

DARREN DEANGELIS JR

Cranston, RI | 401-258-3080 | djdeangelis01@gmail.com

www.linkedin.com/in/darrenmdeangelisjr

EDUCATION

The University of Rhode Island, Kingston, RI

September 2018 - May 2022

Bachelor of Science in Business Administration

Major: **Management**

GPA: 3.8 Summa Cum Laude Dean's List – 8 semesters

RELATED EXPERIENCE

Universal Wealth Management

Financial Advisor (Full time)

November 2025 - Present

Registered Assistant (Full Time)

July 2025 – November 2025

- Pursued the SIE, Series 7, and Series 66 exams while assisting in administrative office functions.

Unishippers – Team Bennett

Freight Account Manager (Full Time)

November 2024 – June 2025

- Effectively manage 180+ customer freight shipping accounts to ensure the satisfaction of services.
- Serve as the main point of contact for customers to resolve and proactively avoid hardships.
- Set up and coordinate various types of freight shipments including LTL, VLTL, and FTL shipments, providing a seamless process from start to finish.
- Analyze customer trends and conduct account reviews to identify areas of opportunity within the business.
- Flourish in a sales-minded environment, supporting the sales staff to achieve quarterly financial and customer retention targets.
- Survey the direction of the current market and competitors to remain at the forefront of our industry.

Stop & Shop Supermarket Company

Customer Service Manager (Full Time)

May 2022 – November 2024

- Responsible for over 100 direct reports and total store operations in the absence of the Store Manager.
- Responsible for the operations and KPI's of the Front End, Online Pickup, Pricing department, and Fuel Station, while providing best-in-class customer service.
- Demonstrated ability to manage a business with annual sales upwards of \$26 million, payroll, and other financial measures to ensure profitability and compliance.
- Perform various HR functions such as hiring, training and development, employee relations, and proficiently utilizing multiple HRIS.
- Leveraged a variety of software programs to analyze a range of metric and financial reports to create and implement action plans.
- Forecast sales and items to create budgets, projections, and schedules accordingly.
- District compliance lead for 19 stores, conducting mock audits and providing support to ensure compliance with all internal and external regulations.
- Reduce shrink through various processes utilizing company technology and best practices in both my assigned store and district in a district lead position.
- Working within a team and ensuring inter-departmental collaboration throughout 17 departments to achieve goals.
- Successfully implement new company initiatives within my assigned store.
- Community support and involvement.

- Responsible for validating marketing and sales plans, in addition to product replenishment.

Assistant Customer Service Department Head (Part Time)

April 2018 – May 2022

- Manage Front End operations and personnel, supervising up to 15 associates at a time.
- Performed daily reconciliation of store funds to ensure proper balancing.
- Provide exceptional customer service and exceed company standards utilizing problem-solving skills.
- Operate the customer service desk, conducting transactions such as refunds, lottery, and Western Union, which required an annual AML training course.
- Responsible for the training of Front End associates.
- Delegate necessary tasks and validate completeness.

Cashier, Courtesy Clerk (Part Time)

April 2016 – April 2018

- Cash out customers handling various types of tender transactions while providing excellent customer service.

SKILLS/CERTIFICATIONS

- SIE exam
- Series 7 exam
- Series 66 exam