



THE CITY OF WHITE PLAINS DEPARTMENT OF PURCHASE

202 WESTCHESTER AVENUE
WHITE PLAINS, NEW YORK 10601

(914) 422-1267
FAX (914) 422-1263

REQUEST FOR QUOTATION

TO: INTERNATIONAL FIREWORKS MFG. CO.
PO BOX 6, 242 SYCAMORE ROAD
DOUGLASSVILLE, PA 19518

TERMS: 2% CASH DISCOUNT 10th PROXIMO WILL BE DEDUCTED UNLESS OTHERWISE NOTED HERE: N/A

QUOTATIONS MUST BE F.O.B. DESTINATION

RETURN BY: 03/10/14 → 2 P.M.

DELIVERY: _____ **DAYS A/R/O**

BID SUBJECT: 2014 INDEPENDENCE DAY FIREWORKS DISPLAY

as per the attached requirements, details and specifications

NOTICE OF BID CONDITIONS FOR THE CITY OF WHITE PLAINS

RECEIVED
DEPT. OF PURCHASE
14 MAR 10 PM 3:30

THE CITY OF WHITE PLAINS IS EXEMPT FROM PAYMENT OF ALL FEDERAL AND STATE TAXES.

NOTICE TO BIDDERS

Your bid to be accepted must be:

1. On this official bid form
2. Based on unit quantity specified
3. Signed and completed
4. Received prior to the deadline
5. Retain one copy for your records.

BIDDER: International Fireworks Mfg
PRINT NAME: INTERNATIONAL FIREWORK MFG
SIGNATURE: Geraldine Aguirre **DATE:** 3/6/14
TELEPHONE: (1-888) 811-2666
FAX: (1-610) 385-3754
E-MAIL: Sales@Fireworksus.com

SEE BID REQUIREMENT AND CONDITIONS ON REVERSE SIDE

**ALL CONTRACTORS MUST PROVIDE THE FOLLOWING
DOCUMENTATION WITH RETURNED RFP**

1. Name, address, telephone number and contact person of manufacturer of fireworks to be used in City's display.
2. Name, address, telephone number of primary Pyro-Technician the Contractor will use for City's display. Contract must be able to coordinate aerial display with a pre-recorded musical program.
3. Five (5) local references, including company/government name, address, telephone number and contact person. References should reflect displays similar in size and scope to this proposal, using the same fireworks manufacturer and pyro-technician, if possible.
4. Provide proof that Contractor has been a licensed fireworks display Contractor for a minimum of five (5) years.
5. A certified bank check (or acceptable equivalent) in the sum of FIVE HUNDRED DOLLARS (\$500.00) to the order of "THE CITY OF WHITE PLAINS".

NOTE:

Failure to provide any of the above information with this RFP is reason to reject the proposal.

The Contractor in his proposal shall furnish a quantity, size, and written description of firework shells to be offered.

The Contractor may furnish with the proposal a video with narration that describes the offered shells, a written description, and photographs, etc.

Enclosed is a typical aerial display used by the City in recent years. The Contractor may use this format (opening, body, finale) to present their proposed display for review.

The Contractor is encouraged to offer the newest style shell for review, that in their opinion will enhance the City's show.

Each proposal must be accompanied by a good certified check (or equivalent bank draft) in the sum of FIVE HUNDRED DOLLARS (\$500.00) to the order of the "The City of White Plains."

Checks of Contractors meeting all requirements will be held until the contract has been awarded and properly executed by successful Contractor. All other checks will be returned promptly. The check of the successful Contractor will be held until the Contractor agrees to enter into the annexed form of contract with The City of White Plains for services in accordance with his proposal.

In the event of the failure of the successful Contractor to enter into said contract, his certified check shall be retained by the City toward liquidated damages.

The signed proposal and certified check must be enclosed in a sealed envelope to be plainly marked **2014 INDEPENDENCE DAY FIREWORKS DISPLAY**.

The Contractor agrees that his proposal may not be withdrawn within forty-five (45) days after the date proposals are opened.

The successful bidder shall be required to furnish a performance bond in form approved by the Corporation Counsel of the City, in a sum equal to 100% of the amount bid.

The Contractor is to familiarize himself with all provisions of these specifications and annexed contract, and shall not at any time after submitting proposal dispute any of the specifications or assert that there was any misunderstanding in regard to the furnishing and delivering of the items called for in this proposal.

No proposal will be accepted from or contract awarded to a Contractor in default upon any obligation to the City.

