

CORY SWEITZER

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(330) 810-0689

EDUCATION

Southern New Hampshire University

Manchester, New Hampshire

Bachelor of Science in Finance - Financial Planning Concentration; Minor in Accounting

Class of 2025

- Cumulative GPA: 4.0/4.0
- National Honor Society recipient, President's List all semesters.
- Relevant Coursework: Financial Statement Analysis, Advanced Financial Management, M&A, Options, Futures & Derivatives, Investments, Multinational Corporate Finance, & Business Valuation.

WORK EXPERIENCE

Ferriot, Inc.

Akron, OH

Sales Specialist

Apr. 2023 - Current

- Managed 20 international and domestic accounts with \$15 million in annual sales.
- Coordinated information flows as primary contact for the customer.
- Utilized financial planning knowledge to analyze client portfolios and offer strategic sales advice.
- Collaborated with cross-functional teams to analyze sales data and identify opportunities for growth.

Amplified Planning

Akron, OH

Financial Planning Internship

June 2024 – Aug 2024

- Assisted financial planners with investment analysis, cash-flow planning, financial modeling, and taxation assessments.
- Attended client meetings, conducted financial analyses, and developed client deliverables.
- Researched and implemented reports regarding market trends and economic events.
- Coordinated with investment consultants to prepare client presentations.

Ferriot, Inc.

Akron, OH

Finance Internship

June 2023- June 2024

- Conducted comprehensive investment valuation using DCF & CAPM methods.
- Utilized quantitative data analysis techniques to interpret financial data and support decision-making processes.
- Developed complex financial models in Excel to evaluate financial performance.
- Implemented an inventory analysis program which increased inventory accuracy to 95%.

LEADERSHIP

Coventry Youth Baseball Board of Directors

Coventry Twp., OH

Inventory Manager & Assistant Commissioner

Feb 2024 – Current

- Analyzed and quoted pricing for all inventory prior to season start.
- Assisted treasurer in gathering invoices/relevant documents to support financial statement preparations.
- Recruited sponsorships & endorsements for annual fundraising events.

ADDITIONAL INFORMATION

License & Certifications: Ohio Health & Life Insurance; Series Industry Essentials (SIE).

Soft Skills: Strategic Partnerships, Analytical Reasoning, Negotiation, Communication, & Marketing.

Computer: Proficient in Excel, PowerPoint, eMoney Advisor & Morningstar Advisor.

Interests: Baseball, Swimming, Volunteer Efforts, & Hunting.

Academic Honors: Delta Mu Delta International Business Honor Society; National Society for Leadership & Success.