

Awarded Vendor List

Educational Materials & Equipment Catalog Bid			
<i>Company Name</i>	<i>Bid Number</i>	<i>Page Number</i>	<i>HUB/MWBE</i>
<i>3-C Technology</i>	<i>2019-59</i>	<i>44</i>	<i>Yes</i>
<i>3W Consulting Group, LLC</i>	<i>2018-09</i>	<i>14</i>	<i>Yes</i>
<i>ABDO Publishing</i>	<i>2018-54</i>	<i>22</i>	<i>-</i>
<i>Abecedarian</i>	<i>2018-54</i>	<i>22</i>	<i>-</i>
<i>AbleNet, Inc.</i>	<i>2017-97</i>	<i>1</i>	<i>-</i>
<i>Abrams Learning Trends</i>	<i>2017-97</i>	<i>1</i>	<i>-</i>
<i>Accelerate Learning, Inc.</i>	<i>2018-09</i>	<i>14</i>	<i>-</i>
<i>ACCO Brands USA, LLC</i>	<i>2017-97</i>	<i>1</i>	<i>-</i>
<i>AccuCut, LLC</i>	<i>2017-97</i>	<i>1</i>	<i>Yes</i>
<i>ACE Educational Supplies, Inc.</i>	<i>2017-97</i>	<i>1</i>	<i>-</i>
<i>Achieve 3000, Inc.</i>	<i>2017-97</i>	<i>1</i>	<i>-</i>
<i>Acorn Naturalists</i>	<i>2017-97</i>	<i>2</i>	<i>Yes</i>
<i>ACP Direct</i>	<i>2017-97</i>	<i>2</i>	<i>-</i>
<i>Adventures in Learning</i>	<i>2018-09</i>	<i>14</i>	<i>Yes</i>
<i>Advantage Imaging Supply, Inc.</i>	<i>2018-54</i>	<i>22</i>	<i>Yes</i>
<i>Agile Mind Educational Holdings</i>	<i>2019-12</i>	<i>36</i>	<i>Yes</i>
<i>Agile Sports Technologies dba Hudl</i>	<i>2017-97</i>	<i>2</i>	<i>-</i>
<i>AISYS Consulting, LLC</i>	<i>2019-12</i>	<i>36</i>	<i>Yes</i>
<i>AKJ Education (AKJ Wholesale, LLC)</i>	<i>2018-09</i>	<i>14</i>	<i>-</i>
<i>American Ceramic Supply Company</i>	<i>2017-97</i>	<i>2</i>	<i>Yes</i>
<i>Apex Learning, Inc.</i>	<i>2018-54</i>	<i>22</i>	<i>-</i>
<i>Arbor Scientific</i>	<i>2018-54</i>	<i>22</i>	<i>-</i>
<i>Armadillo Clay & Supplies</i>	<i>2018-09</i>	<i>14</i>	<i>-</i>
<i>Art in History</i>	<i>2018-09</i>	<i>15</i>	<i>-</i>
<i>ASW Enterprises, LLC</i>	<i>2019-12</i>	<i>36</i>	<i>-</i>
<i>Attainment Company</i>	<i>2019-59</i>	<i>44</i>	<i>-</i>
<i>Audio Visual Aids Corporation</i>	<i>2019-12</i>	<i>36</i>	<i>Yes</i>
<i>Audio Resource Group, Inc.</i>	<i>2017-97</i>	<i>2</i>	<i>-</i>
	<i>2017-97</i>	<i>2</i>	<i>Yes</i>
<i>Aves Audio Visual Systems, Inc.</i>	<i>2018-09</i>	<i>15</i>	<i>Yes</i>
<i>B & H Foto & Electronics Corporation</i>	<i>2017-97</i>	<i>2</i>	<i>-</i>
	<i>2017-97</i>	<i>3</i>	<i>-</i>
<i>B.E Publishing</i>	<i>2018-54</i>	<i>22</i>	<i>-</i>
	<i>2017-97</i>	<i>3</i>	<i>-</i>
<i>Barnes & Nobles Booksellers - New York, NY</i>	<i>2019-12</i>	<i>37</i>	<i>-</i>
<i>Bearport Publishing</i>	<i>2018-54</i>	<i>22</i>	<i>-</i>
<i>Bedford, Freeman and Worth Publishing Group</i>	<i>2017-97</i>	<i>3</i>	<i>-</i>
<i>Benchmark Education Company</i>	<i>2019-12</i>	<i>37</i>	<i>-</i>
<i>Betsy Ross Flag Girl, Inc.</i>	<i>2018-54</i>	<i>23</i>	<i>-</i>
<i>Beyond Play, LLC</i>	<i>2019-59</i>	<i>44</i>	<i>Yes</i>
<i>Bio Corporation</i>	<i>2019-59</i>	<i>44</i>	<i>-</i>
<i>Blending Education, LLC</i>	<i>2019-12</i>	<i>37</i>	<i>-</i>
<i>Blick Art Materials</i>	<i>2019-59</i>	<i>44</i>	<i>-</i>
<i>Brewster's Guacamaya Enterprises</i>	<i>2019-12</i>	<i>37</i>	<i>-</i>

<i>Bridges Transitions Co., A XAP Corporation Company</i>	2017-97	3	-
<i>Bright Therapy Solutions, LLC</i>	2018-54	23	-
<i>Brilliant Education</i>	2019-12	37	-
<i>Brodart Company</i>	2018-54	23	-
<i>Bruins Montessori International USA, Inc.</i>	2018-54	23	-
<i>Buffalo Business Products</i>	2019-12	37	Yes
	2019-59	45	Yes
<i>Bulbapp.com</i>	2018-54	23	-
<i>Burgoon Company</i>	2019-59	45	Yes
<i>Capstone Classroom</i>	2017-97	3	-
<i>Carnegie Learning, Inc.</i>	2018-54	23	-
<i>Carolina Biological Supply Company</i>	2018-54	23	-
<i>CDW-G (CDW Government, LLC)</i>	2018-09	15	-
<i>Cengage Learning</i>	2018-54	23	-
	2019-12	38	-
<i>Center for the Collaborative Classroom</i>	2018-54	24	-
<i>CEV Multimedia, LTD</i>	2018-54	24	-
<i>Chaney Electronics, Inc.</i>	2017-97	3	Yes
<i>Channing Bete Company, Inc.</i>	2018-09	15	-
<i>Charles A. Dana Center</i>	2018-54	24	-
<i>Cherry Lake Publishing & Sleeping Bear Press (CBM, LLC)</i>	2018-54	24	-
<i>Cielo Office Products</i>	2018-54	24	Yes
	2019-59	45	Yes
<i>Classroom Library Company</i>	2017-97	3	-
	2018-09	16	-
	2019-12	38	-
<i>Classroom Products, LLC</i>	2018-54	24	-
<i>Coast to Coast Computer Products, Inc.</i>	2019-59	45	-
<i>CodeCombat, Inc.</i>	2019-12	38	-
<i>Constructive Playthings</i>	2018-54	24	-
<i>Continental</i>	2019-59	45	-
<i>Complete Book and Media Supply, LLC</i>	2019-12	38	Yes
<i>Coole School, Inc.</i>	2018-54	24	-
<i>Copy Graphics, Inc.</i>	2019-12	38	Yes
<i>Core Business Solutions</i>	2018-54	24	Yes
<i>Cosenza & Associates, LLC</i>	2019-59	45	-
<i>Curriculum Associates, LLC</i>	2017-97	4	-
<i>Cytek Media Systems, Inc.</i>	2018-54	25	-
<i>Dell Technologies</i>	2018-09	16	-
<i>Demco, Inc.</i>	2019-59	45	-
<i>Didax, Inc.</i>	2017-97	4	-
<i>Dinah-Might Adventures, LP</i>	2019-12	39	-
<i>Dr. Mike!</i>	2017-97	4	-
<i>DreamBox Learning, Inc.</i>	2018-09	16	-
<i>DynaStudy, Inc.</i>	2019-59	46	Yes

<i>EAI Education (Eric Armin, Inc.)</i>	2018-54	25	-
<i>EBSCO Information Services</i>	2018-54	25	-
<i>ECS Learning Systems, Inc.</i>	2017-97	4	Yes
	2018-54	25	Yes
	2019-12	39	Yes
<i>EDC Educational Services/Usborne Books</i>	2019-59	46	-
<i>Edgenuity, Inc.</i>	2018-54	25	-
	2019-59	46	-
<i>Edmentum, Inc.</i>	2019-12	39	-
<i>EdSight Technology</i>	2019-12	39	-
<i>Education Advanced, Inc.</i>	2018-09	16	-
<i>Education Galaxy, LLC</i>	2018-54	25	-
<i>Education Plus</i>	2017-97	4	Yes
<i>Edvotek</i>	2019-12	39	-
<i>Electronic Goldmine, Inc.</i>	2018-09	16	Yes
<i>EMC Publishing, LLC</i>	2017-97	4	-
<i>EM Bilingual Education Consultant</i>	2018-54	25	-
<i>Empowering Writers</i>	2019-59	46	-
<i>Encore Data Products, Inc.</i>	2017-97	4	-
	2018-09	16	-
	2018-54	25	-
	2019-59	46	-
<i>Escue and Associates (Lektro, Inc.)</i>	2017-97	4	-
<i>Essential Skills Software</i>	2017-97	4	-
<i>Explore Learning, LLC</i>	2017-97	5	-
<i>Exploros</i>	2019-59	46	Yes
<i>Express Booksellers</i>	2017-97	5	-
<i>Failure Free Reading (JFL Enterprises, Inc.)</i>	2018-09	17	Yes
<i>FasClampitt - McAllen</i>	2019-59	46	-
<i>Fisher Science Education</i>	2018-54	26	-
<i>Flinn Scientific, Inc.</i>	2017-97	5	-
<i>Follet School Solutions</i>	2019-12	39	-
<i>Frey Scientific / School Specialty</i>	2017-97	5	-
<i>Frog Publications, Inc.</i>	2018-54	26	-
	2018-54	26	-
	2019-59	47	-
<i>Frog Street Press</i>	2017-97	5	-
<i>Gaggle Net, Inc.</i>	2017-97	5	-
<i>Gander Publishing</i>	2019-59	47	Yes
	2017-97	5	-
	2018-09	17	-
<i>Gateway Printing & Office Supply, Inc.</i>	2019-59	47	-
<i>Geyer Instructional Products</i>	2017-97	5	Yes
<i>GF Educators. Inc.</i>	2017-97	6	-
<i>Glendale Parade Store, LLC</i>	2018-54	26	Yes
<i>Glynlyon, Inc. dba Odysseyware</i>	2017-97	6	-
	2017-97	6	-
<i>Gopher Sport</i>	2019-12	39	-
<i>GrowFit</i>	2019-12	40	-

<i>Hameray Publishing Group</i>	2019-59	47	-
<i>Hand2mind</i>	2019-59	47	-
<i>Hands-on Tasks, Inc.</i>	2018-54	26	-
<i>Harcourt Outlines</i>	2019-59	47	-
<i>Hatch, Inc.</i>	2017-97	6	-
<i>Hawthorne Educational Services, Inc.</i>	2018-54	26	-
<i>Hazelden Betty Ford Foundation dba Hazelden Publishing</i>	2018-09	17	-
<i>Heinemann (Greenwood Publishing)</i>	2018-54	26	-
<i>Hermes Music (Hermes Trading Company, Inc.)</i>	2018-09	17	-
<i>Heutink USA (Nienhus)</i>	2017-97	6	-
	2017-97	6	-
	2018-09	17	-
<i>High End Advertising</i>	2018-54	27	-
<i>Hinojosa Beauty Supplies, LLC</i>	2019-12	40	Yes
<i>Houghton Mifflin Harcourt Publishing Company</i>	2017-97	6	-
<i>Hudl (Agile Sports Technologies)</i>	2018-54	27	-
	2019-12	40	-
<i>Imagery Graphics Systems, Inc.</i>	2019-59	47	Yes
<i>Indeco Sales</i>	2018-54	27	Yes
<i>Integral Mathematics, Inc.</i>	2019-59	48	-
<i>Istation</i>	2019-12	40	-
<i>ITD Print Solutions/Rhinotek</i>	2018-09	17	-
<i>IXL Learning, Inc.</i>	2017-97	7	-
<i>J.Appleseed (Creative Company)</i>	2018-09	18	-
	2017-97	7	Yes
<i>Jarrett Publishing Company</i>	2018-09	18	Yes
<i>Junior Library Guild</i>	2018-09	18	-
<i>JourneyEd.com, Inc.</i>	2017-97	7	-
<i>Kamico Instructional Media, Inc.</i>	2019-59	48	-
<i>Kaplan Early Learning Company</i>	2018-54	27	Yes
<i>Knowsys Educational Services, LLC</i>	2019-59	48	Yes
<i>Lab Resources</i>	2019-59	48	Yes
<i>Lakeshore Learning Materials</i>	2019-59	48	-
<i>Lamac, Inc.</i>	2019-59	48	Yes
<i>Learning A-Z, LLC</i>	2017-97	7	-
	2018-09	18	-
<i>Learning Without Tears (No Tears Learning, Inc.)</i>	2019-59	48	-
<i>Learning Zone (Kimco Educational Products, Inc.)</i>	2018-54	27	Yes
<i>Learning ZoneXpress</i>	2018-54	27	-
	2018-54	27	-
<i>Lectorum Publications, Inc.</i>	2019-59	49	-
<i>Lego Education</i>	2018-54	28	-
<i>LightSail Education</i>	2018-54	28	-
<i>LitLab</i>	2019-12	40	-
<i>Lone Star Learning</i>	2018-54	28	Yes

<i>Magazine Subscriptions PTP</i>	2018-54	28	-
<i>Marco Products, Inc.</i>	2018-54	28	Yes
<i>Mardel</i>	2018-54	28	-
<i>Macmillan Holdings, LLC</i>	2019-59	49	-
<i>Marie Bou K-12, Inc.</i>	2019-59	49	-
<i>Math GPS, LLC</i>	2019-59	49	-
<i>Math Teachers Press, Inc.</i>	2018-54	28	-
<i>Math Warm-Ups.com</i>	2018-54	28	-
<i>Maxi Aids</i>	2019-12	40	Yes
<i>McCormick's Enterprises</i>	2017-97	7	Yes
<i>McGraw-Hill School Educational, LLC</i>	2019-59	49	-
<i>Medixsoft, Inc.</i>	2018-54	29	Yes
<i>Melhart Music Center</i>	2017-97	7	Yes
<i>Mentoring-Minds, L.P</i>	2019-59	50	Yes
<i>Midwest Technology</i>	2018-54	29	-
<i>Mind Research Institute</i>	2017-97	7	-
<i>Mometrix Media, LLC</i>	2017-97	7	Yes
<i>Monster Technology, LLC</i>	2018-54	29	Yes
<i>Museum of Science (Teti)</i>	2019-59	50	-
<i>Music in Motion</i>	2018-54	29	-
	2017-97	8	-
<i>MyOn, LLC</i>	2018-54	29	-
<i>Nasco</i>	2018-09	18	-
<i>National Educational Systems, Inc.</i>	2018-54	29	Yes
<i>National Inventors Hall of Fame</i>	2018-09	18	-
<i>NCES, Inc.</i>	2018-54	29	Yes
<i>NCS Pearson, Inc. through its Clinical Assessment Business</i>	2018-54	30	-
<i>Nebraska Scientific</i>	2017-97	8	-
<i>Newmark Learning</i>	2019-12	40	-
<i>NewPath Learning</i>	2018-09	19	-
<i>Newsela, Inc.</i>	2019-59	50	-
<i>Norcostco, Inc.</i>	2017-97	8	-
<i>NRSI - National Reading Styles Institute</i>	2019-59	50	-
<i>Office Depot, Inc.</i>	2018-54	30	-
<i>Okapi Educational Publishing, Inc.</i>	2018-54	30	Yes
<i>Oriental Trading Company, Inc.</i>	2018-54	30	-
	2018-54	30	-
<i>ORIGO Education, Inc.</i>	2019-12	40	-
<i>Oticon, Inc.</i>	2017-97	8	-
	2017-97	8	-
<i>Otter Graphics</i>	2019-59	50	-
<i>Pacific Learning</i>	2018-09	19	-
<i>PaperDirect (Taymark)</i>	2018-09	19	-
<i>Pearson (NCS Pearson, Inc.)</i>	2018-54	30	-
<i>Pearson Online & Blended Learning</i>	2018-54	31	-

<i>PEEQ Technologies</i>	2019-59	50	-
<i>Pender's Music Company</i>	2017-97	8	-
<i>Peoples Education, Inc.</i>	2018-54	31	-
<i>Perfection Learning Corporation</i>	2017-97	9	-
	2019-59	50	-
<i>Perma-Bound Books</i>	2017-97	9	-
	2019-12	41	-
<i>Pitsco Education</i>	2019-12	41	-
<i>Plank Road Publishing</i>	2019-59	51	-
<i>Pocket Nurse</i>	2019-59	51	-
	2017-97	9	-
<i>Positive Promotions</i>	2019-59	51	-
<i>Positive Proof, Inc.</i>	2019-12	41	Yes
<i>Precision Saw and Tool Tex</i>	2019-12	41	-
<i>Premier Agendas, LLC / School Specialty, Inc.</i>	2017-97	9	-
<i>Prestwick House, Inc.</i>	2019-59	51	-
<i>Pro-Ed, Inc.</i>	2017-97	9	-
<i>Progress Testing</i>	2017-97	9	-
<i>Project Lead the Way, Inc.</i>	2019-12	41	-
<i>QEP Professional Books</i>	2018-54	31	-
<i>Quill Corporation</i>	2018-09	19	-
<i>Rally Education</i>	2017-97	9	-
<i>Read Naturally</i>	2019-59	52	-
<i>Realityworks</i>	2018-09	19	-
<i>Really Good Stuff</i>	2018-54	31	-
<i>Reasoning Mind, Inc.</i>	2018-54	31	-
<i>Renaissance Learning, Inc.</i>	2018-09	20	-
<i>Reynolds Manufacturing Corporation</i>	2017-97	10	-
<i>Rifton Equipment</i>	2017-97	10	Yes
<i>Rourke Educational Media, LLC</i>	2018-54	31	-
<i>Rosetta Stone Ltd.</i>	2019-12	42	-
<i>S & S Worldwide, Inc.</i>	2018-54	32	-
<i>Saddleback Educational Publishing, Inc.</i>	2018-09	20	Yes
<i>Sam's Club #8250</i>	2017-97	10	-
<i>Santillana USA Publishing Company, Inc.</i>	2018-54	32	-
<i>Scholastic, Inc.</i>	2018-54	32	-
<i>Scholastic Library Publishing, Inc.</i>	2017-97	10	-
<i>School Health Corporation</i>	2019-12	42	-
<i>School Mate (Morris Printing Group, Inc.)</i>	2018-54	32	-
<i>School-it!, Inc.</i>	2018-09	20	Yes
	2018-09	20	-
<i>School Outfitters</i>	2018-54	32	-
	2017-97	10	-
<i>School Specialty, Inc.</i>	2018-54	32	-
	2019-12	42	-
<i>School Spire, Inc.</i>	2019-12	42	-
<i>Scientific Learning Corporation</i>	2017-97	10	-

<i>Shmoop University</i>	2017-97	10	-
	2018-54	33	-
<i>Sirius Education Solutions</i>	2019-59	52	-
	2017-97	11	-
<i>SmartSchool Systems</i>	2018-54	33	-
<i>Social Studies School Services</i>	2019-12	42	Yes
<i>South Tex Beauty Supply</i>	2017-97	11	Yes
<i>Southwest Binding & Laminating</i>	2019-12	42	-
<i>Southwest Education</i>	2019-59	52	-
<i>Special Needs Ware, Inc.</i>	2017-97	11	Yes
<i>Specialty Bulb Company, Inc.</i>	2017-97	11	Yes
<i>Sports Supply Group, Inc. dba BSN Sports</i>	2017-97	11	-
<i>Starr Tractor & Equipment</i>	2019-59	52	-
<i>Stenhouse Publishers dba Staff Development for Educators (SDE, Inc.)</i>	2019-12	38	-
<i>Steps To Literacy, LLC</i>	2018-54	33	-
<i>Studica, Inc.</i>	2019-12	43	-
<i>Studies Weekly, Inc.</i>	2019-59	52	-
<i>Sue Dickson's Songs that Teach</i>	2019-12	43	Yes
<i>Sunburst Digital</i>	2019-12	43	-
<i>Sundance Newbridge</i>	2018-09	20	-
<i>Super Duper Publications</i>	2018-54	33	-
<i>Superior Text. LLC</i>	2019-59	52	-
<i>Supporting Science, Inc.</i>	2019-59	53	-
<i>Surescore</i>	2019-12	43	Yes
<i>Teacher Created Materials</i>	2018-09	20	-
<i>Teacher Heaven</i>	2018-54	33	Yes
<i>Teachers Discovery</i>	2019-59	53	-
<i>Teachers Pay Teachers</i>	2019-12	43	-
<i>Teaching Strategies, Inc.</i>	2017-97	11	-
<i>Teaching Systems, Inc.</i>	2019-59	53	-
<i>Texas Educational Solutions</i>	2018-54	33	Yes
	2017-97	11	-
<i>Textbook Warehouse</i>	2019-59	53	-
<i>The College Board</i>	2018-09	21	-
<i>The Latino Family Literacy Project (Lectura, Inc.)</i>	2018-09	21	-
<i>The Library Store, Inc.</i>	2018-54	33	-
<i>The Markerboard People</i>	2018-54	34	-
<i>The Master Teacher</i>	2018-54	34	-
<i>The Reading Warehouse</i>	2019-59	53	-
<i>The Walking Classroom Institute</i>	2018-09	21	-
<i>Tobii Dynavox, LLC</i>	2019-12	43	-
<i>Toledo Physical Education Supply, Inc.</i>	2017-97	12	-
<i>TouchMath Acquisition, LLC</i>	2019-59	53	-
<i>Treviño's Digital Photography, Inc.</i>	2019-59	54	Yes
<i>Triarco Arts and Crafts, LLC</i>	2017-97	12	-

<i>Tune In</i>	2019-59	54	-
<i>U.S. Games A Division of BSN Sports</i>	2017-97	12	-
<i>Velazquez Press</i>	2017-97	12	-
<i>Visible Body (Argosy Publishing)</i>	2018-54	34	Yes
<i>Voren Kamp Educational Consulting, LLC</i>	2018-54	34	Yes
<i>Voyager Sopris Learning, Inc.</i>	2017-97	12	-
<i>VWR International, LLC dba Sargent Welch</i>	2018-54	34	-
<i>VWR International, LLC dba Sargent Welch, dba Ward's Science</i>	2017-97	12	-
<i>Wal-Mart Store #4508</i>	2018-09	21	-
<i>Ward's Science (VWR International, LLC)</i>	2018-54	34	-
<i>William H. Sadler, Inc.</i>	2017-97	13	-
<i>Wood Etc. Corporation</i>	2018-54	35	Yes
<i>Woodburn Press</i>	2019-12	43	Yes
<i>World Book, Inc.</i>	2018-54	35	-
<i>Youthlight, Inc.</i>	2019-59	54	-
<i>Zaner-Bloser, Inc.</i>	2018-54	35	-

La Joya Independent School District
Bid 2017-97 - Educational Materials & Equipment Catalog

<i>Vendor</i>	<i>Contact</i>	<i>Phone/Fax</i>	<i>Phone for Checking Orders</i>	<i>Discount</i>	<i>Delivery (Business days after receipt of P.O.)</i>
AbleNet, Inc. 2625 Patton Rd Roseville, MN 55113-	Jennifer Thalhuber CEO	Ph: (651) 294-2200 Fax: (651) 294-2222	(800) 322-0956	0% for Educational Supplies 0% for Educational	5-10 Business Days
Special Notes: Please contact Customer Service for questions. Bid is not F.O.B Destination La Joya I.S.D. Standard shipping rates apply. Volume purchase discount may be available. See attached sheet for details.					
Abrams Learning Trends 16310 Bratton Lane, Suite 250 Austin, TX 78728-	Zena Carter Customer Service Manager	Ph: (800) 227-9120 Fax: (800) 737-3322	(800) 227-9120	0% for Educational Supplies 0% for Educational	7 - 10 Business Days
Special Notes: Bid is not F.O.B Destination La Joya ISD. 10% with a minimum of \$8.00. Current catalog pricing apply.					
ACCO Brands USA LLC Four Corporate Drive Lake Zurich, IL 60047-	Cyndi Otzko Manager Sales Operations	Ph: (847) 796-4981 Fax: (800) 793-9005	(800) 723-4000	40% for Educational Supplies 40% for Educational Equipment	5-7 Business Days
Special Notes: Please contact GBC orders for questions. Bid is F.O.B. Destination La Joya I.S.D. See attached sheet for deviations.					
AccuCut, LLC 8843 South 137th Circle Omaha, NE 68138-	Jen Cramer Sales Marketing Director	Ph: (800) 288-1670 Fax: (800) 369-1332	(800) 288-1670	30% for Educational Supplies 0% for Educational	9-12 Business Days
Special Notes: Please contact Luz Carter for questions. Bid is not F.O.B. Destination La Joya I.S.D. Discount applies to all dies and die sets only. Excludes machine starter sets and custom dies.					
ACE Educational Supplies, Inc. 5595 S. University Drive Davie, FL 33328-5307	Vicki Szabo Bid Manager	Ph: (800) 432-0213 Fax: (800) 865-5564	(800) 432-0213	33% for Educational Supplies 33% for Educational Equipment	2 Business Days
Special Notes: Please contact Customer Service for questions. Orders over \$50 after discount from our current catalog or website receive free shipping. Add 20% of the retail price to items with UPS, Truck or FX-Ground symbols.					
Achieve 3000, Inc. 1985 Cedar Bridge Avenue, Suite 3 Lakewood, NJ 08701-	Joel Jeselson CFO	Ph: (732) 367-5505 Fax: (732) 367-2313	(732) 367-5505	0% for Educational Supplies 0% for Educational	10 Business Days
Special Notes: Please contact Veronica Fuentes for questions. Achieve 3000, Inc. delivers products digitally.					

<i>Vendor</i>	<i>Contact</i>	<i>Phone/Fax</i>	<i>Phone for Checking Orders</i>	<i>Discount</i>	<i>Delivery (Business days after receipt of P.O.)</i>
Acorn Naturalists 180 S. Prospect, Ste. 230 Tustin, CA 92780-	Mika Stonehawk Operations Manager	Ph: (800) 422-8886 Fax: (800) 452-2802	(800) 422-8886	0-10% for Educational Supplies 0-10% for Educational Equipment	4-8 Business Days Stock Items 2-4 Weeks Backordered
Special Notes: Please contact Peggy Avila for questions. Bid is not F.O.B. Destination La Joya I.S.D. Charges will apply. See attached sheet for deviations. We can provide custom quotes for resources not in our catalog or for bulk quantities of individual items or large dollar-value orders.					
ACP Direct P.O. Box 703168 Dallas, TX 75370-	Vanessa Morris Vice President	Ph: (800) 238-8009 Fax: (800) 238-3117		0% for Educational Supplies 0% for Educational Equipment	3-d Business Days Stock Items
Special Notes: Please contact Customer Service for questions. Bid is not F.O.B. Destination La Joya I.S.D. Freight charges are not included in the discount price and must be added on each purchase order. See attached freight policy form for details.					
Agile Sports Technologies dba Hudl 151 N. 8th St., Suite 250 Lincoln, NE 68508-	Courtney Plucknett	Ph: (402) 817-0060 Fax: (866) 851-7148	(402) 817-0060	0% for Educational Supplies 0% for Educational	30 Business Days
Special Notes: Bid is F.O.B. Destination La Joya I.S.D.					
American Ceramic Supply Company 2442 Ludelle Street Ft. Worth, TX 76105-	Ginger Famigletti Operations Manager	Ph: (866) 535-2651 Fax: (817) 536-7120	(866) 535-2651	0% for Educational Supplies 0% for Educational	7-10 Business Days
Special Notes: Bid is not F.O.B. Destination La Joya I.S.D. Catalog prices do not include shipping costs. Quotes given prior to or at time of order placement will include freight which is billed as separate line item on invoice. Educators catalog prices already reflect discounts up to 60% of MSRP. Please see attached letter for details.					
Audio Resource Group, Inc. 405 Main Ave. West Unit 4G West Fargo, ND 58078-	Melonie Olson Bids/Registration Coordinator	Ph: (888) 468-4552 Fax: (888) 373-4819	(888) 468-4552	20% for Educational Supplies 20% for Educational Equipment	7-14 Business Days
Special Notes: Please contact Amanda Wurtz for questions. Bid is F.O.B. Destination La Joya I.S.D. See attached letter for details.					
Aves Audio Visual Systems, Inc. P.O. Box 500 Sugar Land, TX 77487-	Evangelina Gomez Sales Administrator	Ph: (281) 295-1300 Fax: (281) 295-1310	(281) 295-1300	6-30% for Educational Supplies 6-30% for Educational Equipment	7-10 Business Days
Special Notes: Bid is F.O.B. Destination La Joya I.S.D. Please see attached for discount details.					
B & H Foto & Electronics Corporation 440 9th Ave. New York, NY 10001-	Ely Lenk	Ph: (212) 239-7500 Fax: (212) 239-7509	(212) 239-7500	0.2-25% for Educational Supplies 0.2-25% for Educational Equipment	3-5 Business Days Stock Items
Special Notes: Please contact Ariel Kirshenbaum for questions. Add reference #679401510 on all purchase orders. Bid is F.O.B. Destination La Joya I.S.D. Products weighing more than 70 lb. or requiring truck delivery will be charged reasonable shipping.					

<i>Vendor</i>	<i>Contact</i>	<i>Phone/Fax</i>	<i>Phone for Checking Orders</i>	<i>Discount</i>	<i>Delivery (Business days after receipt of P.O.)</i>
B.E Publishing PO Box 8558 Warwick, RI 02888-	Erin Mainville Operations Manager	Ph: (888) 781-6921 Fax: (401) 281-7608	(888) 781-6921	5% for Educational Supplies 5% for Educational	7-10 Business Days
Special Notes: Please add reference #Emm5% on all purchase orders. Bid is not F.O.B. Destination La Joya I.S.D. Shipping cost is 8.5% of total invoice.					
Barnes & Noble BookSellers, Inc. 122 Fifth Avenue New York City, NY 10011-	Tracy Vidakovich Vice President Business Development	Ph: (212) 633-3266 Fax: (800) 783-0043	(956) 686-4231	0-25 % for Educational Supplies	7-10 Business Days
Special Notes: Bid is F.O.B. Destination La Joya I.S.D. Please see attached sheets for deviations and local store information.					
Bedford, Freeman and Worth Publishing Group 300 American Metro Blvd. Suite 140 Hamilton, NJ 08619-	Kara Miller Senior Sales Operations Manager	Ph: (866) 843-2371 Fax: (609) 689-9097	(540) 672-7744	0% for Educational Supplies 0% for Educational	7-10 Business Days
Special Notes: Please contact Libby Largen for questions. Bid is not F.O.B. Destination La Joya I.S.D. Shipping is calculated at 2% of the total purchase order. Our catalog is already discounted 15% for institutions.					
Bridges Transitions Co., A XAP Corporation Company 100 Corporate Pointe, Suite 350 Culver City, CA 90230-	Simone Swett General Manager	Ph: (800) 281-1168 Fax: (888) 349-3437	(800) 281-1168	0% for Educational Supplies 0% for Educational	Not Applicable
Special Notes: No shipping required on-line software.					
Capstone Classroom 1710 Roe Crest Drive North Mankato, MN 56003-	Doug Smith Proposal Specialist	Ph: (888) 262-6135 Fax: (888) 574-5570	(888) 262-6135	0% for Educational Supplies	7-10 Business Days
Special Notes: Please contact Kevin Werling of Customer Service for questions. Shipping is 10% on orders \$2,499.99 and under; 8% on orders over \$2,500.00. Various programs are discounted 5-10%. Catalog and website pricing reflects discount. See attached for details.					
Chaney Electronics, Inc. P.O. Box 4116 Scottsdale, AZ 85261-	Jocelyn Kremer Manger	Ph: (800) 227-7312 Fax: (480) 451-9495	(800) 227-7312	0% for Educational Supplies	3-5 Business Days
Special Notes: Bid is F.O.B. Destination La Joya I.S.D. Free UPS ground shipping for orders over \$100.					
Classroom Library Company 3901 Union Blvd., Suite 155 St. Louis, MO 63115-	Ben Conn CEO	Ph: (888) 318-2665 Fax: (877) 716-7272	(888) 318-2665	25% for Educational	14 Business Days
Special Notes: Bid is F.O.B. Destination La Joya I.S.D.					

<i>Vendor</i>	<i>Contact</i>	<i>Phone/Fax</i>	<i>Phone for Checking Orders</i>	<i>Discount</i>	<i>Delivery (Business days after receipt of P.O.)</i>
Curriculum Associates, LLC 153 Rangeway Road North Billerica, MA 01862-	Jaclyn Sullivan Project Manager	Ph: (800) 225-0248 Fax: (800) 366-1158	(800) 225-0248	0% for Educational Supplies 0% for Educational	7-10 Business Days
Special Notes: Please contact Customer Service for questions. Bid is not F.O.B. Destination La Joya I.S.D. Prices do not include shipping. See attached for shipping costs.					
Didax Inc. 395 Main St. Rowley, MA 01969-	Matt Christiansen National Sales Consultant	Ph: (800) 458-0024 Fax: (800) 350-2345	(978) 948-2340	20% for Educational Supplies 20% for Educational Equipment	7-10 Business Days
Special Notes: Bid is F.O.B. Destination La Joya I.S.D. Discount does not apply to sole source items including Kathy Richardson materials, AMC Anywhere and Eureka Math manipulative kits. No free shipping for Eureka Math kits.					
Dr. Mike! 130 Champion Wimberley, TX 78676-	Mike Longoria Owner	Ph: (512) 921-7228 Fax:		0% for Educational Supplies	7 Business Days
Special Notes: Bid is not F.O.B. Destination La Joya I.S.D. Shipping is 2-5%.					
ECS Learning Systems P.O. Box 440 Bulverde, TX 78163-	Sam Mammen President	Ph: (800) 688-3224 Fax: (877) 688-3226	(800) 688-3224	Up to 25% Discount for STAAR Master Book	7-10 Business Days
Special Notes: Bid is not F.O.B. Destination La Joya I.S.D. Under \$55 add \$8.95, \$55.01 to \$500 add 16%, \$500.01 to \$2,000 add 12%, \$2,000.01 to \$5,000 add 10% and over \$5,000 add 8%. Catalog prices do not include the shipping charge. It will be prepaid and added to invoice.					
Education Plus 10 Folin Lane Lafayette, CA 94549-	Mark Jarrett Partner	Ph: (925) 906-9742 Fax: (925) 939-6557	(925) 906-9742	0% for Educational Supplies 0% for Educational	30 Business Days
Special Notes: Bid is not F.O.B. Destination La Joya I.S.D. We charge 10% shipping for paper products. There is no shipping charge for digital products.					
EMC Publishing, LLC 875 Montreal Way St. Paul, MN 55102-	Renee Pait Bids/Contracts	Ph: (800) 328-1452 Fax: (800) 328-4564	(800) 328-1452	0% for Educational Supplies 0% for Educational Equipment	10-12 Business Day
Special Notes: Please contact Cheryl Monson for questions. Bid is not F.O.B. Destination La Joya I.S.D. Prices do not include 10% shipping and handling charge.					
Encore Data Products, Inc. 1729 Majestic Drive, Suite 2 Lafayette, CO 80026-	Jeff Burgess President/CEO	Ph: (303) 926-1669 Fax: (303) 482-1142	(866) 926-1669	0% for Educational Supplies 0% for Educational	3-7 Business Days
Special Notes: Bid is F.O.B. Destination La Joya I.S.D. Free shipping on most ground orders over \$49.99 in the lower 48 states. Additional shipping only for orders for some items due to product's dimensions, weight, etc. This additional shipping charge is noted on the individual item's product specifications on website.					
Essential Skills Software Unit 7, 125 Don Hillock Aurora ON L4G OH8,	Bryan Warwick Administrator	Ph: (800) 753-3727 Fax: (800) 723-7718	(800) 753-3727	0% for Educational Supplies 0% for Educational	1 Business Day
Special Notes: Bid is not F.O.B. Destination La Joya I.S.D.					

<i>Vendor</i>	<i>Contact</i>	<i>Phone/Fax</i>	<i>Phone for Checking Orders</i>	<i>Discount</i>	<i>Delivery (Business days after receipt of P.O.)</i>
Explolearning, LLC 17855 Dallas Parkway, Suite 400 Dallas, TX 75287-	Amy Otis Bids/Contracts	Ph: (866) 882-4141 Fax: (877) 829-3039	(866) 882-4141	0% for Educational Supplies	2-3 Business Days
Special Notes: Please contact the Sales Department for questions. Resources are 100% online. Please see clarification and deviations page attached.					
Express Booksellers 1250 Majesty Dr. Dallas, TX 75247-	Jule Maxwell Sales Manager/Officer	Ph: (866) 993-6501 Fax: (469) 916-4313	(214) 564-3392	0-25% for Educational Supplies	7-10 Business Days
Special Notes: Bid is F.O.B. Destination La Joya I.S.D. Express Bookseller is a distributor/book jobber able to procure any book publication in print. We do not offer catalogs. We accept returns if received damaged or defective. Please advise within 30 days of shipment. Purchase orders and quote requests can be emailed to Jule Maxwell at jule@expressbooksellers.com. Prices quoted will be held firm for 30 days.					
Flinn Scientific, Inc. P.O. Box 219 Batavia, IL 60510-	Jim Nesbit Quotation Coordinator	Ph: (800) 452-1261 Fax: (866) 452-1436	(800) 452-1261	10% for Educational Supplies 10% for Educational Equipment	5-7 Business Days
Special Notes: Please contact Customer Service for questions. Add reference #163272 on all purchase orders. Bid is F.O.B. Destination La Joya I.S.D. See attached Flinn quote form for exceptions to discount and free shipping.					
Frey Scientific / School Specialty, Inc. W6313 Design Drive Greenville, WI 54942-	Amy Fuss Assistant Secretary	Ph: (800) 225-3739 Fax: (877) 256-3739	(800) 225-3739	30% for Educational Supplies 12% for Educational Equipment	3-10 Business Days Stock Items
Special Notes: Please contact Customer Service for questions. Add reference # 7784655946 on all purchase orders. Bid is not F.O.B. Destination La Joya I.S.D. Freight is prepaid and added to invoice where applicable. Please refer to our cover letter for deviations.					
Gaggle Net, Inc. 2205 E. Empire Suite B Bloomington, IL 61704-	Jennie Eft Sales Manager	Ph: (800) 288-7750 Fax: (309) 665-0171	(800) 288-7750	0% for Educational Supplies	Same Days
Gateway Printing & Office Supply, Inc. 315 S. Closner Edinburg, TX 78539-	Butch Shook Sr. Vice President	Ph: (956) 383-3861 Fax: (956) 383-4674	(956) 383-3861	27% for Educational Supplies 10% for Educational Equipment	1-10 Business Days
Special Notes: Please contact Customer Service for questions. Bid is F.O.B. Destination La Joya I.S.D.					
Geyer Instructional Products 7624 Reinhold Dr. Cincinnati, OH 45237-	Brett Schwartz Director of Operations	Ph: (800) 447-9368 Fax: (513) 527-2399	(800) 447-9368	5-10% for Educational Supplies 5-10% for Educational Equipment	1-3 Business Days
Special Notes: Bid is not F.O.B. Destination La Joya I.S.D. FOB Cincinnati - added to invoice.					

<i>Vendor</i>	<i>Contact</i>	<i>Phone/Fax</i>	<i>Phone for Checking Orders</i>	<i>Discount</i>	<i>Delivery (Business days after receipt of P.O.)</i>
GF Educators, Inc. P.O. Box 1309 Mineola, TX 75773-	Patsy Gutierrez Office Manager	Ph: (866) 425-4155 Fax: (903) 569-0742	(866) 425-4155	0% for Educational Supplies 0% for Educational	7-21 Business Days
Special Notes: Bid is not F.O.B. Destination La Joya I.S.D. See deviations page attached.					
Glynlyon Inc. dba Odysseyware 300 N. McKenny Chandler, AZ 85226-	David Arredondo Education Specialist	Ph: (956) 874-9123 Fax: (866) 465-1954	(956) 874-9123	10% for Educational	Varies
Special Notes: Bid is not F.O.B. Destination La Joya I.S.D.					
Gopher Sport 2525 Lemond ST SW Owatonna, MN 55060-	Trent Spatenka Bid Analyst	Ph: (800) 533-0446 Fax: (888) 319-7452	(855) 500-2746	10% for Educational Supplies 10% for Educational Equipment	7-14 Business Days Stock Items
Special Notes: Please contact Doug Satre for questions. Bid is F.O.B. Destination La Joya I.S.D. Free shipping does not apply to Truck-Ship items. Discount does not apply to only From Gopher (OFG) items.					
HATCH, Inc. 301 N. Main St. Ste. 101 Winston-Salem, NC 27101-	Rick Henderson Sales Consultant	Ph: (800) 624-7968 Fax: (800) 410-7282	(800) 624-7968	10% for Educational Supplies 5% for Educational Equipment	5-7 Business Days
Special Notes: Free on non-truck \$75 minimum. 15% of subtotal on truck. \$55 inside delivery fee. 7% Shipping charge for educational technology equipment.					
Heutink USA (Nienhuis) 150 S. Whisman Road Mountain View, CA 94041-	Karen Kenison Managing Director	Ph: (800) 942-8697 Fax: (650) 964-8162	(800) 942-8697	0% for Educational Supplies 0% for Educational	10-14 Business Days
Special Notes: Please add reference # 635000 - Client # on all purchase orders. Bid is not F.O.B. Destination La Joya I.S.D. 14% added to end of order/invoice.					
High End Advertising 2504 Santa Paula Mission, TX 78572-	Katia Moya Owner	Ph: (956) 600-7777 Fax:	(956) 600-7777	0% for Educational Supplies 0% for Educational	15 Business Days
Special Notes: Bid is F.O.B. Destination La Joya I.S.D. Shipping will vary depending on the item.					
Houghton Mifflin Harcourt Publishing Co. 2700 La Frontera Blvd. Round Rock, TX 78681-	Nicole Genova Director	Ph: (800) 225-5425 Fax: (800) 269-5232	(800) 225-5425	0% for Educational Supplies	45 Business Days
Special Notes: Please contact Customer Service for questions. Bid is not F.O.B. Destination La Joya I.S.D. Catalog prices do not include shipping costs. National shipping and handling charges is 10.5%. Please attached sheet for details.					

