

# ROLANDO WOKOCHA

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## OBJECTIVE

Seeking a full-time position in Business Development or Sales to leverage my analytical skills, business acumen, and entrepreneurial mindset while gaining valuable experience in a professional setting.

## EDUCATION

**Georgia State University:** Bachelor of Business Administration

Expected Graduation: December 2024

GPA: 3.57/4.0

*Relevant Coursework:*

- Business Analysis
- Entrepreneurial Thinking
- Product-Service Design for New Ventures
- Business Model Validation
- Marketing Management
- Managing People in Organization
- Legal & Ethical Analysis of Business Environments
- Business Communications & Professional Development
- Scaling A New Venture

## EXPERIENCE

**Business Development Intern, eTranzact International PLC** Jun 2023 - July 2023

- Assisted the business development team in identifying new partnership opportunities and potential clients
- Conducted market research and analyzed data to support strategic decision-making
- Collaborated with cross-functional teams to develop and execute marketing campaigns
- Participated in client meetings, presenting company products and services

**Engineering Intern, Candix Engineering** Jun 2019 - August 2019

- Prepared design documents, alignments, specifications, criteria details, and estimates
- Supported various engineering tasks, developing technical, social, and ethical skills
- Assisted with project research, field work, and preliminary design calculations and analysis
- Collaborated with senior engineers on projects and offered insights
- Assisted with engineering calculations, design drawings, preliminary cost estimates, and field visits

## **SKILLS**

- Excellent analytical and problem-solving abilities
- Strong communication and presentation skills
- Proficient in Microsoft Office Suite (Word, PowerPoint, Excel)
- Data analysis and market research
- Team collaboration and leadership
- Entrepreneurial mindset and structured approach to problem-solving
- Ability to work independently and take initiative

## **ACHIEVEMENTS**

- Fall 2021, Summer 2021, Summer 2022 Dean's List
- Nominated to join the National Society of Leadership and Success

## **LEADERSHIP ACTIVITIES**

**Duke of Edinburgh Bronze Award** November 2015 - January 2016

- Led a conservation project for 13 weeks, clearing wasteland to improve community living conditions
- Collaborated with 5 students to complete service, skills, and physical activities
- Demonstrated route planning and leadership skills during 2-day adventurous activity