Sarah St. John

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Objective

Motivated, principled, and diligent learner seeking a part-time internship position with opportunity for experience and growth.

Education

Georgia State University - Atlanta, Georgia Bachelor of Arts in Political Science, Expected Graduation Spring 2022 Pre-Law Concentration

Work Experience

Assistant Manager, The Training Room ATL, Atlanta, Georgia, May 2017-Present

- Oversee sales campaigns, leader in company sales for 12 consecutive months averaging 15 new memberships per month
- Coordinate fundraising activities with various nonprofits
- Lead efforts to grow and develop customer base through outreach campaigns
- Develop business to business partnerships through targeted outreach to local businesses
- Built company website and utilize analytical tools for client-focused engagement, publish weekly newsletters, manage social media presence

Affiliations

National Speech and Debate Association member Young Democrats Club member

Awards and Certifications

Certified Microsoft Office Specialist, focus on Word and Excel Proficient in Spanish – Intermediate level

Volunteer and Fundraising Experience

Gainesville Humane Society, cleaning and animal interaction
Partnership Against Domestic Violence Atlanta Fundraiser
Lost n Found Youth Atlanta Fundraiser, 3 years
Panelist for University of Strasburg, France Discussion on COVID-19's impact on interstate migration

Skills

Critical thinking, research, data collection, analysis, organization

References

Dr. Laura Hastings, Professor of Political Science, Georgia State University Ihastings@gsu.edu Jeffrey Denno, Senior Sustainability Manager, Hartsfield Jackson Atlanta International Airport, jeffrey.denno@atl.com

Jenn Delman, General Manager, The Training Room Atlanta delman.jennifer@gmail.com