<i>Vendor</i>	<i>Contact</i>	<i>Phone/Fax</i>	<i>Phone for Checking Orders</i>	<i>Discount</i>	<i>Delivery (Business days after receipt of P.O.)</i>
IXL Learning, Inc. 777 Mariners Island Blvd. Suite 600 San Mateo, CA 94404-	Nektaria Klouvidakis	Ph: (650) 372-4300 Fax: (950) 372-4301	(855) 255-8800	0% for Educational Supplies 0% for Educational Equipment	Web Based Program
Special Notes: Please contact Membership Services for questions. Bid is not F.O.B. Destination La Joya I.S.D.					
Jarrett Publishing Company P.O. Box 1460 Ronkonkoma, NY 11779-	Mark J. Jarrett General Partner	Ph: (800) 859-7679 Fax: (631) 588-4722	(800) 859-7679	0% for Educational Supplies 0% for Educational	30 Business Days
Special Notes: Please contact Donna Spencer for questions. Bid is not F.O.B. Destination La Joya I.S.D. 10 % for shipping and handling.					
JourneyEd.com, Inc. 5212 Tennyson Suite 150 Plano, TX 75024-	Keri Schutte Contract Manager	Ph: (800) 541-6078 Fax: (800) 457-6953	(800) 541-6078	Varies	2-5 Business Days
Special Notes: Please contact Sharon Isbell for questions. Bid is not F.O.B. Destination La Joya I.S.D. Shipping Varies based on weight and location.					
Learning A-Z, LLC 17855 Dallas Parkway, Suite 400 Dallas, TX 75287-	Amy Otis Director of Bids and Contracts	Ph: (866) 889-3629 Fax: (520) 327-9934	(866) 889-3629	0% for Educational Supplies	2-3 Business Days
Special Notes: Please contact Lori Todd for questions. Resources are 100% online.					
McCormick's Enterprises P.O. Box 577 Arlington Heights, IL 60006-	Jonathan Carreira Customer Service Manager	Ph: (800) 323-5201 Fax: (800) 324-3884	(800) 323-5201	0% for Educational Supplies 0% for Educational	3-10 Business Days
Special Notes: Bid is not F.O.B. Destination La Joya I.S.D. Actual shipping cost is added.					
Melhart Music Center 3325 N. 10th Street McAllen, TX 78501-	Lori J. Melhart Vice President of Sales	Ph: (956) 682-6147 Fax: (956) 682-4253	(956) 682-6147	20-50% for Educational Supplies 20-50% for Educational Equipment	3-10 Business Days
Special Notes: Bid is F.O.B. Destination La Joya I.S.D. Free shipping excludes some larger manufactured items and install fees.					
MIND Research Institute 111 Academy, Ste 100 Irvine, CA 92617-	Kari OneallApplegate Operations Manager	Ph: (949) 345-8700 Fax: (866) 569-7014	(949) 345-8700	0% for Educational Supplies 0% for Educational	Varies
Special Notes: Bid is not F.O.B. Destination La Joya I.S.D.					
Mometrix Media, LLC 3827 Phelan #179 Beaumont, TX 77707-	Jay Willis Vice President of Sales	Ph: (888) 248-1219 Fax: (866) 235-0173	(888) 248-1219	0% for Educational Supplies 0% for Educational	7 Business Days
Special Notes: Bid is not F.O.B. Destination La Joya I.S.D. Shipping cost per product is \$3.99. See institutional discount chart for bulk discount available.					

<i>Vendor</i>	<i>Contact</i>	<i>Phone/Fax</i>	<i>Phone for Checking Orders</i>	<i>Discount</i>	<i>Delivery (Business days after receipt of P.O.)</i>
MyON, LLC 5050 Lincoln Drive, Suite 200 Edina, MN 55436-	Erica Newman Contracts & Bid manager	Ph: (800) 864-3899 Fax: (888) 320-7496	(800) 864-3899	5% for Educational Supplies 5% for Educational	10 Business Day
Special Notes: Please contact John Costilla for questions. Bid is F.O.B. Destination La Joya I.S.D. 5% discount applies to myON reader and myON books only. Add on publishers and services cannot be discounted. Baseline pricing has been provided based on 1 site, 1 year subscriptions. Additional volume discounts are available in a variety of options, including multi-site and multi-year subscriptions. Volume price quotes can be obtained through the local sales representatives, regional managers and customer Service.					
Nebraska Scientific 3823 Leavenworth Street Omaha, NE 68105-	Neal Brenner Sales	Ph: (800) 228-7117 Fax: (402) 346-2216	(800) 228-7117	10% for Educational Supplies 10% for Educational Equipment	10-14 Business Days
Special Notes: Please add reference # NB062017 on all purchase orders. Bid is not F.O.B. Destination La Joya I.S.D. District to pay freight for all orders less than \$500. Free shipping for order over \$500. Discount cannot be combined with any other bid offer, sale or discount. Discount applies only to catalog that is current at time of order.					
Norcostco, Inc. 1231 Wycliff, Ste. 300 Dallas, TX 75207-	Larry P. Danforth Southwest Regional Manager	Ph: (800) 657-1887 Fax: (214) 630-4474	(800) 657-1887	0-25% for Educational Supplies 0-25% for Educational Equipment	3-10 Business Days
Special Notes: Please contact Dan Schndrer for questions. Bid is not F.O.B. Destination La Joya I.S.D. Shipping is prepaid and added. Discount is based on products ordered and quantity per order. Request a quote for best pricing.					
Oticon, Inc. 580 Howard Avenue Somerset, NJ 08873-	Cathleen M. Van Evra Manager	Ph: (888) 684-7331 Fax: (732) 748-2011	(888) 684-7331	10% for Educational Supplies 10% for Educational Equipment	5 Business Days
Special Notes: Please contact Brain Stanley for questions. Bid is F.O.B. Destination La Joya I.S.D.					
Otter Graphics, Inc. 1237 S. Victoria Ave. #285 Oxnard, CA 93035-	Robert Vincent Sr. Account Executive	Ph: (213) 402-1220 Fax: (213) 235-1628	(424) 488-1120	20-40% for Educational Supplies 20-40% for Educational Equipment	2 Business Days
Special Notes: Bid is F.O.B. Destination La Joya I.S.D. Discount depends on line item and volume.					
Pender's Music Company 314 S. Elm St. Denton, TX 76201-	Richard Gore President	Ph: (800) 772-5918 Fax: (800) 772-8404	(800) 772-5918	0% for Educational Supplies	2-21 Business Days
Special Notes: Bid is not F.O.B. Destination La Joya I.S.D. US Mail or Fed EX ground published rates apply and will be added to the invoice.					

<i>Vendor</i>	<i>Contact</i>	<i>Phone/Fax</i>	<i>Phone for Checking Orders</i>	<i>Discount</i>	<i>Delivery (Business days after receipt of P.O.)</i>
Perfection Learning Corporation 1000 N. 2nd Ave. Logan, IA 51546-	Kristin Hipwell Director of Marketing	Ph: (800) 831-4190 Fax: (800) 543-2745	(800) 831-4190	0-40% for Educational Supplies 0-40% for Educational Equipment	7-14 Business Days Proprietary 14-21 Business Days Trade
Special Notes: Please contact Deb Kenkel for questions. Bid is F.O.B. Destination La Joya I.S.D. 30% Discount off of publisher list price on individual Cover Craft, hardcover and paperback trade titles already reflected in catalog and web prices. La Joya schools can take an additional 10% discount off the already reduced catalog and web prices for individual paperback trade titles. 0% Discount applies to proprietary titles published under the names Perfection Learning, AMSCO or Kinetic.					
Perma-Bound Books 617 E. Vandalia Road Jacksonville, IL 62650-	Betty Hilling Sales Coordinator	Ph: (800) 637-6581 Fax: (800) 551-1169	(800) 637-6581	0% for Educational Supplies	30 Business Days
Special Notes: Please contact local representative Martha Garcia (956) 755-9915. Bid is F.O.B. Destination La Joya I.S.D. Prices in Perma-Bound catalogs and on website are pre-discounted up to 30% on all books. We offer La Joya ISD an additional 3% of all books in Perma-Bound bindings. See attached sheet for ebook offer.					
Positive Promotions, Inc. 15 Gilpin Ave. Hauppauge, NY 11788-	Luke Marchese Bids & Contracts Supervisor	Ph: (877) 258-1225 Fax: (877) 258-1226	(877) 258-1225	5% for Educational Supplies 5% for Educational	15-20 Business Days
Special Notes: Please add reference #TL4E on all purchase orders. Bid is F.O.B. Destination La Joya I.S.D. Please see deviations and exceptions page for details.					
Premier Agendas, LLC / School Specialty, Inc. W6316 Design Drive Greenville, WI 54942-	Amy Fuss Asst. Secretary	Ph: (800) 447-2034 Fax: (800) 886-8776	(800) 447-2034	15% for Educational	7-10 Business Days Non-Custom Items 56 Business Days for Custom
Special Notes: Please contact Customer Service for questions. Add reference # 7784655919 on all purchase orders. Bid is F.O.B. Destination La Joya I.S.D. See attached sheet for details.					
Pro-Ed, Inc. 8700 Shoal Creek Boulevard Austin, TX 78757-	Robert Lum Vice President	Ph: (800) 897-3202 Fax: (800) 396-7763	(800) 897-3202	0% for Educational Supplies	10-15 Business Days
Special Notes: Please contact Customer Service for questions. Bid is not F.O.B. Destination La Joya I.S.D. Prices listed or advertised by PRO-ED do not reflect shipping or handling charges. 10% will be added to most items for standard delivery; 15% for expedited 2nd Day delivery; 20% for expedited next day delivery.					
Progress Testing 3600 NW 43rd Street, Suite G-3 Gainesville, FL 32606-	Jonathan Smith Sales Manager	Ph: (800) 930-8378 Fax: (352) 336-3782	(800) 930-8378	0% for Educational Supplies 0% for Educational	1 Business Day
Special Notes: Bid is F.O.B. Destination La Joya I.S.D.					
Rally! Education 22 Railroad Ave. Glen Head, NY 11545-	Fran Mure VP Publishing	Ph: (516) 671-9300 Fax: (516) 671-7900	(888) 997-2559	0% for Educational Supplies	5-7 Business Days
Special Notes: Please contact Linda Fleishman for questions. Bid is F.O.B. Destination La Joya I.S.D. Catalog reflects all discount.					

<i>Vendor</i>	<i>Contact</i>	<i>Phone/Fax</i>	<i>Phone for Checking Orders</i>	<i>Discount</i>	<i>Delivery (Business days after receipt of P.O.)</i>
Reynolds Manufacturing Corporation P.O. Box 6058 Abilene, TX 79608-	Vicki Reynolds President	Ph: (800) 588-4031 Fax: (800) 588-4033	(800) 588-4031	10% for Educational Supplies 10% for Educational Equipment	14 Business Days
Special Notes: Bid is not F.O.B. Destination La Joya I.S.D. Actual freight charges will be invoiced on all orders less than \$3,500. Walk Up Changing Table, Gaggle and Bye Bye Buggies free freight on orders \$3,500 or more to one location.					
Rifton Equipment P.O Box 260 Rifton, NY 12471-	Rosanna Wareham Authorized Agent	Ph: (800) 571-8198 Fax: (800) 865-4674	(800) 571-8198	25% for Educational Supplies 25% for Educational Equipment	10 Business Days
Special Notes: Please contact Tami Kipphut for questions. Bid is F.O.B. Destination La Joya I.S.D. See attached deviations page for details.					
Sam's Club #8250 1400 E. Jackson St. McAllen, TX 78503-	Carlos Garcia Manager	Ph: (956) 618-3363 Fax: (956) 618-5252	(956) 618-3363	0% for Educational Supplies 0% for Educational	Same Day
Special Notes: Bid for Cash-Carry prices.					
Scholastic Library Publishing 90 Old Sherman Turnpike Danbury, CT 06816-	Allison Henderson Customer Service	Ph: (800) 621-1115 Fax: (203) 797-3478	(800) 621-1115	0-40% for Educational Supplies	10-14 Business Days Non-Library Processed 21-30 Business Days Library Processed
Special Notes: Please contact Customer Service for questions. Bid is F.O.B. Destination La Joya I.S.D. Free shipping on orders of \$350 or more (excludes Teacher Resource). For orders less than \$350, 5% charge (excludes Teacher Resources). Please see attached sheet for deviations.					
School Specialty, Inc. W6316 Design Drive Greenville, WI 54942-	Amy Fuss Assistant Secretary	Ph: (888) 388-3224 Fax: (888) 675-1775	(888) 388-6344	12% for Educational Supplies 34% for Educational Equipment	3-10 Business Days Stock Items
Special Notes: Please add reference #7784337404 on all purchase orders. Bid is not F.O.B. Destination La Joya I.S.D. Freight is prepaid and added to invoice. Refer to our cover letter for full items.					
Scientific Learning Corporation 1956 Webster Street, Suite 200 Oakland, CA 94612-	Chris Brookhart Senior Vice President & General Counsel	Ph: (817) 247-6539 Fax: (510) 444-3580	(817) 247-6539	Volume Discounts	3 Business Days
Special Notes: Please contact Kimberly Dill for questions. Bid is not F.O.B. Destination La Joya I.S.D. Please see attached sheet for deviations.					
Shmoop University, Inc. 27866 Via Corita Way Los Altos, CA 94022-	Ellen F. Siminoff CEO	Ph: (855) 574-6667 Fax: (650) 644-3384	(855) 574-6667	90% for Educational Supplies 0% for Educational Equipment	2 Business Days
Special Notes: Please contact Tim Kimbell for questions. Bid is F.O.B. Destination La Joya I.S.D.					

<i>Vendor</i>	<i>Contact</i>	<i>Phone/Fax</i>	<i>Phone for Checking Orders</i>	<i>Discount</i>	<i>Delivery (Business days after receipt of P.O.)</i>
SmartSchool Systems 1701 Northpak Drive, Suite 3	David Walling President	Ph: (281) 312-1297 Fax: (866) 215-2967	(281) 312-1297	0% for Educational Supplies 0% for Educational	30 Business Days
Special Notes: Bid is F.O.B. Destination La Joya I.S.D. Shipping free on orders over \$99. Orders less than \$100 have a \$15 shipping and handling charge.					
South Tex Beauty Supply 211 S. Broadway McAllen, TX 78501-	Daisy Soliz Company Official	Ph: (956) 682-4488 Fax: (956) 682-2851	(956) 682-4488	40% for Educational Supplies 20% for Educational Equipment	5 Business Days
Special Notes: Bid is F.O.B. Destination La Joya I.S.D.					
SpecialNeedsWare, Inc. DBA Oneder 60 Park Place Suite 504 Newark, NJ 07102-	Dan Haskell Vice President	Ph: (646) 278-9959 Fax: (646) 829-9691	(646) 278-9959	5% for Educational Supplies 5% for Educational	7 Business Days
Special Notes: Please contact Cristina Garro for questions. Bid is not F.O.B. Destination La Joya I.S.D.					
Specialty Bulb Company, Inc. 80 Orville Drive, Suite 101 Bohemia, NY 11716-	Luam Buckholz Sales Gov't Contracts	Ph: (631) 589-3393 Fax: (631) 563-3089	(631) 589-3393	20% for Educational	5 Business Days
Special Notes: Bid is F.O.B. Destination La Joya I.S.D.					
Sport Supply Group, Inc. dba BSN Sports P.O. Box 7726 Dallas, TX 75209-0726	Craig Mostaffa Bid Specialist	Ph: (800) 527-7510 Fax: (800) 365-7653	(800) 527-7510	10% for Educational Supplies with Exceptions 10% for Educational Equipment with Exceptions	2-14 Business Days
Special Notes: Please add reference # 17-51922 on all purchase orders. Bid is F.O.B. Destination La Joya I.S.D. See attached discount exception list. Inside delivery for a freight truck shipped add 17% of item price to your purchase order. \$50.00 Minimum order for purchase order.					
Teaching Strategies, Inc. 4500 East - West Highway #300 Bethesda, MD 20814-	Sayra Hughes West Texas Territory Manager	Ph: (301) 634-0818 Fax: (301) 657-0250	(800) 637-3652	0% for Educational Supplies 0% for Educational	2-3 Business Days
Special Notes: Please contact Twyla Kerlee for questions. Bid is F.O.B. Destination La Joya I.S.D. Please see Attachment A for details.					
Textbook Warehouse 936 Curie Drive Alpharetta, GA 30005-	Gordon Unger Member	Ph: (800) 796-9152 Fax: (800) 796-9154	(800) 796-9152	10% for Educational	7 Business Days
Special Notes: Please contact Dolores Knighting for questions. Bid is F.O.B. Destination La Joya I.S.D.					

<i>Vendor</i>	<i>Contact</i>	<i>Phone/Fax</i>	<i>Phone for Checking Orders</i>	<i>Discount</i>	<i>Delivery (Business days after receipt of P.O.)</i>
Toledo Physical Education Supply, Inc. PO Box 5618 Toledo, OH 43613-	Dennis Metzger Operations Manager	Ph: (800) 225-7749 Fax: (800) 489-6256	(800) 225-7749	15% for Educational Supplies 15% for Educational Equipment	7-10 Business Days
Special Notes: Bid is not F.O.B. Destination La Joya I.S.D. Add 16% (\$10 Min) to orders under \$150. Free if over \$150. Free shipping excluded from items that start with OS or FT. Add 16% for OS items and actual for FT items. Call for Quote.					
Triarco Arts & Crafts, LLC 9900 13th Ave. N Suite 1015 Plymouth, MN 55441-	Jennifer Koster Bid Administrator	Ph: (800) 328-3360 Fax: (877) 727-2380	(800) 328-3360	20% for Educational Supplies 20% for Educational Equipment	7-10 Business Days
Special Notes: Please contact the Order Department for questions. Bid is F.O.B. Destination La Joya I.S.D. Please see attachment for deviations.					
U.S. Games A Division of BSN Sports P.O. Box 7726 Dallas, TX 75209-	Chris Bloomfield Bid Director	Ph: (800) 327-0484 Fax: (800) 365-7653	(800) 327-0484	15% for Educational Supplies 15% for Educational Equipment	2-15 Business Days
Special Notes: Please add reference #17-51923 on all purchase orders. Bid is F.O.B. Destination La Joya I.S.D. Inside delivery for a freight truck shipped item add 11 % of item price to your purchase order. Minimum order of \$50.00 per purchase order for discount. Please see attached sheet for deviations.					
Velazquez Press 9682 Telstar Ave., Suite 110 El Monte, CA 91731-	Jonathan Ruiz Sales	Ph: (626) 448-4422 Fax: (626) 602-3718	(626) 448-4422	0% for Educational Supplies 0% for Educational Equipment	5-7 Business Days
Special Notes: Bid is not F.O.B. Destination La Joya I.S.D. 10% Shipping and Handling charge.					
Voyager Sopris Learning, Inc. 17855 Dallas Parkway, Suite 400 Dallas, TX 75287-	Amy Otis Director of Bids	Ph: (800) 547-6747 Fax: (888) 819-7767	(800) 547-6747	0% for Educational Supplies	5-7 Business Days
Special Notes: Please contact Jenny Gomez for questions. Bid is not F.O.B. Destination La Joya I.S.D. Please see attached shipping and handling schedule.					
VWR International, LLC dba Sargent Welch, dba Ward's Science 5100 West Henrietta Road Rochester, NY 14692-	Mark Tringali Contract Administrator	Ph: (716) 515-6014 Fax: (800) 635-8439	(800) 962-2660	Sargent Welch 33% for Educational Supplies 33% for Educational Equipment Ward's Science 15% for Educational Supplies 15% for Educational Equipment	5-7 Business Days
Special Notes: Please add reference #80271539 on all purchase orders. Contact Customer Service for questions. Bid is F.O.B. Destination La Joya I.S.D. Free ground shipping excludes expedited freight, live materials and items that ship by motor freight. Hazardous surcharge will be charged one flat fee of \$27.50 per order, per shipping location. Please see attached pricing sheet.					

<i>Vendor</i>	<i>Contact</i>	<i>Phone/Fax</i>	<i>Phone for Checking Orders</i>	<i>Discount</i>	<i>Delivery (Business days after receipt of P.O.)</i>
William H. Sadler, Inc. 9 Pine Street, 7th Floor New York, NY 10005-	Kevin O'Donnell Vice President	Ph: (212) 312-6132 Fax: (212) 312-6089	(800) 221-5175	0% for Educational Supplies 0% for Educational	10 Business Days
Special Notes: Please contact Melissa Gibbons for questions. Bid is not F.O.B. Destination La Joya I.S.D. 12% shipping and handling for orders over \$500. 12% + \$5.95 for orders under \$500,					



LA JOYA INDEPENDENT SCHOOL DISTRICT 2018-09 Educational Materials & Equipment Catalog Bid

Vendor	Contact	Phone	Discount	Delivery	Awarded
3W Consulting Group LLC (Rochelle L. Webb) 11450 US Highway 380 Suite 130 #106 Cross Roads, TX 76227 www.rochellewebb.com	Rochelle L. Webb CEO info@3wconsultinggroup.com	Ph: 602-748-6065 Fax: 469-910-0488	20% for Educational Supplies 0% for Educational Equipment	Business days: 21 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Deviations Yes					
Deviations Noted Discount varies from 20%-75%. Specific discount shown for each product on website.					
Accelerate Learning, Inc. 5177 Richmond Ave. Ste 1025 Houston, TX 77056 https://webstore.acceleratelearning.com/	Kaz Kuzminski Account Representative stemscopes@acceleratelearning.com	Ph: 800-531-0864 Fax: 281-833-4520	0% for Educational Supplies 0% for Educational Equipment	Business days: 8-10 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges There is an 8% shipping/freight charge for supplemental kits and print. The primary product is delivered online with no freight charge.					
Vendor Reference Number 2018-09					
Adventures in Learning (Gregory D. Laufer) 7230 Gateway Blvd. East Suite A/B El Paso, TX 79915 www.aishopping.com	Bertha Lopez Office Manager bertha@ailrq.com	Ph: 888-835-3695 Fax: 888-845-5409	15% for Educational Supplies 15% for Educational Equipment	Business days: 7-10 business days for all stock goods 12-20 business days for all non stock goods Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Other Catalogs Adventures in Learning Products and Services					
Freight Charges Free freight for orders over \$1000. For orders under \$1000 there is an 8% Shipping fee.					
AKJ Education (AKJ Wholesale LLC) 4702 Benson Ave Halethorpe, MD 21227 https://issuu.com/akjeducation/docs/akj_education_k8_catalog2017	Cindy Bruce Account Manager orders@akjeducation.com	Ph: 410-242-1602 Fax: 888-770-2338	30% off of retail price for Educational Supplies 0% for Educational Equipment	Business days: 7-10 Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges 10% of order with a \$7.50 minimum					
Deviations Yes					
Deviations Noted Discounts can vary depending on materials and binding of materials. Usual trade, paperback titles and materials will receive a 30% off retail price whereas a library bound or hardcover title or material might receive 10% off retail price. Please call 410-242-1602 for more clarification.					
Armadillo Clay & Supplies 3307 E 4th ST Austin, TX 78702 armadilloclay.com	Brent Freiburger Manager brent@armadilloclay.com	Ph: 512-385-7311 Fax: 512-385-1152	0% for Educational Supplies 0% for Educational Equipment	Business days: 3-7 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Other Catalogs armadilloclay.com					
Freight Charges Freight will be calculated based on weight and added to invoice.					

Art in History 200 Willis Dr Stockbridge, GA 30281 http://www.artinhistory.com	Mark Garrard CEO info@artinhistory.com	Ph: 866-278-5481 Fax: 844-515-7137	7% for Educational Supplies 0% for Educational Equipment	Business days: 1 Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
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Other Catalogs Art in history products and services catalog bid

Freight Charges 10%

Vendor Reference Number PO# Only

Aves Audio Visual Systems, Inc. PO Box 500 Sugar Land, TX 77487 www.avesav.com	Angie Gomez Sales Administrator sales@avesav.com	Ph: 800-365-2837 Fax: 281-295-1310	0% for Educational Supplies 6-30% for Educational Equipment	Business days: 7-10 Business ARO Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
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Deviations Yes

Deviations Noted Aves percentage discounts will vary between 6-30% depending on the manufacturer. Catalog in respose attachments.

Vendor Reference Number 2018-09

CDW-G (CDW Government, LLC.) 230 N. Milwaukee Avenue Vernon Hills, IL 60061 www.cdwg.com	Mr. Soph Khoeun Account Manager sophkho@cdwg.com	Ph: 877-823-5948 Fax: 312-705-3740	3% - 13% for Educational Supplies 3% - 13% for Educational Equipment	Business days: 3-5 for in stock items. Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
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Other Catalogs All items listed on online catalog (www.cdwg.com) eligible to 3% - 13% discount.

Freight Charges Free freight for lowest regular ground freight option.

Deviations Yes

Deviations Noted Returns and replacements must be requested within 30 days from date of invoice.

Vendor Reference Number None. Please indicate CDW-G quote # and/or catalog #'s in purchase orders.

Channing Bete Company, Inc. One Community Place South Deerfield, MA 01373 www.channing-bete.com	Customer Service Agent Customer Service Agent Custsvcs@channing-bete.com	Ph: 800-628-7733 Fax: 800-499-6464	0% for Educational Supplies 0% for Educational Equipment	Business days: 12 days or less. Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
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Freight Charges Shipping and handling charges on orders under \$3,000 will be 9% of the total installment, with a \$9.95 minimum. For orders of \$3,000 or more, shipping and handling charges will be F.O.B. South Deerfield, MA and actual shipping charges will be added as a separate item to each installment's invoice. Drop shipping to multiple locations is available at \$17.00 per location. The customer must request this service when the order is placed. We ship most orders within one business day. Standard shipping from MA to TX is 4-5 business days. Please allow additional time for personalized orders.

Deviations Yes

Deviations Noted The following deviations apply: Price Discount:•Discounts are based on quantity ordered.•Prices effective December 30, 2016 are subject to change without notice.Shipping Terms:•The customer will confirm titles and shipping instructions at least 30 days prior to each shipment. The customer will be billed upon shipment of each installment order. The customer also has the option of prepaying each shipment and taking a 1% prepayment discount. Samples can be provided within 30 days of request, excluding Prevention Science Programs, Group Presentation Kits, Information Centers and American Heart Association products.Terms:•Net 30 days. Sole Source. Products that are on the same price list can be combined for quantity discounts. Add any number of different titles from a price list (for example, Price List A), your per-item price will be based on the total quantity of titles from that price list for Educational Supplies.

Classroom Library Company (Conn Education, Inc.) 3901 Union Blvd. Suite 155 St. Louis, MO 63115	Ben Conn Sales ben@classroomlibrarycompany.com	Ph: 888-318-2665 Fax: 877-716-7272	25% for Educational Supplies 25% for Educational Equipment	Business days: 15 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
www.classroomlibrarycompany.com					
Other Catalogs Classroom Library Co Catalog					
Freight Charges Free Freight, \$100.00 min order					
Dell Technologies One Dell Way Round Rock, TX 78682 www.dell.com	Marlene Silva Account Manager Marlene.S@Dell.com	Ph: 512-513-8137 Fax: 512-283-2166	Varies for Educational Supplies Varies for Educational Equipment	Business days: 2-21 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges Varies					
Deviations Yes					
Deviations Noted Dell's pricing strategy is to price items according to quantities needed at the most competitive price possible. As such, discounts vary greatly depending on the type of item and the quantity needed. For La Joya ISD, Dell typically quotes using discounts at or above our Texas DIR contract. In order to obtain a pricing quote please contact Marlene Silva at 512-513-8137 or Marlene.S@Dell.com.					
DreamBox Learning, Inc. 547 Robinhood PL San Antonio, TX 78209 www.dreambox.com	Lisa McCorquodale-Robalin Texas Sales Manager lisam@dreambox.com	Ph: 210-394-7060/877-451-7845 Ext: 538 Fax: 425-484-6476	5% for Educational Supplies 5% for Educational Equipment	Business days: 10 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Deviations Noted This is online software, so there is no delivery method.					
Education Advanced, Inc. 2702 E. 5th St. #372 Tyler, TX 75701	Erin Todd Regional Account Manager erin@educationadvanced.com	Ph: 903-858-4497	0% for Educational Supplies 0% for Educational Equipment	Business days: 3 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges Price depends on quantity ordered.					
Electronic Goldmine (Chaney Electronics Inc) PO Box 5408 Scottsdale, AZ 85261 www.goldmine-elec.com	Jocelyn Kemer Manager orderinfo@goldmine-elec.com	Ph: 480-451-7454 Fax: 480-451-9495	0% for Educational Supplies 0% for Educational Equipment	Business days: 1-2 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges Shipping cost is determined by the weight of the order					
Escue and Associates (Lektro, Inc.) 4309 River Ranch Circle Robstown, TX 78 www.escuebooks.com	Greg Escue President greg@escuebooks.com	Ph: 800-676-2093 Fax: 800-301-4040	20-30% for Educational Supplies 20-30% for Educational Equipment	Business days: 30-45 Days ARO Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Deviations Yes					
Deviations Noted 20-30% off List Prices, depending on titles selected					

Failure Free Reading (JFL Enterprises Inc) P.O. Box 386 Concord, NC 28026 www.failurefree.com	Bret Baldwin Educational Consultant bret.baldwin@failurefree.com	Ph: 888-233-7323 Fax: 704-785-8940	0% for Educational Supplies 0% for Educational Equipment	Business days: 1-5 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges		Shipping charges equal 4% of print material purchased.			
Gateway Printing & Office Supply, Inc. 315 S. Closner Edinburg, TX 78539 www.gatewayp.com	Customer Service Customer Service csr.rgv@gatewayp.com	Ph: 956-383-3961 Fax: 956-316-0253	27% for Educational Supplies 10% for Educational Equipment	Business days: 1-3 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Other Catalogs		Gateway 2017/2018 Educational Materials Catalog (Online)			
HAZELDEN BETTY FORD FOUNDATION DBA; HAZELDEN PUBLISHING PO BOX 176 CENTER CITY, MN 55012 www.hazelden.org go to the bookstore	Helen Alsaïd Account Manager- Vendor Administrator hazeldenpublishingrfp@hazeldenbettyford.org	Ph: 800-328-9000 Ext. 4215 or Ext.4654 Fax: 651-213-4793	10% for Educational Supplies 0% for Educational Equipment	Business days: 14 business days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Other Catalogs		Treatment catalogs, Education Catalog and the Recovery Catalog-			
Freight Charges		Shipping and handling is 10% of subtotal of the order			
Deviations		Yes			
Deviations Noted		10% discount on all catalog items; exceptions are AA and NA World Services publications and jewelry and novelty items, Collections are exempt from the discount also.			
Vendor Reference Number		16641 account number			
Hermes Music (Hermes Trading Co., Inc.) 830 N. Cage Blvd. Pharr, TX, TX 78577	Eduardo Zamorano Jr. Director of Educational and Governmental Sales eddie.zamorano@hermes-music.com	Ph: 956-904-4459 Fax: 956-781-6748	10 to 40% off Retail Pricing 5% discount in store Shelf Pricing	Business days: 5-20 business days depending on availability. Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Deviations Noted		Does not apply to Clearance or On Sale items			
High End Advertising 2504 Santa Paula Mission, TX 78572 www.highendad.com	Katia Moya Owner kmoya@highendad.com	Ph: 956-600-7777	0% for Educational Supplies 0% for Educational Equipment	Business days: 15 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Other Catalogs		Leeds			
ITD Print Solutions / Rhinotek (Green Planet Investments) 2301 E. Del Amo Blvd. Carson, CA 90220 itdprintsolutions.com	Jason Zellers Account Executive jasonz@itdprintsolutions.com	Ph: 310-693-4370 Fax: 310-295-2426	0% for Educational Supplies 0% for Educational Equipment	Business days: 2 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes

Deviations	Buy 6 Toners get the 7th free.				
Freight Charges	Free				
J. Appleseed (Creative Company) 2140 Howard Dr W North Mankato, MN 55418	Jeanine McDonald V.P. Customer Care orders@jappleseedmedia.com	Ph: 507-388-7323 Fax: 507-388-7330	30% for Educational Supplies	Business days: 10 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Jarrett Publishing Company P.O. Box 1460 Ronkonkoma, NY 11779	Goska Jarrett Office Manager markjarrett@comcast.net	Ph: 925-906-9742	0% for Educational Supplies 0% for Educational Equipment	Business days: 10 Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
http://stores.jarrettpub.com/social-studies-48/					
Freight Charges	We charge 10% shipping/handling in addition to the per item catalog prices.				
Junior Library Guild (MT Library Services, Inc.) 7858 Industrial Parkway Plain City, OH 43064	Barb Sanders Sales Support sales@juniorlibraryguild.com	Ph: 800-325-9558 Fax: 800-827-3080	0% for Educational Supplies	Business days: 15 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
https://www.juniorlibraryguild.com/					
Freight Charges	Free - we do not charge for shipping				
Learning Without Tears (formerly Handwriting Without Tears) (No Tears Learning, Inc) 8001 MacArthur Blvd. Cabin John, MD 20818	Deb Green Territory Manager	Ph: 301-263-2700 Fax: 832-221-1071 emailorders@lwtears.com	0% for Educational Supplies 0% for Educational Equipment	Business days: 7-10 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
https://shopping.lwtears.com/category/handwriting?m=TX					
Other Catalogs	Learning Without Tears is our only catalogue				
Deviations	Yes				
Deviations Noted	Current prices are available until 12-31-17. Prices change annually on January 1st.				
Nasco 901 Janesville Avenue Ft. Atkinson, WI 53538	Michelle Thomas Order Processing Manager orders@enasco.com	Ph: 800-558-9595 Fax: 800-372-1236	10-20% for Educational Supplies 10-20% for Educational Equipment	Business days: 3-5 days ARO Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
www.enasco.com					
Deviations	Special Education: 15% Ag Sciences: 10% Art & Crafts: 20% Science: 15% Physical Education: 10% FCS: 10% Math: 15% Early Learning: 15% Elem Ed: 15% Health Ed: 10% Secondary Math: 15% Best of Education: 15%				
Freight Charges	Nasco pays ground shipping to school facilities except for live materials ("LM" prefix) and items with a truck logo.				
Vendor Reference Number	19843				
National Inventors Hall of Fame 3701 Highland Park NW North Canton, OH 44720 www.invent.org	Kim Lindenfeld Regional Consultant klindenfeld@invent.org	Ph: 800-968-4332 x 1973; or 832-457-0426 Fax: 877-539-2803	0% for Educational Supplies 0% for Educational Equipment	Business days: 7-10 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes

Deviations Noted Volume discounts are available.

NewPath Learning 760-C Canning Parkway Victor, NY 14564	Linda Johanneman Accounting Manager ljohanneman@newpathlearning.com	Ph: 800-507-0966 Fax: 800-507-0967	0% for Educational Supplies 0% for Educational Equipment	Business days: 7 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
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<https://www.newpathlearning.com/contact/request-a-catalog/>

Deviations Yes

Deviations Noted Volume discounts apply - please call 800-507-0966

Pacific Learning 6262 Katella Ave. Cypress, CA 90630 www.pacificlearning.com	Customer Service Customer Service customer.service@pacificlearning.com	Ph: 800-279-0737 Fax: 714-516-8369	0% for Educational Supplies	Business days: 7-14 days ARO Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
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Freight Charges Shipping 10% of invoice for \$0 to \$1,999; 8% of invoice for \$2,000 and above.

PaperDirect (Taymark) 4875 White Bear Parkway White Bear Lake, MN 55110 www.paperdirect.com	Kara Schneider Credit Department Lead ar@paperdirect.com	Ph: 800-760-1203 Fax: 800-210-4423	10% for Educational Supplies 10% for Educational Equipment	Business days: 5 business days for stock. Some items may vary depending on if there is production time. Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
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Freight Charges Based on merchandise total, charge found under shipping and handling on our website www.paperdirect.com

Quill Corporation 100 Schelster Road Lincolnshire, IL 60069 www.quill.com	Christopher Denton 847-789-7020 Ext 4352 e-order@quill.com	Ph: 800-634-4809 Fax: 800-789-2016	15% for Educational Supplies 15% for Educational Equipment	Business days: 1-2 Business days on stock items. Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
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Other Catalogs 2017 Quill Reference Guide

Freight Charges Small order fee \$7.99 for orders under \$45.

Deviations Yes

Deviations Noted 10% Shredders 10% Monitors 10% PC Accessories (mice and keyboards) 10% Projectors 10% Stock Furniture Exclusions *Discount does not apply to computer peripherals (digital cameras, notebook computers, scanners, PDAs, drives, software and networking hardware), electronic office machines (copiers, fax machines), printers, E-Readers, multifunction machines, office communications equipment (phones, radios, DVD players, TVs, VCRs, and camcorders), Dell Products, vending and gumball machines, refurbished and closeout merchandise, taxes or freight charges. Items that are identified as Special Order in a Special Order catalog or that begin with the prefix "SPW" or "UNI" are also excluded from this discount offer. Discounts may not be used in combination with certain coupons, sales or promotions (including but not limited to Sales, Extreme Offers, Top Seller/Best Price items, Free Gift offers, Special offers, Clearance and Just for You offers).

Vendor Reference Number 17-15693

Realityworks 2709 Mondovi Road Eau Claire, WI 54701 www.realityworks.com	Kelly Greig Account Manager information@realityworks.com	Ph: 800-830-1416 Fax: 715-830-2050	0% for Educational Supplies 0% for Educational Equipment	Business days: up to 20 days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
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Freight Charges Most items are 5% but can vary for bulky and over sized items.

