

## Qualifications Summary

Accomplished and dynamic manager and U.S. Army veteran with a proven track record of consistently increasing production levels across diverse industries, contributing to profitability and growth. Expert in devising and implementing strategic plans, leading to efficient operational processes, reduced wastage, and enhanced output. Exceptional ability in identifying inefficiencies and potential bottlenecks, leveraging analytical skills to streamline processes. Demonstrated ability to perform under high-pressure situations, making key decisions to ensure production continuity and meet targets. Solid background in training and mentoring teams, fostering a culture of continuous improvement to drive production excellence. Robust project management skills, coordinating complex projects from inception to completion while maintaining timelines and budget constraints.

## Professional Experience

### Freeman Exhibits, Production Plant Manager, September 2023 – Present

Manage daily operations, ensuring smooth workflow and productivity in the manufacturing process. Implement and improve current Standard Operating Procedures (SOP). Identify inefficient processes and bottlenecks and create solutions to mitigate said issues from future happenings. Manage and distribute resources for maximum efficiency.

- Conducted time studies to pinpoint workflow inefficiencies.
- Improved operational productivity by using build data to place appropriate personnel in the correct positions.
- Monitor and evaluate current plant processes for testing and improvements.
- Initiate meetings with department heads and VP to discuss informational shortcomings and suggest department specific upgrades to provide accurate information to production.
- Recruit, hire, train, supervise and lead employees to increase production and decrease overhead.
- Procure stock material for all projects along with maintaining detailed records for asset maintenance.

### Latham Stairs, Production Plant Manager, June 2022 – September 2023

Manage daily operations, ensuring smooth workflow and productivity in the manufacturing process. Devise and implement Standard Operating Procedures (SOPs) to enhance efficiency in the manufacturing process. Install strategic process improvements and lead cross-functional teams to ensure on-time, within-budget delivery of high-quality products. Review existing operations to identify bottlenecks, forecast production needs, and manage resource allocation.

- Boosted weekly production by an impressive average of 35%, contributing to the overall profitability of the organization.
- Optimized material flow, implementing strategies to minimize delays and accelerate production timelines.
- Improved operational productivity by increasing completed production from approximately 200 lineal feet to 330 lineal feet daily.
- Hands on training and mentorship to boost team moral, motivate and ensure production goals are met.
- Monitor and evaluate current plant processes for testing and improvements.
- Institute daily, weekly, and monthly preventative maintenance procedures on all machines to ensure longevity and accurate manufacturing will be maintained.
- Recruit, hire, train, supervise and lead employees to increase production and decrease overhead.
- Procure shop materials and stock sheet goods for daily use.

## **BfX Fire Apparatus, Plant Manager, May 2021 - June 2022**

Oversaw day-to-day operations, ensuring efficient workflow and optimal utilization of resources. Developed and implemented an incentive program for employees to maximize utilization of remaining raw materials before resorting to stock or full-length materials. Initiated a process to prioritize the use of scrap materials before depleting inventory, reducing inventory expenses significantly. Collaborated with the engineering team to reassign parts based on material thickness, increasing overall material usage efficiency.

- Lead, trained, and supervised approximately 50 personnel, to include welders, machinists, skilled and unskilled laborers and Laser Jet and Water Jet operators.
- Reconfigured production workstation layout, resulting in an average of 15% growth in new product production numbers.
- Utilized Lean principles in the redistribution and relocation of new and current workstations to ensure material flow was smooth and efficient.
- Executed time studies to gather essential data, using findings to drive significant improvements in production processes.
- Enhanced raw material usage efficiency, elevating the average use from 60-65% to 85%.
- Prioritized material and worked collectively with Procurement for confirmation that all purchased items would be available for necessary production dates.
- Communicated daily with assembly plant manager on completion deadlines, logistics and transportation appointments and quality control for verification that all items met, or exceeded, specification standards.
- Assisted with gathering pertinent information in completing and figuring P&L.
- All direct and indirect overhead cost, labor dollars, supplies and purchased items would be supplied to the GM for that position to compute the actual P&L. The Plant Manager position did not have access to the final sales figures per unit, however, was responsible for providing all supporting documentation for P&L calculations.

