

Danielle Brown

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Professional Summary

Dynamic professional with a proven track record in leveraging data-driven insights to drive operational efficiency and foster meaningful relationships in the healthcare industry. Seeking to apply my expertise in clinical outreach, strategic growth, and data analytics to support a mission-driven organization.

Key Skills

- Data Analysis: Proficient with Microsoft Excel, Power BI, and CRM databases
- Statistical Thinking: Experienced in interpreting trends and creating actionable insights
- Networking & Outreach: Maintains extensive relationships across healthcare sectors in New England.
- Strategic Development: Skilled in building and executing regional growth strategies

Professional Experience

Partnership Development Manager

Groups Recover Together
August 2024 – Present

Develop and execute regional growth strategies to build strong referral pipelines and foster community partnerships.

Business Development Associate

Aware Recovery Care
January 2021-August 2024

Conducted outreach to professionals and providers in the SUD and mental health fields to build referral relationships and increase census.

Therapy Liaison

Aware Recovery Care
January 2021-August 2024

Spearheaded outreach efforts to external providers and therapists in NH and ME to expand referral networks.

Education

Bachelor of Science in Data Analytics

Southern New Hampshire University -
Manchester, NH
January 2022- August 2025

Associate in Drug and Alcohol

Rehabilitation North Shore Community
Action Programs - Danvers, MA February
2018 - May 2022

Google Data Analytics Certificate

Coursera (Online)
February 2022 - June 2023