Renaissance Learning, Inc. PO Box 8036 2911 Peach Street 54495-8036 www.renaissance.com/products	Lizzie Jarzombek Field Account Executive Lizzie.Jarzombek@renaissance.com	Ph: 866-391-3314 Fax: 877-288-7642	0% for Educational Supplies 0% for Educational Equipment	Business days: 7-10 business days A.R.O. Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
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Other Catalogs	2017 Renaissance Catalog				
Freight Charges	Shipping and processing fees may apply. Please see attached addendum.				
Deviations	Yes				
Deviations Noted	Volume discounts, minimum orders, shipping and processing, and restocking fees may apply. Please see attached addendum for details.				
Vendor Reference Number	2018-09				
Saddleback Educational Publishing, Inc 3120-A Pullman Street Costa Mesa, CA 92626 www.sdlback.com	Lisa Taraborrelli contact@sdlback.com	Ph: 800-637-8715 or 714-640-5200 Fax: 888-734-4010 or 714-640-5298	0% for Educational Supplies	Business days: 7-10 Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
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Freight Charges	Please see the attached terms letter for shipping charges.				
Vendor Reference Number	Bid #2018-09				
School Outfitters (Schoolhouse Outfitters LLC) 3736 Regent Ave Cincinnati, OH 45212 www.schooloutfitters.com	Shawn Donnellon Sales Representative sales@schooloutfitters.com	Ph: 800-260-2776 Fax: 800-494-1036	2% for Educational Supplies 2% for Educational Equipment	Business days: Varies Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
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Other Catalogs	www.schooloutfitters.com				
Freight Charges	Shipping will be added as a separate line item and varies by item.				
Deviations	Yes				
Deviations Noted	Shipping will be added to each order as a separate line item and will vary by item and manufacturer. Inside delivery, lift gate, installation, assembly, and removal of debris services are available for an additional charge. Delivery times may vary by item and manufacturer and all items will drop ship from the manufacturer. Some items are made to order and their delivery time will be clearly communicated at the time of order. Discounted prices on our website: www.schooloutfitters.com Volume discounts are available. You must call, email or chat to receive your contracted prices.				
School-it!, Inc. 922 Bowen St. Mission, TX 78572	Ramon Menchaca Sales Rep. nfo@school-it.com	Ph: 800-864-0255	0% for Educational Supplies 0% for Educational Equipment	Business days: 4 Weeks. Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
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Freight Charges	Freight Charges will vary depending on rush orders.				
Sundance Newbridge (Sundance/Newbridge,LLC) 33 Boston Post Road West Suite 440 Marlborough, MA 01752 sundancepub.com	Linda Pino Sales Representative lpino@sundancepub.com	Ph: 877-888-2969 Ext 1816 Fax: 800-356-7956	20% for Educational Supplies	Business days: 7 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
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Teacher Created Materials Inc. 5301 Oceanus Drive Huntington Beach, CA 92649 https://www.teachercreatedmaterials.com/administrators/special-resources/texas-resources/	Kathi Evans Sales and Operations Coordinator kevans@tcmpub.com OR customerservice@tcmpub.com	Ph: 800-858-7339 Fax: 888-877-7606	0% for Educational Supplies 0% for Educational Equipment	Business days: 7-10 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
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Other Catalogs	Resources for Texas Educations, 0%				

The College Board 250 Vesey Street New York, NY 10281	Amanda Dawson Senior Director, K-12 adawson@collegeboard.org	Ph: 512-721-1832	0% for Educational Supplies 0% for Educational Equipment	Business days: 30 Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
http://collegeboard.org					
Other Catalogs Please see attachments					
Freight Charges 10% S/H charges for SpringBoard orders only.					
The Latino Family Literacy Project (Lectura, Inc.) 1107 Fair Oaks Avenue #225 South Pasadena, CA 91030	Lori Schiffhauer Office Manager info@LatinoLiteracy.com	Ph: 626-799-3851 Fax: 626-799-7341	0% for Educational Supplies	Business days: 5 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
http://www.lecturabooks.com/wp-content/uploads/2016/11/Catalog-2016-B.pdf					
Freight Charges \$20.00 per lending library, literacy kit, or phonics set; shipping rate for individual books is based on quantity, as noted on price list.					
The Walking Classroom Institute 1414 Raleigh Road, Suite 295 Chapel Hill, NC 27517	Carolyn Kern Office Manager Carolyn@TheWalkingClassroom.org	Ph: 919-240-7877 Fax: 919-240-7969	0% for Educational Supplies 0% for Educational Equipment	Business days: 7 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
www.TheWalkingClassroom.org/store/					
Other Catalogs http://www.thewalkingclassroom.org/store/					
Deviations Yes					
Deviations Noted Located in North Carolina, shipping could take a few extra days.					
Wal-Mart store#4508 (Wal-Mart Corporation) 1705 Expy 83 Penitas, TX 78576	Amanda Nino Assistant Manager nino790@gmail.com	Ph: 956-580-6840 Fax: 956-580-3449	0% for Educational Supplies 0% for Educational Equipment	Business days: 0 Destination FOB LJISD: No Bid for Cash-Carry Prices: Yes	Yes



LA JOYA INDEPENDENT SCHOOL DISTRICT Educational Materials & Equipment RFP #2018-54 Tabsheet

Vendor	Contact	Phone	Discount	Delivery	Awarded
ABDO Publishing P.O. Box 398166 Minneapolis, MN 55439 abdopublishing.com	Pat Dumdei Customer Service Manager customerservice@abdopublishing.com	Ph: 800-800-1312 Fax: 800-862-3480	0% for Educational Supplies 0% for Educational Equipment	Business days: 7-10 Destination FOB LJISD: Yes	Yes
Other Catalogs ABDO Elementary School; ABDO Middle-High School; Abdo Digital; ABDO Fiction					
Deviations Noted Catalog prices reflect a 30% discount from list prices. No additional discount will be taken from catalog prices. Delivery in 7-10 business days, not 5.					
Abecedarian (Ursula A. Jackson) P.O. Box 92843 Austin, TX 78709-2843 www.alphabetletter.com	Andrie Cantu Manager info@alphabetletter.com	Ph: 800-342-1165 Fax: 512-233-2689	0% for Educational Supplies 0% for Educational Equipment	Business days: 5 Destination FOB LJISD: No	Yes
Freight Charges Shipping: Up to \$99.99 = \$10.00; \$100.00 - \$1,499.99 = 10%; Over \$1,500.00 = 5%					
Advantage Imaging Supply, Inc 32234 Paseo Adelanto Suite F San Juan Capistrano, CA 92675 http://www.aisink.com/	James Reid Director of Sales jamesr@aisink.com	Ph: 1-800-805-7720 Fax: 1-949-388-6304	0% for Educational Supplies 0% for Educational Equipment	Business days: 2-4 Destination FOB LJISD: Yes	Yes
Apex Learning Inc. 1215 4th Ave, Suite 1500 Seattle, WA 98161 https://www.apexlearning.com/	Jonathan Guerra Director of Sales, TX salesdocs@apexlearning.co,	Ph: 956-739-0955 Fax: 206-381-5601	0% for Educational Supplies 0% for Educational Equipment	Business days: 2	Yes
Freight Charges The Apex Learning digital curriculum is an existing solution delivered via the web, freight charges are not applicable.					
Deviations Noted Please see catalog / price list.					
Arbor Scientific (ASI Associates Inc) P.O. Box 2750 Ann Arbor, MI 48106	Customer Service mail@arborsci.com	Ph: 800-367-6695 Fax: 866-477-9373	0% for Educational Supplies 0% for Educational Equipment	Business days: 5-10 calendar days Destination FOB LJISD: No Bid for Cash-Carry Prices: Yes	Yes
Other Catalogs www.arborsci.com all products are eligible					
Freight Charges Freight will be approximately 8% of the invoice or \$7.00, whichever is greater. Freight will be prepaid on the invoice.					
Deviations Noted No samples will be provided.					
B.E. Publishing PO Box 8558 Warwick, RI 02888 www.bepublishing.com	LaFaith Washington Sales Rep erin@bepublishing.com	Ph: 888-781-6921 Fax: 401-781-7608	5% for Educational Supplies 5% for Educational Equipment	Business days: 7-10 days from PO receipt Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Other Catalogs Spring/Summer 2018					
Freight Charges 8.5% of total invoice					
Vendor Reference Number EMM5%					
Bearport Publishing 45 W 21st Street Suite 3B New York, NY 10010 bearportpublishing.com	Rebekah Elliott Marketing Associate service@bearportpublishing.com	Ph: 877-337-8577 Fax: 866-337-8557	30% for Educational Supplies 0% for Educational Equipment	Business days: 5-7 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Other Catalogs Fall 2017 Catalog, Spring 2018 Catalog					

Betsy Ross Flag Girls, Inc. 11005 Garland Road Dallas, TX 75218 www.BetsyRossFlagGirl.com	Dave Powe I.S.D. Consultant salesx@betsyrossflaggirl.com	Ph: 800-238-7976 Fax: 214-323-2243	17% for Educational Supplies 0% for Educational Equipment	Business days: 7 - 10 on stock items custom or special orders may take longer call for delivery time Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges		We pay freight on most orders see deviations for exceptions.			
Deviations Noted		No free shipping on outside flag poles or rush orders requiring 1-3 day delivery. No free shipping on heavy weighted bases and pole toppers for indoor flag sets. Flag discount does not apply to custom flags. Some flag and equipment orders may receive higher than 17%. Call or email for discount.			
Bright Therapy Solutions, LLC 2017 W 3 Mile Line Mission, TX 78573 www.brighttherapysolutions.com	Martha Gomez Office Manager brighththerapysolutions@yahoo.com	Ph: 956-424-7555 Fax: 956-424-7805	Call for quote for Educational Supplies	Business days: 15 days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Brodart Co. 500 Arch Street Williamsport, PA 17701 www.shopbrodart.com	Ben Fink Bid Correspondent supplies.quotes@brodart.com	Ph: 888-820-4377 Fax: 800-578-1064	15% for Educational Supplies 15% for Educational Equipment	Business days: 7-10 days ARO if in stock, 3-4 weeks if on backorder. See attached Terms & Conditions for full terms. Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges		Free shipping on consumable supply orders over \$50. Shipping charges will be quoted and included in item price for durable supplies, equipment, and furniture. Exclusions apply. Please see attached Terms & Conditions for full terms.			
Vendor Reference Number		89822			
Deviations Noted		Please see attached Terms & Conditions.			
Bruins Montessori Int'l USA Inc 4651 S. Westmoreland Road Dallas, TX 75237 www.bruinsmontessori.com	Chuck Skeels Office Manager bruins.usa@gmail.com	Ph: 800-990-9012 Fax: 214-337-6226	10% for Educational Supplies 10% for Educational Equipment	Business days: 5-10 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
bulbapp.com 400 E. Simpson St., Suite 230 Lafayette, CO 80026 www.bulbapp.com	David Hughey Chief Operating Officer rabs@bulbapp.com	Ph: 303-522-6972	0% for Educational Supplies	Business days: 7	Yes
Deviations Noted		Bulb, Inc. provides web based Digital Portfolios Software as a Service (SaaS) for students and teachers. Tiered pricing is based on the number of subscriptions and years of contract. Professional Development is offered with purchase. See attached "Description & Pricing".			
Carnegie Learning, Inc 437 Grant Street Suite 1906 Pittsburgh, PA 15219	Edna Carter Account Executive ecarter@carnegielearning.com	Ph: 956-459-2791 Fax: 412-690-2444	0% for Educational Supplies 0% for Educational Equipment	Business days: 3 to 5 days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Carolina Biological Supply 2700 York Road Burlington, NC 27215 www.carolina.com	Customer Service Department customer_service@carolina.com	Ph: 800-334-5551 Fax: 800-222-7112	5% for Educational Supplies 5% for Educational Equipment	Business days: 7 - 10 days after receipt of order Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Vendor Reference Number		P104239			
Deviations Noted		Please see the attached Carolina Proposal Letter for discount exclusions and freight terms. Pricing offered is a discount from unit list price at www.carolina.com.			
Cengage Learning, Inc. 5191 Natop Blvd. Mason, OH 45040	Customer Service Representative National Geographic: schoolcustomerservice@cengage.com Gale: gale.orders@cengage.com	Ph: National Geographic: 888-915-3276 Gale: 800-877-4253, press 2 Fax: National Geographic: 800-487-8488 Gale: 800-414-5043	0% for Educational Supplies	Business days: 7-10 Business Days Destination FOB LJISD: Yes	Yes
Other Catalogs		National Geographic: www.ngl.cengage.com Gale: www.gale.com			
Freight Charges		National Geographic: Estimated delivery is 10% of the total order. Actual shipping/handling charges will be included in the invoice total. Catalog prices are subject to change without notice. Catalog prices contain all applicable discounts. Gale: Cengage Learning provides free shipping of Gale print orders. Gale will deliver to your location's loading facility, but will not unpack and shelf products. Gale's shipping terms are FOB shipping point on all orders.			

Center for the Collaborative Classroom 1001 Marina Village Pkwy., Suite 110 Alameda, CA 94501 www.collaborativeclassroom.org	Nick Golden, Jaqui Frankle, Lupe Melero Client Support Coordinator clientsupport@collaborativeclassroom.org	Ph: 800-666-7270 ext. 5 Fax: 510-842-0348	0% for Educational Supplies	Business days: 10 Business days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges Orders over \$100—add 8% of the materials subtotal Orders over \$10,000 shipping to one location—add 4% of the materials subtotal Orders over \$25,000 shipping to one location—free shipping					
Vendor Reference Number 112949					
CEV Multimedia, Ltd. 1020 SE Loop 289 Lubbock, TX 79404 www.icevonline.com	Customer Support customersupport@cevmultimedia.com	Ph: 800-922-9965 Fax: 800-243-6398	0% for Educational Supplies 0% for Educational Equipment	Business days: 10 days after receipt of signed purchase order and all required information	Yes
Charles A. Dana Center (University of Texas at Austin) 1616 Guadalupe Street Suite 3.206 Austin, TX 78701-1222 https://www.utdanacenter.org/products/	Cynthia Flores Team Lead for Finance cflores@austin.utexas.edu	Ph: 512-471-6190 Fax: 512-232-1829	0% for Educational Supplies 0% for Educational Equipment	Business days: 5-7 Business Days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges Shipping costs are not included as they are calculated based on the order total and are as follows: \$0.01 - \$50.00 is \$8.50; \$50.01 - \$100.00 is \$13.50; \$100.01 - \$250.00 is \$19.50; over \$250.00 is 8% of the order total					
Deviations Noted Please see the attached for deviations.					
Cherry Lake Publishing & Sleeping Bear Press (CBM LLC) 1750 Northway Drive, Ste. 101 North Mankato, MN 56003 www.cherrylakepublishing.com	Mary Randall Customer Service Representative customerservice@cherrylakepublishing.com	Ph: 866-918-3956 Fax: 866-489-6490	30% Off List Price for Educational Supplies	Business days: 5 Business Days without processing Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Other Catalogs 2017-2018 Cherry lake Publishing/Sleeping Bear Press Library Catalog					
Cielo Office Products 1408 E. Jasmine Ave. Ste. A McAllen, TX 78501 www.cielooffice.com	Eloy Olivarez eolivarez@cielooffice.com	Ph: 956-688-6001 Fax: 956-688-6012	0-65% for Educational Supplies 0-65% for Educational Equipment	Business days: 1-3 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
ClassroomProducts LLC 3741 Springfield Jamestown Rd Springfield, OH 45502 www.privacyshields.com	Ron Zerrer Co-Owner rzerrer@privacyshields.com	Ph: 800-315-0741 Fax: 937-342-1703	0% for Educational Supplies 0% for Educational Equipment	Business days: 3-4 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Constructive Playthings (US Toy Co., Inc.) 13201 Arrington Rd. Grandview, MO 64030 www.constructiveplaythings.com	Customer Service 800-448-4114 Customer Service Manager cp@constructiveplaythings.com	Ph: 800-448-4115 Fax: 816-761-9295	15% for Educational Supplies 15% for Educational Equipment	Business days: 7-10 business days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges Free UPS on orders of \$300 or more and free truck shipping on orders of \$750.00 or more.					
Vendor Reference Number 83FT300-2018-54					
Cool School, Inc. 1213 West Loop North, Suite 100 Houston, TX 77055 www.coolschool.com	Paula Ogg President pogg@coolschool.com	Ph: 800-364-1400 Fax: 713-812-9588	25% for Educational Supplies	Business days: 35 days Destination FOB LJISD: No Bid for Cash-Carry Prices: Yes	Yes
Deviations Noted Shipping and handling is tacked on to bid. It is \$.42/planner.					
Core Business Solutions 4014 N. Jackson Pharr, TX 78577	Baldomero Gonzalez Public Sector Manager publicsector@cbs-tx.com	Ph: 956-627-1500 Fax: 956-971-8357	0% for Educational Supplies See catalog for Educational Equipment	Business days: 2 weeks Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes

Cytek Media Systems, Inc. 126 NW Jackson St Topeka, KS 66603-3310 https://sites.google.com/site/cytekmediasy_stems/home	Steve Patton A/V Sales Specialist stave.patton@cytekmedia.com	Ph: 800-255-0064 Fax: 210-247-9689	Up to 40% for Educational Supplies Up to 40% for Educational Equipment	Business days: Normal delivery is 10 business days for in-stock items. Bid for Cash-Carry Prices: No	Yes
Freight Charges	On truck line items quantity, size, and weight determine freight charge. Some item might be able to ship by Fedex, UPS, or DHL.				
Vendor Reference Number	22529				
EAI Education (Eric Armin Inc) P.O. Box 7046 Oakland, NJ 07436 http://www.eaieducation.com/digitalcatalog	Barbara Ryniak Customer Service Manager info@eaieducation.com	Ph: 800-770-8010 Fax: 201-891-5689	15% with exceptions for Educational Supplies	Business days: 5-8 business days ARO Destination FOB LJISD: No	Yes
Other Catalogs	EAI K-12 Math Catalog & EAI Elementary Catalog are published in the Spring & Fall of each year. Discount applies to the current catalog pricing.				
Freight Charges	Shipping on orders over \$100 is Free; under \$100 add \$7 for shipping. ALL products from Texas Instruments, Sharp, Casio and Vernier; furniture, carpets, drop-shipped items, and storage are not eligible for free shipping and do not apply toward the \$100 minimum order. Standard shipping rates will apply to all excluded items.				
Deviations Noted	Catalog discount does not apply to all Texas Instruments, Sharp, Casio, Vernier, littleBits, Cubelets, Ozobots, Sphero, Makey Makey, Sam Labs, 5eBoards, Wonder Workshop and MyChron Timers, plus drop-shipped items, furniture, and select storage containers. Discount cannot be combined with any other coupons, sale prices, special offers, bids or quote pricing. Credit card payment is not accepted on calculators or Vernier products.				
EBSCO Information Services 110 Olmsted St Ste 100 Birmingham, AL 35242 www.ebsconet.com	Justice Bahrychuk Customer Service Representative jbahrychuk@ebSCO.com	Ph: 855-500-1711 Fax: 205-995-1613	2-18% discount on subscriptions based on the mix of titles ordered for Educational Supplies 0% for Educational Equipment	Business days: 45-60 days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Deviations Noted	EBSCO will provide sample copies at no cost, as allowed by publishers. If the publisher charges a fee for a sample copy, we will inform you of the cost and obtain your approval prior to purchasing the sample copy. Please note that EBSCO is not a representative of the publisher and does not receive, stock or mail the issues. Subscriptions are delivered directly from the publisher or their fulfillment center. The Library may cancel the contract at any time; however, the purchaser will be liable for charges for any subscriptions for which EBSCO has already paid the publisher.				
ECS Learning Systems PO Box 440 Bulverde, TX 78163-0440 http://www.ecslearningsystems.com/	Sam Barnes Chief Operating Officer customercare@ecslearningsystems.com	Ph: 800-688-3224 Fax: 877-688-3226	25% discount on STAAR Master items only for Educational Supplies 0% for Educational Equipment	Business days: 3-4 Business Days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges	Under \$55 add \$8.95, \$55.01 to \$500 add 16%, \$500.01 to \$2,000 add 12%, \$2,000.01 to \$5,000 add 10%, Over \$5,000 add 8%				
Edgenuity Inc. 8860 E. Chaparral Rd., Suite 100 Scottsdale, AZ 85250	Chris Cole Account Executive ar@edgenuity.com	Ph: 512-809-9984 Fax: 480-423-0213	0% for Educational Supplies 0% for Educational Equipment	Business days: 5-7 business days	Yes
Vendor Reference Number	Edgenuity Quote Number				
Deviations Noted	Please see attachment titled "Edgenuitys Price List - Exceptions - and Standard Terms & Conditions" for Edgenuity's requested deviations. Please see document for pricing options. Volume discounts apply.				
Education Galaxy LLC 2201 N Central Expressway Suite 121 Richardson, TX 75080 www.educationgalaxy.com	Jeremy Verret CEO info@educationgalaxy.com	Ph: 844-542-5299 Fax: 972-212-7298	0% for Educational Supplies 0% for Educational Equipment	Business days: 2 Bid for Cash-Carry Prices: No	Yes
EM Bilingual Education Consultant 3640 Calle Nortena Brownsville, TX 78526 www.aprendamosaleer.com	Evangelina Trevino and Maria Esther Garza Authors/Owners evangelinatrevino@yahoo.com / aprendam_osal@gmail.com	Ph: 956-266-1909/956-466-0391	0% for Educational Supplies 0% for Educational Equipment	Business days: 30 days Bid for Cash-Carry Prices: No	Yes
Other Catalogs	Aprendamos A Leer				
Freight Charges	8%				
Vendor Reference Number	23169				
Escue and Associates (Lektro, Inc.) 4309 River Ranch Circle Robstown, TX 78380 www.escuebooks.com	Greg Escue President greg@escuebooks.com	Ph: 800-676-2093 Fax: 800-301-4040	20-30% off List Price for Educational Supplies 0% for Educational Equipment	Business days: 30-45 Days ARO Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	Free Shipping				

Fisher Science Education (Fisher Scientific Company, LLC) 4500 Turnberry Dr Hanover Park, IL 60133 www.fisheredu.com	Customer Service fse.custserv@thermofisher.com	Ph: 800-955-1177 Fax: 800-955-0740	30% for Educational Supplies 30% for Educational Equipment	Business days: 3-5 days ARO Destination FOB LJISD: No	Yes
Other Catalogs Fisher Science Education 2018					
Freight Charges Free Shipping on orders over \$150.00 excluding live, hazardous and motor freight items. A \$15.00 haz mat, fee will be charged where applicable.					
Deviations Noted Discount is off of the Fisher Science Education 2018 catalog through 12/31/18. As of 1/1/19, discount will be off of the 2019 published list prices.					
Frog Publications, Inc. 11820 Uradco Pl., Ste 105 San Antonio, FL 33576 https://www.frog.com	Wendy Alli Operations Manager customerservice@frog.com	Ph: 800-777-3764 Fax: 352-588-0863 or 800-329-3764	0% for Educational Supplies 0% for Educational Equipment	Business days: 3-10 Business Days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Other Catalogs 2017/2018 Frog Publications catalog 0%					
Freight Charges \$7.00 for orders under \$60, Freight Prepaid & Added to Invoice. Free shipping on orders \$60 and over.					
Deviations Noted Multiple carriers are used for shipments. If a school purchases a small item, it will ship out via First Class Mail or Priority Mail since UPS charges can cost more than the item and/or invoice total itself. Freight shipments are usually shipped by truck, usually Old Dominion or R&L Carriers.					
Frog Street Press (Frog Street Press, Inc.) 800 Industrial Blvd. Ste 100 Grapevine, TX 76051 www.frogstreet.com	Shannon Baxter Customer Care Manager customerservice@frogstreet.com	Ph: 800-884-3764 Fax: 800-759-3828	0% for Educational Supplies 0% for Educational Equipment	Business days: Orders are typically shipped within 10 business days Destination FOB LJISD: No Bid for Cash-Carry Prices: Yes	Yes
Other Catalogs Catalogs are listed on the Frog Street website: www.frogstreet.com, Catalogs include the Sing and Read Catalog and Professional Learning Catalog.					
Freight Charges Shipping & Handling for orders over \$50 is 15%. There is a \$4.99 minimum charge for orders less than \$50 placed on our website. For all other orders, there is an \$8.00 minimum charge.					
Deviations Noted Claims for returns must be reported to customer service within 15 days of receipt. Upon reporting to customer service, you will be given a Return Authorization Form to complete. Please include the form when returning the materials. Returns must be unopened, in the original packaging and in perfect condition. All charges associated with returning materials, including shipping/handling, are the responsibility of the customer. A 25% restocking fee will be applied to all returns and deducted from the return amount. A credit will be issued to your account. Opened CD's & software may not be returned. Most orders are shipped within three business days after the order is received. Orders that are collections of products may require a little extra time as these are built when your order is placed. During our high volume season (March-September), your order may take longer to process. Please plan accordingly. Shipping carriers are determined by Frog Street Press. Our preferred shipper is UPS. The transit time for orders is under five days from Texas to anywhere in the US (with the exception of delays due to bad weather). Orders shipping to locations outside of the continental US may be shipped via USPS (Mail).					
Glendale Parade Store, LLC 192 Paris Ave. Northvale, NJ 07647-2016 www.paradestore.com	Michele Rios CSS customerservice@glendale.com	Ph: 800-653-5515 Fax: 800-555-9269	0% for Educational Supplies 0% for Educational Equipment	Business days: 3-5 for in stock items, 2-3 weeks for out of stock items. Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges Free shipping if ordering \$500.00 or more in merchandise. Please see shipping chart www.paradestore.com					
Hands-On Tasks Inc. (Richards Investments Inc.) 3410 Springbury LN Katy, TX 77494 www.handsontasks.com	Michael Solberg Director of Operations mds@handsontasks.com	Ph: 800-655-2078 Fax: 281-392-7380	0% for Educational Supplies 0% for Educational Equipment	Business days: 2 days on in-stock items; 2-4 weeks for non-stock items Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges 10% prepaid and added to invoice. Custom quoted discount for over \$5K					
Deviations Noted Shipping charges are 10% prepaid and added to invoice. Custom quote available for over \$5K.					
Hawthorne Educational Services, Inc. 800 Gray Oak Dr. Columbia, MO 65201 www.hawthorne-ed.com	Customer Service CSR orders@hawthorne-ed.com	Ph: 800-542-1673 Fax: 800-442-9509	0% for Educational Supplies 0% for Educational Equipment	Business days: 7-10 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Heinemann (Greenwood Publishing) 361 Hanover Street Portsmouth, NH 03801 www.heinemann.com	custserv@heinemann.com	Ph: 800-225-5800 Fax: 877-231-6980	0% for Educational Supplies 0% for Educational Equipment	Business days: 5 - 7 business days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges Shipping/freight is prepaid and added to invoice and is a percentage of total order - \$0-\$2,000=10%; \$2,000-\$10,000=9%; \$10,000-\$50,000=8.5%; \$50,000-\$100,000=8%; \$100,000-\$200,000=7%; over \$200,000=6%; minimum is \$7.00.					
Deviations Noted Our catalog and website reflect a 20% discount off list price.					

High End Advertising 2504 Santa Paula Mission, TX 78572 www.highendad.com	Katia Moya Owner kmoya@highendad.com	Ph: 956-600-7777	0% for Educational Supplies 0% it will depend on the item for Educational Equipment	Business days: 15 days Bid for Cash-Carry Prices: Yes	Yes
Freight Charges	It will depend on the item.				
Hudl (Agile Sports Technologies) 151 N. 8th Street Suite 250 Lincoln, NE 68508 www.hudl.com	Agile Sports Technologies, Inc. dba Hudl billing@hudl.com	Ph: 402-817-0060 Fax: 866-851-7148	0% for Educational Supplies 0% for Educational Equipment	Business days: 3-5 Business days	Yes
Vendor Reference Number	Please reference the name of the school and Invoice number that is being paid for.				
Indeco Sales (Indeco Sales, Inc.) 805 E. 4th Ave Belton, TX 76513 http://indecosales.com/	Martin Pena Territorial Sales Representative martin.pena@indecosales.com	Ph: 956-238-9107 Fax: 254-939-5546	50% - 60% percent discount from list price for Educational Supplies 50% - 60% percent discount from list price for Educational Equipment	Business days: 30-45 days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Other Catalogs	Wood Design, Artcobell, Maco Manufacturing, HON, Moore Co. Cherryman, JSI, Norva Nivel, Amtab etc...				
Vendor Reference Number	Martin Pena, II				
Kaplan Early Learning Company PO Box 609 1310 Lewisville-Clemmons Rd. Lewisville, NC 27023 www.kaplanco.com	Order Placement Department info@kaplanco.com	Ph: 800-334-2014 Fax: 800-452-7526	15% for Educational Supplies 15% for Educational Equipment	Business days: 10 Days ARO for in-stock item. 2-6 weeks for dropship items. 30 Days for backordered items. Destination FOB LJISD: Yes	Yes
Other Catalogs	The Early Childhood Edition - 15% Kaplan Elementary - 15% Infant/Toddler - 15%				
Freight Charges	Free UPS shipping on orders of \$300 or more. Truck items are excluded from shipping offer.				
Vendor Reference Number	652				
Deviations Noted	Discount will be applied to catalog/web pricing in effect at time order is placed. Our offer is not valid with any other sales offers, bids, quotes, coupons or discounts. "All About ECERS-R", "All About ITERS-R", professional development, Tot Tree (#96616), Gaggle Buggy (#26792), laminators & accessories, and Lego products. Shipping Exclusions: Excludes Next Day Air, 2nd Day Air, and K-Truck delivery services.				
Learning Zone (Kimco Educational Products Inc.) 10531 Gulfdale San Antonio, TX 78216 www.learningzonecatalog.com	Brenda Hwang Bid Coordinator learningzoneinfo@yahoo.com	Ph: 210-341-4373 Fax: 210-341-8760	10% for Educational Supplies 10% for Educational Equipment	Business days: 7 to 21 Business days Bid for Cash-Carry Prices: Yes	Yes
Other Catalogs	www.learningzonecatalog.com Learning Zone 2017-2018				
Freight Charges	Free Shipping on orders of \$150.00 or more not consisting of furniture, equipment, rugs & carpets. Orders under \$150 not consisting of furniture, equipment, rugs & carpets will be charged a min \$9.00 for shipping. Shipping charges always apply to furniture, equipment, rugs & carpets orders. Call for quote.				
Deviations Noted	Sale items, clearance items, testing materials & books, assessment materials & books & STAAR materials & books are not subject to discount.				
Learning ZoneXpress (Learning ZoneXpress, Inc.) 667 E Vine St Owatonna, MN 55060 www.learningzonexpress.com	Customer Care customercare@learningzonexpress.com	Ph: 888-455-7003 Fax: 507-455-3380	10% for Educational Supplies 10% for Educational Equipment	Business days: 5-7 days if items are in stock Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	8% Shipping and Handling added to order total				
Lectorum Publications, Inc. 205 Chubb Avenue Lyndhurst, NJ 07071 www.lectorum.com	Gladys Ochoa Customer Services Manager www.gochoa@lectorum.com	Ph: 800-345-5946 ext 2226 Fax: 877-532-8676	0% for Educational Supplies	Business days: Delivery Time - In stock items are ship within 8 days. Out of stock items: Domestic: ship within 10-12 days - Foreign: Ship within 6-8 Weeks Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes

Freight Charges	Shipping Charges \$10.00 on orders up to \$99.99 net. 10.5% on orders from \$100.00 to \$1,999.99 net. 9.5% on orders from \$2,000.00 to \$4,999.99 net. Orders in excess of \$5,000.00 net are shipped free of charge if sent to one location.				
Deviations Noted	The 20% discount we offer to schools is firm for the contract period and it is already reflected in our 2018 catalog. Publisher's list prices are subject to change, if so, changes will be reflected in our 2019 catalog prices. All books are guaranteed and may be returned for full credit (not applicable to processed books). Returns must be made within 30 days of receipt of shipment in sealable condition, unmarked, uncirculated and accompanied by a copy of our return authorization. Statement of Warranty. We offer a 12 months warranty for our PREBOUND titles only. They are manufactured to the standards of the Library Binding Institute Standards.				
LEGO Education (LEGO Brand Retail) 501 Boylston Street, 4103 Boston, MA 02116 www.legoeducation.us	Betty Justus Regional Account Manager Betty.Justus@LEGO.com Cell 214-244-5209	Ph: 800-350-8035 Fax: 360-365-9203	2% for Educational Supplies 2% for Educational Equipment	Business days: 7-10 Days upon receipt of PO Bid for Cash-Carry Prices: No	Yes
Other Catalogs	2%				
Freight Charges	Shipping charges will be waived on all orders over \$450				
LightSail Education 115 Broadway 13th Floor New York, NY 10006 www.lightsailed.com	Mike Bleiwas Customer Manager mike@lightsailed.com	Ph: 607-414-0043	0% for Educational Supplies 0% for Educational Equipment	Business days:	Yes
Deviations Noted	LightSail is a SaaS (Software as a Service) digital literacy platform - no shipping is required. There is a processing period to provide student/teacher usernames and passwords, which will not exceed five business days (as required by the terms & conditions outlined in this bid). If La Joya ISD decides to request a visit by an instructional coach to aid teachers and technology leaders with program implementation, the full implementation typically takes less than two weeks.				
Lone Star Learning (Lone Star Learning Sales & Marketing, Inc.) P.O. Box 6606 Lubbock, TX 79493 LoneStarLearning.com	Gala Bohannon Director of Customer Service sales@lonestarlearning.com	Ph: 800-575-1424 Fax: 800-281-1407	0% for Educational Supplies	Business days: 10 max Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	12% (\$10 min)				
Magazine Subscriptions PTP 2707 Princeton Dr Austin, TX 78741 www.magazinesptp.com	Melvin Clearman IT Specialist mag.subscript.ptp@att.net	Ph: 800-733-5470 Fax: 512-442-5253	30% for Educational Supplies 0% for Educational Equipment	Business days: 60 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Other Catalogs	Magazines 0/15/30%				
Deviations Noted	30-90 days delivery after receipt of purchase order depending on the magazine				
Marco Products, Inc. P.O. Box 686 Hatfield, PA 19440 www.marcoproducts.com	Kathy Crocco Bid Manager sales@marcoproducts.com	Ph: 800-448-2197 Fax: 215-956-9041	Varies - please see deviations for Educational Supplies 0% for Educational Equipment	Business days: 5-7 business days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges	Shipping costs are prepaid and added. Please see attached shipping breakdown sheet.				
Deviations Noted	Discounts for orders over \$500.00 to \$749.00 - 5%, orders \$750.00 to \$999.99 - 10%, orders \$1000.00 and up 15%.				
Mardel Inc. 7727 SW 44th St. Oklahoma City, OK 73179 www.mardel.com/schools	Purchase Order Clerk 4057451302 www.mardel.com/schools	Ph: 405-745-1111 Fax: customer.service@mardel.com	0% for Educational Supplies 0% for Educational Equipment	Business days: 5-7 Destination FOB LJISD: Yes	Yes
Freight Charges	\$0-24.99 = \$5.99, \$25-74.99 = \$7.99, \$75+ = Free Shipping				
Math Teachers Press, Inc. 4850 Park Glen Road Minneapolis, MN 55416 http://www.movingwithmath.com/ virtual-catalog/	Le Ann Schommer Accountant accounting@movingwithmath.com	Ph: 800-852-2435 Fax: 952-546-7502	0% for Educational Supplies 0% for Educational Equipment	Business days: Goods are delivered within approximately 30 days of order when requested products are in stock. Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Freight Charges	Shipping is charged to buyer at \$10 per order or 10% of total order cost, whichever is greater. Expedited shipping options are available at-cost.				
MathWarm-Ups.com (Baker & Petsche Publishing LLC) 45 Meandering Way Round Rock, TX 78664	Renee A Petsche CFO/ Partner sales@matharm-ups.com	Ph: 877-310-2257 Fax: 512-310-2267	0% for Educational Supplies 0% for Educational Equipment	Business days: USPS Priority mail 2-3 days Destination FOB LJISD: Yes	Yes

Medixsoft Inc 809 Office Park Circle Ste 200 Lewisville, TX 75057 www.medixsoft.com	Rodolfo Hernandez Sales Director rhernandez@medixsoft.com	Ph: 214-504-4896	Discount varies for Educational Supplies Discount varies for Educational Equipment	Business days:Varies per needs.	Yes
Midwest Technology Products (Midwest Shop Supplies Inc) P.O. Box 3717 Sioux City, IA 51102-3717 www.midwesttechnology.com	Sarah Cruz Sales Associate orders@midwesttechnology.com	Ph: 800-831-5904 Fax: 800-285-7054	5% for Educational Supplies 5% for Educational Equipment	Business days: 10-20 Destination FOB LJISD: Yes	Yes
Vendor Reference Number		DISC CUST 21177			
Monster Technology, LLC 15342 Hawthorne Blvd #302 Lawndale, CA 90260 https://www.shopmonstertechnology.com	Ryan Fedor Account Executive RyanFedor@monstertechnology.net	Ph: 877-227-0142 ext 313 Fax: 424-645-0741	0% for Educational Supplies 0% for Educational Equipment	Business days: 1-4 days on Toner 1-6 days on Lamps and equipment Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Deviations Noted		Prices are already discounted 30-40% below large office product stores.			
Music in Motion 1601 E. Plano Pkwy, Suite 100 Plano, TX 75074 www.musicmotion.com	Customer Service Dept orders@musicmotion.com	Ph: 800-445-0649 Fax: 866-943-8906	0% for Educational Supplies 0% for Educational Equipment	Business days: 7-10 Business days ARO for In-Stock items Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Vendor Reference Number		CRM# 1642			
Deviations Noted		Free shipping and handling does not apply to heavy, oversized, or drop ship items, see information sheet to view rates. Bid number must be referenced on purchase orders and quote requests to receive bid discount \$25.00 minimum for purchase orders			
myON, LLC 6625 West 78th Street Suite 220 Bloomington, MN 55439 www.myon.com	Erin Berleq Order Management orders@myon.com	Ph: 800-864-3899 Fax: 888-320-7496	5% for Educational Supplies 0% for Educational Equipment		Yes
Deviations Noted		5% discount applicable to myON reader and myON books only. Add on publisher and services cannot be discounted. Baseline pricing has been provided based on 1 site, 1 year subscriptions. Additional volume discounts are available in a variety of options, including multi-site and multi-year subscriptions. Volume price quotes can be obtained through the local sales representatives, regional managers and customer service.			
National Educational Systems, Inc. 6333 De Zavala Rd., Ste. 106 San Antonio, TX 78249 www.shopnes.com	Sylvia Cantu Administrator sylviacantu@shopnes.com	Ph: 800-231-4380 Fax: 210-699-4674	5% for Educational Supplies 5% for Educational Equipment	Business days:15-30 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Other Catalogs		NES Educational Materials 2018 Catalog			
Freight Charges		Free standard shipping for orders over \$800 (*not including furniture or freight items) delivered within the United States. If order is under \$800, we'll add 15% of your merchandise total for shipping, with a minimum charge of \$9.95 *When weight and/or UPS or FEDEX is indicated for a product, additional shipping charges may apply, please call for confirmation. Also, when truck symbol is indicated for a product, actual shipping charges will apply, please call for a quote.			
Deviations Noted		Discount Exclusions: Excludes Furniture, Playground Equipment (outdoor play), and Strollers (call for quotes) Return authorization required for all returns; please provide purchase order or invoice number when making request. A restocking fee may apply. All products being returned must be in their original packaging and in re-sellable condition. Handling procedures for defective supplies: Claim must be made within 10 days of receiving shipment. Non-receipt, Shipment Shortages or Misships: Claim must be made within 10 days of receiving shipment.			
NCES, Inc. 1904 East 123rd St. Olathe, KS 66061 www.ncescatalog.com	Chris Jacksom CEO info@ncescatalog.com	Ph: 800-445-5653 Fax: 800-251-9349	0% for Educational Supplies 0% for Educational Equipment	Business days: 7-10 days	Yes
Other Catalogs		Compact General Catalog, Kids Education Catalog, Disease-Based Catalog, Diabetes Education Catalog			
Freight Charges		% is based on total dollars: under \$100 - \$10.50, \$100-\$200 - 10%, \$200-\$500 - 7%, over \$500 - 5%			

NCS Pearson, Inc., through its Clinical Assessment business (NCS Pearson, Inc.) PO Box 599700 San Antonio, TX 78259 Pricing for the Clinical and Classroom Assessment Product business may be found at our website: http://www.pearsonassessments.com	Inbound Sales and Customer Support	Ph: Clinical: 800-627-7271 Classroom: 800-328-5999 Fax: 800-232-1223	0% for Educational Supplies 0% for Educational Equipment	Business days: 10-15 business days ARO Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	Clinical Assessment: Standard shipping charges is calculated according to the order size and added to the invoice. Order Size: <\$500 = 6% (min. \$10); \$500 to \$2499= 5%; \$2500+ = 4%. Classroom Assessment: Educational Shipping charges is 8.5% of total order.				
Deviations Noted	Please review the attached document 'Pearson's Clarifications and Conditions' incorporated by reference, for details regarding any deviations. Please use the new online "Customer Support Form" to submit purchase orders, questions and other inquiries at the following link: https://support.pearson.com/getsupport/s/ClinicalProductSupportForm .				
Office Depot, Inc. 605 S. Expressway 83 Harlingen, TX 78550 www.business.officedepot.com	Leslie Garza Business Development Manager leslie.garza@officedepot.com	Ph: 561-438-4800 Fax: 956-223-4019	0-85% per TCPN for Educational Supplies 0-85% per TCPN for Educational Equipment	Business days: For items in stock, next business day delivery is standard. Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Other Catalogs	0-85% per TCPN				
Vendor Reference Number	27098476				
Deviations Noted	Office Depot's response is contingent upon La Joya ISD's acceptance of pricing, terms and conditions as set forth in the TCPN Master Agreement.				
Okapi Educational Publishing, Inc. 42381 Rio Nedo Temecula, CA 92590 www.myokapi.com	Sarah Wright Customer Service Director info@myokapi.com	Ph: 866-652-7436 Fax: 800-481-5499	0% for Educational Supplies 0% for Educational Equipment	Business days: 10 business days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Freight Charges	There is a sliding scale available for review in back of catalog				
Oriental Trading Company (OTC Direct, Inc.) 4206 S. 108 St. Omaha, NE 68137 www.orientaltrading.com	Customer Service orders@oriental.com	Ph: 800-228-0475 Fax: 800-327-8904	5% for Educational Supplies 5% for Educational Equipment	Business days: 5-7 business days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Other Catalogs	Main, Education, Crafts, Hands on Fun and Seasonal				
Freight Charges	Free standard delivery on orders over \$150.00. Please refer to the attached shipping chart.				
Vendor Reference Number	#1976179				
Deviations Noted	Please refer to the attached deviations document				
ORIGO Education, Inc. P.O. Box 369 St. Charles, MO 63302 www.origoeducation.com/products	Cori Read Resource Advisor orders@origomath.com	Ph: 888-674-4601 Fax: 888-674-4604	0% for Educational Supplies 0% for Educational Equipment	Business days: 3-5 business days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges	Freight is 10% of the print product cost added separately to the invoice. Stepping Stones products ship free of charge as a part of Proclamation 2014. Shipping is not included in the purchase price but added at invoice time.				
Pearson (NCS Pearson, Inc.) 2510 N. Dodge Street Iowa City, IA 52245	Luis Dovalina Account General Manager luis.dovalina@pearson.com or k12oasis.pearson.com	Ph: 800-848-9500 Fax: 877-260-2530	0% for Educational Supplies 0% for Educational Equipment	Business days: Approx 30-45 days after receipt of order. Novels from the literature library may take up to 90 days based on availability. Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Other Catalogs	www.pearsonschool.com/k12catalogs includes all Pearson catalogs. We have TX specific versions of many products.				
Freight Charges	To ensure prompt delivery of your books, we suggest that you place orders as early as possible. Transportation charges are paid by the buyer, and it is suggested that you request rush shipment only when speed is essential. All orders are subject to a minimum handling charge. This charge will appear on your invoice and is calculated based on the size of your order. State and local taxes will be added where they apply. All domestic orders are subject to approximately 8-10% combined shipping and handling charge.				
Deviations Noted	Please see response attachments.				

