

Isabella Garcia

Sports Manager

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Vision- and passion-driven Sports Manager and multidisciplinary professional with a unique blend of elite athletic experience, luxury brand operations, and global talent acquisition expertise. Currently recruiting for a leading AI company in the United States, I bring a sharp, intuitive understanding of people, performance, and potential—whether on the field, in the boardroom, or across international markets.

A former national figure skating champion turned dynamic coach and mentor, I have translated my competitive drive into the worlds of high fashion, international education, and data-informed team performance. At Dolce & Gabbana, I served as a bridge between corporate and retail operations, optimizing service flow and enhancing customer experiences through strategic data analysis and brand storytelling. My work is marked by excellence, creativity, and a deep commitment to growth—for myself and those I lead.

Fluent in Spanish and English, with working knowledge of Italian and Japanese, I thrive in cross-cultural environments and high-impact roles. Whether building world-class teams or creating compelling narratives, I am known for my emotional intelligence, bold initiative, and the ability to turn vision into action. Above all, I bring an energy that inspires, a professionalism that delivers, and a purpose that never fades.

PROFESSIONAL EXPERIENCE

STEALTHMODE (REMOTE, USA) | 03/2025 – PRESENT

Recruiter | Tech & Executive Search | High-Growth Startups & AI Companies

ACHIEVEMENTS:

Led full-cycle recruitment for top-tier AI and tech startups, placing high-impact talent across engineering, operations, and leadership roles.

Cultivated a robust, diverse talent pipeline aligned with clients' DEI goals by proactively sourcing from underrepresented communities and expanding recruiting channels.

Played a key role in increasing candidate acceptance rates and decreasing time-to-fill by introducing structured, story-driven outreach and candidate experience strategies.

Supported by a U.S.-based team of experts, delivered recruitment services 50% more cost-effective than traditional agencies, with guaranteed results.

Champion diversity and inclusion at every level by embedding inclusive practices into all stages of the hiring journey.

KEY FUNCTIONS:

Provide end-to-end recruiting support through RPO, on-demand, and executive search models tailored to early-stage and rapidly scaling companies.

Act as a strategic partner to founders and hiring managers, aligning hiring needs with culture fit, vision, and long-term team growth.

Employ a quality-over-quantity approach powered by top-tier recruiting technologies, data insights, and human connection.

DOLCE & GABBANA (MEXICO CITY) | 04/2024 – 07/2024

Intern | Operations Area | High Fashion & Retail Strategy

Left to prioritize academic graduation requirements

ACHIEVEMENTS:

Served as the operational bridge between corporate headquarters and retail stores, significantly improving communication and service flow.

Developed and maintained databases that informed customer experience strategies based on client interaction analysis.

Introduced agile workflows that streamlined invoice processing, store visits, and internal logistics.

KEY FUNCTIONS:

Supported the operations team with high fashion-specific logistics, inventory, and invoice management.

Edited internal content and handled specialized fashion programs with a focus on detail and brand integrity.

Facilitated improved brand-consumer interactions through data-driven decision-making and front-line insights.

AZTECAS UDLAP (PUEBLA, MX) | 08/2018 – 06/2019

Sports Coach | Collegiate Athletics Program

Left due to relocation

ACHIEVEMENTS:

Started the first Sports Coaching Program for the college athletes at UDLAP.

Empowered athletes to reach peak performance by introducing short, medium, and long-term development goals.

Co-developed recruitment strategies and performance plans with coaching staff, enhancing team outcomes.

Promoted sportsmanship and resilience both on and off the field.

KEY FUNCTIONS:

Assessed athlete needs and collaborated with coaches to optimize training.

Inspired athletes through mentorship rooted in discipline, motivation, and psychological support.

Facilitated lifestyle changes that improved long-term athlete well-being.

AU PAIR WORLD (RICCIONE, ITALY) | 05/2017 – 08/2017

Au Pair & English Teacher | Bilingual & Cross-Cultural Education

Left due to relocation

ACHIEVEMENTS:

Created an immersive bilingual environment that led to measurable improvements in language acquisition.

Designed and led developmentally appropriate educational experiences that fostered confidence and curiosity.

Facilitated meaningful cultural exchange while managing household and childcare duties.

KEY FUNCTIONS:

Taught both English and Spanish through storytelling, games, and hands-on activities.

Promoted behavioral development and emotional intelligence in children through daily structure and guided play.

Supported family dynamics with empathy, creativity, and adaptability in a foreign context.

Core Competencies

Leadership	Resilience	Time Management	Sports Expertise
Team Building	Adaptability	Professional Demeanor	Multicultural communication
Client Experience	Creativity	Motivation	Former Figure Skating Champion
Presentation Design	Innovation	Passion	Mentoring
Problem-solving	Budget planning	Project management	Inspirational

Technical Proficiencies

Microsoft Office Suite	START
Adobe Photoshop	PORFAVOR
Canva	Social Media Platforms
Video Editing Software	CRM & Database Management

JuiceBox
Gem
LinkedIn Recruiter

Education

Campbellsville University — Kentucky, United States of America
Bachelor of Science in Sports Management
Emphasis in Mentoring and Inspirational Leadership

Certifications

International Olympic Committee

Sports Coaching Certificate
Sports Psychology Certificate
Young Leaders Ambassador Programme 2025–2028 (Certificate of Participation)
Advanced Social Media Strategy
Cross-Cultural Communication in Sports
High-Performance Coaching for Team Sports
Athlete Mental Health and Resilience
Inclusive Leadership

Barça Innovation Hub

Diploma in Elite Team Sports Training

Languages

Spanish: Native
English: Advanced professional proficiency
Italian: Intermediate
Japanese: Beginner