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June 18, 2018

Mr. Scott Jennings  
SJ Construction Consulting, LLC  
PO Box 37238  
Honolulu, HI 96837

Scott,

Thank you for coming to our San Diego, California office last week to introduce and train our team on HeavyBid.

As a user myself for many years, I was pleased to have a trainer that also had a lot of hands on experience using the software. Your approach to showing the basics of HeavyBid as well as your demonstration of the more advanced features really helped our guys see what the program can do. The team and I all felt there was definitely added value in the fact that you have been, and currently are, in the heavy/civil industry.

Should you have potential clients that are inquiring about your services, please do not hesitate to pass on my contact information. My email address is [brian@cerrudo.com](mailto:brian@cerrudo.com).

Thanks again,

A large, stylized handwritten signature in black ink, appearing to read 'Brian'.

Brian W. Flanagan  
Chief Operating Officer  
Cerrudo Services