Pearson Online & Blended Learning 1001 Fleet Street 5th Floor Baltimore, MD 21202 https://www.pearson.com/content/dam/one-dot-com/one-dot-com/us/en/higher-ed/en/pdfs/GPCourseCatalog2017-2018.pdf	Rhiannon Menshew Regional Manager of Online & Blended Learning rhiannon.menshew@pearson.com	Ph: 409-622-0014 Fax: 443-529-1200	0% for Educational Supplies 0% for Educational Equipment	Business days: 10	Yes
Deviations Noted					
Pearson agrees to provide the District with a thirty (30) days' notice of cancellation if non-renewal occurs during the agreement period. To avoid unnecessary disruption to the enrolled students, OBL proposes that any notice issued for termination for convenience shall not take effect until the end of the academic year in which such notice is issued, unless otherwise agreed by the parties. OBL agrees that District may terminate any resulting contract for default; however, OBL requests a cure period of thirty (30) days for OBL to remedy such default. In addition, termination for breach should only follow an uncured material breach.					
Peoples Education, Inc 299 Market St. Suite 240 Saddle Brook, NJ 07663 MasteryEducation.com	Barbara Dexter Customer Service Manager bdexter@masteryeducation.com	Ph: 800-822-1080 Fax: 201-712-0045	0% for Educational Supplies	Business days: Digital: 7-72 hours; Print: 7-14 business days of items in stock Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges					
Shipping is additional. Current shipping charges: Orders under \$259 there is a minimum shipping charge of \$25. Orders between \$259.01 to \$999.99 shipping will be charged at 10%. Orders over \$1000 shipping will be charged at 8%. If drop ships are requested – please add an additional 4% to shipping. Effective 6-1-18 new shipping charges: \$25.00 minimum for orders up to \$259.99 10% for orders over \$260.00 If drop ships are requested – please add an additional 4% to shipping.					
Deviations Noted					
Rush delivery fees will be charged to the district. For digital product: 7-72 hours. Professional Development training is additional and available with the purchase of Measuring Up Live 2.0 digital products. Measuring Up Program and Professional Development Overview Professional Development Module: Creating Meaningful Assessments Professional Development Module: Differentiating Instruction Professional Development Module: Data to Drive Instruction Minimum quantity purchase of Measuring Up Live 2.0 digital = 31 licenses per subject / per grade Minimum quantity purchase of print student editions = 30 minimum order per subject / per grade. Orders can be placed through your sales rep or faxed to 201-712-0045, e-mailed to Barbara Dexter: bdexter@masteryeducation.com by phone. Payment terms net 30; All requests for exchange of damaged goods must be called in to customer service for authorization at 800-822-1080 x208 with proof of receipt. Unopened packages in salable condition may be returned for credit (less S&H) within 30 days of shipment. Kits must be returned in entirety for credit. No partial credits will be issued.					
QEP Professional Books (QEP, Inc.) 3273 Independence Pkwy Plano, TX 75075 www.qepbooks.com	Catherine McGough President qeporders@qepbooks.com	Ph: 800-323-6787 Fax: 972-964-2104	0-35% for Educational Supplies	Business days: 2-10 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Other Catalogs					
www.qepbooks.com					
Deviations Noted					
Discounts range from 0 - 35% based on publisher and quantity. Our average discount is 25%. QEP website (www.qepbooks.com) displays our standard discounts on our bestselling books and DVDs from over 40 publishers. For best pricing contact QEP at qeporders@qepbooks.com or 800-323-6787 for a written price quote. Special order books may not qualify for discount. Price subject to change as determined by publishers. Discounts remain the same for the duration of the contract. With approval, books from the QEP may be returned or exchanged within 45 days of purchase. A 5% restocking fee (amount based on \$ value returned) applies provided books are in resalable condition. District pays for return shipping. Special orders books and DVD's may not be returned or exchanged. Shortages and damages must be reported within 10 days of receipt of order. Minimum shipping \$7.00; orders over \$100 add 9%. Free Shipping/Handling on orders over \$5000. Special order books may require additional shipping charges. To receive delivery tracking information for your PO, please provide recipients email address.					
Really Good Stuff 448 Pepper St Monroe, CT 06468 www.reallygoodstuff.com	Customer Service Purchase Orders purchaseorders@reallygoodstuff.com	Ph: 800-366-1920 Fax: 203-268-1796	3% for Educational Supplies 3% for Educational Equipment	Business days: Instock: 7-10 business days. Drop ship: 1-4 weeks Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Vendor Reference Number					
1532221					
Deviations Noted					
The 3% discount will be off our regular pricing (merchandise total). Discounts cannot be combined with other Really Good Stuff promotional offers and/or coupons. Email purchase orders to purchaseorders@reallygoodstuff.com or fax to 203-268-1796. Really Good Stuff will take back any product at any time and for any reason. We will promptly replace the item or refund your money (less shipping and processing). If your item is damaged or defective, or if you change your mind, please call our Customer Service Department for instructions. All products must be in their original condition. A copy of the original packing list or invoice must accompany the product. Prices do not include shipping and handling charges. Prices are as stated in our catalog or website with shipping and handling charges added to the subtotal of each order. Shipping charges are calculated by the discounted item amount. https://www.reallygoodstuff.com/shipping-info/a/customer_service_shipping_info/					
Reasoning Mind, Inc. 2000 Bering Dr., Suite 300 Houston, TX 77057 https://www.reasoningmind.org	Louis Moser Senior Partnership Manager LMoser@reasoningmind.org	Ph: 832-255-2906 Fax: 281-200-0416	See Deviations for Educational Supplies 0% for Educational Equipment	Business days: 5	Yes
Deviations Noted					
Discounts from list prices will vary based on the number of schools that are included in the purchase of our program. If at least 25% of district's elementary and/or middle schools are included in the purchase for a given school year, student and site license prices will be reduced by 5%. If at least 50% of district's elementary and/or middle schools are included in the purchase for a given school year, student and site license prices will be reduced by 10%. It should be noted that the purchase of site licenses typically leads to a lower price per student than the purchase of individual student licenses.					
Rourke Educational Media, LLC (Rourke Publishing, LLC) P.O. Box 643328 Vero Beach, FL 32964 www.rourkeeducationalmedia.com	Tonya, Sabrina or Deborah Customer Service - Order Entry customerservice@rourkeeducationalmedia.com	Ph: 800-394-7055 Fax: 888-355-6622	0% for Educational Supplies	Business days: 7-10 days after receipt of the order Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges					
8% shipping on all classroom collections and paperbacks					
Deviations Noted					
Catalog price is already discounted					

S & S Worldwide, Inc. 75 Mill Street Colchester, CT 06415 www.ssw.com	Order Entry Department Order Entry Associate orders@ssww.com	Ph: 800-937-3482 Fax: 800-566-6678	20% for Educational Supplies 20% for Educational Equipment	Business days: 30 Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Deviations Noted					
The discount will apply to the catalog current at the time of order placement; catalogs are printed annually by calendar year (January-December). The discount is off of the list price; it will not apply to sale prices, special promotions, quantity breaks, or internet sales or specials and cannot be combined with offer codes. S&S Worldwide does not provide installations, assembly, or removal of debris. Restocking fees up to 20% may apply to dropship items if returned; fees vary by manufacturer. S&S Worldwide must be contacted prior to returning a dropship product so that we can arrange for the return with the manufacturer. The District will be eligible for free standard ground shipping on all orders. Items labeled FOB/Dropship or "not available for free freight," are not eligible for free shipping. Freight charges for items not eligible for free freight will be prepaid and added to the invoice. If the District plans to order item(s) noted as Dropship or "not available for free freight" please contact us for a freight quote at the time of order. The discount does not apply to freight charges. Orders requiring a truck for delivery do not include unloading and/or inside delivery and liftgate services. If these services are required, please contact our customer service department at 800-243-9232 for a quote at the time of order placement. All orders shipping by common carrier (UPS, Fed EX, USPS) include inside delivery to the ground floor. Payment terms are net 30 days.					
Santillana USA Publishing Co., Inc. 2023 N.W. 84th Avenue Doral, FL 33165 www.santillanausa.com	Customer Service customerservice@santillanausa.com	Ph: 800-245-8584 Fax: 888-248-9518	0% for Educational Supplies	Business days: 7-10 days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges					
9% of the total of the order.					
Scholastic, Inc 90 Old Sherman Turnpike Danbury, CT 06810 www.scholastic.com/home/	Elizabeth Stamper Local Account Executive EStamper@scholastic.com	Ph: 800-724-6527 Fax: 800-560-6815	Scholastic Inc. wishes to submit two catalogs for this bid. The 2017-2018 Scholastic Education Catalog at a 25% Discount off list price. Discounts do not apply to Guided Reading Short Reads Digital (pages 37 and 72 of the Education Catalog) nor Classroom Magazines. We also wish to submit the 2018 Teacher Resources Catalog at a 25% off catalog price. See Discount Schedule attached for additional information. for Educational Supplies	Business days: 7-10 Business Days Destination FOB LJISD: Yes	Yes
Freight Charges					
Free shipping is offered on individual paperback books and many collections. See attached Discount Schedule for details as some items require a 9% shipping fee after discounts are applied. There is a 10% shipping and handling fee for Classroom Magazines based on the cost of your order. Shipping is not included in the catalog prices.					
Deviations Noted					
From time-to-time a book will become unavailable within a collection. Another book appropriate to the collection will be automatically substituted. The price and quality of the collection will not change. Individual paperback titles that become unavailable will not be substituted unless specifically requested on the purchase order. Inside delivery is defined as taking the shipment over the threshold of the location. It does not include breaking down the pallet, removing packaging materials, or taking the shipment to a specific room or floor.					
School Mate (Morris Printing Group, Inc.) P.O. Box 2110 Kearney, NE 68848 www.schoolmate.com	Cari Greenough Customer Service Manager planner@schoolmate.com	Ph: 800-516-8339 Fax: 800-570-1767	0% for Educational Supplies 0% for Educational Equipment	Business days: 10-40 business days ARO Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges					
Shipping for student planners is charged at \$0.35 per planner, and shipping for folders is free.					
Deviations Noted					
Please refer to School Mate bid cover letter, as well as planner and folder catalog terms and conditions for all ordering details.					
School Outfitters (Schoolhouse Outfitters LLC) 3736 Regent Ave Cincinnati, OH 45212 www.schooloutfitters.com	Sales Department Sales Representative sales@schooloutfitters.com	Ph: 800-260-2776 Fax: 800-494-1036	We are offering a 2% discount off of our already discounted website prices: www.schooloutfitters.com for Educational Supplies	Business days: Varies by item and manufacturer. Destination FOB LJISD: No	Yes
Freight Charges					
Shipping will be added to each order as a separate line item and will vary by item and manufacturer. Inside delivery, lift gate, installation, assembly, and removal of debris services are available for an additional charge upon request. Delivery times may vary by item and manufacturer and all items will drop ship from the manufacture. Some items are made to order and their delivery time will be clearly communicated at the time of order.					
Deviations Noted					
Volume discounts are available – call for a quote! Restock fees vary my manufacturers, in some cases, you will need to pay a restocking fee of 15-30%.					
School Specialty Inc. W6316 Design Drive Greenville, WI 54942 www.epsbooks.com	Customer Care customerservice.eps@schoolspecialty.com	Ph: 800-225-5750 Fax: 888-440-2665	0% for Educational Supplies 0% for Educational Equipment	Business days: 7-10 ARO Destination FOB LJISD: No	Yes
Other Catalogs					
Educators Publishing Service (EPS)					
Freight Charges					
Prefix 9 & 5 \$5 Minimum or 12% charge based on NET subtotal, Prefix 6 \$99 minimum or 15% charge based on NET subtotal					
Vendor Reference Number					
7787184252					

Sirius Education Solutions (Sirius Education Solutions LLC) 1108 Lavaca Street, Suite 110-197 Austin, TX 78701 www.siriuseducationsolutions.com	Susan Bernal Administrative Assistant and Customer Support orders@siriuseducationsolutions.com	Ph: 800-942-1379 Fax: 844-684-6183	0% for Educational Supplies 0% for Educational Equipment	Business days: 2 to 5 estimated Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
SmartSchool Systems 1701 Northpark Drive Suite 12 Kingwood, TX 77339 www.smartschoolsystems.com	David Walling President info@smartschoolsystems.com	Ph: 281-312-1297 Toll Free# 866-722-2051 Fax: 866-216-2967	0% for Educational Supplies 0% for Educational Equipment	Business days: ARO 30. However, most orders are shipped and delivered within days of receipt of the PO. Destination FOB LJISD: Yes	Yes
Freight Charges	Shipping is free on all orders over \$99. Orders less than \$100 have a \$15 shipping charge.				
Steps To Literacy, LLC. P.O. Box 6737 Bridgewater, NJ 08807 Stepstoliteracy.com	Steve Dvorak Account Manager Sales@stepstoliteracy.com	Ph: 800-895-2804 Fax: 866-560-8699	25% for Educational Supplies 25% for Educational Equipment	Business days: 14 Destination FOB LJISD: Yes	Yes
Freight Charges	Free Shipping				
Super Duper Publications (Super Duper Inc.) 5201 Pelham Road GreenVille, SC 29615-5723 www.superduperinc.com	Customer Help Department e-purchaseorders@superduperinc.com	Ph: 800-277-8737 Fax: 800-987-7379	0% for Educational Supplies 0% for Educational Equipment	Business days: 5-12 Business Days Destination FOB LJISD: Yes	Yes
Freight Charges	Orders with a product total of \$75.00 and over = FREE standard shipping. Product total under \$75.00 = \$7.50 standard shipping charge. Expedited orders = actual cost of shipping.				
Vendor Reference Number	Z201854				
Deviations Noted	The current SD2018 catalog's prices will be in effect until the 2019 catalog is issued (usually in January). Our full line catalog is issued once each year and the new prices will prevail. Discounts are offered periodically on www.superduperinc.com. A PO submitted via our website is eligible for any web promotion/special. Please note that phone orders, as well as faxed/emailed/mailed purchase orders will not qualify for any web discounts. These offers, only available on the web, cannot be combined or redeemed with any other promotions/discounts. For your convenience, our merchandise information and prices are available for review on our website or by electronic catalog at www.superduperinc.com.				
Teacher Heaven, Inc. 4211 S. Lamar Blvd., Ste B-2 Austin, TX 78704 www.teacherheaven.com	Karen Walker Order Dept orders@teacherheaven.com	Ph: 512-693-0668 Fax: 512-693-0465	10% for Educational Supplies 10% for Educational Equipment	Business days: Standard delivery is within 14 days, but may be delayed if merchandise is on backorder from our vendor and/or warehouse. Destination FOB LJISD: No Bid for Cash-Carry Prices: Yes	Yes
Freight Charges	Shipping charges will apply to all delivered merchandise. 12% of total purchase, minimum \$10.95. Oversized, overweight orders are subject to additional charges based on size and weight. If UPS rates differ from the above approximate shipping rates, your account will be adjusted to reflect the appropriate UPS shipping charges.				
Deviations Noted	Prices are guaranteed for 90 days. If a manufacturer price change occurs on the item(s) ordered after the initial 90 days, your invoice will reflect those changes be it up or down. Our website will always maintain current prices and discount applies to all items on website and in-stores. Standard delivery is within 14 days, but may be delayed if the merchandise is on backorder from our vendor and/or warehouse. In these cases, you will be notified to ask how you would like for us to proceed. Backordered item(s) can be cancelled or the shipment can be held until complete, although this may also delay shipment. A 20% restocking fee will apply to any returned merchandise, unless product has a manufacturer defect. In this case, we will promptly exchange the items. Return authorization is required for all returns; please provide invoice# or purchase order# when making request to orders@teacherheaven.com. All product being returned must be in its original packaging and in saleable condition. Books must be returned to us within ten days of the date of receipt and must be in re-sellable condition. No marks on pages, no creases on spine or front/back cover. All STAAR workbook sales are final.				
Texas Educational Solutions (Educational Software Solutions of Texas) 305 Rolling Green Drive Austin, TX 78734 www.txedsol.com	Karen Chase Executive Manager TESManager@txedsol.com	Ph: 866-236-2466 Fax: 866-789-8949	0% for Educational Supplies 0% for Educational Equipment	Business days: 3 to 5 business days Destination FOB LJISD: Yes	Yes
Other Catalogs	0% Discount; Volume Discounts Apply, Please see attached pricing catalog.				
The Library Store, Inc. 301 E. South Street Tremont, IL 61568 www.thelibrarystore.com	Customer Care customercare@thelibrarystore.com	Ph: 800-548-7204 Fax: 800-320-7706	25% off MSRP for Educational Supplies 25% off MSRP for Educational Equipment	Business days: 3-5 Business Days	Yes
Other Catalogs	TLS Main Book 2018				
Vendor Reference Number	Bid Code: TXLAJOYA				

The Markerboard People 1611 N Grand River Ave Lansing, MI 48906 www.dryerase.com	Jason Lightner Ace'ts Specialist feedback@dryerase.com	Ph: 800-379-3727 Fax: 888-379-3727	0% for Educational Supplies 0% for Educational Equipment	Business days: 5-7 Business Days Destination FOB LJISD: Yes	Yes
Freight Charges	Free S&H on orders over \$99.00. Please add \$9.95 for orders less than \$99.00.				
The Master Teacher (The Master Teacher, Inc.) P.O. Box 1207 Manhattan, KS 66505-1207 www.masterteacher.com or https://issuu.com/themasterteacher/docs/p d_cat_0118_ecatalog? e=19322333/57323110	Brenda Richards Account Representative orders@masterteacher.com	Ph: 800-669-9633 Fax: 800-669-1132	5% for Educational Supplies	Business days: 3-5 Business Days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges	Shipping is prepaid and added to invoice. Our S&H is offered on a sliding scale based on the amount of the order. S&H apply to every product order. Shipping charges are subject to change.				
Vendor Reference Number	LAJOYAISD-PD				
Deviations Noted	Must reference promo code LAJOYAISD-PD prior to placing order. Cannot be combined with any other offer. Products not eligible for discount: weCLIMB; Consulting/Professional Development Days; Top 20 Curriculum; Top 20 Journals; Top 20 Books. Samples are provided at company's discretion.				
Visible Body (Argosy Publishing) 109 Oak St. Ste 203 Newton, MA 02464-1493 https://www.visiblebody.com/ teaching-anatomy/high-school	Mary Ness K12 Channel Director mary.ness@visiblebody.com	Ph: 801-944-7127 Fax: 617-527-3335	5% for Educational Supplies 0% for Educational Equipment	Business days: 15 days	Yes
Deviations Noted	Pricing is based on number of students, choice of program and delivery method and can vary depending on volume of purchase. Individual quotes are prepared, and available discounts and promotions are applied at time of pricing.				
Vorenkamp Educational Consulting LLC 1147 Oak Harbor Dr Morgan City, LA 70380 www.mathspace.co	Donna Vorenkamp dvorenkamp@mathspace.co	Ph: 718-510-2582 Fax: 888-556-3352	10% for Educational Supplies 10% for Educational Equipment	Business days: 2 Bid for Cash-Carry Prices: No	Yes
VWR International, LLC d/b/a Sargent Welch PO Box 92912 5100 West Henrietta Road Rochester, NY 14692-9012 www.sargentwelch@vwr.com	Customer Service sargentwelchs@vwr.com	Ph: 800-727-4368 Fax: 800-676-2540	33% for Educational Supplies 33% for Educational Equipment	Business days: 7-10 Days ARO Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Other Catalogs	2018 Sargent Welch Catalog				
Freight Charges	F.O.B Destination. La Joya Independent School District will have free ground shipping on all orders. Free ground shipping excludes overnight shipments, motor freight and live materials. Hazardous surcharges will be charged one (1) flat fee of \$27.50 per order, per shipping location.				
Vendor Reference Number	Account Number 80271539				
Wards Science (VWR International, LLC) PO Box 92910 Rochester, NY 14692-9012 www.wardsci.com	Customer Service wardses@vwr.com	Ph: 800-962-2660 Fax: 800-635-8439	15% for Educational Supplies 15% for Educational Equipment	Business days: 7-10 Days ARO Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Other Catalogs	2018 Ward's Science Catalog				
Freight Charges	F.O.B Destination. La Joya Independent School District will have free ground shipping on all orders. Free ground shipping excludes overnight shipments, motor freight and live materials. Hazardous surcharges will be charged one (1) flat fee of \$27.50 per order, per shipping location.				
Vendor Reference Number	Account Number 80271539				

Wood Etc. Co. 2906 Coronado Irving, TX 75062 www.woodetcco.com	Wolfgang Walther Sales Director mail@woodetcco.com	Ph: 972-255-1935 Fax: 972-255-8128	0% for Educational Supplies 30% for Educational Equipment	Business days: 7-21 days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
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Other Catalogs		See our website at - www.woodetcco.com			
Deviations Noted		Shipping cost will be prepaid and added to final invoice. Installation is not included in price of items. Bid pricing ranges from 5% to 35% off list prices dependent on manufacturer.			
World Book, Inc. 180 N. LaSalle Street Suite 900 Chicago, IL 60601 www.worldbook.com	Sofia Scott Local Representative sofia.scott@worldbook.com or SLHelp@worldbook.com	Ph: 800-975-3250 Fax: 888-922-3766	0% for Educational Supplies 0% for Educational Equipment	Business days: Standard delivery is typically 3-5 business days, guaranteed delivery 7-10 business days ARO, unless cataloging or shelf-ready processing is ordered. Destination FOB LJISD: Yes	Yes
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Other Catalogs		World Book School & Library Print Catalog (2017-2018 catalog is available at http://mydigimag.rrd.com/publication?i=414508)			
Freight Charges		Standard S&H included at no additional charge; contact Customer Service for pricing, if expedited delivery is required.			
Vendor Reference Number		TX-2018-54-LS			
Deviations Noted		0% discount off catalog pricing, which is already discounted for institutional customers. Encyclopedias are warranted for 1 year from date of purchase; other products carry a 90-day warranty. If a product is damaged in shipping or otherwise unacceptable, please contact Customer Service within 15 days of receipt.			
Zaner-Bloser, Inc. 1400 Goodale Blvd Columbus, OH 43212 www.zaner-bloser.com	Renee Burton Manager, Customer Experience customerexperience@zaner-bloser.com	Ph: 800-421-3018 Fax: 800-992-6087	0% for Educational Supplies 0% for Educational Equipment	Business days: 7-10 days ARO Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges		FOB Shipping point. Please add 9% to your purchase order to cover prepaid shipping.			



LA JOYA INDEPENDENT SCHOOL DISTRICT

Educational Materials & Equipment RFP #2019-12 Tabsheet

Vendor	Contact	Phone	Discount	Delivery	Awarded
Agile Mind Educational Holdings Inc. 1705 W. Northwest Highway, Suite 160 Grapevine, TX 76051 https://www.agilemind.com/	Gregg McFarland Director of Educational Partnerships gmcfarland@agilemind.com	Ph: 817- 329-2015 Fax: 817- 442-8351	2 years-5%, 3 years-10%, 4 years-15%, 5 years or more-20% for Educational Materials & Equipment	Business Days: If print materials are ordered along with the online program access we will send the materials within 5-7 business days of receipt of purchase order. All online program access can become available once the signed agreement is received and we will wait for the purchase order to send the print materials. Destination FOB LJISD: Yes	Yes
AISYS Consulting, LLC 1301 E. Hackberry Avenue McAllen, TX 78501 http://aisysconsulting.com/	Amanda Worsham Education Sales Consultant aworsham@aisysconsulting.com	Ph: 956-686-0101 Fax: 956-686-0106	5-30% for Educational Materials & Equipment	Business days: Delivery Time is normally 7-17 Business Days; however, it may vary due to but not limited to reasons; product demand, custom-made furniture, seasonal trend, volume quantity purchase, or inclement weather. Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	AISYS Consulting, LLC will provide a formal quote at the time of a request and may include freight fees, if applicable, as price lists do not include freight. Please note that freight charges vary depending on but not limited to: expedited delivery, or special delivery arrangements, items purchased, and quantity of items purchased or location of delivery. It is best to call Vendor for freight charge verification and quote. Freight charges are prepaid; however, they will be included in Invoice to Member/Customer if not included in purchase order to AISYS Consulting.				
Deviations	Yes				
Deviations Noted	Shipping costs may apply.				
ASW Enterprises, LLC 1501 W Angeline Groesbeck, TX 76642 www.aswenterprises.com	Christina Price owner asw@aswenterprises.com	Ph: 800 627 9030 Fax: 888 627 7209	See deviations% for Educational Materials & Equipment	Business days: 3-5 Days	
Freight Charges	\$10 flat rate per shipment				
Deviations	Yes				
Deviations Noted	Discounts vary and are determined by dollar amount purchased				
Audio Visual Aids Corp (Audio Visual Aids Co) 2903 N Flores St. San Antonio, TX 78212 www.audiovisualaids.com	Ron George General Mgr. avacorp@audiovisualaids.com	Ph: 210-732-1234 Fax: 800-422-1282	0%- District pricing reflects up to 35% off M.S.R.P.% for Educational Materials & Equipment	Business days: 7-14 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Freight Charges	N/A Free Shipping				
Vendor Reference Number	2019-12				
Deviations	Yes				
Deviations Noted	Discounts vary up to 35% off M.S.R.P.				

Barnes & Noble Booksellers, Inc 122 Fifth Avenue Contracts and Vendor Forms New York, NY 10011 www.bn.com	Shelby Rivera (2119) or Katrina Flores (2311) Community Business Development Managers crm2119@bn.com or crm2311@bn.com	Ph: 956-683-7775 / 956-631-0968 Fax: 956-683-7710 / 956-631-0438	0-25% off items depending on their category. A higher discount may be available for orders with a total value of \$2500+ or a qty of 100+ for at least one line item.% for Educational Materials & Equipment	Business days: 7-10 Business Days Bid for Cash-Carry Prices: Yes	Yes
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Vendor Reference Number	BN2019-12				
Benchmark Education Company 145 Huguenot Street New Rochelle, NY 10801 https://benchmarkeducation.com/virtual- catalogs	Customer Service neworders@benchmarkeducation.com	Ph: 877-236-2465 Fax: 877-732-8273	0% for Educational Materials & Equipment	Business days: 7-10 Days after receipt of order Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
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Freight Charges	Shipping: 10% of subtotal for all orders, no exceptions				
Vendor Reference Number	Bid #2019-12				
Blending Education, LLC 1625 Post Oak Rd., Suite 1 Cookeville, TN 38506 https://blending.education/library-k12	Veronica Volz CEO sales@blendingeducation.com	Ph: 931- 854-9910 Fax: 931-537-9004	5-90% for Educational Materials & Equipment	Business days: 30 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
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Vendor Reference Number	BE-LJISD				
Deviations Noted	5% discount off course packages, 10% discount off 1 institutional library license, 90% discount off district license. Courses Price List reflects discount.				
Brewster's Guacamaya Enterprises 1217 N. Glasscock Mission, TX 78572 www.fbjenterprises.com	Frank Brewster III Owner fbrewsteriii@yahoo.com	Ph: 956-907-0535	Upon purchasing directly from Brewster's Guacamaya Enterprises, 10% or up to a cap of \$5,000.00 of each purchase will be donated to your graduating students for scholarships. % for Educational Materials & Equipment	Business days: 15 to 20 Days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
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Freight Charges	10% Shipping and Handling is a customary fee for BGE Delivery. No Deviation from this fee.				
Vendor Reference Number	Purchase Order Only				
Deviations Noted	Upon purchasing directly from Brewster's Guacamaya Enterprises, 10% or up to a cap of \$5,000.00 of each purchase will be donated to your graduating students for scholarships.				
Brilliant Education 1908 South Standard Avenue San Juan, TX 78589 www.brillianteducation.net	Nancy Barocio Owner/Consultant winning.ssrw@gmail.com	Ph: 956-313-2609 Fax: 888-708-8793	10% for Educational Materials & Equipment	Business days: 15 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
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Freight Charges	10%				
Vendor Reference Number	2015-68				
Deviations	Yes				
Buffalo Business Products, LLC 1236 Southridge Court , Suite 201 Hurst, TX 76053 http://www.buffalobusinessproducts.com/ P1061/BuffaloBusinessProducts	Wate Olilvarez Senior Account Manager alamo@buffalo-bp.com	Ph: 956-702-4075 Fax: 956-702-5186	33% for Educational Materials & Equipment	Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
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Vendor Reference Number	Reference Number will be assigned at the time of quote request.				
Deviations	Yes				
Deviations Noted	Please see attached sheet "A"				

Cengage Learning, Inc. 5191 Natorp Blvd. Mason, OH 45040 National Geographic: www.ngl.cengage.com Gale: www.gale.com	Customer Service Representative National Geographic: schoolcustomerservice@cengage.com Gale: gale.orders@cengage.com	Ph: National Geographic: 888-915-3276 Gale: 800-877-4253, press 2 Fax: National Geographic: 800-487-8488 Gale: 800-414-5043	0% for Educational Materials & Equipment	Business days: 7-10 Business Days Destination FOB LJISD: Yes	Yes
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Freight Charges	National Geographic: Estimated delivery is 10% of the total order. Actual shipping/handling charges will be included in the invoice total. Catalog prices are subject to change without notice. Catalog prices contain all applicable discounts. Gale: Cengage Learning provides free shipping of Gale print orders. Gale will deliver to your location's loading facility, but will not unpack and shelf products. Gale's shipping terms are FOB shipping point on all orders.				
Deviations	Yes				
Deviations Noted	National Geographic: Estimated delivery is 10% of the total order. Actual shipping/handling charges will be included in the invoice total. Catalog prices are subject to change without notice. Catalog prices contain all applicable discounts. Gale: Please refer to the attached Catalog Pricing file that includes Gale's Standard Print Business Policies.				
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Classroom Library Company 3901 Union Blvd. Suite 155 St. Louis, MO 63115 www.classroomlibrarycompany.com	Benjamin Conn Sales sales@classroomlibrarycompany.com	Ph: 888-318-2665 Fax: 877-716-7272	25% for Educational Materials & Equipment	Business days: 14 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
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Freight Charges	Free, \$100.00 minimum				
Vendor Reference Number	NA				
Deviations Noted					
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CodeCombat Inc. 301 Howard St., Suite 830 San Francisco, CA 94105 www.codecombat.com	Sean McNulty Territory Manager sean@codecombat.com	Ph: 415-612-8355 Fax: 415-534-1220	0 - See attached price catalog. RFP offer: school site rate on an annual basis for multiple schools% for Educational Materials & Equipment	Business days: Once payment is processed, licenses are distributed immediately - or next business day to teacher requesting	Yes
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Complete Book and Media Supply, LLC 1200 Toro Grande Drive Suite 200 Cedar Park, TX 78613 https://completebook.com/	Bill Forrester Education Sales bill@completebook.com	Ph: 512-616-0400 x123 or 800-986-1775 x123 Fax: 512-616-0410	5 to 50% for Educational Materials & Equipment	Business days: 5 to 10 Business Days is standard but many items arrive sooner Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
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Freight Charges	By using TPASS co-op, we can offer free shipping in the State of Texas for La Joya ISD				
Deviations	Yes				
Deviations Noted	We will offer La Joya ISD a discount ranging between 5 to 50%. While the discount structure will always remain the same, the cost of individual items can vary based on Publisher pricing.				
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Copy Graphics, Inc. 221 N 10th St McAllen, TX 78501 www.copyg.com	David Valdez Owner dvaldez@copyg.com	Ph: 956-631-0205 Fax: 956-630-2628	10-20% off retail unless sold thru DIR or special PROGRAM% for Educational Materials & Equipment	Business days: 4-7 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
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Vendor Reference Number	DIR-TSO-3101				
Deviations	Yes				
Deviations Noted	The discount varies on the MBM Products depending on the type of product. shredder,cutter,folder or digital finishing products.				
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Stenhouse Publishers dba Staff Development for Educators (SDE, Inc.) 282 Corporate Dr., Suite 1 Portsmouth, NH 03801 stenhouse.com	Elaine Cyr Operations Manager customerservice@stenhouse.com	Ph: 800-988-9812 Fax: 800-833-9164	25% educator discount except on sole- source items (Who's Doing the Work? Lesson Sets and Classroom Libraries)% for Educational Materials & Equipment	Business days: 10-14 Business Days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
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Freight Charges	Shipping and handling is 9%.				
Vendor Reference Number	RFP# 2019-12				

Dinah-Might Adventures, LP P.O. Box 690328 San Antonio, TX 78269 www.dinah.com	Brenda Schultz Bookkeeper orders@dinah.com	Ph: 800-993-4624 or 210-698-0123 Fax: 210-698-0095	0% for Educational Materials & Equipment	Business days: 5-7 Business days after receipt of purchase order Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
ECS Learning Systems PO Box 440 Bulverde, TX 78163-0440 www.ecslearning.com	Sam Barnes - Customer Care/ Chief Operating Officer customercare@ecslearning.com	Ph: 800-688-3244 Fax: 877-688-3226	25% for Educational Materials & Equipment	Business days: 5-7 Days Destination FOB LJISD: No	Yes
Freight Charges Under \$55 add \$8.95, \$55.01 to \$500 add 16%, \$500.01 to \$2,000 add 12%, \$2,000.01 to \$5,000 add 10%, Over \$5,000 add 8%					
Edmentum, Inc. 2425 North Central Expressway, Suite 1000 Richardson, TX 75080 http://www.edmentum.com/	Mary Witty Accounting Coordinator orders@edmentum.com	Ph: 800.419.3191 Fax: 877.519.9555	Volume and Multi-Year discounts may be available upon request.% for Educational Materials & Equipment	Business days: Edmentum hosts and provides all products and programs via the Internet and does not require any additional hardware to be provided to the district.	Yes
EdSight Technology 6801 N. Capital of Tx Hwy Bldg. 2, Ste 225 Austin, TX 78731 www.EdSightTechnology.com	Kara Brady Sales Ops Coordinator kara@edsighttechnology.com	Ph: 833- 337-4448 ext 701 Fax: 833- 337-4448	Please See Deviations% for Educational Materials & Equipment	Business days: Implementation begins immediately. Our software is not physically delivered, but rather logins are given and the implementation of software and data begins immediately.	Yes
Deviations Yes					
Deviations Noted 1) As our prices are not public knowledge, our price list is not posted on our website. However, our price list has been attached to this bid in the Requested Attachments section.2) Discount varies. Since La Joya ISD is a long-term customer, EdSight will negotiate for appropriate discounts.					
EDVOTEK 1121 5th Street NW Washington, DC 20001 http://www.edvotek.com	Maria Dayton Customer Service orders@edvotek.com	Ph: 202-370-1500 Fax: 202-370-1501	10% for Educational Materials & Equipment	Business days: 5-7 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges Ground shipping equals 10% of subtotal. \$9.95 is the minimum charge and \$149 is the maximum charge.					
Vendor Reference Number La Joya ISD 2019-12 Bid					
Follett School Solutions, Inc. 1340 Ridgeview Dr. McHenry, IL 60050 folletlearning.com	fssorders@follett.com FSS Order 877-899-8550	Ph: 877-899-8550 Fax: 800-852-5458	0% for Educational Materials & Equipment	Business days: 10-15 Days Destination FOB LJISD: Yes	Yes
Gopher Sport 2525 Lemond St SW PO Box 998 Owatonna, MN 55060-0998 www.moving-minds.com, www.pwap.com, www.stem-supplies.com	Brad Williams Territory Sales Manager bradwilliams@gophersport.com	Ph: 800-533-0446 Fax: 888-319-7452	10% for Educational Materials & Equipment	Business days: 4-7 Days on in-stock items Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges Free shipping does not apply to Truck-Ship items					
Vendor Reference Number 2019-12 Educational Materials & Equipment Catalog Discount					
Deviations Yes					
Deviations Notes Free shipping does not apply to Truck-Ship items. Discount does not apply to Only from Moving Minds (OMM), Only from Play with Purpose (OPP), and Only from STEM Supplies (OFS) items					

GrowFit 2682 Middlefield Rd., Suite P Redwood City, CA 94063	Tracy Maxwell Director of Sales tracy@growfitcurriculum.com	Ph: 801-936-2600	GrowFit offers a 3% discount when the subscription is purchased for 3 or more years and paid in full.% for Educational Materials & Equipment	Business days: 24 - 48 Hours	Yes
Hinojosa Beauty Supplies,LLC 1600 N 7TH St. McAllen, TX 78501 lanza.com	Laud Hinojosa Owner hinojosalanza@sbcglobal.net	Ph: 956-630-1150 Fax: 956-971-0826	Lanza Hair Color 40% y Retail Products 20% for Educational Materials & Equipment	Business days: 5 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Vendor Reference Number		3-20405-6617-9			
Imagery Graphic Systems, Inc. 10777 Sentinel San Antonio, TX 78217 https://www.imagerygraphic.com/	Christa Olivo Administrative imagerysales@imagerygraphic.com	Ph: 210-341-7000 Fax: 210-341-2984	0% for Educational Materials & Equipment	Business days: 5-7 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges		Shipping is 5% of total for supplies, \$10.00 minimum. shipping is 10% of total for lamination. shipping for equipment is quoted by rep.			
Deviations		Yes shipping is 5% of total for supplies, \$10.00 minimum. shipping is 10% of total for lamination. shipping for equipment is quoted by rep.Equipment and supplies that we are authorized vendors for are:			
Deviations Noted		Varitronic/Variquest Perfecta Plus, Perfecta STP, Postermaker 3600, Proimage, CM1800 Digital Cutoutmaker, Awards maker, Motiva, Trifecta 3D printer, Profinisher Cold Laminator, Imagery 1Touch Full Color Printer, ID system and all supporting supplies, paper, ink, ribbon, modules, Software. See www.imagerygraphic.com for more detail or email imagerysales@imagerygraphic.com for a quote.			
Istation 8150 North Central Expressway Suite 2000 Dallas, TX 75206 www.istation.com	Gabriel Bearden Sales Support Rep orders@istation.com	Ph: 214-292-4634; Toll Free: 866-883-7323 Fax: 214-291-5534	0% for Educational Materials & Equipment	Business days: 2-3 Days	Yes
Vendor Reference Number		2019-12			
LitLab 120 Linden St. Oakland, CA 94607 http://www.kidappolis.com/pricing-for-schools.html	Chris Runde Finance and Operations Manager chris.runde@litlab.org	Ph: 510-587-9408	LitLab offers a 3% on kidappolis Site Licenses when the contract is paid in full within the first 10 days.% for Educational Materials & Equipment	Business days: 7-10 Days after receipt of required information. Bid for Cash-Carry Prices: No	Yes
MaxiAids 42 Executive Blvd. Farmingdale, NY 11735 www.maxiaids.com	Angela Giglio Bid Coordinator sales@maxiaids.com	Ph: 631-752-0521 x 268 Fax: 631-752-0689	12% for Educational Materials & Equipment	Business days: 5-10 ARO Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Vendor Reference Number		2019-12			
Deviations		Yes			
Deviations Noted		No discounts on software, hardware or Perkins Braille			
Newmark Learning, LLC 145 Huguenot Street New Rochelle, NY 10801	Customer Service newmarkneworders@newmarklearning.com	Ph: 855-232-1960 Fax: 877-280-0375	0% for Educational Materials & Equipment	Business days: 7-10 Days after receipt of order Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges		Shipping: 10% of subtotal for all orders, no exceptions			
Vendor Reference Number		Bid #2019-12			
ORIGO Education, Inc. P.O. Box 369 St. Charles, MO 63302 www.origoeducation.com	Jessica Kesselring Customer Service Manager orders@origomath.com	Ph: 888-674-4601 Fax: 888-674-4604	0% for Educational Materials & Equipment	Business days: 7-10 Business Days Destination FOB LJISD: No	Yes
Freight Charges		Shipping is 10% of the print cost, shown as a separate item on the invoice.			

Perma-Bound Books 617 E. Vandalia Road Jacksonville, IL 62650 bids@perma-bound.com	Casey Turner Customer Service Representative caseyt@perma-bound.com	Ph: 800-637-6581, ext. 208 Fax: 800-551-1169	Prices on Perma-Bound website are pre-discount up to 30% on all books. We offer an additional 3% off the pre-discounted prices on all books in Perma-Bound bindings. We also offer free automated library processing (1 Barcode, Spine Label, AR Label attach or not). Items not discounted: Audio. Videos, CDs, DVDs, ebooks, Teaching Aids and books in original publisher's bindings, 5% for Educational Materials & Equipment	Business days: 30 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
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Vendor Reference Number	2019-12				
Pitsco Education P.O. Box 1708 913 E. Jefferson Pittsburg, KS 66762-1708 www.pitsco.com	Angela Watson Bid Clerk orders@pitsco.com	Ph: 800-835-0686	0% for Educational Materials & Equipment	Business days: 7 Days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
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Vendor Reference Number	721579				
Deviations	Yes				
Deviations Noted	All purchase orders must reference our bid number 721579 to be processed properly. Pitsco will make every attempt to deliver the purchased items in the delivery time specified. The items not delivered with in the specified time may be cancelled without a charge. The School District may order items not delivered, from other sources that they deem necessary. However, Pitsco will not reimburse the School for the difference on items purchased elsewhere. A hazardous material charge of \$30.00 may be applied to items marked in the catalog as such. Quantity specifications will apply. Call for verification. All returns must be confirmed with our Customer Service Department prior to returning. Please contact them at 1-800-835-0686. Missing, damaged or incorrect products must be handled within 30 days of receipt of the order. Items that you would like to return may be subject to a restocking fee of up to 25%. This will depend upon the condition of the items once we have received it back. Restockable items, will not be charged this fee. Opened software cannot be returned. Standard 1 year limited warranty against defects in manufacturing on all items purchased. Items under warranty will be repaired or replaced at Pitsco's discretion. All repairs associated with non-warranty items will be charged a minimum of \$50.00. Items needing returned will receive an Authorization Number. Shipping/handling charges will be as follows: Orders up to \$49.99 will be \$6.00. Orders from \$50 to \$199.99 will be 10%. Orders from \$200 to \$324.99 will be 9%. Orders from \$325.99 to \$499.99 will be 8%. Orders \$500 and greater will be free.				
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Positive Proof, Inc 1209 Oakwood Trail P O Box 92112 Southlake, TX 76092 www.positive-proof.com	Georgeann Berry President info@positive-proof.com	Ph: 817-424-5268 Fax: 817-481-7720	54% - 20+ cases of labels purchased for DYMO printer% for Educational Materials & Equipment	Business days: Normally 3-5 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
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Freight Charges	If labels are purchased in bulk, shipping and packing is free				
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Precision Saw and Tool Tex 9071 F.M. 78 Converse, TX 78109	Ernesto Gonzalez Sales Representative gonzalez1963@gmail.com	Ph: 956-874-8882 Fax: 210-666-1906	10-30% for Educational Materials & Equipment	Business days: 1 to 10 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
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Project Lead The Way, Inc. 3939 Priority Wat S. Dr. Suite 400 Indianapolis, IN 46240 pltw.org	Order online through PLTW.org		0% for Educational Materials & Equipment	Business days: While most of our items ship almost immediately after an order is placed, please allow up to 30 days for all items to be shipped.	Yes
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Freight Charges	Please see shipping as explained in Deviations Noted.				
Deviations	Yes				
Deviations Noted	Catalog Proposal Deviations. Pricing: Please see attached product list. Please not pricing is valid until December 2018. Please visit the Store at myPLTW for all product and pricing updates. Ordering: Effective January 1, 2015 we will no longer accept orders placed via fax, mail or email. To avoid potential duplication of orders and decrease the leadtime to obtain your supplies, we kindly ask that complete orders via the Store in myPLTW. Please do not mail/email/fax the order to Project Lead The Way. Deliveries: While most items do ship right away, kindly allow up to 4 weeks for the completion of all orders. Shipping: Standard ground shipping and processing charges are included for items available for order directly through PLTW. Schools are financially responsible for any optional premium shipping services they use. Examples include, but are not limited to, expedited shipping, liftgate service, driver assist, de-palletizing freight, driver detention, and/or inside delivery. Most commonly, schools are billed directly by the carrier for these types of charges. Damaged Goods: Claims for shipping damage, shortages, or errors must be made via email (productsupport@pltw.org) and received within thirty (30) days of shipment receipt. Please review shipments as soon as possible to determine if there are any damages, errors, or missing items. PLTW reserves the right to reject requests outside the 30-day window. Returns: PLTW will accept returns of products for a credit, under the following conditions: 1) PLTW must be notified within 30 days of receipt 2) Returns must be in new, resalable condition in their original packaging including all manuals and associated paperwork. 3) Returns will incur a 15% restocking fee or \$10.00; whichever is greater. 4) Not all items are returnable. For example: chemicals, live specimens, perishable items. Please contact PLTW Product Support at productsupport@pltw.org prior to the return of any products(s) to obtain a return merchandise authorization (RMA). Items shipped without an approved RMA and PLTW-provided pre-paid shipping label will be returned to sender at sender's expense. Samples: PLTW does not supply samples.				

