

Michael Del Rio

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I am a senior majoring in marketing at Shippensburg University. I am looking for a challenging and rewarding internship position. Motivated to learn and understand business operations. I have excellent communication, interpersonal, and analytical skills. I am dependable, reliable, trustworthy, and I have good organizational skills.

Education

Bachelor of Science in Business Administration, anticipated graduation date Fall 2022

Major: Marketing

Shippensburg University, Shippensburg, PA

Skills

- Works well with others
- Eager to learn
- Problem-solving
- Work ethic
- Excellent Communicator
- Supervisor/Leadership skills

Experience

Ticket sales Intern, Reading Royals Hockey

Summer 2021

Wrote and sent out email campaigns concerning the upcoming season 2021/22 season. In order to increase ticket sales for the Royals games. I made ticket sales via phone call and did research for them for special events that they are having throughout the season. I learned a lot about the Reading Royals' business culture, learned how to be a good sales representative as well as how important it is to build a relationship with your customers before trying to sell them anything.

Cashier and Stock, Redner's Wearhouse Market

Summer & Winter 2019 - 2021

Managed my cash register by making sure I gave out the correct amount of change when cash was used. Also handled transactions involving credit, debit, and access cards, as well as checks. Customer satisfaction was always a priority even under difficult circumstances. Transferred inventory to stocks as needed, assisted customers with finding items, stocked items in a neat and orderly fashion.

Park Maintenance, Berks County Parks Department

Summer, Fall, Winter 2017 –2018

Maintenance of Berks County grounds, by landscaping their grounds. Trail maintenance, painting picnic tables and facility walls.

Activities

I received my Eagle Scout Badge and volunteered helping in community projects with the Boy Scout troop.

I am the current treasure of the Kappa Lambda Chapter of Kappa Sigma. I handle the money that our fraternity receives, create a monthly budget, and make sure that all of our bills get paid in a timely manner.

Participated in the Red Raider Marching Band for the past three years in the drumline.