

PHAILIN PONGKAEW

MBA CANDIDATE, BA.ECON

DETAILS

ADDRESS

Atlanta
United States

PHONE

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EMAIL

polly.pongkaew@gmail.com

SKILLS

Data Analysis

● ● ● ● ○

Enterprise Risk
Management

● ● ● ● ○

Project Management

● ● ● ○ ○

SQL

● ● ● ○ ○

Python

● ● ● ○ ○

Tableau

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LANGUAGES

English

● ● ● ● ○

Thai

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HOBBIES

scuba diving, open water
swimming, sailing

PROFILE

- Business Analyst with **+10 years** of experience identifying efficiencies and problem areas within data streams, while communicating needs for projects in **FinTech, financial services, risk management** and **banking**.
- Adept at receiving and monitoring data from multiple data streams, including **SQL, Python, Tableau** and **Excel** data sources. Bringing forth the ability to synthesise quantitative information and interact effectively with colleagues and clients.
- Able to effectively self-manage during independent projects, as well as collaborate as part of a productive team.

EMPLOYMENT HISTORY

Corporate Strategy Analyst, IQ Option Global

Limassol, Cyprus

Jun 2019 — May 2023

- Evaluating business and sales data (Conversion Rate, Profit & Loss, Customer Lifetime Value) and report to internal stakeholders.
- Planning short-medium term direction for the sales department, formulating KPIs and targets, and managing resources and workload.
- Reconciled business and creative needs.

National Sales Manager, IQ Option Global

Limassol, Cyprus

May 2017 — May 2019

- Secured high-value clients.
- Researched emerging industry trends, applications, and concepts to enhance company's financial products and services.
- Developed pipeline to monitor sales progress and boost company revenue.

Risk Management Officer, Siam Toyota Manufacturing Company Limited

Chon Buri, Thailand

Mar 2014 — Feb 2017

- Established the company risk management system.
- Implemented company-wide confidentiality information management activities.
- Provided support, education, and training for managers to build risk awareness within the organisation.

Lending Officer, Bangkok Bank Public Company Limited

Bangkok, Thailand

Nov 2012 — Feb 2014

- Obtained applicants' credit histories and reviewed business plans to determine feasibility of granting loans.
- Proactively identified business and financial service solutions for customers experiencing credit issues.

EDUCATION

Master of Business Administration (MBA), Georgia State University Atlanta, United States

Jun 2023 — Aug 2025

Major: Business Administration, Concentration: Finance/FinTech

Bachelor of Economics, Thammasat University Bangkok, Thailand

Jun 2009 — Oct 2012

Major: Business Economics, Minor: Finance

COURSES

Coding with Python for Business and Finance, University of Reading

Apr 2023 — May 2023

Certificate in Enterprise Risk Management, Chulalongkorn University

Jun 2014 — Aug 2014

REFERENCES

Ibrahim Aboudiwan from IQ Option Group

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