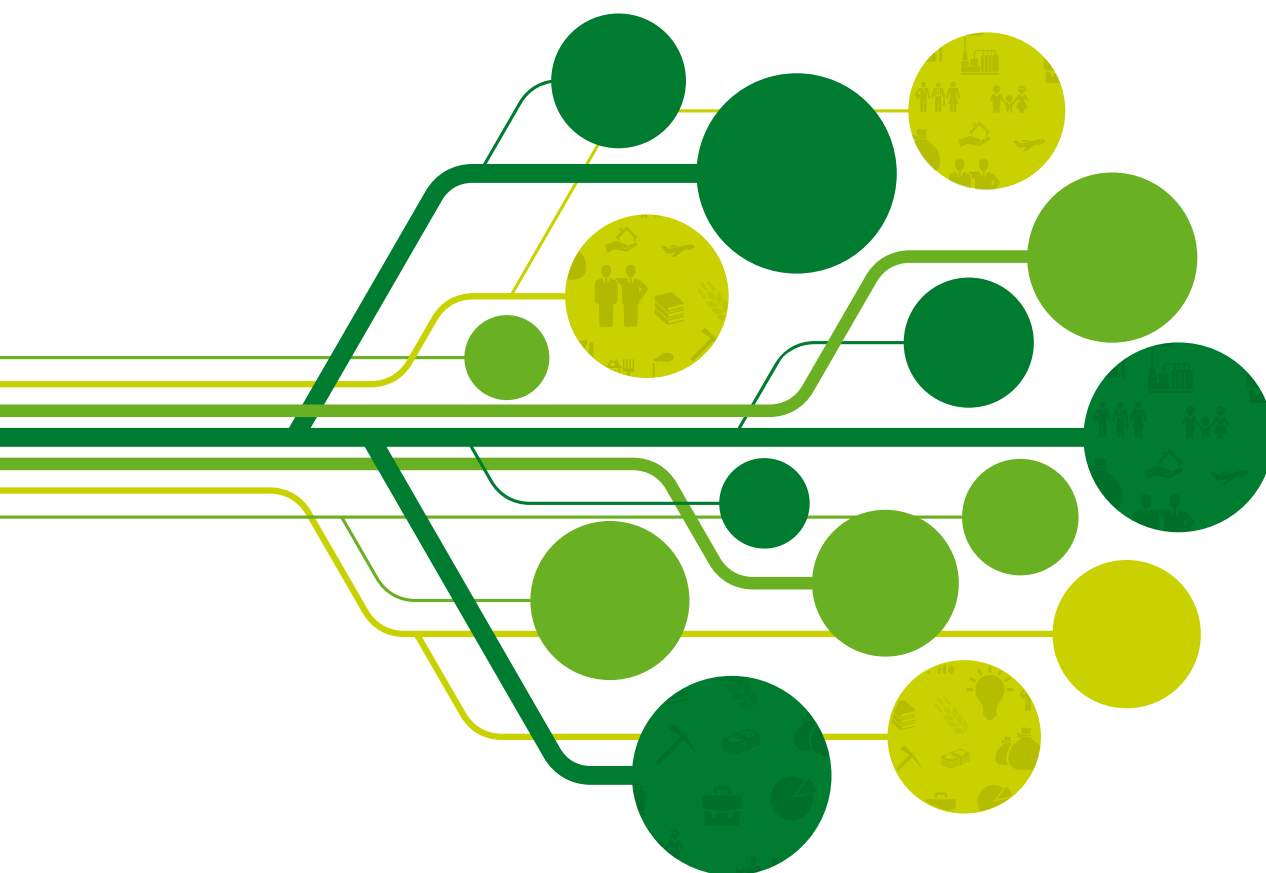




OCP IN FIGURES



With exclusive access to the largest phosphate reserves in the world*, OCP is the world leader in the export of phosphate, phosphoric acid and fertilizer.

Fully integrated, the Group is present in every stage of the value chain, from mineral extraction, through chemical processing to the marketing of phosphate-based products.

OCP accounts for more than 28% of global phosphate exports in all forms, with mining capacities in excess of 32 million tons per annum.

With nearly a century of experience, the Group occupies a unique position in a highly specialised and complex industry.

The OCP Group's corporate and societal commitment in Morocco is a key part of its DNA.

