

EXECUTIVE SUMMARY

Effective and progressive construction executive with proven experience in growing successful heavy/civil construction companies. Keen practitioner of identifying and capitalizing on inefficiencies and lost opportunities in the estimating, bidding, and management phases of construction projects. My clients include Top 25 ENR construction companies, local and state governments, utilities, developers, and ports, with project values up to \$1.5B and contract values exceeding \$100M.

- **Built annual revenues in one company from \$40M to over \$200M in two years**, resulting in the sale to a larger company.
- **Built a \$25 million/year heavy/civil contracting company from scratch in 8 years.**
- **Saved an owner over \$20 million** in a careful pre-construction review of the bid package and recommendations for alternate commercial terms.
- **Identified and filed missing claim opportunities amounting to \$1.5 million** in favor of the contractor.
- **Designed and implemented a software solution** that fills a gap in the construction documentation phase, ultimately saving the contractor thousands of dollars annually.

PROFESSIONAL EXPERIENCE – WORK EXPERIENCE

SJ Construction Consulting, LLC, Honolulu, Hawaii, 2016 – present
Expert, preconstruction, project management, estimating, and business optimization services
Founder/President

Jennings Companies, Honolulu, Hawaii & Sumner, Washington, 2007 – 2016
Heavy/civil construction and engineering companies
Founder/CEO

Parsons Construction Group* – Pacific Division, Honolulu, Hawaii, 2005 – 2006
*Acquired RCI Construction Group, Inc. in 2005
Heavy/civil construction and engineering
Senior Vice President/Division Manager

RCI Construction Group, Inc., Sumner, Washington/Honolulu, Hawaii, 1998 – 2005
Heavy/civil and utility construction company
Vice President/Project Manager/Estimator

Balfour Beatty Construction, Highway Division, Austin, Texas, 1995 – 1996
Heavy/highway road and bridge construction company
Estimator

Tony DePaul & Son, Blue Bell, Pennsylvania, 1993 – 1994
Roadway, bridge, and concrete/asphalt materials supply company
Field/Office Engineer

Merck & Co., Inc., West Point, Pennsylvania, 1992
World-wide pharmaceutical and immunological research, development, and manufacturing firm.
Facilities Manager

Tony DePaul & Son, Philadelphia, Pennsylvania, 1991
Roadway and bridge reconstruction and concrete/asphalt supply
Office Engineer

Kiewit/Perini (A Joint Venture), Villanova, Pennsylvania, 1990
Construction of the northernmost section of I-476 in suburban Philadelphia
Field Engineer

ATEC Associates, Inc., Soils/Concrete Technician, Columbia, Maryland, 1989
National construction materials consulting engineering firm
Soils/Concrete Technician

PROFESSIONAL AFFILIATIONS

American Society of Civil Engineers – Hawaii Construction Committee Chair (2004 – present) and member of Claims Avoidance & Resolution National Committee (2018)
General Contractors Association of Hawaii (2016 - present)
American Bar Association (2017 - present)
National Utility Contractors Association (2018 – present)

EDUCATION & QUALIFICATIONS

Registered Professional Engineer (Civil) in California, Washington, and Hawaii
Certified Construction Manager (CCM), Construction Manager Certification Institute
M.S. Civil Engineering (Structures), The University of Texas at Austin, 1997
B.S. Civil Engineering, Drexel University, Philadelphia, Pennsylvania, 1993

PUBLICATIONS

Jennings, Scott. ***Avoid Claims With a Pre-Bid Analysis.*** *Risk Management & Tech Trends* (online affiliation with *Construction Executive* magazine) June 2016.
Jennings, Scott. ***Contract favors the non-drafting party.*** *runjobsoftware.com*. Runjob Software, Inc., 2015.
Jennings, Scott. ***Spearin Doctrine – a landmark construction law case.*** *runjobsoftware.com*. Runjob Software, Inc., 2015.
Jennings, Scott. ***Construction is a battlefield.*** *runjobsoftware.com*. Runjob Software, Inc., 2015.
Jennings, Scott. ***Importance of timely notification.*** *runjobsoftware.com*. Runjob Software, Inc., 2014.
Jennings, Scott. ***Is it ethical to transfer risk of a construction project solely to the Contractor indemnifying the design engineer and owner?*** *ASCE – Daniel L. Mead Ethics Paper* 2006.
Jennings, Scott and Werelius, Karl. ***The Site Safety Committee: Profits Driven by Safety.*** *Utility Contractor* magazine March 2005.
Jennings, Scott. Approximately sixty (60) other articles on various construction trends and topics. <http://sjcivil.net/training/>. SJ Construction Consulting, LLC. 2016-2018.

