

# Shaizul Lalani

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## EDUCATION

**Georgia State University, J. Mack Robinson College of Business**  
**Bachelor of Finance and Certificate of Fintech Academy**

**Atlanta, GA**  
**Expected May 2021**

- Cumulative GPA: 3.82 / 4.0; Major GPA: 4.0/4.0
- Honors: Recipient of Jack Dunn Banking Scholarship, National Society of Collegiate Honors, President's list 2019 (Spring, Summer, and Fall)

## CERTIFICATIONS/TRAINING

- M&A Financial Modeling (Corporate Finance Institute), Bloomberg Market Concepts, R Studios, and MS Office

## WORK EXPERIENCE

**Cinelease Studios -Three Ring**  
*Business Analyst Intern*

**Covington, GA**  
**Feb 2020 - Sep 2020**

- Maintained database and supported senior staff in the construction of financial models and executive summaries
- Implemented research and due diligence requirements for potential \$16 million future acquisition
- Evaluated and summarized confidential information memorandums (CIMs) towards funding projects and underwriting of acquisition pipeline compatibility utilizing estimated cash flows and growth projections of private firms
- Assisted with quarterly draws for a studio construction loan while forecasting expenses leading to a 2% savings for shareholders of America's largest and most innovative private-owned movie studios

**American Fueling Systems**  
*Associate Project Manager*

**Sandy Springs, GA**  
**Feb 2020 - Sep 2020**

- Produced monthly financial reports outlining accounting P&L and cash flow analysis to assist management in operational decisions and presentation
- Facilitated preparation and submission of commodity bids for CNG and Red-Dyed diesel as well as RFPs for investments, resulting in the business of approx. 30,000 gallons of CNG per month
- Consolidated consulting projects and analyzed possible investments and capital structure financing packages for senior staff by developing financial models to project Pro-forma and estimated IRR while identifying key market trends

**Southeastern Biochemicals**  
*Market Research Analyst*

**Atlanta, GA**  
**Oct 2019 - Oct 2020**

- Created quantitative research methodology within a biochemical startup company to attain financial market trends and analysis
- Initiated inbound leads of high-profile, enterprise-level executives resulting in 2 project support letters for further project funding

**Cloud Toronto**  
*Financial Analyst - Operational*

**Alpharetta, GA**  
**Apr 2019 - Oct 2019**

- Initiated development of comprehensive business plan reports and financial models for a startup real-estate valuation company resulting in a 20% increase in customer in-flow and a 15% increase in the company's scalability towards the software testing phase

## ACADEMIC PROJECTS

**Atlanta Venture Capital Case Competition 2021**

**Mar 2021 - May 2021**

- Sourced private deals and constructed market and industry research to streamline due diligence towards the support of investment
- Developed a pitch deck and financial analysis for an early-stage start-up firm to receive investment from a growth fund

**Brew University Ambassador Program**

**Jan 2021 - Mar 2021**

- Formulated a college-wide marketing plan leading to over 200 subscriptions for the Morning Brew Newsletter

**Panther Accelerated Career Experience**

**Jan 2020 - May 2020**

- Conducted market research to attain growth indicators for sector expansion of Kemper Auto Insurance, resulting in the construction of a team plan of estimated 20% growth and expansion blueprint to the project management team
- Formed strategic corporate finance analysis towards client relations and deal execution, resulting in a recommendation of 3% market growth

**Corporate Finance Analyst Research Challenge 2020**

**Oct 2019 - Feb 2020**

- Developed and analyzed a consolidated model for Coca-Cola Co. while formulating Pro-forma and risk analysis for the next 3-5 years

## LEADERSHIP AND INVOLVEMENT

**Volunteer Resource Management**

**Decatur, GA**  
**Aug 2019 - Pres.**

*Terms of Reference Assistant Facilitator*

- Trained a youth team, modified daily operations to increase efficiency, served as analytical lead for special events to a congregation of 3,000 members

**Soles4Souls**

**Decatur, GA**  
**Jan 2015 - Apr 2015**

*Local Project Manager*

- Integrated a local initiative leading to donations of 300 pairs of shoes

## EXTRACURRICULAR ACTIVITIES AND INTERESTS

- South East Flag Football Team, Piano, Fundamentals of Jiu-Jitsu, Cooking, and Travel (Dubai, London, and Native Parts of India)