All the figures are for the end of 2013 unless stated otherwise
All the amounts are in Moroccan dirhams

*Source: US Geological Survey

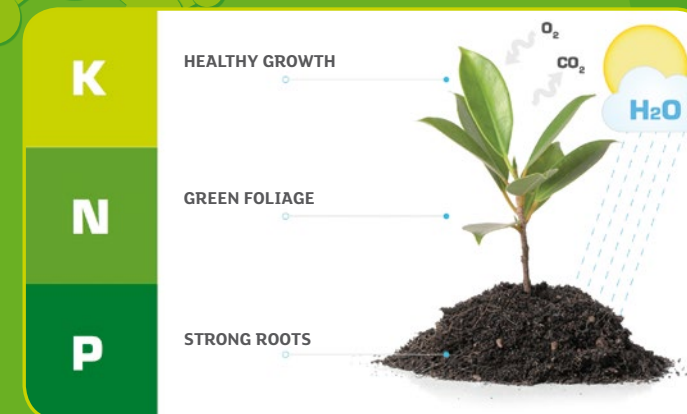
70 million years

Seventy million years ago, the world's largest phosphate* deposits were formed under Morocco's soil. Today, as a world leader in phosphate products, OCP manages this precious resource and shares it as fertilizers with millions of farmers throughout the world to ensure high performance, sustainable agriculture.

*Estimated to date according to the USGS



Phosphate is found in the soil in the form of a molecule, phosphorus pentoxide or P_2O_5 , is essential to all life forms: hence its primordial role in world food security. In fact, along with water and sunlight, plants have a vital need for three essential components for harmonious development : Nitrogen (N), Phosphorus (P) and Potassium (K). Arable land naturally contains these three elements in variable proportions.