PROFESSIONAL EXPERIENCE – DISPUTE RESOLUTION

My Role: Lead cost preparer for ENR Top 25 General Contractor lawsuit
Project: LA Metro, Los Angeles, California (2018)
Claim: Errors and omissions by civil designer
Result: Confidential.

My Role: Lead claim preparer for ENR Top 25 General Contractor
Project: Hotel renovation, Oahu, Hawaii (2016)
Claim: Productivity loss in cast-in-place construction due to acceleration and overcrowding
Result: Private settlement to my client.

My Role: Lead claim preparer as owner of Jennings Pacific LLC
Client: ENR Top 25 General Contractor, Oahu, Hawaii
Project: Multi-story residential building foundation excavation (2015)
Claim: Contract dispute – overexcavation and backfill of building foundation
Result: Private settlement 100% out of client's pocket.

My Role: Lead claim preparer as owner of Jennings Pacific LLC
Client: State of Hawaii
Project: Dam modification in state of Hawaii (2014)
Claim: Extended performance from project delays resulting from differing site condition
Result: Change order for one year of standby of our personnel and equipment.

My Role: Lead claim preparer as owner of Jennings Pacific LLC
Client: County Utility, state of Hawaii
Project: Waterline installation (2013)
Claim: Untimely redesign by owner and a late project start impacted time and cost
Result: Non-jury settlement through Court's assistance.

My Role: Lead claim preparer as owner of Jennings Pacific LLC
Client: City Department, state of Hawaii
Project: City-owned vehicle cleaning and storage yard (2013)
Claim: A multiplicity of changes in the work and an adversarial client
Result: Settlement resulting from formal mediation.

My Role: Lead claim preparer as owner of Jennings Pacific LLC
Client: ENR Top 25 General Contractor (Corps of Engineers project), Oahu, Hawaii
Project: Dormitory and campus construction (2013)
Claim: Design/build project with differing site condition in underground conduit excavation
Result: Parties settled.

My Role: Lead claim preparer as owner of Jennings Northwest LLC
Client: Public Utility District, Renton, Washington
Project: Installation of 12,000 lineal feet of underground water line (2013)
Claim: Owner reneged on pre-bid commitment resulting in significant added time and cost
Result: Settlement resulting from formal mediation.

My Role: Assistant to lead preparer of claim.
Client: Federal government, Oahu, Hawaii
Project: Directional drilling project terminating at a pump station (2009)
Claim: Untimely management of the Contract by the Owner resulted in schedule delays

My Role: Litigation support and member of claims team.
Client: City Department, Oahu, Hawaii
Project: Effluent pump station and UV treatment facility (2001)
Claim: Differing site condition resulted in time and cost impacts
Result: Settlement resulting from formal mediation.

My Role: Assistant to lead claim preparer
Client: City Utility Department, Western Washington
Project: Wastewater storage tank and pump station (2000)
Claim: Sheetpile cofferdam bottom failed resulting in redesign and time/cost impacts
Result: Settlement resulting from Engineer and City negotiations.

My Role: Assistant to lead claim preparer
Client: Major public transportation facility, Seatac, Washington
Project: Installation of water storage tank and expansion of water pump house (2000)
Claim: Non-adversarial matter requiring negotiation of acceleration costs
Result: Settlement resulting from amicable negotiation of time and costs.