Rosetta Stone Ltd. 135 W. Market St. Harrisburg, VA 22801 www.rosettastone.com/k12	Krista Northcut Account Executive K-12 globalorderentry@rosettastone.com	Ph: 1-800-788-0822 Fax: 1-540-432-0953	Discounts vary based on quantities purchased. Please see the Proposal in the Response Attachments Folder for details. % for Educational Materials & Equipment	Business days: This is an online purchase with delivery via email instructions. Bid for Cash-Carry Prices: No	Yes

Deviations Deviations Noted	Yes				
School Health Corporation 865 Muirfield Drive Hanover Park, IL 60133 www.schoolhealth.com	Customer Care Department	Ph: 866-323-5465 Fax: 800-235-1305	12% for Educational Materials & Equipment	Business days: 2-4 Days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes

Freight Charges					
Vendor Reference Quote #3512636					
Number Deviations Yes					
Deviations Noted - Free shipping on orders over \$125.00, \$12.95 charge will be applied to all orders under \$125.00- standard exclusions apply					
SchoolSpire, Inc. 3710 West Plano Parkway Suite 140 Plano, TX 75075 http://www.schoolspire.com	Clayton Alexander Sr. Business Development sales@schoolspire.com	Ph: 972-490-4044 Fax: 469-480-2097	0% for Educational Materials & Equipment	Business days: Depends on implementation plan for services	Yes

Vendor Reference Number RFP#2019-12					
Deviations Noted There are no deviations					
Social Studies School Service 10200 Jefferson Blvd Culver City, CA 90232 www.socialstudies.com / www.nystromeducation.com	Customer Service access@socialstudies.com	Ph: 800-421-4246 Fax: 800-944-5432	0% for Educational Materials & Equipment	Business days: 7-10 Business Days Destination FOB LJISD: No Bid for Cash-Carry Prices: Yes	Yes

Freight Charges 12% of order subtotal with \$4.00 min.					
Vendor Reference Number 2019-12					
Deviations Yes					
Deviations Noted Shipping charges are 12% of order subtotal with \$4.00 min 0% Discount on Social Studies School Service 2018 General Catalog and catalogs for all other divisions excluding Nystrom Education. 10% discount on Nystrom Education 2018 Elementary and MS/HS Catalogs only - Contact Curriculum Specialist Jason Ihlenfeld to receive a quotation. *New catalogs published Jan. 2019* Exception: 10% discount on Nystrom Education 2018 Elementary and MS/HS Catalogs only Contact Curriculum Specialist Jason Ihlenfeld Tel: 800-421-4246 ext. 293 Email: jason@socialstudies.com 12% shipping with \$4.00 minimum shipping on all orders. New catalogs published Jan. 2019					
Southwest Binding & Laminating 109 Millwell Ct. Maryland Heights, MO 63043 www.swbindinglaminating.com	Rosemary Brumage Texas Account Manager sales@southwest4U.com	Ph: 800-986-2010 x3052 Fax: 800-942-2010	50% off educational supplies (laminating film and coil binding supplies); 25% off educational equipment (laminators)% for Educational Materials & Equipment	Business days: 3-5 Working Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes

Freight Charges Minimum order for free freight \$100.00 standard UPS rates apply below this rate; \$50.00 minimum order					
Deviations Yes					
Deviations Notes 25% off fastback binding tapes ** on laminating film orders over 200 rolls contact Southwest for additional discounts**					

Studica Inc. 2326 Lockport Rd Sanborn, NY 14132 www.studica.com	Jennifer Lewin Sales Territory Manager jenniferl@studica.com	Ph: 888- 561-7521 Fax: 877- 754-2807	3% for Educational Materials & Equipment	Business days: 7-10 Business Days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges	Freight depends on weight				
Sue Dickson's Songs That Teach 3014 Key Harbor Dr. Safety Harbor, FL 34695 suedickson.com	Dianne Fix Cooridinator sdssteach@outlook.com	Ph: 855-321-8322 Fax: 855-321-8322	10% for Educational Materials & Equipment	Business days: 10 Days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges	Shipping is 10% off of the purchase price				
Sunburst Digital (Sunburst Digital Inc) 3150 W Higgins Rd Ste 140 Hoffman Estates, IL 60169 sunburst.com	Mark Resnick General Manager dgamache@sunburst.com	Ph: 800-321-7511 Fax: 888-800-3028	0% for Educational Materials & Equipment	Business days: 7-10 Business Days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges	No Charge				
SureScore 3019 Alvin Devane Ste 110 Austin, TX 78741 www.surescore.com	Elizabeth Barraza Business Manager elizabeth@surescore.com	Ph: 888-545-8378 x 4 Fax: 512-233-5217	0% for Educational Materials & Equipment	Business days: 5 Days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Vendor Reference Number	NA				
Teachers Pay Teachers 111 East 11th Street, Floor 11 New York, NY 10003 www.teacherspayteachers.com	Kathleen Cabangon PO / Vendor Specialist purchaseorders@teacherspayteachers.com	Ph: 413-342-0505 Fax: 914-881-9005	0% for Educational Materials & Equipment	Business days: 1-2 Business Days	Yes
Freight Charges	\$2.99 Processing fee for payment via PO				
Tobii Dynavox LLC 2100 Wharton Street, Suite 400 Pittsburgh, PA 15203 www.tobiidynavox.com	Lindsay St. Clair Customer Service Manager css@tobiidynavox.com	Ph: 800-344-1778 Fax: 866-336-2737	0% for Educational Materials & Equipment	Business days: 10 Days Destination FOB LJISD: No	Yes
Freight Charges Deviations Deviations Noted	Devices: \$50 Flat Fee (Any Quantity), Accessories & Mounts & Special Education Software: Orders \$0 - \$99 = \$5 Shipping Fee, Orders \$100 - \$499 = \$10 Shipping Fee, Orders \$500+ = \$25 Shipping Fee Yes				
Woodburn Press 405 Littell Ave Dayton, OH 45419 www.woodburnpress.com	Vicki DePaul Office Manager info@woodburnpress.com	Ph: 888-285-1502 Fax: 888-818-0711	0% for Educational Materials & Equipment	Business days: 6 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes



LA JOYA INDEPENDENT SCHOOL DISTRICT

Educational Materials and Equipment RFP #2019-59 Tabsheet

Vendor	Contact	Phone	Discount	Delivery	Awarded
3-C Technology 3200 W. Pleasant Run Road, Suite 330 Lancaster, TX 75146 www.team3c.com	Audley Logan Sr. President alogan@team3c.com	Ph: 972-230-4300 Fax: 972-230-4302	0% for Educational Materials and Equipment	Business days: 5-7 Business days. Some products may need a longer time frame. Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges	Depends on weight and quantity of the products.				
Vendor Reference Number	Doc/Quote #				
Attainment Company, Inc. 504 Commerce Parkway Verona, WI 53593-0160 https://www.attainmentcompany.com/	Customer Support info@attainmentcompany.com	Ph: 800-327-4269 Fax: 800-942-3865	5% for Educational Materials and Equipment	Business days: 5-7 Days for in stock products Destination FOB LJISD: Yes	Yes
Vendor Reference Number	2019-59				
Deviations	Yes				
Deviations Noted	Bundled packages are excluded from the discount as they are already discounted. For significant quantity purchases additional discounts may be applied; contact Attainment for more information Development & Training may also be discounted or provided at no charge depending on quantities purchased ; contact Attainment for more information 2019 Catalog pricing valid through 12/31/2019 or until 2020 catalog is available MSRP may be updated annually Attainment can be contacted at 800-327-4269				
Beyond Play LLC 1442-A Walnut Street #52 Berkeley, CA 94709 www.beyondplay.com	Customer Service custserv@beyondplay.com	Ph: 877-428-1244 Fax: 877-218-8441	0% for Educational Materials and Equipment	Business days: 7 Business days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges	Free freight for all orders over \$2,500. Orders up to \$65 - shipping charge is \$9.95. \$65-\$300 - shipping is 15%. \$300-\$1,500 - shipping is 10%. \$1,500-\$2,500 - shipping is 5%				
Deviations	Yes				
Deviations Noted	Free Freight for all orders over \$2,500. Orders up to \$65 - shipping charge is \$9.95. \$65-\$300 - shipping is 15%. \$300-\$1,500 - shipping is 10%. \$1,500-\$2,500 - shipping is 5%				
Bio Corporation 3910 Minnesota Street Alexandria, MN 56308 biologyproducts.com	Customer Service orders@biologyproducts.com	Ph: 800-222-9094 Fax: 800-332-9094	5% for Educational Materials and Equipment	Business days: 10 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Freight Charges	Free UPS ground shipping excluding pail packing and live material				
Vendor Reference Number	2019-59				
Deviations	Yes				
Deviations Noted	5% off current catalog, no pail packing and no live material. free ups ground shipping, no pail packing and no live material.				
Blick Art Materials PO Box 1267 Galesburg, IL 61402 www.dickblick.com	Cindy Howard Customer Care purchaseorders@dickblick.com	Ph: 800-447-8192 Fax: 800-621-8293	20% for Educational Materials and Equipment	Business days: 7-10 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	Free shipping on most orders over \$49. Orders under \$49 will be billed \$9.95 per order. See attached discount offer letter for items excluded from free shipping offer.				
Vendor Reference Number	QD20000				

Buffalo Business Products, LLC 2951 Suffolk Dr., Suite 640 Forth Worth, TX 76053 http://bbp.greenwoodos.com/	Wate Olivarez Senior Account Manager alamo@buffalo-bp.com	Ph: 956-702-4075 Fax: 956-702-5186	20% for Educational Materials and Equipment	Business days: 5-7 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
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Deviations Yes					
Deviations Noted Please see attached form "A"					
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Burgoon Company PO Box 1168 Galveston, TX 77550 www.Grainger.com	Sharon Plambeck Operations Support Specialist office@burgooncompany.com	Ph: 1-800-287-4666 Fax: 1-800-724-0267	0% for Educational Materials and Equipment	Business days: Usually within 7 business days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
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Vendor Reference Number PO number					
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Cielo Office Products 1408 E. Jasmine Ave., Ste. A McAllen, TX 78501 www.cielooffice.com	Eloy Olivarez Manager cielo@cielooffice.com	Ph: 956-688-6001 Fax: 956-688-6012	0-27% discount off manufactures list price % for Educational Materials and Equipment	Business days: 1-3 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
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Vendor Reference Number Purchase order					
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Coast To Coast Computer Products, Inc. 4277 Valley Fair Street Simi Valley, CA 93063 www.coastcoast.com	Miranda Horowitz Account Executive mirandah@coastcoast.com	Ph: 800-223-8890 Fax: 866-397-9274	15% on Diamond Series compatible printer consumables % for Educational Materials and Equipment	Business days: 1 Day Destination FOB LJISD: Yes	Yes
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Continental (The Continental Press Inc) 520 E Bainbridge St Elizabethtown, PA 17022 www.continentalpress.com	Pamela Hummel Customer Service Supervisor edcsr@continentalpres.com	Ph: 800-233-0759 Fax: 888-834-1303	0% for Educational Materials and Equipment	Business days: 5 to 7 Business days Bid for Cash-Carry Prices: Yes	Yes
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Freight Charges Add 12% of order total for Shipping/Handling. Minimum charge is \$8.95.					
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Cosenza & Associates, LLC PO Box 190813 Dallas, TX 75219 www.cosenzaassociates.com/catalog	Kim Brewer Solutions Manager kim@cosenzaassociates.com	Ph: 800-224-4318 Fax: 281-677-4234	5% for Educational Materials and Equipment	Business days: 3-5 Business days Destination FOB LJISD: Yes	Yes
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Freight Charges Print materials incur 5% shipping/handling fees					
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Demco, Inc. 4810 Forest Run Rd Madison, WI 53704 www.demco.com	Order Department order@demco.com	Ph: 800-356-1200 Fax: 800-245-1329	Varies, see response attachment titled C77046 Contract Pricing 2019-20% for Educational Materials and Equipment	Business days: 10 - 60 days ARO Destination FOB LJISD: Yes	Yes
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Freight Charges Please call 800-356-1200 for a quote. Freight charges are based on package size, weight and if it can go by FedEx Ground or must go LTL.					
Vendor Reference Number C77046					
Deviations Yes					
Deviations Noted \$75.00 Minimum order discounts for all terms to apply. 14% off supplies, 5% off learning will materials, equipment & furniture. Free stock shipping with order requirement. For items sent directly from manufacturer, transportation will be prepaid and added to all orders. We will furnish good faith estimates of shipping charges as related to product orders upon request. Accessorial delivery services are an additional fee. Deliveries will be made 7-10 days after receipt of stock item orders and 2-12 weeks for items shipped directly from the manufacturer such as furniture and equipment. Carriers used include but not limited to FedEx Ground or Freight, USPS, SAIA LTL or Dayton Freight. Contract discounts are not available for Security Products, Demco Software, littleBits, products and Licensed Products (Dr. Seuss, Eric Carle, etc.). A detailed list can be found at demco.com , search "exclusions".					

DynaStudy, Inc. 1401 Broadway Street, Suite 100 Marble Falls, TX 78654 www.dynanotes.com	Ellen Harris or Customer Service President sales@dynanotes.com	Ph: 877- 361-0550 Fax: 877- 361-1197	0% for Educational Materials and Equipment	Business days: 5 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
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Freight Charges	DynaStudy's shipping and handling charge is a separate line item: 8% of the subtotal on all orders \$100 and greater. On smaller orders, the shipping and handling charge is a flat fee of \$15.				
Deviations	Yes				
Deviations Noted	S&H is charged as a separate line item as described in Attribute #6.DynaStudy is strictly a goods provider via UPS Ground and is NOT a services provider and, as such, is generally not required to meet specifications for contractors or service providers.Regarding specifications 38, 39, and 41, DynaStudy does not, by this agreement, indemnify any entity for any acts of infringement and/or DMCA violations of its copyrighted works.				
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EDC Educational Service /Usborne Books 5402 S 122nd E Ave Tulsa, OK 74146 www.ubamlibrary.com	Jessica Jensen UESM SLOrders@edcpub.com	Ph: 800-611-1655 Fax: 9186632525	0% for Educational Materials and Equipment	Business days: Typically 3- 5 Business days, after shipment	Yes
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Freight Charges	\$6 or 8%				
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Edgenuity Inc. 8860 E. Chaparral Rd., Suite 100 Scottsdale, AZ 85250 http://www.edgenuity.com/	Monica Davis Account Executive monica.davis@edgenuity.com	Ph: 512-470-1498 Fax: 480-423-0213	Discount is based on volume; please contact account executive.% for Educational Materials and Equipment	Business days: 5-7 Days after receipt of purchase order	Yes
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Freight Charges	NA				
Vendor Reference Number	2019-59				
Deviations	Yes				
Deviations Noted	Please see attachment titled "Edgenuity Texas Catalog Price List - La Joya ISD" for Edgenuity's requested deviations (deviations and terms and conditions included in price list). Additionally, per attributes 1&2, please see this document for pricing options. Volume discounts apply.				
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Empowering Writers 731 Main Street, Suite 117 Monroe, CT 06468 www.empoweringwriters.com	April Dykes Regional Service Director adykes@empoweringwriters.com	Ph: 203-452-83031 Fax: 203-452-8365	0% for Educational Materials and Equipment	Business days: 3-5 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
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Freight Charges	Shipping is 15% of the total price of materials with a minimum of \$7.50.				
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Escue and Associates 4309 River Ranch Circle Robstown, TX 78380 www.escuebooks.com	Greg Escue President greg@escuebooks.com	Ph: 800-676-2093 Fax: 800-301-4040	10-30% off List Price% for Educational Materials and Equipment	Business days: 30-45 Days ARO Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
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Freight Charges	Free Shipping				
Vendor Reference Number	Quote number on each quote				
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Exploros PO Box 81 Wayland, MA 01778 www.exploros.com	Yoel Givol COO yoel.givol@exploros.com	Ph: 617 529 1240 Fax: 512 532 6733	0% for Educational Materials and Equipment	Business days: 7 Days	Yes
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FasClampitt - McAllen 2700 North McColI Road McAllen, TX 78501-5508 www.shop.clampitt.com	Ryan Roberts Sales Manager ryanr@clampitt.com	Ph: 956-618-5539 Fax: ryanr@clampitt.com	0% for Educational Materials and Equipment	Business days: 1-2 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
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Freight Charges	Depending on local stock and weight of the order.				
Vendor Reference Number	Yes				

Frog Street Press, LLC 530 S. Nolen Drive Southlake, TX 76092 www.frogstreet.com	Shannon Baxter Customer Care	Ph: 800-884-3764 Fax: (800)759-3828	0% for Educational Materials and Equipment	Business days: 7 to 10 Business days Bid for Cash-Carry Prices: Yes	Yes
Freight Charges	Frog Street Charges 15% shipping and handling on all orders. 10% shipping and handling is offered to our Texas Customers. Prices in the Frog Street catalog and on the Frog Street website do not include shipping. Shipping and Handling is added as a line item on quotes and invoices and is calculated from the total price of the product order.				
Deviations	Yes				
Gander Publishing PO Box 780 Avila Beach, CA 93424 www.ganderpublishing.com	Customer Service customerservice@ganderpublishing.com	Ph: 800-554-1819 Fax: 805-782-0488	10% for Educational Materials and Equipment	Business days: 7 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	10%				
Deviations	Yes				
Deviations Noted	Discount valid only on the following product lines: Visualizing and Verbalizing, Seeing Stars, On Cloud Nine Math, Lindamood Phoneme Sequencing (LiPS), and Talkies				
Gateway Printing & Office Supply, Inc. 315 S. Closner Edinburg, TX 78539 www.gatewayp.com	Rudy Castilleja Account Representative csr.rgv@gatewayp.com	Ph: 956-383-3861 Fax: 956-316-0253	27% for Educational Materials and Equipment	Business days: 1 to 10 Business days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Hameray Publishing Group 5212 Venice Blvd. Los Angeles, CA 90019 www.HamerayPublishing.com	Kevin Yuen President sales@hameraypublishing.com	Ph: 866-918-6173 Fax: 858-369-5201	0% for Educational Materials and Equipment	Business days: 5-7 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	10% of the sub-total, minimum charge \$6.00				
Hand2mind 500 Greenview Court Vernon Hills, IL 60061 www.hand2mind.com	Customer Service orders@hand2mind.com	Ph: 800-445-5985 Fax: 800-382-9326	15% for Educational Materials and Equipment	Business days: Delivery in 5-7 business days on in stock items ARO, 30 days on back orders. Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Vendor Reference Number	LJISD #2019-59				
Deviations Noted	Professional Development, hand2mind Custom and Publisher-Aligned Kits including but not limited to National Geographic NGSS Kits, Curriculum Associates Ready Mathematics kits, and kits for use with Great Minds - Eureka Math Curriculum are excluded from catalog discount. Special promotions, sale items, quotes, brochures and bid prices (prefixed by BD) are excluded from further discounts. Warranty and returnshand2mind will replace damaged or defective materials within 30 days of your receipt of goods. Call 800-445-5985 for a return authorization number (RMA). Customer errors must be returned shipping pre-paid within 30 days for full credit. A 25% restocking fee may be charged on items returned after 30 days. Merchandise is warranted for one year from date of purchase. Merchandise that does not meet with your approval may be returned in resalable condition within 30 days of receipt of shipment for credit or exchange. Computer software and videotapes must be returned unopened. Defective software or videos will be exchanged for an identical item. Discounts and Pricing Discounts are fixed for the term of the bid, contract or agreement and apply to the current catalog in place at the time an order is placed. Special promotions, quotes, brochures, sale items, and bid prices (prefixed by BD) are excluded from further discounts. Pricing in a current catalog expires December 31st of each year. Prices may increase or decrease when new catalogs are issued.				
Harcourt Outlines 7765 S 175 W P.O.Box 128 Milroy, IN 46156 www.harcourtoutlines.com	Darlene Marlow Office Manager sales@harcourtoutlines.com	Ph: 800-428-6584 Fax: 800-278-5165	0% for Educational Materials and Equipment	Business days: 5 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Freight Charges	Based on UPS rates to zone 4				
Imagery Graphic Systems, Inc. 10777 Sentinel San Antonio, TX 78217 https://www.imagerygraphic.com/	Christa Olivo Senior Admin sales@imagerygraphic.com	Ph: 210-341-7000 Fax: 210-341-2984	0% for Educational Materials and Equipment	Business days: 5-7 Business days	Yes
Freight Charges	Shipping is 7% of total for supplies, \$10.00 minimum. shipping is 10% of total for lamination. shipping/freight for equipment is quoted by rep.				
Deviations	Yes				

Integral Mathematics, Inc. 8936 Kennsington Frisco, TX 75034 www.mathcutups.com	Kelli Mallory President/Owner integralmathematics@gmail.com	Ph: 214-471-5760 Fax: 888-332-9244	0% for Educational Materials and Equipment	Business days: 5 Days Destination FOB LJISD: Yes	Yes
Freight Charges	10% is added to pricing for shipping and handling costs				
Deviations	Yes				
Deviations Noted	Pricing Discount varies. If an order subtotal is under \$2,500, then 0% applies. If an order subtotal is \$2,500 or more then a 5% discount applies. If an order subtotal is \$5,000 or more than a 10% discount applies.				
KAMICO Instructional Media, Inc. P.O. Box 1143 Salado, TX 76571 https://www.kamico.com	Kathy Michael President & CEO orders@kamico.com	Ph: 254-947-7283 Fax: 254-947-7284	See Deviations % for Educational Materials and Equipment	Business days: 2-3 Days ARO Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Freight Charges	N/A. KAMICO provides a 100% discount on shipping and handling.				
Deviations	Yes				
Deviations Noted	KAMICO offers a 0-20% discount depending on item and quantity.				
Knowsys Educational Services, LLC PO Box 384 La Ward, TX 77970 www.myKnowsys.com	Dr. Sheila Griffith President info@myKnowsys.com	Ph: 512-961-8522 Fax: 877-794-1186	0% for Educational Materials and Equipment	Business days: 7 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	10% of materials				
Lab Resources, Inc 325 S. Persimmon St., Suite B Tomball, TX 77375 www.lab-resources.net	Jessica Hooks Business Manager jessica@lab-resources.net	Ph: 888-963-2200 Fax: 281-516-2202	0% for Educational Materials and Equipment	Business days: Varies by product. 30 - 90 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	Shipping and handling will be paid by Lab Resources, Inc. and billed to the district.				
Lakeshore Learning Materials 2695 E Dominguez St Carson, CA 90895 www.LakeshoreLearning.com	Penny Stone Order Agent orderdept@LakeshoreLearning.com	Ph: 800-788-4456 Fax: (800) 537-5403	5% for Educational Materials and Equipment	Business days: Delivery in 7-10 Business Days after ARO. Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Vendor Reference Number	"Per Bid #2019-59"				
Deviations	Yes				
Deviations Noted	No discount on sale items.				
Lamac, Inc. 212 South Broadway Street McAllen, TX 78501 www.lamac.espswebsite.com & www.orientaltrading.com please call to us for discounts on products and freight	Hector Hernandez or Agustin Salmon Manager lamacmcallen@gmail.com	Ph: 956-682-0552 Fax: 956-682-6271	15% for Educational Materials and Equipment	Business days: 5 to 7 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Freight Charges	is free in orders over 150.00 if the order is under 150.00 apply some shipping charges.				
Learning Without Tears (No Tears Learning, Inc) 8001 MacArthur Blvd. Cabin John, MD 20818 www.lwtears.com	Virginia Nugent Territory Manager virginia.nugent@lwtears.com	Ph: 301-263-2700 Fax: 301-263-2707	0- Discount is applied to pricing.% for Educational Materials and Equipment	Business days: 7 - 10 Business Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Deviations	Yes				
Deviations Noted	Current prices are available until 12-31-19. Prices change annually on January 1st.				

Lectorum Publications, Inc. 205 Chubb Avenue Lyndhurst, NJ 07071 http://www.electronic-pre-press.com/Lectorum/Lectorum2019/index.html	Gladys Ochoa Customer Service Manager gochoa@lectorum.com	Ph: 800-345-5946, x - 2226 Fax: 877-532-8676	20% for Educational Materials and Equipment	Business days: 15 Business Days Destination FOB LJISD: No	Yes
Freight Charges	\$10.00 on orders up to \$99.99 net. 10% on orders from \$100.00 to \$1,999.99 net. 9.5% on orders from \$2,000.00 to \$4,999.99 net. Orders in excess of \$5,000.00 net are shipped free of charge if sent to one location. Please provide contract/Bid number and indicate if you belong to a co-op and which one.				
Deviations	Yes				
Deviations Noted	Discounts* The 20% discount we offer to schools is firm for the contract period and it is already reflected in our current catalog prices highlighted in red. Publisher's list prices are subject to change; therefore, changes will be reflected in our new catalog prices. Library Services. Library processing fees may apply. Attached is the Library Services Order Form for details and pricing. Delivery Time: 15 Business Days after receipt of purchase order Shipping Charges \$10.00 on orders up to \$99.99 net. 10% on orders from \$100.00 to \$1,999.99 net. 9.5% on orders from \$2,000.00 to \$4,999.99 net. Orders in excess of \$5,000.00 net are shipped free of charge if sent to one location. Returns All books are guaranteed and may be returned for full credit (not applicable to processed books). Returns must be made within 30 days of receipt of shipment in saleable condition, unmarked, uncirculated and accompanied by a copy of our return authorization. Statement of Warranty. We offer a 12 month warranty for the books listed in our 2019 Children's Catalog. They are manufactured to the standards of the Library Binding Institute Standards.				
Macmillan Holdings, LLC 16365 James Madison Highway Gordonsville, VA 22942 https://www.highschool.bfwpub.com/Catalog/	Libby Largen Warehouse Representative highschool@mpsvirginia.com	Ph: 540-672-7744 Fax: 540-672-7542	0% for Educational Materials and Equipment	Business days: 7-10 Business days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges	Shipping is calculated at 2% of the total purchase order cost				
Deviations	Yes				
Deviations Noted	All shipping/delivery requirements must be stated on purchase order				
Marie Bou K12 Inc. 5871 Chateaubriand Montreal, Quebec Canada H2S2N3 https://mariebouk12.com/keyboarding/typi agent/	Linda Lulic Sales and Purchasing VP linda@mariebouk12.com	Ph: 888-740-7119 x703 Fax: 800-878-8119	5% for Educational Materials and Equipment	Business days: 1 Business day Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Math GPS, LLC PO Box 356 Boerne, TX 78006 www.mathgps.org	Laura Wilson Majority Owner sales@mathgps.org	Ph: 830-876-6130 Fax: 210-547-7934	0% for Educational Materials and Equipment	Business days: Maximum of 30 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	Math GPS, LLC charges 10% of total purchase for shipping and handling. Math GPS, LLC will consider discounts in merchandise price and/or shipping and handling based on the size of an order. Please request a quote at sales@mathgps.org.				
McGraw-Hill School Education, LLC 8787 Orion Place Columbus, OH 43240 www.mheducation.com/prek-12	Ed Holguin Sr. Sales Representative Orders_MHE@mheducation.com	Ph: 800-338-3987 Fax: 800-953-8691	0% for Educational Materials and Equipment	Business days: Orders are normally processed within 72 hours of receipt (up to 5 days during peak times). Typical shipping time once order is processed in 5-10 days and is subject to availability.	Yes
Freight Charges	All orders are shipped F.O.B. origin McGraw-Hill Distribution Center, Freight Prepaid and Charged Back on invoices. Shipping and Handling will be calculated based on the size, weight, and requested ship-method and added to your order. This is typically 7-10% of your order.				
Deviations	Yes				
Deviations Noted	Standard Terms and Conditions; Deviations#12 Delete: five (5)#12 Add: ten (10)#22 Delete: and charge the increase in price, if any, and cost of handling to the vendor in default. General Contract Terms and Conditions; Deviations# 8 & 9 Add: Title and risk of loss pass to buyer at shipping point. #11 a. Delete: destination and include delivery, packaging and all charges noted on the specifications.#11 a. Add: origin and All orders are shipped FOB origin McGraw-Hill Distribution Center, freight prepaid and charged back on invoices. Shipping and handling will be calculated based on the size, weight and requested ship-method and added to your order.#11 b. Delete: The La Joya I.S.D., assumes no liability for goods delivered in damaged or unacceptable condition. The successful bidder shall handle all claims with carriers and in case of damaged goods, shall ship replacement goods immediately upon notification by the La Joya I.S.D.#11 b. Add: Title and risk of loss pass to buyer at shipping point. #20 Delete: Vendor will file claims for transportation damage#20 Add: See 11 b.#24 Add: The right to audit is 3 years after end of contract period.#28 Delete: on delivery to La Joya I.S.D.'s delivery location as designated on the corresponding Purchase Order.#28 Add: at shipping point.#38 Add: third party#45 Add: Notwithstanding the foregoing, this Agreement may be assigned by Contractor to an affiliate or in connection with a merger, consolidation, or sale of substantially all assets, without consent of The District. Special Terms and Conditions; Deviations#2 Add: Current Bid/Quote prices are good from Oct 1, 2018 through Sept 30, 2019 at our 2018-2019 website prices.#8 Add: Orders are normally processed within 72 hours of receipt (5 days during peak times). Typical shipping time once order is processed in 5-10 days and is subject to availability.#9 Delete: destination: La Joya I.S.D. Central Warehouse, La Joya, Texas 78560, and shall include delivery and packaging costs.# 9 Add: origin# 9 Add: See #11a # 12 Add: Contractor (MHE) does not warrant the completeness, adequacy, accuracy, or usefulness of the solution any other materials or solution provided hereunder (collectively, the "materials"). The materials are provided on an "as is" and "as available" basis with all defects (with the exception of manufacturing defects of printed materials noted below). MHE expressly disclaims all warranties of any kind, whether express or implied, including, but not limited to any implied warranties of merchantability, fitness for a particular purpose and non-infringement, error-free or uninterrupted operation and any warranties arising from a course of dealing or usage of trade. Without limiting the foregoing, MHE makes no warranty that (i) the materials will meet the requirements of subscriber, (ii) the solution will be uninterrupted, timely, secure, or error-free, (iii) the results that may be obtained from the use of the materials will be accurate or reliable, or (iv) any errors in the materials will be corrected. No oral or written information or communications given by MHE, its employees, or agents will increase the scope of the above warranty or create any new or additional warranties. To the extent that MHE may not as a matter of applicable law disclaim an implied warranty, the scope and duration of such warranty will be the minimum permitted under such law. All print materials published by Contractor conform to N.A.S.T.A./M.S.S.T. manufacturing specifications. Our textbooks have reinforced bindings, and we guarantee our products from manufacturing defects 100% within the first 2 years of purchase. After inspecting product samples, should Contractor determine any binding to be defective or unusable due to a manufacturing error within two years of purchase, we will replace it with a totally new textbook at our expense. After two years, defective books will be replaced on a pro-rated basis.				

Mentoring Minds, L.P. P.O. Box 8843 Tyler, TX 75711 www.mentoringminds.com	Customer Success Team Customer Engagement & Support Specialists orders@mentoringminds.com	Ph: 800-585-5258 Fax: 800-838-8186	0% up to 35% for Educational Materials and Equipment	Business days: 7 to 10 Business days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges		We honor F.O.B., and shipping charges are not included. They will be 10% of the total order amount and will be a separate line item on an invoice.			
Deviations		Yes			
Deviations Noted		1. Some bulk pricing discounts are available based on quantities purchased. Range is 0% up to 35%.2. We honor F.O.B., and shipping charges are not included. They will be 10% of the total order amount and will be a separate line item on an invoice.3. Some materials require a minimum quantity. See our website for more information: www.mentoringminds.com.4. Bid is based on current catalog pricing. Catalogs are published annually; new product could be added, and/or prices could increase which would affect this bid.			
Museum of Science (Teti) 1 Science Park Boston, MA 02114-1099 www.eie.org	Chuy Garcia Regional Sales Manager jgarcia@mos.org	Ph: 857.348.3701 Fax: 617.589.5589	If purchasing 10 or more of the same teacher guide, price per guide is \$50 per. If purchasing 15 or more of the same storybook, price per book is \$8 per.% for Educational Materials and Equipment	Business days: 7-10 Business days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges		Shipping is 9% based on total purchase price			
Deviations		Yes			
Deviations Noted		Standard delivery is 7-10 business days from receipt of purchase order. Expedited shipping can be arranged for an additional cost. Shipping and handling charges are 9% based on total purchase price. Prices listed in our pricing guide are not inclusive of shipping.			
Newsela Inc 475 10th Avenue New York, NY 10019 www.newsela.com	Brian Berman AR Manager billing@newsela.com	Ph: 646-481-5650	0% for Educational Materials and Equipment	Business days: 2 Days	Yes
NRSI-Natiional Reading Styles Institute P. O. Box 737 Syosset, TX 11791 www.nrsi.com	Bob Foley Sales Manager bobf@nrsi.com	Ph: 516-921-5500 Fax: 516-921-5591	0-10% for Educational Materials and Equipment	Business days: 5-7 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges		Up to \$40: \$7.95; \$40.01-\$100: \$9.95; \$100+: 10%			
Otter Graphics Inc. 1237 S Victoria Ave., Suite 285 Oxnard, CA 93035 http://ottergi.com/products.html	Robert Vincent Senior Account Executive robertv@ottergi.com	Ph: 213-402-1226 Fax: 213-235-1628	30% for Educational Materials and Equipment	Business days: 1 to 3 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
PEEQ Technologies Inc. 231 James Jackson Ave. Cary, NC 27513 https://www.buyqball.com/	Lori Hauer Director of Sales lori@peeq.us	Ph: 801-618-0149	See Deviations% for Educational Materials and Equipment	Business days: 5 - 7 Business days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Deviations		Yes			
Deviations Noted		Volume discount offered: if 10 - 24 Qballs are purchased, there is a 10% discount.If 25 or more Qballs are purchased, a 15% discount is given.			
Perfection Learning 1000 N. 2nd Avenue. P.O. Box 500 Logan, IA 50325 www.perfectionlearning.com	Deb Kenkel Customer Support orders@perfectionlearning.com	Ph: 800-831-4190 Fax: 800-543-2745	0-30% for Educational Materials and Equipment	Business days: Trade 14-21 days; proprietary 7-14 days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges		10% shipping			
Vendor Reference Number		Reference bid #2019-59			
Deviations		Yes			
Deviations Noted		30% discount off of publisher list price on individual Cover Craft, hardcover, and paperback trade titles already reflected in catalog and web prices. 0% discount applies to proprietary titles published under the names Perfection Learning, AMSCO, or Kinetic. For large orders, please contact the local sales consultant for possible additional discounts or shipping concessions. 10% shipping.			

Plank Road Publishing P.O. Box 26627 Wauwatosa, WI 53226 www.musick8.com	Customer Service customerservice@music8.com	Ph: 1-800-437-0832 Fax: 1-888-272-0212	0% for Educational Materials and Equipment	Business days: 7-10 Business Days Destination FOB LJISD: Yes	Yes
Freight Charges	Shipping & Handling Rates Based on Subtotal: Orders up to \$25.00, add \$6.95 Orders \$25.01 to \$60.00, add \$7.95 Orders \$60.01 to \$100.00, add 12% of subtotal Orders \$100.01 to \$200.00, add 10% of subtotal Orders \$200.01 to \$300.00, add 9% of subtotal Orders \$300.01 and above, add 8% of subtotal All orders require a \$2.50 processing fee for invoicing.				
Deviations	Yes				
Deviations Noted	Shipping & Handling added to order as separate cost: product line items do not include S&H / S&H rates vary per order subtotal, please see attached rates document; Additionally a \$2.50 Processing Fee is assessed for purchase orders.Shipping & Handling Rates Based on Subtotal:Orders up to \$25.00, add \$6.95Orders \$25.01 to \$60.00, add \$7.95Orders \$60.01 to \$100.00, add 12% of subtotalOrders \$100.01 to \$200.00, add 10% of subtotalOrders \$200.01 to \$300.00, add 9% of subtotalOrders \$300.01 and above, add 8% of subtotalAll orders require a \$2.50 processing fee for invoicing.				
Pocket Nurse (Pocket Nurse Enterprises, Inc.) 610 Frankfort Road Monaca, PA 15061-2218 www.pocketnurse.com	Customer Service Department cs@pocketnurse.com	Ph: 800-225-1600 Fax: 800-763-0237	15% for Educational Materials and Equipment	Business days: Stock items average 7-10 business days, Drop Ship items average 3-6 weeks, and Direct Vendor Ship items average 6-8 weeks upon receipt of order. Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	A \$100 Minimum order qualifies for free freight on all parcel-type, first floor deliveries via FedEx Ground Shipping. * Third-party freight (LTL) deliveries will be calculated at time of order based upon quantity, weight and distance as these are generated and invoiced by the manufacturer and beyond Pocket Nurse control. * Please be aware, all orders must have a merchandise minimum order size of \$50 before shipping to avoid a \$20 service charge. Please reference Bid 2019-59.				
Deviations	Yes				
Deviations Noted	Standard Terms & Conditions. Page 6 #12 Samples - Equipment samples cannot be provided. Disposable Product Samples: Either a maximum of ten (10) disposable product samples or disposable product samples in the maximum amount of \$100.00, whichever comes first, may be requested over the life of the contract.Page 6 & 7 #15 Specifications/Requirements - Pocket Nurse sells medical supplies, furniture, and equipment for education and simulation. Our product is not for actual human or animal use. We do sell some Refurbished product.Page 7 #20 Stock items average 7-10 business days, Drop Ship items average 3-6 weeks, and Direct Vendor Ship items average 6-8 weeks upon receipt of order.Page 8 Packaging - Pocket Nurse sells new as well as refurbished products.Page 10 Warranty agreement - Please see attached Pocket Nurse Warranty.Page 11 #18 Returns - Please see attached Pocket Nurse Returns Policy and Procedures. 15% discount from the price seen at www.pocketnurse.com. An average of 10% discount will be provided for applicable product within the Pocket Nurse most recent printed catalog.Roughly 500 low-use items are an exception to the above pricing methodology. Those items receive a 5%discount from the Online Price.				
Positive Promotions 15 Gilpin Ave Hauppauge, NY 11788 www.positivepromotions.com	Mike Taxel VP Strategic Sales bids@positivepromotions.com	Ph: 877-258-1225 Fax: 877-258-1226	5% for Educational Materials and Equipment	Business days: 15 to 20 Days ARO and Artwork Approval Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	Call for Freight Charges				
Vendor Reference Number	TL4E				
Deviations	Yes				
Deviations Noted	All products will receive the 5% discount off all items, new or future product as shown in catalogs or on-line at www.positivepromotions.comMinimum Quantity as shown in catalogs or on-line will apply.FREE Standard shipping. If express, rush shipments or any other special conditions, such as multiple drop shipment locations are requested, the fees associated with these shipments will apply.Discount or FREE Standard shipping cannot be combined with any other promotional or discounted pricing, sale pricing or any other special offers.				
Prestwick House, Inc 58 Artisan Dr. Smyrna, DE 19977 www.prestwickhouse.com	Sue Thomas Customer Service info@prestwickhouse.com	Ph: 800-932-4593 Fax: 888-718-9333	0% for Educational Materials and Equipment	Business days: 7 -10 Business days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges	\$0 - \$80.00 - \$8.00; \$80.01 - \$2,999.99 - 10% of total; \$3,000.00 or more - free shipping				
Deviations	Yes				
Deviations Noted	shipping charges as outlined apply to all orders				

Read Naturally, Inc. 1284 Corporate Center Dr., Suite 600 St Paul, MN 55121 www.readnaturally.com	Dan Evans Operations Manager customerservice@readnaturally.com	Ph: 800-788-4085 Fax: 651-452-9204	0% for Educational Materials and Equipment	Business days: 10 Days	Yes
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Freight Charges	10% shipping added to product cost				
Sirius Education Solutions 1108 Lavaca Street, Suite 110-197 Austin, TX 78701 www.siriuseducationsolutions.com	Susan Bernal Business Manager orders@siriuseducationsolutions.com	Ph: 800-942-1379 Fax: 844-684-6183	0% for Educational Materials and Equipment	Business days: Approximately 2 to 5 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Southwest Education 208 Ridge Dr. Marble Falls, TX 78654	Ben Rodriguez President ben@southwestlearning.com	Ph: 866-472-6949 Fax: 830-693-4169	0% for Educational Materials and Equipment	Business days: 3 Days	Yes
Starr Tractor & Equipment PO Box 1193 Rio Grande City, TX 78582	Israel Leal Jr Manager lealjr.israel@yahoo.com	Ph: 956-487-5550	0% for Educational Materials and Equipment	Business days: 4 Days Destination FOB LJISD: Yes	Yes
Studies Weekly, Inc. 1140 North 1430 West Orem, UT 84057 https://store.studiesweekly.com/texas/? ___from_store=arizona	Dennise Thompson Account Manager dennise.thompson@studiesweekly.com	Ph: 801-347-0412 (Dennise) or 866-311-8734 (Customer Support) Fax: 866-531-5589	0-25% for Educational Materials and Equipment	Business days: Our standard delivery time is 6-10 business days upon receipt of Purchase Order and within 14 business days during busy shipping season. However, early shipment prior to start of school is available and based on receiving window provided by district to Customer Support Department. Destination FOB LJISD: Yes	Yes
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Deviations	Yes				
Deviations Noted	Pricing: 2019-20 Bundle Discount Pricing - Order two different "Print & Digital" publications, same grade and same quantity, get 1st publication at regular unit price of \$7.95 per student and 2nd publication at a 25% discounted unit price of \$5.97 per student. Consecutive 2nd & 3rd year Bundle Discount and Multi-Year (3 & 4 Yr) Social Studies pricing also available. (Civil Rights Curriculum not included in Bundle Discount Offer) Delivery Time: Our standard delivery time is 6-10 business days upon receipt of Purchase Order and within 14 business days during busy shipping season. However, early shipment prior to start of school/district is available and based on receiving window provided by district to Customer Support Department.				
Superior Text, LLC 151 Airport Industrial Drive Ypsilanti, MI 48198 www.superiortext.com	Rick Scott Sales Manager sales@superiortext.com	Ph: 866-482-8762 Fax: 877-482-8843	Discount varies for Educational Materials and Equipment	Business days: 10 Business days ARO Destination FOB LJISD: Yes	Yes
<hr/>					
Vendor Reference Number	Bid 2019-59				
Deviations	Yes				
Deviations Noted	Discount:10% off publisher list price for new instructional materials15% off catalog price for all in-stock reconditioned instructional materials38.5% off publisher list price for classroom literature and mass market paperbacksOur catalog is located at www.superiortext.com.Delivery: Goods will be delivered within 10 business days after receipt of purchase order.Returns: Defective products will be refunded or replaced at no cost. Non-defective used books in same condition may be returned with prior authorization within 60 days of invoicing. Returns of non-defective, brand-new products from publisher are contingent on that publisher's return policy.				

Supporting Science, Inc. 275 Campfire Way Smithville, TX 78957 www.sciencecutups.com	Rosemary Martin President ssibastrop@gmail.com	Ph: 512-237-2538 Fax: 888-299-4666	0% for Educational Materials and Equipment	Business days: 5 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges add 10% to orders for shipping, our catalog prices do not include free shipping					
Teachers Discovery Inc. 2741 Paldan Drive Auburn Hills, MI 48326 www.teachersdiscovery.com	Cynthia Kettlewell CSR / Bid Dept orders@teachersdiscovery.com	Ph: 800-832-2437 Fax: 800-287-4509	0% for Educational Materials and Equipment	Business days: 7-10 Business Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Freight Charges Sub-Total: Up to \$30.00=\$6.90; \$30.01-\$50.00=\$8.20; \$50.01-\$75.00=\$9.50; \$75.01-\$100.00=\$11.40; \$100.01 & over=12% of sub-total					
Vendor Reference Number Bid #2019-59					
Deviations Yes					
Deviations Noted Please note that 2019 prices prevail & catalog prices expire 12/31/20. Freight charges apply to all orders. Product prices do NOT reflect freight charges. Freight charge: Sub-Total: Up to \$30.00=\$6.90; \$30.01-\$50.00=\$8.20; \$50.01-\$75.00=\$9.50; \$75.01-\$100.00=\$11.40; \$100.01 & over=12% of sub-totalNO SAMPLES					
Teaching Systems, Inc. 4601 Hollow Tree Drive, Ste 111 Arlington, TX 76018 www.teachingsystems.com	Kimberly Savage President kim@teachingsystems.com	Ph: 817-417-7775 800-762-4133 Fax: 817-465-8184	0% for Educational Materials and Equipment	Business days: 7-60 Days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges Freight charges are determined by product and quantity ordered. we provide all these charges on our quotes					
Textbook Warehouse 936 Curie Drive Alpharetta, GA 30005 www.textbookwarehouse.com	Delores Knighting Sales Representative delores@textbookwarehouse.com	Ph: 800-796-9152 x212 Fax: 800-796-9154	10% Off Catalog Prices for Used Textbooks, Workbooks & TEs; 37% Off Publishers List Prices for Paperback Classics Novels, Reference, and Test Prep Materials; 5% Off Publisher List Price for New Textbooks, Workbooks, & TEs% for Educational Materials and Equipment	Business days: Order should arrive within 4 days if in stock at our warehouse. All other orders will arrive within 10-14 days. Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Vendor Reference Number Please use the bid number 2019-59					
Deviations Yes					
Deviations Noted Discounts- 10% Off Catalog Prices for Used Textbooks, Workbooks & TEs and 37% Off Publishers List Prices for Paperback Classics Novels, Reference, and Test Prep Materials at www.textbookwarehouse.com; 5% Off Publisher List Price for New Textbooks, Workbooks, TEs and Other Titles					
The Reading Warehouse PO Box 41328 North Charleston, SC 29423 readingwarehouse.com	Barb Shook Order Coordinator customerservice@thereadingwarehouse.com	Ph: 866-391-7323 Fax: 866-546-2544	25% - 50% off retail% for Educational Materials and Equipment	Business days: 7 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges Orders to \$100 = \$3.95 Orders \$100-\$500 = \$8.95 Orders over \$500 = FREE!					
TouchMath Acquisition LLC 5445 Mark DAbing Blvd., Suite 200 Colorado Springs, CO 80918 www.touchmath.com	Nancy Lawrence Orders Manager orders@touchmath.com	Ph: 800-888-9191 Ext. 128 Fax: 719-593-2446	0% for Educational Materials and Equipment	Business days: 3-5 ARO Destination FOB LJISD: Yes Bid for Cash-Carry Prices: Yes	Yes
Freight Charges Orders in the Continental U.S.: 8% of order total (\$8.00 minimum charge for orders under \$100) Orders \$10,000 to \$24,999: 5% shipping Orders \$25,000 to \$49,999: 3% shipping Orders over \$50,000: FREE shipping					
Vendor Reference Number 19-06-03 for this Bid					
Deviations Yes					
Deviations Noted 2019 Bid Volume Discounts--Shipping Included in Price.1. Volume Discounts: \$10-000 to \$24,999 5% Discount, \$25,000 to \$49,999 7% Discount, \$50,000 and Up 10% Discount.2. Shipping and Handling Discounts: (normally 8% with an \$8.00 minimum charge) Shipping and Handling is included in item pricing on the price list included with this bid. This pricelist prevails over any catalog or website pricing.3. Free All Day onsite TouchMath Professional Development Seminar for up to 50 participants with each \$50,000.00 purchase. Standard charge is \$5,000.00. Our pricing is increasing as of July 1, 2019, with a new price list. We will honor the 2018-2019 current price list for this bid and waive shipping and handling for term of awarded bid.					

