

SAMUEL SERING

4646 April Lane Indianapolis, IN 46239 | (317)-862-0982 | sesering22@my.trine.edu

OBJECTIVE

- Dedicated Student continuing to develop leadership skills from team building, knowledge in MS Office functions, growth in communication networking, and support vision in attaining goals. Looking to expand and improve my abilities to join your company in a substantial role. Committed to collaborating to build relationships with peers, I will find the balance in both life and work to achieve the company's goals.

EDUCATION

Trine University

Angola, Indiana

Pursuing Major in Accounting and Finance

GPA: 4.0

Expected Graduation May 2025; Projected CPA Eligibility November 2025

SKILLS

- Detail oriented - Attention to Detail
- Reasonable / Communication Based – Building Rapport with Clients as Sales Rep
- Focused on Client Relations
- Critical Thinking and Analytical Ability through Technology – MS Office

EXPERIENCE

Cutco / Vector Marketing

NEI Assistant Manager / Independent Sales Representative (3 mo)

Indianapolis, IN
May 2022- April 2023

- Won scholarship from manager for generating leads.
- Sold \$18,000 worth of Cutco products through assistance of processing and closing the deal.
- Called and met with regular and prospective customers to build long-term customer relationships and networks.
- Handled customer's objections and questions with confidence and consistency by working with them to find what works best.
- Gained Experience using Google Sheets for tracking prospective clients, meeting dates, and outcomes.

Indy Parks

Lifeguard

Indianapolis, IN
June 2021 - August 2021

- Enforced safety policies and rules to guests to prevent accidents.
- Remained calm and poised during periods of stress or when dealing with difficult people.
- Developed strong working relationships with other employees and the general public.
- Cleaned and maintained pool deck and locker rooms when not guarding.

United States Soccer Federation

Certified Soccer Referee

Indianapolis, IN
August 2018 - April 2021

- Officiated at sporting events, games, and competitions, to ensure the game rules were observed.
- Spported officials, coaches, players, and facility managers to provide information, coordinate activities, and discuss problems.
- Enforced rules of game to maintain conduct of players.
- Operated time clock and scoreboards during various games.

ACCOMPLISHMENTS & ORGANIZATIONS

- Top Fifteen Sales Representative for First Summer Sales Campaign
- Inducted into the Leadership Academy in Vector Marketing
- President's List for First Semester
- Fresh Member of Ehinger Fellows in Ketner School of Business

References available upon request.