## **Holloman Corporation, Equipment Manager, September 2018 – May 2021**

Streamlined hour report processes and expedited Preventative Maintenance (PM) by 30%, leveraging early detection strategies, thereby minimizing project downtime by completing PM on-site or during off hours. Managed and coordinated the assignment and delivery of equipment to appropriate foremen, ensuring optimal productivity. Coordinated the assignment and delivery of equipment, ensuring seamless operations and maximum utilization of resources. Prepared comprehensive equipment inspection and maintenance schedules, enhancing the lifespan of equipment, and significantly reducing downtime.

- Achieved an average saving of 15% on return fees due to the successful implementation of a comprehensive new equipment inspection process.
- Developed and executed a daily report system, mandating foremen to log accurate hours of operation for their operators, which significantly improved scheduling for PM and major services.
- Developed working relationships with vendors for multiple variations of heavy equipment while negotiating rental and long-term pricing.

## **Fibergrate Composite Structures Project Manager, January 2014 - September 2018**

Managed upwards of 40 projects simultaneously all while sustaining, or increasing, margin to 30% or above. Initiated Change Orders, Variance Reports, Status Updates, Engineering Meetings, as well as Drafting and Design conference calls with our interoffice personnel and the diverse clientele. Reviewed Estimates, submitted Purchase Requests, confirmed Wet Process Manufacturing scheduling and specialty connection purchase items.

- Customer base was West Coast and International for my region.
- Confirm resin base was either Vinyl Ester (VEFR), Isophthalic (ISOFR), ViCorr, Super ViCorr or Phenolic

- Hold regular meetings, engage in strategic communication with necessary department heads to emphasize expectations, deadlines, and processes to provide a superior product.
- Visually inspect and confirm that materials meet specifications as called out by customer and local build codes.
- Provide superior customer service to all customers, as well as sales force to ensure projects were on-time and on budget.
- Generate an informal P&L per project to see the final margin. Every project would be evaluated by price sold minus COGS, Labor and payments for third-party items to get the Gross Profit (i.e. Margin). After Gross was figured, taxes would be subtracted to find Net P&L.

**Fibergrate Composite Structures  
Fabrication Plant Lead, January 2011 - September 2018**

Maintain project schedule and delegate necessary work to appropriate departments. Provide essential support to Fabrication Manager and keep team moral at a high level. Worked hand in hand with Quality Assurance on ISO9000 SOP implementation, verification processes and auditing readiness. Conducted accident reports, near miss reports and correct actions for all hourly employees. Initiated and maintained workflow schedules for all fabrication and machining departments.

- Direct supervisor to 25 employees in Fabrication and Lead on approximately 30 projects simultaneously.
- Approve all material usage throughout the shop.
- Review and authorize fabrication drawings, BOM, labels and hardware allocations were correct and ready to begin production.
- Meet with Project Managers, Drafting, Engineering, VP of Operations and VP of Manufacturing to ensure that all processes are being followed, correct materials are on BOM, provide status updates and answer fabrication questions or concerns.
- Lead the installation of a new 5-axis CNC machine with a total purchase and install price of \$750,000 from CapEx. (Project was completed on-time and under budget.)
- Completely reworked the existing footprint of the fabrication shop to allow for new CNC machine and to maximize material flow and LEAN processes.
- Train and supervise on fabrication methods and machines for new hires.

**Western Dairy Transport  
Dispatcher, February 2010 - January 2011**

**U.S. Army  
Paratrooper/Infantryman, May 2007 - February 2010**

**Western Dairy Transport  
Assistant Terminal Manager, April 2002 - May 2007**

**Education**

**BAAS, Criminal Justice, August 2014**  
TARLETON STATE UNIVERSITY,  
*Graduated with Veteran Honors*