Trevino's Digital Photography, Inc. 1600 N Jackson, Ste. #1 Pharr, TX 78577 www.trevinosdigital.com	Joe G Trevino Owner joe@trevinosdigital.com	Ph: 956-783-5274	Discounts based on quantities ordered up to 20% for Educational Materials and equipment	Business days: 2-3 Days if in stock. Back Orders 7-10 working days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	Freight charges based on weight				
Vendor Reference Number	Just name of school where deliveries to be made too				
Deviations Noted	No deviations				
TUNE IN PO Box 141727 Austin, TX 78714 www.TuneInNet.com	Alex Bartlett Executive Director orders@tuneinnet.com	Ph: 800-488-6346 Fax: 512-746-5400	0% for Educational Materials and Equipment	Business days: 3-5 Days Destination FOB LJISD: Yes Bid for Cash-Carry Prices: No	Yes
Freight Charges	All orders ship via USPS Priority Mail ONLY, with the following Fees: If Order total<\$50,S&H=\$5; If Order Total>\$50<\$150,S&H=\$10; If Order Total>\$150,S&H=\$15.				
Youthlight P.O. Box 115 Chapin, SC 29036 www.youthlight.com	Aa Irizarr sales Associate airizarry@yhouthlightbooks.com	Ph: 800-209-9774 Fax: 803-345-0888	0% for Educational Materials and Equipment	Business days: 10 Business days Destination FOB LJISD: No Bid for Cash-Carry Prices: No	Yes
Freight Charges	\$0-\$69.99=\$6.95 \$70.00-\$299.99 =10% of subtotal \$300.00-\$999.99=6% of ST \$1,000.00+=4% of st				
Deviations	Yes				
Deviations Noted	Volume discounts:\$500.00-\$749.99 Save 5%\$750.00-\$999.99 Save 10%\$1,000.00-\$2,499.99 Save 15%\$2,500.00+ Save 20%				



2625 Patton Road
 Roseville, MN 55113-1308
 800-322-0956
 Fax 651-294-2222

AbleNet Shipping Charges - Published and Product Rates

USA- Published Rates

	Ground	2nd Day Air	Next Day Air
Continental US	10% of Sub-total	15% of Sub-total	20% of Sub-total
Hawaii & Alaska	Please call for quote		
U.S. Territories	Please call for quote		

CANADA- Published Rates

	Ground	Expedited
\$0 - 99	\$30	Please call for quote
\$100 - 249	\$45	Please call for quote
\$250 - 499	\$65	Please call for quote
\$500+	15% of Sub-total	Please call for quote

Shipping charges include custom, tax, and duty fees

Pilot

	Ground	2nd Day Air	Next Day Air
Pilot Pro & Pilot One	\$18	\$35	\$75
Above Item & Other Products	Corresponding Schedule + Published Rates		

TrackerPro

	Ground	2nd Day Air	Next Day Air
Cont. US	\$10	\$30	\$65
Alaska	Please contact AbleNet		
Hawaii	Please contact AbleNet		
TrackerPro & Other Products	TrackerPro Schedule + Published Rates		

Sero

	Ground	2nd Day Air	Next Day Air
Cont. US	\$15	\$35	\$70
Alaska	Please contact AbleNet		
Hawaii	Please contact AbleNet		
Sero & Other Products	Sero Schedule + Published Rates		

Primo

	Ground	2nd Day Air	Next Day Air
Cont. US	\$10	\$30	\$65
Alaska	Please contact AbleNet		
Hawaii	Please contact AbleNet		
Primo & Other Products	Primo Schedule + Published Rates		



ACCO Brands
Four Corporate Drive
Lake Zurich, IL 60047-8997
Tel 847.641.9500
Fax 800.768.8998
www.accobrands.com
www.acco.com

ACCO Brands Warranty Policies for GBC Branded Products

Equipment Purchased New

New GBC equipment marketed by ACCO Brands is warranted free from defects in workmanship and material under normal use and service for a period from the date of purchase, as described in the relevant Owners' Manual.

Obtaining service under this policy

For warranty execution, please contact ACCO Brands at:

1-800-723-4000 or <http://www.gbconnect.com> in the USA

800-263-1063 or <http://www.gbcanada.com> in Canada

(55) 1500-5578 or <http://www.gbc.com.mx/> in Mexico

No products will be accepted for repair/replacement under this warranty without first contacting ACCO Brands.

Out of Box Product failure

Equipment deemed by a qualified GBC technician to be inoperable and beyond immediate repair within 30 days of purchase, and otherwise covered under this policy, will be replaced with the same product or a substantially similar product. Such new product will maintain its full standard warranty period starting from the return shipment date to the customer.

Note: For Warranty claims initiated more than 30 days after the date of initial purchase, the new warranty on the repair/replacement unit is 30 days or to the end of the original warranty, whichever is longer.

Refurbished/Repaired Equipment

Refurbished/repared GBC equipment marketed by ACCO Brands is warranted free from defects in workmanship and material under normal use and service for 30 days from the date of purchase. In the case of equipment returned for repair, if the unit sent in was still under its original warranty, then the new warranty on the repaired unit is 30 days or to the end of the original warranty, whichever is longer.

ACCO Brands' obligation under this warranty is limited to replacement or repair, at ACCO Brands' option, of any warranted part found defective by ACCO Brands without charge for material or labor. Any replacement, at ACCO Brands' option, may be

the same product or a substantially similar product that may contain remanufactured or refurbished parts.

This warranty shall be void in the following circumstances:

- (i) if the product has been improperly installed or misused,
- (ii) if the product has been damaged by negligence or accident, or
- (iii) if the product has been altered by anyone other than ACCO Brands or ACCO Brands' authorized agents.

In the case of laminators, without limiting the generality of the previous paragraph, ACCO Brands' obligation under this limited warranty does not include:

- (a) damage caused to the rollers by knives, razors, or other sharp tools; by any foreign objects falling into the working area of the laminator; or by cleaning the laminator with solutions or materials that harm its surfaces;
- (b) damage caused by adhesives; nor



ACCO Brands
Four Corporate Drive
Lake Zurich, IL 60047-8997
Tel 847.541.9500
Fax 800.766.8998
www.accobrands.com
www.illco.com

(c) damage caused by lifting, tilting or attempting to position the laminator other than rolling it on its castors across even surfaces.

TO THE EXTENT ALLOWED BY APPLICABLE LAW, THIS WARRANTY IS IN LIEU OF ALL OTHER EXPRESSED WARRANTIES. REPRESENTATIONS OR PROMISES INCONSISTENT WITH OR IN ADDITION TO THIS WARRANTY ARE UNAUTHORIZED AND SHALL NOT BE BINDING ON ACCO BRANDS. TO THE EXTENT PERMITTED BY APPLICABLE LAWS, ANY IMPLIED WARRANTIES (IF APPLICABLE) ARE LIMITED IN DURATION TO THE DURATION OF THIS WARRANTY. SOME STATES AND JURISDICTIONS DO NOT ALLOW LIMITATIONS ON HOW LONG AN IMPLIED WARRANTY LASTS, SO THE ABOVE LIMITATION MAY NOT APPLY TO YOU. TO THE EXTENT PERMITTED BY APPLICABLE LAW, IN NO EVENT SHALL ACCO BRANDS BE LIABLE FOR ANY SPECIAL, INCIDENTAL, PUNITIVE, EXEMPLARY, CONSEQUENTIAL OR SIMILAR DAMAGES, WHETHER OR NOT FORESEEABLE. SOME STATES AND JURISDICTIONS DO NOT ALLOW THE EXCLUSION OR LIMITATION OF SPECIAL, INCIDENTAL, PUNITIVE, EXEMPLARY, CONSEQUENTIAL, OR SIMILAR DAMAGES, SO THE ABOVE EXCLUSION OR LIMITATION MAY NOT APPLY TO YOU. FOR CONSUMERS WHO HAVE THE BENEFIT OF CONSUMER PROTECTION LAWS OR REGULATIONS IN THEIR JURISDICTION OF PURCHASE OR, IF DIFFERENT, IN THEIR JURISDICTION OF RESIDENCE, THE BENEFITS CONFERRED BY THIS WARRANTY ARE IN ADDITION TO ALL RIGHTS AND REMEDIES CONVEYED BY SUCH CONSUMER PROTECTION LAWS AND REGULATIONS.

To the extent permitted by law, this warranty is not transferable and will automatically terminate if the original product purchaser sells or otherwise disposes of the product.

This warranty gives you specific legal rights. Other rights, which vary from jurisdiction to jurisdiction, may exist. In addition some jurisdictions do not allow (i) the exclusion of certain warranties, (ii) limitations on how long an implied warranty lasts and/or (iii) the exclusion or limitation of certain types of costs and/or damages, so the above limitations may not apply.

Extended Warranties:

Acco Brands offers and strongly recommends the purchase of an Equipment Maintenance Agreement (EMA) to extend the time of coverage where ACCO Brands' service organization will repair and maintain your equipment without charge (does not include coverage of damage due to abuse). The typical EMA includes unlimited labor, unlimited parts, and either travel expenses or ground shipping, depending on the contracted service method. To discuss EMA options for your equipment, please contact your local sales or service representative or call ACCO Customer Care at 1-800-723-4000.



ACORN NATURALISTS®



Acorn Naturalists' Discount Policy and Shipping Terms

All products listed in Acorn Naturalists' 2017 catalog are discounted 10% when ordering 10 or more of the same item, with the exception of product sets (which already have been discounted). In addition, some product series have "mix/match" pricing, giving you 10% off when ordering a total of 10 or more items.

All product prices, including shipping charges, stated in the 2017 catalog and website are guaranteed through January 2018. For written bids, product discount percentages will remain in effect throughout the length of the bid contract.

Shipping charges are based on the pre-tax subtotal. For ground delivery anywhere in the United States, for orders under \$70.00 add \$6.95; on orders between \$70.00 - \$800.00 add 10%; on orders between \$800.00 - \$2,000.00 add 7%; and on orders that exceed \$2,000.00 add 5%. For information on other shipping arrangements or international orders, please call or visit our website.



Resources for the Trail and Classroom®

180 So. Prospect, Suite 230, Tustin, CA 92780

Phone (714) 838-4888 Fax (714) 838-5869 www.acornnaturalists.com



Printed on Recycled Paper.



PO Box 703168, Dallas TX 75370

DEVIATIONS / EXCEPTIONS TO SOLICITATION

La Joya ISD Bid #2017-97 Educational Materials & Equipment Catalog Bid

ACP Direct strives to comply with most conditions and terms as set forth in bid documents. We are not able to comply with certain conditions as found in this bid. The following exceptions shall apply.

Standard Terms & Conditions: Evaluation of Offers & Contract Award: 12. SAMPLES:
Samples will be provided by mutual agreement.

Standard Terms & Conditions: Evaluation of Offers & Contract Award: 20. LEAD TIMES:
Standard ARO is 3-5 business days for in stock items. Some items, like furniture, may require longer lead times, especially during peak seasons.

Standard Terms & Conditions: Evaluation of Offers & Contract Award: 24. SUBSTITUTION:
Some items may require more than 15 working days for delivery, especially during peak seasons. Substitutions will not be provided on long lead time items.

General Contract Terms and Conditions: 6. PRICING:
ACP Direct prices already reflect discounted pricing. ACP Direct distributes catalogs 3-4 times per year. Due to the nature of this bid, prices may fluctuate but the stated discount will remain fixed for the term of the contract. Current prices can be found in our most recent published catalog or website at www.acpdirect.com at the time the order is placed.

General Contract Terms and Conditions: 11. DELIVERY PROTOCOL: a.
Freight terms will be FOB Destination, Prepay and Add. Freight charges are not included in the discount price and must be added on each purchase order. Please see attached Freight Policy form for details.
ACP Direct will not be performing installations on La Joya ISD property or any of its legal entities.

General Contract Terms and Conditions: 11. DELIVERY PROTOCOL: b.
Products damaged in shipment: All shipments must be inspected prior to accepting product from freight carrier and signing shipping documents. Damages or shortages must be notated on shipping documents. If damage is extensive, customer should refuse shipment. Replacements for damaged or missing items that are notated on the shipping document will be ordered within 24 hours of notice given to ACP Direct of damage or shortage. All items received must be inspected for concealed damage within 24 hours of delivery. Replacements for concealed damaged items will be ordered after freight claims have been filed and approved by the freight carrier. Replacements for items that had concealed damage must be inspected prior to signing for acceptance of replacement items. Items replaced due to concealed damage will not be replaced a second time due to concealed damage. Please see attached *Delivery Instructions* form and *Return Goods Policy*.

Products found defective: All products have their own warranty terms. Any warranty, expressed or implied, is limited to that offered by the manufacturer. Defective products under warranty may be replaced by either ACP Direct or the manufacturer directly. A Return Merchandise Authorization Number (RMA#) must be obtained before any product is returned. See attached *Return Goods Policy* form for return instructions.

Items rejected for reasons other than damage, overage, or defect will be replaced at the expense of the District. If the customer orders the bid item and is unhappy with the item after delivery, they can return it for partial credit. Customer will be responsible for original freight charges, return shipping charges, and restocking fee. Item must be unused, unassembled and in re-sellable condition to be eligible for any credit. Please see attached *Return Goods Policy* form.



PO Box 703168, Dallas TX 75370

DEVIATIONS / EXCEPTIONS TO SOLICITATION CONTINUED

General Contract Terms and Conditions: 11. DELIVERY PROTOCOL: i.

ACP Direct will not be performing business on La Joya ISD property or any of its legal entities and takes exception to this clause.

General Contract Terms and Conditions: 14. WARRANTY/MAINTENANCE AGREEMENT:

ACP Direct carries a large number of manufacturers, and each has their own warranty terms. Any warranty, expressed or implied, is limited to that offered by the manufacturer. Items rejected for reasons other than damage, overage, or defect will be replaced at the expense of the District. Contact customer service for warranty information on specific items. ACP Direct does not provide or perform Maintenance agreements.

General Contract Terms and Conditions: 15. MANUFACTURER'S GUARANTEE:

ACP Direct carries a large number of manufacturers, and each has their own warranty and guarantee terms. Any warranty or guarantee, expressed or implied, is limited to that offered by the manufacturer. Items rejected for reasons other than damage, overage, or defect will be replaced at the expense of the District.

General Contract Terms and Conditions: 17. WARRANTY PERIOD:

ACP Direct carries a large number of manufacturers, and each has their own warranty terms. Any warranty, expressed or implied, is limited to that offered by the manufacturer.

General Contract Terms and Conditions: 18. RETURNS:

Items rejected for reasons other than damage, overage, or defect will be replaced at the expense of the District. Shipping charges and restocking fees may apply. Any credit issued will be less the original shipping charges and any applicable restock fees. See attached Return Goods Policy form.

General Contract Terms and Conditions: 19. INSURANCE:

ACP Direct will not be performing services on customer property and we do not expect this provision to apply in whole or in part. ACP Direct does not own vehicles and uses Third Party carriers for all deliveries. As such, we take exception to this requirement.

General Contract Terms and Conditions: 20. CLAIMS:

All shipments must be inspected prior to accepting product from freight carrier and signing shipping documents. Damages or shortages must be notated on shipping documents. If damage is extensive, customer should refuse shipment. Replacements for damaged or missing items that are notated on the shipping document will be ordered within 24 hours of notice given to ACP Direct of damage or shortage. All items received must be inspected for concealed damage within 24 hours of delivery. Replacements for concealed damaged items will be ordered after freight claims have been filed and approved by the freight carrier. Replacements for items that had concealed damage must be inspected prior to signing for acceptance of replacement items. Items replaced due to concealed damage will not be replaced a second time due to concealed damage. Please see attached *Delivery Instructions* form and *Return Goods Policy*.

Special Terms and Conditions: 4. DISCOUNTS:

Freight terms will be FOB Destination, Prepay and Add. Freight charges are not included in the discount price and must be added on each purchase order. Please see attached Freight Policy form for details.

Special Terms and Conditions: 5. CATALOGS:

ACP Direct distributes catalogs 3-4 times per year. Current prices can be found in our most recent published catalog or website at www.acpdirect.com at the time the order is placed.

Special Terms and Conditions: 9. DELIVERY TIME:

Standard ARO is 3-5 business days for in stock items. Some items may require more than 5 business, especially during peak seasons.

Special Terms and Conditions: 9. DELIVERIES:

Freight terms will be FOB Destination, Prepay and Add. Freight charges are not included in the discount price and must be added on each purchase order. Please see attached Freight Policy form for details.



PO Box 703168, Dallas TX 75370

DEVIATIONS / EXCEPTIONS TO SOLICITATION CONTINUED

Special Terms and Conditions: 11. DAMAGED GOODS:

Products damaged in shipment: All shipments must be inspected prior to accepting product from freight carrier and signing shipping documents. Damages or shortages must be notated on shipping documents. If damage is extensive, customer should refuse shipment. Replacements for damaged or missing items that are notated on the shipping document will be ordered within 24 hours of notice given to ACP Direct of damage or shortage. All items received must be inspected for concealed damage within 24 hours of delivery. Replacements for concealed damaged items will be ordered after freight claims have been filed and approved by the freight carrier. Replacements for items that had concealed damage must be inspected prior to signing for acceptance of replacement items. Items replaced due to concealed damage will not be replaced a second time due to concealed damage. Please see attached *Delivery Instructions* form and *Return Goods Policy*.

Special Terms and Conditions: 12. RETURNS:

Items rejected for reasons other than damage, overage, or defect will be replaced at the expense of the District. Shipping charges and restocking fees may apply. Any credit issued will be less the original shipping charges and any applicable restock fees. See attached *Return Goods Policy* form.

Special Terms and Conditions: 13. MANUFACTURER'S GUARANTEE:

ACP Direct carries a large number of manufacturers, and each has their own warranty and guarantee terms. Any warranty or guarantee, expressed or implied, is limited to that offered by the manufacturer. Items rejected for reasons other than damage, overage, or defect will be replaced at the expense of the District.

Vanessa Morris
Vanessa Morris, Vice President
07/11/2017



PO Box 703168, Dallas TX 75370

Freight Policy

ACP Direct's core customer base is the education market and we understand that schools need to be fiscally responsible. To help our customers we offer some of the lowest catalog/website prices in the business. Because our catalog prices start out so low, we must add freight charges to the catalog/website prices.

ACP Direct carries two distinct types of products; Regular Items and Heavy Items. Regular Items are those items in our catalog/website that ship from our warehouse. Heavy Items ship direct from the manufacturer, and are notated in our catalog by "UPS" or "Truck" next to the part number.

Shipping Charges for Regular Items - 48 contiguous states

On orders that do not contain heavy items (such as furniture) we charge freight based on the subtotal of the items ordered (see chart below). We do not ship outside of the US.

Order Amount	Ground Rates
\$0-\$49.99	\$7.95
\$50-\$99.99	\$10.95
\$100-\$199.99	\$14.95
\$200-\$499.99	\$18.95
\$500+	6% of order

Shipping Charges for Heavy Items - 48 contiguous states

Our goal is to provide you with the lowest possible freight charges. Heavy items, like furniture shipments, have too many variables that must be considered in order to provide the best method at the lowest cost.

Our Freight Department will determine the most economical method for your requirements. We will then contact you within one business day to get your authorization for the delivery charges before we process your order. We do not ship outside of the US.

Helpful Information on Shipping Carriers and Methods

UPS - Driver will deliver your order inside the building.

Truck to Tailgate or Truck to Dock - This is the most economical truck delivery available. If your organization has a loading dock, the driver will leave the shipment there. If there is no loading dock, the driver will take the merchandise to the end of the truck trailer and you will be responsible for unloading and bringing your merchandise inside your building. Tailgate delivery does not include inside delivery.

Truck Lift-gate Delivery - For an additional charge the delivery will arrive on a special trailer with a lift-gate. The driver will use the lift-gate to unload the items for you to ground level and you will be responsible for unloading and bringing your merchandise inside your building. Lift-gate delivery does not include inside delivery.

Truck Inside Delivery - For an additional charge the driver will unload the items for you and deliver them inside the nearest doorway. They will not carry the merchandise through the building or up flights of stairs.



PO Box 703168, Dallas TX 75370

RETURN GOODS POLICY FORM

Return Policy

- Before you package your merchandise for refund or exchange, please contact us to obtain a Return Merchandise Authorization Number (RMA #). You may call customer service at (800) 238-8009 between the hours of 8am to 5pm Mon-Fri. CST.
You may also e-mail customer service at customerservice@acpdirect.com
- Please have ready your reason for return, PO#, Invoice# and any serial numbers, if applicable.
- Merchandise will not be accepted for processing without an RMA# on the outside of the box.
- Items you are returning should already be indicated as part of the RMA. Please do not include additional merchandise that has not already been indicated as a return request. If you need to return additional merchandise, you will need to create another return and obtain a new RMA #.
- Please include a copy of your original invoice receipt with your merchandise. Once you have indicated your RMA number on the outside package, please send your return via an insured carrier to:

ACP Direct, Inc. Returns Department
2125 Chenault Dr, Suite 101
Carrollton, TX 75006

- DO NOT mark the product packaging. Mark the outer carton ONLY.
- All accessories, cables, internal packaging, etc. must be included with the return or credit will not be given.
- The shipping charges for merchandise ordered in error, or any non-defective item, is your responsibility. This includes original shipping charges to ship the product to you.
- If the product is defective, or an ACP Direct error, we will provide a prepaid return label to you.
- Please make sure you ship your package insured and prepaid via FedEx, UPS, USPS or DHL. We do not accept responsibility for uninsured or non-receipt verification returned packages.
- Upon receipt of your returned merchandise, we will process the refund and/or process the requested replacement items.
- All items are subject to manufacturer warranty. Some items may require you to contact the manufacturer directly.
- All non-defective items shipped from the manufacturer will be charged a 20-30% restocking fee upon return. Assembled furniture may be non-returnable, and will depend on individual manufacturer policy.
- Any items needing to be returned due to shipping damages will need to have been signed for at the time of delivery. Replacing items that did not have this notation on the delivery receipt, will be at the discretion of ACP Direct.

American Ceramic Supply Company
2442 Ludelle Street
Fort Worth, TX 76105
866-535-2651

Deviations/Exceptions to Solicitation

LaJoya Independent School District

Bid# 2017-97

Educational Materials & Equipment Catalog Bid

September 1, 2017 – August 31, 2020

General Conditions:

Page 17, #6:

Pricing:

Pricing is subject to change without notice, should manufacturer(s) implement price changes. Documentation given upon request.

Page 18, #11:

Delivery Protocol:

Discounts will remain firm, however, our Educator Catalog prices are subject to change without notice should manufacturer(s) implement price changes. Quotes given prior to or at time of order placement will reflect current pricing. Shipments are sent F.O.B., Destination, Prepaid & Add, inside delivery in not guaranteed.

Special Terms & Conditions:

Page. 27, #4:

Discounts:

Freight is NOT included in pricing.

Page 28, #10:

Deliveries:

Deliveries will be F.O.B. Destination, Prepaid & Add. Prices DO NOT include freight charges, however, quotes given prior to or at time of order placement will include freight charges; which are billed as a separate line item on the invoice. We use the most expedient and cost efficient means of shipping. Costs will vary depending upon carrier used, product shipped and destination.

Ginger Famigletti / Operations Manager

Name / Title of Authorized Company Official



Signature of Authorized Company Official

06/19/2017

Date



Jonathan Guerra
Account Executive
(956) 739-0955
Jonathan.Guerra@apexlearning.com



La Joya Independent School District

Request for Proposal #2018-54
Educational Materials & Equipment
Catalog/Price List
April 17, 2018



Catalog/Price List

Overview

Apex Learning is pleased to present La Joya Independent School District with pricing for Courses. Each subscription model is described in detail below. Apex Learning would be pleased to provide additional pricing proposals based on specific district needs.

Courses

Single Enrollment Subscriptions

Each Single Enrollment Subscription provides access for a period of 12 months for one student enrolled in one Course. An enrollment may be in any Course. If a student completes or withdraws from the course in which he or she is enrolled, the Single Enrollment Subscription may be reused to enroll that student or another student in any course, which means that one subscription may be used for multiple course enrollments during the year (for example, for a course enrollment each of the fall, spring, and summer semesters). The number of Single Enrollment Subscriptions purchased is the maximum number of enrollments there may be at the same time. There is no additional charge for access to Apex Learning courses or LMS for teachers, staff, or administrators.

# of Single Enrollment Subscriptions Purchased	Unit Price* (12 months of access)
1-24	\$125
25-99	\$100
100-999	\$85
1,000-1,999	\$75
2,000-4,999	\$60
5,000+	\$50

** Does not include the cost of literature required for certain English courses, lab manuals for certain science courses, or textbooks and lab materials for certain AP courses.*

The above pricing information is confidential. Apex Learning respectfully requests that La Joya ISD withhold it from public disclosure.



Tutorials

Texas Tutorials with Adaptive Remediation Subscriptions

Each Tutorials Subscription provides access for a period of 12 months for one student enrolled in any number of Tutorials for grades 6-12. If a student completes or withdraws from all Tutorials in which he or she is enrolled, the Adaptive Tutorials Subscription may be reused to enroll another student in any number of Tutorials. The number of Tutorials Subscriptions purchased is the maximum number of students who may be enrolled in Tutorials at the same time. There is no additional charge for access to Apex Learning Tutorials or LJISD for teachers, staff, or administrators.

Price Per Student

# of Tutorials Subscriptions Purchased	Unit Price (12 months of access)
1-24	\$80
25-99	\$65
100-999	\$55
1,000-1,999	\$50
2,000+	\$40

Note that if a Tutorials Subscription is used to enroll one student in 2 Tutorials during the fall, spring, and summer, the subscription would provide the district with 6 enrollments at an equivalent price of 1/6th of the subscription price per enrollment.

Per Site Pricing

School-wide pricing provides access to all Apex Learning Tutorials for all students (grades 6-12) in one school for a 12-month period.

Price: \$25 per student based on total students enrolled in the school

The above pricing information is confidential. Apex Learning respectfully requests that La Joya ISD withhold it from public disclosure.



Audio Resource Group

Improving Communication Through Sound Technology

Warranty Statement

Audio Resource Group, Inc. (ARG) develops, designs and distributes only high quality products that will provide users with many years of trouble-free service. Some of the products we distribute are sold exclusively by ARG. The following Warranty Statement defines the warranty periods for each product line and model of equipment distributed by Audio Resource Group, Inc.

Talk and Listen™ Systems

ARG warrants the following transmitters and receivers (TX72BP, TX72M, TX900BP, TX900HH, TX900M, RX72BPS, RX72BPM, RX72BP, RX72M, RX900BP, RX900M) to be free from defects in workmanship and material under normal use and conditions for five years from date of purchase.

ARG warrants the following charging systems (CHGR12, CHR24) to be free from defects in workmanship and material under normal use and conditions for two years from date of purchase. Rechargeable batteries in the TX72M, TX900M, RX72M, and RX900M are warranted for 2 years. Power Supplies are warranted for 90 days.

All other parts and accessories are warranted for 90 days from date of purchase.

VoiceAmp® Portable Amplifiers

ARG warrants the following VoiceAmp portable amplifiers (VA20WB, VA20T, and VA30SE) to be free from defects in workmanship and material under normal use and conditions for five years from date of purchase. Batteries for these listed products are warranted for two years from date of purchase.

All other parts and accessories are warranted for 90 days from date of purchase.

Fitness and Cardio Entertainment Products

ARG warrants the following transmitters (ARG-CV-FMT, ARG-CV-900T, ARG-900AT, and ARG-CV-2.4T) to be free from defects in workmanship and material under normal use and conditions for four years from date of purchase.

ARG warrants the following receivers (ARG-CV-FMR, ARG-CV-900R, ARG-900AR, ARG-CV-2.4R and ARG-2.4R) to be free from defects in workmanship and material under normal use and conditions for two years from date of purchase.

ARG warrants the following personal viewing screens and accessories (ARG-PVS15LED, ARG-PVS19LED, ARG-PVSC) to be free from defects in workmanship and material under normal use and conditions for two years from date of purchase.

All other parts and accessories are warranted for 90 days from date of purchase.

The Warranty is only available to the original end purchaser of the product and cannot be transferred. Warranty is void if damage occurred because of deliberate or accidental physical damage, neglect, misuse or if the product has been repaired or modified by anyone other than a factory authorized service technician. Warranty does not include normal wear and tear on the product or any other physical damage unless the damage was the result of a manufacturing defect. ARG is not liable for consequential damages due to any failure of equipment to perform as intended.

The above stated warranty is exclusive and replaces all other warranties express or implied, including those of merchantability and fitness for a particular purpose. ARG will not be held liable for any other damages or loss including incidental or consequential damages and loss of profit or revenues from whatever cause including breach of warranty or negligence.

The terms of the warranty are governed by the laws of the state of North Dakota. This warranty, prices, and the specifications of products are subject to change without notice.

Revised 1/4/2017

405 Main Ave W Unit 4G, West Fargo, ND 58078 • (P) 888-468-4552 • (F) 888-373-4819
info@argaudio.com • www.argaudio.com



Audio Resource Group

Improving Communication Through Sound Technology

Repairs and Returns

If you are experiencing difficulty with your system please review the Troubleshooting section of your manuals and user guides for tips and techniques to correct your issues. If you continue to experience problems with your equipment, please call Audio Resource Group, Inc. (ARG) toll-free Customer Service Assistance number at (888) 468-4552.

If it is necessary to return your system for service, you must first be issued a Return Authorization Number (RMA) by our Customer Service Technician prior to sending the system to ARG. All returns must be prepaid by the sender (no freight collect shipments will be accepted). Make sure to clearly mark the RMA number on the outside of the package and ship to:

Ship To:

Audio Resource Group, Inc.
Attn: Repair Department
405 Main Ave W Unit 3A
West Fargo, ND 58078

Out-of-Warranty Repairs:

We can service/repair most Out-of-Warranty products. These repairs will be charged in accordance with our Flat Rate Repair Schedule. Please contact your sales representative or customer service for a repair quotation under our Flat Rate Repair Schedule.

Repair Quotes:

In some cases, if your product is not listed on the Flat Rate Repair Schedule, we can provide you with a repair price based on an individual repair cost estimate.

Warranty Repairs:

The ARG warranty period begins from date of purchase. Warranty is only available to the original end purchaser of the product and cannot be transferred. We will, at our option, repair or replace any part or product found to be defective in workmanship or material under normal use and condition. Warranty is void if damage occurred because of deliberate or accidental physical damage, neglect, misuse or if the product has been repaired or modified by anyone other than a factory authorized service technician. Warranty does not include normal wear and tear on the product or any other physical damage unless the damage was the result of a manufacturing defect.

Returns for Credit:

Items returned for credit, in "like new" condition (unopened, or original packaging intact), will be issued a full credit (minus applicable shipping charges). Items returned for credit after 30 days are subject to a restocking fee. We are unable to issue credit for any items after 90 days from the date of purchase. Additional fees or partial credit may occur due to missing or damaged items.

Ship To:

Audio Resource Group, Inc.
405 Main Ave W Unit 3A
West Fargo, ND 58078
Phone: (888) 468-4552 Fax: (888) 373-4819
repairs@argaudio.com

ARG Repairs and Return policies, programs, and pricing are subject to change without notice.

405 Main Ave W Unit 4G, West Fargo, ND 58078 • (P) 888-468-4552 • (F) 888-373-4819
info@argaudio.com • www.argaudio.com



AVES Audio Visual Systems, Inc.
 P.O. Box 500
 Sugar Land, Texas 77487
 Website: www.avesav.com

Phone 281 295-1300
 Toll Free (800) 365-AVES
 Fax (281) 295-1310
 Email: sales@avesav.com

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MANUFACTURER	WEBSITE	PERCENTAGE (%) DISCOUNT FROM MANUFACTURER'S RETAIL (MSRP) PRICE
ACMELITE	www.smithvictor.com	(see SMITH VICTOR)
AKG	www.akg.com/us	30%
ALTINEX	www.altinex.com	16%
AMK	www.amkinnovations.com	38%
AMPLIVOX	www.ampli.com	22%
ANALOG WAY	www.analogway.com	10%
ANCHOR	www.anchoraudio.com	30%
APPLIED MAGIC	www.applied-magic.com	15%
ASHLY	www.ashly.com	20%
ATLAS	www.atlassound.com	24%
AUDIO TECHNICA	www.atu.com	33%
AUDIX	www.audixusa.com	40%
AVERMEDIA	www.avermedia-usa.com	18%
AVIOM	www.aviom.com	24%
AZDEN	www.azdencorp.com	20%
BALT	www.baltinc.com	22%
BARCO-FOLSOM	www.folsom.com	14%
BEST-RITE	www.bestrite.com	20-22%
BLONDER TONGUE	www.blondertongue.com	10%
BOGEN (TRIPODS)	www.bogenimaging.us	20%
BRETFORD	www.bretford.com	41%
CALIFONE	www.califone.com	33%
CASIO	www.casio.com	10%
CANON	www.canonusa.com	21%
CHIEF	www.chiefmfg.com	28%
CLARIDGE	www.claridgeproducts.com	10%
CLEARCOM	www.clearcom.com	13%
CLEAR ONE	www.clearone.com	20%
COBY	www.cobyusa.com	12%
COMPREHENSIVE	www.comprehensive.com	20%
CRATE AUDIO	www.crateamp.com	15%
CREST AUDIO	www.crestaudio.com	18%
CRESTRON	www.crestron.com	25%
CROWN AUDIO	www.crownaudio.com	24%
CYBER ACOUSTICS	www.cyberacoustics.com	14%
DALITE	www.da-lite.com	22%
DATAVIDEO	www.datavideo.us	5-7%
DBX	www.dbxpro.com	22%
DENON	www.d-mpro.com	20%
DRAPER	www.draperinc.com	22%
DUKANE	www.dukcorp.com	28%
ECHO LAB	www.echolab.com	5%
EDIROL VIDEO	www.edirol.com	15%

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EIKO (WIKO)	www.eikold.com	72%
ELECTROVOICE	www.electrovoice.com	17-20%
ELMO	www.elmousa.com	20%
EMTECH	www.emtechelectronics.com	10%
EPSON	www.epson.com	6%
EZ-DUPE	www.ezdupe.com	12%
FENDER	www.fender.com	33%
FOCUS ENHANCEMENTS	www.focusinfo.com	10%
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FURMAN	www.furmansound.com	18%
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GATOR CASES	www.gatorcases.com	14%
GRAND TEC	www.grandtec.com	25%
H. WILSON	www.hwilson.com	20-30%
HAMILTON	www.hamiltonelectronics.com	35%
HOSA	www.hosatech.com	35%
INFOCUS	www.infocus.com	5%
INTERLINK	www.smklink.com	17%
JBL	www.jblpro.com	22-25%
JELCO	www.jelcoinc.com	15%
JUICE GOOSE	www.juicegoose.com	22%
JVC	www.jvc.com	5%
KOSS	www.koss.com	30%
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LAMINEX	www.laminex.com	15%
LEXICON	www.lexiconpro.com	25%
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LOWEL	www.lowel.com	12-15%
LOWELL MANUFACTURING	www.lowellmfg.com	30%
LUMENS	www.mylumens.com	10%
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QOMO	www.qomo.com	21%
QSC	www.qscaudio.com	25%
RAXXESS	www.raxxess.com	30%
		5/1/12

RDL	www.rdl.net	15-20%
ROLAND	www.edirol.com	(see EDIROL)
ROLLS	www.rolls.com	22%
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SAMSUNG	www.samsung.com	10%
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SMITH VICTOR	www.smithvictor.com	20-24%
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SONY INDUSTRIAL	www.sony.com	6%
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SOUNDCRAFT USA	www.soundcraft.com	24-30%
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TASCAM	www.tascam.com	20%
TEAC	www.teac.com	20%
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TELEX	www.telex.com	20%
TOA	www.toaelectronics.com	25%
TV-ONE	www.tvone.com	16-19%
ULTIMATE SUPPORT	www.ultimatesupport.com	35%
VANGUARD	www.vanguardworld.com	30%
VFI	www.video-furn.com	12%
VIEWSONIC	www.viewsonic.com	PROJECTORS 10% OTHER PRODUCTS 5%
VIVITEK	www.vivtekcorp.com	15%
VOCOPRO	www.vocopro.com	15%
VUTEC	www.vutec.com	25%
WHIRLWIND	www.whirlwindusa.com	20-25%
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WINSTED	www.winsted.com	5-12%
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- www.bn.com
- Please note that any discounts offered are off LIST PRICE, not the online price. Please call your local store for pricing and quotes.
- Barnes & Noble Stores have access to over 7 million active titles and each store carries anywhere between 22,000 – 160,000 titles.

Institutional & Bulk Ordering:

- Bulk purchasing for institutional and corporate customers need to be processed by your local store.
- Purchase Orders cannot be used on www.bn.com but are acceptable in store along with credit cards, P-cards, and wire transfers.

Payment Terms:

- Net 30 – no additional discount for early payments.

Barnes Noble Booksellers, Inc.

PRODUCT TYPE	DISCOUNT	NOTES
Books - Hardcover	0-25%	Additional discounts may be available
Books - Paperback	0-25%	Additional discounts may be available
Books - Used	Not Available	
Books - Out of Print	Not Available	
Textbooks	0-15%	
Audiobooks	0-25%	
Café Consumables	No Discount	
NOOK eReaders & Tablets	0-6%	Varies by Volume
NOOK eBooks	No Discount	
NOOK Accessories	0-15%	Varies by Volume
NOOK Protection Plans	0-25%	Varies by Volume
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For Quotes & Orders –

Katrina Flores
Community Business Development Manager
Palms Crossing
3300 W. Expressway 83, Suite 1100
McAllen, Texas 78501
Phone: 956.686.4231 Fax: 956.631.0438
crm2311@bn.com

Shelby Rivera,
Community Business Development Manager
Northcross Shopping Center
4005 N. 10th Street
McAllen, TX 78504
956-683-7773 | 956-683-7710 (Fax)
CRM2119@bn.com

OR contact your local Barnes & Noble store. For a complete list of stores in your area
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<http://stores.barnesandnoble.com/>

For Vendor Forms & RFPs –

Salvatore Cirillo
National Business Development Manager
Barnes & Noble, Inc.
122 Fifth Avenue
New York, NY 10011
o (212) 633-3266 f (800) 783-0043
scirillo@bn.com

For Remittance Information–

PO Box 930455
Atlanta, GA 31193-0455

Accounts Receivable

Joseph Mascia
Accounts Receivable Manager
o (732) 656-7267 f (732) 656-2705
jmascia@bn.com

BLICK[®] art materials

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Blick Art Materials Catalog Discount

June 6, 2019

Bid Reference: 2019-59 Educational Materials &
Equipment
Opening Date/Time: 6/18/19, 3pm

La Joya Independent School District
Sylvia Zapata, Exec Director of Purchasing
201 East Expressway 83
La Joya, TX 78560

Thank you for the opportunity to respond to this bid. Blick is pleased to offer a 20% discount to your members. To ensure the discount is applied to your orders correctly, please reference discount code QD20000 at the time of order.

Discount Terms

- Catalog "EACH" price less 20%
- Valid from Blick's current Materials for Art Education annual catalog only (Item numbers will begin with A for 2019. Letters will change annually between A, B, or C)
- Free freight on orders of \$49 or more after discount (See below for exclusions)
- Force Majeure Statement: Due to potential tariff changes in 2019 and market conditions beyond Blick's control, we reserve the right to increase catalog prices on impacted products during the course of the year. Blick will make every effort to deflect cost increases to minimize the impact to our customers (Blick has not increased catalog prices mid-year in the past decade). Unfortunately, current market predictions indicate significant cost increases that Blick may not be able to fully absorb.

Discount Exclusions

- Sale catalogs You will receive the lower of the sale price or catalog discount off the "REG" price.
- Web prices You will receive the lower of the web price at the time of order or your catalog discount by placing the discount reference code listed above in the discount code box in your shopping cart. Note: web prices may fluctuate daily.
- Quantity pricing You will receive the lower of the quantity break, for the quantity ordered, or your discount from the "EACH" price.
- Drop-ship items Any item with the letter F in the catalog item # prefix or noted as factory-direct online.
- Other Cannot be used in conjunction with additional coupons or other promotions.

Free Freight Exclusions

- Oversized or heavy weight items (i.e. paper rolls, linoleum rolls, Master Etch or 999 presses, or any item indicating additional handling)
- 50-lb boxes of clay or ANY modeling material totaling 50-lbs or greater in weight
- Drop-ship items (any item with the letter F in the catalog item # prefix or noted as factory-direct online)
- When ordering sheets of paper or board larger than 18" x 24" in quantities of less than 10, a per-order handling fee applies. Paper or boards may be assorted to reach the quantity of 10.

To place an order

- Phone: 800-447-8192 Fax: 800-621-8293 Email: PurchaseOrders@dickblick.com Online: www.dickblick.com

If you require a freight quote or have questions regarding the exclusions listed above please contact me. We value this opportunity to offer our support as your art supply vendor.

Sincerely,

Heather Havens

Institutional Sales Manager
800-704-7744 x5211, Contracts@dickblick.com

We accept "Future Orders". POs placed in advance are held until ship dates specified on orders (within same calendar year). No invoice obligation until delivery. Future orders can: target delivery timing, improve product availability, minimize backorders, and reduce number of invoices.



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BID TERMS AND CONDITIONS

LIBRARY, AUDIOVISUAL & ARCHIVAL SUPPLIES	
Product Discount:	15%*
Shipping Discount:	Free shipping on stocked consumable supply orders over \$50
Delivery Terms:	7 to 10 days after receipt of order of in-stock items
Shipping Details:	Orders placed by 2:00 pm EST for in-stock items ship same day Orders ship via best means
FURNITURE & EQUIPMENT	
Product Discount:	15%*
Shipping Discount:	N/A
Delivery Terms:	4 to 6 weeks after receipt of order
Shipping Details:	Freight charges will be added to final invoice
Payment Terms:	Net 30 Days
Expiration of Bid:	April 17, 2019

Please reference quote# 89822 when placing your order.

