

AARON J. MARSH

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OBJECTIVE

Senior Manager/Director level candidate seeking a rewarding position where I can help the company exceed their business goals utilizing my knowledge and experience in logistics and operations. Available for travel role as needed.

SKILLS & ABILITIES

Computer (P.C./Microsoft Office), warehouse management systems & ERP systems (eWMS, SAP, Oracle), implementation, purchasing, payroll (Kronos, UltiPro), hiring, progressive discipline, training, ability to fix/repair "make it work" on the fly to keep operations moving.

RELEVANT EXPERIENCE

July 2012 -
Current

Sr. Manager, Logistics Operations, *Pilot Freight Services*

- Started as Warehouse Manager of a 16,000 sq' facility in Orlando, FL.
- Promoted twice to Logistics Operations Manager and then Senior Manager after starting up and overseeing operations in several facilities in Florida, New Jersey, Ohio, Pennsylvania, South Carolina, and Texas. Overall P&L responsibility of \$12M annual revenue.
- Was responsible for the full start-up and implementation of seven warehouse facilities, including hiring, racking/material purchase, layout, technology implementation, and training, with oversight of 12 direct reports in 10 facilities across the Eastern half of the U.S. with 104 indirect employees at peak.
- In 2018, I took Pilot's Ground Network sort in house from a 3rd Party provider, hiring and training management and hourly part-time support staff to operate. \$15.6M annual P&L budget.
- Oversee operations for major national logistics accounts, for example, GE Aviation/On-Wing Support, Power Systems Manufacturing, Pratt & Whitney Canada, GE Healthcare, Amazon, and Siemens
- In December of 2020, I was tasked with leading a team to open a 300,000 sq' reverse logistics center for a major E-commerce retailer in Northwest Columbus, OH. We had the facility operational and receiving trucks within 6 hours of signing the lease and taking possession of the building.
- Working with 3rd party Warehouse Automation company to bring autonomous pick robots into high velocity pick and pack operations
- Coordinating with I.T. Department to test new technology in the field, replacing legacy Apple scanning devices with Honeywell EDA-51, cloud based label printing

January 2005-
April 2012 **Freight Operations Manager, *Con-way Freight (Now XPO Logistics LTL)***

- Started as a CDL-A driver in Binghamton, NY
- Promoted twice to Freight Operations Supervisor of a 24 door LTL facility, and Freight Operations Manager of a 205 door LTL breakbulk facility in Milton, PA, reporting to Service Center Manager, with twelve direct and 96 indirect reports. I assisted in the rollout and training of MC-75 scanning devices.
- As Supervisor, ran Binghamton facility for four months while we were in between managers, performing all the Service Center Manager's essential functions.

OTHER EXPERIENCE

1998-2005 **CDL-A Driver, *Guaranteed Overnight Delivery (G.O.D. Inc.)***

EDUCATION

1992-1995 High School Equivalency Diploma, Islip, NY, *Islip High School*

2019-2023 Bachelor of Science, Business Management w/ concentration in Operations and Logistics (online), Manchester, NH, *Southern New Hampshire University*

Currently, 57 credits completed in 120 credit degree program, 4.0 GPA

Intend on staying in through M.B.A.

AWARDS

2016 Logistics Leadership Award, Pilot Freight Services

2020 Inductee, National Society of Leadership and Success

2020 Inductee, Alpha Sigma Lambda Honor Society

Six times on President's List at SNHU

COMMUNICATION

Presenter at the 2015 and 2019 Regional Operations Meetings

CERTIFICATIONS

Class A Commercial Driver License – Florida Department of Highway Safety and Motor Vehicles

Private Pilot Certificate – Single Engine Land – Federal Aviation Administration