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Larry J. Overton & Associates Adds Jimmy Card to Team and Forms Strategic Alliance with Capitol Solutions

(Tallahassee, Fla.) – Larry Overton, president of Larry J. Overton & Associates has added Jimmy Card to its lobbying team. Jimmy joins Larry and Joel Overton as a Senior Associate. Jimmy Card is the former director of government relations for Coral Gables-based HMO Preferred Medical Plan. Card was with Preferred for 12 years and previously worked as a legislative aide to Florida House Majority Whip Gaston Cantens and worked with legislative leadership during the 2002 election cycle. He graduated from Florida State University with a B.S in Communications/Public Relations.

In addition, Larry J. Overton & Associates and Patrick Bell, owner of Capitol Solutions Inc., today announced their companies have formed a strategic alliance to provide even stronger representation among its A-list clients. The partnership brings together more than 50 years of combined experience in local government, appropriations, health care, and consulting in the nation's third largest state.

"This is a tremendous opportunity for Patrick Bell and my team to join forces in bringing our well-established and well-respected firms together," said Larry Overton. "The ability to provide our long-term clients the depth and breadth of experience before the Florida Legislature, Executive Branch and Cabinet allows for a strategic approach for continued success," said Larry Overton.

"Larry, Joel and I have worked side-by-side on legislative and agency issues for many years, and I am thrilled to have the opportunity to collaborate with him and his team in providing an even higher level of exceptional service to our current and future clients in the complex regulatory and appropriations arena," said Patrick Bell.

Larry J. Overton & Associates

Larry J. Overton & Associates was established in 1985 as a state government consulting firm. Over two decades, the firm has evolved into a well-respected consulting/lobbying business with an emphasis on health care. Because of individualized client attention, Larry J. Overton & Associates has maintained relations with some clients for 20+ years.

The firm is a full-service state government relations company representing an array of clients before state agencies, the Governor's office, the Cabinet and the Florida Legislature. Examples of work include passing legislation, obtaining appropriations, providing state regulatory advice and contract procurement. Through long-lasting relationships with agency heads and legislative leadership, Larry J. Overton & Associates offers clients unparalleled access to top decision-makers in state government.

Capitol Solutions Inc.

Capitol Solutions owner Patrick Bell has lobbied the Florida Legislature on issues such as claim bills, health care, criminal justice, education, cultural affairs, local governments and appropriation issues for more than 20 years. He has worked on and ensured the passage of many pieces of legislation for his clients and has been very successful in getting appropriation issues funded. Accomplishments include securing more than \$15 million in appropriations to fund numerous water, school and healthcare projects in fiscally constrained counties.

Prior to becoming the owner of Capitol Solutions, Patrick lobbied for the firm of Lamonica, Trammell, and Bell for 10 years. He is a graduate of Florida State University with a B.S. in Political Science.

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