

Michael Clark

Bangor, ME 04401 • 207-291-0541 • mwc7170@mail.com

PROFESSIONAL SUMMARY

Goal orientated self-starting Navy submarine veteran with fifteen plus years in retail with customer service and marketing as a focal point. Historic ability to undertake challenging situations and produce elevated levels of service to all. Demonstrates dedication and understanding in meeting and exceeding company goals consistently.

RELATED MARKETING SKILLS

- Microsoft Office
- Social Media

EMPLOYMENT EXPERIENCE

BJ's Wholesale Club: Bangor, ME 2022-
Omni Ambassador June

- Locate requested items for timely pick-up as required.
- Process and store or refrigerate as needed.
- Confirm identity of recipients upon arrival and prior to transfer of ownership.

Produce Clerk July-present

- Ensure inventory rotation daily so that proper levels of product remain on hand for purchase.
- Perform freshness/quality assurance checks to prevent out of code items entering available stock locations.
- Inventory control in such a manner as to maintain availability for customers positive experience.

Walmart: Bangor, ME 2020 - 2022

Essential Temporary Stocking associate (COVID-19 coverage)

- Replenish consumables in the grocery department from either rapid access location or from timely delivered inventory supplements.
- Adaptability to assist another local Walmart store that had undergone staffing reductions.
- Assisted in multiple departments while at the Walmart Brewer, ME. Hardware, automotive, crafts, paints, and housewares.
- Resume responsibilities at the Bangor location and accept full-time status with a new position that being customer host with aspirations towards assets protection.

Full Time Asset Protection Customer Host

- Ensure customers are provided accurate information for services and accommodations available for their shopping experience.
- Provide correct locations for departments or facilities for which they are searching.
- Maintain safe accessways into and exiting the facility.
- Assist in verifying the customers have not inadvertently proceeded without finalizing all transactions.

People Ready: Bangor, ME
Temporary Worker

2016 – 2019

- Transportation access control coordinator rural and urban
- Event control access planner and participant
- Restricted area control point enabler

Advantage Sales and Marketing: Portland, ME

2009 –2016

Retail Sales Merchandiser Mars Chocolate Large Grocery Division Contract

- Worked with management for the placement of new products as well as placing displays in strategic locations to increase their number of sales and maintain inventory control.
- Organized training sessions of channel partner & staff regarding product & service, systems, processes, revenue & profitability
- Interacted with customers and vendors to ensure needs were met according to store mission and values.
- Demonstrated a high degree of independence and productivity meeting assigned goals on a regular basis.
- Kept track of all inventory numbers and ordered necessary products to fill empty space according to aisle planograms.

Mosaic Solutions: Norwalk, CT

2007 – 2009

Media Vendor

- Required rotation of inventory and additional items as needed in the areas of music, video & games.
- Provided constructive feedback with stores to better sell the product.
- Demonstrated patience and confidence interacting with customers improving sales figures consistently.

EDUCATION

United State Navy

1978-1984

- Nuclear Power School (8001)
- Repair Parts Petty Officer School
- Leadership Management Education & Training for LPO's (LMET)

Southern New Hampshire University: Manchester, NH

2020-

Anticipated Completion October 2023

- BS Business Administration (concentration in Marketing)
- Dean's List Winter 2021
- Presidents List Winter 2022