

DANIEL BOHM

-German and Colombian nationality-

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EDUCATION

Missouri State University

2021 – March 2023

MBA - Master's in Business Administration

Springfield, Missouri

Universidad de La Sabana

2015 – 2021

Bachelor - International Business Administration

Bogotá, Colombia

EXPERIENCE

Colombian Prestige Emeralds

2021 - Present

Job title: Manager of foreign Trade

Bogotá, Colombia

- Search and sale of Colombian emeralds to potential buyers of colored gems in U.S.A and Europe
- Emerald negotiations with clients
- Updating the website with new products

Procolombia (Colombian Government Trade Office)

January 2020 - January 2021

Job title: Manufacturing and chemical exports assistant

Miami, USA

- I kept the CRM (Salesforce) of the commercial office constantly updated
- Searched for United States companies in the manufacturing and chemical sector that would like to participate in international fairs sponsored by the Colombian government in order to export to the United States. For example, Business matchmaking forum 80, Business matchmaking forum Americas 2020, Out-Door's fair and more.
- Organized buyer meetings at fairs in Colombia.
- Maintained constant contact with importing or buyer's companies in the United States.
- Organized and performed of export and import agendas to the U.S. of different manufacturing and chemical products such as building materials, plastics, furniture, and hospital equipment, identifying potential buyers and scheduling meetings with companies such as Menards, The Home Depot, Ceramica Italia and more

CERTIFICATION

University of PROCOLOMBIA

2020

Online certification: ISO-9001 Internal Quality Advisor

Harvard University

2020

Online certification - Entrepreneurship in emerging economies

Mitchell Community College

2013-2014

English second language certification

Statesville, North Carolina

ADDITIONAL EXPERIENCE

ESC Rennes School of Business

2017- 2018

Business Administration - University Exchange
Rennes, France

LANGUAGES

Spanish: Native

English: Advanced

Italian: Intermediate

SKILLS

Salesforce (CRM): Advanced

Sales Navigator: Advance