The Commissioner of Purchase reserves the right to select the proposal, the acceptance of which will, in his judgment, best secure the materials called for in these specifications or which will be for the best interests of the City (irrespective of whether it is the low proposal, the high proposal or otherwise) or to reject any or all proposals. Proposals which are incomplete, conditional or obscure, or which contain conditions not called for, erasures, alterations, or irregularities of any kind, may be rejected as informal, or may be waived in the Commissioner's discretion if any informality is deemed immaterial and non-prejudicial to the City and other Contractors.

The Commissioner of Purchase reserves the right to delete items or increase or decrease the quantities or amount specified, in his unlimited discretion, and Contractor waives and releases any claim arising therefrom.

The successful Contractor shall execute the contract, and furnish acceptable proof of insurance, within ten days after mailing of notice of the award to him, in default of which the Commissioner may declare the contract abandoned by the Contractor, who shall then be deemed to consent to the application of his bid deposit toward the City's liquidated damages.

CONTRACTOR'S REQUIREMENTS

Furnish and display of **FIREWORKS DISPLAY** at the White Plains High School Athletic Field, Bryant Avenue, White Plains, New York on the evening July 2, 2014 at 9:15 p.m. In the event of rain, the display will be exhibited 9:15 p.m., July 3, 2014.

The program specifications that follow is indicative of the style and scope desired by the City of White Plains, New York for the 2014 display. There may be minor variations in individual aerial display items where format changes are suggested by the Contractor or City personnel. Such changes must be clearly defined in the proposal.

1. It is imperative that the exhibition shall be **minimum 20 minutes duration, maximum 25 minute duration**, during which time there shall be continuous visible display, without delays or breaks in performance. Starting time shall be approximately 9:15 p.m.
2. Contractor shall furnish without expense to the City as licensed, experienced pyrotechnist and all labor necessary for the construction and proper staging of this exhibition. The assigned pyrotechnist must be available for rain date as well as scheduled date. A "pre-show" meeting with the pyrotechnist is required.
3. Contractor shall at his own expense deliver the fireworks materials to display site, White Plains, New York.
4. The City of White Plains will procure all city permits at no cost to the Contractor.
5. Contractor shall furnish Workman's Compensation proof in a form satisfactory to the Chairman of the New York State Workmen's Compensation board with RFP.
6. Contractor must be on the City premises no later than 4:00 p.m. on the day of the Display to prepare the aerial display.
7. Contractor must set off the Aerial Display from the lower practice field, in an area designated by City Recreation personnel. A proposed ground display must be set off near the upper soccer field.
8. The trajectory pattern of Aerial Display shells must be at least 300-400 feet high to provide clear visibility for upper field viewers.
9. The Contractor must list any items that must be furnished by the City for the display. The City's Recreation personnel shall provide supervisory assistance and the City shall furnish a backhoe and operator for the preparation of the aerial display site if required.
10. The Contractor must provide a printed packing slip/inventory document that can be compared and verified against our order. Any deviations from our order shall be noted and payment shall be adjusted accordingly.
11. Preparation for the aerial displays must be completed by 8:00 p.m. in order that a physical inventory of the Fireworks may be taken by the City's Recreation personnel and the Contractor.



INTERNATIONAL

Fireworks

MFG. CO.

Presents...

A Custom Designed Display For:

*The City of
White Plains*

GENERAL INFORMATION

International Fireworks Co. was founded in 1906 in New Jersey. In 1988, International Fireworks Mfg. Co. was established in our present manufacturing facility located in Douglassville, Pa., and offices in New Jersey are all still run by the Serpico family.

Our company was one of the largest companies to manufacture specialty shells in the United States. We are a major importer of the finest shells from China, Japan and other countries. We travel to the factories frequently to insure our customers the highest possible quality material and the widest variety of colors and effects for a truly amazing display.

We produce hundreds of fireworks displays throughout the year, in the United States and abroad. Since our inception, we have been involved in spectacular displays for Inaugurations, Independence Day celebrations, sporting events and entertainment at your favorite vacation spot. Our displays range from small local events to the most sophisticated electronically fired and choreographed Pyro-Musical "SKY SHOWS"all offering our signature MULTI-COLOR/MULTI-EFFECT and EXTRA LOUD SALUTE BARRAGE SEGMENTS.

Unlike "Jobbers" who just buy materials and detonate fireworks only a few days a year, we are committed to this industry year round. Fireworks manufacturing and displays is our only job. We encourage our potential customers to make an appointment to come in and tour our facility.

When we arrive at a display we encourage both "pre" and "post" show shell count to ensure our customer is satisfied that they received the correct amount of shells specified in the contract. This is very important since some companies "short shell" their customers.