SALES

OCP's sales strategy is based on a proactive, flexible approach. It also contributes to the country's economic growth and export competitiveness, thanks to its activities which create added value.

 **20.2%**

Contribution to national exports⁽²⁾



 **1st**
World exporter of phosphate
in all its forms⁽¹⁾

 **46**
Billion dirhams
revenues

28% Export market
share of phosphate
in all its forms⁽¹⁾

+150 
Clients worldwide

 **7.1**
Billion dirhams
net profit

EXPORTS

Rock : 8.6 MT
Phosphoric Acid : 2.0 MT
Phosphate Fertilizers : 4.3 MT



MARKET SHARE BY PRODUCT CATEGORY

Rock	: 33% ⁽¹⁾
Phosphoric Acid	: 47% ⁽¹⁾
Phosphate Fertilizers	: 19% ⁽¹⁾

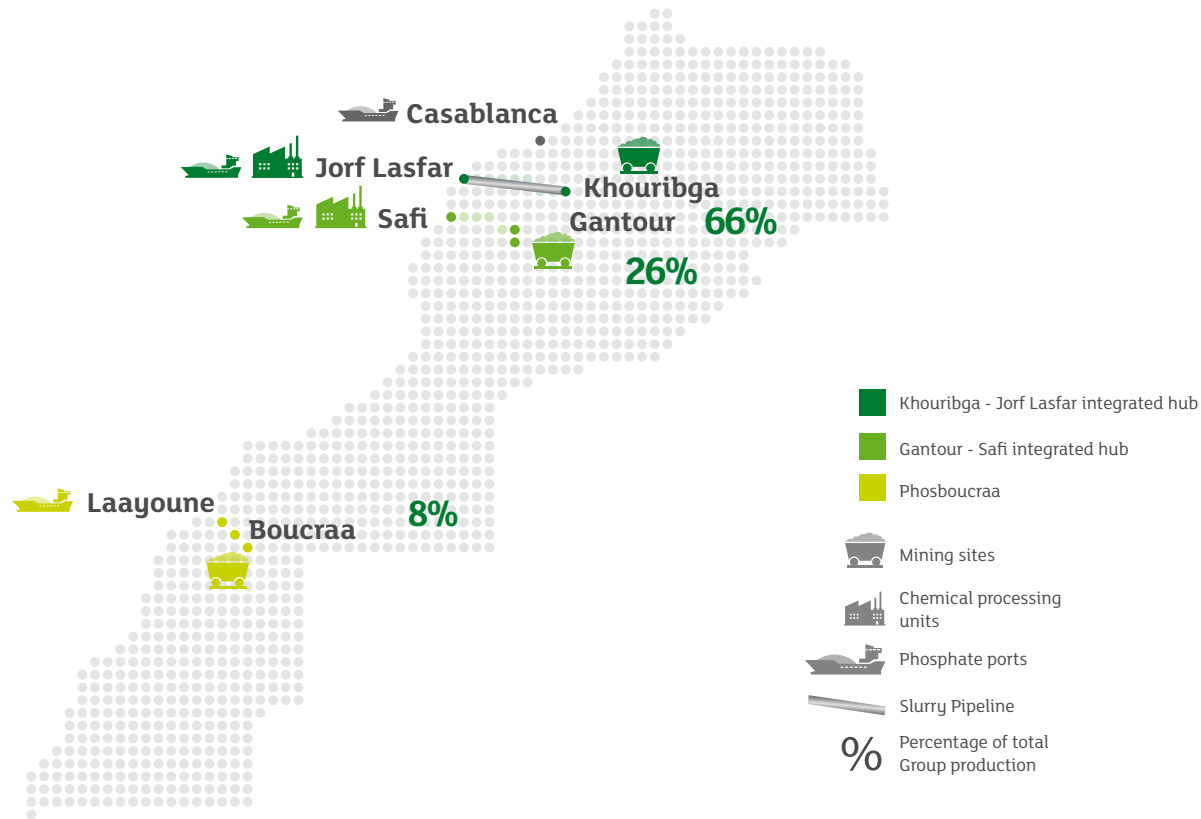
★ **4.3%** Contribution to
Morocco's GDP⁽²⁾

