

Griffin R. Neel

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Education

Miami University, Farmer School of Business | Oxford, Ohio
Bachelor of Science in Business, Finance

May 2019
GPA 3.56/4.00

FSB Legal London Study Abroad Program | London, England

December 2017 – January 2018

- Studied international business law in London, Oxford, Stratford-upon-Avon, Salisbury, Bath, Dover and Canterbury
- Participated in a class-wide symposium related to the Brexit referendum between the UK and EU

Professional Experience

Quicken Loans | Detroit, Michigan

May 2017 – August 2017

Mortgage Banking Summer Analyst

- Analyzed and interpreted metrics in order to create financial and production reports for bankers and leadership
- Designed PRODIV, a program aimed to exceed the company's annual product diversity goal of 20% Non-30 Year Fixed Mortgages for purchase clients, by customizing mortgages based on clients' individual needs and eligibility
- Developed and implemented a month-long incentivized sales contest to exceed July's regional folder goals by 5%
- Performed internal loan audits to help improve pipeline efficiency and increase client conversion rates
- Attended weekly sales trainings and metric proficiency seminars to develop analyzing and reporting skills

Miami University Dividends Dining Hall | Oxford, Ohio

January 2016 – September 2017

Student Manager

- Led a daily rotation of over 40 student employees to effectively run the business
- Oversaw day-to-day operations, organized recruitment events, performed new employee training, regulated attendance, and monitored overall business profitability
- Operated multiple fields including cashier, food preparation, inventory management, and customer satisfaction

Baseline Tennis | Orchard Lake, Michigan

May 2016 – August 2016

Tennis Instructor

- Created financial reports for the billing of members and the payroll of employees
- Instructed and led over 150 children in Junior Clinics, and nearly 60 adults in Adult Clinics

Campus Involvement

Delta Sigma Pi Professional Business Fraternity | Brother

February 2016 – Present

- Selected to a pledge class of 18 business students to participate and contribute to a variety of events aimed at the four pillars of the Fraternity: Professional, Service, Fundraising, and Social
- Served on the Professionalism Committee to develop networking events with companies, recruiters, and alumni
- Worked alongside the VP of Brotherhood to create brotherhood-bonding social events throughout the semester

Miami University Commercial Banking Club (MUCBC) | Founding Member

September 2017 – Present

- Serve on the Agency Funding Committee to connect with potential club sponsors
- Collaborated with committee members to complete Miami's ASG application to obtain \$2,000 for initial funding
- Communicated with each of the various committees to create an accurate club spending budget

Miami University Tennis Club | Member

August 2015 – May 2017

- Competed on the traveling division of the team participating in both Singles and Doubles matches
- Contended in USTA and University hosted tournaments in Wisconsin, Ohio, and Michigan
- As a team, received 2nd place in the 2015 Badger Classic and 1st place in the 2016 Ohio State University Open

International Student Advisory Council (ISAC) | Mentor

October 2016 – May 2017

- Chosen to mentor two international students within the Farmer School of Business
- Met weekly with mentees to help them achieve both academic and professional goals including resume development, course registration, and career/internship preparation