

FOR IMMEDIATE RELEASE

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BALLARD | PARTNERS



Leading Florida and Chicago Lobbying Firms, Ballard Partners and All-Circo, Announce Strategic Alliance

TALLAHASSEE – Ballard Partners, Florida’s top government affairs firm, today announced a strategic alliance with Chicago-based All-Circo, Inc., one of the most respected political consulting firms in the Midwest.

“The strategic alliance formed between Ballard Partners and All-Circo offers an enhanced ability to maximize our clients’ results while leading to significant business growth for our firms,” said Brian Ballard, president of Ballard Partners. “John Kelly and his team demonstrate unparalleled mastery of the legislative process and I am honored to be united with such a great, high-quality company.”

John J. Kelly, Jr. is the president and owner of Chicago-based All-Circo, Inc. The firm represents nearly four dozen clients - including Fortune 100 corporations, top sports franchises, local governments and non-profit organizations - in Springfield, the City of Chicago and Cook County. Blue-chip companies such as ADM, Miller-Coors, CVS Caremark, Bank of America and The Blackstone Group retain All-Circo to address their public policy interests and provide professional guidance in the always-fluid climate of Illinois politics.

“John Kelly is one of the most accessible, aggressive and effective lobbyists in Illinois,” said John Cullerton, president of the Illinois Senate. “He works with people on both sides of the aisle to get results for his clients.”

The alliance with Ballard represents a move to expand All-Circo’s business beyond just Illinois. “By working with Brian and his seasoned team, together we’ll continue to get the job done and exceed any challenges posed by our clients. Expanding our network and leveraging our combined resources will bring added value to all of our clients,” said John J. Kelly, Jr., owner and president of All-Circo, Inc.

For more information about All-Circo, Inc., please contact Jen Severs at jsevers@allcirco.com.

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About Ballard Partners

Ballard Partners has been named by state and national publications as the leading government affairs firm in the Sunshine State. The Florida-based lobbying firm, with offices in Tallahassee, Jacksonville, West Palm Beach, Miami, Ft. Lauderdale, Orlando and Tampa, combines extensive experience in government affairs with unwavering advocacy to maximize results for the clients they serve. Visit <http://ballard-partners.com> for more information.

About All-Circo, Inc.

All-Circo, Inc. has earned a reputation as one of the most respected lobbying firms in the Midwest, with an experienced team touting a diverse background in both the public and private sector. Offering a sensible and effective approach to public policy needs, the firm’s high-profile client portfolio includes Fortune 100 companies, top sports franchises, municipalities and non-profit organizations. For more than 35 years, All-Circo has successfully navigated the legislative process on behalf of clients, achieving results on the state, county and municipal level. Visit <http://allcirco.com> for more information.