PROFESSIONAL EXPERIENCE – SELECT PROJECTS

2018 – **Midfield Satellite Concourse**, Los Angeles World Airports (LAX), \$1.3 billion
Turner PCL, Joint Venture, Los Angeles, California
Change management

2018 – **Crenshaw Boulevard Transit Project**, LA Metro, \$1.5 billion
Walsh Shea Corridor Constructors, Los Angeles, California
Change management

2017 – **Waiea Condominium Tower**, undisclosed, > \$250 million
Nordic PCL Construction for Howard Hughes Corp., Honolulu, Hawaii
Project closeout

2017 – **Awa Street Sewer Repair**, \$80 million
Okahara and Associates, Honolulu, Hawaii
Design review and constructability

2016 – **Kapalama Container Yard**, \$175 million
Yogi Kwong Engineers, Honolulu, Hawaii
Constructability and documents review

2016 – **Four Seasons Koolina Renovation**, \$100 million
Nordic PCL Construction, Kapolei, Hawaii
Project closeout

2015 – **International Marketplace Layout**, \$1.1 million
dck/FWF, LLC, Waikiki, Oahu, Hawaii
All layout for the marketplace

- 2015 – **Hilton Islander Site & Electrical Civil Package**, \$5.1 million
Hensel Phelps Construction Co. and Rosendin Electric, Waikiki, Oahu, Hawaii
Foundation excavation and site utilities.
- 2014 – **Warriors in Transition**, \$800,000
Nordic PCL Construction Co. for Corps of Engineers, Schofield Barracks, Oahu, Hawaii
Excavation and shoring for electrical subcontractor
- 2014 – **Hanapepe Loop Drainage Repair**, \$200,000
City & County of Honolulu, Portlock, Oahu, Hawaii
In-water work to repair drainage headwall, which required an in-water dry cell
- 2014 – **6 MG Reservoir**, \$1.8 million
Kamehameha Schools, Haleiwa, Hawaii
Installation of in-ground six-million-gallon capacity irrigation reservoir with liner
- 2013 – **Lualualei WWPS Force Main**, \$2.4 million
City & County of Honolulu, Waianae, Oahu, Hawaii
Installation of 3,400 lf of 20" HDPE sewer force main and associated appurtenances
- 2013 – **Tacoma Water 54" Reline**, \$1.9 million
Tacoma Water, Puyallup, Washington
Waterline, shoulder reconstruction, and reline of 54" steel waterline
- 2012 – **Walgreens Store Site Cleanup**, \$300,000
Walgreen Co., Waipahu, Oahu, Hawaii
Final excavation and haul-off of contaminated soils
- 2012 – **Sammamish Orchards**, \$1.9 million
Toll Brothers, Inc., Sammamish, Washington
Clearing, sitework, utilities, and material processing for 28-home luxury development
- 2012 – **Porter Way Roadway Reconstruction**, \$895,000
City of Milton, Milton, Washington
Replace portion of roadway and adjacent sidewalks
- 2011 – **Tacoma Water Phase II Installation**, \$1.7 million
Tacoma Water, Orting, Washington
Removal and replacement of 1,400 lf of 48" welded steel water line
- 2011 – **Walla Walla Prison Sewer Installation**, \$750,000
Washington State DOC, Walla Walla, Washington
Two 24" sewer borings
- 2010 – **Pearl City Corporation Yard**, \$2.8 million
City & County of Honolulu, Pearl City, Oahu, Hawaii
Building erection, site utilities, and paving of a City parking facility
- 2010 – **Ten Mile Bridge**, \$2.7 million
Asotin County, Asotin, Washington
90' single span bulb tee girder bridge over a creek



