

**Daniel Kazimierz Zytka**  
6238 Bigelow Commons  
Building #6 Apartment #238  
Enfield, CT 06082  
(860) 550-3059 | <https://www.linkedin.com/in/daniel-zytka-a413241b9/> dankzytka@gmail.com

## **EDUCATION**

Southern New Hampshire University  
MPH Graduate Student  
Current GPA: 4.0

University of Massachusetts Amherst  
B.S. - Urban Forestry  
Stockbridge School of Agriculture & Class of 2009  
GPA: 3.03

University of Connecticut  
Horticulture 2004-2005

## **EXPERIENCE**

SUBWAY  
Enfield, CT  
2002-2004

- Handled cash register and received no complaints from the owner
- Dealt with all customers entering to order food in an amicable way
- Learned about healthy eating/diet

URBAN FORESTERS, LLC  
Enfield, CT  
Family business – all of my life – 1986-2019

- Sales Consulting Arborist - selling and expressing my knowledge at the result of a sale
- Managed workers to ensure tree felling went smoothly and kept an eye out for hazardous items that would result in an unhappy customer and failed job
- Bought parts/items for the job and managed to ensure operations go smoothly without my father's help
- Book-keeping with my mother – Learning the basics and keeping finances right to the penny of every single transaction
- Dealt with customers & elderly every day – 7x/week
- Communicated with others, learned about life from customers
- Learned about the importance of making the customer happy after every single meeting
- Ability to get along with everyone to ensure a smooth work environment

HOT DEALZ, LLC  
Enfield, CT  
2020-present

- Owner – started November 2, 2020
- Buying and selling
- Dealing with presidents of manufacturers and wholesalers every day to sell items on eBay
- Learned how to create sales and build an excellent reputation
- Ability to keep and get along with everyone including my customers
- Experienced from my previous employment and manage 1 employee
- Book-keeping using QuickBooks and know-how for employment of others and payroll

## **ACTIVITIES**

- Expert witness from lawyers where I calculated the value of trees to prove that I am right
- Accurately valuing a tree learned by the Stockbridge School of Agriculture and ASCA
- Importance of servicing and being on time for business and attending events including the CTPA, ISA, and ASCA for the potential of earning CEU's and educational learning experience

## **SKILLS**

- Business skills since I was a child (learning from my father who has an excellent reputation)
- Buying and selling things on eBay
- Customer service (quick, prompt, accurate, and nice responses)
- Computer expert
- Excellent at writing and using software programs such as Microsoft Office
- Designing websites for my father and my own
- Financial know-how online (finding the best deals for certain products to resell)
- Ordering accurate supplies and parts for my business
- Decision making in business and quick when there is a critical problem
- Retaining customers with being friendly, nice, appreciative and obeying moral and business ethics
- Highly ambitious and willing to take risks

## **LANGUAGES**

- Polish and fluent in Polish