⁽¹⁾ Sources: OCP and IFA, 2013

⁽²⁾ Sources: Morocco's overseas trade, 2013
Annual report (provisional report) - Foreign Exchange Office, 2014

PRODUCTION

With the largest industrial facilities in the phosphate sector according to the best international standards in terms of process technology and production facilities, OCP produces nearly 27 million tons of phosphate rock, 5 million tons of phosphoric acid (P₂O₅) and 5 million tons of fertilizer (MAP, DAP...).



#1 The world's largest phosphate reserves known to date

15 Subsidiaries and joint ventures with leading manufacturing and engineering players

145 Billion of dirhams invested in the 2008 – 2025 Industrial Transformation Program

32.2 Extraction capacity (in millions of tons)
Phosphate rock

26.4 Marketable production (in millions of tons)

13% Percentage of world production

4.7 Production capacity (in millions of tons of P₂O₅)
Phosphoric Acid

4.4 Marketable production (in millions of tons of P₂O₅)

10% Percentage of world production

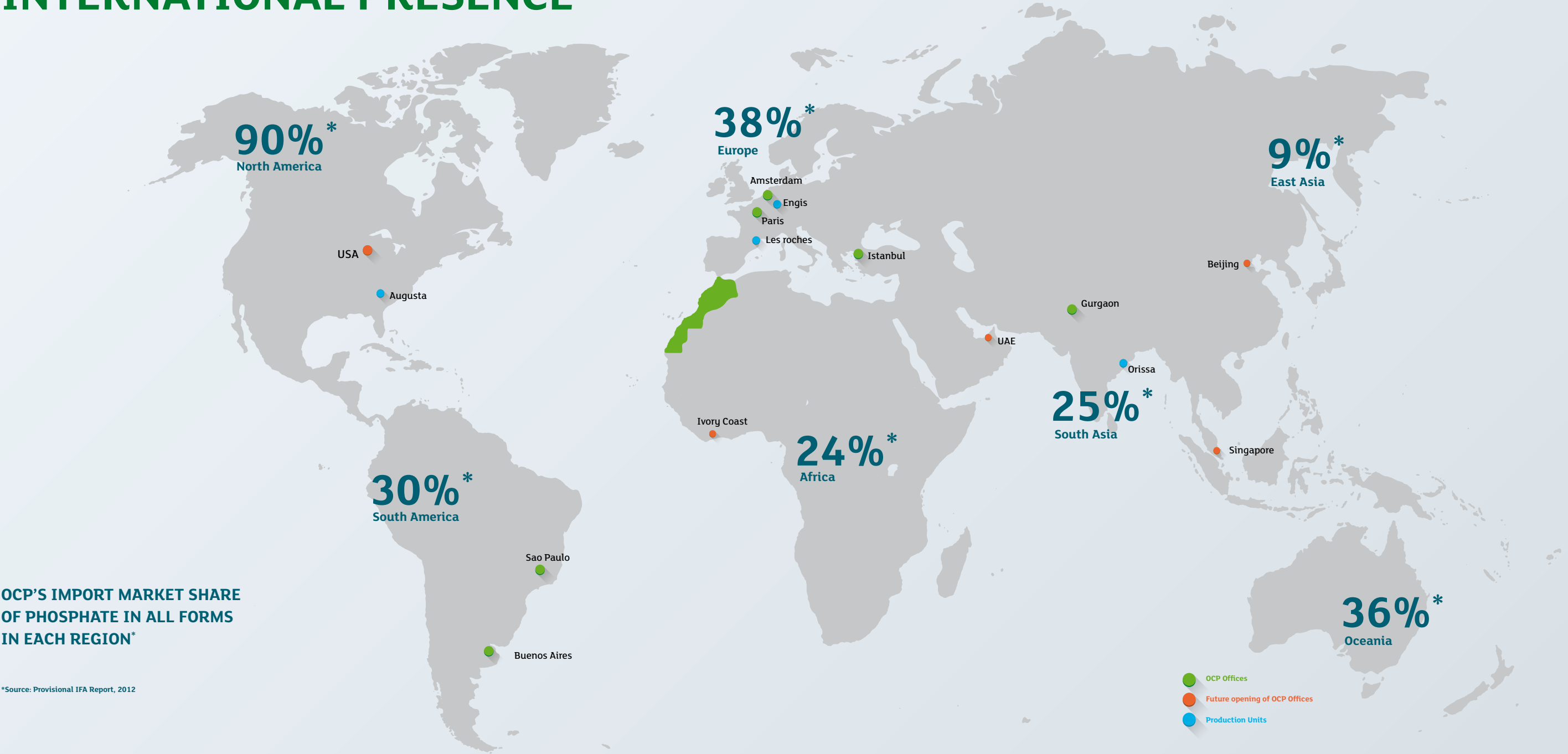
7.4 Production capacity (in millions of tons)
Phosphate Fertilizers
(MAP, DAP, TSP, Specialised Fertilizers)

