

Jason Marcil

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PROFESSIONAL SUMMARY

Sales, entertainment, and IT professional with ten years of experience in management and technology scaling for business. Currently working towards a bachelor's degree in computer science at Southern New Hampshire University.

SKILLS SUMMARY

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|-------------------------------|--------------------|
| • Server Systems | • Agile/Scrum |
| • MacOS/Windows/Linux | • Microsoft Office |
| • Sales | • Google Workspace |
| • Python/Java /C++/Javascript | • SEO |

EMPLOYMENT EXPERIENCE

Ed Keane Associates: Winthrop, MA

May 2015 – Present

Vice President - Domestic Booking

- Lead booking division during its most successful stretch in company history, confirming 4.6 million dollars in deals during tenure
- Book and coordinate logistics of concerts and speaking engagements for a roster of over twenty artists
- Use agile and scrum approach to manage team members and projects
- Implement SaaS platforms into company's daily processes, including a CRM and contract database system
- Install and maintain traditional and cloud-based server systems for company storage and operating needs
- Maintain both on-site and off-site technology including computers, phone systems, servers, back-up services, and network infrastructure

Atlantic Hospitality Group: Salisbury, MA

May 2012 – September 2015

Production Manager

- Managed day of show production of over 200 concerts and events
- Scheduled and directed production staff, security, and volunteers
- Responsible for maintaining quality of the venue's sound system, lighting system, and house backline
- Acted as talent buyer for summer series at two popular venues
- Managed the venue's transition to Ticketmaster
- Created and distributed physical and digital marketing materials for upcoming events

EDUCATION

Southern New Hampshire University: Manchester, NH

Anticipated Completion June 2022

BS Computer Science

University of New Hampshire: Durham, NH

May 2012

BA Political Science and Justice Studies (minor in Business Administration)

HONOR SOCIETIES/AWARDS

- The National Society for Leadership and Success – Member as of February 2021
- Unsung Hero Award at 2012 Student Activity Fee Committee Awards for work as Publicity Director on Student Committee on Popular Entertainment (SCOPE)

REFERENCES

- Ian Standish – former agent at Ed Keane Associates – (603) 670-3199
- Shawn Robidoux – former contracts administrator at Ed Keane Associates – (603) 703-2236
- Lauren Murdock –former contracts administrator at Ed Keane Associates - (978) 518-0523