decals & Screenprinting 415 N. Inspiration Road. Alton, TX 78573-1666	Jose Flores Owner exclusivesigns@gmail.com	Ph: 956-584-0101	10% for Athletic Trainers' Supplies	Business days: 21 Destination FOB LJISD: No Bid for Cash-Carry Prices: Yes	Yes
Goodson Golf & Utility Vehicles (GALG LLC, Inc.) 1804 Fort Worth Hwy Weatherford, TX 76086 www.goodsongolfcars.com	Brandt Goodson National Sales Manager brandt@goodsongolfcars.com	Ph: 817-594-8700 Fax: 817-594-8707	0% for Athletic Trainers' Supplies	Business days: 3-30 Days (Depends on product) Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Gopher Sport (The Prophet Corporation) 2525 Lemond St SW PO Box 998 Owatonna, MN 55060-0998	Brad Williams Territory Sales Manager bradwilliams@gophersport.com	Ph: 800-533-0446 Fax: 888-319-7452	0-10% for Athletic Trainers' Supplies	Business days: 4-7 days on in-stock items Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	Free shipping does not apply to Truck-Ship items				
Deviations Noted	Discount does not apply to Only From Gopher (OFG) items.				
Medco Supply Company 500 Fillmore Avenue Tonawanda, NY 14150 www.medco-athletics.com	Medco Orders medcoorders@medcosupply.com	Ph: 800-556-3326 Fax: 800-222-1934	0 - 18% for Athletic Trainers' Supplies	Business days: 5 - 7 days ARO Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	All items are quoted F.O.B. Destination via Fed Ex Ground or motor freights (common carrier) truck orders. EXCEPTION: Capital items may incur liftgate, inside delivery, or installation charges. Certain other items may incur FAA required hazardous material fee of \$25.00.				
Vendor Reference Number	EST660324				
Deviations Noted	Please see terms and conditions for more information.				

MFAC, LLC (MF Athletic Co Inc 1600 Division Rd West Warwick, RI 02893	Bubba Petersen Bid Coordinator mfathletic@mfathletic.com	Ph: 800-556-7464 Fax: 800-682-6950	10% for Athletic Trainers' Supplies	Business days: 3-5 Days on in-stock items Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Freight Charges	Free Ground Shipping Excludes: Sales, Pits, Hurdles, Pole Vault Poles, Crossbars, Timing Systems, Software, Cardio Equip, Weight Equip, In-Ground Equip, Items requiring special shipping or truck shipments by common carrier. Other exclusions may apply				
Vendor Reference Number	Catalog Discount Bid to be noted on all purchase orders				
Deviations Noted	No Free Samples: All samples will be invoiced and only credited when the items are returned. Un-returned items will be considered purchased and the invoices sent for payment.				
Nasco 901 Janesville Avenue Ft. Atkinson, WI 53538 www.enasco.com	Michelle Thomas Order Processing Supervisor orders@enasco.com	Ph: 800-558-9595 Fax: 800-372-1236	10% for Athletic Trainers' Supplies	Business days: 3-5 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	Shipping is free on all orders that are over \$99.00, excluding truck logo items. For an estimate, please call our Phone Center: (800) 558-9595.				
Vendor Reference Number	40583				
Reliable Investments, LLC 801 2nd Ave Suite 800 Seattle, Washington 98104 www.reliableinvestmentsLLC.com	Anthony Obiako Business Development Manager anthony@reliableinvestmentsllc.com	Ph: 800-918-4380 ext 1 Fax: 866-811-1612	12% off the retail price from Gill Athletics catalog products for Athletic Trainers' Supplies	Business days: 20 Plus days. Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	FOB Destination applies. Exception will be for freight items over 150 lbs and that will be Prepay & added.				
Vendor Reference Number	We will need a PO # for each orders placed				
School Health Corporation 865 Muirfield Drive Hanover Park, IL 60133 www.schoolhealth.com	Customer Care Department Representative orders@schoolhealth.com	Ph: 866-323-5465 Fax: 800-235-1305	12% for Athletic Trainers' Supplies	Business days: 2-4 days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Vendor Reference Number	Quote #3464955				
Deviations Noted	Free shipping over \$125.00, \$12.95 charge under \$125.00. Standard exclusions apply.				
School Outfitters (Schoolhouse Outfitters LLC) 3736 Regent Ave Cincinnati, OH 45212 www.schooloutfitters.com	Sales Department Sales Representative sales@schooloutfitters.com	Ph: 800-260-2776 Fax: 800-494-1036	2% off of already discounted website prices for Athletic Trainers' Supplies	Business days: Varies by item and manufacturer. Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges	Shipping will be added to each order as a separate line item and will vary by item and manufacturer. Inside delivery, lift gate, installation, assembly, and removal of debris services are available for an additional charge upon request. Delivery times may vary by item and manufacturer and all items will drop ship from the manufacturer. Some items are made to order and their delivery time will be clearly communicated at the time of order.				
Deviations Noted	Our website is our catalog: www.schooloutfitters.com Volume discounts are available Call for a quote! Restock fees vary my manufacturers, in some cases, you will need to pay a restocking fee of 15-30%.				
School Specialty Inc. W6316 Design Drive Greenville, WI 54942 https://store.schoolspecialty.com	Customer Service Customer Service orders@schoolspecialty.com	Ph: 888-388-3224 Fax: 888-388-6344	35% off Supplies, 25% off Furniture Athletic Trainers' Supplies	Business days: Typically 3-10 days ARO for in stock items Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges Vendor	Please refer to attached cover letter for full details.				
Vendor Reference Number	7787931317				
Deviations Noted	Typical delivery is 3-10 days ARO for in stock items, but not guaranteed List prices are subject to change (typically each January), but the discount percent is firm Shipping is prepaid, but not necessarily free (refer to our cover letter for details) Discount varies depending on product: 35% off Supplies, 25% off Furniture, Standard S&H Please see attached summary of deviations/clarifications of terms.				
Team Express (Concourse Team Express LLC) 5750 Northwest Parkway, Suite 100 San Antonio, TX 78249 teamexpress.com	Jason Larzelere jason.larzelere@teamexpress.com	Ph: 210-348-7000 Fax: 210-525-9339	10% for Athletic Trainers' Supplies	Business days: 3-10 Business days for in- stock items. May take longer for special order items or drop ship items. Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Freight Charges	All shipping chargers are F.O.B. to school district as long as you go through the Team sales department.				
Deviations Noted	Please see spreadsheet attachment for vendor list we currently work with and your discount percentage.				