4.8 Marketable production (in millions of tons)

8% Percentage of world production

*Source: The US Geological Survey 2012 report

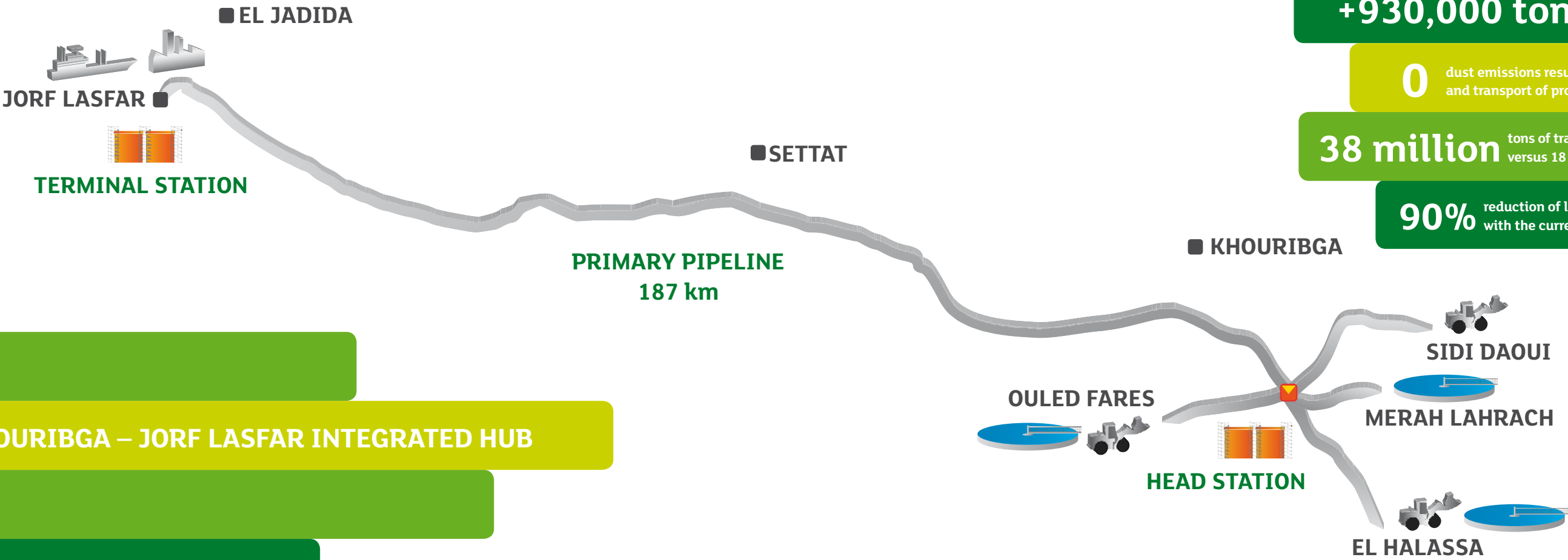
INTERNATIONAL PRESENCE



*Source: Provisional IFA Report, 2012

SLURRY PIPELINE

The slurry pipeline is a major technological innovation carrying phosphate pulp continually from the Khouribga phosphate mines to the Jorf Lasfar industrial platform, for processing into derivative products or directly to the ports for exports of phosphate ore. This new infrastructure enables the Group to achieve substantial savings in water, energy and transport costs.



187 km length of the main pipeline

4.5 billion dirhams invested

3 million m³ annual savings in water achieved by retaining the natural moisture in the rock

1 trajectory favouring the gravitational flow of pulp and optimising water consumption

+930,000 tons reduction in annual CO₂ emissions following the shutdown of the drying plants

0 dust emissions resulting naturally from the handling and transport of product in bulk

38 million tons of transport capacity in future versus 18 million today

90% reduction of logistics costs compared with the current mode of transport

ENVIRONMENT

OCP Group includes environmental awareness throughout all its activity. Ecologically effective investments strengthen the Group's competitiveness and enable it to make savings in water and energy, to recycle, improve and eliminate waste in a responsible way.

350,575 Trees planted within the framework of the soil restoration program

150,000 Tons of waste with usable mineral value

1,700 Tons of waste with energy value

90% Reduction sulphur dioxide emissions



20%

Regress in water consumption per ton of phosphate at the mining installations

25%

Regress in water consumption at the processing installations

3 million

m³ of water saved thanks to the Slurry Pipeline

+80% Washing sludge water recovered for reinjection into the process



1st

Moroccan company to join the Secured Waste and Elimination of PCBs (biphenyls) Program

1st

Prize for excellence in the elimination of PCBs



103.8 million

Dirhams invested in the environmental protection field

SOCIAL COMMITMENT

The OCP Group's social commitment in Morocco forms part of its DNA. It reflects OCPs harmonious integration into its communities.

3 
million

schoolbags distributed to schoolage children
on OCP sites

5

Skills Centers for the
development of local youth



7,119 

students at the IPSE
(Institute of Socio-Educational Promotion)
Primary and secondary schools



126.4

Million dirhams invested by the OCP Foundation in
various social development programs

254,957

beneficiaries of the OCP Foundation's social
Development Program



8,000 

farmers benefiting from the OCP Foundation's Agricultural
Development Program



600 to 1,000

membership capacity of each skill center.

+200

associations supported via the
Program for Boosting the Capacity of
local Associations