- 2010 – **Pine River Sewer**, \$1.7 million
Spokane County, Spokane, Washington
10,000 lf of PVC sewer utility
- 2009 – **Holes 9 through 19 Mass Grading**, \$2.1 million
Kukuiula Development Co., Koloa, Kauai, Hawaii
Mass excavation of ~500,000 cy for a premier golf course, using GPS control
- 2009 – **Maui Toyota Site Remediation**, \$750,000
Maui Toyota, Wailuku, Maui, Hawaii
Encapsulation of chromium- and arsenic-contaminated soils via pug milled cement slurry
- 2008 – **E. Kauai Irrigation HDPE Line**, \$800,000
Hawaii DLNR, Kapaa, Kauai, Hawaii
Installation of flanged 54" HDPE irrigation water line over a nine-span bridge
- 2008 – **M2/M3 Subdivision**, \$4.1 million
Kukuiula Development Co., Koloa, Kauai, Hawaii
Mass grading and utilities for a 45-unit residential neighborhood
- 2007 – **Kahuku Police Station Communication Tower**, \$1.2 million
City & County of Honolulu, Kahuku, Oahu, Hawaii
Steel communication tower erected on drilled shafts.
- 2007 – **Poipu Roundabout**, \$3.8 million
Kukuiula Development Co., Poipu, Kauai, Hawaii
Construction of roundabout under active traffic in hard rock conditions
- 2002 - 2005 – **Sand Island WWTP New Headworks & Primary Clarifiers**, \$95 million
City and County of Honolulu, Oahu, Hawaii
Construction of new headworks and clarifiers
- 2001 - 2005 – **Sand Island WWTP Disinfection Facility & Effluent Pump Station**, \$75 million
City and County of Honolulu, Oahu, Hawaii
Construction of new pump station and structures/piping
- 2001 – **Waipahu Wastewater Pump Station Modifications**, \$8 million
City and County of Honolulu, Oahu, Hawaii
Replacement of four existing pumps and controls and necessary repiping
- 2001 – **Honouliuli WWTP Reuse Water Distribution Lines**, \$3 million
US Filter, Honouliuli, Oahu, Hawaii
Installation of 25,000 lf of shallow 12"/16" PVC pipe and equipment modifications
- 2001 – **Domestic/Fire Water System Upgrade & Expansion**, \$11 million
Port of Seattle, SeaTac, Washington
Expansion of WPS, construction of steel reservoir, and 450 lf of bore and jack
- 2000 – **W-519 Infrastructure Support Site Utilities**, \$4 million
Fluor Corp., Hanford, Washington
Design/build of radioactive effluent transfer line and 250,000 cubic yards of spoils

- 1999 – **Stafford Creek Correction Center Utility Extension**, \$11 million
Washington DOC, Aberdeen, Washington
Construction of 140' diameter storage tank and three pump stations
- 1998 – **Stafford Creek Corrections Center – BP02**, \$19 million
Fluor Corp., Aberdeen, Washington
Installation of 79,000 lf of site utilities and 395,000 cubic yards of earth cut/fills.
- 1998 – **North Employee Parking Lot**, \$7 million
Port of Seattle, SeaTac, Washington
Construction of passenger collector buildings and a 105,000-cubic-yard excavation and transport
- 1994 – **Improvements to West River Drive**, \$6 million
City of Philadelphia, Philadelphia, Pennsylvania
Drainage improvements and pavement surface replacement of approximately five miles of roadway
- 1993 – **Frankford Elevated Reconstruction Project - Girard Station**, \$6 million
SEPTA, Philadelphia, Pennsylvania
Rehabilitation and new construction of elevated railway station
- 1993 – **Drainage Modifications at Structure EB-720**, \$100,000
Pennsylvania Turnpike Commission, Downingtown, Pennsylvania
Superstructure drainage modification
- 1993 – **Richmond Street Bridge**, \$1 million
PADOT, Philadelphia, Pennsylvania
Full-depth deck replacement of two-span, steel beam bridge over a creek
- 1993 – **Benjamin Franklin Bridge Anchorage Repair**, \$1 million
DRPA, Philadelphia, Pennsylvania
Substructure concrete repair and deck repair at and near suspension cable anchorage
- 1993 – **Commodore Barry Bridge Toll Modification**, \$1 million
DRPA, Chester, Pennsylvania
Demolition of toll booths and adjustments to bridge approaches
- 1992 – **RAILWORKS - Contract GC-1A**, \$20 million
SEPTA, Philadelphia, Pennsylvania
Railway bridge/viaduct track removal and replacement including demolition, concrete repair, and painting.