Nicholas W. Carlino

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SUMMARY:

Highly motivated Finance and Marketing student with knowledge in basic marketing strategies, both domestic and internationally, in addition to the fundamentals of financial business operations including, investments, financial reporting, risk, and portfolio management. Proven skills and abilities in Microsoft Programs, organization, and time management.

EDUCATION:

Lasell College, Newton, MA

Bachelor of Science in Finance - Conc. in Corporate Finance

Bachelor of Science in Marketing

Dean's List, Lasell College Scholarship

COURSEWORK:

Investments

• Acquired understanding of the fundamentals of investing, examined financial instruments such as stocks, bonds, mutual funds, futures, options, and commodities. Developed knowledge on measurement tools used to assign risk and rate of return, performance, and value, analyzed, and maintained a portfolio.

Financial Management

• Obtained knowledge of relationship between risk, return, and value in addition to financial reporting, managing working capital, capital budgeting, and the nature of corporate securities and debt-equity mix.

Marketing

• Enhanced comprehension of fundamentals of marketing. Worked with policies and practices to marketing research such as product development, channels of distribution, and pricing under competitive conditions.

Global Marketing

• Gained experience with the fundamental areas of corporate globalization including integrate sourcing, production, allocation of resources, and coordinate marketing activities across countries and regions.

Accounting Information Systems

• Acquired understanding of analytic and technical skills necessary to collect enormous volumes of data for a business entity. Developed hands on experience with Microsoft Excel and Microsoft Access.

WORK EXPERIENCE:

Dalton Transportation, Burlington, Massachusetts

May 2016 - Present

May 2019 (Expected)

GPA: 3.96/4.00

Livery Driver

• Chauffeur Pick-ups/Drop-offs, Customer Service

Bonanno Construction, Woburn, Massachusetts

Dec 2014 - Aug 2017

Construction Worker

• Masonry, Construction, Picking up/Ordering Stock and Materials

ACTIVITIES:

| Shoulder to Shoulder Service Trip - Vietnam | Dec 2016 - Jan 2017 |
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| Lasell College Honors Program | Sept 2015 - Present |
| Lasell College Men's Rugby Club (Captain) | Sept 2016 - Present |