7,440

farmers benefiting from OCP
farmer training caravans

40,295

training man-days



SUPPORT FOR ARTS AND CULTURE

10

federations
supported

+100

cultural and sports events
supported

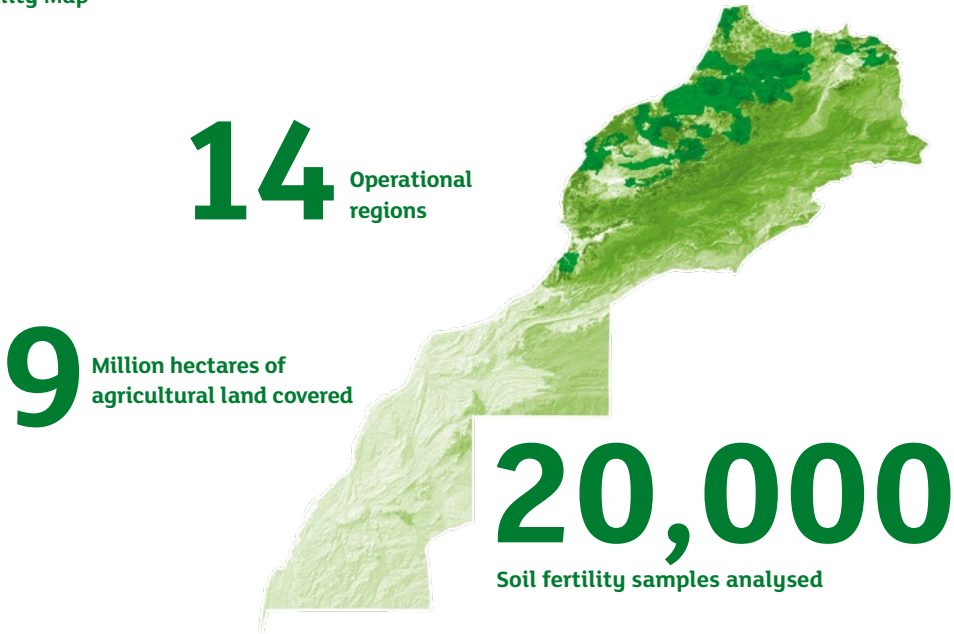


SUPPORT TO THE AGRICULTURAL SECTOR

As a major supporter of Morocco’s Green Plan, OCP is a long-standing partner of the agricultural sector in Morocco. It promotes efficient, sustainable agriculture through an integrated approach.

UNDERSTANDING AND IDENTIFYING THE NEEDS OF SOILS AND CROPS

The Moroccan Soil Fertility Map



INNOVATION IN FERTILIZERS



12 New innovative formulas developed under the Performance Phosphate Products brand

120,000 Tons of fertilizer used in 2013 (up from 6,000 in 2011)

42 New NPK blend formulas developed with the distributors



BOOSTING LOCAL DISTRIBUTION TROUGH THE « CONTRACT-PACKAGE » PROGRAM

14 Contract-packages signed in 2013

600,000 tons of fertilizer aimed at Moroccan farmers

987 Million dirhams granted to distributors by the OCP Foundation to support the local market, conditioned on assistance activities for Moroccan farmers

SUPPORT FOR INNOVATIVE PROJECTS THROUGH THE OCP INNOVATION FUND FOR AGRICULTURE



66 Million dirhams investment

More than 365 Jobs created

972 Farmers impacted

THE AGRICULTURAL CARAVAN

The Agricultural Caravan is a major tool for support and assistance to farmers, raising their awareness of the effective use of fertilizers.



In Morocco,

7 caravan tours from 2012 to September 2014: Cereals in 2012, fruit and vegetables, olive trees, cereals and leguminous crops*

34 regions visited

122 demonstration plots

*Caravan tours since the program was created in 2012 up to September 2014.

In Africa,

2 caravans in Senegal and Mali

1,600 farmers trained

16 hours of training provided to the farmers under the Caravan program

12,740 farmers hosted under the Caravan program

477 soil analyses carried out

15 educational films produced

105 tons of fertilizer supplied

HUMAN CAPITAL

The OCP Group's Human Capital strategy is based both on the development of careers and performance levels and on wide ranging social action based on dialogue and improvement of the employees' well being.



23,000
Employees

TRAINING AND SKILL ENHANCEMENT

Ongoing training with : **14,673 participants**
for technicians, supervisors and workers.



Managers' skill enhancement with : **4,400 participants**

SOCIAL BENEFITS



Pilgrimage : **226 employees benefiting in 2013**

Summer centers and hotel accommodation agreements :
11,700 OCP employees' families



ACCESS TO PROPERTY

5,569
Beneficiaries

(Assignment of viable plots, assignment of built apartments, mortgage loans, assistance, personal funds, ...)



HEALTH

Nearly

150,000

Beneficiaries of OCP medical coverage



DEVELOPMENT OF ENTREPRENEURSHIP

Believing that the Group's sustainable growth is contingent on the development of its business ecosystems. OCP proactively seeks to contribute to the social and economic development of neighbouring areas where the Group operates, mainly through promoting entrepreneurship and training programs.



1,200

Youth introduced to entrepreneurship



30

Start-ups assisted for 3 months by entrepreneurs, experts and investors



More than

150

Scholarships offered to students



FONDATION



OCP Entrepreneurship Network



3 years

of project support and financing of 21 merit grants and loans made to Benguerir, El Jadida and Khouribga



24

OCP employees benefiting from training in mentoring techniques



23

Associations supported to promote revenue-generating activities and jobs (social Development Program)



21

Businesses created within the framework of the OCP Skills Program



4 - 2, rue Al Abtal - Hay Erraha - 20200 Casablanca - Maroc
OCPGROUP.MA