

Gianna Salamone

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Objective:

Seeking an entry-level chemistry position. Offers hands-on laboratory experience, a strong understanding in analytical and instrumental techniques, and proven collaborative and organizational skills.

Education:

Tennessee Technological University, Cookeville, Tennessee
Bachelor of Science in Chemistry | Cum Laude
Dean's list Fall 2021 & 2023; Spring 2022-2024

Graduation: May 2025
GPA: 3.65

Skills:

UV-Vis spectrometry; IR spectroscopy; organic chemistry techniques (extractions, distillations, recrystallization, TLC/column chromatography); operation of laboratory equipment (rotary evaporator, reflux apparatus, analytical balances); laboratory safety and documentation; Microsoft 365; Google Workspace; POS system operation.

Work Experience:

Payless Family Pharmacy, Sparta Tennessee
Pharmacy Technician; Cashier

June 2024 - February 2025

- Processed prescriptions and supported customers with attention to detail and accuracy.
- Collaborated with team members and utilized computer systems to streamline workflow and support efficiency.

Bath and Body Works INC, Cookeville Tennessee
Inventory Manager; Sales Lead | August 2025 - February 2026

July 2022 - September 2026

- Organized and maintained backroom and offsite inventory to ensure accurate stock levels and efficient product retrieval.
- Managed team operations for sales floor replenishment, ensuring inventory was moved efficiently and accurately.
- Oversaw sales floor operations, leading team to convert walk-in customers into buyers; consistently achieved high conversion rates and average dollar sales targets.
- Analyzed hourly sales metrics and customer conversion ratios to optimize floor strategies and drive revenue.
- Delivered hands-on customer engagement, demonstrating product knowledge and building rapport to increase purchases.

Associate | July 2022 - August 2025, February 2026 - September 2026

- Highlighted, sold, and replenished merchandise while multitasking effectively in a fast-paced environment.
- Trained and guided new cashiers on efficient checkout procedures, customer service, and transaction accuracy to maintain smooth operations and reduce errors.

Other Experience:

Bobby Q's Restaurant, Cookeville Tennessee
Server; Hostess; Cashier

June 2020 - July 2021

- Managed preparation, cleaning, and table service efficiently in a high-volume environment.
- Trained staff, handled transactions, and maintained strong organizational skills.

Activities:

- Tennessee Technological University Chemistry Medical Club
- Tennessee Technological University American Chemical Society Club