Our liability insurance is a standard five million dollar policy. We also carry statutory Workers Compensation coverage and five million dollars of vehicle insurance. We are also registered with the United States D.O.T. and have consistently satisfied their requirements. We will gladly share the name of our agents as well as our deductible. Beware! Some of our competitors are not as well insured.

There are many ways to be fooled when scheduling a firework display. When reviewing proposals, make sure that you are comparing "apples to apples" and are dealing with a reputable and safe company. Thank you for giving us the opportunity to be of service to you!



Opening Display

Total Shots: ⁹⁸

3 Inch Shells	Shell Type	Quantity of Shots
	Flights of Assorted Shells (5 Shells)	30

Total Number of 3 Inch Shots 30

4 Inch Shells	Shell Type	Quantity of Shots
	Flights of Assorted Shells (5 Shells)	10

Total Number of 4 Inch Shots 10

5 Inch Shells	Shell Type	Quantity of Shots
	Flights of Assorted Shells (5 Shells)	5

Total Number of 5 Inch Shots 5

6 Inch Shells	Shell Type	Quantity of Shots
	Flights of Assorted Shells(4 Shells)	4

Total Number of 6 Inch Shots 4

Cakes	Shell Type	Quantity of Shots
	49 Shot Quick Colorful Salute	49

Total Number of Cake Shots 49

You can expect the following types of effects in the opening portion of the show

- Ball Shaped Bursts of Red, White and Blue Complimented with Extremely Loud, Earth-Shaking Titanium Salute Noise
- Five Shells fired simultaneously...mini barrages of special effects such as Rings, Patterns, Brocades, Palm Trees, Assorted Colors & Salutes with Rising Tails.
- Four Shells Fired Simultaneously...Mini Barrages of Special Effects Such As Twinkling Kamuro with Long-Hanging Curtain effect, 3 Color-Changing Peony with Double Pistil & Tail, Large Trailing Tiger Tail to Peony
- Extreme-Rapid-Fire Assault With Color In The Near-Air

As the Palates of Color begin to illuminate the night sky, the spectators will enjoy our opening salvos and realize this celebration spectacular is going to be remembered!

Main Body Display

Total Shots: 772

3 Inch Shells	Shell Type	Quantity of Shots
	Superb Unique Multi-Effect Shells1	36
	Superb Unique Multi-Effect Shells2	36
	Superb Unique Multi-Effect Shells3	36
	Fancy Assorted Colors & Effects w/ Tails	36
	Flights of Assorted Shells (5 Shells)	120

Total Number of Three Inch Shots 264

4 Inch Shells	Shell Type	Quantity of Shots
	Superb Unique Multi-Effect Shells1	18
	Superb Unique Multi-Effect Shells2	18
	Fancy Assorted Colors & Effects w/ Tails	18
	Extra-Fancy Style Pattern Shells	18
	Flights of Assorted Shells (5 Shells)	30

Total Number of Four Inch Shots 102

5 Inch Shells	Shell Type	Quantity of Shots
	Superb Unique Multi-Effect #1	12
	Superb Unique Multi-Effect #2	12
	Superb Unique Multi-Effect #3	12
	Fancy Assorted Colors & Effects w/ Tails	12
	Extra-Fancy Assorted Shells	24
	Flights of Assorted Shells (5 Shells)	20

Total Number of Five Inch Shots 92

6 Inch Shells	Shell Type	Quantity of Shots
	Superb Unique Multi-Effect #1	10
	Superb Unique Multi-Effect #2	10
	Superb Unique Multi-Effect #3	10
	Extra Hard-Breaking Shells	10
	Assorted Fancy Style	10
	Flights of Assorted Shells(4 Shells)	12

Total Number of Six Inch Shots 62

Cakes	Shell Type	Quantity of Shots
	2.5" 36 Shot Peony and Titanium Salute Mines	36
	2.5" 36 Shot Red, White and Blue w/Reports	36
	2.5" 36 Shot Titanium Salutes	36
	2.5" 36 Shot Assorted Ring	72
	2.5" 36 Shot Color, Dragon Egg, and Silver Palm Tree	36
	2.5" 36 Shot Potted Flower With circle	36

Total Number of Cake Shots 252

Grand Finale

Total Shots: 521

3 Inch Shells	Shell Type	Quantity of Shots
	Finale-Assorted Color w/ Tails (10 Shells)	100
	Finale-Titanium Salutes (10 Shells)	100
	Finale -Red/White/Blue Peonies-w/Tails (10 Shells)	50
	Finale-Glittering Long-Duration Brocade w/Tails(10 Shells)	50

Total Number of 3 Inch Shots 300

4 Inch Shells	Shell Type	Quantity of Shots
	Finale -Red/White/Blue Peonies-w/Tails (10 Shells)	20
	Finale-Glittering Long-Duration Brocade w/Tails(10 Shells)	20