*Discounts are applied to current retail prices at the time of order. Catalog prices are subject to change without notice. Discount applies only to products, not to shipping charges, and may not be combined with any other preferred pricing. Not applicable to closed orders and orders already in process. Excludes Brodart Books & Library Services Division. Some product category exclusions apply. Call for details. Products can be discontinued at any time. Substitutions meeting specifications may not be available. If an alternative is available, pricing quoted may need to be adjusted accordingly.



All discounts to be taken from current year Buffalo Business Products Office Supply Catalog. Buffalo Business Products LLC reserves the right not to sell below cost due to unforeseen Price increases.

Bid Title: **Educational Materials and Equipment #2019-59**

Catalog Effective Date: **Jan 01, 2019**

Catalog Expiration Date: **Dec 31, 2019**

Catalog Discount: **Up to 20% off list price for Educational & Instructional Materials**

Discounts include but not limited to:

- Up to 30% off School supplies (crayons, children's books, construction paper, washable paint, etc.)
- 10-15% off Small Office equipment and supplies.

**Greenwood Office Outfitters, dba
Buffalo Business Products, LLC
417 E. Cedar Ave., Ste. I
McAllen, TX 78502
956-702-4075 PHONE
956-702-5186 FAX
alamo@buffalo-bp.com
<http://bbp.greenwoodos.com/>**



All discounts to be taken from current year Buffalo Business Products Educational Materials Catalog.
Buffalo Business Products LLC reserves the right not to sell below cost due to unforeseen price increases.

Bid Title: **2019-12 (Educational Materials & Equipment)**

Catalog Effective Date: **Jan 01, 2018**

Catalog Expiration Date: **Dec 31, 2018**

Catalog Discount: **Up to 33%** off list price of current year catalog.

Discounts

- Up to 33% off School Supplies (crayons, pencils, rulers, scissors, washable paint, etc.)
- 11-29% off Arts and Crafts (Kraft paper rolls, construction paper, craft sticks, etc.)
- Up to 10-15% off Children's books and early learning skills products.

Products Offered under Buffalo Business Products Educational Materials includes but limited to the following: English Language Arts, Classroom Literature, Multilingual/ELL/ESL, Mathematics, Science, Social Studies, Classroom Essentials, Teacher Tools, Rewards & Incentives, Teachers Resources, Interactive Digital Resources, Bulletin Boards, Music, Games, Dramatic Play, Blocks & Construction Play, Puzzles, Early Childhood Resources, Early learning Skills, Active Play, Arts & Crafts, and some Office Supplies for classroom.

Buffalo Business Products, LLC
150 E. Frontage Rd. Ste#2
Alamo, TX 78516
956-702-4075 PHONE
956-702-5186 FAX
alamo@buffalo-bp.com
www.buffalobusinessproducts.com

bulbSchool Description and Pricing for La Joya Independent School District 2018-54 Educational Materials & Equipment

bulb is a workspace where users can collect and store information, curate ideas and create knowledge and then share and showcase that work with an audience. So bulb is like a digital studio where ideas take shape and knowledge is created within a beautiful and secure environment where the result of that work can be exquisitely showcased and easily shared with anyone and refined over a lifetime.

“bulb is where students and educators curate and create, share and showcase their smarts”

As a beautiful and creative digital portfolio platform, bulb is the perfect place for student to document their educational experience. Through multi-media documentation and reflection, student will have a place where they see products of their growth overtime, experience pride in showcasing their work and make cross-curricular connections.

bulb supports outcomes within all content areas including the arts and the TEKS Chapter 126 Technology Applications, Texas College and Career Readiness Cross-Disciplinary Standards, and the ISTE Student Standards.

- Using bulb, students always have access to their work in an online portfolio system even if they transfer, or as they move on to college or the workplace.
- bulb promotes effective communication through video, images, links, embedded content, and text all to be combined in a helpful and engaging composition. Along with photos, text composition and links, there's often a multimedia element baked right in.
- Just doing a lesson is one thing, but actually taking the time to reflect on it internalizes learning. bulb allows students to do that, and to create something that's public-facing so they can showcase best work to the community and the processes they went through for learning.
- A web-based and responsive platform, means users do not have to download any software and users can access and build bulb pages on any browser and any device.
- As a software-as-a-service (SaaS) application, bulb is updated frequently, on a weekly or monthly basis.
- In addition, to implementation professional development services, every bulb end-user has real-time access to an online knowledge base of support articles, videos and community. If necessary, bulb can be reached at <https://www.bulbapp.com/contact.html> for online or phone support during business hours.



**bulbSchool Description and Pricing
for La Joya Independent School District
2018-54 Educational Materials & Equipment**



Get all of bulb, plus the added control and robust security you need to scale up to a school or district-wide rollout.

- Unlimited storage
- Unlimited group creation
- Dashboard & Administrative Tools
- Live support via phone and dedicated onboarding support lead
- On-site Training included with 1,000 user purchase or higher (see page 2)
- *Fully Utilized* defined as quantity of purchases at set price point

Pricing:

Pricing 1-1000 seats purchased at set price points below:

\$199 for up to 25 seats	\$7.96 avg. price/seat/year (*Fully Utilized*)
\$349 for up to 50	\$6.98
\$549 for up to 100	\$5.49
\$1,099 for up to 250	\$4.40
\$1,799 for up to 500	\$3.60
\$2,699 for up to 1,000	\$2.70

Pricing greater than 1,000 seats is actual price per seat times users:

1,001 - 5,000	\$2.50 /seat/year
5,001 - 10,000	\$2.25
10,001 - 25,000	\$2.05
25,001 - 50,000	\$1.88
50,001 - 100,000	\$1.75
100,001 - 250,000	\$1.65
250,001 - 1,000,000	\$1.56
1,000,001+	\$1.50

Multi Year Contract and prepay discounts:

10% discount for 2 year contract	18% discount for 5 year contract
15% discount for 3 year contract	20% discount for 7 year contract



www.bulbapp.com

1/1/2018

bulb, Inc.

**bulbSchool Description and Pricing
for La Joya Independent School District
2018-54 Educational Materials & Equipment**

Professional Development (basic):++

- 1/2 day Professional Development included for free with minimum of 1,000 seats.
- 1,000 - 5,000 seats receive 1/2 day of Professional Development for free.
- After the first 5,000 seats, another 1/2 day of free Professional Development is included for every additional 5,000 seats.
- Professional Development is included every year, but does not roll-over year to year and has no cash value.
- Professional Development does not include travel costs.
- For schools that don't meet the 1,000 minimum number of seats or that need additional basic Professional Development above and beyond what we include, additional training is available for:
 - Half-Day - \$295
 - Full Day - \$495
- There is no discount below \$295 for additional basic Professional Development even for schools that do not meet minimum seats to qualify for free basic training
- Additional Premium Professional Development available for a fee (see chart below)

Additional Premium Professional Development

Packages	Pricing Per Package
Online: 10 hours	\$1,595.00
Online: 20 hours	\$2,995.00
Onsite: half-day	\$1,495.00
Onsite: full-day	\$2,495.00

*Self-service professional development resources are available via www.bulbapp.com.

capstone

June 22, 2017

La Joya ISD
Attn: Sylvia Zapata, Director of Purchasing
201 East Expressway 83
La Joya, TX 78560

RE: 2017-97 Educational Materials & Equipment Catalog Bid

Ms. Zapata,

On behalf of Capstone Classroom, I would like to thank you for the opportunity to participate in the above mentioned bid. Capstone Classroom is your complete source for leveled nonfiction for PreK through Secondary that supports your curriculum. Each Capstone Classroom paperback book is written with an eye to key national curriculum standards. The result is solid classroom support as you look to reinforce and extend your existing curriculum.

This letter shall also serve as notification that all titles, six packs, classroom collections, sets, and program configurations of the following items are available only by direct purchase from Capstone Classroom and are considered sole source:

- Engage Literacy Program and Wonder Words
- Wonder Readers, paperback versions
- Alphabet Connections
- Primeros Sonidos
- Graphic Science STEM titles
- CraftPlus Daily Writing Program
- Graphic Science: *Science Content and Literacy Instruction*
- Bridge to Reading Zone- BTR Zone
- Common Core Curriculum Bundles & Common Core Sub Strand Instructional Text Sets
- Mentor Text Packages to support *Explorations in Nonfiction Writing*- By Tony Stead
- Maupin House PD Packs
- Shared Reading Collection
- Fairy Tales and Traditional Tales Collection
- Read Aloud Packages and Information Text Sets
- What's Your Point?
- Leap! Little Books with Attitude
- Bookrooms with Instructional Supports
- Benchmark Assessment Kits
- Read to Achieve
- Writing out of the Box

Capstone Classroom is committed to providing our products and services to La Joya ISD. Please contact me if there are any questions or if further information is needed concerning this proposal.

Best regards,



Doug Smith
Proposal Specialist
Capstone Classroom
(888) 262-6135 Ext. 8421
bids@capstoneclassroom.com

capstone classroom

VALUE ADDED SERVICES

- 📖 **Website that makes your job easier!!** Our website at www.capstoneclassroom.com can assist you in finding titles that correlate to either the national standards or your state standards. From this correlated list, you can easily convert into an order using our book cart:
 - Up-to-date product information
 - Exclusive online promotions
 - Teacher's Tools Tab for teacher resources
 - Free Teacher Guides for many titles
 - Savable booklists and account information
 - An advanced search engine ...

- 📖 **Dedicated Customer Service:** no telephone run-around. With our industry-leading customer service, we are able to customize orders to meet the needs of each individual customer quickly and efficiently. By ordering direct from our publishing houses, you can be assured of receiving the highest quality customer service.

- 📖 **Rewards Program:** earn points with each purchase and redeem for free books. Learn more at www.capstonerewards.com. Rewards customers receive FREE shipping on any size order placed direct with capstone classroom.

- 📖 **White Glove Service:** When an Email address is provided with your PO, we will Email you a confirmation receipt of the order. Once the order has shipped, you will receive a shipping confirmation Email with tracking numbers.

- 📖 **Fulfillment:** fill rate average 94% or better when ordering direct. As the publisher we are the fastest source for our books. We never substitute titles for the ones you have ordered; no need to over-order with our great fulfillment rate!

- 📖 **Turn time:** 7-10 days ARO.

- 📖 **Freight Charges:** 10% on orders of \$2500.00 or less, 8% on orders over \$2500.00. Capstone rewards customers receive FREE shipping on any size order placed direct with capstone classroom.

- 📖 **Ordering made simple:** orders can be placed online, emailed, faxed, or mailed.

- 📖 **Standard Order Packing:** all 6 packs are shrink-wrapped. We can customize to your packing needs for larger orders and ship to multiple school locations.

- 📖 **Our Guarantee:** All of our products come with a risk-free guarantee. If you are not satisfied with your order, please call us for a replacement, return or credit. Sorry we are not able to accept return on products that have been stamped or stickered. Call customer service for details. 1.888.262.6135.

Phone: 888.262.6135 Fax: 888.574.5570 Email: Customer.Service@capstoneclassroom.com



3/26/2018

Sylvia Zapata
Director of Purchasing and Warehouse Operations
La Joya Independent School District
201 East Expressway 83
La Joya, TX 78560-

Dear Ms. Zapata:

We propose to furnish all of your requirements as selected from our catalogs and web site for the period of 4/17/2018 to 8/31/2019, all in accordance with the following terms and conditions.

- a) Purchase orders shall be issued to cover requirements from time to time and shall reference to this Proposal No. **P104239**.
- b) Prices shall be as listed on our web site, www.carolina.com, less a 5% discount. Furniture items and accessories and Distance Learning Kits are excluded from our discount offer.
- c) Our web site, www.carolina.com, offers the ability to receive your contract pricing, use a Purchase Order, and receive tax-exemption if qualified. To enable these features on your Carolina Online Account, please call Customer Service at 800.334.5551 (8am to 8pm, ET, Monday-Friday) before creating your own Carolina Online Account.
- d) On orders of \$200.00 or more, prices will be freight prepaid except on living, perishable, hazardous chemicals, kits containing hazardous chemicals, drop ship items, and preserved specimens. Freight prepaid shipments are cheapest/best way. Motor freight shipments are dock delivery only. Inside delivery for motor freight shipments and expedited shipping methods are an additional charge. Shipping and handling charges will be added to all orders less than \$200.00.
- e) This proposal cannot be used in conjunction with any other bid responses, phone or written quotations, price agreements or promotions. **Smithsonian STCTTM products and Building Blocks of Science[®] will be sold at list price with no discount and freight charges will be added to the billing invoice.**
- f) Invoices shall be rendered for each individual shipment with corresponding packing list included with each delivery. Our terms are net 30 days.
- g) Please provide, upon award of contract, a list of all schools and addresses participating in this contract. This information is very important and will insure all schools receive contract pricing.
- h) A form has been included with this proposal letter to help facilitate this request. Please photo copy the form if more sheets are needed. If your school district already has a separate form of all participating schools please feel free to use it, and discard the form we have included. Please mail or fax the forms to the address or fax number at the top of the form, Attn. Quotation Department.

Carolina Biological Supply Company
2700 York Rd • Burlington NC 27215-3398
Phone 800.334.5551 • Facsimile 336.538.6330
www.carolina.com

We are pleased to submit this proposal with our assurance that the basis of the prices offered and the method of billing will afford you the lowest cost, in as much as all guess-work and contingencies to cover estimated weight and transportation costs, normally considered in specified quotation, are eliminated.

Your interest is appreciated, and we hope that we may be of assistance to you in the future. Please make sure our Proposal Number P104239 appears on all purchase orders and correspondence.

Sincerely,

A handwritten signature in cursive script that reads "E Stanfield". The signature is written in black ink and is positioned above the printed name.

Elizabeth Stanfield
Contract and B2B Manager

Catalog Price List

Edgenuity offers flexible pricing options to best meet La Joya ISD's digital instructional resource goals. All prices are for a 12 month license period and are subject to Edgenuity's Standard Terms & Conditions, which can be found with Edgenuity's requested exceptions, following this price list. Volume discounts and additional pricing options are available. Please contact your account executive for information regarding full pricing options.

Annual Site License

The site license model provides unlimited enrollment with unlimited logins and unlimited access to the proposed content at each licensed site. With the site license model, a site can provide access to licenses and content without any additional purchases. More information regarding each product can be found in online at www.edgenuity.com.

Comprehensive Digital Content Library		Annual License Fee Per Site
High School – unlimited access to secondary digital content except for Sophia Dual Credit Courses		\$25,000
Middle School – unlimited access to middle school digital content		\$15,000
MyPath Intervention for Reading and Mathematics		Annual License Fee Per Site
Small School (less than 200 students) – unlimited access to MyPath intervention for reading and mathematics		\$5,995 per site
Large School (over 200 students) – unlimited access to MyPath intervention for reading and mathematics		\$9,995 per site
Pathblazer Intervention for Reading and Mathematics		Annual Site License Fee
Small School (less than 200 students) – unlimited access to Pathblazer intervention for reading and mathematics for all students at the licensed site		\$5,995 per site
Large School (over 200 students) – unlimited access to Pathblazer intervention for reading and mathematics for all students at the licensed site		\$9,995 per site

UpSmart Algebra Foundations Site License	License Tiered for Site Enrollment				
	0-200	201-350	351-500	501-800	801+
UpSmart – unlimited access to Algebra Foundations	\$3,995	\$6,995	\$7,995	\$9,995	\$11,995

Concurrent User

A concurrent user license is based on the number of simultaneous users accessing the program.

Digital Content Library	Unit Fee
Per concurrent user/per course (Bundles options available)	\$220 ea.

La Joya ISD #2018-54

Professional Development

Professional development includes onsite and webinar training options. The final professional development will be customized to meet the needs as outlined. Travel and materials included in per day cost for onsite training.

Description	Price
Onsite training day	\$2,500 per day
Web training session	\$500 per session

Instructional Services

Instructional Services offers the flexibility to partner with Edgenuity to provide instructional teaching services to support full virtual or blended learning program/school needs. Teaching services include Texas certified, expert instructors and on-demand tutoring with concept coaches in addition to access to the curriculum content/learning management system. Fulltime enrollment options available.

Description	Unit Price
Per student/per semester	\$375

Hardware

Sites can ensure minimal bandwidth requirements of less than or equal to 384 kbps on average per concurrent user on the school infrastructure by placing an Edgenuity Media Appliance at the individual site or district. This ensures reduced load times with no additional bandwidth requirements, providing a positive end-user experience with minimal delay for page downloads. The Media Appliance is a one-time cost and is based on the size of the implementation.

Description	Price
Mini Appliance	\$1,000.00
Slim Appliance E750N	\$2,300.00
Rack Appliance E5000R	\$5,500.00
Virtual Appliance	\$950.00

Additional Information

Universal Screener Import Options

Any school using NWEA, Renaissance, or Scantron can utilize our integration option to import scores into Edgenuity's MyPath or Pathblazer programs. The student's score is then used to recommend the Individualized Learning Path. Annual fee for the selected import is \$500 per site/per year.

Integration

Edgenuity provides integration with a variety of SIS and LMS providers. Specific information will be needed to provide final costs. Only applicable costs will apply.

Onsite Hosting

Edgenuity is a vendor-hosted system and does not charge separate hosting fees.

Customer Support

Edgenuity does not charge separate fees for customer and technical support.

Technical Specifications

Edgenuity's technical specifications can be accessed at <https://www.edgenuity.com/support/technical-requirements/>

Clarifications to Standard Terms & Conditions and General Contract Terms and Conditions

In reference to La Joya Independent School District's Bid No. 2017-97, Educational Materials & Equipment Catalog Bid, ExploreLearning, LLC makes the following clarifications:

1. Delivery Time

Standard Terms & Conditions

20. Lead Time, Page 15 of 28

"Proposals MUST show the number of calendar days required to place the materials in the possession of the La Joya I.S.D."

ExploreLearning, LLC makes the following clarification:

Resources are accessible two to three business days after receipt of order.

2. Intellectual Property

General Contract Terms and Conditions, Page 21 of 28

"38. PATENT RIGHTS: The vendor agrees to protect the School District from any claim involving patent right infringement of copyrights on goods supplied.

"39. COPYRIGHT: All contracts paid from state or federal grants administered by TEA must retain copyright for the Texas Education Agency (TEA) and for the federal government (if a federally funded contract) unless otherwise negotiated in writing with TEA. Pursuant to the provisions in 2 CFR § 200.315, title to intangible property vests in the District as long as such property is used for authorized purposes. However, TEA and the federal awarding agency reserve a royalty-free, nonexclusive and irrevocable right to reproduce, publish, or otherwise use the work for federal purposes, and to authorize others to do so.

"40. RIGHTS TO INVENTIONS: The Contractor agrees to be compliant with the Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants and Contracts."

ExploreLearning, LLC makes the following clarification:

La Joya Independent School District acknowledges that the materials provided by ExploreLearning, LLC ("Contractor") under this Contract, patent rights ...are owned exclusively by Contractor unless the development of the aforementioned intellectual property rights are developed by the Contractor for the District under the terms of this agreement and are not previously existing.

Deviation to General Contract Terms and Conditions

In reference to La Joya Independent School District's Bid No. 2017-97, Educational Materials & Equipment Catalog Bid, ExploreLearning, LLC requests the following deviation:

Pricing

General Contract Terms and Conditions

6. Pricing, Page 17 of 28

"The pricing offered by the respondent shall remain firm through the duration of the contract term. In case of annual contract request for offers, the prices must remain firm for the period as specified on the proposal."

and

11. Delivery Protocol, Page 18 of 28

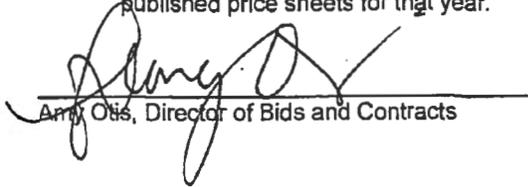
"a. All prices shall be firm ..."



La Joya Independent School District
Bid No. 2017-97
Educational Materials & Equipment Catalog Bid

ExploreLearning, LLC requests the following deviation:

All ExploreLearning, LLC pricing is based on the current year's published price sheets which are effective from January 1, 2017, to December 31, 2017. Pricing effective January 1, 2018, will be based on the 2018 published price sheets. Pricing each subsequent year will be based on the published price sheets for that year.



Amy Otis, Director of Bids and Contracts

Flinn Scientific, Inc.

"Your Safer Source for Science Supplies"

P.O. Box 219 flinn@flinnsci.com
Batavia, IL 60510 www.flinnsci.com
(800) 452-1261 FEIN No. 36-2926914

Quotation

Flinn Quote Number: 163272

Quote Date: 07/17/2017

Freight Terms: FOB DESTINATION

Payment Terms: Net 30 Days

Expiration Date: 08/31/2020

Customer RFQ: 2017-97

Quote For:

LA JOYA IND SCHOOL DISTRICT
SYLVIA ZAPATA/DIR PURCH & WHSE
201 E EXPRESSWAY 83
LA JOYA TX 78560

Page: 1

PREFERRED CUSTOMER PURCHASING CONTRACT

Flinn Scientific, Inc. is honored to offer you the following quote terms which apply to most items in the Flinn Chemical and Biological Reference Manual:

Discount:

10.000% on Most Catalog Items
Minimum Order Amount to Qualify for Discount: No Minimum

Freight:

Free Shipping on Most Catalog Items
Minimum Order Amount to Qualify for Free Freight: No Minimum

Exceptions to Discount:

Live Material
Lab Furniture
The Flinn Spectrophotometer (AP7026) & Accessories
Computer Software
Technology Products
E-Learning

Exceptions to Free Freight:

Live Material
Lab Furniture
Hazardous Material Surcharges
Items Requiring Truck Freight
Technology Products

Note standard exceptions.

By: **Jim Nesbit**
Quote Coordinator

Please reference the Flinn Quote Number on your order.



Delta Education
...because children learn by doing.®



**School
Specialty.**

July 13, 2017

Attn: Sylvia Zapata, Dir. of Purch. & Warehouse, c/o Laura Pena, Sr. Buyer
La Joya ISD
Purchasing Department
201 East Expressway 83
La Joya, TX 78560

Account #: 273433

Frey Scientific is pleased to offer the following catalog discount for Science Supplies and Equipment:

Bid Number: 2017-97 Educational Materials & Equipment Catalog Bid

Discount: List Price less **30%** on Supply items from the current **Frey Scientific catalog and Frey On-Line Elementary** (unless catalog bears notation: no other discounts apply)

List Price less **12%** on Furniture items from the current **Frey Scientific catalog and Frey On-Line Elementary** (unless the catalog bears notation: no other discounts apply)

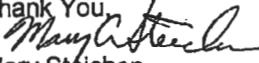
Exclusions: No discount on SSI, Delta, CPO, FOSS or Frey Scientific Exclusive Products with a prefix of "N" or "LN". Discount does not apply to any other School Specialty Catalogs or Flyers.

Contract Period: 9/1/2017 - 8/31/2020

Shipping: **FREE SHIPPING** on all items except: Live specimens (prefix L) and hazardous materials (prefix H). Please see catalog order information for charges. Products that must ship by Motor Freight will incur a \$75.00 fee or will incur a 12% fee of the line value. All **DSM** products will incur a 12% fee of the line value. All **CPO** products will incur a 6% fee of the line value (usually 12%).

Contract: Your contract # is **7784655946**. Please use this number on all purchase orders to ensure your guaranteed pricing.

Thank You


Mary Steichen
Bid Coordinator

W6316 Design Dr. Greenville, WI 54942

Bids: bidwestnotices@schoolspecialty.com Phone: 800-554-7632 * Fax: 800-675-1775

Orders / Customer Service: Ph. 800-225-3739 * Fax 877-256-3739

Email: customercare.frey@schoolspecialty.com

Website: <http://freyscientific.com/>



Delta Education
...because children learn by doing.®



**School
Specialty.**

Deviations/Exceptions to Solicitation

2017-97 Educational Materials & Equipment Catalog Bid
Our bid # 7784655946

- The discount % is off the current List Price at the time of the order. The discount only applies to the products/catalogs listed in our cover letter(s).
- Discount terms are fixed for the initial contract period, but may change with renewals.
- List Prices are subject to change (typically each January). We cannot guarantee/limit price increases.
- The discounted price will already appear on invoices (or on the screen when logged in online). No further discounts will be allowed.
- Catalogs will be provided on request; products and pricing are available online (make sure to login to see your current best price).
- Freight is prepaid and, where applicable, added to the invoice. Refer to cover letter(s) for freight terms. Additional charges may apply if assistance or equipment is needed for truck deliveries.
- Inside delivery is defined as standard carrier practice such as to a front desk.
- Delivery is 3-10 days ARO for in-stock items.
- Warranties are limited to the manufacturer's warranty. We list warranty contacts on our website to assist you in your purchasing decisions.
- Depending upon the circumstances, we do charge a restocking fee. Refer to our full policy listed online at <http://www.schoolspecialty.com/returns>.



Amy Fuss, Assistant Secretary
July 13, 2017

GF Educators, Inc.

Patsy Gutierrez

PO Box 1309

Mineola, Texas 75773

BID# 2017-97

Deviations Page:

1. Discounts only apply to our **practice student editions**, by volume ordered:
10 – 99 books \$14.95 each
100 – 249 books \$12.95 each
250 + books \$10.95 each

Assessment / Power Review student editions, by volume ordered:

- 10 – 99 books \$11.95 each
- 100 – 249 books \$10.95 each
- 250 + books \$9.95 each

2. Minimum order applies only to student editions:
10 each per grade and subject
3. Shipping / handling will be added to each order:
1 – book \$8
2 – 9 books \$10
10 – 49 books 10% of total
50 + books 7% of total
4. Our company does not have any "Educational Equipment" to offer.

Patsy Gutierrez



**Houghton
Mifflin
Harcourt**

July 12, 2017

Sylvia G. Zapata
La Joya Independent School District
201 East Expressway 83
La Joya, TX 78560

RE: 2017-97 Educational Materials & Equipment Catalog Bid

Dear Ms. Zapata:

Houghton Mifflin Harcourt Publishing Company (HMH) is pleased to submit this bid in response to La Joya Independent School District for Bid 2017-97.

Our HMH and HMH Assessment catalogs can be accessed online at <http://forms.hmhco.com/virtual-catalog>.

As of 10/1/2016 HMH current catalog prices will be in effect until 9/30/2017. All HMH catalog prices represent a 25% discount from our list price for the education market. We cannot agree to a special discount for any particular school as it puts us in violation of state and district contracts containing a "Most Favored Nations" clause. Please be aware that State of Texas contract prices may exist for some of these products which may be lower. HMH Assessment catalog prices will be in effect until 12/31/2017.

Prices in our catalogs do not include shipping costs. By purchasing items with prices FOB Shipping Point, you will receive the materials at the base price (lowest price offered) plus actual shipping charges. This is generally the least expensive way to purchase our materials. When required to quote a price, which includes prepaid shipping and handling (f.o.b. destination), we automatically add a standard 10.5% of the price as our national shipping and handling charge.

Houghton Mifflin Harcourt Publishing Company's Terms and Conditions can be accessed on our website at: <http://www.hmhco.com/common/terms-conditions>

If you would like to place an order for HMH or HMH Assessment products or have any questions about an order, please note the following information:

Customer Service/Purchase Orders

9205 Southpark Center Loop
Orlando, FL 32819
Phone (800) 225-5425
Fax (800) 269-5232
K12orders@hmhco.com

HMH Assessment Customer Service/Purchase Orders

One Pierce Place, Suite 900W
Itasca, IL 60143
Phone (800) 323-9540
Fax (630) 467-7192
Assessmentscs@hmhco.com

Additionally, on May 29, 2015, Houghton Mifflin Harcourt Publishing Company acquired the Educational Technology and Services (Ed Tech) business of Scholastic Inc. The acquisition includes the transfer of the Ed Tech division, its management and staff, and the group's proven-effective intervention solutions programs and services portfolio.

HMH proudly welcomes the following programs and services into the HMH product line:

Big Day for PreK®
Common Core CodeX™
Do The Math®
Do The Math® Now!
English 3D
Expert 21™

International Center for Leadership in Education
Literacy Solutions: Professional Learning Services
Math 180™
Math Inventory
Math Reads
Math Solutions: Professional Learning Services

Reading Skills Kit
SMI™ College & Career
SPI
SRC
SRI College & Career™
System 44®

FASTT Math® Next Generation	MRI (Math Reasoning Inventory)	Text Talk
Fraction Nation®	Phonics Inventory	Wiggle Works®
Fluency Formula	READ 180®	Zip Zoom®English
FX Books™	Reading Counts	
iRead™	Reading Inventory	

These programs and services are included as part of this submission and will be incorporated into the HMH digital catalogs.

Please detail all special delivery terms on your purchase order to ensure proper delivery.

If you have any questions, please contact Sara Garza at (512) 721-7212 or your Account Executive listed below.

Your Account Executives:

Houghton Mifflin Harcourt

Yolanda Cortez

Phone 956-459-5306

Jennifer Baley, Math Solutions

Phone 720-774-1318

Ernesto Rodriguez, Early Learning

Phone 512-389-2267

HMH Assessment

Lupina Vela

Phone 210-601-0567

Tom Smith

Phone 617-351-1950

Ed Tech and Services

Joni Vara

Phone 210-326-4142

Sincerely,



Nicole Genova

Director, Business Desk

SHOP 4 WAYS!

PHONE ORDERS

Monday-Friday 8:00AM - 4:30PM EST
1 • 800 • 448 • 2197

FAX ORDERS

215 • 956 • 9041

MAIL ORDERS

Marco Products Inc., Dept. F2016
P.O. Box 686, Hatfield, PA 19440

INTERNET

Visit Our E-Store at:

WWW.MARCOPRODUCTS.COM

RETURN POLICY

We want you to be 100% satisfied. If a product does not meet your needs, returns will be accepted if received by Marco postpaid, within 60 days of the invoice date, in resalable condition, and with the reason for the return. All shipping charges (to and from) on returned items and reshipment charges on exchanged items are the responsibility of the buyer. Please include the invoice number with all returns. Marco cannot be responsible for claims made after 4 months of the invoice date.

**Please send all returns by
UPS or insured mail to:**

**Marco Products, Inc.
214 Kale Road
New Bern, NC 28562**

Tracking and claims on lost/undelivered returns not received by Marco are the responsibility of the purchaser.

FREE CATALOGS!

If you are sponsoring a workshop, conference, or class, or wish to distribute our catalog to staff, call us at 1 • 800 • 448 • 2197. We will be pleased to supply you with catalogs at no cost.

HELP US SAVE PAPER!

If you are receiving duplicate catalogs or no longer want to receive a catalog, please contact us at help@marcoproducts.com.

WE SHIP TO OTHER COUNTRIES!

Please fax or e-mail a list of the materials you wish to order along with the address where the items are to be shipped. We will reply with a shipping/handling charge for your approval.

INQUIRING ABOUT AN ORDER?

CALL 215 • 956 • 0313

Or e-mail help@marcoproducts.com

For fastest service, please have your invoice and purchase order number ready.

WE OFFER VOLUME DISCOUNTS!

\$500.00 - \$749.99 SAVE 5%

\$750.00 - \$999.99 SAVE 10%

\$1000.00+ SAVE 15%

Discount applies only to purchases on a single order/purchase order. Volume discounts can not be combined with any other promotional discount including conference discounts, sales, or clearance books. If you have any questions regarding pricing call: 1-800-448-2197.

PREPAY & SAVE

(Payment enclosed with order)

There are no postage and handling charges for prepaid orders \$125.00 and over shipped in the United States and to U.S. Territories.

PLEASE NOTE:

Payment-check, money order, or billable credit card #-MUST be enclosed with your order/PO to receive free shipping. Sorry, but we can not extend this offer to orders shipped outside the United States/U.S. Territories.

Shipping & Handling Charges

USA & US Territories

\$00.00 to \$74.99	\$7.00
\$75.00 to \$79.99	\$7.50
\$80.00 to \$84.99	\$8.00
\$85.00 to \$89.99	\$8.50
\$90.00 to \$94.99	\$9.00
\$95.00 to \$99.99	\$9.50
\$100.00 to \$104.99	\$10.00
\$105.00 to \$109.99	\$10.50
\$110.00 to \$114.99	\$11.00
\$115.00 to \$119.99	\$11.50
\$120.00 to \$124.99	\$12.00
\$125.00 to \$499.99	10% of invoice total
\$500.00 and up	5% of invoice total

All domestic orders are shipped

UPS Ground or USPS.

UPS does not deliver to PO boxes.

Call for 2nd day or next day air rates.

Mometrix

TEST PREPARATION

June 22, 2017

Re: 2017-97 – Educational Materials & Equipment Catalog Bid

To Whom It May Concern:

Included within this packet are the completed forms for Sealed Proposal No. 2017-97.

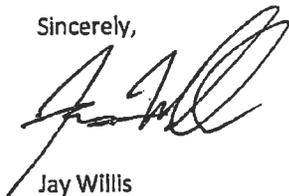
We offer study guides, flash cards and practice questions for over 1800 different standardized exams. For a full list of products and pricing, please review our enclosed 2017 product catalog or visit <http://www.mometrixcatalog.com/institutions/> to view our catalog online. Additionally, we offer our eLibrary system which allows unlimited access to our test preparation materials through a user-friendly, online platform. The Mometrix eLibrary features:

- Unlimited views and usage throughout the subscription period
- Unlimited remote access
- 24/7 availability for all students and staff
- Unlimited customer service availability
- Automatic updates and additional tests added on a regular basis

When you are ready to place an order, you may fax, mail, or email your purchase order using the contact information below. If you prefer to pay by credit card, please give me a call and I'll be happy to place your order over the phone.

Please let me know if you need any additional information for us to be considered for this bid opportunity.

Sincerely,



Jay Willis
Vice President of Sales
Mometrix Media LLC
jay.willis@mometrix.com
Phone: 1-888-248-1219
Fax: 1-866-235-0173
Website: www.MometrixMedia.com

MOMETRIX TEST PREPARATION

The World's Most Comprehensive Test Preparation Company™



PRICING

- | | |
|----------------------------|---------|
| - 0 to 1,000 Students | \$1,799 |
| - 1,001 to 3,000 Students | \$2,799 |
| - 3,001 to 6,000 Students | \$4,399 |
| - 6,001 to 9,000 Students | \$5,799 |
| - 9,001 to 12,000 Students | \$7,799 |

Greater than 12,000 (see sales Mgr. for quote)

DISCOUNTS

- Prepay for 2 years: 10% discount
- Prepay for 3 years: 15% discount
- Prepay for 5 years: 20% discount

1/4 of total price for up to 10 titles

1/2 of total price for up to 50 titles

3/4 of total price for up to 100 titles



MindWare.
brainy toys for kids of all ages.

La Joya Independent School District
RFP # 2018-54 Educational Materials & Equipment
Deviations

- 1) Include the customer number and key code with every purchase order to reduce billing errors.
 - a) The Customer Number for your organization is: # 1976179.
 - b) You may take advantage of special additional offers from catalogs or email. When ordering please include the promo code so that we may apply the offer.

- 1) **A 5% discount will apply to each order.** This discount applies to merchandise only. No discount will be given for shipping and handling charges. Total amount of the discount is removed at the end of the order, not from individual line items.

- 2) **Custom imprint (advertising specialty products)** sold by our **Fun Impressions** group are not eligible for discount.

- 3) **Free Standard delivery on orders over \$150.00.** Free delivery does not apply to the additional per item shipping fee for items in our catalog identified with the symbol of a truck. There is no discount for express delivery charges. Shipping charges are FOB destination, prepaid and added to invoice. Shipping chart is attached.

- 4) Free delivery does not apply to **custom imprint (advertising specialty products)** sold by our **Fun Impressions** group. **Shipping charges are subject to change.**

- 5) URL address: www.orientaltrading.com
 - a) Online Net 30 terms are available. Call the Bid Sales Department for more information. We apologize that our discount offer does not default when orders are placed on line. Phone the bid department to apply your discount to your on line order. Phone 800-228-0038. Or
 - b) Save your items to your shopping cart. The shopping cart does not calculate the discount or shipping charges. [Save] and [Print] after entering all purchases to your shopping cart. Manually calculate the amount of the discount and shipping charges based on your merchandise total. Copies of your shopping cart page may be attached to your purchase order. Submit your purchase order by mail, fax or phone.

- 6) Catalogs - Main, Seasonal, Hands on Fun, Craft, and Fun Impressions are sent frequently during the year. Items may be ordered at any time, but prices are subject to change.

- 7) Merchandise is delivered approximately 7-10 business days after receipt of order. Custom Imprint items may require 30 days or longer for delivery.

- 8) Payments on net accounts due within 30 days of receiving the order. 0% discount for early payment.

- 9) The purchase order number will appear on the invoice and packing slip, but may not appear on the outside of the package. A single copy of the invoice is mailed at the time your order is shipped.

- 10) Claims for missing or damaged items must be made within 30 days of receiving order. All sales are made and consummated with Oriental Trading Company in Omaha, Nebraska.

- 11) We will not have a representative available for on-site visits. Questions or problems may be directed to: Bid Sales Department 800-228-0038.

March 2018

Corporate Offices

4206 South 108th Street
Omaha, Nebraska 68137
402-331-5511

5455 South 90th Street
Omaha, Nebraska 68137
402-596-1200



Pearson Education, Inc.

330 Hudson St
New York, NY 10013
www.pearson.com

April 10, 2018

Sylvia G. Zapata
Director of Purchasing & Warehouse Operations
La Joya Independent School District
201 East Expressway 83
La Joya, TX 78560

RE: RFP#2018-54 Educational Materials & Equipment

Dear Ms. Zapata:

The La Joya Independent School District (La Joya ISD) strives to provide an exemplary education for all students. To support La Joya ISD in seeking discount pricing for educational materials and equipment Pearson Education, (Pearson) provides for consideration our entire set of K-12 catalogs, which describe a vast array of instructional materials in the following subject areas:

- Art
- CTE
- Early Childhood
- ELL/World/Dual Language
- Gifted Talented/IB
- Health
- Instructional Software
- Language Arts
- Math
- Music
- Reading
- Science
- Social Studies
- Special Education

We are providing our general curricula, Career and Technical Education, and Higher Education catalogs. Our catalogs feature the most complete and accurate collection of our instructional materials, which range from traditional textbooks and print materials to digital program.

Our textbooks and online programs cover subjects ranging from literacy, mathematics, science, and social studies to world languages and fine arts. Our catalogs also include AP^{1*} materials, resources for English language learners, and career and technical education materials.

Pearson is committed to providing the necessary instructional resources to achieve your district goals and initiatives. Our mission is to deliver innovative, effective learning solutions that inspire all students to reach their greatest potential. No other education organization has Pearson's experience, market presence, range of top quality products, and long history of providing high-quality products and services.

Backed by this powerful combination of resources, Pearson will be there in the future to help maintain your investment and assist with your needs.

* AP is a trademark registered and/or owned by the College Board, which was not involved in the production of, and does not endorse, this product.



As the world's leading learning company, Pearson provides widely respected programs in K-12 education, publishing, and professional development proven effective for schools and districts including those as widely diverse as La Joya ISD.

We appreciate the time you will take reviewing our proposal and look forward to discussing our solution. If you have any questions, please do not hesitate to contact me at the information below.

Together, we can help La Joya ISD teachers prepare their students for tomorrow while caring for them today.

Sincerely,

A handwritten signature in cursive script that reads 'Luis Dovalina'.

Luis Dovalina

Account General Manager

T: 956.236.8503

E: luis.dovalina@pearson.com

General Curricula Catalog

In response to La Joya Independent School District's request for educational materials and equipment, Pearson offers our full list of catalogs. Pearson's broad range of K–12 and higher education catalogs feature a full, accurate collection of our products and services. These are available online at pearsonschool.com/k12catalogs, and are accessible using a personal computer, Mac®, or tablet. The following are direct links to our catalogs by subject area.

- 2018 Elementary Literacy Solutions Catalog: <http://bit.ly/2yf7i9d>
- 2018 Secondary Literacy Solutions Catalog: <http://bit.ly/2BJYNrZ>
- 2018 Elementary Science Solutions Catalog: <http://bit.ly/2selQHl>
- 2018 Secondary Science Solutions Catalog: <http://bit.ly/2BJZx0k>
- 2018 Elementary Mathematics Solutions Catalog: <http://bit.ly/2j89Xi0>
- 2018 Secondary Mathematics Solutions Catalog: <http://bit.ly/2BZd286>
- 2018 Elementary Social Studies Solutions Catalog: <http://bit.ly/2ELXpny>
- 2018 Secondary Social Studies Solutions Catalog: <http://bit.ly/2BXXYax>
- 2018 World Languages Secondary Solutions Catalog: <http://bit.ly/2nKtp3Z>
- 2018 Elementary Fine Arts Solutions Catalog: <http://bit.ly/2FRVRHU>
- 2018 Advanced Placement® (AP®¹)/Honors/Electives Catalog: <http://bit.ly/2FP7q2v>
- 2018 ELL Learning Solutions Grades Pre-K–12 Catalog: <http://bit.ly/2ELVFL2>
- 2018 Secondary Career and Technical Education (CTE) Catalog: <http://bit.ly/2iYDJSW>
- 2018 National Center for Construction Education and Research (NCCER) Catalog: <http://bit.ly/2f56Kyg>
- 2018 Higher Education Catalog: <https://www.pearsonhighered.com/>

As Pearson publishes national and state-specific curricula to meet the varying needs of districts across the United States, our catalogs reflect the national editions of our programs. The catalog descriptions provide a thorough overview of program functionality and features to aid your review; however, many items also have Texas-specific versions to address your state standards. More information about these versions is available online at <http://bit.ly/29GkLeU>.

¹ AP is a trademark registered and/or owned by the College Board, which was not involved in the production of, and does not endorse, this product.



6/11/2019

La Joya ISD
201 East Expressway 83
La Joya, TX 78560

Reference: BID: # 2019-59 Educational Material and Equipment

Dear Ms. Sylvia Zapata,

Pocket Nurse® sincerely appreciates the opportunity to participate in the bidding process to provide for La Joya Independent School District healthcare educational supply needs.

For this bid, I would like to offer the following product pricing discount for applicable product items as detailed below:

- A 15% discount from the price seen at www.pocketnurse.com. Upon bid award notification, a User Name and Password will be provided to approved individuals to view the awarded applicable discounted pricing on-line.
 - * An average of 10% discount will be provided for applicable product within the Pocket Nurse most recent printed catalog.