Total Number of 4 Inch Shots 40

5 Inch Shells	Shell Type	Quantity of Shots
	Finale -Red/White/Blue Peonies-w/Tails (5 Shells)	20

Total Number of 5 Inch Shots 20

6 Inch Shells	Shell Type	Quantity of Shots
	Finale -Red/White/Blue Peonies-w/Tails (4 Shells)	12

Total Number of 6 Inch Shots 12

Cakes	Shell Type	Quantity of Shots
	100 Shot Quick Whistles	100
	49 Shot Quick Colorful Salute	49

Total Number of Cake Shots 149

You can expect the following types of effects in the main portion of the show

- These Shells Will Include Blue and White Peonies With Salutes, Red Crackling Chrysanthemums, Silver Spiders, Glittering Green, Whistle And Stars, Coconut Trees, Color Diadems,
- Battle In The Clouds, Fish And Whistles, Serpents, Tourbillions, Gold Brocades, Red Waves, Silver Flashing Rings, Multi-Break Peanut Shells,
- Canister Shells, Titanium Salutes, Silver Dahlias, Red To Blue Peonies, Palm Trees, Chrysanthemums With Salutes That Strobe, Just To Name Just A Few.
- Half and Half Changing Color Combinations
- Premium Assorted Color Shells with The Latest and Greatest... Color-Changing Chrysanthemums & Peonies w/Pistils & Palm Tree Cores, Splitting Comets, Crackling-Sizzling Stars, Half and Half Colors, Strobing Stars Brocades, Willows & Many More!!
- Shells That Include A Large Burst of Color Followed By An Additional Burst of Either Heavy Titanium Reports, or Additional Color Breaks!
- Authentic Italian Style Shells with A Color Break & Special Effects including Multiple Reports, Screaming Silver-Tail Whistles, Golden Serpents, Heavy Timed Reports, Tourbillions!
- You Can Expect A Variety of Patterns Such As 5-Pointed Stars, Rings, Saturns, Hearts or Bowtie Shaped Effects.
- Exceeding Expectations of Brilliant Pearls Traveling Outward and Forming An Expanding, Perfectly Shaped Circle In Red, White, Blue, Green, Purple or Yellow.
- A Variety of Golden Colored Crackling Stars
- Planetary Saturn Rings Overhead
- Rainbows of Colors Emanating from A Thunderous Sky Filling Burst
- Battleship Guns Erupting Raining Flame into The Atmosphere
- Five Shells Fired Simultaneously...Mini Barrages of Special Effects Such As Rings, Patterns, Brocades, Palm Trees, Assorted Colors & Salutes with Rising Tails.
- Four Shells Fired Simultaneously...Mini Barrages of Special Effects Such As Twinkling Kamuro with Long-Hanging Curtain effect, 3 Color-Changing Peony with Double Pistil & Tail, Large Trailing Tiger Tail to Peony
- Exceeding Expectations of Brilliant Pearls Traveling Outward and Forming An Expanding, Perfectly Shaped Circle In Red, White, Blue, Green, Purple or Yellow.
- Blasting 250 Feet Of Air With A 3 Dozen Trilogy Of Triple Effects!
- Unmatched Perfect Ball Shaped Bursts of Dynamic Color Supported by Extremely Loud Bursts of Sound with a Silver Flash
- A Quarter Gross Of Celestial Blooming Orbs!
- Ball Shaped Bursts of Red, White and Blue Complimented with Extremely Loud, Earth-Shaking Titanium Salute Noise
- Ground Shaking Barrage of Titanium Flashes

An excellent mixture of The Finest Talented "Shooters" combined with a fantastic array of shells bursting throughout the sky will prove our talent is unmatched in providing viewing pleasure!

You can expect the following types of effects in the closing portion of the show

- A Simultaneous Mixture of Flower-Shaped Bursts of Assorted Color!
- Titanium Flash with Ear-Splitting Pounding Thunder Sound!!!
- SPECTACULAR Arrangement of Rapid-Fire Shells of Red, White & Blue Peonies with rising Color Tails & Whistles.
- Without A Doubt...A Magnificent Barrage Arrangement of Suspended Duration Glittering Brocade Diadems w/Sparkling Tails!
- The Crowd Will Observe A Multitude of Instantaneous Ascending Silver Screaming Whistles
- Extreme-Rapid-Fire Assault With Color In The Near-Air

To experience the crescendo that is our "Signature" finale is an encounter with the arts that many describe as "Second to None". You will realize why our fans become our clients and our clients "Our Family"