Given the static nature of the catalog and the dynamic nature of the website, it IS possible to see a price which receives less than a 10% discount from the catalog pricing. These instances should be few and you can always count on the bid pricing to reflect a 15% discount from the website (with the below, minimal, exceptions)

- * Roughly 500 low-use items are an exception to the above pricing methodology. Those items receive a 5% discount from the Online Price*
- A \$100 minimum order qualifies for free freight on all parcel-type, first floor deliveries via FedEx® Ground Shipping.
 - * Third-party freight (LTL) deliveries will be calculated at time of order based upon quantity, weight and distance as these are generated and invoiced by the manufacturer and beyond Pocket Nurse control.
 - * Please be aware, all orders must have a merchandise minimum order size of \$50 before shipping to avoid a \$20 service charge. Please see the Pocket Nurse Terms and Conditions.
- Pocket Nurse is not only willing to offer, but strongly encourages Healthcare Education Providers to request bulk product purchase prices, which provides Pocket Nurse the opportunity to offer the best competitive pricing available
- Purchase Orders can be submitted to cs@pocketnurse.com and our expertly trained Customer Service Representatives will assist with order placement and any customer questions that may arise. This method provides easy ordering service

The current Bid Pricing Discount Offered for Pocket Nurse Products will remain firm throughout the life of the bid contract. As your account manager, I would be happy to assist you with any questions you may have. I can be reached via phone: (800) 225-1600 Ext: 3724 or via email: tkitchen@pocketnurse.com.

Sincerely,

Terry Kitchen
Regional Territory Manager

610 Frankfort Road
Monaca, PA 15061
www.pocketnurse.com

Phone: 1.800.225.1600
Fax: 1.800.763.0237
sales@pocketnurse.com



Pocket Nurse Return Policy

Should you need to make an eligible return pursuant to the terms of this Agreement, please contact Pocket Nurse at 1-800 -225-1600 between 8 am and 6 pm EST within 30 days of receiving the product to secure an RMA.

A Return Merchandise Authorization (RMA) number **MUST** accompany all eligible returns.

Eligible returns must be in merchantable condition. Merchantable condition is defined as Pocket Nurse's ability to return the item to its inventory for resale without special preparation, testing, handling or expense.

Merchandise eligible for return **MUST** be returned within 30 days of the RMA number being issued.

Returned merchandise will not be accepted after 30 days of the RMA issue date and will be returned to the sender.

Once an RMA number is assigned it must be written on the shipping label to identify your return. You may select the shipping carrier of your choice for the return shipment and we suggest you opt in for insurance and package tracking as Pocket Nurse is not liable for any item that is lost, or damaged in in transit.

Merchandise should be securely wrapped and returned in its ORIGINAL CARTON and the RMA number must be visible on the outside of the carton.

YOU ARE SOLELY RESPONSIBLE AND LIABLE FOR MAKING THE MERCHANDISE AVAILABLE FOR PICKUP, INCLUDING WITHOUT LIMITATION MAKING SURE THE MERCHANDISE BEING RETURNED IS AVAILABLE FOR PICKUP AT THE DEPARTMENT/LOCATION WHERE THE DESIGNATED CARRIER USUALLY PICKS UP PACKAGES WITHIN YOUR ORGANIZATION.

There is a Minimum 20% restocking fee on ALL returned goods.

Once an authorized return is received and fully processed a credit will be issued in 7 to 10 business days.

NON-RETURNABLE MERCHANDISE:

- Custom Student Health Totes
- DVD Software
- CD Software
- Any product purchased on a "special order" basis.
- Products that are not stocked at our distribution center and ship directly from our vendor to you.
- Product that has been used, or opened, is only partially complete, stickered, marked, damaged, defaced, or is without all original packaging, labeling, package inserts, or operating manuals.
- Expired Product
- Items marked as "close out" or "final sale".



DAMAGED SHIPMENT GUIDELINES

In Stock Goods:

- Any visible damage should be reported to Pocket Nurse at 1.800.225.1600 between 8 am and 6 pm EST within 10 days of receipt by the customer.
- Pocket Nurse will assess the damaged product request, and determine how the damage claim will be remedied.
- Any damage claims reported after 10 days of receipt may not be honored or replaced.

Drop Shipments:

- Any visible damage, however slight should be notated on the freight bill at time of delivery.
- No notation on the freight bill states you received the merchandise in good condition.
- If visible damage is noted, you may request the driver to do an immediate inspection.
- Customer has 10 days to report damage from time of delivery for claim to be filed. After 10 days no claim can be filed.
- Buyer's failure to give timely notice of shortage or other errors in delivery shall constitute unqualified acceptance of such shipment, and a waiver of all such claims by buyer.

MISSING MERCHANDISE:

- Please report all missing merchandise to Pocket Nurse at 1.800.225.1600 between 8 am and 6 pm EST within 30 days of receipt.
- Occasionally orders do not ship complete. Before contacting Pocket Nurse please review your packing slip to determine what items were contained in each shipping carton.
- If your order contained a drop ship item or special order item, please be aware your merchandise may be shipping from the manufacturer at a later time, and not from Pocket Nurse.



Pocket Nurse Inc. Warranty Information

Pocket Nurse Inc. warrants the workmanship and material of Pocket Nurse branded/manufactured products for a period of One (1) Year from original date of purchase. Upon return of the product within the specified warranty period, we reserve the right to repair or replace at our option, any part or parts of a product or accessory covered under this warranty. For repair or replacement of a defective product contact Pocket Nurse Quality Control Department directly. This warranty does not apply to any repair or replacement required due to misuse, abuse, improper storage or handling, normal wear and tear, repairs attempted or made by other than our authorized representative, or damage to product, whether to the finish, spoilage, breakage or otherwise, after product leaves point of origin. Items repaired or replaced under warranty are warranted only for the remainder of the original warranty period. This warranty excludes any products with an expiration date and does not extend any included manufacturer's warranty. THE WARRANTY SET FORTH UNDER THIS SECTION IS STRICTLY LIMITED TO ITS TERMS AND IS IN LIEU OF ALL OTHER WARRANTIES, GUARANTEES, EXPRESS OR IMPLIED, ARISING BY OPERATION OF LAW, COURSE OF DEALING, USAGE OF TRADE OR OTHERWISE, SPECIFICALLY EXCLUDING ANY IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. NOTWITHSTANDING ANYTHING TO THE CONTRARY SET FORTH HEREIN, UNDER NO CIRCUMSTANCES SHALL POCKET NURSE, INC. BE LIABLE FOR ANY INDIRECT, SPECIAL, INCIDENTAL, CONSEQUENTIAL OR SIMILAR DAMAGES, including but not limited to loss of profit or revenues, damage for loss of use of the Products, damage to property, claims of third parties, including personal injury or death on account of use of the Products or failure of Pocket Nurse to warn against or instruct on, or adequately warn against or instruct on, the dangers of the Products or the safe and proper use of the Products, whether or not Pocket Nurse has been advised of the potential for such damages. Pocket Nurse's total liability hereunder from any cause whatsoever (except liability from personal injury caused by Pocket Nurse's negligence), whether arising under contract, warranty, tort (including negligence), strict liability, products liability or any other theory of liability, will be limited to the lesser of Buyer's actual damages or the price paid to Pocket Nurse for the Products that are the subject of Buyer's claim. All claims against Pocket Nurse must be brought within one year after the cause of action arises, and Buyer expressly waives any longer statute of limitations.. Some states do not allow limitations on the length of an implied warranty or the exclusion or limitation of incidental or consequential damages. As such, the above limitation or exclusion may not apply to you. This warranty gives you specific legal rights and you may also have other legal rights which vary from state to state.

610 Frankfort Road
Monaca, PA 15061
www.pocketnurse.com

Phone: 1.800.225.1600
Fax: 1.800.763.0237
sales@pocketnurse.com



Terry Kitchen, Regional Territory Manager, is a representative of Pocket Nurse Enterprises, Inc.® doing business as Pocket Nurse® and has authority to sign bid and vendor form documents being submitted on behalf of Pocket Nurse.

Sincerely,

[Signature]
William J. Evanson
Senior Vice President

1/3/19
Date

Subscribed and sworn before me this

3rd Day of January, 2019

COMMONWEALTH OF PENNSYLVANIA
NOTARIAL SEAL
Nancy A. Gilkey, Notary Public
Potter Twp., Beaver County
My Commission Expires Feb. 15, 2021
MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

[Signature]
(Seal) Notary Public of Pennsylvania

My commission expires 2-15, 2021

POSITIVE PROMOTIONS®

15 GILPIN AVENUE • PO BOX 18021 • HAUPPAUGE, NY 11788-8821

Deviations and Exceptions

La Joya ISD

RFP 2017-97

Educational Materials & Equipment Catalog Bid

All products will receive the 5% discount off all items, new or future product as shown in catalogs or on-line.

Minimum Quantity as shown in catalogs or on-line will apply.

FREE Standard shipping. If express or rush shipments are requested, the additional fees associated with these shipments will apply.

Discount or FREE Standard shipping cannot be combined with any other promotional or discounted pricing, sale pricing or any other special offers.

Return Policy:

We've built our reputation and our business by satisfying our customers for over 60 years. Our goal has always been to make sure that every customer is completely satisfied. If you are not completely satisfied with any purchase, return it to us for a replacement, credit, or a full refund.

For non-personalized orders, customers can call Customer Service at (800) 635-2666 to let us know they are looking to return their order prior to shipping it back to us.

For personalized orders, customers must call Customer Service at (800) 635-2666 so an Imprint Complaint and Resolutions specialist can review their order. Customers have 90 days to return the items.

Customers will receive their credit or refund after the order is returned.



July 13, 2017

Attn: Sylvia Zapata, Dir. of Purch. & Warehouse, c/o Laura Pena, Sr. Buyer
La Joya ISD
Purchasing Department
201 East Expressway 83
La Joya, TX 78560

Account No: 273433
Contract #: 7784655919
Sales Consultant: Hope Eigenbrood 360-756-5506

RE: 2017-97 Educational Materials & Equipment Catalog Bid

Premier Agendas, LLC is pleased to offer you the following terms and conditions for our Premier product line.

Discount:
15% off current List Price at time of order.

NOTES AND EXCEPTIONS:

- Discount does not apply to items in the "Executive Functions" or "Other" categories.
- Product descriptions and configuration tools are available online at www.premier.us. A 2017/18 school year price list is enclosed with this bid. New product flyers and price lists are available each Fall for the following school year. Please contact your sales consultant for assistance in pricing or placing an order.

Contract Period:

Valid from **9/1/2017 - 8/31/2020**. NOTE: Pricing is effective upon notification of award, sent to bidnotices@schoolspecialty.com. Please reference our contract number.

Freight Terms:

Free Shipping (normally 10-12% of order subtotal).

Delivery:

Stock Planners: 7-10 days ARO

Custom Planners: 56 days ARO and all materials (handbook pages, cover artwork, etc.) plus an additional 14 days for orders requiring foil stamps, typesetting, proofing, or licensing

Sincerely,


Mary Steichen
Bid Coordinator



PREMIER CONTACT INFORMATION

Your Sales Consultant:

Hope Eigenbrood
Premier Agendas, LLC
400 Sequoia Drive, Suite 200
Bellingham, WA 98226
Phone: 360-756-5506
Fax: (800) 886-8776
Email: Hope.Eigenbrood@schoolspecialty.com

POs and Order Forms:

Premier Agendas, LLC
400 Sequoia Drive, Suite 200
Bellingham, WA 98226
Phone: (800) 221-1165
Fax: (800) 886-8776
Email: e-orders.psd@schoolspecialty.com

Bids:

bidnotices@schoolspecialty.com
School Specialty, Inc.
W6316 Design Dr.
Greenville, WI 54942
Phone: (800) 554-7632
Fax: (800) 675-1775

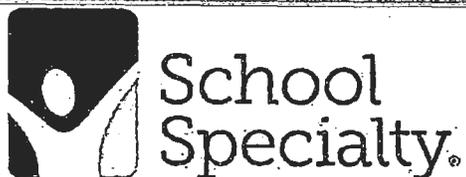
Customer Care:

Premier Agendas, LLC
400 Sequoia Drive, Suite 200
Bellingham, WA 98226
Phone: (800) 447-2034
Fax: (800) 886-8776
Email: service.psd@schoolspecialty.com

Remittance:

Premier Agendas, LLC
32656 Collection Center Drive
Chicago, IL 60693-0326
Phone: (800) 447-2034
Fax: (800) 886-8776
Email: service.psd@schoolspecialty.com

Bid Department: W6316 Design Dr. Greenville, WI 54942
Ph: 800-554-7632 Fax: 800-675-1775 bidnotices@schoolspecialty.com



Deviations/Exceptions to Solicitation
2017-97 Educational Materials & Equipment Catalog Bid
Our bid # 7784655919

- The discount % is off the current List Price at the time of the order. The discount only applies to the products/catalogs listed in our cover letter(s).
- Discount terms are fixed for the initial contract period, but may change with renewals.
- List Prices are subject to change with each school year (typically each Fall). We cannot guarantee/limit price increases.
- The discounted price will already appear on invoices. No further discounts will be allowed.
- Product flyers and price lists will be provided on request; product information is also available online. A 2017-18 price list has been included with this bid.
- Freight is prepaid and, where applicable, added to the invoice. Refer to cover letter(s) for freight terms. Additional charges may apply if assistance or equipment is needed for truck deliveries. NOTE: Inside delivery is defined as standard carrier practice such as to a front desk.
- Delivery is 7-10 days ARO for in-stock, non-custom items. Customized products require 56 days (plus 14 days per proof) ARO and all materials.
- Warranties>Returns: Due to the dated and customized nature of Premier products, exchanges and returns are handled on an individual basis. If there is a problem with your order, a member of our dedicated Customer Care Team will work with you to resolve any issue.

Amy Fuss, Assistant Secretary
July 13, 2017



Rifton Equipment
PO Box 260
Rifton NY 12471-0260

800.571.8198
Fax 800.865.4674
www.Rifton.com

Deviations

Terms & Conditions, 12. RETURNS

Rifton's Returns Policy is as follows:

If you wish to return a Rifton product, please call us for return instructions within 30 days of receiving it. For a full refund less 10% restocking fee, the product must be in brand new condition and in original packaging. (Please hold on to your carton and packaging materials until you are certain that your order fulfills your needs.) We will arrange all the details and pay for the return shipment. You are responsible for repackaging the item. No unauthorized returns are accepted.

Please note that for reasons of health and safety we cannot allow the return of toileting, bathing or shower products that have been removed from their original packaging.



Scholastic Library Publishing
Children's Press • Franklin Watts
Scholastic GO! • TrueFlix • FreedomFlix • ScienceFlix
90 Old Sherman Turnpike, Danbury, CT 06810
800-621-1115 ext. 4 Fax: 203-797-3478
scholastic.com/librarypublishing

Discounts

- Reinforced Library Binding (Children's Press®, Franklin Watts®, Selected Scholastic titles) 30% off List Price
- Trade Binding (Selected Scholastic titles) 40% off List Price
- Teacher Resources 0% off List Price
- Digital Databases/Resources (Scholastic GO!, TrueFlix, FreedomFlix, and ScienceFlix) 0% off List Price

We also offer:

- **FREE "Standard" MARC Records (Standard=requires no data manipulation)** on all products listed in the following catalog: 2016-2017 PreK-12 Library Catalog. Excludes Paperback Bindings (Children's Press/Franklin Watts) and Teacher Resources.
- **FREE "Standard" Library Processing (Standard=requires no data manipulation)** on all products listed in the following catalog: 2016-2017 PreK-12 Library Catalog. Excludes Paperback Bindings (Children's Press/Franklin Watts) and Teacher Resources.
- **Shipping and Handling is FREE on any order (regardless of size) when your list is generated on our online at (www.scholastic.com/librarypublishing) & provide the web reference number with your purchase order** for the products listed in the following catalog: 2016-2017 PreK-12 Library Catalog. Excludes Paperback Binding (Children's Press/Franklin Watts) and Teacher Resources.
- **Shipping and Handling is FREE of charge on purchase orders of \$350.00 or more** for the products listed in the following catalog: 2016-2017 PreK-12 Library Catalog. Excludes Paperback Binding (Children's Press/Franklin Watts) and Teacher Resources.
- **Free Accelerated Reader Quizzes** for the products listed in the following catalog: 2016-2017 PreK-12 Library Catalog. For orders with less than 20 titles, quizzes are only available in a download format. For orders with 20 or more titles, quizzes are available in a download format for free or a CD with a \$10.00 charge. Excludes Paperback Binding (Children's Press/Franklin Watts) and Teacher Resources.

Discount Schedule

La Joya ISD Educational Materials & Supplies

Important Ordering Information and How to Access Electronic Catalog:

Upon approval of an agreement/contract between La Joya Independent School District and Scholastic Inc., the District will be able to purchase items from the following Scholastic Inc. catalogs:

- ***2017-18 Scholastic Education Catalog***
- ***2018 Teacher Resources Catalog***

In order to most effectively find the products that are **eligible for purchase under this contract**, we recommend that Educators access these catalogs online using the following link: <https://shop.scholastic.com/>

Once on the site, choose "eCatalog" from the left menu bar, and then choose either "*Teacher Resources*" or "*Education*" from the list of catalogs in the gold box. This will take you to the electronic version of the catalog. At the top right of the catalog you will find a *CONTENTS* menu. The dropdown menu there will allow you to access product descriptions and pricing. You will also be able to create a shopping list or place your order online.

NOTE: It is important to use the *CONTENTS* menu when browsing. **DO NOT** use the various search options in white directly under the blue tool bar as not all items/products listed in these options are covered under this contract.

The ***Scholastic 2017-2018 Education Catalog Grades PreK-12***, with prices in effect from 9/1/17-8/31/18, offers a broad range of classroom books and instructional materials. These include:

- Early childhood/early learning programs and books
- Guided reading programs and leveled bookrooms
- Writing programs
- Instructional reading programs and classroom paperback libraries
- Scholastic Digital Programs
- Family and community engagement (FACE) programs
- College and Career Readiness leveled reading collections
- Children's reference materials
- Paperback collections and individual titles

New catalogs are published annually, with prices in effect from September 1st - August 31st. Prices may adjust each year; however, the discount will remain consistent throughout the term of the contract.

Discount percent:

- Printed and blended instructional materials, paperback collections, and individual paperbacks **are discounted 25% or more**. The list prices and discounted prices are printed in the catalog for your convenience. If no list price is given, catalog pricing is 25% off.
- **Shipping is free on individual paperbacks and collections** (pages 145-428). A 9% shipping charge will be added to instructional materials after discounts are applied.

- **Scholastic Digital Programs** (pages 69-77) are priced independently from the Education Catalog. Please call 800-387-1437 for ordering information. Discounts do not apply to Guided Reading Short Reads Digital (pages 37 and 72).
- **Classroom Magazines:** There is a 10% shipping and handling fee based on the cost of your order. Full-year subscriptions are prorated according to start date. Classroom Magazines are offered at 0% discount off published prices.
- These discounts and shipping terms (min. of \$2.25) cannot be combined with any other offers. **Shipping is not included in the catalog price.**

Please note: It is possible that a specific book may become unavailable within certain collections throughout the year; therefore, alternate books appropriate to the collection will be automatically substituted. Individual paperback titles that become unavailable will not be substituted.

The **2018 Teacher Resources Catalog** includes a wide assortment of instructional supplies, teaching aids, and materials including:

- Professional learning resources and teaching aids
- Activity books in reading, writing, language arts, and the content areas
- Book Collections
- Digital learning
- Classroom management tools
- Monthly & seasonal decorations
- Learning games and manipulatives in a variety of subjects
- Parent resources
- Spanish and English-Language Learner resources
- And much more!

Scholastic is providing a **25% discount** off all items in this catalog. **Purchase orders must include the promotion code PVM to receive the special discount.** Prices expire on 12/31/18. A 9% shipping charge will be added to instructional materials after discounts are applied. New catalogs are published annually, with prices in effect from January 1st - December 31st. Prices may adjust each year; however, the discount will remain consistent throughout the term of the contract.

PURCHASE ORDERS: Please send to: Scholastic Inc., P.O. Box 7502, Jefferson City, MO 65102
Fax: 800-560-6815; Call: 800-724-2222; e-mail: EducationOrders@scholastic.com



schoolmate.com • planner@schoolmate.com
P.O. Box 2110 • Kearney, NE 68848
800-516-8339 • Fax: 308-236-8169

April 13, 2018

La Joya Independent School District
Purchasing Department
201 East Expressway 83
La Joya, Texas 78560
Re: Bid # 2018-54 Educational Materials and Equipment

To whom it may concern:

Thank you for sending a catalog bid request. We are a printing company offering schools customized and non-customized Student Planners, Dated and Undated Student Agendas, customized School Folders, and Cookbook Fundraising. Please consider this limited product line when evaluating our proposal. The following is information you will need to know about doing business with our company, and is a part of our bid response.

At School Mate®, we do not have representatives who visit each school. This enables us to keep your costs down. We send a packet showing how to order from our company, and we offer a toll-free customer service number to help answer any questions you may have.

Along with your Purchase Order, we must receive a signed, completed *company* order form before we can process your order. Having this order form ensures that we have all the information we need to process your order correctly. Order Forms and Catalogs are dated by school year to indicate which year's product you desire. Please use the correct Order Form for the school year needed.

For complete information on preparing Custom Material, please read pages 26-27 of our planner brochure. **School Mate® is not responsible for the copyright status of information in your custom material.** If you need clarification on the process, please call our Planner Consultants toll free at 800-516-8339.

TURNAROUND TIME: Please note that we deal with custom material and high volume. **Production time is estimated at 10 to 45 business days, two to nine (2-9) weeks.** Check the catalogs for detailed production information.

We do not require a minimum dollar amount to order however, we do have a minimum order requirement. For non-custom planners and dated agendas, the minimum order requirement is 25 books. For custom Planners, custom Dated Agendas, and Un-Dated Student Agendas, the minimum order requirement is 60 books. For Folders, and School Events Agendas, the minimum order requirement is 100, and for our fundraising Mini Cookbooks, the minimum order requirement is 20 books.

For planners, School Mate® prepays freight charge and includes freight charges on the Customer's invoice. Shipping charge for 18-19 Planners and Agendas is \$0.35 each. **For Folders, & Mini Cookbooks shipping is FREE.** Custom cookbooks shipping varies based on size; please call. Please allow one (1) week's time for shipping, as shipping time varies. **Orders are shipped via U.P.S. or motor freight carrier.** Carrier will deliver to the door only and drivers are not responsible for unloading. Due to the customized nature of our products, they cannot be returned for any reason. Defective products, not due to shipping damage, must be reported to the Company within 90 days of the ship date. School Mate® reserves the right to repair, replace, or credit defective products.

School Mate® does NOT issue performance bonds, nor will it pay penalties of any kind, including but not limited to liquidated damages for late delivery. School Mate® will not list another party as a named insured.

INVOICES and PAYMENT: Our products are among the lowest priced on the market; therefore **additional discounts for prompt payment will not be extended.** Fundraising orders must be prepaid.

If you have any questions or comments, feel free to call us at 800-516-8339. We are available 8:00 a.m. to 5:00 p.m., CT, each business day. We look forward to working with you.

Sincerely,


Cari Greenough
Customer Service Manager

Keeping Your Students Organized™



Deviations/Exceptions to Solicitation
2017-97 Educational Materials & Equipment Catalog Bid
Our bid # 7784337404

- The discount % is off the current List Price at the time of the order. The discount only applies to the products/catalogs listed in our cover letter(s).
- Discount terms are fixed for the initial contract period, but may change with renewals.
- List Prices are subject to change (typically each January). We cannot guarantee/limit price increases.
- The discounted price will already appear on invoices (or on the screen when logged in online). No further discounts will be allowed.
- Catalogs will be provided on request; products and pricing are available online (make sure to login to see your current best price).
- Freight is prepaid and, where applicable, added to the invoice. Refer to cover letter(s) for freight terms. Additional charges may apply if assistance or equipment is needed for truck deliveries.
- Inside delivery is defined as standard carrier practice such as to a front desk.
- Delivery is 3-10 days ARO for in-stock items.
- Warranties are limited to the manufacturer's warranty. We list warranty contacts on our website to assist you in your purchasing decisions.
- Depending upon the circumstances, we do charge a restocking fee. Refer to our full policy listed online at <http://www.schoolspecialty.com/returns>.



Amy Fuss, Assistant Secretary
July 13, 2017



Scientific Learning Product Pricing - 2017

The Fast ForWord K-12 Solution Set (Fast ForWord® + Reading Assistant™) now provides a complete and powerful intervention for struggling learners:

The ten Fast ForWord® products included in all licensing below are Fast ForWord Language, Fast ForWord Language to Reading, Fast ForWord Literacy, Fast ForWord Literacy Advanced, Fast ForWord Reading Readiness, and Fast ForWord Reading Levels 1-5.

Included with all Reading Assistant licenses are four content pack levels: K-3, 4-5, 6-8 and 9-12.

Fast ForWord® Solution Set Per Student Licensing	Price
Subscription (Per Student/Year) Includes MySciLEARN Support package	\$280
Perpetual (Per Student - One Time)	\$800
MySciLEARN Support package - annual contract (for perpetual per student licenses only)	\$83/student

Fast ForWord® Solution Set Site Licensing	Price
Subscription (Per Site/Year) Includes MySciLEARN Support package	\$21,000
Perpetual (Per Site - One Time)	\$60,000
MySciLEARN Support package - annual contract (for perpetual site licenses only)	\$6,225/site

Fast ForWord Solution Set MSL Support Package
<ul style="list-style-type: none"> ▪ Student Progress Reports - online student/school/district reporting ▪ Reading Progress Indicator ▪ Instructional and Technical Support - phone, email, chat and Customer Connect ▪ Hosting service for MySciLEARN™ ▪ Home Access

Notes
<ul style="list-style-type: none"> ▪ Each site purchasing a perpetual Per Student or Site license is also required to purchase a one-year MySciLEARN Support package. ▪ 75 Perpetual or Subscription Per Student Licenses can be irrevocably converted to a single school site license. ▪ Subscription licenses are only available as annual or multiple year terms. ▪ Minimum order quantity for Fast ForWord subscription PSLs is 5. ▪ Support materials are included with the licenses and can be found on MySciLEARN. ▪ Volume Discounts: Customers achieve higher discounts for software and support by increasing the number of students or sites and/or paying for multiple years of subscription licenses or recurring MySciLEARN Support packages.



reading assistant

Fast ForWord®

1956 Webster Street, Suite 200, Oakland, CA 94612-2040 • Tel 888-665-9707 • Fax 510.444.3580 • www.scientificlearning.com

The pricing above can remain in effect for three years. Please note that we do have volume discounting: Customers achieve higher discounts for software and support by increasing the number of students or sites and/or paying for multiple years of subscription licenses or recurring MySciLEARN Support packages.

Scientific Learning Services Pricing - 2017

Scientific Learning Services	Price
Training Options	
Onsite Consulting Services	
On-Site Instructional Consulting Day <ul style="list-style-type: none"> - Our SciLEARN Implementation Specialists will come to the location of your choice to deliver powerful product training and professional development. Onsite technical consulting is also available. 15 attendees maximum. Continental US only. - Alaska, Canada and Hawaii rates 	\$2,300/day
On-Site Technical Consulting Day <ul style="list-style-type: none"> - Can be used for any purpose requiring a Global Support employee to be onsite at a customer's location for a full day. Continental US only. - Alaska, Canada and Hawaii rates 	\$2,300/day
Remote Consulting Services	
Remote Consulting <ul style="list-style-type: none"> - A representative assigned to your account assists new implementations in getting off to the right start. We will review your data and provide guidance on how to achieve lasting student results. Once students are up and running, we provide ongoing monitoring and will alert you if we detect students are not making the expected achievement gains. 	\$1,250/site
Remote Technical Consulting Day <ul style="list-style-type: none"> - SciLEARN Technical Specialists will deliver remote technical consulting. Consultant is available for 6 hours with a 30-minute break. 	\$1,250/day
Web-delivered Training <ul style="list-style-type: none"> - Delivered remotely, these 2 hour highly interactive web-based sessions are led by a Scientific Learning Implementation Specialist and cover a variety of topics to support implementation effectiveness. 15 attendees to a session. 	\$500 (1 session) \$1,250 (3 sessions)



BSN SPORTS

PERCENTAGE OFF BID FOR 2017 CATALOG ORDERS

This certificate entitles LA JOYA ISD to:
(Name of institution)

10% off Catalog Price – Standard FOB Destination

With exceptions

*See Attached list of Exceptions

Prices Will Not Include Inside Delivery or Installation

There will be no extra charge for Inside Delivery on Fed Ex or UPS shipments.

Inside Delivery charges for all Truck Shipments will be 17% of the order amount.

Non-standard shipping and handling will require additional charges.

Percentage Off Bid Prices will be Honored from 9/1/2017 to 8/31/2018
(not to exceed a period of 12 months without prior approval).

Regarding catalog expiration dates:

Our Spring/Summer catalog expires July 31st of each year and our Fall/Winter catalog expires December 31st of each year. Our catalog pricing is valid only through the expiration date of each catalog. **Your current discount will remain unchanged** and any discounts will be taken from the most current catalog price.

Your Bid Number is: 17-51922

Purchase Orders **Must State**: "% Off Bid" and Your Bid Number.

Percentage Off Bid Prices **Will Not** be honored if these references are omitted.

If you add freight to your purchase order, you will be billed for freight. Freight charges cannot and will not be reversed once processed.

In order to have your special pricing activated this form must be signed and returned to the Bid Department prior to your first purchase order.

X: _____
(Authorized Purchasing Director or Buyer)

*Please include a list of all organizations and facilities with authorized purchasers that are expected or entitled to order from this agreement. Only the persons listed, ordering with the proper Bid number, during the specified time frame will be eligible for the discount.

ADDRESS – PO BOX 7726, DALLAS, TX 75209
E-MAIL – BSNBID@BSNSPORTS.COM
WEB SITE – WWW.BSNSPORTS.COM

PHONE – 800.527.7510
FAX – 800.365.7653



Deviations/Exceptions to Solicitation

1. No Installation.
2. No Repair Services
3. \$50 minimum order per PO, shipping to one location.
4. If you require inside delivery for a freight truck shipped item then add 17% of item price to your PO.
5. See attached exception list paperwork.
6. Most items can deliver in a few days, however custom, drop-ship, freight truck delivered items and some back-ordered items will take longer.

JOHN STAFFORD
Bid Specialist
jstafford@bsnsports.com

BSN SPORTS
PO BOX 7726
DALLAS, TX 75209-0726

Attachment A

In response to Item 11 of the Bid Document, Teaching Strategies, LLC respectfully requests that Section 39. of the Competitive Procurement Solicitations' Standard Terms and Conditions be revised to read as follows:

COPYRIGHT: As it relates to work created or developed by Vendor within the performance of the contract, all contracts paid from state or federal grants administered by TEA must retain copyright for the Texas Education Agency (TEA) and for the federal government (if a federally funded contract) unless otherwise negotiated in writing with TEA. Pursuant to the provisions in 2 CFR § 200.315, title to intangible property vests in the District as long as such property is used for authorized purposes. However, TEA and the federal awarding agency reserve a royalty-free, nonexclusive and irrevocable right to reproduce, publish, or otherwise use the work for federal purposes, and to authorize others to do so. Vendor retains all rights, title, and interest in all of Vendor's pre-existing intellectual property rights, including copyrights, patents, trade secrets, trademarks, and services marks that were created prior to or not associated with the performance of this Contract. TEA may not reproduce, modify, sell, or otherwise distribute any written or electronic materials that include Vendor's pre-existing, proprietary information. Vendor grants to TEA a worldwide, non-exclusive, perpetual, royalty-free license to use all such written materials or Deliverables that include Vendor's pre-existing, proprietary information under this Contract only for the term of this Contract and solely for the intended purpose of the work to be performed under this Contract.



2600 Fernbrook Lane, Suite 100 • Plymouth, MN 55447
PHONE (763) 559-5590 • FAX (763) 559-2215
TOLL FREE (800) 328-3360

Contract #32576
20% Off Discount
No Minimum Order

This contract entitles the customer to a 20% discount on the "PRICES MARKED IN RED" in our current Triarco Arts & Crafts K-12 Catalog. (This excludes bid items, special web pricing and all other publications.) Free freight will be applied to products not marked with a truck symbol.

The contract will apply to all orders phone, mailed or faxed. Orders must be marked "Contract 32576" to assure correct billing.

To access contract pricing on the web: Visit eTriarco.com. Register as a new user - or update your current web registration. Enter your Billing Information - click on update - next enter 32576 in the Contract/Quote Number box. Press "Enter Contract/Quote" to apply the contract 32576 to your web account profile. You will receive confirmation that the contract pricing has been applied to your account. At anytime, you can login and shop the web and receive your special contract pricing. (Shipping charges will only appear online if there are items in your shopping cart that contain the truck symbol - as noted above.)

Our terms are Net 30 days. Prices DO NOT include inside delivery, setting in place, unpacking, installation, assembly, or clean up. Orders that require truck inside delivery with lift gate will be charged \$100.00 for this service.

All damages and/or shortages must be reported to our customer service department within 30 days of invoice date. You will be issued a Return Authorization number for items that are returned to Triarco.

*Triarco reserves the right to adjust pricing on items that experience dramatic cost increases over the period of the contract. In the event that the pricing difference is greater than 10%, your purchasing agent will be advised.



PERCENTAGE OFF BID FOR 2017 CATALOG ORDERS

This certificate entitles La Jolla I.S.D to:
(Name of Institution)

15% off Catalog Price – Standard FOB Destination

With exceptions

*See Attached list of Exceptions

Prices Will Not Include Inside Delivery or Installation

There will be no extra charge for Inside Delivery on UPS Shipments.

Inside Delivery charges for all Truck Shipments will be 17% of the order amount.

Non-standard shipping and handling will require additional charges.

Percentage Off Bid Prices will be honored from 9-1-17 to 8-31-18
(not to exceed a period of 12 months without prior approval).

Regarding catalog expiration dates:

Our Spring/Summer catalog expires July 31st of each year and our Fall/Winter catalog expires December 31st of each year. Our catalog pricing is valid only through the expiration date of each catalog. **Your current discount will remain unchanged** and any discounts will be taken from the most current catalog price.

Your Bid Log ID# is: 17-51923

Purchase Orders **Must** State: "% Off Bid" and Your Bid Log ID#.

Percentage Off Bid Prices **WILL NOT** be Honored if these references are omitted.

If you add freight to your purchase order, you will be billed for freight. Freight charges cannot and will not be reversed once processed.

In order to have your special pricing activated this form must be signed and returned to the Bid Department prior to your first purchase order.

X: _____
(Authorized Purchasing Director or Buyer)

*Please include a list of all organizations and facilities with authorized purchasers that are expected or entitled to order from this agreement. Only the persons listed, ordering with the proper Bid Log ID#, during the specified time frame will be eligible for the discount.

ADDRESS: PO BOX 7726, DALLAS, TX 75209
E-MAIL: USGAMESBID@USGAMES.COM
WEB SITE: WWW.USGAMES.COM

FAX#: 800-365-7653
PHONE#: 800-327-0484



**US GAMES EXCEPTIONS TO PERCENTAGE OFF BID
SPRING 2017 CATALOG - CATALOG PRICES VALID THRU 7/31/2017**

<u>PAGE</u>	<u>ITEMS</u>	<u>DISCOUNT</u>
ALL	"While Supplies Last" Items and Closeout products	As Listed
14-15	The Organ Wise Guys Products/Books/Kits - entire page	As Listed
17	All FitnessGram Software - entire page	As Listed
129	20' & 40' Traverse Wall Packages - 1188080 & 1188097	Call for Pricing
130-131	All Climbing Wall Packages - entire pages	Call for Pricing
133	Climbing Add-ons - Monkey Bars & Wild Web Cargo Net	As Listed
135	Lummi Sticks for Kids CD - 1185379	As Listed
136-141	All Exer-Gaming Items & Accessories - entire pages	Call for Pricing
144	GenMove Single Multi-Goals with bag - 1375139 & 1375140	As Listed
154	MyPlate Food Set - 1369522	As Listed
163	All Polar FT1 & FT7M HRM & Active Activity Monitor & All Accessories	As Listed
173	All DrumFit sets - 1392974 & 1392975	As Listed
192	All Cardio Kids Equipment - entire page	Call for Pricing
228	Disc Golf Indoor Targets with Base - 1251753, 1251760 & 1251777	As Listed
248	Tanner Standard Tee - K11059	As Listed
271	Lacrosse practice balls - 1725UPB	As Listed
275	FloorBall Sets - 1367816, 1367817 & 1367818	As Listed

*Due to federal/local/departmental regulations in regard to conflict of interest, gratuities and kickbacks involving sealed bids: Internet & Catalog Promotional Offers and certificates cannot be used in conjunction with bid prices or bid awards.

Clarifications to Standard Terms & Conditions and General Contract Terms and Conditions

In reference to La Joya Independent School District's Bid No. 2017-97, Educational Materials & Equipment Catalog Bid, Voyager Sopris Learning, Inc. makes the following clarifications:

1. Delivery Time

Standard Terms & Conditions

20. Lead Time, Page 15 of 28

"Proposals MUST show the number of calendar days required to place the materials in the possession of the La Joya I.S.D."

Voyager Sopris Learning, Inc. makes the following clarification:

Resources will be delivered five to seven business days after receipt of approved purchase order.

2. Intellectual Property

General Contract Terms and Conditions, Page 21 of 28

"38. PATENT RIGHTS: The vendor agrees to protect the School District from any claim involving patent right infringement of copyrights on goods supplied.

"39. COPYRIGHT: All contracts paid from state or federal grants administered by TEA must retain copyright for the Texas Education Agency (TEA) and for the federal government (if a federally funded contract) unless otherwise negotiated in writing with TEA. Pursuant to the provisions in 2 CFR § 200.315, title to intangible property vests in the District as long as such property is used for authorized purposes. However, TEA and the federal awarding agency reserve a royalty-free, nonexclusive and irrevocable right to reproduce, publish, or otherwise use the work for federal purposes, and to authorize others to do so.

"40. RIGHTS TO INVENTIONS: The Contractor agrees to be compliant with the Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants and Contracts."

Voyager Sopris Learning, Inc. makes the following clarification:

La Joya Independent School District acknowledges that the materials provided by Voyager Sopris Learning, Inc. ("Contractor") under this Contract, patent rights ...are owned exclusively by Contractor unless the development of the aforementioned intellectual property rights are developed by the Contractor for the District under the terms of this agreement and are not previously existing.

Deviations to General Contract Terms and Conditions, Bid Attributes, and Special Terms and Conditions

In reference to La Joya Independent School District's Bid No. 2017-97, Educational Materials & Equipment Catalog Bid, Voyager Sopris Learning, Inc. requests the following deviations:

1. Pricing

General Contract Terms and Conditions

6. Pricing, Page 17 of 28

"The pricing offered by the respondent shall remain firm through the duration of the contract term. In case of annual contract request for offers, the prices must remain firm for the period as specified on the proposal."

and

11. Delivery Protocol, Page 18 of 28

"a. All prices shall be firm ..."

Voyager Sopris Learning, Inc. requests the following deviation:

All Voyager Sopris Learning, Inc. pricing is based on the current year's published catalog which is effective from January 1, 2017, to December 31, 2017. Pricing effective January 1, 2018, will be based on



the 2018 published catalog. Pricing each subsequent year will be based on the published catalog for that year.

2. Shipping and Handling

Bid Attributes, Q4

Is Bid Discount F.O.B. Destination La Joya ISD Freight Prepaid and Allowed?

Is Bid Discount F.O.B. Destination La Joya ISD - Freight Prepaid and Allowed?

and

Bid Attributes, Q7

Freight Charges

"Prices shall be quoted to include shipping and packaging costs. However, if freight charges apply, please provide detailed description. Type N/A if prices quoted include shipping and packaging cost."

and

General Contract Terms and Conditions

6. Pricing, Page 17 of 28

"All prices shall be firm including shipping charges, shipped F.O.B. destination, inside delivery and include delivery, packaging and all charges noted on the specifications."

and

Special Terms and Conditions

4. Discounts, Page 27 of 28

"Bidders may provide percentage discounts from catalog prices. All discounts shall be quoted from published catalog pricing, list price or shelf price, freight included."

and

Special Terms and Conditions

10. Deliveries, Page 28 of 28

"Quoted prices shall be F.O.B. destination La Joya I.S.D. freight prepaid and allowed"

Voyager Sopris Learning, Inc. requests the following deviation:

Shipping and Handling charges for Voyager Sopris Learning are based on the schedule below and must be added to the published catalog prices.

Order Amount	Ground	Overnight	2 Day Air	3 rd Day Select
\$1-\$99.99	12%	25%	20%	18%
\$100-\$99,999.99	10%	20%	17%	14%
\$100,000-\$249,999.99	8%	15%	13%	12%
\$250,000-\$499,999.99	6%	12%	10%	9%
\$500,000-\$999,999.99	5%	10%	8%	7%
\$1,000,000 or over	4%	8%	6%	5%

F.O.B. Origin – Unless otherwise specified on the purchase order as F.O.B. Destination, all shipping shall be F.O.B. Origin by default.



3. Restocking Fee

General Contract Terms and Conditions

18. Returns, Page 19 of 28

"Offerors must accept returns for credit with no re-stocking fee or penalty to La Joya I.S.D."

and

Special Terms and Conditions

12. Returns, Page 28 of 28

"Bidder must accept returns for credit with no re-stocking fee or penalty to La Joya I.S.D."

Voyager Sopris Learning requests the following deviation:

Full refunds will be granted if materials are returned within 30 days in resalable condition. A 15% restocking fee will be charged for returns after 30 days. No refunds will be granted after 90 days from date of purchase.



5100 West Henrietta Road
Post Office Box 92912
Rochester, New York
14692-9012

800 727-4368
sargentwelch.com



5100 West Henrietta Road
Rochester, NY 14586

**ATTACHMENT – Pricing Sheet – La Joya Independent School District, TX
Bid# 2017-97, Educational Materials & Equipment Catalog Bid**

SARGENT WELCH DISCOUNT OFFERING:

Discount: 33%

Per the terms of the agreement, La Joya Independent School District will be entitled to a 33% discount off current year, 2017, catalog & website list prices, www.sargentwelch.com. **Note:** All items designated with a price ending in a "9" (i.e. \$xx.09, \$5.49, \$12.89, etc.) will not be eligible for the noted discount. "9" ended prices will ship at list price.

Freight

F.O.B Destination. La Joya Independent School District will have free ground shipping on all orders, delivery 5-7 days ARO. Free ground shipping excludes overnight shipments, motor freight and live materials. **Hazardous surcharges** will be charged one (1) flat fee of \$27.50 per order, per shipping location. All orders \$24.99 or less (pre-tax) are subject to a \$7.00 handling charge.

WARD'S SCIENCE DISCOUNT OFFERING:

Discount: 15%

Per the terms of the agreement, La Joya Independent School District will be entitled to a 15% discount off current year, 2017, catalog & website list prices, www.wardsci.com. **Note:** All items designated with a price ending in a "9" (i.e. \$xx.09, \$5.49, \$12.89, etc.) will not be eligible for the noted discount. "9" ended prices will ship at list price.

Freight

F.O.B Destination. La Joya Independent School District will have free ground shipping on all orders, delivery 5-7 days ARO. Free ground shipping excludes overnight shipments, motor freight and live materials. **Hazardous surcharges** will be charged one (1) flat fee of \$27.50 per order, per shipping location. All orders \$24.99 or less (pre-tax) are subject to a \$7.00 handling charge.

Note: Annual catalog/price updates in January of each new calendar year.

Sales Representative:

Jill Lewis
Ph# 210-527-7562